

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
October 18, 2021

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 5:30 p.m. via Zoom. Stella Nanos and Caesar Noriega were present at the Glencoe Golf Club.

The following members participated:

Joe Halwax
Michael La Porte
Eva Levy

Committee members Gerry Wine, Matt Siebert, and Greg Turner were absent.

2. CONSIDER THE SEPTEMBER 20, 2021, MEETING MINUTES

The September Golf Advisory Committee meeting minutes were approved as submitted.

3. MANAGER'S MONTHLY REPORT

- Stella reviewed the September financials. Rounds and revenues are well ahead of last year.
- Glencoe Family Services and St. Norbert's School both had full shotgun outings.
- Friends received a \$125,000 matching grant.
- September exceeded range revenue budget by quite a bit even though the grass tee was closed for some time.
- The restaurant exceeded their break even point and the Club will be receiving additional revenue per the agreement.
- Stella reviewed the proposed 2022 budgeted revenues, expenses and rate increases with the committee.
- Our competition is all utilizing dynamic pricing based on demand and very often there are no posted rates.
- Senior Card membership sales have grown exponentially over the years grossing over \$36,000 this year.
- Weekend permanent tee time revenue has jumped around quite a bit depending on local course closures.
- Cart revenue has been very good this year with very dry conditions as well as the new GPS system which has been well received.
- The 2022 budget was approved as submitted.
- Next month's meeting will include information on the proposed 2022 capital investment plan.

4. OTHER BUSINESS

- None.

5. PUBLIC COMMENT TIME

- None.

6. ADJOURN

- There being no further business, the meeting was adjourned at 6:15 p.m.