



AGENDA
GLENCOE GOLF CLUB
Golf Advisory Committee
Village of Glencoe
Monday, November 21, 2016-7:00pm

1. CALL TO ORDER AND ROLL CALL

Dale Thomas, Chairman

Jim Hirsch

Eva Levy

Mitch Melamed

Ron Schmidt

Scott Shore

2. CONSIDER THE OCTOBER 17TH MEETING MINUTES

3. MANAGER'S MONTHLY REPORT

- OCTOBER 2016 SUMMARY REPORT

4. DISCUSS IDEAS FOR FY2018 IMPROVEMENT, UPKEEP AND MAINTENANCE PLAN

5. OTHER BUSINESS

6. PUBLIC COMMENT TIME

7. ADJOURN

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
October 17, 2016

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at the Village of Glencoe, Village Hall. The following members were present:

Dale Thomas, Chairman
Jim Hirsch
Eva Levy

Committee members Mitch Melamed, Ron Schmidt and Scott Shore were absent.

2. APPROVAL OF THE 2016 SEPTEMBER MINUTES

The September Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- None

4. MANAGERS MONTHLY REPORT

- Stella reviewed the September monthly reports and financial statement.
- Third party tee time operators were discussed.
- Plans for the permanent tee time program for next season were discussed.
- Stella informed the committee of the long term plans for the natural areas.

5. OTHER BUSINESS

- The closure of Sunset Valley golf course for renovations next year was discussed.
- The new drone video flyovers on the website were viewed. The committee thought the videos were a great addition to the website and would give potential visitors to the course a glimpse of the layout and conditioning.
- The committee was asked to bring their ideas for the upkeep, maintenance and improvement program for next season to the November meeting.
- The committee commented on how great the course conditions are and have been all season.

6. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:30 p.m.



Glencoe Golf Club

To: Golf Advisory Committee

From: Stella Nanos, General Manager

Date: November 18, 2016

Subject: October 2016 Monthly Report

Financial Overview: October started out great with above average temperatures and no precipitation. Several days towards the end of the month were complete washouts due to heavy rain events. Carts were not allowed on the course four days out of the month. Revenues were \$127,898 versus the budget of \$95,602.

	2016 Actual	2015 Actual
Rounds	2,948	2,818
Average Rate	\$26.60	\$28.62
FYTD Rounds	30,018	30,345

Departmental Overview:

Golf Shop: Greens fee revenue was \$78,418 vs. the budget of \$62,893.

Merchandise: Golf shop sales totaled \$4,401 vs. a budget of \$3,275.

Driving Range: The driving range revenue was \$4,163 vs. the budget of \$3,800.

Rentals: Power cart rental revenue was \$21,801 vs. the budget of \$17,500; pull cart rental revenue was \$1,254 vs. the budget of \$1,000.

Food & Beverage: The restaurant is open with a full menu and the beverage cart is available weather permitting. The rent payment of \$4,896 was received.

Golf Course:

- All of the fairways were aerated during the month. This is a meticulous and labor intensive process that is performed every other season in order to keep the fairways healthy and draining properly.
- Trees were planted throughout the golf course as part of our annual tree replacement program.
- Leaf blowing and mulching occurred on a daily basis.
- Bunkers, sprinkler heads and fairway markers were edged for the final time this season.

2016 Weather: The high temperature for the month was 80 degrees and the low was 36 degrees. The average high for the month is 62 degrees and the average low is 42 degrees. Total precipitation was 4.5 inches against an average of 3.2 inches.

Marketing Notes:

- Fall rates went into effect to help entice golfers to play in the shoulder season; the special rates included an extra reduction for senior members.
- An email blast was sent promoting the fall rates and the Chili Open.
- The Chili Open online registration was created to facilitate pre-booking for the event.
- The Club is utilizing advertising through Facebook Ads. This marketing tool uses technology to target a geo located audience.
- Google adwords remarketing is being utilized to introduce target marketing to guests who have visited our website, used our mobile app or have provided their email address.
- Social media website updates via Twitter, Instagram and Facebook.

Miscellaneous:

- The 2016 IHSA High School Sectional Boys Golf Tournament was held in October. Teams from local high schools including Loyola Academy, New Trier and Glenbrook South squared off against other regional powerhouses including individual medalists from Chicago's Whitney Young and Walter Payton high schools. The top 3 teams and top 10 individuals advanced to the IHSA State Finals in Bloomington, IL.
- The Senior Fall Classic was held to thank all of our Senior Members for playing with us this season. The seniors enjoyed a day of golf, food, contests and fun. The contests included the popular best dressed competition to get everyone into the spirit of the event.

Sincerely,

Stella Nanos
General Manager

**GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT**

October 2016

Glencoe Golf Club INCOME STATEMENT Summary of All Units For the Month Ending October 31, 2016												
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Annual Budget	
REVENUE												
GOLF ACADEMY	7,775	2,000	5,775	4,937	2,838	124,808	89,000	35,808	146,099	(21,291)	90,100	
GREENS FEES	78,443	62,893	15,550	80,662	(2,209)	1,044,154	1,089,334	(45,180)	1,046,504	(2,350)	1,093,424	
LEASES	4,896	4,896	-	4,896	-	24,480	24,480	-	24,480	-	24,480	
MERCHANDISE	4,401	3,275	1,126	3,154	1,247	58,157	51,525	6,632	54,169	3,988	52,250	
OTHER	1,471	1,238	233	2,011	(540)	27,569	21,854	5,715	30,315	(2,746)	23,054	
OUTINGS	4,948	-	4,948	-	4,948	31,469	27,642	3,827	32,438	(969)	27,642	
POWER CARTS	21,801	17,500	4,301	21,251	550	248,886	240,677	8,209	229,416	19,470	242,177	
RANGE	4,163	3,800	363	3,501	662	60,611	54,250	6,361	59,463	1,148	54,400	
TOTAL	127,898	95,602	32,296	120,402	7,496	1,620,134	1,598,762	21,372	1,622,884	(2,750)	1,607,527	
EXPENSES												
C&G PAYROLL	35,720	42,599	(6,879)	44,092	(8,372)	299,639	360,782	(61,143)	321,272	(21,633)	475,912	
CAPITAL OUTLAY	12,721	12,880	(159)	10,567	2,154	187,860	261,042	(73,182)	168,477	19,383	679,498	
CHEM/FERTILIZER	-	6,000	(6,000)	1,465	(1,465)	72,961	68,500	4,461	62,528	10,433	75,000	
COGS	3,145	2,129	1,016	2,231	914	35,892	33,492	2,400	33,277	2,615	33,963	
COMMUNICATIONS	848	1,095	(247)	975	(127)	9,361	8,671	690	6,585	2,776	14,189	
CREDIT CARD FEES	2,622	2,302	320	2,510	112	32,237	31,786	451	31,994	243	33,605	
EQUIPMENT R&M	590	1,000	(410)	1,654	(1,064)	8,715	11,600	(2,885)	12,909	(4,194)	23,600	
GASOLINE	2,051	3,500	(1,449)	3,099	(1,048)	8,627	17,000	(8,373)	11,231	(2,604)	19,700	
GOLF ACADEMY	4,075	3,090	985	4,533	(458)	96,595	64,890	31,705	104,758	(8,163)	69,486	
LIABILITY INSURANCE	2,181	1,262	919	2,779	(598)	13,167	12,093	1,074	12,035	1,132	17,139	
MAINTENANCE SUPPLIES	681	1,950	(1,269)	2,055	(1,374)	23,134	23,660	(526)	19,130	4,004	25,760	
MANAGEMENT FEE	-	3,543	(3,543)	-	-	15,978	28,344	(12,366)	-	15,978	42,516	
MARKETING	429	1,000	(571)	825	(396)	17,150	20,400	(3,250)	15,495	1,655	25,000	
OTHER	3,203	5,263	(2,060)	4,885	(1,682)	37,230	52,037	(14,807)	29,945	7,285	63,291	
POWER CART LEASE	-	-	-	-	-	47,845	47,845	-	27,500	20,345	47,845	
RANGE	-	-	-	-	-	5,855	3,800	2,055	3,866	1,989	3,800	
SHOP PAYROLL	35,993	34,369	1,624	33,755	2,238	317,366	333,564	(16,198)	304,350	13,016	455,582	
UTILITIES	-	2,995	(2,995)	8,996	(8,996)	22,096	25,035	(2,939)	23,622	(1,526)	39,785	
WATER-SEWER-GARBAGE	120	6,210	(6,090)	963	(843)	6,861	22,470	(15,609)	3,083	3,778	30,470	
TOTAL	104,379	131,187	(26,808)	125,384	(21,005)	1,258,569	1,427,011	(168,442)	1,192,057	66,512	2,176,141	
OPERATING INCOME (LOSS)	23,519	(35,585)		(4,982)		361,565	171,751		430,827		(568,614)	
INTEREST	479	225	254	85	394	4,461	1,325	3,136	2,024	2,437	1,945	
SALE OF ASSETS	-	-	-	-	-	250	-	250	3,000	(2,750)	-	
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	3,100	
TOTAL	479	225	254	85	394	4,711	1,325	3,386	5,024	(313)	5,045	
CHANGE IN NET ASSETS	23,998	(35,360)		(4,897)		366,276	173,076		435,851		(563,569)	
DAYS OF OPERATION	29.00	31.00	(2.00)	28.00	1	208.00	228.00	(20.00)	203.00	5	238.00	
ROUNDS	2,948	2,623	325	2,818	130	30,018	30,746	(728)	30,345	(327)	31,146	
AVERAGE GF PER ROUND	26.61	23.98		28.62		34.78	35.43		34.49		35.11	

**Glencoe Golf Club
FY2017 Round History**

	Fiscal Year 2017				Fiscal Year 2016			
	Rounds		Budget		Rounds		Budget	
	Period	Ytd	Period	Ytd	Period	Ytd	Period	Ytd
March	539	539	264	264	244	244	262	262
April	1,488	2,027	1516	1,780	1,632	1,876	1,334	1,596
May	3,859	5,886	3925	5,705	4,170	6,046	4135	5,731
June	5,416	11,302	5592	11,297	4,824	10,870	5603	11,334
July	5,922	17,224	6266	17,563	6,124	16,994	6341	17,675
August	5,386	22,610	5976	23,539	5,955	22,949	6025	23,700
September	4,460	27,070	4584	28,123	4,578	27,527	4587	28,287
October	2,948	30,018	2623	30,746	2,818	30,345	2480	30,767
November	-	30,018	400	31,146	1,214	31,559	305	31,072
December	-	30,018		31,146	397	31,956		31,072
January		30,018		31,146		31,956		31,072
February		30,018		31,146		31,956		31,072

DAYS OF OPERATION

	Fiscal Year 2017				Fiscal Year 2016			
	Rounds		Budget		Rounds		Budget	
	Period	Ytd	Period	Ytd	Period	Ytd	Period	Ytd
March	19	19	14	14	9	9	14	14
April	14	33	30	44	23	32	30	44
May	29	62	31	75	29	61	31	75
June	30	92	30	105	26	87	30	105
July	31	123	31	136	31	118	31	136
August	26	149	31	167	30	148	31	167
September	30	179	30	197	27.0	175	30	197
October	29	208	31	228	28	203	31	228
November	-	208	10	238	13	216	10	238
December	-	208		238	10	226		238
January		208		238		226		238
February		208		238		226		238

ROUNDS PER DAY OF BUDGETED OPERATION

	Fiscal Year 2017				Fiscal Year 2016			
	Rounds		Budget		Rounds		Budget	
	Actual	Budget	Variance		Actual	Budget	Variance	
March	39	19	20		17	19	-1	
April	50	51	-1		54	44	10	
May	124	127	-2		135	133	1	
June	181	186	-6		161	187	-26	
July	191	202	-11		198	205	-7	
August	174	193	-19		192	194	-2	
September	149	153	-4		153	153	0	
October	95	85	10		91	80	11	
November	0	40	-40		121	30	91	
December	#DIV/0!	#DIV/0!	#DIV/0!		0	0	N/A	
January	#DIV/0!	#DIV/0!	#DIV/0!		N/A	0	N/A	
February	#DIV/0!	#DIV/0!	#DIV/0!		N/A	0	N/A	

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club
Monthly Revenue Activity Summary

activity key acct title	October 2016 Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	7,775	2,000	5,775	4,937	2,838	124,808	89,000	35,808	146,099	-21,291	90,100
GREENS FEES	78,443	62,893	15,550	80,652	-2,209	1,044,154	1,089,334	-45,180	1,046,504	-2,350	1,093,424
INTEREST	479	225	254	85	394	4,461	1,325	3,136	2,024	2,437	1,945
LEASES	4,896	4,896	0	4,896	0	24,480	24,480	0	24,480	0	24,480
MERCHANDISE	4,401	3,275	1,126	3,154	1,247	58,157	51,525	6,632	54,169	3,988	52,250
OTHER	1,471	1,238	233	2,011	-540	27,569	21,854	5,715	30,315	-2,746	23,054
OUTINGS	4,948	0	4,948	0	4,948	31,469	27,642	3,827	32,438	-969	27,642
POWER CARTS	21,801	17,500	4,301	21,251	550	248,886	240,677	8,209	229,416	19,470	242,177
RANGE	4,163	3,800	363	3,501	662	60,611	54,250	6,361	59,463	1,148	54,400
SALE OF ASSETS	0	0	0	0	0	250	0	250	3,000	-2,750	0

11/8/2016

Revenue List

Glencoe Golf Club

Monthly Revenue Activity Detail

activity key acct title	October 2016 Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	This Period \$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<u>GOLF ACADEMY</u>											
60-166-600-32517 GOLF ACADEMY REVENUE	0	0	0	0	0	35,099	40,100	-5,001	40,700	-5,601	40,100
60-166-600-32927 GOLF PRO LESSONS	7,775	2,000	5,775	4,937	2,838	89,709	48,900	40,809	105,399	-15,690	50,000
GOLF ACADEMY	7,775	2,000	5,775	4,937	2,838	124,808	89,000	35,808	146,099	-21,291	90,100
<u>GREENS FEES</u>											
60-166-600-32480 SENIOR MEMBERSHIPS	25	0	25	0	25	22,412	19,825	2,587	20,423	1,989	19,825
60-166-600-32485 GREEN FEES - WEEK DAYS	37,258	36,052	1,206	54,598	-17,340	487,969	520,271	-32,302	523,095	-35,126	522,471
60-166-600-32490 GREEN FEES - WEEKENDS	41,160	26,841	14,319	26,054	15,106	329,308	365,238	-35,930	304,986	24,322	367,128
60-166-600-32495 PERM TIMES & FEES	0	0	0	0	0	204,465	184,000	20,465	198,000	6,465	184,000
GREENS FEES	78,443	62,893	15,550	80,652	-2,209	1,044,154	1,089,334	-45,180	1,046,504	-2,350	1,093,424
<u>INTEREST</u>											
60-166-600-32805 INTEREST ON INVESTMENTS	608	225	383	225	383	3,655	1,325	2,330	1,325	2,330	1,945
60-166-600-32810 IMET EARNINGS	-129	0	-129	-140	11	806	0	806	699	107	0
INTEREST	479	225	254	85	394	4,461	1,325	3,136	2,024	2,437	1,945
<u>LEASES</u>											
60-166-600-32920 FOOD SERVICE FEE	4,896	4,896	0	4,896	0	24,480	24,480	0	24,480	0	24,480
LEASES	4,896	4,896	0	4,896	0	24,480	24,480	0	24,480	0	24,480
<u>MERCHANDISE</u>											
60-166-600-32705 FOOD SALES	0	0	0	0	0	75	125	-50	31	44	300
60-166-600-32710 GOLF BALLS	1,883	1,600	283	2,056	-173	21,813	18,650	3,163	20,585	1,228	18,800
60-166-600-32715 CLOTHING	504	425	79	277	227	10,384	6,700	3,684	10,792	-408	6,800
60-166-600-32720 MERCHANDISE	2,014	1,250	764	821	1,193	25,723	26,050	-327	22,713	3,010	26,350
60-166-600-32730 NON ALCH DRINK SALES	0	0	0	0	0	162	0	162	48	114	0
MERCHANDISE	4,401	3,275	1,126	3,154	1,247	58,157	51,525	6,632	54,169	3,988	52,250
<u>OTHER</u>											
60-166-600-32500 ANNUAL LOCKER RENTAL	0	0	0	0	0	300	300	0	200	100	300
60-166-600-32510 PULL CART RENTAL	1,254	1,000	254	1,546	-292	15,280	15,500	-220	19,439	-4,159	15,900
60-166-600-32520 CDGA REVENUE	0	0	0	40	-40	1,240	1,200	40	1,240	0	2,000
60-166-600-32525 LEAGUE FEES	-525	0	-525	0	-525	4,005	2,000	2,005	2,780	1,225	2,000

Revenue List

11/8/2016

Glencoe Golf Club

Monthly Revenue Activity Detail

activity key acct title	October 2016 Activity				Year-To-Date Activity (FY 2017)					
	This Period		This Period		This Period		This Period		This Period	
	Actual	Budget	\$ of Period	Budget	Last Year	\$ of Period	Last Year	YTD Actual	YTD Budget	\$ of YTD Budget
60-166-600-32530 RENTAL CLUBS	128	238	-110	100	28	2,526	2,854	2,420	106	2,854
60-166-600-32995 SUNDRY	614	0	614	325	289	4,218	0	4,236	-18	0
OTHER	1,471	1,238	233	2,011	-540	27,569	21,854	30,315	-2,746	23,054
OUTINGS										
60-166-600-32475 GOLF OUTING REVENUE	4,948	0	4,948	0	4,948	31,469	27,642	32,438	-969	27,642
OUTINGS	4,948	0	4,948	0	4,948	31,469	27,642	32,438	-969	27,642
POWER CARTS										
60-166-600-32505 ELECTRIC CART RENTAL	21,801	17,500	4,301	21,251	550	248,886	240,677	229,416	19,470	242,177
POWER CARTS	21,801	17,500	4,301	21,251	550	248,886	240,677	229,416	19,470	242,177
RANGE										
60-166-600-32515 PRACTICE RANGE REVENUES	4,163	3,800	363	3,501	662	60,611	54,250	59,463	1,148	54,400
RANGE	4,163	3,800	363	3,501	662	60,611	54,250	59,463	1,148	54,400
SALE OF ASSETS										
60-166-600-35110 SALE OF ASSETS	0	0	0	0	0	250	0	3,000	-2,750	0
SALE OF ASSETS	0	0	0	0	0	250	0	3,000	-2,750	0

11/8/2016

Revenue List

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title	October 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	35,720	42,599	-6,879	44,092	-8,372	299,639	360,782	-61,143	321,272	-21,633	475,912
CAPITAL	12,721	12,880	-159	10,567	2,154	187,860	261,042	-73,182	168,477	19,383	679,499
CHEM/FERTILIZER	0	6,000	-6,000	1,465	-1,465	72,961	68,500	4,461	62,528	10,433	75,000
COGS	3,145	2,129	1,016	2,231	914	35,892	33,492	2,400	33,277	2,615	33,963
COMMUNICATIONS	848	1,095	-247	975	-127	9,361	8,671	690	6,585	2,776	14,189
CREDIT CARD FEES	2,622	2,302	320	2,510	112	32,237	31,786	451	31,994	243	33,605
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M	590	1,000	-410	1,654	-1,064	8,715	11,600	-2,885	12,909	-4,194	23,600
GASOLINE	2,051	3,500	-1,449	3,099	-1,048	8,627	17,000	-8,373	11,231	-2,604	19,700
GOLF ACADEMY	4,075	3,090	985	4,533	-458	96,595	64,890	31,705	104,758	-8,163	69,486
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE	2,181	1,262	919	2,779	-598	13,167	12,093	1,074	12,035	1,132	17,139
MAINTENANCE SUPPLIES	681	1,950	-1,269	2,055	-1,374	23,134	23,660	-526	19,130	4,004	25,760
MANAGEMENT FEE	0	3,543	-3,543	0	0	15,978	28,344	-12,366	0	15,978	42,516
MARKETING	429	1,000	-571	825	-396	17,150	20,400	-3,250	15,495	1,655	25,000
OTHER	3,203	5,263	-2,060	4,885	-1,682	37,230	52,037	-14,807	29,945	7,285	63,291
POWER CART LEASE	0	0	0	0	0	47,845	47,845	0	27,500	20,345	47,845
RANGE	0	0	0	0	0	5,855	3,800	2,055	3,866	1,989	3,800
SHOP PAYROLL	35,993	34,369	1,624	33,755	2,238	317,366	333,564	-16,198	304,350	13,016	455,583

11/8/2016

List

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 key acct	sub1_title title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)				
		This Period	This Period	\$ of Period	This Period	\$ of Period	YTD	YTD	YTD Last	\$ of Last
		Actual	Budget	Budget	Last Year	Last Year	Actual	Budget	Year	Year
UTILITIES		0	2,995	-2,995	8,996	-8,996	22,096	25,035	23,622	-1,526
WATER-SEWER-GARBAGE		120	6,210	-6,090	963	-843	6,861	22,470	3,083	3,778
										39,785
										30,470

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
C&G PAYROLL												
60-166-387-42110	SALARIES REG - BUILDING	14,793	14,933	-140	15,899	-1,106	126,154	126,927	-773	118,097	8,057	198,599
60-166-387-42118	SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0
60-166-387-42120	SALARIES - RHS PAY	0	0	0	0	0	2,347	2,500	-153	2,079	268	2,500
60-166-387-42210	SALARIES TEMP -	10,276	16,917	-6,641	11,997	-1,721	84,250	135,650	-51,400	111,081	-26,831	141,264
60-166-387-42310	OVERTIME - BUILDINGS &	0	0	0	0	0	27	0	27	0	27	0
60-166-387-42610	EMPLOYEE BENEFITS	4,123	4,151	-28	4,181	-58	33,010	33,208	-198	33,450	-440	50,087
60-166-387-46115	SOCIAL SECURITY ADMIN.	2,253	2,052	201	1,711	542	14,895	16,434	-1,539	14,058	837	21,072
60-166-387-46120	MEDICARE ONLY CONTRIB.	527	480	47	400	127	3,483	3,843	-360	3,288	195	4,893
60-166-387-46125	ILL MUNI. RET. FUND	3,748	3,426	322	2,145	1,603	23,259	27,035	-3,776	18,753	4,506	35,768
60-166-387-47110	UNEMPLOYMENT	0	640	-640	7,759	-7,759	11,989	15,185	-3,196	20,466	-8,477	21,729
C&G PAYROLL												
		35,720	42,599	-6,879	44,092	-8,372	299,639	360,782	-61,143	321,272	-21,633	475,912
CAPITAL												
60-166-387-81120	BUILDING ALTERATIONS	1,268	0	1,268	1,690	-422	1,362	10,500	-9,138	14,922	-13,560	410,500
60-166-387-81130	GOLF COURSE	2,076	3,000	-924	2,063	13	40,242	89,150	-48,908	58,069	-17,827	89,150
60-166-387-81135	FORESTRY &	0	5,000	-5,000	0	0	0	24,000	-24,000	180	-180	39,000
60-166-387-82140	GOLF EQUIPMENT	0	0	0	0	0	59,572	65,500	-5,928	27,396	32,176	65,500
60-166-387-89105	CAPITAL SALARIES	7,231	4,080	3,151	3,311	3,920	56,391	60,110	-3,719	34,214	22,177	63,000
60-166-387-89107	CAPITAL OVERTIME	2,354	0	2,354	2,391	-37	21,325	0	21,325	22,624	-1,299	0
60-166-387-89110	CAPITAL SOCIAL SEC.	-123	253	-376	354	-477	2,837	3,727	-890	3,524	-687	3,906
60-166-387-89115	CAPITAL MEDICARE	-29	59	-88	83	-112	663	872	-209	824	-161	914
60-166-387-89120	CAPITAL IMRF	-56	488	-544	675	-731	5,468	7,183	-1,715	6,724	-1,256	7,529
CAPITAL												
		12,721	12,880	-159	10,567	2,154	187,860	261,042	-73,182	168,477	19,383	679,499
CHEM/FERTILIZER												
60-166-387-61240	CHEMICALS/SEED/FERTILI	0	6,000	-6,000	1,465	-1,465	72,961	68,500	4,461	62,528	10,433	75,000
CHEM/FERTILIZER												
		0	6,000	-6,000	1,465	-1,465	72,961	68,500	4,461	62,528	10,433	75,000
COGS												
60-166-386-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	0	81	-81	0	0	195
60-166-389-63105	COGS-GOLF BALLS	1,189	1,040	149	1,319	-130	14,346	12,123	2,223	13,025	1,321	12,220
60-166-389-63120	COGS-CLOTHING	492	276	216	387	105	8,018	4,355	3,663	4,875	3,143	4,420
60-166-389-63135	COGS-MERCHANDISE	1,464	813	651	525	939	13,481	16,933	-3,452	15,377	-1,896	17,128

11/8/2016

List

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		October 2016 Period Activity					Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-389-63140 COGS-FOOD SUPPLIES		0	0	0	0	0	47	0	47	0	47	0
COGS		3,145	2,129	1,016	2,231	914	35,892	33,492	2,400	33,277	2,615	33,963
COMMUNICATIONS												
60-166-385-52205 TELECOM/INTERNET		848	1,095	-247	975	-127	9,361	8,671	690	6,585	2,776	14,189
COMMUNICATIONS		848	1,095	-247	975	-127	9,361	8,671	690	6,585	2,776	14,189
CREDIT CARD FEES												
60-166-388-52195 CREDIT CARD FEES		2,622	2,302	320	2,510	112	32,237	31,786	451	31,994	243	33,605
CREDIT CARD FEES		2,622	2,302	320	2,510	112	32,237	31,786	451	31,994	243	33,605
DEPRECIATION												
60-166-385-95105 DEPRECIATION		0	0	0	0	0	0	0	0	0	0	105,000
DEPRECIATION		0	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M												
60-166-387-51180 GENERAL EQUIPMENT R/M		590	1,000	-410	1,115	-525	8,498	8,000	498	11,424	-2,926	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M		0	0	0	539	-539	217	3,600	-3,383	1,485	-1,268	3,600
EQUIPMENT R&M		590	1,000	-410	1,654	-1,064	8,715	11,600	-2,885	12,909	-4,194	23,600
GASOLINE												
60-166-387-61185 GASOLINE-OIL-GREASE		2,051	3,500	-1,449	3,099	-1,048	8,627	17,000	-8,373	11,231	-2,604	19,700
GASOLINE		2,051	3,500	-1,449	3,099	-1,048	8,627	17,000	-8,373	11,231	-2,604	19,700
GOLF ACADEMY												
60-166-386-42110 SALARIES REG - GOLF		0	0	0	0	0	881	0	881	0	881	0
60-166-386-42124 OTHER COMPENSATION		0	0	0	0	0	1,623	0	1,623	0	1,623	0
60-166-386-42210 SALARIES TEMP - GOLF		0	0	0	0	0	11,098	9,000	2,098	10,211	887	9,000
60-166-386-42310 OVERTIME - GOLF		0	0	0	0	0	76	0	76	0	76	0
60-166-386-52290 MISC CONTRACTUAL		3,985	3,000	985	3,703	282	81,538	52,500	29,038	91,733	-10,195	56,016
60-166-386-61155 SUPPLIES		0	0	0	0	0	659	1,950	-1,291	1,264	-605	1,950
60-166-386-62115 MISC COMPUTER		90	90	0	830	-740	720	1,440	-720	1,550	-830	2,520
GOLF ACADEMY		4,075	3,090	985	4,533	-458	96,595	64,890	31,705	104,758	-8,163	69,486

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Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	October 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<u>INTEREST EXPENSE</u>											
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	3,100
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
<u>LIABILITY INSURANCE</u>											
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,474	1,262	212	1,262	212	11,794	10,093	1,701	8,831	2,963	15,139
60-166-385-56110 INSURANCE DEDUCTIBLES	707	0	707	1,517	-810	1,373	2,000	-627	3,204	-1,831	2,000
LIABILITY INSURANCE	2,181	1,262	919	2,779	-598	13,167	12,093	1,074	12,035	1,132	17,139
<u>MAINTENANCE SUPPLIES</u>											
60-166-387-61155 SUPPLIES	0	0	0	8	-8	729	0	729	242	487	0
60-166-387-61225 SEED & SOD	0	0	0	0	0	2,957	1,120	1,837	420	2,537	1,520
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	3,479	4,500	-1,021	3,435	44	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	372	1,000	-628	1,414	-1,042	10,426	10,950	-524	11,266	-840	11,750
60-166-387-62135 SAFETY EQUIPMENT	0	340	-340	0	0	598	1,280	-682	0	598	1,280
60-166-387-64105 UNIFORMS/WORK	309	610	-301	633	-324	4,921	5,310	-389	3,610	1,311	5,510
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	0	24	500	-476	157	-133	1,200
MAINTENANCE SUPPLIES	681	1,950	-1,269	2,055	-1,374	23,134	23,660	-526	19,130	4,004	25,760
<u>MANAGEMENT FEE</u>											
60-166-385-53180 VOG SERVICES	0	3,543	-3,543	0	0	0	28,344	-28,344	0	0	42,516
60-166-385-53185 FOREST PRESERVE	0	0	0	0	0	15,978	0	15,978	0	15,978	0
MANAGEMENT FEE	0	3,543	-3,543	0	0	15,978	28,344	-12,366	0	15,978	42,516
<u>MARKETING</u>											
60-166-385-52215 MARKETING/ADVERTISING	429	1,000	-571	825	-396	17,150	20,400	-3,250	15,495	1,655	25,000
MARKETING	429	1,000	-571	825	-396	17,150	20,400	-3,250	15,495	1,655	25,000
<u>OTHER</u>											
60-166-385-52120 COMPUTER SOFTWARE	42	550	-508	42	0	329	4,400	-4,071	1,527	-1,198	6,600
60-166-385-52125 BANKING FEES	225	263	-38	263	-38	1,583	1,845	-262	1,845	-262	2,519
60-166-385-52200 POSTAGE	21	0	21	26	-5	197	155	42	196	1	315
60-166-385-53115 AUDITING SERVICES	43	0	43	0	43	454	600	-146	484	-30	700
60-166-385-54125 LEGAL COUNSEL - OTHER	2,070	500	1,570	0	2,070	11,629	12,100	-471	1,106	10,523	12,100

Glencoe Golf Club
Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		October 2016 Period Activity				Year-To-Date Activity (FY 2017)						
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-55105	MEMBERSHIPS/DUES	0	0	0	0	0	0	1,350	-1,350	675	-675	1,550
60-166-385-55110	IN SERVICE TRAINING	0	150	-150	0	0	90	600	-510	29	61	1,500
60-166-385-61165	SUNDRY	0	0	0	8	-8	1,758	1,660	98	1,953	-195	1,660
60-166-385-62105	MISC COMPUTER	0	0	0	0	0	375	400	-25	177	198	400
60-166-385-93125	MISCELLANEOUS	0	0	0	0	0	0	300	-300	0	0	300
60-166-387-51105	BUILDING MAINTENANCE	0	400	-400	1,725	-1,725	579	3,750	-3,171	2,125	-1,546	3,750
60-166-387-52110	LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160	CLEANING SERVICE	600	800	-200	820	-220	5,340	6,000	-660	4,740	600	6,580
60-166-387-52180	FORESTRY AND	0	750	-750	0	0	1,601	1,750	-149	472	1,129	1,750
60-166-387-52185	ANIMAL CONTROL	48	1,200	-1,152	1,360	-1,312	4,094	6,700	-2,606	4,533	-439	8,200
60-166-387-52290	MISC CONTRACTUAL	0	0	0	0	0	0	400	-400	0	0	400
60-166-387-55105	MEMBERSHIPS/DUES	0	0	0	0	0	0	385	-385	0	0	575
60-166-387-55110	IN SERVICE TRAINING	0	0	0	0	0	1,187	550	637	979	208	3,350
60-166-388-52290	MISC CONTRACTUAL	42	350	-308	363	-321	2,005	2,642	-637	2,512	-507	2,892
60-166-388-55105	MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	675	-675	0
60-166-388-55110	IN SERVICE TRAINING	0	0	0	0	0	738	0	738	320	418	0
60-166-388-61145	SCORE CARDS	0	0	0	0	0	0	1,000	-1,000	1,496	-1,496	1,000
60-166-388-61155	SUPPLIES	112	150	-38	278	-166	2,199	2,100	99	1,962	237	2,850
60-166-388-61180	SHOP SUPPLIES	0	0	0	0	0	30	0	30	0	30	0
60-166-388-61255	RENTAL GOLF CLUB SETS	0	0	0	0	0	380	0	380	0	380	0
60-166-389-52150	CDGA SERVICES	0	0	0	0	0	1,400	1,800	-400	1,240	160	1,800
60-166-389-64105	UNIFORMS/WORK	0	150	-150	0	0	1,262	1,550	-288	899	363	1,700
OTHER		3,203	5,263	-2,060	4,885	-1,682	37,230	52,037	-14,807	29,945	7,285	63,291
POWER CART LEASE												
60-166-388-74010	LEASE PAYMENT	0	0	0	0	0	47,845	47,845	0	27,500	20,345	47,845
POWER CART LEASE												
RANGE		0	0	0	0	0	47,845	47,845	0	27,500	20,345	47,845
60-166-388-61160	MISC. RANGE SUPPLIES	0	0	0	0	0	2,031	300	1,731	299	1,732	300
60-166-388-61250	RANGE BALLS	0	0	0	0	0	3,824	3,500	324	3,567	257	3,500
RANGE		0	0	0	0	0	5,855	3,800	2,055	3,866	1,989	3,800

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		October 2016 Period Activity				Year-To-Date Activity (FY 2017)							
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
SHOP PAYROLL													
60-166-385-42110	SALARIES REG -	10,222	10,333	-111	11,194	-972	86,814	87,830	-1,016	89,779	-2,965	135,578	
60-166-385-42118	SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0	
60-166-385-42120	SALARIES - RHS PAY	0	0	0	0	0	2,992	2,975	17	2,676	316	2,975	
60-166-385-42124	OTHER COMPENSATION	456	0	456	0	456	3,879	0	3,879	0	3,879	0	
60-166-385-42610	EMPLOYEE BENEFITS	1,764	1,754	10	1,880	-116	14,177	14,032	145	15,071	-894	21,048	
60-166-385-46115	SOCIAL SECURITY ADMIN.	648	641	7	702	-54	5,527	5,445	82	5,626	-99	7,347	
60-166-385-46120	MEDICARE ONLY CONTRIB.	152	151	1	164	-12	1,293	1,285	8	1,316	-23	1,966	
60-166-385-46125	ILL MUNI. RET. FUND	1,202	1,246	-44	1,288	-86	10,249	10,593	-344	10,327	-78	16,202	
60-166-388-42110	SALARIES REG - PLAY	8,157	8,157	0	8,213	-56	69,172	69,336	-164	65,900	3,272	107,394	
60-166-388-42118	SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0	
60-166-388-42120	SALARIES - RHS PAY	0	0	0	0	0	2,000	2,000	0	1,996	4	2,000	
60-166-388-42210	SALARIES TEMP - PLAY	7,861	6,156	1,705	5,324	2,537	73,874	89,817	-15,943	66,959	6,915	89,817	
60-166-388-42310	OVERTIME - PLAY	0	0	0	0	0	782	0	782	0	782	0	
60-166-388-42610	EMPLOYEE BENEFITS	3,430	3,453	-23	3,469	-39	27,458	27,624	-166	27,819	-361	41,436	
60-166-388-46115	SOCIAL SECURITY ADMIN.	955	930	25	791	164	8,797	9,952	-1,155	7,852	945	12,227	
60-166-388-46120	MEDICARE ONLY CONTRIB.	223	217	6	185	38	2,057	2,327	-270	1,836	221	2,860	
60-166-388-46125	ILL MUNI. RET. FUND	923	1,331	-408	545	378	7,845	10,348	-2,503	7,193	652	14,733	
SHOP PAYROLL		35,993	34,369	1,624	33,755	2,238	317,366	333,564	-16,198	304,350	13,016	455,583	
UTILITIES													
60-166-387-52270	ELECTRICAL - LIGHT/AC	0	2,500	-2,500	8,185	-8,185	18,976	20,400	-1,424	19,432	-456	27,000	
60-166-387-52275	NATURAL GAS	0	495	-495	811	-811	3,120	4,635	-1,515	4,190	-1,070	12,785	
UTILITIES		0	2,995	-2,995	8,996	-8,996	22,096	25,035	-2,939	23,622	-1,526	39,785	
WATER-SEWER-GARBAGE													
60-166-387-52255	WATER AND SEWER	0	6,000	-6,000	768	-768	5,949	21,000	-15,051	1,713	4,236	29,000	
60-166-387-52260	GARBAGE SERVICE	120	210	-90	195	-75	912	1,470	-558	1,370	-458	1,470	
WATER-SEWER-GARBAGE		120	6,210	-6,090	963	-843	6,861	22,470	-15,609	3,083	3,778	30,470	

Balance Sheet Detail

Deferred Revenue

Cash Balance

Due to VOG Report

Rain Check & Gift Balance

Deferred Revenue

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	18,711.15
60-166-600-24110	GIFT CERTS OUTSTANDING	10,262.43
60-166-600-24160	DEF REV GOLF OUTING	135.00
60-166-600-24175	DEF REV GOLF ACADEMY	43,404.03
Total Def. Rev.		<u>72,512.61</u>

Cash Report

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
Balance Sheet		
60-005-005-11120	CASH - PAYROLL	687.83
60-166-600-11111	CASH - NSCB	1,552,863.41
60-166-600-11190	IMET	208,042.14
60-166-600-11210	PETTY CASH	700.00
Total		1,762,293.38

Due To VOG Report

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	506,485.04
60-166-600-25105	INT PAYABLE ON ADVANCE	232,043.86
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,698,535.01</u>

Rain Check & Gift Balance

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
Balance Sheet		
60-166-600-24105	RAIN CHECKS OUTSTANDING	18,711.15
60-166-600-24110	GIFT CERTS OUTSTANDING	10,262.43
Total		<u>28,973.58</u>

Friends of the Glencoe Golf Club

Monthly Report

Cash Balance

Monthly Report - Friends
Glencoe Golf Club

For Period Ending 10/31/2016

	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Operating Revenue							
Total Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expenses							
Total Service Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Service Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00

	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Revenue	1.34	0.00	0.51	9.19	0.00	3.52	0.00
Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Activity	1.34	0.00	0.51	9.19	0.00	3.52	0.00
Total Excess (Deficit)	1.34	0.00	0.51	9.19	0.00	3.52	0.00
Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Cash Report - Friends

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
Balance Sheet		
65-170-395-11111	CASH - NSCB	3,373.78
Total		<u>3,373.78</u>