

VILLAGE OF GLENCOE
FINANCE COMMITTEE

Regular Meeting
Village Hall Conference Room
675 Village Court

Thursday, August 21, 2014
6:00 pm

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

Bruce Cowans, Chairman
Lawrence Levin, President
Andrew Hayek
Barbara Miller
Scott Pearce
Joel Solomon
Dale Thomas

2. PUBLIC COMMENT TIME

3. REVIEW OF MONTHLY FINANCIAL REPORTS

4. REVIEW OF LONG RANGE FINANCIAL FORECAST

5. OTHER BUSINESS

6. ADJOURNMENT



MEMORANDUM

DATE: August 15, 2014
TO: Finance Committee
FROM: Philip A. Kiraly, Village Manager
SUBJECT: Long Range Financial Forecast

Attached, please find the updated version of the Long Range Financial Forecast developed by Director of Finance Dave Clark. This item is to be discussed at the Finance Committee meeting scheduled to take place on Thursday, August 21 beginning at 6:00 p.m.

The Long Range Financial Forecast is a tool that has been used for a number of years by the Village Board and staff in planning for the development of the Village's Budget and Capital Improvement Plan, and as a gauge of effectiveness of the Village's financial policies. This year's forecast looks to the year 2020, while highlighting the Village's performance through the past several years beginning with the recession that began in 2008. Staff will provide a brief presentation at the Finance Committee meeting outlining the forecast, with ample time for discussion of the various points by members of the Finance Committee and other members of the Board that may be in attendance.

Please advise should you have any questions prior to the Finance Committee meeting.



MEMORANDUM

DATE: August 14, 2014

TO: Philip Kiraly, Village Manager

FROM: David Clark, Director of Finance

SUBJECT: Long Range Financial Forecast through Fiscal Year 2020

Executive Summary

This is the annual update to the five-year financial forecast which describes the expected financial condition of the Village through Fiscal Year 2020. This projection is based upon known economic conditions and factors. Some factors utilized in the preparation of this forecast include:

1. The United States Consumer Price Index;
2. State Shared municipal revenue estimates from the Illinois Municipal League
3. Local usage patterns (i.e. water consumption, building permits, etc.
4. Local revenue and expenditure trends.
5. Existing financial policies.

This forecast does not include anticipated capital expenditures.

From Fiscal Year 2008 through Fiscal Year 2014, revenues in the General Fund have increased by over \$1.8 Million, 2.08% annually. Meanwhile operating expenditures have increased over \$1.1 Million, 1.42% annually and total expenditures have increased \$651,214 or 0.72% annually. The fund balance in the General Fund has increased during that time \$988,121 from over \$2.1 Million to over \$3.1 Million, a 7.69% annual increase. During this period of time the Village continued to fund its police pension obligation at a level in excess of 130% of what would otherwise have been required by the State of Illinois.

The period of time from Fiscal Year 2008 through Fiscal Year 2014 represents how the Village performed during the worst economic downturn in recent memory. Although the Village weathered the acute phase of the economic downturn, there are still substantial challenges facing the Village, including:

- Legislative threats to property tax, state shared revenue and further unfunded mandates to provide services without the ability to recover cost.

- The uncertainty of the impact of pension reform legislation on local taxpayers and on the ability of the Village to retain employees.
- The continued obligation to maintain capital infrastructure.
- The continued obligation to fund pension obligations.
- The cumulative impact of the recent decline in assessed valuation.
- The challenges of maintaining a desirable environment for commercial activity.

Generally the forecast anticipates the continued availability of resources to provide for the desired level of Village services. Any resources available in excess of minimum fund balance levels have typically been invested in capital improvements, though anticipated needs in other areas will require discussion and review by the Village Board and staff.

Review of Assumptions

Included in this report are the detailed percentage adjustments to accounting line items used to complete the operating statements in this report.

REVENUES

Property Tax

The 2014 tax levy (for Fiscal Year 2016) can increase by 1.50%. The annual change in the United States Consumer Price Index (US CPI-U-All Items) is used as the basis for determining the amount of the annual increase in property taxes. Through June 2014, the change in CPI would allow an increase in the 2015 tax levy (for Fiscal Year 2017) of 2.07% (forecast assumes 2.0% for the 2015 tax levy). The factor for 2016, 2017, and 2018 tax levies is also an increase of 2.0%. The average annual increase in annual CPI for tax increases has been 2.38% since 1999.

Municipal Utility Taxes

The forecast includes an increase in base utility taxes from \$668,490 to \$790,718 based upon projected Fiscal Year 2015 year-end estimates. The plan includes annual increases of 2% from the reduced base for the remainder of the plan.

Cable Tax

These revenues continue to be strong. The base revenue is projected to increase from \$216,300 to 220,000. The cable fees include a 3% annual increase from the Fiscal Year 2015 base.

Telecommunications Tax

The forecast includes a decrease in base telecommunications tax from \$417,578 to \$404,654 based upon projected Fiscal Year 2015 year-end estimates. The plan includes annual decreases of -3% from the reduced base for the remainder of the plan.

Sales Tax

The year-to-date revenues from sales tax are very close to the year-to-date budget. It is projected that the Village will receive \$1,813,870 in sales tax in FY2015. The forecast includes a base level of sales tax of \$1,814,870 and includes 0% growth during Fiscal Year 2016. Between Fiscal Year 2017 and 2020 the annual growth is projected to be 1%. The past plan included 2% growth through 2019. Since Fiscal

Year 2008, sales tax revenue has ranged from \$1,473,640 in Fiscal Year 2010 (low) to \$1,835,493 in Fiscal Year 2008 (high). To date sales tax revenue is finally nearing levels seen prior to the economic downturn. This source of revenue is subject to economic forces and the decisions of individual business owners to remain or locate to Glencoe.

Water & Sewer Charges

The forecast includes a rate increase program based on the change in CPI up to 5% with annual increases based upon cost of operations. The Fiscal Year 2016 increase is 1.0% with increases for the remainder of the forecast being 1% annually. The consumption of water is projected to continue at 5-year average levels. Fiscal Year 2015 water sales are projected to be at \$2,073,748, equal to the Fiscal Year 2015 Budget. The Fiscal Year 2015 base amount is \$2,066,482 reflecting year-to-date revenue collection.

Garbage Service Fees

The forecast includes a rate increase program based on the change in CPI up to 5% with a minimum 2% annual increase. Fiscal Year 2016 increase is 2% with increases for the remainder of the forecast being 2% annually. In the future, rate increases may be higher (or lower) depending on service levels, the need for capital equipment, debt service requirement and resources necessary to meet the minimum fund balance requirements. The base amount used in the forecast is generally equal to the Fiscal Year 2015 budget. The Plan projects a decrease in the base for option second collection from \$76,358 to \$70,784 and 1% annual decreases for the remainder of the plan.

Building Permits

The year-to-date revenue from building permits is ahead of the year-to-date budget. It is projected that the Village will receive nearly \$945,537 in building permit fees. The budget included \$850,000. The forecast includes a base level of permit revenue equal to the Fiscal Year 2015 Budget level of \$945,337 annually through Fiscal Year 2020. Building permit revenue since Fiscal Year 2008 has ranged from \$655,674 in Fiscal Year 2010 (low) to \$1,814,927 in Fiscal Year 2008 (high). Fiscal Year 2014 actual revenue was approximately \$500,000 less than levels seen prior to the economic downturn. The level projected in Plan 2020 is approximately ½ of the historic high level prior to the economic downturn. This is a revenue source subject to economic forces but also sensitive to local regulations.

Fees & Charges Generally

Water rates, sewer rates, garbage and recycling rates, ambulance fees, alarm fees are forecasted to include annual increases that are the lesser of 5% or the annual change in the CPI, with annual increases being related to any increases in operating costs. Generally the plan does not include any annual fee increases other than those already discussed.

EXPENDITURES

Salaries

The forecast includes 2.5% increase for Fiscal Year 2016, and 2.5% increase annually for the remainder of the plan. The increases are moderated by a 0.75% attrition factor. The attrition factor means that the actual expenditures will be 0.75% less than the budget due to annual routine and customary turnover of employees. Attrition factor may actually be less during times of economic uncertainty. The wage increase factor proposed is consistent with the change in CPI forecast during the term of the forecast. However, as pension reform is considered, there may be an increase in retirements to avoid the impact of changes to the funding formula for current participants.

Employee Benefits

The forecast includes the Fiscal Year 2015 impact of the Affordable Care Act (ACA). Under the act, given no other changes in service delivery, the Public Works Department will be impacted by ACA beginning January 1, 2015. The Village envisions the necessity of offering a minimum eligible service level coverage. Based upon the actual increase history, the plan includes a general 2.70% annual increase and an annual 5% increase in ACA premium costs. The forecast is based upon benefit levels managed to meet the increase factor requirement. Current medical trend according to our insurance consultant is 8%. The Plan also includes the expected ACA "Cadillac Tax" based upon plan design. This tax will be effective Fiscal Year 2018 and will total over \$170,000 during the Plan. Although this tax is included for the purposes of planning, the Village should have the ability to modify plan design if necessary to avoid the tax; or the tax may be eliminated altogether or deferred as has been the case with many other ACA provisions. During consideration of each health benefit renewal adjustments will be considered to moderate the increase to a level below trend. Also, since March 1, 2011, employees with single coverage now pay a portion of their coverage. The long-term goal is to maintain quality benefits while containing cost. Language in both bargaining unit contracts allows the Village to continue to manage plans to contain cost. The Village is looking into other alternatives for provision of employee benefits, including pooling.

Pension Cost

This category includes cost of Social Security, Medicare, Illinois Municipal Retirement Fund (IMRF), Police Pension costs and Fire Pension costs. The largest increases are for IMRF and Police Pension. Based on the projection of existing trends, IMRF, Social Security and Medicare costs will increase by 6% annually during the plan. Police and Fire Pension costs are projected to increase 3.5% during the plan.

It is anticipated that required base contributions for police pension will be \$1.46 Million for Fiscal Year 2015. Police Pension funding costs increase 3.5% annually from Fiscal Year 2015 forward (a rate higher than the assumed salary increase factor).

Cost of Services

Forecast completed using an annual increase factor based upon the annual 0.5% based upon recent actual history.

Cost of Commodities (Supplies & Equipment)

Forecast completed using an annual increase factor based upon the annual 0.5% based upon recent actual history.

Capital Expenditure

Not included beyond Fiscal Year 2015.

Community Grants

Each year has been held constant from existing annual levels. The prior plan decreased by the annual contribution by 5% each year from the previous year for Family Services, Senior Housing Aid, Junior High Project, Glencoe Youth Services, Chamber of Commerce, Writer's Theatre and Glencoe Historical Society. This will require additional discussion with the Village Board regarding ongoing support.

Issues to Consider

Property Taxes (See Property Tax Policies)

1. With any decline in assessed values, there will be an increase in property tax rates. Since property tax limitations are based upon CPI and the total dollar amount previously extended, changes in rate or value of property will not impact the dollar amount of taxes extended. Changes in property tax rate and assessed value impact the distribution of the tax burden. Since Fiscal Year 2011, the EAV of the Village has declined from \$1.23 Billion to \$787 Million. The change in the economy has resulted in this change in assessments and has further resulted in increased challenges by taxpayers of the Assessor's calculations. Had legislation been adopted to not allow increases in property taxes in years where the EAV declines, the Village would be at Fiscal Year 2011 tax extension levels.
2. During the year there was proposed legislation to prohibit increases in property taxes in years where the equalized assessed value decreases. The plan does not contemplate the implementation of such legislation, but the threat does exist.
3. Due to the fact that the tax levy limiting factor lags behind the actual levy of taxes, the percentage increase in the prior year's property tax extension will often not reflect the current economic conditions. In the present environment, the limiting factor for property taxes increases will lag behind any economic recovery (i.e. the change in CPI-U from December 2012 through December 2013 establishes the tax cap increase percentage for the property taxes to be levied in December 2014).
4. The Village has typically abated (reduced) the tax levy by the amount of the 5% unreduced loss in collection factor added to the debt service portion of the levy. How does increasing the dollars for abatement rank with other initiatives like capital improvement, funding pension obligations, etc.

Police Pension Fund (See Pension Fund Policies)

1. During Fiscal Year 2009, the net plan assets held in trust for pension benefits decreased from \$19.9 Million to \$16.3 Million. At the end of Fiscal Year 2014,

net plan assets of the Police Pension Fund were nearly \$30.1 Million. This swing in net asset value is due to Village contribution in excess of ARC and the change in value of investments from Fiscal Year 2008 through Fiscal Year 2014.

2. Of the total pension requirement of \$1,476,314 included in the Fiscal Year 2015 Budget, property taxes levied in December 2013 represented \$1,118,556.. Remaining sources came from fund balance in the General Fund. It is estimated that the Fiscal Year 2015 all source contribution of \$1.46 Million will be nearly \$362,000 higher than the amount otherwise required by the State of Illinois.
3. The difference between the amount levied in taxes and the amount budgeted is typically transferred to the Police Pension Fund from the General Fund in February of each year. Waiting until the end of the fiscal year allows the Board to reserve resources in the event of an unforeseen event with a higher need for the resources than the Police Pension Fund. Since adopting this policy, the budgeted resources have always been allocated to the Police Pension Fund.
4. As a basic assumption, the policy of fully funding the pension obligations will remain. Taxes will be levied based on using State of Illinois assumptions and the actual funding will continue based on Village actuarial assumptions (more recent mortality table, etc.)

Fire Pension Fund (See Pension Fund Policies)

1. The annuities and other expenses of the Fire Pension Fund are now paid on a pay-as-you-go basis.
2. The Firefighter's Pension Fund Board recommends the continued allocation of annual funding (between \$75,000 and \$100,000) in the General Fund in order to reduce the impact of the full funding of pension obligations on a pay-as-you-go basis. This increased funding would not increase the amount of taxes collected, only take from another Village property tax designation (i.e. General Fund, Police Pension, Garbage Fund) already receiving taxes.
3. During Fiscal Year 2013 the number of annuitants receiving pension was reduced from 3 to 2 due to the death of a widowed beneficiary. There remain two retired annuitants. This forecast assumes no mortality Fire Pension Fund annuitants through Fiscal Year 2018

Illinois Municipal Retirement Fund (See Pension Fund Policies)

1. The Village is required to pay 100% of its actuarial required contribution annually, like the payment of FICA taxes.

General Fund

1. What is the best use of fund balance in excess of existing fund balance targets (capital improvements, pension funding, tax abatement, other?)

2. What is the potential for legislative action that impacts property taxes?
3. What is the potential for legislative action to impact sales tax?
4. What is the potential for legislative action to impact State of Illinois Shared Revenues (i.e. Income Tax, Use Tax, Personal Property Replacement Tax?)
5. What is the ability of the Village to replace lost revenue with fees and other revenue sources (i.e. non-home rule sales tax?)
6. What is the potential to develop a new revenue stream for storm sewer improvements?

Garbage Fund

1. Plan 2020 holds the General Fund payment to the Garbage Fund flat at \$450,000 per year (no increase). Any transfer beyond \$350,000 would require Village Board approval. What is the appropriate balance between property taxes and fees as resources to pay for services provided?
2. Are there any service level changes that could reduce cost and maintain a reasonable level of basic garbage collection service?
3. Would it be reasonable to change the Garbage Fund to an enterprise fund supported entirely by fees and use the property tax in other areas of need (i.e. pensions)?

Water Fund

1. Current net asset level is in excess of minimum requirement, however, the potential for future capital projects (i.e. new water plant) demonstrate need to maintain such a reserve at this time.
2. Determining the appropriateness of rate adjustments in the context of changes in operating cost and maintaining resources to pay for capital improvements..

Motor Fuel Tax Fund

1. It is expected that Motor Fuel Tax will drop from \$216,500 per year to \$214,340 per year with a projected 1.00% decrease each year following. According to the Illinois Municipal League, the per capita distribution rate during Fiscal Year 2008 was \$28.69 per capita (approximately \$251,400 annually). The Fiscal Year 2015 projected rate is \$23.75 per capita (approximately \$207,171)
2. Any supplemental assistance previously available through State of Illinois is not included.

3. Consider alternative uses of MFT, such as: (1) Debt service or abatement of debt, (2) increased day labor transfer. Day labor transfer is the reimbursement of Village operating expenses (paid from the General Fund) from Motor Fuel Tax resources.
4. As with other state shared revenue, there is a concern of legislative action that may further reduce local share of revenue.

Enhanced 911 Fund

1. Review need for fund balance in E911 fund in comparison to long range capital inventory. FY 2014 ending balance decreased from \$399,301 to \$215,773.
2. Should 911 resources be used to pay personnel expenditures? At present, since fiscal Year 2010, The Enhanced 911 Fund has paid for increases in salaries for communication center staff. Village staff will be reviewing options for service delivery with the goal of providing the desired service level most cost effectively.
3. Review other expenditures to see if they qualify as E911 expenditures.
4. E911 surcharge is projected to be \$145,712 and will remain at that level through the Plan.

Debt Service Fund

1. Review the practice and potential sources of abating debt service property taxes.

OPERATING STATEMENTS

Village of Glencoe
General Fund
FY 2020 Long Range Forecast

Change in Revenue and Expense Since Fiscal Year 2008

<u>Type</u>	<u>Actual FY 2008</u>	<u>Actual FY 2014</u>	<u>\$ Chng</u>	<u>Annualized % Chng</u>	<u>Budget FY 2015</u>	<u>\$ Chng</u>
Revenue	14,647,941	16,477,197	1,829,256	2.08%	15,707,498	1,059,557
<u>Expenditure</u>						
Personnel	10,058,981	11,770,171	1,711,190	2.84%	11,497,148	1,438,167
Services	1,836,989	1,839,425	2,436	0.02%	1,919,872	82,883
Commodities	1,071,061	894,842	(176,219)	-2.74%	865,294	(205,767)
Other Expense	522,332	130,989	(391,343)	-12.49%	206,361	(315,971)
Operating Expense	13,489,363	14,635,427	1,146,064	1.42%	14,488,675	999,312
Capital Expense	1,672,341	591,309	(1,081,032)	-10.77%	1,383,900	(288,441)
Other Financing	-	586,182	586,182	N/A	750,000	750,000
Total Expense	15,161,704	15,812,918	651,214	0.72%	16,622,575	1,460,871
Fund Balance	2,142,474	3,130,595	988,121	7.69%		

Village of Glencoe General Fund FY 2020 Long Range Forecast								
	<u>2015 Bud</u>	<u>2015 Prj</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Operating Revenue								
Charges for Service								
Sewer Charge	551,679	551,679	-	543,856	554,733	565,828	577,145	588,688
Ambulance Fees	142,000	142,000	-	144,130	147,013	149,953	152,952	156,011
Special Services	-	-	-	-	-	-	-	-
Sub-Total	693,679	693,679	-	687,986	701,746	715,781	730,097	744,699
		100.0%		-0.8%	2.0%	2.0%	2.0%	2.0%
Permits								
Building Permits	881,470	977,007	95,537	977,007	977,007	977,007	977,007	977,007
Alarm Permits	81,600	81,600	-	81,600	81,600	81,600	81,600	81,600
Sub-Total	963,070	1,058,607	95,537	1,058,607	1,058,607	1,058,607	1,058,607	1,058,607
		109.9%		9.9%	0.0%	0.0%	0.0%	0.0%
Licenses								
Liquor Licenses	22,400	22,400	-	22,400	22,400	22,400	22,400	22,400
Vehicle Licenses	276,000	276,000	-	276,000	276,000	276,000	276,000	276,000
Business Licenses	35,000	35,000	-	35,000	35,000	35,000	35,000	35,000
Animal Licenses	7,390	7,390	-	7,390	7,390	7,390	7,390	7,390
Sub-Total	340,790	340,790	-	340,790	340,790	340,790	340,790	340,790
		100.0%		0.0%	0.0%	0.0%	0.0%	0.0%
Fees								
Parking Fees	110,806	110,806	-	115,906	115,906	115,906	115,906	115,906
Sub-Total	110,806	110,806	-	115,906	115,906	115,906	115,906	115,906
		100.0%		4.6%	0.0%	0.0%	0.0%	0.0%
Other Revenue								
Reimbursement	69,400	69,400	-	69,400	69,400	69,400	69,400	69,400
Special Services	49,270	49,270	-	50,255	51,261	52,286	53,331	54,665
Sub-Total	118,670	118,670	-	119,655	120,661	121,686	122,731	124,065
		100.0%		0.8%	0.8%	0.8%	0.9%	1.1%
Total Operating Rev.	2,227,015	2,322,552	95,537	2,322,944	2,337,710	2,352,770	2,368,131	2,384,067
				4.3%	0.6%	0.6%	0.7%	0.7%
Operating Expenses								
Personnel								
Salaries	7,732,974	7,820,583	87,609	7,952,967	8,090,992	8,231,417	8,374,286	8,519,641
Benefits	1,381,535	1,387,167	5,632	1,454,316	1,494,399	1,573,198	1,633,276	1,701,472
Pension Cost	2,378,639	2,378,639	-	2,475,276	2,576,003	2,680,998	2,790,451	2,904,559
Unemp. Ins.	4,000	4,000	-	4,000	4,000	4,000	4,000	4,000
Sub-Total	11,497,148	11,590,389	93,241	11,886,559	12,165,394	12,489,613	12,802,013	13,129,672
		100.8%		3.4%	2.3%	2.7%	2.5%	2.6%
Services	1,919,872	1,929,872	10,000	1,929,872	1,940,377	1,950,943	1,961,570	1,972,259
Commodities	865,294	866,295	1,001	865,294	869,620	873,969	878,338	882,730
Other Expense								
Community Grants	100,061	100,061	-	100,061	100,061	100,061	100,061	100,061
Professional Servc.	83,800	83,800	-	83,800	33,800	33,800	33,800	33,800
Employment Exp.	10,000	10,000	-	10,000	10,000	10,000	10,000	10,000
Other	10,000	10,000	-	10,000	10,000	10,000	10,000	10,000
Misc. Refunds	2,500	2,500	-	2,500	2,500	2,500	2,500	2,500
Sub-Total	2,991,527	3,002,528	11,001	3,001,527	2,966,358	2,981,273	2,996,269	3,011,350
		100.4%		0.3%	-1.2%	0.5%	0.5%	0.5%
Total Operating Exp.	14,488,675	14,592,917	104,242	14,888,086	15,131,752	15,470,886	15,798,282	16,141,022
NET OPERATIONS	(12,261,660)	(12,270,365)	(8,705)	(12,565,142)	(12,794,042)	(13,118,116)	(13,430,151)	(13,756,955)
General Revenue								
Taxes								
Property Tax	8,291,126	8,291,126	-	8,289,540	8,455,330	8,624,437	8,796,926	8,972,864
Property Tax - Garbage	600,000	600,000	-	599,885	611,883	624,121	636,603	649,335
Utility Tax	1,086,068	1,086,068	-	1,199,047	1,203,402	1,208,433	1,214,136	1,220,507
Sales Tax	1,813,870	1,813,870	-	1,814,750	1,832,898	1,851,226	1,869,739	1,888,436
Income Tax	811,000	826,000	15,000	842,520	859,370	876,558	894,089	916,441

	<u>2015 Bud</u>	<u>2015 Prj</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Cable Tax - Other	216,300	220,000	3,700	226,600	233,398	240,400	247,612	255,040
PPRT	70,000	78,630	8,630	78,630	78,630	78,630	78,630	78,630
Sub-Total	12,888,364	12,915,694	27,330	13,050,972	13,274,911	13,503,805	13,737,735	13,981,253
		100.2%		1.3%	1.7%	1.7%	1.7%	1.8%
Fines & Forfeits	143,800	143,800	-	143,800	143,800	143,800	143,800	143,800
Interest	17,775	17,775	-	17,775	17,775	17,775	17,775	17,775
Other Revenue								
Grants	34,225	34,225	-	34,225	34,225	34,225	34,225	34,225
Other	160,124	160,124	-	164,408	165,718	167,054	168,416	169,806
Gifts/Contributions	1,500	1,500	-	1,500	1,500	1,500	1,500	1,500
Leases	74,616	74,616	-	76,108	77,630	79,183	80,767	82,382
Sale of Assets	-	-	-	-	-	-	-	-
Transfers In	-	-	-	-	-	-	-	-
Sub-Total	432,040	432,040	-	437,816	440,648	443,537	446,483	449,488
		100.0%		1.3%	0.6%	0.7%	0.7%	0.7%
Total General Rev.	13,320,404	13,347,734	27,330	13,488,788	13,715,559	13,947,342	14,184,218	14,430,741
TOTAL OPERATING EXCESS (DEFICIT)	1,058,744	1,077,369	18,625	923,646	921,517	829,226	754,067	673,786
Other Financing Sources								
Interfund Revenue	160,079	160,079	-	162,480	165,730	169,044	172,425	175,874
Other Financing Uses								
Interfund Expenditure	450,000	450,000	-	450,000	450,000	450,000	450,000	450,000
Contractual Employment	300,000	300,000	-	-	-	-	-	-
Capital Expenses								
Capital								
Sub-Total	1,383,900	1,383,900	-	-	-	-	-	-
TOTAL EXCESS (DEFICIT)	(915,077)	(896,452)	18,625	636,126	637,247	548,270	476,492	399,660
General Fund Summary								
	<u>2015 Bud</u>	<u>2015 Prj</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Beginning Balance	3,130,595							
Beginning Balance (Adjusted)	3,346,845	3,346,845		2,450,393	3,086,519	3,723,766	4,272,036	4,748,528
Ending Balance	2,431,768	2,450,393		3,086,519	3,723,766	4,272,036	4,748,528	5,148,188
Target (10% of Operations)	1,448,868	1,459,292		1,488,809	1,513,175	1,547,089	1,579,828	1,614,102
Budget Reconciliation								
Revenue	15,707,498	15,830,365	122,867	15,974,212	16,218,999	16,469,156	16,724,774	16,990,682
Expenditure	16,622,575	16,726,817	104,242	15,338,086	15,581,752	15,920,886	16,248,282	16,591,022
Excess/(Deficit)	(915,077)	(896,452)	18,625	636,126	637,247	548,270	476,492	399,660
3,602,830	3350000	0.421383648						
4,033,019	3750000	0.471698113						
914,151	850000	0.106918239						
8550000	7950000	1						
8,550,000								

Village of Glencoe Water Fund FY 2020 Long Range Forecast								
	<u>2015 Bud</u>	<u>2015 Pri</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Operating Revenue								
Charges for Service								
Water Sales	2,075,148	2,075,148	-	2,088,547	2,109,418	2,130,498	2,151,789	2,173,293
Meter Sales	14,000	14,000	-	14,000	14,000	14,000	14,000	14,000
Sub-Total	2,089,148	2,089,148	-	2,102,547	2,123,418	2,144,498	2,165,789	2,187,293
		100.0%						
Total Operating Rev.	2,089,148	2,089,148	-	2,102,547	2,123,418	2,144,498	2,165,789	2,187,293
		0.0%		0.6%	1.0%	1.0%	1.0%	1.0%
Operating Expenses								
Personnel								
Salaries	856,577	856,577	-	871,182	886,333	901,747	917,430	933,386
Benefits	131,230	131,230	-	134,773	138,412	142,149	145,987	149,929
Pension Cost	162,364	162,364	-	170,815	179,706	189,060	198,900	209,253
Sub-Total	1,150,171	1,150,171	-	1,176,770	1,204,451	1,232,956	1,262,317	1,292,568
		100.0%		2.3%	2.4%	2.4%	2.4%	2.4%
Services	311,328	311,328	-	311,328	312,989	314,659	316,338	318,027
Commodities	168,500	168,500	-	168,500	169,343	170,189	171,040	171,895
Depreciation	69,000	111,778	42,778	111,778	111,778	111,778	111,778	111,778
Loan Payment	174,660	174,660	-	174,660	174,660	174,660	174,660	174,660
Sub-Total	723,488	766,266	42,778	766,266	768,770	771,286	773,816	776,360
		105.9%		5.9%	0.3%	0.3%	0.3%	0.3%
Total Operating Exp.	1,873,659	1,916,437	42,778	1,943,036	1,973,221	2,004,242	2,036,133	2,068,928
NET OPERATIONS	215,489	172,711	(42,778)	159,511	150,197	140,256	129,656	118,365
General Revenue								
Interest	2,600	2,600	-	2,600	2,600	2,600	2,600	2,600
Other Revenue								
Other	5,000	5,000	-	5,000	5,000	5,000	5,000	5,000
Leases	72,100	72,100	-	73,542	75,013	76,513	78,043	79,604
Sale of Assets	-	-	-	-	-	-	-	-
Transfers In	-	-	-	-	-	-	-	-
Sub-Total	79,700	79,700	-	81,142	82,613	84,113	85,643	87,204
		100.0%		1.8%	1.8%	1.8%	1.8%	1.8%
Other Financing Uses								
Interfund Expenses	42,980	42,980	-	42,980	43,625	44,497	45,387	46,295
CHANGE IN NET ASSETS	252,209	209,431	(42,778)	197,673	189,185	179,872	169,912	159,274
Water Fund Summary								
Beginning Balance (unaudited)	1,796,970	1,796,970		2,006,401	2,204,074	2,393,259	2,573,131	2,743,043
Ending Balance	2,049,179	2,006,401		2,204,074	2,393,259	2,573,131	2,743,043	2,902,317
Target (10% of Operations)	187,366	191,644		194,304	197,322	200,424	203,613	206,893
Budget Reconciliation								
Revenue	2,168,848	2,168,848	-	2,183,689	2,206,031	2,228,611	2,251,432	2,274,497
Expenditure	1,916,639	1,959,417	42,778	1,986,016	2,016,846	2,048,739	2,081,520	2,115,223
Excess/(Deficit)	252,209	209,431	(42,778)	197,673	189,185	179,872	169,912	159,274

Village of Glencoe Garbage Fund FY 2020 Long Range Forecast								
	<u>2015 Bud</u>	<u>2015 Pri</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Operating Revenue								
Charges for Service								
Garbage Service Fees	778,660	778,750	90	788,278	801,495	814,998	828,792	842,882
Recycling Service Fees	196,997	196,997	-	199,952	203,951	208,030	212,191	216,434
Yard Waste Program Fees	31,120	31,120	-	31,495	32,002	32,520	33,048	33,587
Sub-Total	1,006,777	1,006,867	90	1,019,725	1,037,448	1,055,548	1,074,031	1,092,903
		100.0%		1.3%	1.7%	1.7%	1.8%	1.8%
Total Operating Rev.	1,006,777	1,006,867	90	1,019,725	1,037,448	1,055,548	1,074,031	1,092,903
Operating Expenses								
Personnel								
Salaries	470,532	470,532	-	478,721	487,250	495,931	504,768	513,763
Benefits	92,318	97,333	5,015	126,402	130,542	134,829	139,271	143,872
Pension Cost	83,411	83,411	-	87,753	92,320	97,125	102,181	107,499
Sub-Total	646,261	651,276	5,015	692,876	710,112	727,885	746,220	765,134
		100.8%		7.2%	2.5%	2.5%	2.5%	2.5%
Services	468,683	468,683	-	468,683	471,181	473,693	476,218	478,759
Commodities	118,040	118,040	-	118,040	118,630	119,223	119,819	120,419
Other Expense	-	-	-	-	-	-	-	-
Sub-Total	586,723	586,723	-	586,723	589,811	592,916	596,037	599,178
		100.0%		0.0%	0.5%	0.5%	0.5%	0.5%
Total Operating Exp.	1,232,984	1,237,999	5,015	1,279,599	1,299,923	1,320,801	1,342,257	1,364,312
NET OPERATIONS	(226,207)	(231,132)	(4,925)	(259,874)	(262,475)	(265,253)	(268,226)	(271,409)
General Revenue								
Taxes	7,000	7,000	-	7,000	7,000	7,000	7,000	7,000
Interest	400	400	-	400	400	400	400	400
Other Revenue	17,100	17,100	-	17,100	17,100	17,100	17,100	17,100
Sub-Total	24,500	24,500	-	24,500	24,500	24,500	24,500	24,500
		100.0%		0.0%	0.0%	0.0%	0.0%	0.0%
Total General Rev.	24,500	24,500	-	24,500	24,500	24,500	24,500	24,500
TOTAL OPERATING EXCESS (DEFICIT)	(201,707)	(206,632)	(4,925)	(235,374)	(237,975)	(240,753)	(243,726)	(246,909)
Other Financing Sources								
Interfund Revenue	450,000	450,000	-	450,000	450,000	450,000	450,000	450,000
Other Financing Uses								
Interfund Expenditure	42,980	42,980	-	42,980	43,625	44,497	45,387	46,295
Capital Expenses								
Capital								
Bldg & Grounds	-	-	-	-	-	-	-	-
Equipment	-	-	-	-	-	-	-	-
Vehicles	73,500	73,500	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-
Sub-Total	73,500	73,500	-	-	-	-	-	-
CAPITAL INVENTORY				227,500	37,000	210,000	72,500	329,000

	<u>2015 Bud</u>	<u>2015 Prj</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Debt Expense								
Debt Expense	13,000	13,000	-	13,000	13,000	13,000	13,000	13,000
TOTAL EXCESS (DEFICIT)	118,813	113,888	(4,925)	158,646	155,400	151,750	147,887	143,796
Garbage Fund Summary								
	<u>2015 Bud</u>	<u>2015 Prj</u>		<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Beginning Balance	257,383	257,383		371,271	529,917	685,317	837,067	984,954
Ending Balance	376,196	371,271		529,917	685,317	837,067	984,954	1,128,750
Target (10% of Operations)	123,298	123,800		127,960	129,992	132,080	134,226	136,431
Budget Reconciliation								
Revenue	1,481,277	1,481,367	90	1,494,225	1,511,948	1,530,048	1,548,531	1,567,403
Expenditure	1,362,464	1,367,479	5,015	1,335,579	1,356,548	1,378,298	1,400,644	1,423,607
Excess/(Deficit)	118,813	113,888	(4,925)	158,646	155,400	151,750	147,887	143,796

Village of Glencoe Motor Fuel Tax Fund FY 2020 Long Range Forecast								
	<u>2015 Bud</u>	<u>2015 Pri</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Revenues								
Allotment	216,000	257,869	41,869	213,840	211,702	209,585	207,489	205,414
Interest	500	500	-	500	500	500	500	500
Sub-Total	216,500	258,369	41,869	214,340	212,202	210,085	207,989	205,914
		119.3%		-1.0%	-1.0%	-1.0%	-1.0%	-1.0%
Total Operating Rev.	216,500	258,369	41,869	214,340	212,202	210,085	207,989	205,914
Expenditures								
Services	45,700	45,700	-	45,700	45,929	46,158	46,389	46,621
Capital Projects	75,000	75,000	-	-	-	-	-	-
Sub-Total	120,700	120,700	-	45,700	45,929	46,158	46,389	46,621
Capital Inventory	-	-	-	-	400,000	-	425,000	-
Total Operating Exp.	120,700	120,700	-	45,700	45,929	46,158	46,389	46,621
NET OPERATIONS	95,800	137,669	41,869	168,640	166,273	163,927	161,600	159,293
Other Sources (Uses)								
Transfer to General Fund	32,235	32,235	-	32,719	33,373	34,040	34,721	35,416
Bond Proceeds	-	-	-	-	-	-	-	-
Sub-Total	32,235	32,235	-	32,719	33,373	34,040	34,721	35,416
Total Sources (Uses)	32,235	32,235	-	32,719	33,373	34,040	34,721	35,416
TOTAL OPERATING EXCESS (DEFICIT)	63,565	105,434	41,869	135,921	132,900	129,887	126,879	123,877
Motor Fuel Tax Fund Summary								
	<u>2015 Bud</u>	<u>2015 Pri</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Beginning Balance (Unaudited)	418,242	418,242		523,676	659,597	792,497	922,384	1,049,263
Ending Balance	481,807	523,676		659,597	792,497	922,384	1,049,263	1,173,140
Target (10% of Operations)	12,070	12,070						
Budget Reconciliation								
Revenue	216,500	258,369	41,869	214,340	212,202	210,085	207,989	205,914
Expenditure	152,935	152,935	-	78,419	79,302	80,198	81,110	82,037
Excess/(Deficit)	63,565	105,434	41,869	135,921	132,900	129,887	126,879	123,877

Village of Glencoe
Enhanced 911 Fund
 FY 2020 Long Range Forecast

	<u>2015 Bud</u>	<u>2015 Prj</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Revenues								
Surcharge	145,880	145,880	-	145,712	145,631	145,636	145,728	145,908
Interest	750	750	-	750	750	750	750	750
Sub-Total	146,630	146,630	-	146,462	146,381	146,386	146,478	146,658
		100.0%		-0.1%	-0.1%	0.0%	0.1%	0.1%
Total Operating Rev.	146,630	146,630	-	146,462	146,381	146,386	146,478	146,658
Expenditures								
Personnel	54,694	54,694	-	55,924	57,190	58,493	59,836	61,219
Services	67,770	67,770	-	67,770	68,109	68,449	68,792	69,136
Commodities	46,500	46,500	-	46,500	46,733	46,966	47,201	47,437
Sub-Total	168,964	168,964	-	170,194	172,032	173,908	175,829	177,792
		100.0%		0.7%	1.1%	1.1%	1.1%	1.1%
Total Operating Exp.	168,964	168,964	-	170,194	172,032	173,908	175,829	177,792
NET OPERATIONS	(22,334)	(22,334)	-	(23,732)	(25,651)	(27,522)	(29,351)	(31,134)
Other Sources (Uses)								
Capital Projects	25,000	25,000	-	-	-	-	-	-
Sub-Total	25,000	25,000	-	-	-	-	-	-
Capital Inventory				80,000	85,000	99,000	90,000	395,000
Total Sources (Uses)	25,000	25,000	-	-	-	-	-	-
TOTAL OPERATING EXCESS (DEFICIT)	(47,334)	(47,334)	-	(23,732)	(25,651)	(27,522)	(29,351)	(31,134)

Enhanced 911 Fund Summary

	<u>2015 Bud</u>	<u>2015 Prj</u>	<u>\$ from Bud</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Beginning Balance (Unaudited)	399,301	399,301		351,967	328,235	302,584	275,062	245,711
Ending Balance	351,967	351,967		328,235	302,584	275,062	245,711	214,577
Target (10% of Operations)	16,896	16,896		17,019	17,203	17,391	17,583	17,779
Budget Reconciliation								
Revenue	146,630	146,630	-	146,462	146,381	146,386	146,478	146,658
Expenditure	193,964	193,964	-	170,194	172,032	173,908	175,829	177,792
Excess/(Deficit)	(47,334)	(47,334)	-	(23,732)	(25,651)	(27,522)	(29,351)	(31,134)

SUPPORTING MATERIAL

Village of Glencoe
Long Range Financial Forecast
Through FY 2020

Major Revenue Assumptions

% Increase from the FY 2015 Base as adjusted from Budget

	Base FY 2013	Budget FY 2015	Base FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Basis
Revenue									
Property Tax	8,444,347	8,891,126	8,758,055	1.50%	2.00%	2.00%	2.00%	2.00%	Change in CPI-U
Externally Controlled									
Sales Tax	1,595,000	1,675,000	1,669,000	0.00%	1.00%	1.00%	1.00%	1.00%	Economic Conditions
Illinois Income Tax	710,000	811,000	826,000	2.00%	2.00%	2.00%	2.00%	2.50%	Economic Conditions
Utility Tax	649,000	668,490	790,718	2.00%	2.00%	2.00%	2.00%	2.00%	Consumption + Rates
Building Permits	635,000	635,000	945,500	0.00%	0.00%	0.00%	0.00%	0.00%	5 Year Revenue Average
Telecommunications Tax	445,000	417,578	404,654	-3.00%	-3.00%	-3.00%	-3.00%	-3.00%	Consumption + Rates
Cable Television Revenue	199,000	216,300	220,000	3.00%	3.00%	3.00%	3.00%	3.00%	Consumption + Rates
Motor Fuel Tax	217,200	216,000	216,000	-1.00%	-1.00%	-1.00%	-1.00%	-1.00%	Gallons Consumed
Use Tax	138,000	138,870	145,750	0.00%	1.00%	1.00%	1.00%	1.00%	Economic Conditions
Parking Fees	93,000	106,000	111,100	0.00%	0.00%	0.00%	0.00%	0.00%	Economic Conditions+Rates
E911 Surcharge	91,140	90,880	88,664	-2.00%	-2.00%	-2.00%	-2.00%	-2.00%	Consumption + Rates
Personal Property Tax Repl.	77,609	70,000	78,630	0.00%	0.00%	0.00%	0.00%	0.00%	State Formula
Cellular 911 Surcharge	48,960	55,000	57,678	3.00%	3.00%	3.00%	3.00%	3.00%	Consumption + Rates
Locally Controlled									
Water Sales	1,958,434	2,073,748	2,066,482	1.00%	1.00%	1.00%	1.00%	1.00%	5 Year Average
Base Garbage Fee	601,584	613,391	600,000	1.50%	2.00%	2.00%	2.00%	1.00%	Annual Fee Increase
Sewer Charge	535,819	535,819	535,819	1.50%	2.00%	2.00%	2.00%	2.00%	Annual Fee Increase
Vehicle Licenses	276,000	276,000	276,000	0.00%	0.00%	0.00%	0.00%	0.00%	Increase in whole numbers
Recycling Fee	184,229	189,682	189,682	1.50%	2.00%	2.00%	2.00%	1.00%	Annual Fee Increase
Curbside Recycling	184,229	184,229	184,229	1.50%	2.00%	2.00%	2.00%	2.00%	Annual Fee Increase
Optional Second Collection	81,387	76,358	70,784	-1.00%	-1.00%	-1.00%	-1.00%	-1.00%	Annual Fee Increase
Commercial Garbage Fee	52,130	53,673	53,673	1.50%	2.00%	2.00%	2.00%	1.00%	Annual Fee Increase

Major Expenditure Assumptions

% Increase from the FY 2015 Base as adjusted from Budget

	Base FY 2013	Budget FY 2015	Base FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Basis
Expenditure									
Salaries - Regular (1)	7,807,868	7,994,422	7,954,450	2.50%	2.50%	2.50%	2.50%	2.50%	Economic Conditions
Salaries - RHS	53,300	84,670	84,670	2.50%	2.50%	2.50%	2.50%	2.50%	Economic Conditions
Salaries - Temporary	318,100	341,900	319,725	2.00%	2.00%	2.00%	2.00%	2.00%	Economic Conditions
Salaries - Overtime	638,719	642,179	663,470	2.00%	2.00%	2.00%	2.00%	2.00%	Economic Conditions
Benefits (1)	1,490,720	1,605,083	1,597,058	2.70%	2.70%	2.70%	2.70%	2.70%	Economy & Plan Design
Police Pension	1,465,318	1,476,314	1,482,686	3.50%	3.50%	3.50%	3.50%	3.50%	Actuarial Estimates
Other Pensions (1)	1,111,990	1,156,250	1,150,469	6.00%	6.00%	6.00%	6.00%	6.00%	Salaries paid and Rate
Services	2,536,154	2,501,894	2,501,894	0.00%	0.50%	0.50%	0.50%	0.50%	Cost to provide services
Commodities	1,151,897	1,089,110	1,089,110	0.00%	0.50%	0.50%	0.50%	0.50%	Cost of goods for service
Debt Service	Per Schedule								Debt Schedule
Capital	Per Inventory and Approved Budget								Est. of Available Resources
Community Grants				0.00%	0.00%	0.00%	0.00%	0.00%	Village Board Policy

Note

(1) Salary, Benefit and Other Pension base for FY 2015 is 99.25% of the FY 2015 budget for attrition purposes over 5 years.

Consumer Price Index-All Urban Consumers

Series Catalog:

Series ID : CUUR0000SA0

Not Seasonally Adjusted

Area : U.S. city average

Item : All items

Base Period : 1982-84=100

Data:

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
1999	164.30	164.50	165.00	166.20	166.20	166.20	166.70	167.10	167.90	168.20	168.30	168.30	166.60
2000	168.80	169.80	171.20	171.30	171.50	172.40	172.80	172.80	173.70	174.00	174.10	174.00	172.20
2001	175.10	175.80	176.20	176.90	177.70	178.00	177.50	177.50	178.30	177.70	177.40	176.70	177.10
2002	177.10	177.80	178.80	179.80	179.80	179.90	180.10	180.70	181.00	181.30	181.30	180.90	179.90
2003	181.70	183.10	184.20	183.80	183.50	183.70	183.90	184.60	185.20	185.00	184.50	184.30	184.00
2004	185.20	186.20	187.40	188.00	189.10	189.70	189.40	189.50	189.90	190.90	191.00	190.30	188.90
2005	190.70	191.80	193.30	194.60	194.40	194.50	195.40	196.40	198.80	199.20	197.60	196.80	195.30
2006	198.30	198.70	199.80	201.50	202.50	202.90	203.50	203.90	202.90	201.80	201.50	201.80	201.60
2007	202.42	203.50	205.35	206.69	207.95	208.35	208.30	207.92	208.49	208.94	210.18	210.04	207.34
2008	211.08	211.69	213.53	214.82	216.63	218.82	219.96	219.09	218.78	216.57	212.43	210.23	215.30
2009	211.14	212.19	212.71	213.24	213.86	215.69	215.35	215.83	215.97	216.18	216.33	215.95	214.54
2010	216.69	216.74	217.63	218.01	218.18	217.97	218.01	218.31	218.44	218.71	218.80	219.18	218.06
2011	220.22	221.31	223.47	224.91	225.96	225.72	225.92	226.55	226.89	226.42	226.23	225.67	224.94
2012	226.67	227.66	229.39	230.09	229.82	229.48	229.10	230.38	231.41	231.32	230.22	229.60	229.59
2013	230.28	232.17	232.77	232.53	232.95	233.50	233.60	233.88	234.15	233.55	233.07	233.05	232.96
2014	233.92	234.78	236.29	237.07	237.90	238.34							

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Ann
1999													
2000	2.74%	3.22%	3.76%	3.07%	3.19%	3.73%	3.66%	3.41%	3.45%	3.45%	3.45%	3.39%	
2001	3.73%	3.53%	2.92%	3.27%	3.62%	3.25%	2.72%	2.72%	2.65%	2.13%	1.90%	1.55%	
2002	1.14%	1.14%	1.48%	1.64%	1.18%	1.07%	1.46%	1.80%	1.51%	2.03%	2.20%	2.38%	
2003	2.60%	2.98%	3.02%	2.22%	2.06%	2.11%	2.11%	2.16%	2.32%	2.04%	1.77%	1.88%	
2004	1.93%	1.69%	1.74%	2.29%	3.05%	3.27%	2.99%	2.65%	2.54%	3.19%	3.52%	3.26%	
2005	2.97%	3.01%	3.15%	3.51%	2.80%	2.53%	3.17%	3.64%	4.69%	4.35%	3.46%	3.42%	
2006	3.99%	3.60%	3.36%	3.55%	4.17%	4.32%	4.15%	3.82%	2.06%	1.31%	1.97%	2.54%	
2007	2.08%	2.42%	2.78%	2.57%	2.69%	2.69%	2.36%	1.97%	2.76%	3.54%	4.31%	4.08%	
2008	4.28%	4.03%	3.98%	3.94%	4.18%	5.02%	5.60%	5.37%	4.94%	3.66%	1.07%	0.09%	
2009	0.03%	0.24%	-0.38%	-0.74%	-1.28%	-1.43%	-2.10%	-1.48%	-1.29%	-0.18%	1.84%	2.72%	
2010	2.63%	2.14%	2.31%	2.24%	2.02%	1.05%	1.24%	1.15%	1.14%	1.17%	1.14%	1.50%	
2011	1.63%	2.11%	2.68%	3.16%	3.57%	3.56%	3.63%	3.77%	3.87%	3.53%	3.39%	2.96%	
2012	2.93%	2.87%	2.65%	2.30%	1.70%	1.66%	1.41%	1.69%	1.99%	2.16%	1.76%	1.74%	
2013	1.59%	1.98%	1.47%	1.06%	1.36%	1.75%	1.96%	1.52%	1.18%	0.96%	1.24%	1.50%	
2014	1.58%	1.13%	1.51%	1.95%	2.13%	2.07%							

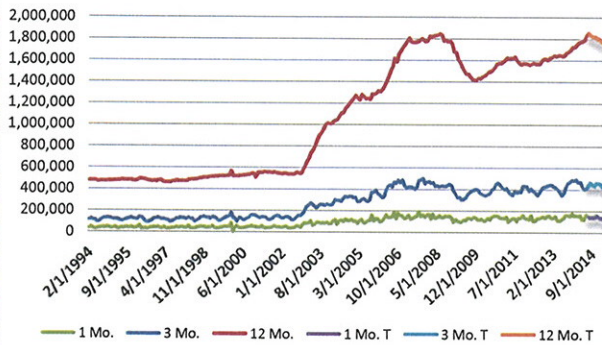
AVERAGE

04-13	2.40%	2.41%	2.37%	2.39%	2.43%	2.44%	2.44%	2.41%	2.39%	2.37%	2.37%	2.38%	
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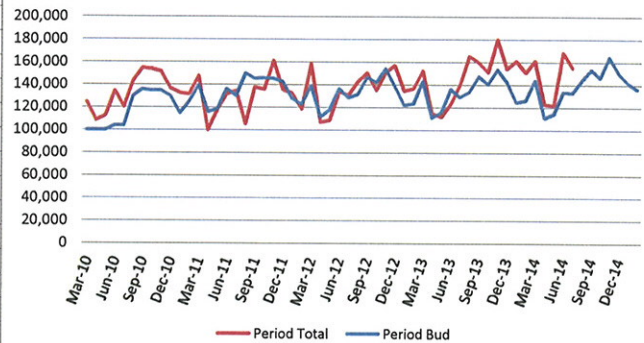
Sales Tax Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
MST241	MUNICIPAL SALES TAX	3/1/2013	143,370	152,424		423,829.35		1,640,921.88			
MST242	MUNICIPAL SALES TAX	4/1/2013	110,939	114,921		404,198.37		1,648,893.74			
MST243	MUNICIPAL SALES TAX	5/1/2013	116,099	111,923		379,267.07		1,652,107.20			
MST244	MUNICIPAL SALES TAX	6/1/2013	136,275	123,041		349,883.96		1,641,176.68			
MST245	MUNICIPAL SALES TAX	7/1/2013	129,371	139,655		374,618.15		1,649,802.44			
MST246	MUNICIPAL SALES TAX	8/1/2013	134,210	165,369		428,064.67		1,672,435.66			
MST247	MUNICIPAL SALES TAX	9/1/2013	147,707	160,075		465,099.56		1,682,140.38			
MST248	MUNICIPAL SALES TAX	10/1/2013	140,981	151,368		476,812.05		1,698,322.70			
MST249	MUNICIPAL SALES TAX	11/1/2013	153,735	180,029		491,471.58		1,727,379.98			
MST250	MUNICIPAL SALES TAX	12/1/2013	142,668	154,554		485,950.25		1,724,763.12			
MST251	MUNICIPAL SALES TAX	1/1/2014	124,724	161,086		495,668.98		1,751,297.55			
MST252	MUNICIPAL SALES TAX	2/1/2014	126,411	150,959		466,599.12		1,765,402.44			
MST253	MUNICIPAL SALES TAX	3/1/2014	144,229	161,481		473,526.43		1,774,460.20			
MST254	MUNICIPAL SALES TAX	4/1/2014	110,865	122,954		435,394.59		1,782,493.77			
MST255	MUNICIPAL SALES TAX	5/1/2014	114,584	121,943		406,378.39		1,792,513.76			
MST256	MUNICIPAL SALES TAX	6/1/2014	133,868	168,559		413,456.16		1,838,032.40			
MST257	MUNICIPAL SALES TAX	7/1/2014	133,357	155,122	155,121.91	445,623.58	445,623.58	1,853,499.20	1853499.2		
MST258	MUNICIPAL SALES TAX	8/1/2014	144,338	144,338	144,337.54	468,018.59	468,018.59	1,832,467.68	1832467.68		
MST259	MUNICIPAL SALES TAX	9/1/2014	153,568	153,568	153,567.84	453,027.29	453,027.29	1,825,960.13	1825960.13		
MST260	MUNICIPAL SALES TAX	10/1/2014	146,424	146,424	146,424.35	444,329.73	444,329.73	1,821,016.88	1821016.88		
MST261	MUNICIPAL SALES TAX	11/1/2014	164,528	164,528	164,527.78	464,519.97	464,519.97	1,805,516.07	1805516.07		
MST262	MUNICIPAL SALES TAX	12/1/2014	150,571	150,571	150,571.14	461,523.27	461,523.27	1,801,533.15	1801533.15		
MST263	MUNICIPAL SALES TAX	1/1/2015	141,986	141,986	141,985.66	457,084.58	457,084.58	1,782,432.48	1782432.48		
MST264	MUNICIPAL SALES TAX	2/1/2015	136,683	136,683	136,683.10	429,239.90	429,239.90	1,768,156.85	1768156.85		

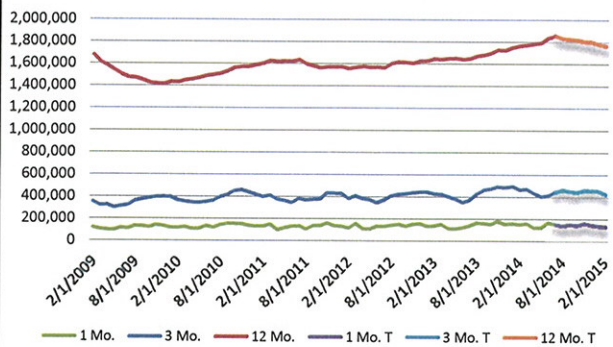
Sales Tax Trend



Sales Tax - Monthly Budget v. Actual



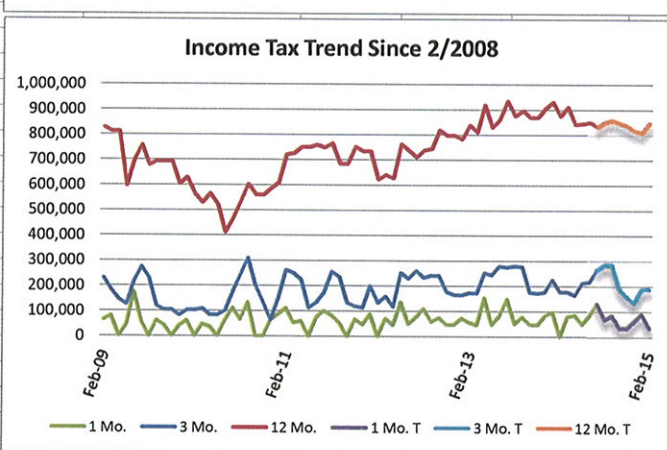
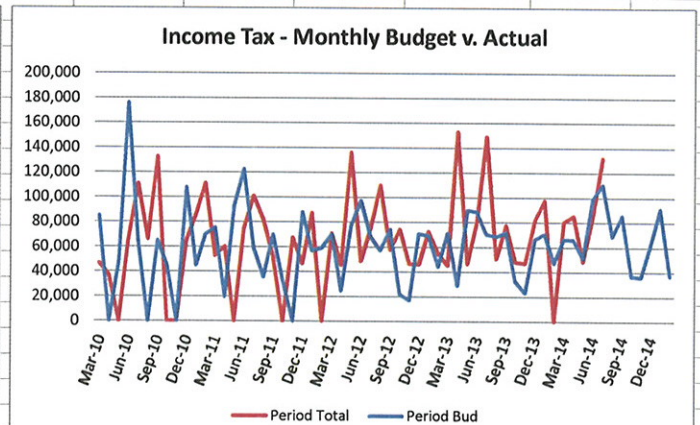
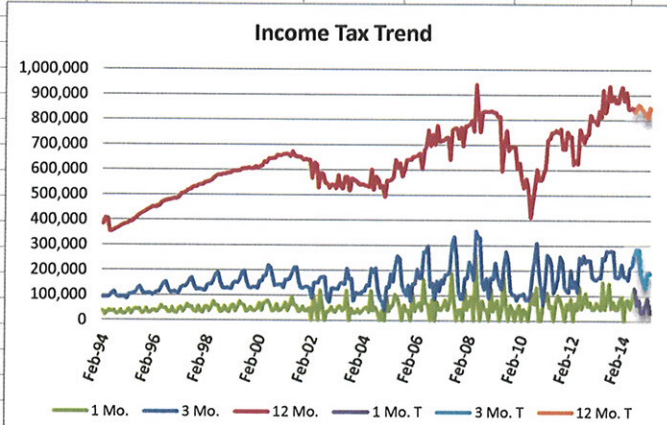
Sales Tax Trend Since 2/2009



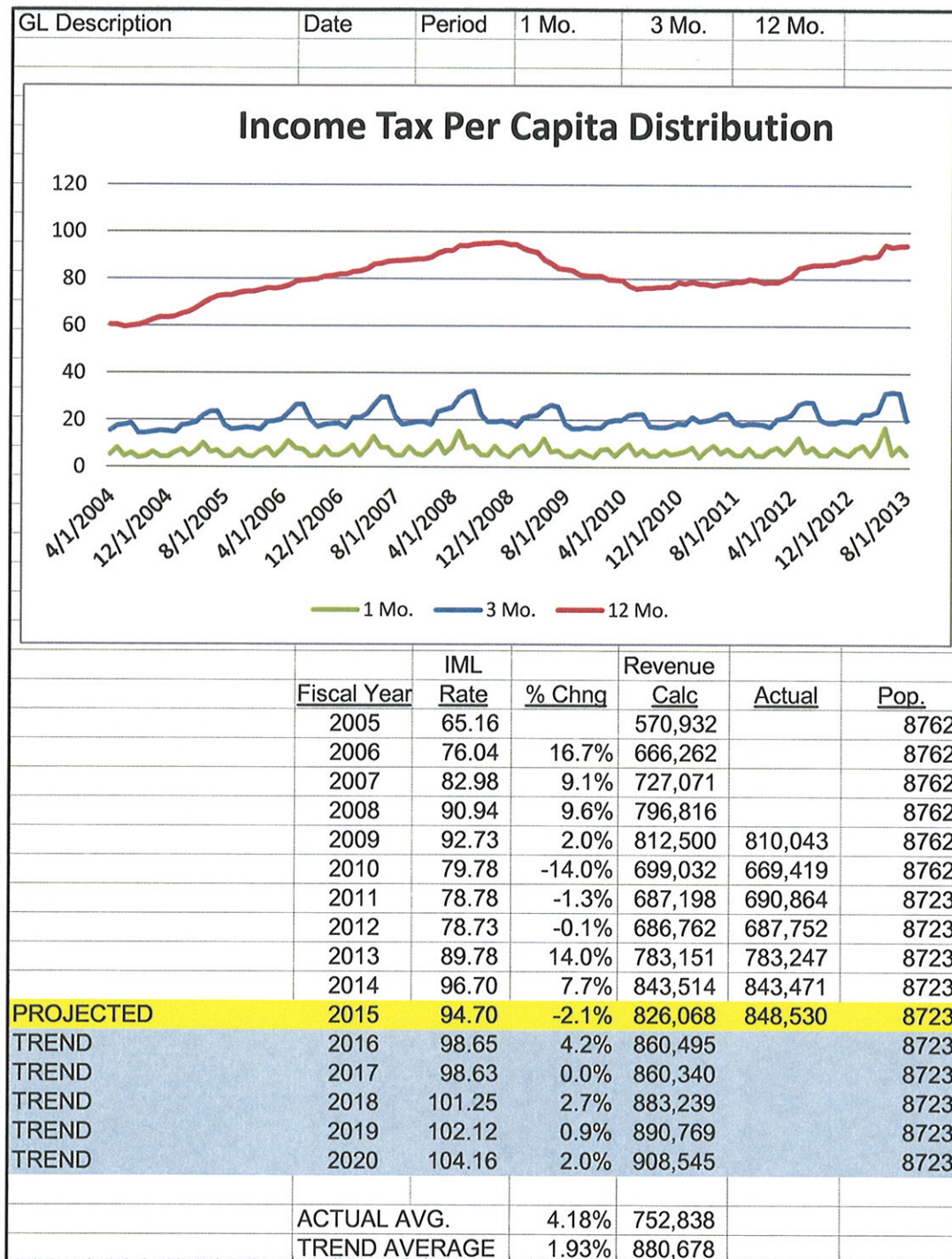
FY	Budget	Actual	
2011	1,414,000.00	1,604,110.37	
2012	1,622,537.01	1,557,850.76	-2.9%
2013	1,595,000.00	1,647,044.49	5.7%
2014	1,606,490.00	1,765,402.44	7.2%
2015	1,675,000.00	1,768,156.85	0.2%
2016	TREND	1,829,206.37	3.5%
2017	TREND	1,912,679.26	4.6%
2018	TREND	1,963,019.92	2.6%
2019	TREND	2,009,620.18	2.4%
2020	TREND	2,081,558.58	3.6%
ACTUAL AVERAGE		1,668,512.98	2.5%
TREND AVERAGE		1,959,216.86	3.3%

Income Tax Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
IIT241	ILLINOIS INCOME TAX	3/1/2013	71,278	45,225		172,553		811,650			
IIT242	ILLINOIS INCOME TAX	4/1/2013	29,044	152,859		252,886		919,326			
IIT243	ILLINOIS INCOME TAX	5/1/2013	89,925	46,404		244,488		829,650			
IIT244	ILLINOIS INCOME TAX	6/1/2013	88,620	80,576		279,839		861,609			
IIT245	ILLINOIS INCOME TAX	7/1/2013	70,352	148,833		275,813		934,954			
IIT246	ILLINOIS INCOME TAX	8/1/2013	68,703	50,565		279,974		875,912			
IIT247	ILLINOIS INCOME TAX	9/1/2013	71,620	77,443		276,841		895,729			
IIT248	ILLINOIS INCOME TAX	10/1/2013	32,792	48,115		176,123		869,844			
IIT249	ILLINOIS INCOME TAX	11/1/2013	23,269	46,940		172,498		870,348			
IIT250	ILLINOIS INCOME TAX	12/1/2013	66,520	81,895		176,950		906,182			
IIT251	ILLINOIS INCOME TAX	1/1/2014	70,761	97,500		226,335		931,157			
IIT252	ILLINOIS INCOME TAX	2/1/2014	47,116	-		179,395		876,356			
IIT253	ILLINOIS INCOME TAX	3/1/2014	66,541	80,145		177,646		911,276			
IIT254	ILLINOIS INCOME TAX	4/1/2014	66,077	85,055		165,200		843,471			
IIT255	ILLINOIS INCOME TAX	5/1/2014	50,744	48,580		213,779		845,647			
IIT256	ILLINOIS INCOME TAX	6/1/2014	99,222	84,952		218,586		850,023			
IIT257	ILLINOIS INCOME TAX	7/1/2014	110,460	131,843	131843.12	265,375	265,375	833,032	833,032		
IIT258	ILLINOIS INCOME TAX	8/1/2014	68,956	68,956	68955.97	285,751	285,751	851,424	851,424		
IIT259	ILLINOIS INCOME TAX	9/1/2014	85,548	85,548	85547.76	286,347	286,347	859,529	859,529		
IIT260	ILLINOIS INCOME TAX	10/1/2014	36,810	36,810	36810.39	191,314	191,314	848,224	848,224		
IIT261	ILLINOIS INCOME TAX	11/1/2014	36,023	36,023	36022.83	158,381	158,381	837,306	837,306		
IIT262	ILLINOIS INCOME TAX	12/1/2014	62,619	62,619	62619.44	135,453	135,453	818,031	818,031		
IIT263	ILLINOIS INCOME TAX	1/1/2015	90,834	90,834	90833.96	189,476	189,476	811,365	811,365		
IIT264	ILLINOIS INCOME TAX	2/1/2015	37,165	37,165	37165.15	190,619	190,619	848,530	848,530		



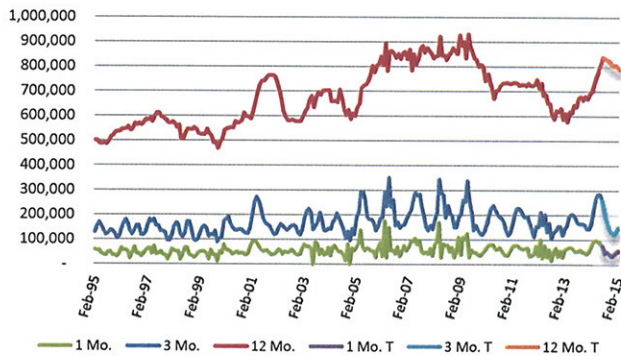
FY	BUDGET	ACTUAL	
2011	707,000.00	720,430.92	
2012	711,440.00	622,845.11	-13.5%
2013	690,800.00	837,371.56	34.4%
2014	730,000.00	876,355.60	4.7%
2015	811,000.00	848,529.85	-3.2%
2016	TREND	934,019.11	10.1%
2017	TREND	1,013,876.14	8.5%
2018	TREND	1,025,232.25	1.1%
2019	TREND	1,078,532.47	5.2%
2020	TREND	1,145,403.47	6.2%
ACTUAL AVERAGE		781,106.61	5.6%
TREND AVERAGE		1,039,412.69	6.2%



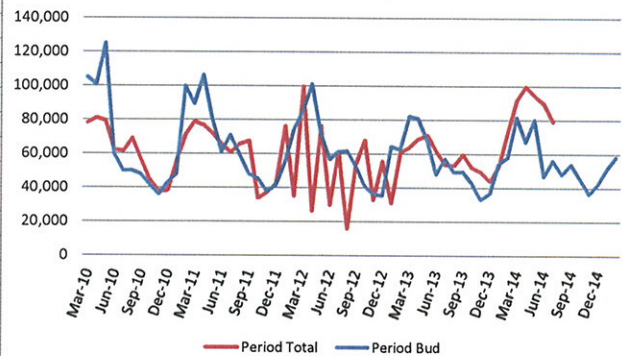
Utility Tax Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12	% Chng
MUT229	MUNICIPAL UTILITY TAX	3/1/2013	82,244	64,029		155,789		575,998				-15.60%
MUT230	MUNICIPAL UTILITY TAX	4/1/2013	81,011	68,747		193,529		618,413				
MUT231	MUNICIPAL UTILITY TAX	5/1/2013	67,544	70,994		203,769		612,893				
MUT232	MUNICIPAL UTILITY TAX	6/1/2013	48,154	61,623		201,364		644,620				
MUT233	MUNICIPAL UTILITY TAX	7/1/2013	57,157	53,746		186,362		637,022				
MUT234	MUNICIPAL UTILITY TAX	8/1/2013	49,428	53,253		168,622		674,349				
MUT235	MUNICIPAL UTILITY TAX	9/1/2013	49,560	59,667		166,666		680,270				
MUT236	MUNICIPAL UTILITY TAX	10/1/2013	43,096	52,012		164,932		664,431				
MUT237	MUNICIPAL UTILITY TAX	11/1/2013	33,267	49,520		161,199		681,116				
MUT238	MUNICIPAL UTILITY TAX	12/1/2013	36,771	43,900		145,433		669,250				
MUT239	MUNICIPAL UTILITY TAX	1/1/2014	54,107	52,378		145,798		690,621				
MUT240	MUNICIPAL UTILITY TAX	2/1/2014	58,137	72,602		168,880		702,470				
MUT241	MUNICIPAL UTILITY TAX	3/1/2014	81,708	91,780		216,760		730,222				
MUT242	MUNICIPAL UTILITY TAX	4/1/2014	67,197	99,739		264,121		761,214				
MUT243	MUNICIPAL UTILITY TAX	5/1/2014	80,159	94,255		285,775		784,475				
MUT244	MUNICIPAL UTILITY TAX	6/1/2014	47,078	89,606		283,601		812,459				
MUT245	MUNICIPAL UTILITY TAX	7/1/2014	56,155	79,144	79,144	263,005	263,005	837,857	837,857			
MUT246	MUNICIPAL UTILITY TAX	8/1/2014	48,200	48,200	48,200	216,950	216,950	832,804	832,804			
MUT247	MUNICIPAL UTILITY TAX	9/1/2014	54,035	54,035	54,035	181,379	181,379	827,172	827,172			
MUT248	MUNICIPAL UTILITY TAX	10/1/2014	45,496	45,496	45,496	147,731	147,731	820,656	820,656			
MUT249	MUNICIPAL UTILITY TAX	11/1/2014	36,579	36,579	36,579	136,110	136,110	807,715	807,715			
MUT250	MUNICIPAL UTILITY TAX	12/1/2014	42,267	42,267	42,267	124,342	124,342	806,082	806,082			
MUT251	MUNICIPAL UTILITY TAX	1/1/2015	51,388	51,388	51,388	130,234	130,234	805,092	805,092			
MUT252	MUNICIPAL UTILITY TAX	2/1/2015	58,228	58,228	58,228	151,884	151,884	790,718	790,718			

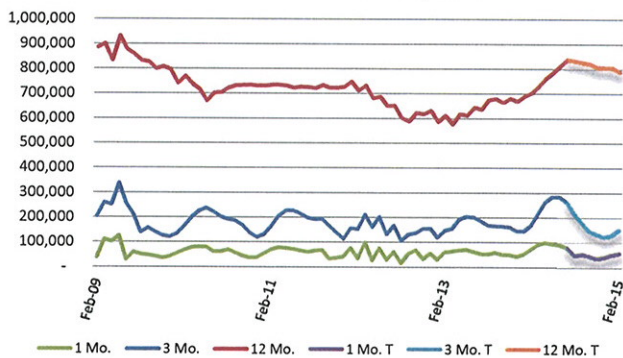
UTILITY TAX TREND



Utility Tax - Monthly Budget v. Actual



UTILITY TAX TREND SINCE 2/2008

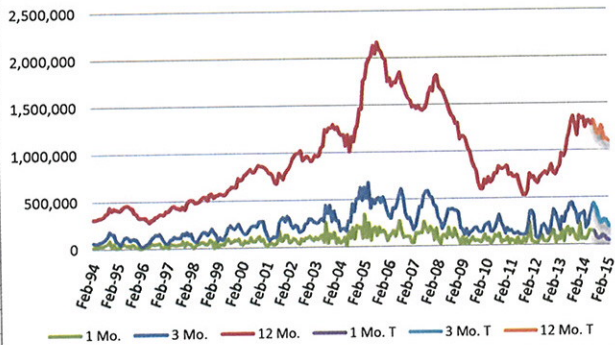


FY	BUDGET	ACTUAL	
2011	808,000.00	734,912.69	
2012	771,120.01	711,824.08	-3.1%
2013	730,932.00	611,737.47	-14.1%
2014	660,476.00	702,470.09	14.8%
2015	668,490.00	790,718.05	12.6%
2016	TREND	741,009.50	-6.3%
2017	TREND	782,757.26	5.6%
2018	TREND	839,912.17	7.3%
2019	TREND	851,450.42	1.4%
2020	TREND	867,279.70	1.9%
ACTUAL AVERAGE		710,332.48	2.5%
TREND AVERAGE		816,481.81	2.0%

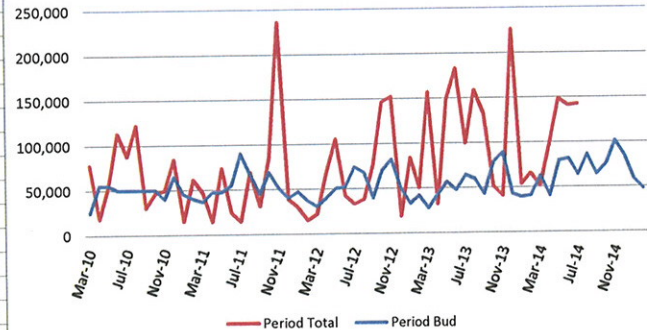
Bld Permit Revenue Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
BDRV241	BUILDING PERMITS	3/1/2013	27,941	156,635		290,786.43		971,913.43			
BDRV242	BUILDING PERMITS	4/1/2013	42,861	32,331		239,341.43		935,684.43			
BDRV243	BUILDING PERMITS	5/1/2013	56,856	148,393		337,359.43		978,642.43			
BDRV244	BUILDING PERMITS	6/1/2013	48,010	183,239		363,963.00		1,119,819.43			
BDRV245	BUILDING PERMITS	7/1/2013	64,370	99,602		431,234.00		1,186,367.43			
BDRV246	BUILDING PERMITS	8/1/2013	60,143	158,534		441,374.59		1,306,559.02			
BDRV247	BUILDING PERMITS	9/1/2013	43,354	132,560		390,695.59		1,362,688.02			
BDRV248	BUILDING PERMITS	10/1/2013	78,674	51,229		342,322.79		1,267,844.22			
BDRV249	BUILDING PERMITS	11/1/2013	89,221	40,708		224,496.95		1,156,331.97			
BDRV250	BUILDING PERMITS	12/1/2013	42,779	226,232		318,168.95		1,363,613.97			
BDRV251	BUILDING PERMITS	1/1/2014	39,518	53,655		320,594.75		1,333,492.97			
BDRV252	BUILDING PERMITS	2/1/2014	41,273	65,837		345,724.00		1,348,954.97			
BDRV253	BUILDING PERMITS	3/1/2014	62,790	51,885		171,377.00		1,244,204.54			
BDRV254	BUILDING PERMITS	4/1/2014	40,752	98,797		216,518.80		1,310,670.34			
BDRV255	BUILDING PERMITS	5/1/2014	79,813	148,467		299,148.80		1,310,744.34			
BDRV256	BUILDING PERMITS	6/1/2014	81,907	141,076		388,339.80		1,268,581.34			
BDRV257	BUILDING PERMITS	7/1/2014	64,090	142,617	142,617	432,160.00	432,160.00	1,311,596.34	1,311,596.34		
BDRV258	BUILDING PERMITS	8/1/2014	86,468	86,468	86,468	370,161.43	370,161.43	1,239,531.18	1,239,531.18		
BDRV259	BUILDING PERMITS	9/1/2014	64,390	64,390	64,390	293,475.39	293,475.39	1,171,361.14	1,171,361.14		
BDRV260	BUILDING PERMITS	10/1/2014	75,624	75,624	75,624	226,481.96	226,481.96	1,195,755.51	1,195,755.51		
BDRV261	BUILDING PERMITS	11/1/2014	101,594	101,594	101,594	241,607.89	241,607.89	1,256,642.12	1,256,642.12		
BDRV262	BUILDING PERMITS	12/1/2014	85,997	85,997	85,997	263,215.35	263,215.35	1,116,407.54	1,116,407.54		
BDRV263	BUILDING PERMITS	1/1/2015	58,794	58,794	58,794	246,385.58	246,385.58	1,121,546.34	1,121,546.34		
BDRV264	BUILDING PERMITS	2/1/2015	47,780	47,780	47,780	192,571.23	192,571.23	1,103,489.35	1,103,489.35		

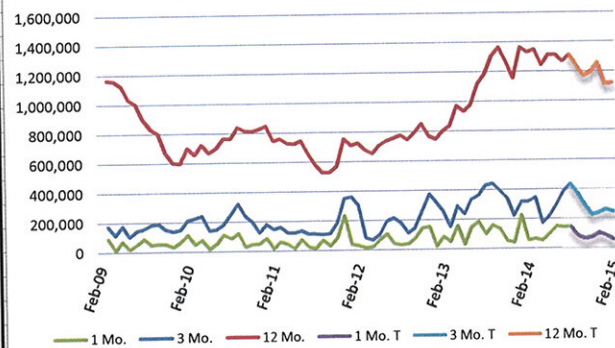
Building Permit Revenue Trend Since 1994



Permits - Monthly Budget v. Actual



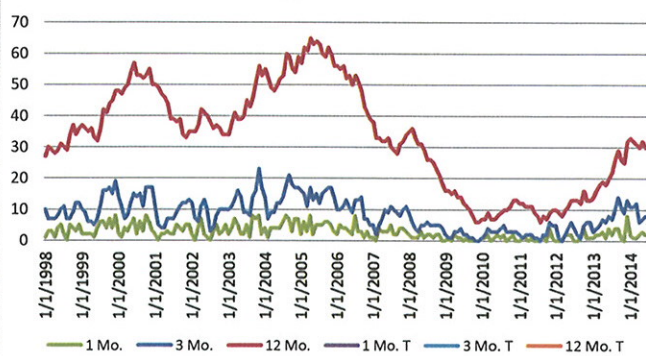
Building Permit Revenue Trend Since 2/2009



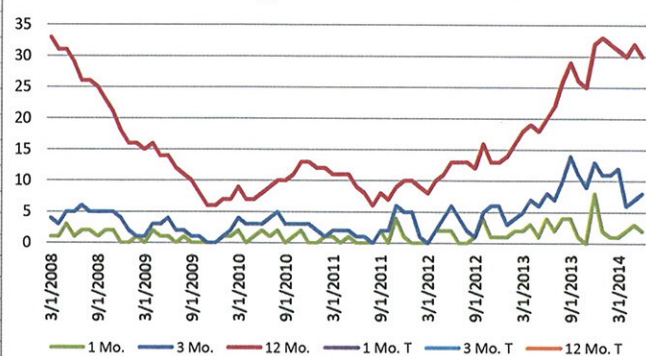
	Budget	Actual	
FY 11	575,000.00	759,481.70	Actual
FY 12	635,000.00	678,131.34	Actual
FY 13	635,000.00	837,627.00	Actual
FY 14	635,000.00	1,348,954.97	Actual
FY 15	850,000.00	1,103,489.35	Projected
AVERAGE	666,000.00	945,536.87	

KEY	GL Description	Date	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12	% Chng
SFBD205	SF NEW BLDG PRMTS	3/1/2010	2		4		9				-43.75%
SFBD206	SF NEW BLDG PRMTS	4/1/2010	0		3		7				-50.00%
SFBD207	SF NEW BLDG PRMTS	5/1/2010	1		3		7				-50.00%
SFBD208	SF NEW BLDG PRMTS	6/1/2010	2		3		8				-33.33%
SFBD209	SF NEW BLDG PRMTS	7/1/2010	1		4		9				-18.18%
SFBD210	SF NEW BLDG PRMTS	8/1/2010	2		5		10				0.00%
SFBD211	SF NEW BLDG PRMTS	9/1/2010	0		3		10				25.00%
SFBD212	SF NEW BLDG PRMTS	10/1/2010	1		3		11				83.33%
SFBD213	SF NEW BLDG PRMTS	11/1/2010	2		3		13				116.67%
SFBD214	SF NEW BLDG PRMTS	12/1/2010	0		3		13				85.71%
SFBD215	SF NEW BLDG PRMTS	1/1/2011	0		2		12				71.43%
SFBD216	SF NEW BLDG PRMTS	2/1/2011	1		1		12				33.33%
SFBD217	SF NEW BLDG PRMTS	3/1/2011	1		2		11				57.14%
SFBD218	SF NEW BLDG PRMTS	4/1/2011	0	0	2	2	11	11			57.14%
SFBD219	SF NEW BLDG PRMTS	5/1/2011	1	1	2	2	11	11			37.50%
SFBD220	SF NEW BLDG PRMTS	6/1/2011	0	0	1	1	9	9			0.00%
SFBD221	SF NEW BLDG PRMTS	7/1/2011	0	0	1	1	8	8			-20.00%
SFBD222	SF NEW BLDG PRMTS	8/1/2011	0	0	-	0	6	6			-40.00%
SFBD223	SF NEW BLDG PRMTS	9/1/2011	2	2	2	2	8	8			-27.27%
SFBD224	SF NEW BLDG PRMTS	10/1/2011	0	0	2	2	7	7			-46.15%
SFBD225	SF NEW BLDG PRMTS	11/1/2011	4	4	6	6	9	9			-30.77%
SFBD226	SF NEW BLDG PRMTS	12/1/2011	1	1	5	5	10	10			-16.67%
SFBD227	SF NEW BLDG PRMTS	1/1/2012	0	0	5	5	10	10			-16.67%
SFBD228	SF NEW BLDG PRMTS	2/1/2012	0	0	1	1	9	9			-18.18%
SFBD229	SF NEW BLDG PRMTS	3/1/2012	0	0	-	0	8	8			-27.27%
SFBD230	SF NEW BLDG PRMTS	4/1/2012	2	2	2	2	10	10			-9.09%
SFBD231	SF NEW BLDG PRMTS	5/1/2012	2	2	4	4	11	11			22.22%
SFBD232	SF NEW BLDG PRMTS	6/1/2012	2	2	6	6	13	13			62.50%
SFBD232	SF NEW BLDG PRMTS	7/1/2012	0	0	4	4	13	13			116.67%
SFBD233	SF NEW BLDG PRMTS	8/1/2012	0	0	2	2	13	13			62.50%
SFBD234	SF NEW BLDG PRMTS	9/1/2012	1	1	1	1	12	12			71.43%
SFBD235	SF NEW BLDG PRMTS	10/1/2012	4	4	5	5	16	16			77.78%
SFBD236	SF NEW BLDG PRMTS	11/1/2012	1	1	6	6	13	13			30.00%
SFBD237	SF NEW BLDG PRMTS	12/1/2012	1	1	6	6	13	13			30.00%
SFBD238	SF NEW BLDG PRMTS	1/1/2013	1	1	3	3	14	14			55.56%
SFBD239	SF NEW BLDG PRMTS	2/1/2013	2	2	4	4	16	16			100.00%
SFBD240	SF NEW BLDG PRMTS	3/1/2013	2	2	5	5	18	18			80.00%
SFBD241	SF NEW BLDG PRMTS	4/1/2013	3	3	7	7	19	19			72.73%
SFBD242	SF NEW BLDG PRMTS	5/1/2013	1	1	6	6	18	18			38.46%
SFBD243	SF NEW BLDG PRMTS	6/1/2013	4	4	8	8	20	20			53.85%
SFBD244	SF NEW BLDG PRMTS	7/1/2013	2	2	7	7	22	22			69.23%
SFBD244	SF NEW BLDG PRMTS	8/1/2013	4	4	10	10	26	26			116.67%
SFBD245	SF NEW BLDG PRMTS	9/1/2013	4	4	14	14	29	29			141.67%
SFBD246	SF NEW BLDG PRMTS	10/1/2013	1	1	11	11	26	26			62.50%
SFBD247	SF NEW BLDG PRMTS	11/1/2013	0	0	9	9	25	25			92.31%
SFBD248	SF NEW BLDG PRMTS	12/1/2013	8	8	13	13	32	32			146.15%
SFBD249	SF NEW BLDG PRMTS	1/1/2014	2	2	11	11	33	33			135.71%
SFBD250	SF NEW BLDG PRMTS	2/1/2014	1	1	11	11	32	32			100.00%
SFBD251	SF NEW BLDG PRMTS	3/1/2014	1	1	12	12	31	31			72.22%
SFBD252	SF NEW BLDG PRMTS	4/1/2014	2	2	6	6	30	30			57.89%
SFBD253	SF NEW BLDG PRMTS	5/1/2014	3	3	7	7	32	32			77.78%
SFBD254	SF NEW BLDG PRMTS	6/1/2014	2	2	8	8	30	30			50.00%

New SF Bldg Permits Since 1998

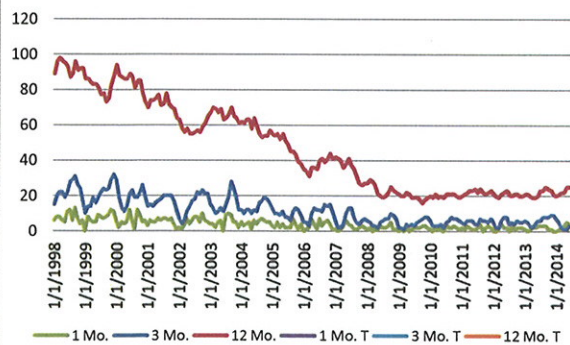


New SF Bldg Permits Since 2008

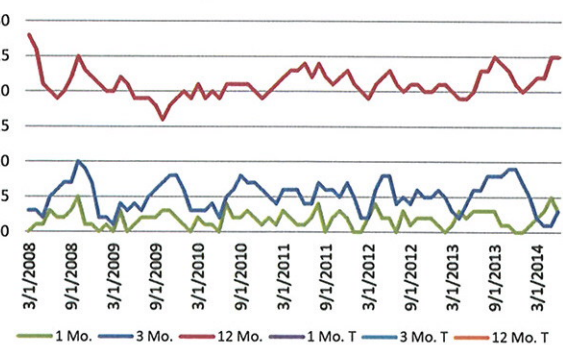


KEY	GL Description	Date	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12	% Chng
SFAD205	SF ADD PERMITS	3/1/2010	2		3		21				-4.55%
SFAD206	SF ADD PERMITS	4/1/2010	1		3		19				-9.52%
SFAD207	SF ADD PERMITS	5/1/2010	1		4		20				5.26%
SFAD208	SF ADD PERMITS	6/1/2010	0		2		19				0.00%
SFAD209	SF ADD PERMITS	7/1/2010	4		5		21				10.53%
SFAD210	SF ADD PERMITS	8/1/2010	2		6		21				16.67%
SFAD211	SF ADD PERMITS	9/1/2010	2		8		21				31.25%
SFAD212	SF ADD PERMITS	10/1/2010	3		7		21				16.67%
SFAD213	SF ADD PERMITS	11/1/2010	2		7		20				5.26%
SFAD214	SF ADD PERMITS	12/1/2010	1		6		19				-5.00%
SFAD215	SF ADD PERMITS	1/1/2011	2		5		20				5.26%
SFAD216	SF ADD PERMITS	2/1/2011	1		4		21				0.00%
SFAD217	SF ADD PERMITS	3/1/2011	3		6		22				15.79%
SFAD218	SF ADD PERMITS	4/1/2011	2		6		23				15.00%
SFAD219	SF ADD PERMITS	5/1/2011	1		6		23				21.05%
SFAD220	SF ADD PERMITS	6/1/2011	1	1	4	4	24	24			14.29%
SFAD221	SF ADD PERMITS	7/1/2011	2	2	4	4	22	22			4.76%
SFAD222	SF ADD PERMITS	8/1/2011	4	4	7	7	24	24			14.29%
SFAD223	SF ADD PERMITS	9/1/2011	0	0	6	6	22	22			4.76%
SFAD224	SF ADD PERMITS	10/1/2011	2	2	6	6	21	21			5.00%
SFAD225	SF ADD PERMITS	11/1/2011	3	3	5	5	22	22			15.79%
SFAD226	SF ADD PERMITS	12/1/2011	2	2	7	7	23	23			15.00%
SFAD227	SF ADD PERMITS	1/1/2012	0	0	5	5	21	21			0.00%
SFAD228	SF ADD PERMITS	2/1/2012	0	0	2	2	20	20			-9.09%
SFAD229	SF ADD PERMITS	3/1/2012	2	2	2	2	19	19			-17.39%
SFAD230	SF ADD PERMITS	4/1/2012	4	4	6	6	21	21			-8.70%
SFAD231	SF ADD PERMITS	5/1/2012	2	2	8	8	22	22			-8.33%
SFAD232	SF ADD PERMITS	6/1/2012	2	2	8	8	23	23			4.55%
SFAD233	SF ADD PERMITS	7/1/2012	0	0	4	4	21	21			-12.50%
SFAD234	SF ADD PERMITS	8/1/2012	3	3	5	5	20	20			-9.09%
SFAD235	SF ADD PERMITS	9/1/2012	1	1	4	4	21	21			0.00%
SFAD236	SF ADD PERMITS	10/1/2012	2	2	6	6	21	21			-4.55%
SFAD237	SF ADD PERMITS	11/1/2012	2	2	5	5	20	20			-13.04%
SFAD238	SF ADD PERMITS	12/1/2012	2	2	5	0	20	20			-4.76%
SFAD239	SF ADD PERMITS	1/1/2013	1	1	6	0	21	21			5.00%
SFAD240	SF ADD PERMITS	2/1/2013	0	0	5	0	21	21			10.53%
SFAD241	SF ADD PERMITS	3/1/2013	1	1	3	0	20	20			-4.76%
SFAD242	SF ADD PERMITS	4/1/2013	3	3	2	0	19	19			-13.64%
SFAD243	SF ADD PERMITS	5/1/2013	2	2	4	0	19	19			-17.39%
SFAD244	SF ADD PERMITS	6/1/2013	3	3	6	0	20	20			-4.76%
SFAD245	SF ADD PERMITS	7/1/2013	3	3	6	0	23	23			9.52%
SFAD246	SF ADD PERMITS	8/1/2013	3	3	8	0	23	23			15.00%
SFAD247	SF ADD PERMITS	9/1/2013	3	3	8	0	25	25			25.00%
SFAD248	SF ADD PERMITS	10/1/2013	1	1	8	0	24	24			14.29%
SFAD249	SF ADD PERMITS	11/1/2013	1	1	9	0	23	23			9.52%
SFAD250	SF ADD PERMITS	12/1/2013	0	0	9	0	21	21			5.00%
SFAD251	SF ADD PERMITS	1/1/2014	0	0	7	0	20	20			0.00%
SFAD252	SF ADD PERMITS	2/1/2014	1	1	5	0	21	21			0.00%
SFAD253	SF ADD PERMITS	3/1/2014	2	2	2	0	22	22			4.76%
SFAD254	SF ADD PERMITS	4/1/2014	3	3	1	0	22	22			10.00%
SFAD255	SF ADD PERMITS	5/1/2014	5	5	1	0	25	25			31.58%
SFAD256	SF ADD PERMITS	6/1/2014	3	3	3	0	25	25			31.58%

Add SF Bldg Permits Since 1998

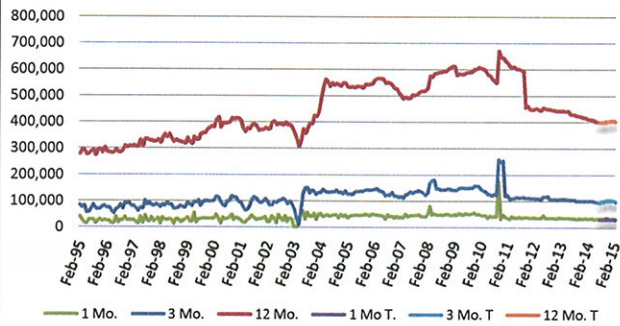


Add SF Bldg Permits Since 2008

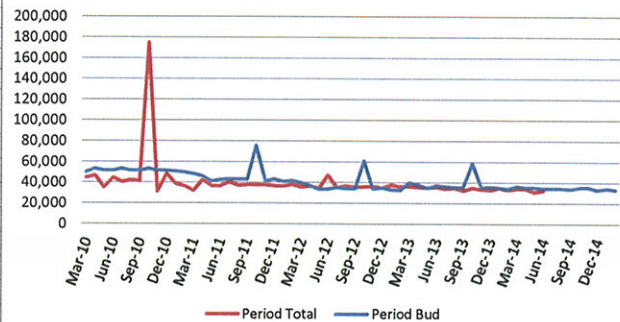


Key	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
TELE229	TELECOMMUNICATIONS	3/1/2013	40,218	36,050		109,911.27		442,654.55			
TELE230	TELECOMMUNICATIONS	4/1/2013	38,061	35,454		107,772.53		441,541.43			
TELE231	TELECOMMUNICATIONS	5/1/2013	34,922	35,332		106,836.33		441,957.96			
TELE232	TELECOMMUNICATIONS	6/1/2013	37,289	35,487		106,272.85		430,450.64			
TELE233	TELECOMMUNICATIONS	7/1/2013	36,423	34,087		104,905.66		429,351.44			
TELE234	TELECOMMUNICATIONS	8/1/2013	35,722	34,816		104,389.39		427,377.58			
TELE235	TELECOMMUNICATIONS	9/1/2013	35,572	32,211		101,113.58		424,071.50			
TELE236	TELECOMMUNICATIONS	10/1/2013	58,637	35,048		102,075.22		423,204.86			
TELE237	TELECOMMUNICATIONS	11/1/2013	35,444	33,352		100,611.66		420,484.96			
TELE238	TELECOMMUNICATIONS	12/1/2013	36,202	32,741		101,141.26		418,438.96			
TELE239	TELECOMMUNICATIONS	1/1/2014	35,101	34,914		101,007.14		415,760.55			
TELE240	TELECOMMUNICATIONS	2/1/2014	34,356	32,917		100,572.08		412,409.46			
TELE241	TELECOMMUNICATIONS	3/1/2014	36,747	34,116		101,947.12		410,474.81			
TELE242	TELECOMMUNICATIONS	4/1/2014	35,402	33,919		100,951.98		408,940.00			
TELE243	TELECOMMUNICATIONS	5/1/2014	35,411	30,911		98,945.96		404,519.09			
TELE244	TELECOMMUNICATIONS	6/1/2014	34,707	32,575		97,405.50		401,607.46			
TELE245	TELECOMMUNICATIONS	7/1/2014	34,701	32,522	32,521.79	96,008.25	96,008.25	400,042.59	400042.59		
TELE246	TELECOMMUNICATIONS	8/1/2014	34,701	34,701	34,700.73	99,797.61	99,797.61	399,927.31	399927.31		
TELE247	TELECOMMUNICATIONS	9/1/2014	33,824	33,824	33,823.82	101,046.34	101,046.34	401,540.22	401540.22		
TELE248	TELECOMMUNICATIONS	10/1/2014	35,411	35,411	35,410.61	103,935.16	103,935.16	401,902.53	401902.53		
TELE249	TELECOMMUNICATIONS	11/1/2014	35,369	35,369	35,368.86	104,603.29	104,603.29	403,918.94	403918.94		
TELE250	TELECOMMUNICATIONS	12/1/2014	33,242	33,242	33,241.54	104,021.01	104,021.01	404,419.97	404419.97		
TELE251	TELECOMMUNICATIONS	1/1/2015	34,701	34,701	34,700.73	103,311.13	103,311.13	404,206.52	404206.52		
TELE252	TELECOMMUNICATIONS	2/1/2015	33,364	33,364	33,364.49	101,306.76	101,306.76	404,653.62	404653.62		

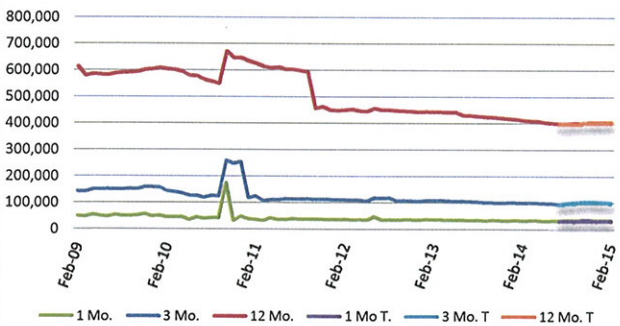
Telecommunication Tax Trend



TeleTax - Monthly Budget v. Actual



Telecom Tax Trend Since 2/2009

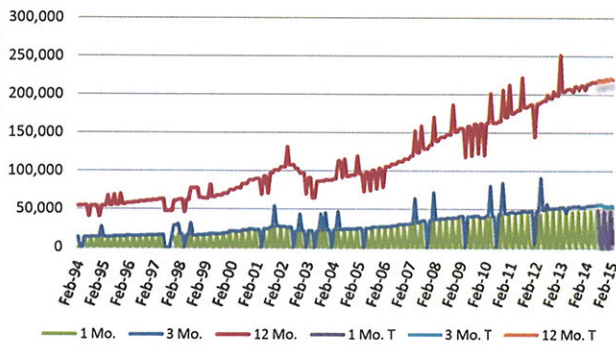


FY	BUDGET	ACTUAL	
2011	620,600.00	625,478.27	
2012	553,000.00	449,305.41	-28.2%
2013	445,000.00	442,119.10	-1.6%
2014	457,947.00	412,409.46	-6.7%
2015	417,578.00	404,653.62	-1.9%
2016	TREND	386,205.65	-4.6%
2017	TREND	367,472.91	-4.9%
2018	TREND	354,371.00	-3.6%
2019	TREND	335,780.64	-5.2%
2020	TREND	319,863.32	-4.7%
ACTUAL AVERAGE		466,793.17	-9.6%
TREND AVERAGE		352,738.70	-4.6%

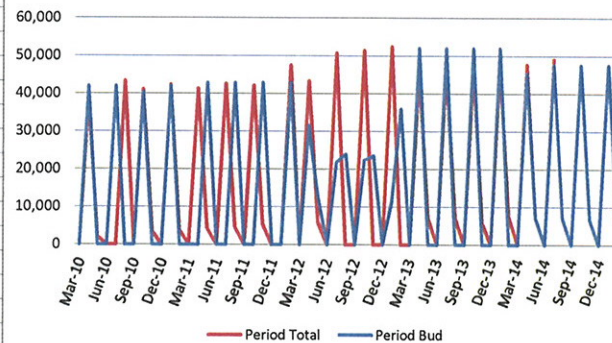
Cable Television Revenue Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
CABL241	CABLE TELEVISION REVE	3/1/2013	0	0		52,421		203,785			
CABL242	CABLE TELEVISION REVE	4/1/2013	52000	45726.18		45,726		206,159			
CABL243	CABLE TELEVISION REVE	5/1/2013	0	7014.01		52,740		207,272			
CABL244	CABLE TELEVISION REVE	6/1/2013	0	0		52,740		207,272			
CABL245	CABLE TELEVISION REVE	7/1/2013	52000	46769.82		53,784		203,310			
CABL246	CABLE TELEVISION REVE	8/1/2013	0	7065.12		53,835		210,375			
CABL247	CABLE TELEVISION REVE	9/1/2013	0	0		53,835		210,375			
CABL248	CABLE TELEVISION REVE	10/1/2013	52000	47030.74		54,096		206,027			
CABL249	CABLE TELEVISION REVE	11/1/2013	0	5693.94		52,725		211,721			
CABL250	CABLE TELEVISION REVE	12/1/2013	0	0		52,725		211,721			
CABL251	CABLE TELEVISION REVE	1/1/2014	52000	47162.32		52,856		206,462			
CABL252	CABLE TELEVISION REVE	2/1/2014	0	7434.6		54,597		213,897			
CABL253	CABLE TELEVISION REVE	3/1/2014	0	0		54,597		213,897			
CABL254	CABLE TELEVISION REVE	4/1/2014	45423	47709.49		55,144		215,880			
CABL255	CABLE TELEVISION REVE	5/1/2014	7137.9	7123.8		54,833		215,990			
CABL256	CABLE TELEVISION REVE	6/1/2014	0	0		54,833		215,990			
CABL257	CABLE TELEVISION REVE	7/1/2014	47586	49095.61	49095.61	56,219	56219.41	218,316	218315.62		
CABL258	CABLE TELEVISION REVE	8/1/2014	7137.9	7137.9	7137.9	56,234	56233.51	218,388	218388.4		
CABL259	CABLE TELEVISION REVE	9/1/2014	0	0	0	56,234	56233.51	218,388	218388.4		
CABL260	CABLE TELEVISION REVE	10/1/2014	47586	47586	47586	54,724	54723.9	218,944	218943.66		
CABL261	CABLE TELEVISION REVE	11/1/2014	6705.3	6705.3	6705.3	54,291	54291.3	219,955	219955.02		
CABL262	CABLE TELEVISION REVE	12/1/2014	0	0	0	54,291	54291.3	219,955	219955.02		
CABL263	CABLE TELEVISION REVE	1/1/2015	47586	47586	47586	54,291	54291.3	220,379	220378.7		
CABL264	CABLE TELEVISION REVE	2/1/2015	7137.9	7137.9	7137.9	54,724	54723.9	220,082	220082		

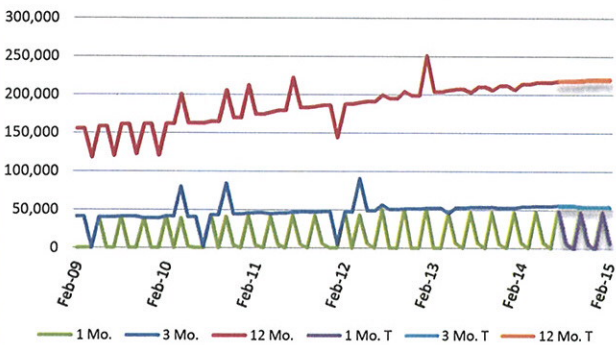
Cable TV Tax Trend



Cable - Monthly Budget v. Actual



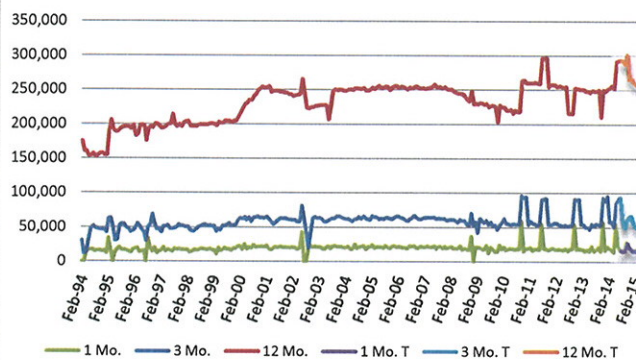
Cable TV Tax Trend Since 2/2009



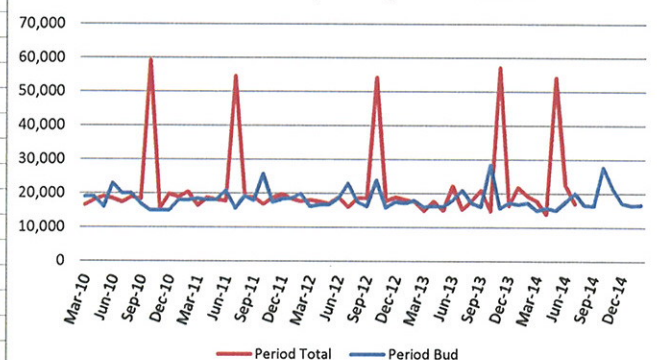
FY	BUDGET	ACTUAL	
2011	166,345.00	174,891.15	
2012	171,335.00	188,005.69	7.5%
2013	183,000.00	203,785.29	8.4%
2014	208,000.00	213,896.73	5.0%
2015	216,300.00	220,082.00	2.9%
2016	TREND	235,013.99	6.8%
2017	TREND	245,250.74	4.4%
2018	TREND	254,820.20	3.9%
2019	TREND	265,917.43	4.4%
2020	TREND	277,659.99	4.4%
ACTUAL AVERAGE		200,132.17	5.9%
TREND AVERAGE		255,732.47	4.8%

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
MFT241	MFT ALLOTMENTS	3/1/2013	15,987	14,891		50,473		247,568			
MFT242	MFT ALLOTMENTS	4/1/2013	16,275	17,623		50,039		247,702			
MFT243	MFT ALLOTMENTS	5/1/2013	16,153	15,001		47,515		245,768			
MFT244	MFT ALLOTMENTS	6/1/2013	18,030	22,182		54,806		249,086			
MFT245	MFT ALLOTMENTS	7/1/2013	20,893	15,225		52,408		248,420			
MFT246	MFT ALLOTMENTS	8/1/2013	17,151	17,858		55,264		247,709			
MFT247	MFT ALLOTMENTS	9/1/2013	16,110	20,970		54,053		250,067			
MFT248	MFT ALLOTMENTS	10/1/2013	28,484	14,834		53,662		210,688			
MFT249	MFT ALLOTMENTS	11/1/2013	15,660	57,108		92,912		250,119			
MFT250	MFT ALLOTMENTS	12/1/2013	17,209	16,438		88,380		247,711			
MFT251	MFT ALLOTMENTS	1/1/2014	16,765	21,828		95,374		251,483			
MFT252	MFT ALLOTMENTS	2/1/2014	17,283	19,235		57,501		253,193			
MFT253	MFT ALLOTMENTS	3/1/2014	14,992	17,715		58,778		256,016			
MFT254	MFT ALLOTMENTS	4/1/2014	15,738	13,929		50,879		252,323			
MFT255	MFT ALLOTMENTS	5/1/2014	15,041	54,132		85,776		291,454			
MFT256	MFT ALLOTMENTS	6/1/2014	17,570	22,579		90,641		291,851			
MFT257	MFT ALLOTMENTS	7/1/2014	20,124	16,980	16979.5	93,691	93690.8	293,606	293605.59		
MFT258	MFT ALLOTMENTS	8/1/2014	16,587	16,587	16587.12	56,146	56145.71	292,335	292335.07		
MFT259	MFT ALLOTMENTS	9/1/2014	16,400	16,400	16400.41	49,967	49967.03	287,765	287765.43		
MFT260	MFT ALLOTMENTS	10/1/2014	27,725	27,725	27724.5	60,712	60712.03	300,656	300656.01		
MFT261	MFT ALLOTMENTS	11/1/2014	21,492	21,492	21491.55	65,616	65616.46	265,040	265039.65		
MFT262	MFT ALLOTMENTS	12/1/2014	17,147	17,147	17146.94	66,363	66362.99	265,748	265748.37		
MFT263	MFT ALLOTMENTS	1/1/2015	16,536	16,536	16536.3	55,175	55174.79	260,457	260456.67		
MFT264	MFT ALLOTMENTS	2/1/2015	16,648	16,648	16647.51	50,331	50330.75	257,869	257869.37		

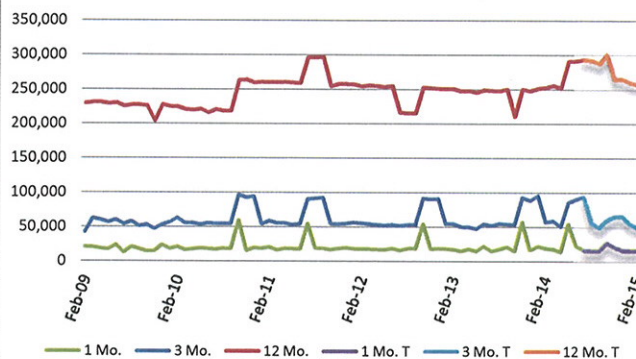
Motor Fuel Tax Trend



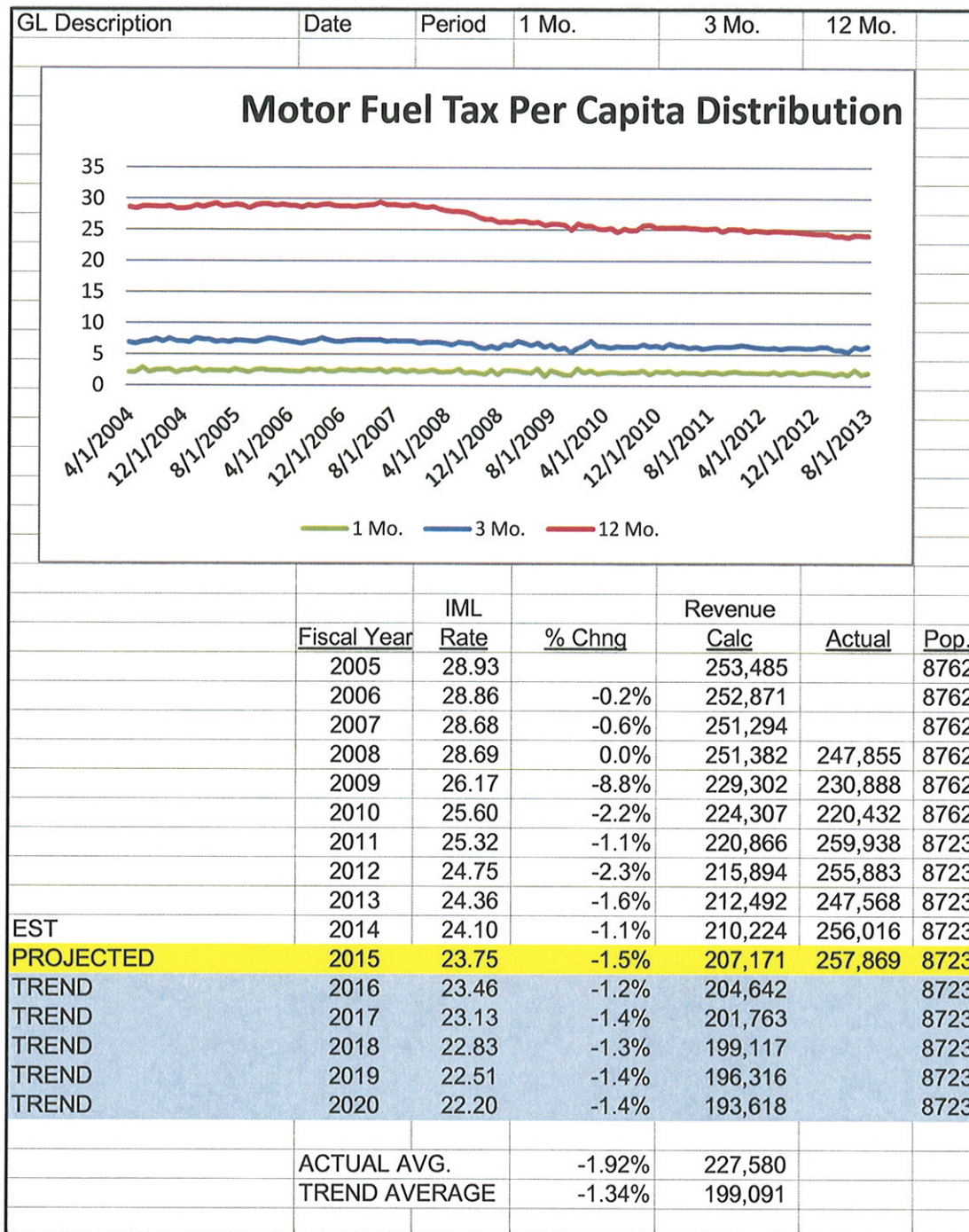
MFT - Monthly Budget v. Actual



Motor Fuel Tax Trend Since 2/2009

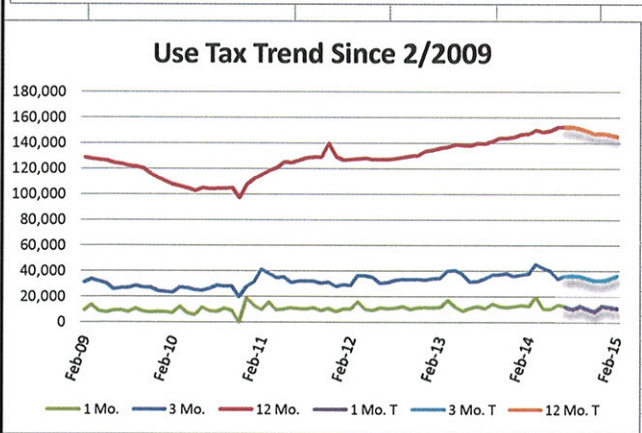
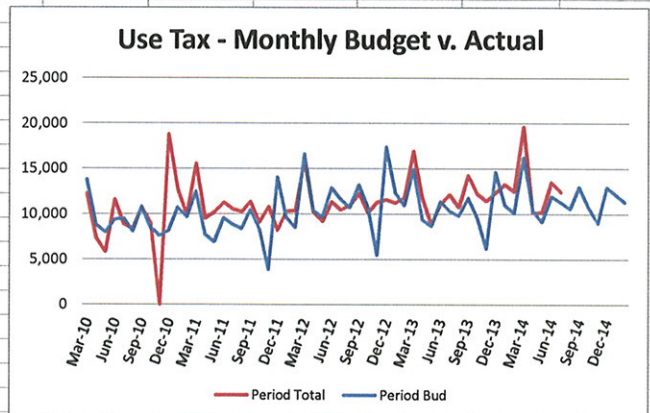
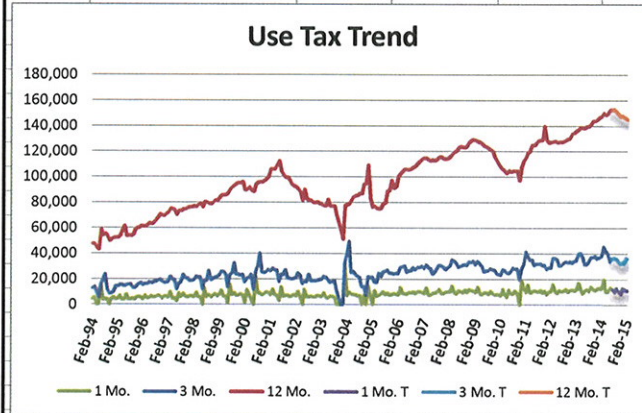


FY	Budget	Actual		
2011	215,000.00	259,997.13		ACTUAL
2012	228,549.99	254,340.46	-2.2%	ACTUAL
2013	217,200.00	250,657.75	-1.4%	ACTUAL
2014	216,000.00	253,192.64	1.0%	ACTUAL
2015	216,000.00	257,869.37	1.8%	PROJ
2016	215,385.00	253,590.47	-1.7%	TREND
2017	210,368.00	255,643.63	0.8%	TREND
2018	210,706.90	257,301.65	0.6%	TREND
2019	208,826.53	257,317.23	0.0%	TREND
2020	206,549.77	257,126.54	-0.1%	TREND
AVERAGES				
ACTUAL	218,550.00	255,211.47	-0.2%	
TREND	210,367.24	256,195.90	-0.1%	

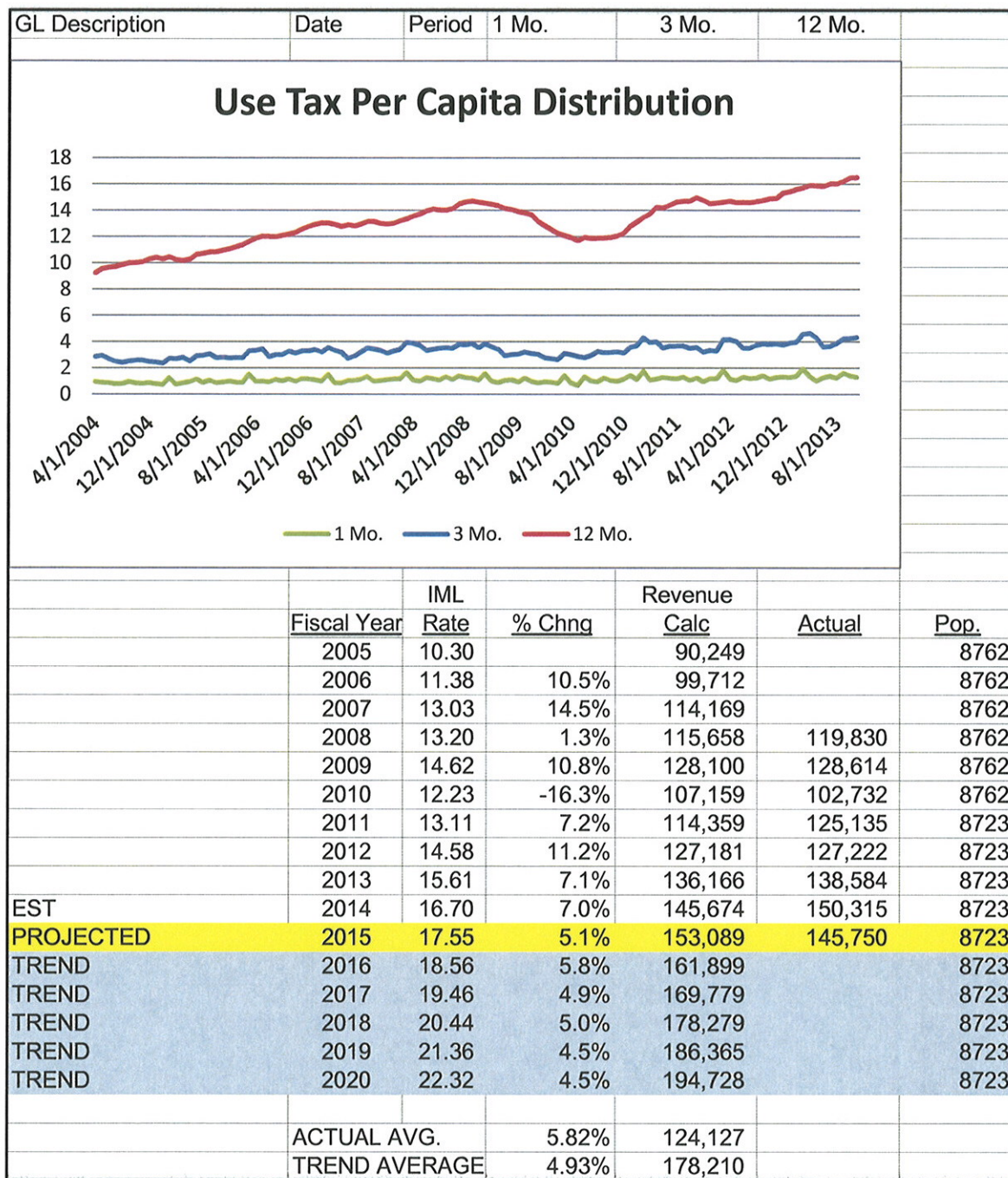


Use Tax Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
USET241	USE TAX	3/1/2013	14,965	16,918		40,006.21		137,293.47			
USET242	USE TAX	4/1/2013	9,396	11,777		40,539.07		138,944.85			
USET243	USE TAX	5/1/2013	8,685	8,821		37,515.20		138,584.03			
USET244	USE TAX	6/1/2013	11,391	11,072		31,669.09		138,304.29			
USET245	USE TAX	7/1/2013	10,337	12,151		32,043.57		139,986.63			
USET246	USE TAX	8/1/2013	9,805	10,730		33,952.79		139,770.52			
USET247	USE TAX	9/1/2013	11,809	14,251		37,132.11		141,782.72			
USET248	USE TAX	10/1/2013	9,663	12,260		37,240.92		143,928.71			
USET249	USE TAX	11/1/2013	6,186	11,455		37,966.05		144,091.71			
USET250	USE TAX	12/1/2013	14,606	12,359		36,073.75		144,881.16			
USET251	USE TAX	1/1/2014	11,009	13,263		37,076.85		146,900.41			
USET252	USE TAX	2/1/2014	10,148	12,486		38,107.71		147,541.75			
USET253	USE TAX	3/1/2014	16,274	19,645		45,394.44		150,269.39			
USET254	USE TAX	4/1/2014	10,392	10,147		42,278.43		148,639.77			
USET255	USE TAX	5/1/2014	9,164	10,226		40,018.69		150,045.24			
USET256	USE TAX	6/1/2014	11,970	13,502		33,875.03		152,475.33			
USET257	USE TAX	7/1/2014	11,287	12,447	12,447.08	36,175.20	36,175.20	152,771.40	152771.4		
USET258	USE TAX	8/1/2014	10,598	10,598	10,597.50	36,546.34	36,546.34	152,638.79	152638.79		
USET259	USE TAX	9/1/2014	13,003	13,003	13,003.35	36,047.93	36,047.93	151,391.15	151391.15		
USET260	USE TAX	10/1/2014	10,724	10,724	10,723.55	34,324.40	34,324.40	149,854.88	149854.88		
USET261	USE TAX	11/1/2014	9,021	9,021	9,020.71	32,747.61	32,747.61	147,420.35	147420.35		
USET262	USE TAX	12/1/2014	12,955	12,955	12,954.89	32,699.15	32,699.15	148,016.55	148016.55		
USET263	USE TAX	1/1/2015	12,156	12,156	12,155.65	34,131.25	34,131.25	146,909.28	146909.28		
USET264	USE TAX	2/1/2015	11,327	11,327	11,326.54	36,437.08	36,437.08	145,749.72	145749.72		



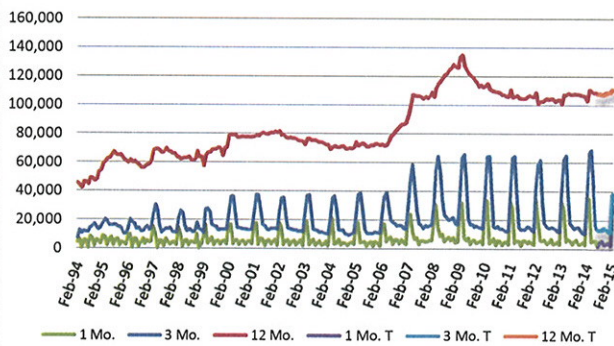
FY	Budget	Actual	
2011	113,120.00	115,249.00	
2012	108,940.01	127,333.70	10.5%
2013	142,180.00	136,220.22	7.0%
2014	128,000.00	147,541.75	8.3%
2015	138,870.00	145,749.72	-1.2%
2016	TREND	158,781.73	8.9%
2017	TREND	164,853.09	3.8%
2018	TREND	171,181.01	3.8%
2019	TREND	177,536.03	3.7%
2020	TREND	186,411.89	5.0%
ACTUAL AVERAGE		134,418.88	6.1%
TREND AVERAGE		171,752.75	5.1%



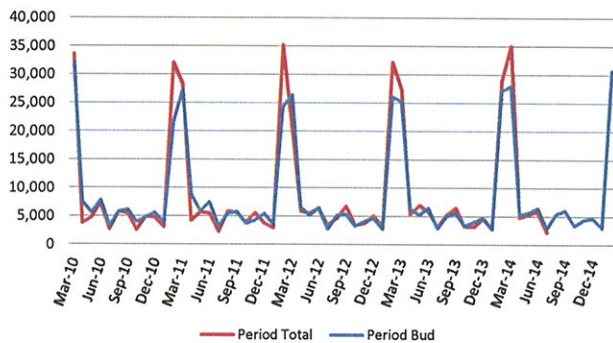
Commuter Lot Fee Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
COMF241	COMMUTER LOT FEES	3/1/2013	25,284	27,327		62,569.50		107,501.50			
COMF242	COMMUTER LOT FEES	4/1/2013	6,372	5,354		64,843.00		106,991.50			
COMF243	COMMUTER LOT FEES	5/1/2013	5,277	6,905		39,584.50		108,349.00			
COMF244	COMMUTER LOT FEES	6/1/2013	6,474	5,784		18,042.00		107,661.00			
COMF245	COMMUTER LOT FEES	7/1/2013	2,911	3,155		15,843.50		107,395.00			
COMF246	COMMUTER LOT FEES	8/1/2013	5,062	5,221		14,160.00		107,961.50			
COMF247	COMMUTER LOT FEES	9/1/2013	5,615	6,455		14,831.00		107,681.50			
COMF248	COMMUTER LOT FEES	10/1/2013	3,305	3,265		14,941.00		107,526.50			
COMF249	COMMUTER LOT FEES	11/1/2013	4,044	3,174		12,894.00		106,933.50			
COMF250	COMMUTER LOT FEES	12/1/2013	4,712	4,665		11,104.00		106,546.50			
COMF251	COMMUTER LOT FEES	1/1/2014	2,843	2,780		10,619.00		106,246.50			
COMF252	COMMUTER LOT FEES	2/1/2014	27,101	28,863		36,308.00		102,946.50			
COMF253	COMMUTER LOT FEES	3/1/2014	28,024	35,073		66,716.00		110,693.00			
COMF254	COMMUTER LOT FEES	4/1/2014	5,268	4,815		68,751.00		110,154.50			
COMF255	COMMUTER LOT FEES	5/1/2014	5,642	5,398		45,286.00		108,648.00			
COMF256	COMMUTER LOT FEES	6/1/2014	6,483	5,883		16,095.50		108,746.50			
COMF257	COMMUTER LOT FEES	7/1/2014	2,914	2,247	2,246.50	13,527.00	13,527.00	107,838.00	107,838		
COMF258	COMMUTER LOT FEES	8/1/2014	5,419	5,419	5,418.68	13,547.68	13,547.68	108,035.68	108,036		
COMF259	COMMUTER LOT FEES	9/1/2014	6,011	6,011	6,011.46	13,676.64	13,676.64	107,592.14	107,592		
COMF260	COMMUTER LOT FEES	10/1/2014	3,396	3,396	3,396.29	14,826.43	14,826.43	107,723.43	107,723		
COMF261	COMMUTER LOT FEES	11/1/2014	4,402	4,402	4,402.01	13,809.76	13,809.76	108,951.44	108,951		
COMF262	COMMUTER LOT FEES	12/1/2014	4,723	4,723	4,722.69	12,520.99	12,520.99	109,009.13	109,009		
COMF263	COMMUTER LOT FEES	1/1/2015	2,994	2,994	2,994.29	12,118.99	12,118.99	109,223.42	109,223		
COMF264	COMMUTER LOT FEES	2/1/2015	30,723	30,723	30,722.88	38,439.86	38,439.86	111,083.30	111,083		

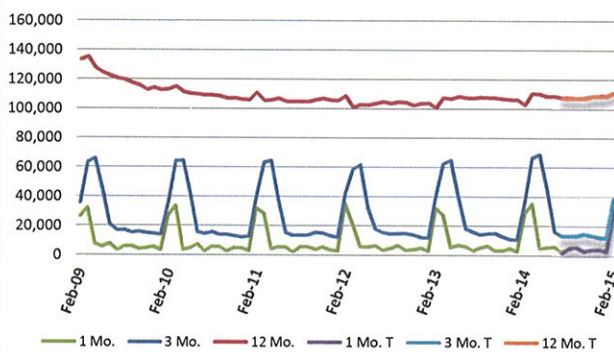
Commuter Lot Fee Trend



Commuter- Monthly Budget v. Actual



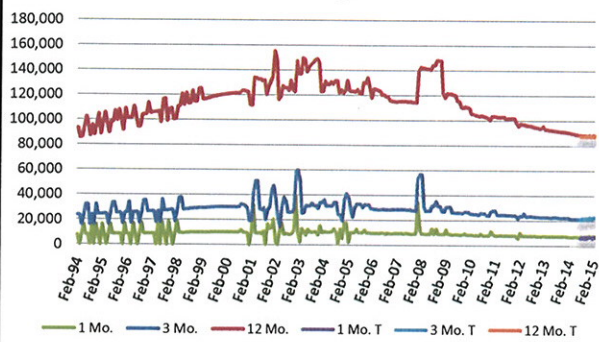
Commuter Lot Fee Trend Since 2/2009



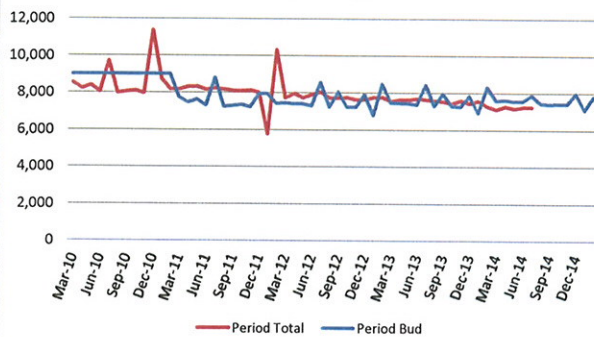
FY	Budget	Actual	
2011	108,000.00	110,821.89	
2012	105,366.01	108,751.00	-1.9%
2013	99,000.00	100,798.00	-7.3%
2014	99,000.00	102,946.50	2.1%
2015	106,000.00	111,083.30	7.9%
2016	TREND	105,295.63	-5.2%
2017	TREND	106,787.26	1.4%
2018	TREND	109,680.43	2.7%
2019	TREND	109,910.17	0.2%
2020	TREND	109,162.92	-0.7%
ACTUAL AVERAGE		106,880.14	0.2%
TREND AVERAGE		108,167.28	-0.3%

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
E911-241	ENHANCED 911 SURCHARGE	3/1/2013	7,476	7,547		23,040		93,122			
E911-242	ENHANCED 911 SURCHARGE	4/1/2013	7,471	7,614		22,914		92,781			
E911-243	ENHANCED 911 SURCHARGE	5/1/2013	7,441	7,615		22,776		92,664			
E911-244	ENHANCED 911 SURCHARGE	6/1/2013	7,381	7,685		22,914		92,445			
E911-245	ENHANCED 911 SURCHARGE	7/1/2013	8,428	7,631		22,931		92,033			
E911-246	ENHANCED 911 SURCHARGE	8/1/2013	7,299	7,579		22,896		91,885			
E911-247	ENHANCED 911 SURCHARGE	9/1/2013	7,971	7,535		22,746		91,710			
E911-248	ENHANCED 911 SURCHARGE	10/1/2013	7,302	7,424		22,539		91,390			
E911-249	ENHANCED 911 SURCHARGE	11/1/2013	7,273	7,586		22,545		91,350			
E911-250	ENHANCED 911 SURCHARGE	12/1/2013	7,837	7,432		22,443		91,142			
E911-251	ENHANCED 911 SURCHARGE	1/1/2014	6,936	7,562		22,580		90,965			
E911-252	ENHANCED 911 SURCHARGE	2/1/2014	8,325	7,280		22,274		90,491			
E911-253	ENHANCED 911 SURCHARGE	3/1/2014	7,603	7,120		21,961		90,063			
E911-254	ENHANCED 911 SURCHARGE	4/1/2014	7,637	7,267		21,666		89,716			
E911-255	ENHANCED 911 SURCHARGE	5/1/2014	7,566	7,169		21,555		89,270			
E911-256	ENHANCED 911 SURCHARGE	6/1/2014	7,562	7,235		21,670		88,820			
E911-257	ENHANCED 911 SURCHARGE	7/1/2014	7,878	7,239	7239.11	21,643	21642.9	88,428	88427.85		
E911-258	ENHANCED 911 SURCHARGE	8/1/2014	7,472	7,472	7471.73	21,945	21945.47	88,320	88320.1		
E911-259	ENHANCED 911 SURCHARGE	9/1/2014	7,406	7,406	7406.08	22,117	22116.92	88,191	88191.2		
E911-260	ENHANCED 911 SURCHARGE	10/1/2014	7,448	7,448	7447.89	22,326	22325.7	88,215	88214.7		
E911-261	ENHANCED 911 SURCHARGE	11/1/2014	7,424	7,424	7423.78	22,278	22277.75	88,053	88052.58		
E911-262	ENHANCED 911 SURCHARGE	12/1/2014	7,977	7,977	7977.22	22,849	22848.89	88,597	88597.37		
E911-263	ENHANCED 911 SURCHARGE	1/1/2015	7,104	7,104	7104.05	22,505	22505.05	88,139	88139.49		
E911-264	ENHANCED 911 SURCHARGE	2/1/2015	7,804	7,804	7803.83	22,885	22885.1	88,664	88663.66		

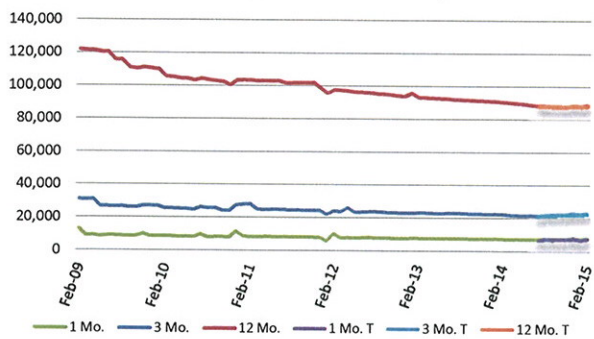
E911 Surcharge Trend



E911 - Monthly Budget v. Actual



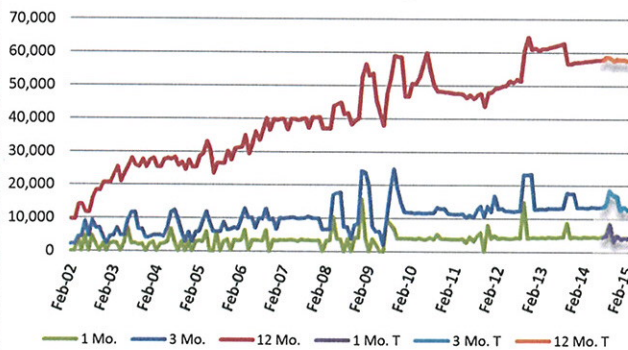
E911 Surcharge Trend Since 2/2009



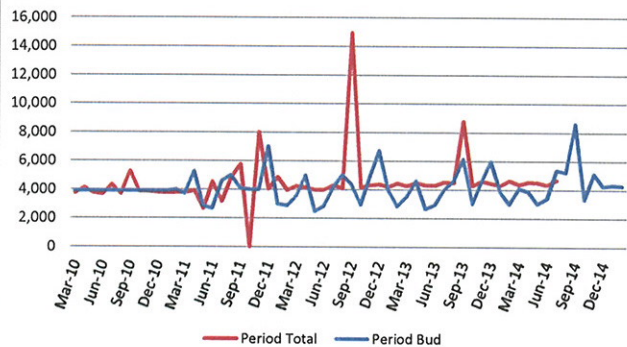
FY	Budget	Actual	
2011	108,000.00	103,298.22	ACTUAL
2012	91,500.01	97,788.22	-5.3% ACTUAL
2013	91,140.00	93,276.86	-4.6% ACTUAL
2014	91,140.00	90,490.85	-3.0% ACTUAL
2015	90,880.00	88,663.66	-2.0% PROJ.
2016	84,152.00	83,733.62	-5.6% TREND
2017	85,275.60	80,973.92	-3.3% TREND
2018	82,902.48	78,018.84	-3.6% TREND
2019	80,246.18	74,586.05	-4.4% TREND
2020	77,936.10	71,034.22	-4.8% TREND
AVERAGES			
ACTUAL	94,532.00	94,703.56	-3.7%
TREND	82,102.47	77,669.33	-4.3%

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13	p1-12
C911-145	CELLULAR 911 SURCHAR	3/1/2013	3,522	4,266		12,912		61,179			
C911-146	CELLULAR 911 SURCHAR	4/1/2013	4,611	4,492		13,203		61,522			
C911-147	CELLULAR 911 SURCHAR	5/1/2013	2,662	4,307		13,065		61,854			
C911-148	CELLULAR 911 SURCHAR	6/1/2013	2,953	4,312		13,111		62,178			
C911-149	CELLULAR 911 SURCHAR	7/1/2013	4,013	4,530		13,149		62,395			
C911-150	CELLULAR 911 SURCHAR	8/1/2013	4,628	4,485		13,327		62,797			
C911-151	CELLULAR 911 SURCHAR	9/1/2013	6,151	8,769		17,785		56,627			
C911-152	CELLULAR 911 SURCHAR	10/1/2013	3,042	4,262		17,516		56,741			
C911-153	CELLULAR 911 SURCHAR	11/1/2013	4,549	4,619		17,650		57,053			
C911-154	CELLULAR 911 SURCHAR	12/1/2013	5,975	4,461		13,342		57,149			
C911-155	CELLULAR 911 SURCHAR	1/1/2014	3,844	4,297		13,377		57,244			
C911-156	CELLULAR 911 SURCHAR	2/1/2014	3,010	4,652		13,410		57,452			
C911-157	CELLULAR 911 SURCHAR	3/1/2014	4,102	4,375		13,324		57,561			
C911-158	CELLULAR 911 SURCHAR	4/1/2014	3,874	4,552		13,579		57,620			
C911-159	CELLULAR 911 SURCHAR	5/1/2014	3,036	4,505		13,432		57,819			
C911-160	CELLULAR 911 SURCHAR	6/1/2014	3,408	4,345		13,403		57,853			
C911-161	CELLULAR 911 SURCHAR	7/1/2014	5,369	4,689	4689.28	13,540	13539.93	58,012	58011.64		
C911-162	CELLULAR 911 SURCHAR	8/1/2014	5,248	5,248	5248.05	14,283	14282.62	58,775	58774.62		
C911-163	CELLULAR 911 SURCHAR	9/1/2014	8,607	8,607	8606.62	18,544	18543.95	58,612	58611.94		
C911-164	CELLULAR 911 SURCHAR	10/1/2014	3,353	3,353	3353.36	17,208	17208.03	57,703	57703.33		
C911-165	CELLULAR 911 SURCHAR	11/1/2014	5,124	5,124	5123.57	17,084	17083.55	58,208	58208.13		
C911-166	CELLULAR 911 SURCHAR	12/1/2014	4,252	4,252	4252.22	12,729	12729.15	57,999	57999.34		
C911-167	CELLULAR 911 SURCHAR	1/1/2015	4,341	4,341	4340.9	13,717	13716.69	58,044	58043.5		
C911-168	CELLULAR 911 SURCHAR	2/1/2015	4,286	4,286	4286.19	12,879	12879.31	57,678	57677.77		

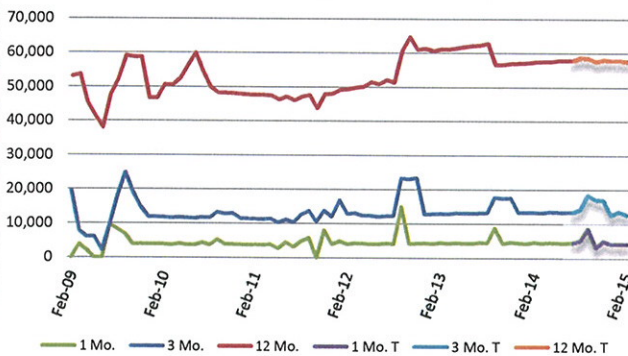
Cellular E911 Surcharge Trend



Cell 911 - Monthly Budget v. Actual



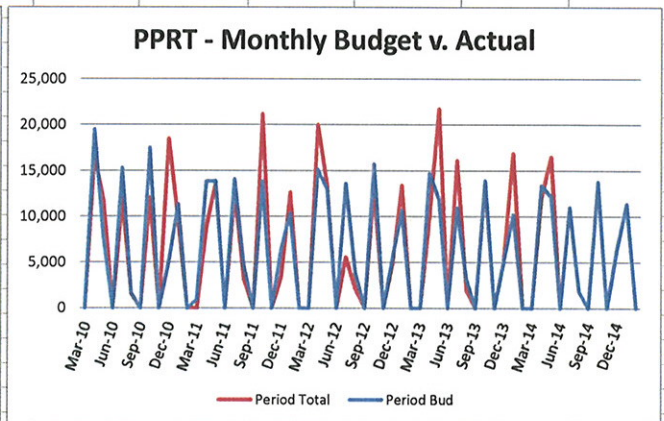
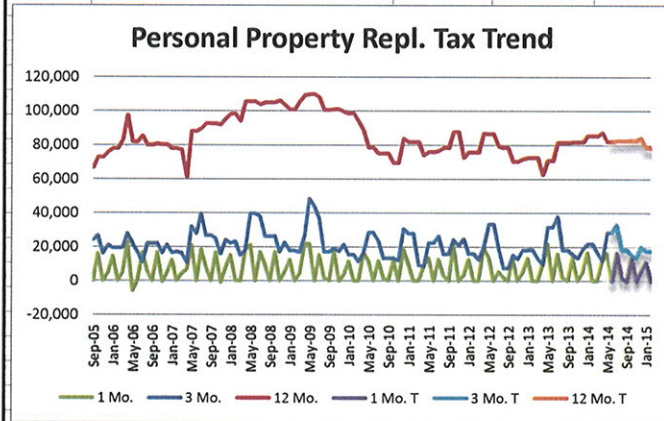
Cellular E911 Surcharge Trend Since 2/2009



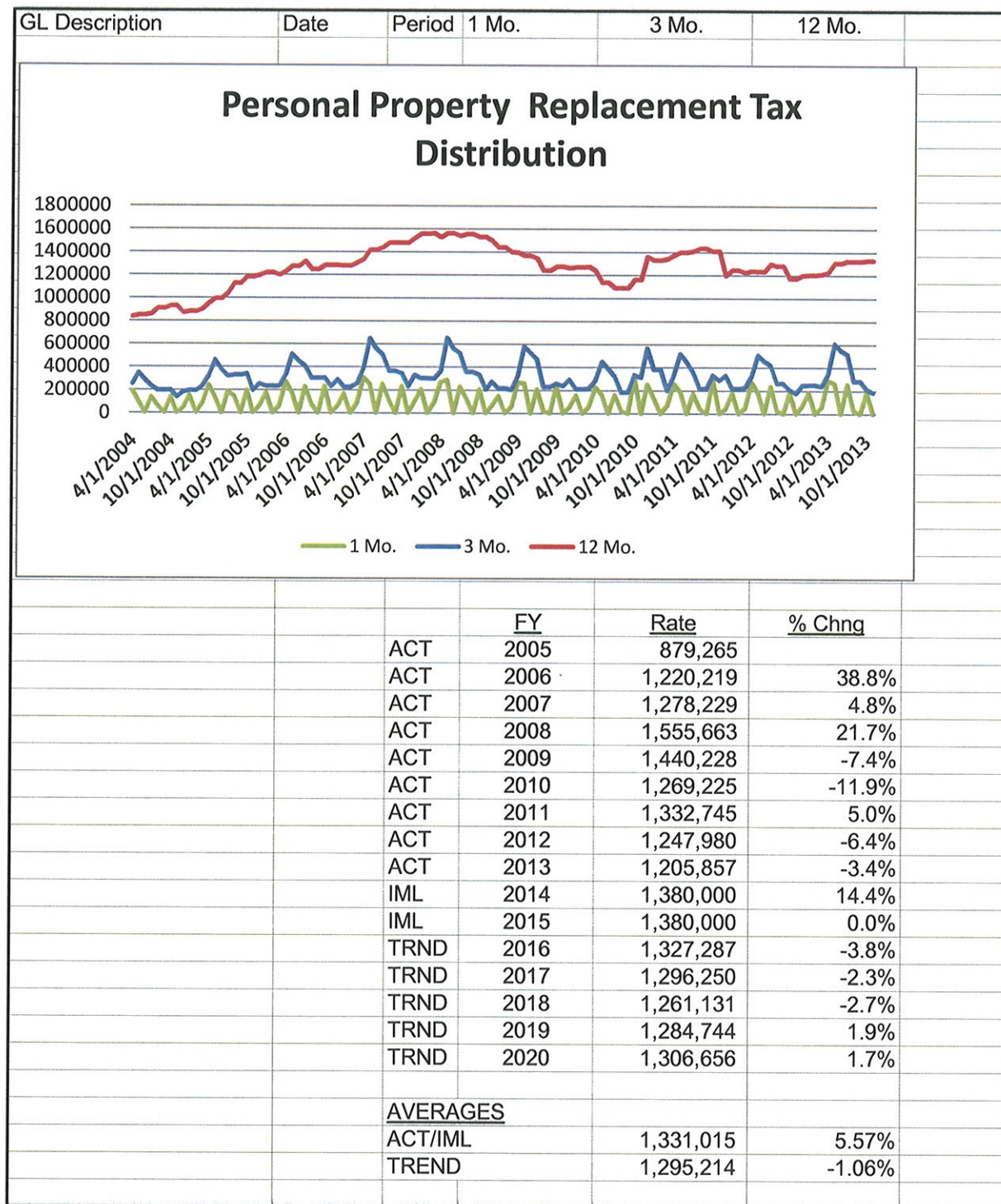
FY	Budget	Actual	Actual	ACTUAL
2011	47,000.00	47,596.01		ACTUAL
2012	49,169.99	49,440.55	3.9%	ACTUAL
2013	48,960.00	61,154.98	23.7%	ACTUAL
2014	48,960.00	57,452.20	-6.1%	ACTUAL
2015	55,000.00	57,677.77	0.4%	PROJ
2016	54,555.00	63,116.85	9.4%	TREND
2017	56,372.00	64,931.09	2.9%	TREND
2018	58,895.10	64,831.64	-0.2%	TREND
2019	61,129.09	68,205.57	5.2%	TREND
2020	62,169.72	70,583.70	3.5%	TREND
AVERAGES				
ACTUAL	49,818.00	54,664.30	5.5%	
TREND	58,624.18	66,333.77	4.2%	

PPRT Data

KEY	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p 13
PPRT102	PERSONAL PROPERTY REPL TAX	3/1/2013	-	-	-	13,371.21	-	72,616.59	-	
PPRT103	PERSONAL PROPERTY REPL TAX	4/1/2013	14,713	10,011	-	10,010.72	-	62,602.51	-	
PPRT104	PERSONAL PROPERTY REPL TAX	5/1/2013	11,917	21,713	-	31,723.30	-	70,935.96	-	
PPRT105	PERSONAL PROPERTY REPL TAX	6/1/2013	-	-	-	31,723.30	-	70,935.96	-	
PPRT106	PERSONAL PROPERTY REPL TAX	7/1/2013	10,994	16,107	-	37,819.62	-	81,482.84	-	
PPRT107	PERSONAL PROPERTY REPL TAX	8/1/2013	3,149	1,960	-	18,067.44	-	81,354.08	-	
PPRT108	PERSONAL PROPERTY REPL TAX	9/1/2013	-	-	-	18,067.44	-	81,354.08	-	
PPRT109	PERSONAL PROPERTY REPL TAX	10/1/2013	13,917	13,659	-	15,619.64	-	81,855.40	-	
PPRT110	PERSONAL PROPERTY REPL TAX	11/1/2013	-	-	-	13,659.20	-	81,855.40	-	
PPRT111	PERSONAL PROPERTY REPL TAX	12/1/2013	5,096	4,983	-	18,641.85	-	81,803.80	-	
PPRT112	PERSONAL PROPERTY REPL TAX	1/1/2014	10,214	16,865	-	21,847.36	-	85,297.34	-	
PPRT113	PERSONAL PROPERTY REPL TAX	2/1/2014	-	-	-	21,847.36	-	85,297.30	-	
PPRT114	PERSONAL PROPERTY REPL TAX	3/1/2014	-	-	-	16,864.71	-	85,297.30	-	
PPRT115	PERSONAL PROPERTY REPL TAX	4/1/2014	13,390	11,998	-	11,998.19	-	87,284.81	-	
PPRT116	PERSONAL PROPERTY REPL TAX	5/1/2014	12,150	16,509	-	28,506.98	-	82,080.98	-	
PPRT117	PERSONAL PROPERTY REPL TAX	6/1/2014	-	-	-	28,506.98	28,506.98	82,080.98	82080.98	
PPRT118	PERSONAL PROPERTY REPL TAX	7/1/2014	10,969	16,633	16,632.59	33,141.38	33,141.38	82,606.57	82606.57	
PPRT120	PERSONAL PROPERTY REPL TAX	8/1/2014	1,884	1,884	1,883.71	18,516.30	18,516.30	82,529.84	82529.84	
PPRT121	PERSONAL PROPERTY REPL TAX	9/1/2014	-	-	-	18,516.30	18,516.30	82,529.84	82529.84	
PPRT122	PERSONAL PROPERTY REPL TAX	10/1/2014	13,813	13,813	13,813.04	15,696.75	15,696.75	82,683.68	82683.68	
PPRT123	PERSONAL PROPERTY REPL TAX	11/1/2014	-	-	-	13,813.04	13,813.04	82,683.68	82683.68	
PPRT124	PERSONAL PROPERTY REPL TAX	12/1/2014	6,419	6,419	6,418.50	20,231.54	20,231.54	84,119.53	84119.53	
PPRT125	PERSONAL PROPERTY REPL TAX	1/1/2015	11,375	11,375	11,375.23	17,793.73	17,793.73	78,630.05	78630.05	
PPRT126	PERSONAL PROPERTY REPL TAX	2/1/2015	-	-	-	17,793.73	17,793.73	78,630.05	78630.05	

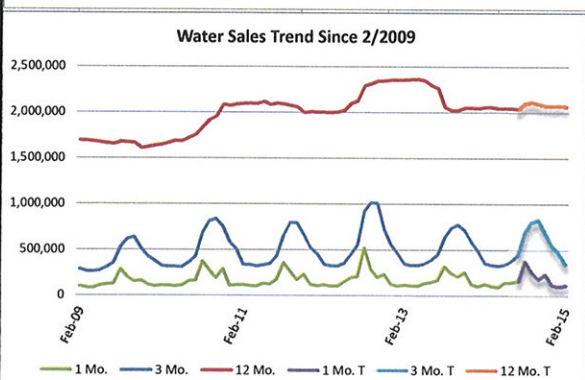
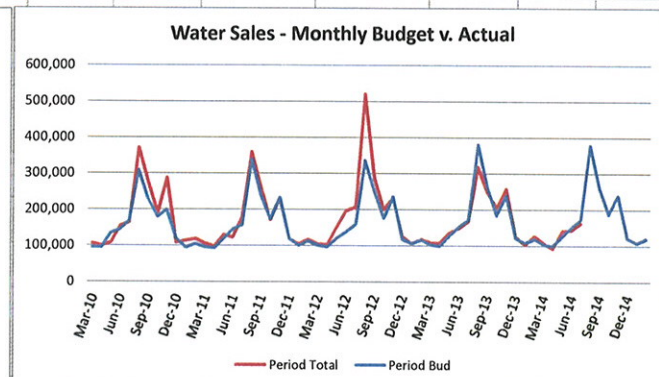
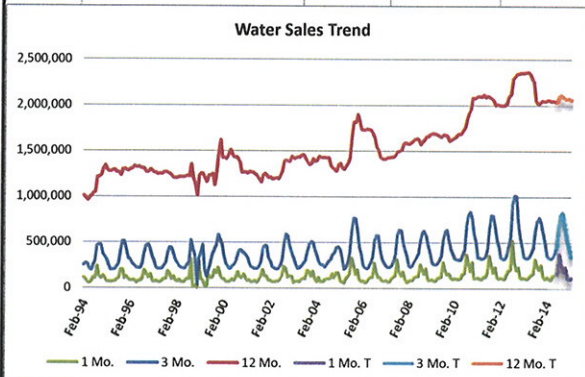


FY	BUDGET	ACTUAL		
2011	78,053.00	81,875.63		ACTUAL
2012	78,073.99	75,690.31	-7.6%	ACTUAL
2013	77,609.00	72,616.59	-4.1%	ACTUAL
2014	70,000.00	85,297.30	17.5%	ACTUAL
2015	70,000.00	78,630.05	-7.8%	PROJ
2016	67,493.20	79,756.73	1.4%	TREND
2017	64,004.06	82,642.08	3.6%	TREND
2018	60,906.25	84,141.67	1.8%	TREND
2019	59,225.67	82,603.80	-1.8%	TREND
2020	55,885.16	85,254.60	3.2%	TREND
AVERAGES				
ACTUAL	74,747.20	78,821.98	-0.5%	
TREND	61,502.87	82,879.78	1.6%	



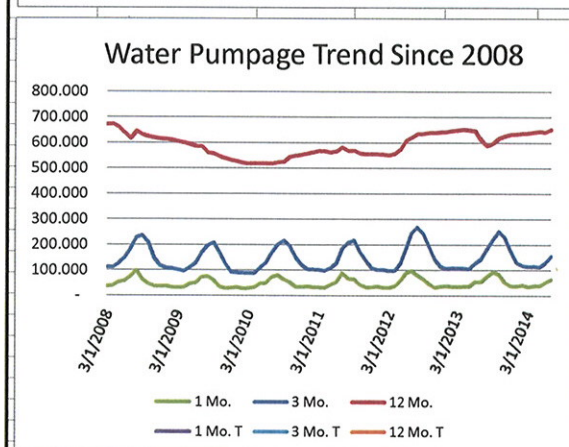
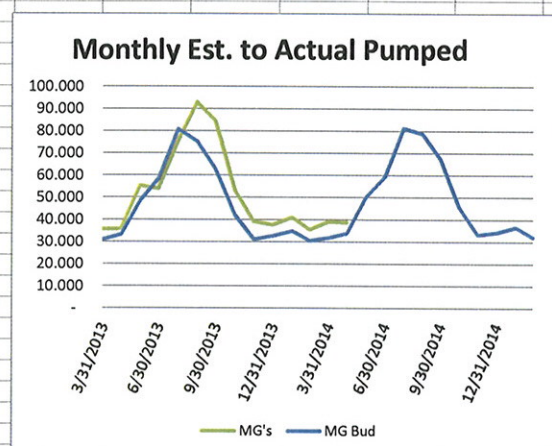
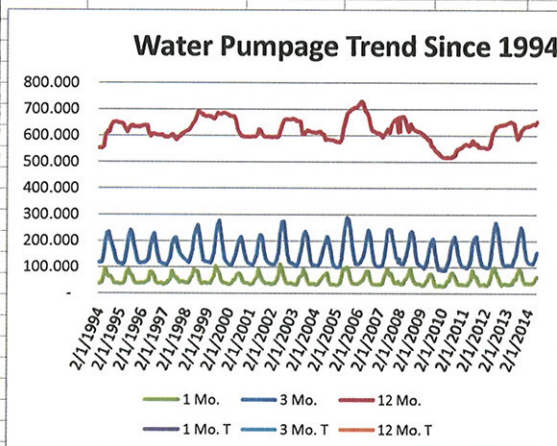
Water Sales Data

Key	GL Description	Date	Period Bud	Period Total	1moT	3-12	3moT	12 MO	12moT	p13	p1-12	% Chng
WAT241	WATER SALES - GLENCOE	3/31/2013	103428	108107.34		332,564		2,358,766				17.76%
WAT242	WATER SALES - GLENCOE	4/30/2013	99434	107292.77		332,767		2,362,964				
WAT243	WATER SALES - GLENCOE	5/31/2013	129171	135237.99		350,638		2,347,424				
WAT244	WATER SALES - GLENCOE	6/30/2013	153058	148226.26		390,757		2,298,307				
WAT245	WATER SALES - GLENCOE	7/31/2013	172159	168253.14		451,717		2,259,289				
WAT246	WATER SALES - GLENCOE	8/31/2013	380952	318716.52		635,196		2,057,272				
WAT247	WATER SALES - GLENCOE	9/30/2013	262439	249793.52		736,763		2,019,792				
WAT248	WATER SALES - GLENCOE	10/31/2013	184533	206196.38		774,706		2,025,592				
WAT249	WATER SALES - GLENCOE	11/30/2013	239449	257900.11		713,890		2,049,751				
WAT250	WATER SALES - GLENCOE	12/31/2013	121815	126082.3		590,179		2,050,263				
WAT251	WATER SALES - GLENCOE	1/31/2014	108502	103405.76		487,388		2,046,579				
WAT252	WATER SALES - GLENCOE	2/28/2014	118808	127446.6		356,935		2,056,659				
WAT252	WATER SALES - GLENCOE	3/31/2014	103951.33	107500.55		338,353		2,056,052				
WAT252	WATER SALES - GLENCOE	4/30/2014	99694.28	92554.91		327,502		2,041,314				
WAT252	WATER SALES - GLENCOE	5/31/2014	127092.13	141329.34		341,385		2,047,405				
WAT252	WATER SALES - GLENCOE	6/30/2014	151524.95	143892.22		377,776		2,043,071				
WAT252	WATER SALES - GLENCOE	7/31/2014	173009.39	162729.39	162729.39	447,951	447950.95	2,037,548	2037547.6			
WAT252	WATER SALES - GLENCOE	8/31/2014	379192.59	379192.59	379192.59	685,814	685814.2	2,098,024	2098023.7			
WAT252	WATER SALES - GLENCOE	9/30/2014	261206.72	261206.72	261206.72	803,129	803128.7	2,109,437	2109436.9			
WAT252	WATER SALES - GLENCOE	10/31/2014	187988.78	187988.78	187988.78	828,388	828388.09	2,091,229	2091229.3			
WAT252	WATER SALES - GLENCOE	11/30/2014	239726.17	239726.17	239726.17	688,922	688921.67	2,073,055	2073055.3			
WAT252	WATER SALES - GLENCOE	12/31/2014	121812.97	121812.97	121812.97	549,528	549527.92	2,068,786	2068786			
WAT252	WATER SALES - GLENCOE	1/31/2015	108212.64	108212.64	108212.64	469,752	469751.78	2,073,593	2073592.9			
WAT252	WATER SALES - GLENCOE	2/28/2015	120336.05	120336.05	120336.05	350,362	350361.66	2,066,482	2066482.3			



FY	BUDGET	ACTUAL	% CHNG	Rate
2011	1,878,400.00	2,096,526.72		3.265
2012	1,929,492.00	1,999,053.98	-4.6%	3.353
2013	1,958,434.00	2,355,188.53	17.8%	3.403
2014	2,073,748.00	2,056,658.69	-12.7%	3.403
2015	2,073,748.00	2,066,482.33	0.5%	3.403
2016	TREND	2,114,036.83	2.3%	
2017	TREND	2,100,661.92	-0.6%	
2018	TREND	2,003,103.14	-4.6%	
2019	TREND	2,046,309.13	2.2%	
2020	TREND	2,020,734.64	-1.2%	
ACTUAL AVERAGE		2,114,782.05	0.2%	1.0%
TREND AVERAGE		2,056,969.13	-0.4%	

Key	GL Description'	Months	MG Bud	MG's	te	100p	3 Mo.	3moT	12 Mo.	12moT	% OF PRIQ	AVG	% Chng
WATP229	WATER PUMPED	3/1/2012		30.965			98.470		552.265		99.47%	100.63%	-2.61%
WATP230	WATER PUMPED	4/1/2012		37.425			99.520		557.990		120.86%	106.14%	-0.69%
WATP231	WATER PUMPED	5/1/2012		58.845			127.235		574.170		157.23%	136.74%	1.22%
WATP232	WATER PUMPED	6/1/2012		89.610			185.880		609.530		152.28%	124.00%	4.77%
WATP233	WATER PUMPED	7/1/2012		98.393			246.848		620.638		109.80%	134.48%	9.19%
WATP234	WATER PUMPED	8/1/2012		80.690			268.693		634.948		82.01%	97.58%	11.65%
WATP235	WATER PUMPED	9/1/2012		65.165			244.248		636.588		80.76%	85.92%	14.06%
WATP236	WATER PUMPED	10/1/2012		45.275			191.130		639.543		69.48%	69.46%	15.05%
WATP237	WATER PUMPED	11/1/2012		32.075			142.515		639.543		70.84%	79.40%	15.14%
WATP238	WATER PUMPED	12/1/2012		36.260			113.610		642.208		113.05%	100.83%	15.55%
WATP239	WATER PUMPED	1/1/2013		38.135			106.470		643.968		105.17%	101.81%	16.18%
WATP240	WATER PUMPED	2/1/2013		34.420			108.815		647.258		90.26%	91.76%	17.20%
WATP241	WATER PUMPED	3/31/2013	30.996	35.645			108.200		651.938		103.56%	100.41%	
WATP242	WATER PUMPED	4/30/2013	33.286	35.710			105.775		650.223		100.18%	106.42%	
WATP243	WATER PUMPED	5/31/2013	48.569	55.285			126.640		646.663		154.82%	137.35%	
WATP244	WATER PUMPED	6/30/2013	58.387	53.838			144.833		610.891		97.38%	121.49%	
WATP245	WATER PUMPED	7/31/2013	80.792	75.270			184.393		587.768		139.81%	135.67%	
WATP246	WATER PUMPED	8/31/2013	75.202	92.850			221.958		599.928		123.36%	98.74%	
WATP247	WATER PUMPED	9/30/2013	62.638	84.235			252.355		618.998		90.72%	85.28%	
WATP248	WATER PUMPED	10/31/2013	41.917	53.141			230.226		626.864		63.09%	69.46%	
WATP249	WATER PUMPED	11/30/2013	31.158	39.060			176.436		633.849		73.50%	79.31%	
WATP250	WATER PUMPED	12/31/2013	32.714	37.680			129.881		635.269		96.47%	100.75%	
WATP251	WATER PUMPED	1/31/2014	34.897	40.915			117.655		638.049		108.59%	102.14%	
WATP252	WATER PUMPED	2/28/2014	30.531	35.505			114.100		639.134		86.78%	90.87%	
WATP253	WATER PUMPED	3/31/2014	31.868	39.025			115.445		642.514		109.91%	100.69%	
WATP254	WATER PUMPED	4/30/2014	33.928	38.670			113.200		645.474		99.09%	106.74%	
WATP255	WATER PUMPED	5/31/2014	50.277	52.670			130.365		642.859		136.20%	138.43%	
WATP256	WATER PUMPED	6/30/2014	59.235	64.090	64.090	155.430	155.430	653.111	653.111	121.68%	122.42%		
WATP257	WATER PUMPED	7/31/2014	81.294		0.000	116.760	116.760	577.841	577.841	0.00%	133.91%		
WATP258	WATER PUMPED	8/31/2014	78.855		0.000	64.090	64.090	484.991	484.991	#DIV/0!	98.73%		
WATP259	WATER PUMPED	9/30/2014	67.357		0.000	0.000	0.000	400.756	400.756	#DIV/0!	85.39%		
WATP260	WATER PUMPED	10/31/2014	45.633		0.000	0.000	0.000	347.615	347.615	#DIV/0!	69.65%		
WATP261	WATER PUMPED	11/30/2014	33.239		0.000	0.000	0.000	308.555	308.555	#DIV/0!	79.04%		
WATP262	WATER PUMPED	12/31/2014	34.279		0.000	0.000	0.000	270.875	270.875	#DIV/0!	100.62%		
WATP263	WATER PUMPED	1/31/2015	36.687		0.000	0.000	0.000	229.960	229.960	#DIV/0!	102.05%		
WATP264	WATER PUMPED	2/28/2015	32.187		0.000	0.000	0.000	194.455	194.455	#DIV/0!	91.12%		



FY 2015 ESTIMATED PUMPED					584.839
12 Month Rolling Consumption					
Fiscal Year	As of February	MG Chng	% Chng	%5YR	
2008	670.617				
2009	609.782	(60.835)	-9.1%		
2010	520.376	(89.406)	-14.7%		
2011	563.156	42.780	8.2%		
2012	554.270	(8.886)	-1.6%		
2013	647.258	92.988	16.8%		
2014	639.134	(8.124)	-1.3%	109%	
5 Yr Avg	584.839				
2010 Level	520.376				
% of 2010	112.4%				
2015	584.839				

Village of Glencoe
Long Range Financial Forecast
Miscellaneous Revenue Analysis

Vehicle Licenses

<u>FY</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>% CHNG</u>		<u>RATE*</u>
2008	260,000	263,824		ACTUAL	50
2009	262,200	265,576	0.66%	ACTUAL	50
2010	265,000	259,049	-2.46%	ACTUAL	50
2011	258,400	254,264	-1.85%	ACTUAL	50
2012	260,000	272,138	7.03%	ACTUAL	75
2013	276,000	267,210	-1.81%	ACTUAL	75
2014	276,000	272,511	1.98%	ACTUAL	75
2015	276,000	276,000	1.28%	PROJ	75
2016	276,000	275,014	-0.36%	TREND	TBD
2017	276,000	278,469	1.26%	TREND	TBD
2018	276,000	283,077	1.65%	TREND	TBD
2019	276,000	286,277	1.13%	TREND	TBD
2020	276,000	286,794	0.18%	TREND	TBD
AVERAGE			0.73%		

* Still \$50 if paid by 4/15

Commercial Garbage Fee

<u>FY</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>% CHNG</u>		<u>RATE</u>
2008	72,404	49,752		ACTUAL	VARIES
2009	50,000	50,735	1.98%	ACTUAL	VARIES
2010	50,000	49,129	-3.17%	ACTUAL	VARIES
2011	50,000	49,275	0.30%	ACTUAL	VARIES
2012	51,360	50,622	2.73%	ACTUAL	VARIES
2013	52,130	54,747	8.15%	ACTUAL	VARIES
2014	53,673	66,362	21.22%	ACTUAL	VARIES
2015	53,673	53,673	-19.12%	PROJ	VARIES
2016	53,673	59,668	11.17%	TREND	VARIES
2017	53,673	61,811	3.59%	TREND	VARIES
2018	53,673	64,313	4.05%	TREND	VARIES
2019	53,673	66,306	3.10%	TREND	VARIES
2020	53,673	67,721	2.13%	TREND	VARIES
AVERAGE			3.01%		

Recycling Fees					
<u>FY</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>% CHNG</u>		<u>RATE</u>
2008	184,496	163,145		ACTUAL	15.25
2009	183,000	173,591	6.40%	ACTUAL	15.25
2010	184,300	175,752	1.24%	ACTUAL	15.25
2011	176,700	177,125	0.78%	ACTUAL	15.25
2012	181,506	183,265	3.47%	ACTUAL	15.66
2013	184,229	188,815	3.03%	ACTUAL	VARIES
2014	189,682	189,275	0.24%	ACTUAL	VARIES
2015	189,682	189,682	0.22%	PROJ	VARIES
2016	53,673	196,662	3.68%	TREND	VARIES
2017	53,673	198,904	1.14%	TREND	VARIES
2018	53,673	202,406	1.76%	TREND	VARIES
2019	53,673	205,719	1.64%	TREND	VARIES
2020	53,673	208,323	1.27%	TREND	VARIES
AVERAGE			2.07%		

Village of Glencoe					
Long Range Financial Forecast					
Miscellaneous Revenue Analysis					
Salaries - Regular					
<u>FY</u>	<u>BUDGET</u>	<u>% CHNG</u>	<u>ACTUAL</u>	<u>% CHNG</u>	
2008	7,079,889		7,143,046		ACTUAL
2009	7,514,101	6.13%	7,246,010	1.44%	ACTUAL
2010	7,407,999	-1.41%	7,420,632	2.41%	ACTUAL
2011	7,558,478	2.03%	7,418,815	-0.02%	ACTUAL
2012	7,652,427	1.24%	7,606,841	2.53%	ACTUAL
2013	7,807,868	2.03%	7,616,396	0.13%	ACTUAL
2014	7,943,102	1.73%	7,692,870	1.00%	ACTUAL
2015	7,994,422	0.65%	7,861,533	2.19%	PROJ
2016	8,146,944	1.91%	7,931,430	0.89%	TREND
2017	8,217,703	0.87%	8,019,003	1.10%	TREND
2018	8,364,590	1.79%	8,102,666	1.04%	TREND
2019	8,471,641	1.28%	8,207,705	1.30%	TREND
2020	8,583,468	1.32%	8,291,539	1.02%	TREND
<u>AVERAGES</u>					
ACTUAL	7,619,786	1.77%	7,500,768	1.38%	98.4%
TREND	7,753,168	1.79%	7,599,316	1.32%	98.0%
FY 2014 and FY 2015 include retro pay attributable to those fiscal years.					
<u>RETRO WAGES APPLIED</u>					
FY 2014	43,371				
FY 2015	44,238				

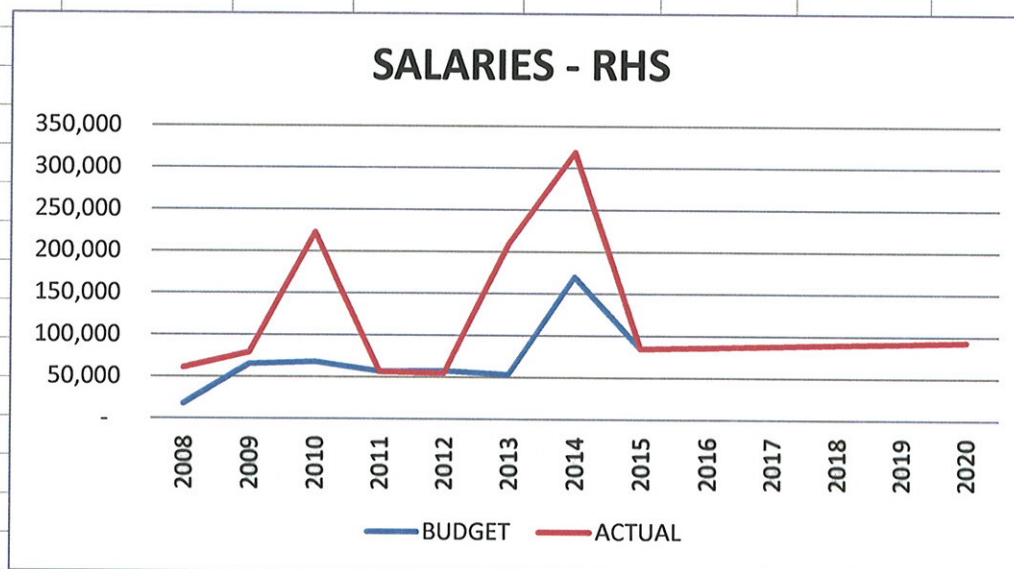
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Salaries - RHS

FY	BUDGET	% CHNG	ACTUAL	% CHNG	
2008	17,560		60,877		ACTUAL
2009	65,000	270.16%	79,124	29.97%	ACTUAL
2010	67,833	4.36%	222,977	181.81%	ACTUAL
2011	56,587	-16.58%	56,343	-74.73%	ACTUAL
2012	57,430	1.49%	54,786	-2.76%	ACTUAL
2013	53,300	-7.19%	209,711	282.78%	ACTUAL
2014	170,011	218.97%	318,825	52.03%	ACTUAL
2015	84,670	-50.20%	84,670	-73.44%	PROJ
2016	86,363	2.00%	86,363	2.00%	TREND
2017	88,091	2.00%	88,091	2.00%	TREND
2018	89,852	2.00%	89,852	2.00%	TREND
2019	91,650	2.00%	91,650	2.00%	TREND
2020	93,483	2.00%	93,483	2.00%	TREND

AVERAGES

ACTUAL	71,549	60.14%	135,914	56.52%	190.0%
TREND	80,149	52.88%	139,100	49.71%	173.6%



Salaries - Temporary					
<u>FY</u>	<u>BUDGET</u>	<u>% CHNG</u>	<u>ACTUAL</u>	<u>% CHNG</u>	
2008	428,084		287,786		ACTUAL
2009	447,084	4.44%	386,866	34.43%	ACTUAL
2010	383,543	-14.21%	279,548	-27.74%	ACTUAL
2011	335,100	-12.63%	288,855	3.33%	ACTUAL
2012	337,630	0.75%	301,401	4.34%	ACTUAL
2013	318,100	-5.78%	344,337	14.25%	ACTUAL
2014	338,900	6.54%	327,106	-5.00%	ACTUAL
2015	341,900	0.89%	341,900	4.52%	PROJ
2016	294,614	-13.83%	335,095	-1.99%	TREND
2017	280,843	-4.67%	331,373	-1.11%	TREND
2018	281,272	0.15%	356,108	7.46%	TREND
2019	277,034	-1.51%	360,827	1.33%	TREND
2020	264,335	-4.58%	363,028	0.61%	TREND
AVERAGES					
ACTUAL	366,293	-2.86%	319,725	4.02%	87.3%
TREND	349,609	-4.23%	325,639	3.27%	93.1%

SALARIES - Temporary

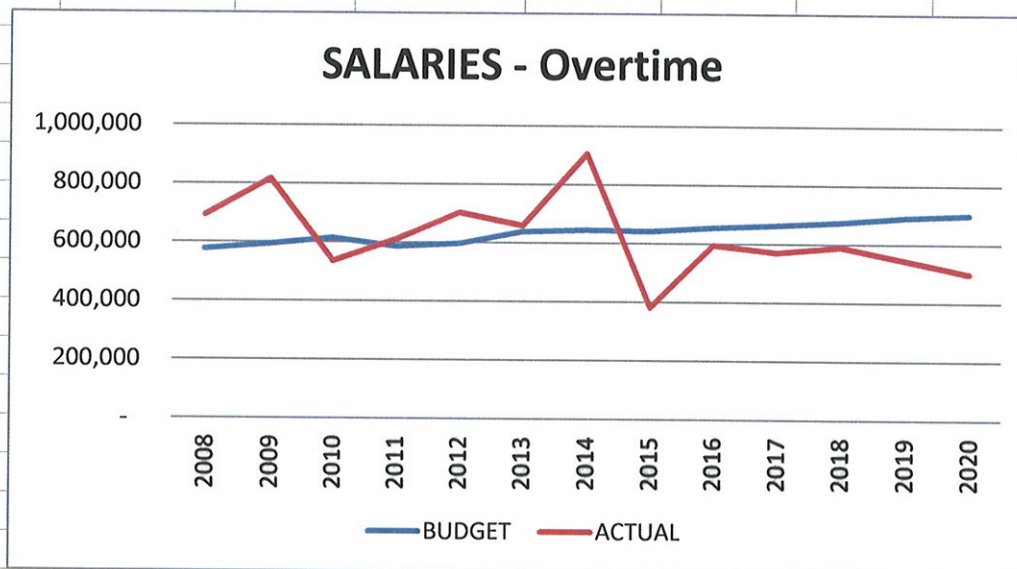
Legend: — BUDGET — ACTUAL

Salaries - Overtime

FY	BUDGET	% CHNG	ACTUAL	% CHNG	
2008	576,153		693,407		ACTUAL
2009	593,870	3.08%	816,936	17.81%	ACTUAL
2010	614,363	3.45%	536,148	-34.37%	ACTUAL
2011	585,918	-4.63%	611,371	14.03%	ACTUAL
2012	597,166	1.92%	703,525	15.07%	ACTUAL
2013	638,719	6.96%	659,145	-6.31%	ACTUAL
2014	645,679	1.09%	905,236	37.33%	ACTUAL
2015	642,179	-0.54%	381,995	-57.80%	PROJ
2016	654,910	1.98%	595,047	55.77%	TREND
2017	663,772	1.35%	571,527	-3.95%	TREND
2018	674,954	1.68%	590,903	3.39%	TREND
2019	691,556	2.46%	545,979	-7.60%	TREND
2020	699,808	1.19%	499,592	-8.50%	TREND

AVERAGES

ACTUAL	611,756	1.62%	663,470	-2.03%	108.5%
TREND	621,600	1.66%	651,175	5.19%	104.8%

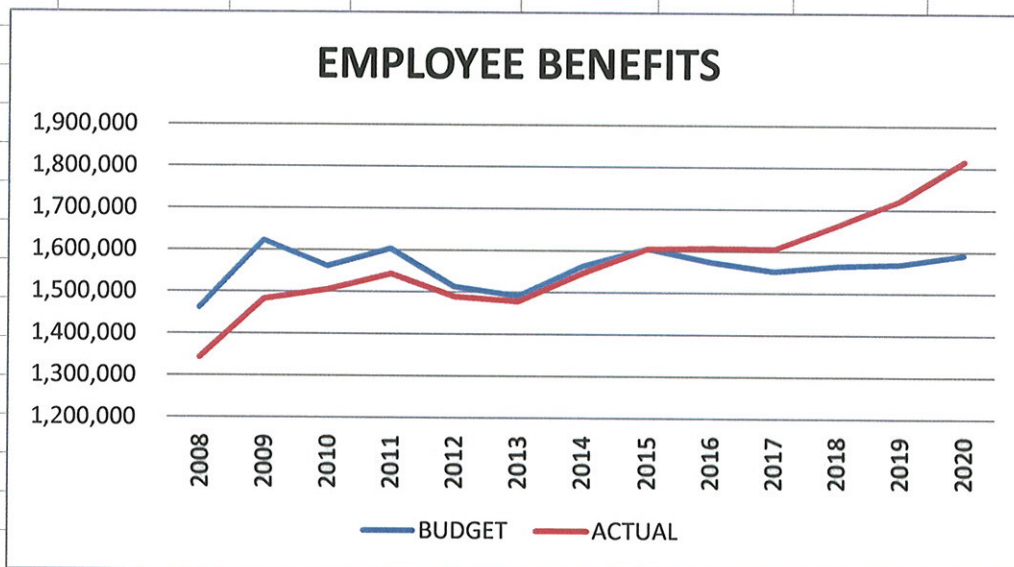


Employee Benefits						
<u>FY</u>	<u>BUDGET</u>	<u>% CHNG</u>	<u>ACTUAL</u>	<u>% CHNG</u>		Est. Excise Tax*
2008	1,461,610		1,342,523		ACTUAL	-
2009	1,622,890	11.03%	1,482,516	10.43%	ACTUAL	-
2010	1,561,284	-3.80%	1,505,314	1.54%	ACTUAL	-
2011	1,603,738	2.72%	1,543,417	2.53%	ACTUAL	-
2012	1,513,078	-5.65%	1,489,747	-3.48%	ACTUAL	-
2013	1,490,720	-1.48%	1,479,054	-0.72%	ACTUAL	-
2014	1,562,103	4.79%	1,545,822	4.51%	ACTUAL	-
2015	1,605,083	2.75%	1,605,083	3.83%	PROJ	-
2016	1,573,886	-1.94%	1,607,506	0.15%	TREND	-
2017	1,552,064	-1.39%	1,605,716	-0.11%	TREND	-
2018	1,564,902	0.83%	1,662,231	3.52%	TREND	37,593
2019	1,569,744	0.31%	1,722,069	3.60%	TREND	55,310
2020	1,591,783	1.40%	1,815,552	5.43%	TREND	79,957

AVERAGES

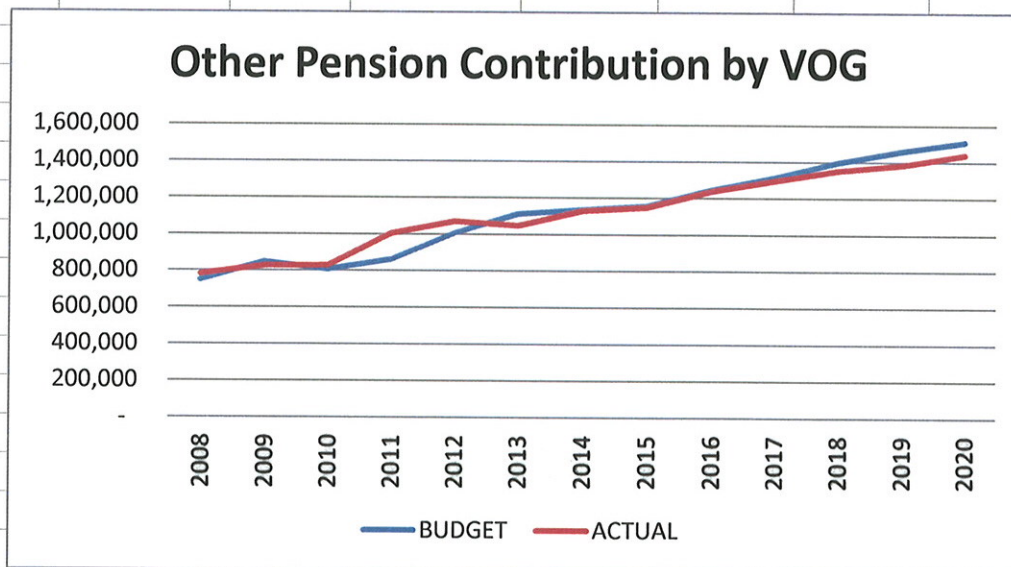
ACTUAL	1,552,563	1.48%	1,499,185	2.66%	96.6%
TREND	1,566,598	1.05%	1,532,307	2.35%	97.8%

*Cadillac Tax - Estimated by Corporate Benefit Consultants



OTHER PENSION COST - IMRF, Social Security, Medicare and Firefighter's Pension

<u>FY</u>	<u>BUDGET</u>	<u>% CHNG</u>	<u>ACTUAL</u>	<u>% CHNG</u>	
2008	749,780		780,334		ACTUAL
2009	846,581	12.91%	826,326	5.89%	ACTUAL
2010	806,846	-4.69%	828,536	0.27%	ACTUAL
2011	860,985	6.71%	1,003,979	21.18%	ACTUAL
2012	1,007,089	16.97%	1,070,521	6.63%	ACTUAL
2013	1,111,990	10.42%	1,048,222	-2.08%	ACTUAL
2014	1,135,836	2.14%	1,130,614	7.86%	ACTUAL
2015	1,156,250	1.80%	1,150,250	1.74%	PROJ
2016	1,246,193	7.78%	1,238,943	7.71%	TREND
2017	1,314,708	5.50%	1,297,236	4.71%	TREND
2018	1,398,866	6.40%	1,351,965	4.22%	TREND
2019	1,460,755	4.42%	1,384,392	2.40%	TREND
2020	1,509,493	3.34%	1,439,609	3.99%	TREND
AVERAGES					
ACTUAL	959,420	6.61%	979,848	5.93%	102.1%
TREND	1,021,471	6.75%	1,037,174	6.15%	101.5%



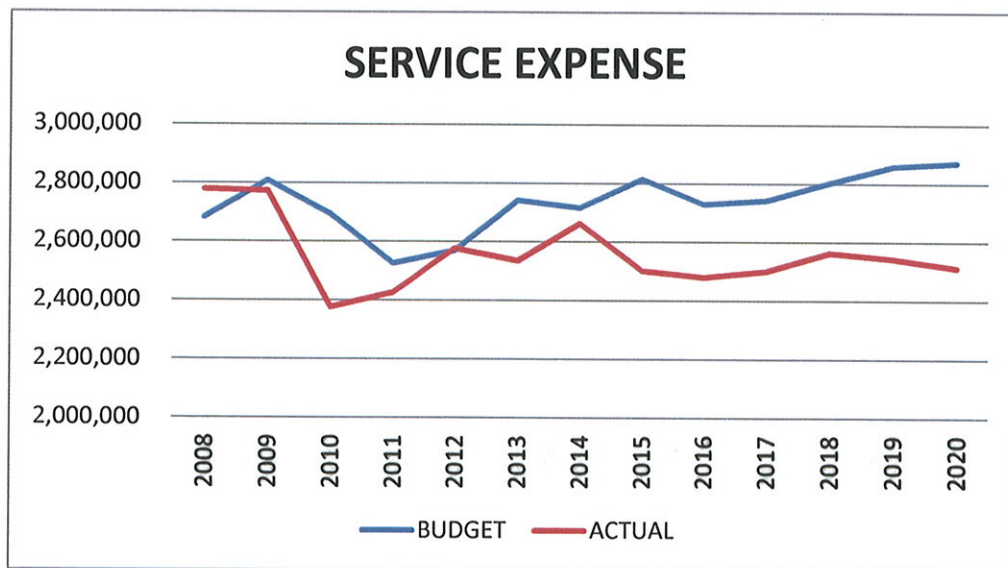
Village of Glencoe
Long Range Financial Forecast
Miscellaneous Revenue Analysis

Service Expense

<u>FY</u>	<u>BUDGET</u>	<u>% CHNG</u>	<u>ACTUAL</u>	<u>% CHNG</u>	
2008	2,682,606		2,778,972		ACTUAL
2009	2,807,983	4.67%	2,772,834	-0.22%	ACTUAL
2010	2,693,906	-4.06%	2,377,201	-14.27%	ACTUAL
2011	2,525,917	-6.24%	2,427,541	2.12%	ACTUAL
2012	2,570,138	1.75%	2,577,528	6.18%	ACTUAL
2013	2,742,085	6.69%	2,536,154	-1.61%	ACTUAL
2014	2,715,962	-0.95%	2,663,244	5.01%	ACTUAL
2015	2,814,653	3.63%	2,501,894	-6.06%	PROJ
2016	2,729,137	-3.04%	2,479,743	-0.89%	TREND
2017	2,742,503	0.49%	2,501,173	0.86%	TREND
2018	2,802,343	2.18%	2,563,185	2.48%	TREND
2019	2,858,377	2.00%	2,544,012	-0.75%	TREND
2020	2,870,815	0.44%	2,513,305	-1.21%	TREND

AVERAGES

ACTUAL	2,694,156	0.79%	2,579,421	-1.26%	95.7%
TREND	2,699,973	0.31%	2,542,017	-1.22%	94.1%



Commodity Expense

<u>FY</u>	<u>BUDGET</u>	<u>% CHNG</u>	<u>ACTUAL</u>	<u>% CHNG</u>	
2008	1,162,167		1,346,278		ACTUAL
2009	1,140,110	-1.90%	1,198,533	-10.97%	ACTUAL
2010	1,186,865	4.10%	1,044,728	-12.83%	ACTUAL
2011	1,170,364	-1.39%	1,082,679	3.63%	ACTUAL
2012	1,169,312	-0.09%	1,156,165	6.79%	ACTUAL
2013	1,188,035	1.60%	1,151,897	-0.37%	ACTUAL
2014	1,174,370	-1.15%	1,166,039	1.23%	ACTUAL
2015	1,198,334	2.04%	1,089,110	-6.60%	PROJ
2016	1,196,566	-0.15%	1,070,447	-1.71%	TREND
2017	1,203,884	0.61%	1,096,974	2.48%	TREND
2018	1,203,299	-0.05%	1,113,551	1.51%	TREND
2019	1,212,286	0.75%	1,094,369	-1.72%	TREND
2020	1,218,113	0.48%	1,071,775	-2.06%	TREND

AVERAGES

ACTUAL	1,173,695	0.46%	1,154,429	-2.73%	98.4%
TREND	1,177,994	0.38%	1,119,950	-2.60%	95.1%

