

Discussion of Fiscal Year 2020 Budget for the Village of Martin's Additions
Arthur Alexander, Treasurer
March 21, 2019

Fiscal year 2020 for the Village of Martin's Additions begins July 1, 2019. The Village charter requires that a budget be approved by May 15 authorizing Village expenditures over the following year. At this Council meeting and over the period until May 15, we offer residents an opportunity to review the budget, discuss changes, and generate an informed response.

Revenues: The Village share of residents' state income taxes is the largest source of Village revenues. In the current year's budget (FY2019), it amounts to 84% of total revenues, up from 74% the previous year. The reason for the jump is that we reduced the Village portion of the property tax paid by residents; whereas property taxes had generated 15% in FY 2018, it dropped to 2% in the current year. Income tax receipts, therefore, are key to our finances. Income tax receipts appear to follow the state of the overall economy, particularly the stock market. This source of income peaked in FY2018 at \$812,000. Based on current flows from the state, we project \$700,000 for this year. We have planned for \$650,000 for the coming year, an amount based on conservative forecasting. Interest on the Village's reserve funds, deposited in accounts guaranteed by the Federal government, have risen substantially, in line with general interest rate increases. For next year, we expect interest to more than double to \$50,000. Altogether, we expect total revenues to be within a few percent of this year's amount.

Expenditures: Several items will be substantially below this year's levels for a variety of reasons. For example, for many years we had planned to renew the office furniture and fittings. Over the last two years, new chairs, tables, desks, and cabinets were purchased, thereby reducing next year's needs. Another example is the geographic information system that was thoroughly updated in the current year; the \$30,000 budgeted for that purpose can now be reduced to \$10,000. The installation of new LED street lights that operate with a fraction of the energy of our old mixed technology equipment will reduce the electricity bill by an estimated \$11,000, an 11-year payback period on the capital investment. Street repaving should reduce maintenance for several years, another example of where capital expenditures can lower current spending. Total planned expenditures are within 1% of this fiscal year's budgeted amount; expected income exceeds planned spending by \$19,000.

Reserves: Our prudent, conservative approach to budgeting coincided with recommendations from our auditors that we formally set aside reserves to cover ordinary expenses in case of an unplanned loss of revenues such as we experienced during the last recession. Consequently, we have introduced a "rainy day" fund of \$1,000,000, equal to 120% of planned annual spending (not including capital expenditures). In addition, we have set aside reserves amounting to \$1,500,000 to cover the capital costs of future street paving, sidewalks and other walkability projects, and other future capital needs.

	<u>FY 18 actual</u>	<u>FY19 budget</u>	<u>FY20 budget</u>	<u>FY20 – FY19</u>
Revenues				
4010 · Permit Fees	9,716	15,000	15,000	0
4020 · Cable TV Franchise Fees	9,445	8,000	8,000	0
4040 · County Revenue Sharing	26,832	26,800	26,800	0
4050 · Highway Users Fees	20,941	23,000	30,000	7,000
4060 · Income Tax	811,748	700,000	650,000	-50,000
4080 · Personal Property Tax	5,078	6,000	4,500	-1,500
4090 · Real Property Tax	160,662	15,000	15,000	0
4095 · Utility Property Tax	15,842	15,000	15,000	0
4100 · Holiday Fund	8,359	8,000	8,000	0
4110 · Interest	23,650	20,000	50,000	30,000
4136 · WSSC - Street Work		100	30,000	29,900
Total Revenue	1,092,274	836,900	852,300	15,400
Expenditures				
5010 · Office Expenses	14,907	15,000	17,500	2,500
5025 · Office Furniture & Equipment	26,998	25,000	10,000	-15,000
5030 · Insurance	5,115	6,500	8,000	1,500
5040 · Printing & Mailing	2,007	5,000	5,000	0
5050 · Dues & Subscriptions/Conference	7,834	10,000	10,000	0
5055 · Storage Rental	3,315	4,000	4,000	0
5060 · Office Lease	30,792	32,000	32,000	0
5065 · Telephone	3,592	4,000	4,000	0
5080 · Holiday Fund	8,359	8,000	8,000	0
5100 · Salaries & Benefits	129,867	155,000	160,000	5,000
5210 · Accounting & Auditing	38,400	39,000	39,000	0
5220 · Building & Permitting	55,403	76,000	81,000	5,000
5230 · Legal	38,015	40,000	40,000	0
5240 · Police	28,406	37,000	50,000	13,000
5244 · Traffic Engineering	6,070	10,000	10,000	0
5246 · Records Retention & Disposal	0	1,500	1,500	0
5247 · GIS Update	0	30,000	10,000	-20,000
5310 · Street Lighting - PEPCO	10,840	16,000	5,000	-11,000
5322 · Street Cleaning - Fall/Spring	14,630	15,000	15,000	0
5324 · Street Maintenance - Other	14,299	15,000	7,500	-7,500
5326 · Leaf Vacuuming	9,971	15,000	20,000	5,000
5349 · Snow Removal Services	26,941	25,000	30,000	5,000
5400 · Waste & Recycling				0
5410 · Waste Collection & Recycling	85,538	153,600	153,600	0
5420 · Leaf Bags	14,025	15,000	15,000	0
5425 · Recycling Bins	504	1,000	1,000	0
5510 · Tree Maintenance	24,082	35,000	30,000	-5,000
5515 · Tree Replacement	10,722	6,000	15,000	9,000
5518 · Right-of-Way Landscaping	4,623	8,000	10,000	2,000
5520 · Community Events	15,097	30,000	35,000	5,000
5530 · Website	5,499	5,000	4,250	-750
5630 · Tree Planting Initiatives		2,000	2,000	0
Total current expenses	635,850	839,600	833,350	-6,250
Revenues – current expenses	456,423	-2,700	18,950	21,650
Designated Reserves				
5805 · Walkability			500,000	
5810 · Streets	500,000	500,000	500,000	
5814 · Other Capital Projects	500,000	500,000	500,000	
5820 · Recommended Reserves			1,000,000	