

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

Regular Meeting
Village Hall Conference Room
675 Village Court

Monday, October 15, 2012
7:00 p.m.

A G E N D A

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1. CALL TO ORDER AND ROLL CALL

Joe Keefe, Chairman
Jim Hirsch
Mitch Melamed
John Nesbitt
Ron Schmidt
Scott Shore

2. APPROVAL OF SEPTEMBER 2012 MEETING MINUTES

3. PUBLIC COMMENT TIME

4. MANAGER'S MONTHLY REPORT

Clubhouse Task Force Update

5. HANDICAP STROKE ALLOCATION REVIEW

6. OTHER BUSINESS

7. ADJOURNMENT

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

Meeting Minutes
September 24, 2012

1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Glencoe Village Hall. The following members were present:

Joe Keefe
Jim Hirsch
Mitch Melamed
Ron Schmidt
Scott Shore

Committee member John Nesbitt was absent.

Larry Levin, Village Board member and Chairman of the Clubhouse Task Force was also in attendance.

2. APPROVAL OF THE AUGUST 2012 MEETING MINUTES

The meeting minutes for July were approved as written.

3. PUBLIC COMMENT TIME

There was no public comment.

4. MANAGERS MONTHLY REPORT

- Stella Nanos presented the August monthly report and financial statement.
- Stella explained to the committee that we currently have \$9,538 in outstanding rain checks. All rain checks expire at the end of the season and any unused rain checks will be recognized in December.
- The water main break on the 14th hole was discussed. Stella informed the group that this break occurred due to the drought and poor installation.
- Scott Shore suggested that we try to get reimbursed from the company that installed the pipe. Mitch informed the group that it would not be possible for retribution because the pipe was installed so long ago and there is a 10 year window.
- The success of the senior membership card program was discussed. Over 850 cards were sold this season, breaking last year's record.
- The disrepair of the clubhouse was discussed. Stella informed the group that the roof on the back porch of the pro shop needs repairs. The sewer leading out of the clubhouse is also in need of replacement.
- Stella reviewed the Food and Beverage RFP and informed the group that there has been very little interest. Most people are not interested due to the current condition of the clubhouse and kitchen.
- Stella was asked to get updated pricing on installing a protective net adjacent to the driving range.

- Joe Keefe informed the group that John Nesbitt has accepted the role of liaison between the Golf Advisory Board and the Clubhouse Task Force.
- It was suggested that the Task Force Committee work with Bruce Cowans on numbers as we will not experience the current bond climate again.
- It was recommended that the course hole handicaps be reviewed. Stella informed the group that Doug Geis, who is a permanent tee time member, has extensive records on rounds played by his group and would be an asset to the discussion. It was suggested that Doug be invited to the next meeting as well as Hilary Lee.
- Larry Levin made a presentation to the group on the work of the Clubhouse Task Force.
- Larry Levin emphasized to the group the need for good communication between the Village, the County and the Chicago Botanic Gardens.
- Larry Levin informed the group that he met with Larry Sufferdin. He informed the group that it was a positive meeting and Mr. Sufferdin was happy with the materials that were presented as well as the open lines of communication.
- A question was raised as to the relationship status between Mr. Sufferdin and the current Cook County Board. Larry Levin replied that he is unsure of the current status of their relationship.
- Larry Levin stated that it is our goal to stay neutral in the political arena.
- To this point the Chicago Botanic Garden has been very helpful and cooperative with the project.
- Joe Keefe informed Larry that he is in favor of Concept C as it allows for future expansion of the course as well as more room around the clubhouse.
- Joe Keefe asked Stella to look for comparable properties to show the group an example of a 22,000 square foot clubhouse. Stella informed the group that she would inquire with Rick Christensen and forward any examples.
- A question was asked as to when Larry thought a decision would be made by the Task Force on the location of the clubhouse. Larry thought that a decision might be made at the October 3rd meeting.
- Larry informed the group that the goal for financing is to use the positive cash flow from the golf course to pay off the debt service and not go to referendum.
- Netting for the driving range was discussed. It was determined that netting would increase revenues and would be a necessity to help pay off any debt service.
- The idea of naming rights and donations was discussed. Larry informed the group that as we get farther along in the project both scenarios would be explored.
- It was pointed out that the Village Board was very helpful when Writers Theater needed funds.
- It was stated that the Golf Advisory Board wants to push this project through as quickly as possible. A question was raised as to how long it would take to get the clubhouse built.

- To date, the review has been comprehensive, informative and extremely valuable in providing the foundation for the work of the Task Force going forward and the Task Force will move forward as quickly as the process allows.
- It was pointed out that we need the new clubhouse to get back business that we are losing to our local competition. If we the new clubhouse is not built with the ability to service larger groups we will never be in line with our competition.
- Larry informed the group that he is running for Village President and if he is elected he may not continue to be the chairman of the Task Force.
- Larry stated that it is critical to keep the relationships that are currently established with the County and the Chicago Botanic Garden intact.
- A question was raised if there is any guarantee that the County will not take back the new building or the property. Larry responded that he was working the get a 100 year plan with the County to leave the land as is but the law will not allow the County to make such a commitment.
- It was suggested that we move quickly to make decisions regarding the new clubhouse and not wait for the next administration. Losing Joe Keefe and Scott Feldman who are both in favor of the project could be detrimental.
- The group was reminded to bring all questions regarding the Task Force to Larry or John Nesbitt.
- Larry informed the group that the goal is to make the best golf course and clubhouse and he doesn't see how the process could have happened any quicker. All of the studies that were undertaken were important and necessary to the project.

4. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 9:21 p.m.



Glencoe Golf Club

To: Golf Advisory Board

From: Stella Nanos, General Manager

Date: October 12, 2012

Subject: September 2012 Monthly Report

Financial Overview: September brought average temperatures, rain occurred two days out of the month preventing the use of electric carts. Total revenues were \$234,779 versus the budget of \$219,759.

	2012 Actual	2011 Actual
Rounds	4,757	4,549
Average Rate	\$35.31	\$35.58
FYTD Rounds	29,830	26,464

Departmental Overview:

Golf Shop: Green fee revenue was \$157,054 vs. a budget of \$153,458.

Merchandise: Merchandise sales totaled \$6,868 vs. a budget of \$5,800.

Driving Range: Driving range sales were \$6,479 vs. a budget of \$5,500.

Rentals: Power cart rentals revenue was \$33,636 vs. a budget of \$34,500; pull cart rental revenue was \$2,022 vs. a budget of \$1,800.

Food & Beverage: The lease payment of \$4,400 was received.

Golf Course:

- Hand watering on greens, collars and hot spots continues due to the lack of rain.
- Turf damage has appeared in the rough and some fairways due to skunks foraging for grub worms.
- Aerification of the fairways has begun. This process will aid in removing thatch and bringing more oxygen and water to the root zones creating a healthier turf.
- The greens were all top dressed twice during the month to maintain speed and health.
- Fall leaf blowing and mulching has begun.

- The first light frost occurred on September 19th.
- Low hanging limbs were trimmed throughout the course to aid in playability.
- The thin turf areas on the fairways were over seeded with bent grass. This minimal thinning of turf has occurred due to drought and summer stress.

2012 Weather: The high temperature for the month was 90 degrees and the low was 33 degrees. The average high for the month is 74 degrees and the average low is 54 degrees. Total precipitation was 1.44 inches against an average of 3.48 inches.

Marketing Notes:

- Golf Chicago Premium listing; including a brief course description and logo included.
- Google places ad is running online.
- Email blast promoting twilight times changing, the Senior Fall Classic and the Hard Course Day/ Chili Open.
- Email blast featuring the availability of weekend tee-times, senior membership card rates valid on Fridays, and the Glow ball event.
- Social media website updates via Twitter and Facebook.
- Glencoe Golf Club website updates on the home page.

Miscellaneous:

- The Men's Club Championship tournament was contested in September.
- The glow ball event took place with 32 participants. The event begins at sundown with glow-in-the-dark golf balls.
- The CSL, Central Suburban League, conference tournament was held at the Club, 84 golfers from local high schools participated.
- Loyola Academy held an Invitational at the Club, 8 local girls golf teams participated.
- Hand dryers were installed in the locker rooms to reduce the use of paper products.

Sincerely,

Stella Nanos
General Manager
Glencoe Golf Club

GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT

September 2012

Glencoe Golf Club
Rounds History September

	CURRENT YEAR (2013)					CURRENT YEAR (2012)					CURRENT YEAR (2011)					CURRENT YEAR (2009)					CURRENT YEAR (2008)					
	Rounds Period	Ytd	Budget		Ytd	Rounds Period	Ytd	Budget		Ytd	Rounds Period	Ytd	Budget		Ytd	Rounds Period	Ytd	Budget		Ytd	Rounds Period	Ytd	Budget		Ytd	
			Rounds	Rnds				Rounds	Rnds				Rounds	Rnds				Rounds	Rnds				Rounds	Rnds		Rounds
March	1,493	1,493	205	205	163	163	205	205	163	305	145	145	340	340	105	23	23	345	345	345	345	345	345	345	345	345
April	1,820	3,313	1316	1,521	1,188	1,351	1,316	1,521	2,368	2,673	1,262	1,457	1,218	1,558	1,192	1,297	1,276	1,299	1,155	1,500	1,500	1,500	1,500	1,500	1,500	1,500
May	4,232	7,545	4034	5,555	3,277	4,628	4,094	5,615	4,199	6,872	4,132	5,539	4,282	5,840	4,064	5,361	3,774	5,073	4,174	5,674	5,674	5,674	5,674	5,674	5,674	
June	5,924	13,469	5482	11,037	5,197	9,825	5,439	11,054	5,266	12,138	5,372	10,911	4,823	10,663	5,700	11,061	10,616	11,495	11,495	11,495	11,495	11,495	11,495	11,495	11,495	
July	5,863	19,332	6482	17,519	5,895	15,720	6,655	17,709	6,568	18,706	6,475	17,386	6,727	17,390	6,385	17,446	17,019	17,828	17,828	17,828	17,828	17,828	17,828	17,828	17,828	
August	5,741	25,073	6042	23,561	6,195	21,915	6,007	23,716	6,154	24,860	6,001	23,387	6,234	23,624	6,066	23,512	23,272	23,841	23,841	23,841	23,841	23,841	23,841	23,841	23,841	
September	4,757	29,830	4525	28,086	4,549	26,464	4,555	28,271	4,300	29,160	4,238	27,625	5,332	28,956	3,812	27,324	3,909	27,181	4,004	27,845	27,845	27,845	27,845	27,845	27,845	
October	-	29,830	2231	30,317	3,167	29,631	2,271	30,542	3,000	32,160	1,786	29,411	1,811	30,767	1,690	29,014	2,520	29,701	1,395	29,240	29,240	29,240	29,240	29,240	29,240	
November	-	29,830	70	30,387	1,022	30,653	70	30,612	894	33,054	-	29,411	1,204	31,971	-	29,014	689	30,390	-	29,240	29,240	29,240	29,240	29,240	29,240	
December	-	29,830	0	30,387	122	30,775	-	30,612	-	33,054	-	29,411	28	31,999	-	29,014	-	30,390	-	29,240	29,240	29,240	29,240	29,240	29,240	
January	-	29,830	-	30,387	253	31,028	-	30,612	-	33,054	-	29,411	-	31,999	-	29,014	-	30,390	-	29,240	29,240	29,240	29,240	29,240	29,240	
February	-	29,830	-	30,387	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

	CURRENT YEAR (2013)					CURRENT YEAR (2012)					CURRENT YEAR (2011)					CURRENT YEAR (2009)					CURRENT YEAR (2008)				
	Period	Ytd	Budget Days	Ytd Bud. Days	Ytd	Period	Ytd	Budget Days	Ytd Bud. Days	Ytd	Period	Ytd	Budget Days	Ytd Bud. Days	Ytd	Period	Ytd	Budget Days	Ytd Bud. Days	Ytd	Period	Ytd	Budget Days	Ytd Bud. Days	Ytd
March	24	24	14	14	11	11	14	14	14	14	14	14	14	14	15	15	15	14	14	14	3	3	31	31	31
April	28	52	30	44	22	33	30	44	44	44	29	43	30	44	18	33	30	30	44	44	29	32	30	61	61
May	28	80	31	75	20	53	31	75	75	75	29	72	31	75	28	61	31	31	75	75	26	58	31	92	92
June	30	110	30	105	28	81	30	105	105	105	26	98	30	105	27	88	30	30	105	105	26	88	30	122	122
July	30	140	31	136	25	106	31	136	136	136	30	128	31	136	31	119	31	31	136	136	28	116	31	153	153
August	30	170	31	167	31	137	31	167	167	167	29	157	31	167	29	148	31	31	167	167	31	147	31	184	184
September	28.0	198	30	197	25.0	162	30	197	197	197	29.5	187	30	178	30	178	30	30	178	178	30	177	30	214	214
October	-	198	31	228	29	191	31	228	228	228	31	218	31	228	23	201	31	31	228	228	30	207	31	245	245
November	-	198	10	238	27	218	10	238	238	238	26	244	-	228	28	229	-	-	228	228	19	226	-	245	245
December	-	198	-	238	16	234	-	238	238	238	-	244	-	228	2	231	-	-	228	228	-	226	-	245	245
January	-	198	-	238	8	242	-	238	238	238	-	244	-	228	-	231	-	-	228	228	-	226	-	245	245
February	-	198	-	238	-	242	-	238	238	238	-	244	-	228	-	231	-	-	228	228	-	226	-	245	245

	CURRENT YEAR (2013)					CURRENT YEAR (2012)					CURRENT YEAR (2009)					CURRENT YEAR (2008)					PRIOR YEAR (2008)				
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual
March	107	15	92	12	15	-3	22	10	11	24	8	17	24	11	13	1	43	39	4	1	11	-10	1	11	-10
April	61	44	17	40	44	-4	79	42	37	41	40	1	138	131	7	43	43	0	0	0	0	0	0	0	0
May	137	130	7	106	132	-26	135	133	2	135	133	2	135	133	2	135	133	2	135	133	2	135	133	2	135
June	197	183	15	173	181	-8	176	179	-4	176	179	-4	176	179	-4	176	179	-4	176	179	-4	176	179	-4	176
July	189	209	-20	190	215	-25	212	209	3	212	209	3	212	209	3	212	209	3	212	209	3	212	209	3	212
August	185	195	-10	200	194	6	199	194	5	199	194	5	199	194	5	199	194	5	199	194	5	199	194	5	199
September	159	151	8	152	152	0	143	141	2	143	141	2	143	141	2	143	141	2	143	141	2	143	141	2	143
October	0	72	-72	102	73	29	97	58	39	97	58	39	97	58	39	97	58	39	97	58	39	97	58	39	97
November	0	0	0	102	0	102	0	102	0	102	0	102	0	102	0	102	0	102	0	102	0	102	0	102	0
December	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	0	0	0	0	0	0	0
January	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	0	0	0	0	0	0	0
February	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	N/A	0	0	0	0	0	0	0	0	0

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club
Monthly Revenue Activity Summary

activity key acct title	September 2012 Activity					Year-To-Date Activity (FY 2013)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	10,806	6,000	4,806	791	10,015	60,905	72,500	-11,595	1,176	59,729	75,000
GREENS FEES	157,288	153,458	3,830	142,476	14,811	1,019,119	1,000,777	18,342	875,989	143,130	1,061,237
INTEREST	119	245	-126	-102	220	1,225	1,685	-460	2,249	-1,024	2,825
LEASES	4,400	4,400	0	12,733	-8,333	18,395	22,000	-3,605	74,356	-55,961	22,000
MERCHANDISE	6,868	5,800	1,068	5,772	1,096	47,132	43,610	3,522	45,005	2,127	47,225
OTHER	4,378	1,900	2,478	3,202	1,176	25,898	22,425	3,473	31,789	-5,890	23,725
OUTINGS	10,924	8,200	2,724	19,642	-8,718	43,956	20,780	23,176	48,330	-4,374	20,780
POWER CARTS	33,636	34,500	-864	30,576	3,060	234,810	211,000	23,810	181,867	52,943	223,000
RANGE	6,479	5,500	979	5,631	848	47,996	38,500	9,496	38,252	9,744	41,000
SALE OF ASSETS	0	0	0	0	0	6,500	0	6,500	4,250	2,250	0

10/9/2012

Revenue List

Glencoe Golf Club

Monthly Revenue Activity Detail

September 2012 Activity Year-To-Date Activity (FY 2013)

activity key acct title	September 2012 Activity				Year-To-Date Activity (FY 2013)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY											
60-166-600-32517 GOLF ACADEMY REVENUE	10,471	0	10,471	0	10,471	41,265	30,000	11,265	0	41,265	30,000
60-166-600-32927 GOLF PRO LESSONS	335	6,000	-5,665	791	-456	19,640	42,500	-22,860	1,176	18,464	45,000
GOLF ACADEMY	10,806	6,000	4,806	791	10,015	60,905	72,500	-11,595	1,176	59,729	75,000
GREENS FEES											
60-166-600-32480 SENIOR MEMBERSHIPS	234	0	234	225	9	21,589	18,300	3,289	19,764	1,825	18,300
60-166-600-32482 JUNIOR MEMBERSHIP	0	0	0	0	0	0	0	0	2,000	-2,000	0
60-166-600-32485 GREEN FEES - WEEK DAYS	71,272	73,975	-2,703	74,998	-3,726	478,421	470,592	7,829	410,374	68,047	503,522
60-166-600-32490 GREEN FEES - WEEKENDS	68,211	60,654	7,557	48,420	19,791	352,759	333,009	19,750	264,935	87,824	360,539
60-166-600-32495 PERM TIMES & FEES	17,571	18,829	-1,258	18,833	-1,262	166,350	178,876	-12,526	178,916	-12,566	178,876
GREENS FEES	157,288	153,458	3,830	142,476	14,811	1,019,119	1,000,777	18,342	875,989	143,130	1,061,237
INTEREST											
60-166-600-32805 INTEREST ON INVESTMENTS	151	95	56	92	59	838	635	203	626	213	1,025
60-166-600-32810 IMET EARNINGS	-32	150	-182	-194	161	387	1,050	-663	1,623	-1,236	1,800
INTEREST	119	245	-126	-102	220	1,225	1,685	-460	2,249	-1,024	2,825
LEASES											
60-166-600-32920 FOOD SERVICE FEE	4,400	4,400	0	4,400	0	18,395	22,000	-3,605	17,600	795	22,000
60-166-600-32925 FACILITY USE FEE	0	0	0	8,333	-8,333	0	0	0	56,756	-56,756	0
LEASES	4,400	4,400	0	12,733	-8,333	18,395	22,000	-3,605	74,356	-55,961	22,000
MERCHANDISE											
60-166-600-32705 FOOD SALES	0	0	0	0	0	804	100	704	56	749	250
60-166-600-32710 GOLF BALLS	2,917	2,400	517	2,607	310	18,658	16,635	2,023	17,022	1,636	18,000
60-166-600-32715 CLOTHING	596	900	-304	1,225	-629	4,457	6,575	-2,118	7,547	-3,089	6,925
60-166-600-32720 MERCHANDISE	3,355	2,500	855	1,940	1,415	23,212	20,300	2,912	20,304	2,909	22,050
60-166-600-32730 NON ALCH DRINK SALES	0	0	0	0	0	0	0	0	77	-77	0
MERCHANDISE	6,868	5,800	1,068	5,772	1,096	47,132	43,610	3,522	45,005	2,127	47,225
OTHER											
60-166-600-32500 ANNUAL LOCKER RENTAL	0	0	0	0	0	290	300	-10	400	-110	300
60-166-600-32510 PULL CART RENTAL	2,022	1,800	222	1,794	228	13,431	13,700	-269	13,345	86	15,000
Revenue List											
10/9/2012											

Revenue List

10/9/2012

Glencoe Golf Club

Monthly Revenue Activity Detail

activity key acct	title	September 2012 Activity					Year-To-Date Activity (FY 2013)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32520	CDGA REVENUE	80	0	0	80	0	2,440	2,800	-360	2,870	-430	2,800
60-166-600-32525	LEAGUE FEES	0	0	0	0	0	2,360	3,300	-940	3,600	-1,240	3,300
60-166-600-32530	RENTAL CLUBS	1,252	100	1,152	306	946	2,881	2,325	556	2,133	748	2,325
60-166-600-32930	GIFTS AND CONTRIBUTIONS	0	0	0	0	0	0	0	0	0	0	0
60-166-600-32945	IRMA REIMBURSEMENT	0	0	0	0	0	0	0	0	0	0	0
60-166-600-32995	SUNDRY	1,024	0	1,024	1,102	-78	4,496	0	4,496	9,441	-4,944	0
OTHER		4,378	1,900	2,478	3,202	1,176	25,898	22,425	3,473	31,789	-5,890	23,725
OUTINGS												
60-166-600-32475	GOLF OUTING REVENUE	10,924	8,200	2,724	19,642	-8,718	43,956	20,780	23,176	48,330	-4,374	20,780
OUTINGS		10,924	8,200	2,724	19,642	-8,718	43,956	20,780	23,176	48,330	-4,374	20,780
POWER CARTS												
60-166-600-32505	ELECTRIC CART RENTAL	33,636	34,500	-864	30,576	3,060	234,810	211,000	23,810	181,867	52,943	223,000
POWER CARTS		33,636	34,500	-864	30,576	3,060	234,810	211,000	23,810	181,867	52,943	223,000
RANGE												
60-166-600-32515	PRACTICE RANGE REVENUES	6,479	5,500	979	5,631	848	47,996	38,500	9,496	38,252	9,744	41,000
RANGE		6,479	5,500	979	5,631	848	47,996	38,500	9,496	38,252	9,744	41,000
SALE OF ASSETS												
60-166-600-35110	SALE OF ASSETS	0	0	0	0	0	6,500	0	6,500	4,250	2,250	0
SALE OF ASSETS		0	0	0	0	0	6,500	0	6,500	4,250	2,250	0

10/9/2012

Revenue List

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title

September 2012 Period Activity

Year-To-Date Activity (FY 2013)

activity sub_1 sub1_title key acct title	This Period				\$ of Period				\$ of Period				Annual Budget
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year			
C&G PAYROLL	34,182	47,762	-13,580	36,017	-1,836	262,795	315,605	-52,809	266,496	-3,701	453,087		
CAPITAL	25,419	15,685	9,734	20,770	4,648	225,948	303,630	-77,682	261,904	-35,956	336,803		
CHEM/FERTILIZER	3,781	10,000	-6,219	12,378	-8,597	71,850	61,000	10,850	64,257	7,593	70,000		
COGS	3,511	3,770	-259	3,565	-54	29,933	28,319	1,615	28,954	979	30,627		
COMMUNICATIONS	484	1,000	-516	1,058	-574	5,901	6,950	-1,049	6,352	-451	11,675		
CREDIT CARD FEES	3,838	3,350	488	3,341	498	26,170	22,300	3,870	19,385	6,785	25,115		
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000		
EQUIPMENT R&M	1,734	3,500	-1,766	2,679	-945	11,368	11,500	-132	10,722	646	23,500		
GASOLINE	3,146	2,300	846	3,752	-606	13,749	11,500	2,249	16,086	-2,337	16,100		
GOLF ACADEMY	2,793	6,610	-3,817	21	2,772	48,478	42,680	5,798	2,021	46,458	60,536		
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	16,000		
LIABILITY INSURANCE	1,482	1,482	-0	1,743	-261	10,376	11,376	-1,000	11,368	-992	18,788		
MAINTENANCE SUPPLIES	675	4,087	-3,412	1,032	-358	16,304	23,672	-7,368	19,670	-3,367	27,932		
MANAGEMENT FEE	3,333	3,333	0	5,055	-1,722	23,333	23,333	0	35,385	-12,052	40,000		
MARKETING	358	2,500	-2,142	2,983	-2,625	15,375	20,100	-4,725	17,443	-2,068	25,600		
OTHER	2,426	6,763	-4,337	7,315	-4,888	23,071	36,324	-13,253	32,174	-9,102	46,935		
POWER CART LEASE	3,678	3,678	-0	7,355	-3,678	22,066	22,068	-2	22,066	0	22,068		
RANGE	0	0	0	50	-50	4,477	3,500	977	3,602	875	3,500		
SHOP PAYROLL	35,387	37,343	-1,956	32,592	2,795	251,415	254,041	-2,627	221,150	30,265	383,278		

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title	September 2012 Period Activity				Year-To-Date Activity (FY 2013)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year
										Annual Budget
UTILITIES	3,122	5,400	-2,278	4,870	-1,748	18,964	28,738	-9,775	26,889	-7,925
WATER-SEWER-GARBAGE	30,330	14,180	16,150	5,855	24,475	32,160	34,900	-2,740	14,277	17,883
										53,080

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		September 2012 Period Activity					Year-To-Date Activity (FY 2013)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL												
60-166-385-42120	SALARIES - RHS PAY	0	0	0	0	0	2,608	2,100	508	2,100	508	2,100
60-166-387-42110	SALARIES - REGULAR	12,289	12,292	-3	12,039	249	85,992	86,044	-52	86,674	-681	147,504
60-166-387-42120	SALARIES - RHS PAY	0	0	0	0	0	2,008	1,500	508	1,615	393	1,500
60-166-387-42210	SALARIES - TEMPORARY	12,754	22,814	-10,059	14,852	-2,098	91,154	139,130	-47,976	98,450	-7,296	172,493
60-166-387-42310	OVERTIME	0	0	0	0	0	574	0	574	75	499	0
60-166-387-42610	EMPLOYEE BENEFITS	3,792	3,788	4	3,771	21	26,565	26,516	49	26,436	129	45,457
60-166-387-46115	SOCIAL SECURITY ADMIN.	1,526	2,177	-651	1,655	-130	10,829	13,961	-3,133	11,391	-563	19,496
60-166-387-46120	MEDICARE ONLY CONTRIB.	357	509	-152	387	-30	2,533	3,265	-733	2,664	-132	4,474
60-166-387-46125	ILL MUNI. RET. FUND	3,464	3,709	-245	3,312	152	24,143	23,565	577	23,210	933	34,262
60-166-387-47110	UNEMPLOYMENT INSURANCE	0	2,474	-2,474	0	0	16,391	19,522	-3,132	13,880	2,510	25,802
C&G PAYROLL												
34,182		47,762	-13,580	36,017	-1,836	262,795	315,605	-52,809	266,496	-3,701	453,087	
CAPITAL												
60-166-387-81120	BUILDING ALTERATIONS	0	0	0	3,000	-3,000	14,055	31,000	-16,945	31,315	-17,260	31,000
60-166-387-81130	GOLF COURSE	15,475	8,500	6,975	7,212	8,263	75,099	117,150	-42,051	78,264	-3,165	127,150
60-166-387-81135	FORESTRY & LANDSCAPING	0	0	0	0	0	0	0	0	0	0	10,000
60-166-387-82140	GOLF EQUIPMENT	0	0	0	0	0	75,921	98,000	-22,079	88,663	-12,742	98,000
60-166-387-89105	CAPITAL SALARIES	9,237	6,000	3,237	9,808	-571	56,546	48,000	8,546	59,138	-2,592	59,000
60-166-387-89110	CAPITAL SOCIAL SEC.	573	372	201	608	-35	3,506	2,976	530	3,667	-161	3,658
60-166-387-89115	CAPITAL MEDICARE	134	87	47	142	-8	820	696	124	857	-38	856
60-166-387-89120	CAPITAL IMRF	0	726	-726	0	0	0	5,808	-5,808	0	0	7,139
CAPITAL												
25,419		15,685	9,734	20,770	4,648	225,948	303,630	-77,682	261,904	-35,956	336,803	
CHEM/FERTILIZER												
60-166-387-61240	CHEMICALS/SEED/FERTILIZER	3,781	10,000	-6,219	12,378	-8,597	71,850	61,000	10,850	64,257	7,593	70,000
CHEM/FERTILIZER												
3,781		10,000	-6,219	12,378	-8,597	71,850	61,000	10,850	64,257	7,593	70,000	
COGS												
60-166-386-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	185	37	148	132	53	93
60-166-389-63105	COGS-GOLF BALLS	1,928	1,560	368	1,623	305	12,424	10,813	1,611	10,812	1,612	11,700
60-166-389-63120	COGS-CLOTHING	493	585	-92	814	-321	2,919	4,274	-1,354	5,196	-2,277	4,501
60-166-389-63135	COGS-MERCHANDISE	1,090	1,625	-535	1,128	-38	14,405	13,195	1,210	12,814	1,591	14,333
COGS												
3,511		3,770	-259	3,565	-54	29,933	28,319	1,615	28,954	979	30,627	
List												
10/9/2012												
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Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	September 2012 Period Activity					Year-To-Date Activity (FY 2013)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COMMUNICATIONS											
60-166-385-52205 TELECOM/INTERNET SERV.	484	1,000	-516	1,058	-574	5,901	6,950	-1,049	6,352	-451	11,675
COMMUNICATIONS											
484	1,000	-516	1,058	-574	5,901	6,950	-1,049	6,352	-451	11,675	
CREDIT CARD FEES											
60-166-388-52195 CREDIT CARD FEES	3,838	3,350	488	3,341	498	26,170	22,300	3,870	19,385	6,785	25,115
CREDIT CARD FEES											
3,838	3,350	488	3,341	498	26,170	22,300	3,870	19,385	6,785	25,115	
DEPRECIATION											
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
DEPRECIATION											
0	0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M											
60-166-387-51180 GENERAL EQUIPMENT R/M	1,734	2,000	-266	2,481	-747	6,650	8,000	-1,350	8,053	-1,402	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	1,500	-1,500	198	-198	4,717	3,500	1,217	2,669	2,048	3,500
EQUIPMENT R&M											
1,734	3,500	-1,766	2,679	-945	11,368	11,500	-132	10,722	646	23,500	
GASOLINE											
60-166-387-61185 GASOLINE-OIL-GREASE	3,146	2,300	846	3,752	-606	13,749	11,500	2,249	16,086	-2,337	16,100
GASOLINE											
3,146	2,300	846	3,752	-606	13,749	11,500	2,249	16,086	-2,337	16,100	
GOLF ACADEMY											
60-166-386-42210 SALARIES - TEMPORARY	0	5,414	-5,414	0	0	5,215	33,113	-27,897	0	5,215	46,897
60-166-386-46115 SOCIAL SECURITY ADMIN.	0	336	-336	0	0	323	2,053	-1,730	0	323	2,908
60-166-386-46120 MEDICARE ONLY CONTRIB.	0	55	-55	0	0	76	490	-414	0	76	644
60-166-386-46125 ILL MUNI. RET. FUND	0	655	-655	0	0	268	4,007	-3,739	0	268	5,675
60-166-386-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	200	-200	200	-200	400
60-166-386-52290 MISC CONTRACTUAL	2,378	80	2,298	21	2,357	39,831	1,328	38,503	1,808	38,023	2,173
60-166-386-61155 SUPPLIES	0	0	0	0	0	1,476	0	1,476	0	1,476	0
60-166-386-61180 SHOP SUPPLIES	0	0	0	0	0	0	1,000	-1,000	13	-13	1,000
60-166-386-62115 MISC COMPUTER SOFTWARE	240	70	170	0	240	988	490	498	0	988	840
60-166-386-62130 MISC EQUIPMENT	0	0	0	0	0	18	0	18	0	18	0
60-166-386-64105 UNIFORMS/WORK CLOTHING	175	0	175	0	175	283	0	283	0	283	0
GOLF ACADEMY											
2,793	6,610	-3,817	21	2,772	48,478	42,680	5,798	2,021	46,458	60,536	

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity
sub_1 sub1_title
key acct title

September 2012 Period Activity

Year-To-Date Activity (FY 2013)

activity		This Period	This Period	\$ of Period	This Period	\$ of Period	YTD	YTD	\$ of YTD	YTD Last	\$ of Last	Annual
sub_1	sub1_title	Actual	Budget	Budget	Last Year	Last Year	Actual	Budget	Budget	Year	Year	Budget
key acct	title											
INTEREST EXPENSE												
60-166-385-72120	BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	16,000
INTEREST EXPENSE												
LIABILITY INSURANCE												
60-166-385-56105	PUBLIC LIABILITY INSUR.	1,482	1,482	-0	1,529	-47	10,376	10,376	-0	10,706	-330	17,788
60-166-385-56110	INSURANCE DEDUCTIBLES	0	0	0	213	-213	0	1,000	-1,000	662	-662	1,000
LIABILITY INSURANCE												
MAINTENANCE SUPPLIES												
60-166-387-61155	SUPPLIES	0	0	0	0	0	736	0	736	0	736	0
60-166-387-61225	SEED & SOD	186	500	-314	155	32	1,377	2,500	-1,123	1,081	297	3,000
60-166-387-61235	SAND/TOP DRESSING	0	1,500	-1,500	0	0	3,694	4,500	-806	1,526	2,168	4,500
60-166-387-61245	MAINTENANCE SUPPLIES	255	1,400	-1,145	356	-101	7,090	9,700	-2,610	12,724	-5,633	12,000
60-166-387-62135	SAFETY EQUIPMENT	0	0	0	14	-14	654	1,000	-346	731	-78	1,000
60-166-387-64105	UNIFORMS/WORK CLOTHING	233	687	-454	507	-274	2,599	4,622	-2,023	3,604	-1,004	5,432
60-166-387-65105	TOOL PURCHASE/REPAIR	0	0	0	0	0	153	1,350	-1,197	6	148	2,000
MAINTENANCE SUPPLIES												
60-166-385-53180	VOG MANAGEMENT SERVICES	3,333	3,333	0	5,055	-1,722	23,333	23,333	0	35,385	-12,052	40,000
MANAGEMENT FEE												
60-166-385-52215	MARKETING/ADVERTISING	358	2,500	-2,142	2,983	-2,625	15,375	20,100	-4,725	17,443	-2,068	25,600
MARKETING												
60-166-385-52120	COMPUTER SOFTWARE MAINT	0	0	0	1,250	-1,250	95	1,800	-1,705	1,600	-1,505	1,800
60-166-385-52125	BANKING FEES	138	130	8	130	8	804	705	99	704	100	1,275
60-166-385-52200	POSTAGE	62	25	37	52	10	85	225	-140	225	-140	445
60-166-385-53115	AUDITING SERVICES	0	0	0	0	0	717	940	-223	915	-198	940
60-166-385-54125	LEGAL COUNSEL - OTHER	0	0	0	0	0	0	1,500	-1,500	232	-232	2,000
60-166-385-55105	MEMBERSHIPS/DUES	0	0	0	0	0	675	1,380	-705	0	675	1,380
60-166-385-55110	IN SERVICE TRAINING	0	150	-150	414	-414	0	450	-450	414	-414	1,500

List

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Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		September 2012 Period Activity				Year-To-Date Activity (FY 2013)						
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-61165	SUNDRY	70	100	-30	880	-810	1,820	425	1,395	4,738	-2,918	475
60-166-385-62105	MISC COMPUTER EQUIPMENT	0	0	0	0	0	0	550	-550	349	-349	550
60-166-385-93125	MISCELLANEOUS REFUNDS	0	0	0	0	0	0	300	-300	0	0	300
60-166-387-51105	BUILDING MAINTENANCE	0	0	0	20	-20	1,078	4,238	-3,160	1,509	-431	4,738
60-166-387-52110	LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	66	-66	800
60-166-387-52160	CLEANING SERVICE	790	810	-20	790	0	4,280	4,520	-240	4,380	-100	5,610
60-166-387-52180	FORESTRY AND LANDSCAPING	0	700	-700	0	0	1,422	3,000	-1,578	1,523	-101	3,000
60-166-387-52185	ANIMAL CONTROL	1,140	2,280	-1,140	1,557	-417	5,994	7,095	-1,101	7,180	-1,186	9,456
60-166-387-52290	MISC CONTRACTUAL	0	0	0	0	0	0	850	-850	948	-948	850
60-166-387-55105	MEMBERSHIPS/DUES	0	0	0	0	0	340	340	0	340	0	610
60-166-387-55110	IN SERVICE TRAINING	0	0	0	0	0	566	240	326	525	40	3,240
60-166-388-55105	MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	675	-675	0
60-166-388-55110	IN SERVICE TRAINING	0	0	0	16	-16	100	0	100	16	84	0
60-166-388-61145	SCORE CARDS	0	0	0	0	0	1,792	1,500	292	839	953	1,500
60-166-388-61155	SUPPLIES	226	168	58	215	11	2,134	2,166	-32	2,073	61	2,366
60-166-389-52150	CDGA SERVICES	0	2,000	-2,000	1,960	-1,960	0	2,300	-2,300	1,960	-1,960	2,300
60-166-389-61120	PERSONAL USE SUPPLIES	0	0	0	31	-31	0	0	0	84	-84	0
60-166-389-64105	UNIFORMS/WORK CLOTHING	0	400	-400	0	0	1,170	1,800	-630	879	291	1,800
OTHER		2,426	6,763	-4,337	7,315	-4,888	23,071	36,324	-13,253	32,174	-9,102	46,935
<u>POWER CART LEASE</u>												
60-166-388-74010	LEASE PAYMENT	3,678	3,678	-0	7,355	-3,678	22,066	22,068	-2	22,066	0	22,068
POWER CART LEASE		3,678	3,678	-0	7,355	-3,678	22,066	22,068	-2	22,066	0	22,068
<u>RANGE</u>												
60-166-388-61160	MISC. RANGE SUPPLIES	0	0	0	50	-50	4,477	200	4,277	244	4,233	200
60-166-388-61250	RANGE BALLS	0	0	0	0	0	0	3,300	-3,300	3,358	-3,358	3,300
RANGE		0	0	0	50	-50	4,477	3,500	977	3,602	875	3,500
<u>SHOP PAYROLL</u>												
60-166-385-42110	SALARIES - REGULAR	10,224	9,806	418	9,807	417	70,529	68,642	1,887	68,760	1,769	117,672
60-166-385-42610	EMPLOYEE BENEFITS	1,723	1,723	-0	1,734	-10	12,212	12,187	25	12,260	-48	20,802
60-166-385-46115	SOCIAL SECURITY ADMIN.	628	608	20	604	25	4,334	4,256	78	4,232	101	7,261
60-166-385-46120	MEDICARE ONLY CONTRIB.	147	143	4	141	6	1,014	1,000	14	990	24	1,713

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	September 2012 Period Activity					Year-To-Date Activity (FY 2013)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-46125 ILL MUNI. RET. FUND	1,161	1,187	-26	992	169	8,004	8,309	-305	6,959	1,045	14,244
60-166-388-42110 SALARIES - REGULAR	7,057	7,015	42	6,751	307	49,279	49,105	174	47,311	1,968	84,180
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	1,108	0	1,108	0	1,108	0
60-166-388-42210 SALARIES - TEMPORARY	9,158	11,454	-2,295	8,516	642	67,269	73,221	-5,952	53,117	14,152	77,179
60-166-388-42310 OVERTIME	0	0	0	9	-9	383	0	383	133	249	0
60-166-388-42610 EMPLOYEE BENEFITS	3,143	3,146	-3	2,235	908	22,072	22,023	49	14,990	7,082	37,753
60-166-388-46115 SOCIAL SECURITY ADMIN.	977	1,145	-168	911	66	7,051	7,584	-533	6,071	980	10,004
60-166-388-46120 MEDICARE ONLY CONTRIB.	229	268	-39	213	15	1,649	1,774	-125	1,420	229	2,283
60-166-388-46125 ILL MUNI. RET. FUND	940	849	91	680	261	6,512	5,942	571	4,907	1,606	10,186
SHOP PAYROLL	35,387	37,343	-1,956	32,592	2,795	251,415	254,041	-2,627	221,150	30,265	383,278
UTILITIES											
60-166-387-52270 ELECTRICAL - LIGHT/AC	2,726	4,500	-1,774	4,385	-1,659	17,334	22,100	-4,766	23,326	-5,992	37,800
60-166-387-52275 NATURAL GAS	396	900	-504	485	-90	1,630	6,638	-5,009	3,563	-1,933	16,486
UTILITIES	3,122	5,400	-2,278	4,870	-1,748	18,964	28,738	-9,775	26,889	-7,925	54,286
WATER-SEWER-GARBAGE											
60-166-387-52255 WATER AND SEWER SERVICE	30,140	14,000	16,140	5,666	24,475	31,396	34,000	-2,604	13,433	17,964	52,000
60-166-387-52260 GARBAGE SERVICE	190	180	10	189	1	764	900	-136	845	-81	1,080
WATER-SEWER-GARBAGE	30,330	14,180	16,150	5,855	24,475	32,160	34,900	-2,740	14,277	17,883	53,080

Balance Sheet Detail
Deferred Revenue
Cash Balance
Due to VOG Report

Deferred Revenue

Glencoe Golf Club

For Period Ending 09/30/2012

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	7,361.00
60-166-600-24110	GIFT CERTS OUTSTANDING	6,663.28
60-166-600-24175	DEF REV GOLF ACADEMY	2,330.00
Total Def. Rev.		16,354.28

Cash Report

Glencoe Golf Club

For Period Ending 09/30/2012

Acct No	Description	Balance
Balance Sheet		
60-166-600-11111	CASH - NSCB	902,308.39
60-166-600-11190	IMET	204,375.87
60-166-600-11210	PETTY CASH	600.00
Total		<u>1,107,284.26</u>

Due To VOG Report

Glencoe Golf Club

For Period Ending 09/30/2012

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	404,238.31
60-166-600-25105	INT PAYABLE ON ADVANCE	219,215.06
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,583,459.48</u>

Friends of the Glencoe Golf Club

Monthly Report Cash Balance

Monthly Report - Friends

Glencoe Golf Club

For Period Ending 09/30/2012

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Operating Revenue								
65-170-395-32935	FRIENDS MEMBERSHIPS	0.00	0.00	0.00	0.00	0.00	500.00	0.00
	Total Other Revenue	0.00	0.00	0.00	0.00	0.00	500.00	0.00
	Total Operating Revenue	0.00	0.00	0.00	0.00	0.00	500.00	0.00
Operating Expenses								
65-170-395-52215	MARKETING/ADVERTISING	0.00	0.00	0.00	0.00	0.00	216.02	0.00
	Total Service Fees	0.00	0.00	0.00	0.00	0.00	216.02	0.00
	Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Service Expense	0.00	0.00	0.00	0.00	0.00	216.02	0.00
	Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	0.00	0.00	0.00	0.00	216.02	0.00
Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	283.98	0.00
65- 170- 395- 32805 INTEREST ON INVESTMENTS	1.02	0.00	0.88	8.57	0.00	8.48	0.00
Total Nonoperating Revenue	1.02	0.00	0.88	8.57	0.00	8.48	0.00
Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Activity	1.02	0.00	0.88	8.57	0.00	8.48	0.00
Total Excess (Deficit)	1.02	0.00	0.88	8.57	0.00	292.46	0.00
65- 170- 395- 81130 GOLF COURSE IMPROVEMENTS	0.00	0.00	0.00	975.95	0.00	0.00	0.00
Total Capital	0.00	0.00	0.00	975.95	0.00	0.00	0.00

Cash Report - Friends

Glencoe Golf Club

For Period Ending 09/30/2012

Acct No	Description	Balance
Balance Sheet		
65-170-395-11111	CASH - NSCB	6,191.33
Total		<u>6,191.33</u>