

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
September 21, 2020

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 5:30 p.m. via a zoom virtual meeting platform.

The following members participated:

Joe Halwax
Eva Levy
Matt Siebert
Gerry Wine
Scott Shore
Michael La Porte

2. CONSIDER THE AUGUST 17, 2020 MEETING MINUTES

The August Golf Advisory Committee meeting minutes were approved as submitted.

3. MANAGER'S MONTHLY REPORT

- Stella reviewed the financial report from August. August continued with record numbers aided by great weather, no course closures, and unprecedented demand.
- Over 8,500 rounds were recorded in August with the golf course operating at or near capacity every day.
- Dave has located a used sprayer which will be purchased under the Stub Year Capital Improvement Plan budget.
- The 17th hole cart path project is in progress and should be done by end of the season, weather permitting.
- A question was asked if any other cart paths were going to be constructed this year. Stella answered that the 17th hole will be the last path done this year since all of the work is being completed in house. The maintenance staff also has to maintain the golf course so their time on the project is limited.
- There are four more cart paths planned for next year's capital budget which will be discussed at the next meeting.
- Stella presented the 2021 budget to the committee.
- Rates from our competitors are studied annually however all other courses have gone to dynamic pricing which does not require them to set rack rates. This makes it much more difficult to assess our pricing structure in relation to our competition.
- Over 1,000 senior memberships have been sold this year which continues to be a strong customer base.
- The weekend permanent tee time program has expanded over the years and is expected to be stronger in the upcoming season.
- This is the final year of our golf cart lease. Staff is waiting on bids from all 3 golf cart manufacturers. Stella anticipates that this expense will likely increase depending on how the bids come in.

- Minimum wage will increase to \$15 in Chicago next year. A competitive wage must be offered in order to attract and retain a skilled staff.
- Phase 1 work with Campbell and Company is almost complete. External interviews have to be conducted and staff is still in the process of recruiting additional board members. Stella explained that the GGC expects to reengage Campbell & Company for additional consultant services.
- The restaurant operations will be sent out for an RFP, Request For Proposals, for next season.

4. OTHER BUSINESS

- None

5. PUBLIC COMMENT TIME

- None

6. ADJOURN

- There being no further business to discuss the meeting was adjourned at 6:10 p.m.