



## DEPARTMENT OF COMMUNITY DEVELOPMENT

240 Columbus Ave  
Sandusky, Ohio 44870  
419.627.5707  
[www.ci.sandusky.oh.us](http://www.ci.sandusky.oh.us)

**To:** Eric L. Wobser, City Manager

**From:** Jonathan Holody, Community Development Director

**Date:** December 1, 2021

**Subject:** Commission Agenda Item – ED Fund Grant Agreement Amendment – Name One Yellowstone, LLC

**Items for Consideration:** Legislation approving a Grant Agreement Amendment with Name One Yellowstone, LLC for the purposes of furthering economic development efforts in the City.

**Background Information:** Name One Yellowstone, LLC is a real estate holding company that owns the building at 333 Washington Street, Sandusky, Ohio. Prior to being acquired by Name One Yellowstone, the property had sat vacant for over five years.

Name One Yellowstone, LLC is owned by three members of the Zimmerman family and led by its managing member, Brent Zimmerman. Mr. Zimmerman is the founder and Chief Executive Officer of Saucy Brewworks – a craft brewery and brewpub with locations in Cleveland and Columbus. Additionally, Mr. Zimmerman is a successful real estate developer having completed a variety of development projects in Northeast Ohio.

In early 2020, the Economic Development Incentive Committee (EDIC) recommended a grant in the amount of \$50,000 to Name One Yellowstone, LLC to support the redevelopment of the historic property into five transient rental units at a total cost of \$640,000. Due to the COVID pandemic's impact on the City finances, however, the grant amount had to be reduced to \$10,000 and the funds were never expended. The City also approved an Enterprise Zone tax abatement for the project in the amount of 75% for ten years.

Name One Yellowstone proceeded to begin the redevelopment project and subsequently expanded the project scope to include the development of nine transient units with a total investment of over \$2 million. The construction project includes extensive building modifications to meet safety requirements for the intended use, such as the installation of multiple new points of egress. The project also includes the construction of six off-street parking spaces.

In light of the City's improved financial condition, the replenishment of the Economic Development fund, and the expanded scope and impact of the development project, the EDIC recommended at its meeting on November 9, 2021 to restore the grant amount to \$50,000.

**Budgetary Information:** The City will be responsible for providing a total of \$50,000 in grant proceeds from the Economic Development Capital Projects Fund on a reimbursable basis. The project will have an ongoing positive impact on the general fund due to increased income and property taxes.

**Action Requested:** It is requested that the proper legislation be prepared to allow the City to enter into a Grant Agreement Amendment with the company. It is further requested that this legislation be passed in accordance

with Section 14 of the City Charter in order to immediately approve the Grant Agreement Amendment to ensure the timely completion of the project.

I concur with this recommendation:

---

Eric L. Wobser  
City Manager

---

Jonathan Holody  
Community Development Director

cc:     Brendan Heil, Law Director  
          Michelle Reeder, Finance Director  
          Cathy Myers, Clerk of the City Commission

## CERTIFICATE OF FUNDS

In the Matter of: Economic Development Grant- Yellowstone

IT IS HEREBY CERTIFIED that the moneys required to meet the obligations of the City of Sandusky under the foregoing Contract have been lawfully appropriated for such purposes and are in the treasury of the City of Sandusky or are in the process of collection to an appropriate fund, free from any previous encumbrances. This certificate is given compliance with Sections 5705.41 and 5705.44, Ohio Revised Code.

Account # 431-4070-53000

By:  \_\_\_\_\_

Michelle Reeder

Finance Director

Dated: 12/8/2021

## ORDINANCE NO. 21-197

**AN ORDINANCE AUTHORIZING AND APPROVING A GRANT IN THE AMOUNT OF \$50,000.00 THROUGH THE ECONOMIC DEVELOPMENT FUND PROGRAM TO NAME ONE YELLOWSTONE, LLC, IN RELATION TO THE PROPERTY LOCATED AT 333 WASHINGTON STREET, SANDUSKY; AND DECLARING THAT THIS ORDINANCE SHALL TAKE IMMEDIATE EFFECT IN ACCORDANCE WITH SECTION 14 OF THE CITY CHARTER.**

**WHEREAS**, Name One Yellowstone, LLC is a real estate holding company that owns the building at 333 Washington Street, Sandusky and is composed of three (3) related individuals of the Zimmerman family, led by its managing member, Brent Zimmerman who is the Chief Executive Officer of Saucy Brewworks – a craft brewery and brewpub with locations in Cleveland and Columbus and additionally is a successful real estate developer having completed a variety of development projects in Northeast Ohio; and

**WHEREAS**, Name One, Yellowstone LLC proceeded to begin the redevelopment of the property and subsequently expanded the project scope to include the development of nine (9) transient units with a total investment of over \$2 million and the project includes extensive building modifications to meet safety requirements for the intended use, such as the installation of multiple new points of egress and construction of six (6) off-street parking spaces; and

**WHEREAS**, in early 2020, the Economic Development Incentive Committee (EDIC) recommended a grant in the amount of \$50,000 to Name One Yellowstone, LLC to support the redevelopment of the historic property but due to the COVID pandemic's impact on the City finances, the grant amount was reduced to \$10,000.00 and the funds were never expended; and

**WHEREAS**, it has been determined that the project pursuant to this Agreement and the fulfillment generally of this Agreement are in the vital and best interests of the City and for the health and safety and welfare of its residents, and are necessary to improve the economic and general welfare of the citizens of the City; and

**WHEREAS**, the Economic Development Incentive Committee met on November 9, 2021, and is recommending to approve a grant to Name One Yellowstone, LLC, in the amount of \$50,000.00, in accordance with the Economic Development Fund Program, to assist with improvement costs for the purpose of furthering economic development efforts in the City; and

**WHEREAS**, this Ordinance should be passed as an emergency measure under suspension of the rules in accordance with Section 14 of the City Charter in order to immediately approve the Grant Agreement to ensure the timely completion of the project; and

**WHEREAS**, in that it is deemed necessary in order to provide for the immediate preservation of the public peace, property, health, and safety of the City of Sandusky, Ohio, and its citizens, and to provide for the efficient daily operation of the Municipal Departments, including the Department of Community Development, of the City of Sandusky, Ohio, the City Commission of the City of Sandusky, Ohio finds that an emergency exists regarding the aforesaid, and that it is advisable that this **Ordinance** be declared an emergency measure which will take immediate effect in accordance with Section 14 of the City Charter upon its

**PAGE 2 - ORDINANCE NO. 21-197**

adoption; and NOW, THEREFORE,

BE IT ORDAINED BY THE CITY COMMISSION OF THE CITY OF SANDUSKY, OHIO, THAT:

Section 1. This City Commission authorizes and directs the City Manager to enter into a Grant Agreement with Name One Yellowstone, LLC, for financial assistance through the Economic Development Fund Program for the purpose of furthering economic development efforts in the City, substantially in the same form as Exhibit "A", a copy of which is attached to this Ordinance and is specifically incorporated as if fully rewritten herein, together with such revisions or additions as are approved by the Law Director as not being adverse to the City and as being consistent with carrying out the terms of this Ordinance.

Section 2. This City Commission authorizes and approves the grant funding to Name One Yellowstone, LLC, in an amount **not to exceed** Fifty Thousand and 00/100 Dollars (\$50,000.00) from the Economic Development Capital Projects Fund of the City of Sandusky pursuant to and in accordance with the terms of the Grant Agreement.

Section 3. If any section, phrase, sentence, or portion of this Ordinance is for any reason held invalid or unconstitutional by any Court of competent jurisdiction, such portion shall be deemed a separate, distinct, and independent provision, and such holding shall not affect the validity of the remaining portions thereof.

Section 4. This City Commission finds and determines that all formal actions of this City Commission concerning and relating to the passage of this Ordinance were taken in an open meeting of this City Commission and that all deliberations of this City's Commission and any of its committees that resulted in those formal actions were in meetings open to the public, in compliance with all legal requirements.

Section 5. That for the reasons set forth in the preamble hereto, this Ordinance is hereby declared to be an emergency measure which shall take immediate effect in accordance with Section 14 of the City Charter after its adoption and due authentication by the President and the Clerk of the City Commission of the City of Sandusky, Ohio.



RICHARD R. BRADY  
PRESIDENT OF THE CITY COMMISSION



ATTEST:

CATHLEEN A. MYERS  
CLERK OF THE CITY COMMISSION

Passed: December 13, 2021

## GRANT AGREEMENT

This Grant Agreement (the "Agreement") is made and entered into as of the \_\_\_\_\_ day of \_\_\_\_\_, 2021 between the CITY OF SANDUSKY, OHIO (the "City"), a municipal corporation and political subdivision duly organized and validly existing under the Constitution, its Charter, and the laws of the State of Ohio, and Name One, Yellowstone LLC ("the Company"), an Ohio Limited Liability Company.

### WITNESSETH:

WHEREAS, the Company has purchased the property located at 333 Washington Street, Sandusky, Ohio 44870 and further identified as Permanent Parcel Number 56-01157 (the "Property"); and

WHEREAS, The Company intends to redevelop the Property into nine dwelling units to be used for transient occupancy at a total cost of over \$2,000,000.00 (the "Project"); and

WHEREAS, this Project represents a major investment that will thoroughly restore a historic building and increase short-term, overnight accommodations in the City of Sandusky; and

WHEREAS, to induce the Project, the City has agreed to provide economic incentive grants to the Company to assist in the payment of a portion of the costs of the Project as further described in Section 1 hereof; and

WHEREAS, the City has determined that this Project pursuant to this Agreement and the fulfillment generally of this Agreement are in the vital and best interests of the City and for the health and safety and welfare of its residents, and are necessary to improve the economic and general welfare of people of the City;

NOW THEREFORE, in consideration of the premises and the covenants contained herein, the parties hereto agree as follows:

#### **Section 1. City Grant.**

The City agrees to grant up to \$50,000.00 in the form of an Economic Development Fund grant to the Company (the "City Grant") toward the costs of the Project, which shall be disbursed upon the completion of the Project. This City Grant shall be disbursed from the 2021 Economic Development Capital Projects Fund (the "Fund"). This City Grant will not increase if the applicant chooses to make additional improvements not contemplated in the grant application. The City reserves the right to make adjustments to the awarded grant amount, if recommended by the Economic Development Incentive Committee, for substantive changes to the project scope only. Construction must be done in accordance with and to the reasonable satisfaction of the City, which includes, but is not limited to, compliance with all Planning, Zoning and Building code regulations, and other applicable codes and regulations of the City, including obtaining permits. Furthermore, the Company agrees to display a sign during construction and for at least one (1) year upon completion of the Project noting the City's support; and

The Company shall notify the City promptly following the completion of the Project consistent with this Section and provide the City with any documents it reasonably requests related to Project costs and construction. The City shall then promptly review those documents and inspect the site and let the Company know if it has satisfied the conditions set forth in this Section and, if not, describe what is found

to be deficient. In order to receive the City Grant, the Project will need to be completed by December 31, 2022. This date may be extended at the discretion of the City Manager.

The City shall pay the City Grant by check placed in the U.S. regular mail within fourteen (14) days following confirmation of the satisfactory completion of construction to the notice address provided in Section 6 below.

**Section 2. Authority to Sign.**

The Company and the City both represent that this Agreement has been approved by formal action of the duly authorized representatives of both parties.

**Section 3. Assignment or Transfer.**

The Company agrees that this Agreement is not transferable or assignable without the express, written approval of the City.

**Section 4. Choice of Law.**

This Agreement shall be governed and interpreted in accordance with the laws of the State of Ohio and the parties hereto agree that any dispute or other matter arising out of the interpretation or operation of this Agreement shall be determined in a Court of competent jurisdiction located within the State of Ohio and County of Erie.

**Section 5. Binding Agreement.**

This Agreement shall be binding on each of the parties and their respective successors and assigns.

**Section 6. Miscellaneous.**

- (a) Notice. Any notice or communication required or permitted to be given under this Agreement by either party to the other shall be deemed sufficiently given if delivered personally or mailed by United States registered or certified mail postage prepaid or by overnight delivery and addressed as follows:

(i) TO THE CITY: City Manager  
c/o Director of Community Development  
City of Sandusky, Ohio  
240 Columbus Avenue  
Sandusky, OH 44870

(ii) TO THE COMPANY: Name One, Yellowstone LLC  
1481 Lindazzo Avenue  
Cleveland, Ohio 44114

Any party may change its address for notice purposes by providing written notice of such change to the other party.

- (b) Amendments. This Agreement may only be amended by written instrument executed by all parties.
- (c) Effect of Agreement. This Agreement is signed by the parties as a final expression of all the terms, covenants and conditions of their agreement and as a complete and exclusive statement of its terms, covenants and conditions and is intended to supersede all prior agreements and understandings concerning the subject matter of this Agreement.
- (d) Counterparts. This Agreement may be signed in several counterparts, each of which shall be an original, but all of which shall constitute but one and the same instrument.

*SIGNATURES EXECUTED ON THE FOLLOWING PAGE*

**EXHIBIT "A"**



IN WITNESS WHEREOF the parties hereto, by and through their duly authorized representatives, have executed this Agreement on behalf of the corporate entities identified herein, on the date first written above.

NAME ONE, YELLOWSTONE LLC  
An Ohio limited liability company

\_\_\_\_\_  
Title: Member

CITY OF SANDUSKY

\_\_\_\_\_  
Title: City Manager

# EXHIBIT "A"

The legal form of the within instrument  
Is hereby approved.

\_\_\_\_\_  
Director of Law  
City of Sandusky

## CERTIFICATE OF DIRECTOR OF FINANCE

The undersigned, fiscal officer of the City of Sandusky, Ohio, hereby certifies that the money required to meet the obligations of the City under the foregoing Agreement has been lawfully appropriated by the City Commission of the City for such purposes and are in the treasury of the City or in the process of collection to the credit of an appropriate fund, free from any previous encumbrances. This Certificate is given in compliance with Sections 5705.41 and 5705.44, Ohio Revised Code.

---

Michelle Reeder, Finance Director

**EXHIBIT "A"**