

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

July 18, 2016

7:00 p.m.

Glencoe Golf Club
621 Westley Road
Glencoe, IL, 60022

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL
Dale Thomas, Chairman
Jim Hirsch
Eva Levy
Mitch Melamed
Ron Schmidt
Scott Shore
2. APPROVAL OF JUNE 2016 MEETING MINUTES
3. PUBLIC COMMENT TIME
4. MANAGER'S MONTHLY REPORT
 - JUNE 2016 SUMMARY REPORT
5. OTHER BUSINESS
6. ADJOURNMENT

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
June 20, 2016

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at the Village Hall. The following members were present:

Dale Thomas, Chairman
Eva Levy
Ron Schmidt
Scott Shore

Committee members Jim Hirsch and Mitch Melamed were absent.

2. APPROVAL OF THE 2016 MAY MINUTES

The May Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- None

4. MANAGERS MONTHLY REPORT

- Dale Thomas welcomed Eva Levy to her first meeting on the committee.
- Stella reviewed the May monthly reports and financial statement.
- The weather in May was detrimental to the revenues due to the 17 days of measureable rainfall.
- The 14th hole green was expanded to provide additional pin placements increasing the difficulty of the hole. The bunker was also expanded to address some drainage issues.
- The CDGA is coming to the course in July to evaluate the rating and slope as is required every 8 years.
- A discussion on the willow trees and the tree replacement plan took place.
- The financial statement was reviewed and although the revenues were under budget the savings in expenses allowed the course to meet the monthly net budget.
- The discounting of neighboring courses was discussed and the long term negative affects to the industry.
- The permanent tee time program was discussed and the fact that the budget has been exceeded in this category.
- Stella informed the committee that the IPGA senior stroke event is going be held in June.
- Scott Shore remarked that the Par 3 shoot-out was very well run and an enjoyable event.
- Stella informed the committee that a meeting was held with the Chicago Botanic Garden regarding issues on their property from errant golf shots. The CBG is proposing installing netting to address the situation. An

update on the plans will be presented to the committee when it becomes available.

- A question was asked as to the size of the proposed netting and how unsightly it might be. Stella responded that the net height would be determined based on how far it is from the tee box. She also suggested that the poles for the netting can be situated in line with existing trees and landscaping on the golf course and would hopefully not be unsightly.
- Stella also informed the committee that a sign was put on the 16th tee to let golfers know that errant shots may cause damage and to choose their clubs appropriately.

5. CLOSED SESSION

6. OTHER BUSINESS

- A comment was made that the carry is too long off of the ladies tees to hit the fairway. A discussion ensued with some members believing the carry is appropriate and that the high handicappers might want to use an alternate tee.
- A suggestion was made to create a hybrid scorecard that includes some red tees and some green tees to address the situation. Stella responded that she would follow up at the next meeting with a proposed hybrid scorecard.

7. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 8:20 p.m.



Glencoe Golf Club

To: Golf Advisory Committee

From: Stella Nanos, General Manager

Date: July 14, 2016

Subject: June 2016 Monthly Report

Financial Overview: June's total revenues were \$335,718 versus the budget of \$308,552. The weather cooperated the majority of the month except for seven days with high temperatures in the upper 80's that deterred play.

	2016 Actual	2015 Actual
Rounds	5,416	4,824
Average Rate	\$35.55	\$34.95
FYTD Rounds	11,302	10,870

Departmental Overview:

Golf Shop: Greens fee revenue was \$192,566 vs. the budget of \$204,773.

Merchandise: Golf shop sales totaled \$14,897 vs. a budget of \$10,650.

Driving Range: The driving range revenue was \$11,510 vs. the budget of \$10,300.

Rentals: Power cart rental revenue was \$51,079 vs. the budget of \$45,000; pull cart rental revenue was \$2,400 vs. the budget of \$3,000.

Food & Beverage: The restaurant is open with a full menu and the beverage cart is available weather permitting. The first rent payment of \$4,896 was received.

Golf Course:

- The turf was stressed during the month due to the low humidity and high wind conditions. This resulting in the need to syringe, hand water, select parts of the greens and fairways to prevent death and disease.
- Annual flower planting and decorative landscape work was completed throughout the property. The willow trees in play as well as the bushes were all trimmed.
- Bunker, sprinkler heads and yardage plates were edged. Excessive irrigation repairs and sprinkler head adjustments took place throughout the month.
- Miscellaneous cart path repairs as well as cart path extensions on the 13th and 18th hole were performed.

2016 Weather: The high temperature for the month was 93 degrees and the low was 52 degrees. The average high for the month is 82 degrees and the average low is 61 degrees. Total precipitation was 2.8 inches against an average of 3.6 inches.

Marketing Notes:

- An email blast was sent to our email database of over 12,000 promoting 4th of July specials, junior summer camps, our new junior development league, and adult summer golf clinics.
- A push notification was sent to our app users promoting 25% off greens fees on specific dates.
- An Instagram account was created to help engage people through visually captivating golf course photography.
- The Club is utilizing advertising through Facebook Ads. This marketing tool uses technology to target a geo located audience.
- Google ad words remarketing is being utilized to introduce target marketing to guests who have visited our website, used our mobile app or have provided their email address.
- An email blast was sent to our Glencoe Golf Academy email list promoting half day junior camps and adult summer golf clinics.
- Social media website updates via Twitter and Facebook.

Miscellaneous:

- The 2nd annual 9-Hole Par 3 Shootout was held on June 17th. Participation exceeded expectations with over 60 golfers attending the event. The event was a success with help from the generous donations of our golf merchandise vendors we were able to raise over \$1,200 for the Maryville Academy.
- The 2016 Senior Scramble was held on June 8th. The senior scramble winners Jim Duszak and Ray Lee shot an impressive score of 2 under par.
- The half day junior camp programs began June 7th. The program includes on course instruction to help the juniors learn proper golf etiquette skills. The first two camp dates had maximum capacity with 20 kids in each.
- A Titleist golf ball fitting day was held. Participants were given free golf balls and a short assessment of their playing ability and ball flight was conducted.

Sincerely,

Stella Nanos
General Manager

**GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT**

June 2016

Glencoe Golf Club INCOME STATEMENT Summary of All Units For the Month Ending June 30, 2016											
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Annual Budget
REVENUE											
GOLF ACADEMY	50,814	24,793	26,021	40,405	10,409	63,811	37,193	26,618	65,903	(2,092)	90,100
GREENS FEES	196,391	202,513	(6,122)	172,537	23,854	425,518	428,333	(2,815)	397,290	28,228	1,093,424
LEASES	4,896	4,896	-	-	4,896	4,896	4,896	-	-	4,896	24,480
MERCHANDISE	14,897	10,650	4,247	9,044	5,853	32,630	25,050	7,580	28,453	4,177	52,250
OTHER	4,156	4,040	116	3,288	868	13,097	11,138	1,959	12,577	520	23,054
OUTINGS	1,975	6,360	(4,385)	176	1,799	2,425	6,360	(3,935)	2,231	194	27,642
POWER CARTS	51,079	45,000	6,079	39,407	11,672	92,658	81,703	10,955	77,941	14,717	242,177
RANGE	11,510	10,300	1,210	10,844	666	29,475	23,500	5,975	28,196	1,279	54,400
TOTAL	335,718	308,552	27,166	275,701	60,017	664,510	618,173	46,337	612,591	51,919	1,607,527
EXPENSES											
C&G PAYROLL	37,516	34,699	2,817	40,932	(3,416)	130,337	148,255	(17,918)	148,719	(18,382)	475,912
CAPITAL OUTLAY	36,397	55,716	(19,319)	35,824	573	111,035	153,297	(42,262)	108,895	2,140	679,498
CHEM/FERTILIZER	11,345	14,000	(2,655)	24,911	(13,566)	32,037	28,500	3,537	38,912	(6,875)	75,000
COGS	11,029	6,923	4,106	5,319	5,710	18,699	16,283	2,416	15,911	2,788	33,963
COMMUNICATIONS	971	846	125	972	(1)	3,095	3,885	(790)	3,000	95	14,189
CREDIT CARD FEES	5,973	5,168	805	5,168	805	13,733	12,517	1,216	12,517	1,216	33,605
EQUIPMENT R&M	864	1,900	(1,036)	2,960	(2,096)	4,851	5,800	(949)	6,569	(1,718)	23,600
GASOLINE	-	5,100	(5,100)	3,588	(3,588)	3,139	5,400	(2,261)	3,588	(449)	19,700
GOLF ACADEMY	26,090	11,890	14,200	18,546	7,544	44,621	31,210	13,411	51,222	(6,601)	69,486
LIABILITY INSURANCE	125	1,762	(1,637)	-	125	5,088	6,046	(958)	4,012	1,076	17,139
MAINTENANCE SUPPLIES	4,267	3,690	577	2,935	1,332	11,587	12,730	(1,143)	10,534	1,053	25,760
MANAGEMENT FEE	-	3,543	(3,543)	-	-	-	14,172	(14,172)	-	-	42,516
MARKETING	1,110	1,500	(390)	1,234	(124)	9,380	9,500	(120)	7,456	1,924	25,000
OTHER	7,698	7,146	552	5,429	2,269	21,286	32,847	(11,561)	14,264	7,022	63,291
POWER CART LEASE	7,974	7,974	-	5,500	2,474	23,923	23,923	-	11,000	12,923	47,845
RANGE	343	300	43	149	194	4,936	3,800	1,136	3,866	1,070	3,800
SHOP PAYROLL	45,559	34,938	10,621	40,748	4,811	139,101	144,727	(5,626)	145,864	(6,763)	455,582
UTILITIES	2,779	5,400	(2,621)	3,780	(1,001)	7,897	11,000	(3,103)	7,677	220	39,785
WATER-SEWER-GARBAGE	668	8,210	(7,542)	198	470	1,470	9,630	(8,160)	1,041	429	30,470
TOTAL	200,708	210,705	(9,997)	198,193	2,515	586,215	673,522	(87,307)	595,047	(8,832)	2,176,141
OPERATING INCOME (LOSS)	135,010	97,847		77,508		78,295	(55,349)		17,544		(568,614)
INTEREST	1,344	154	1,190	250	1,094	2,624	563	2,061	1,090	1,534	1,945
SALE OF ASSETS	-	-	-	3,000	(3,000)	-	-	-	3,000	(3,000)	-
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	3,100
TOTAL	1,344	154	1,190	3,250	(1,906)	2,624	563	2,061	4,090	(1,466)	5,045
CHANGE IN NET ASSETS	136,354	98,001		80,758		80,919	(54,786)		21,634		(563,569)
DAYS OF OPERATION	30.00	30.00	-	26.00	4	92.00	105.00	(13.00)	87.00	5	238.00
ROUNDS	5,416	5,592	(176)	4,824	592	11,302	11,297	5	10,870	432	31,146
AVERAGE GF PER ROUND	36.26	36.21		35.77		37.65	37.92		36.55		35.11

**Glencoe Golf Club
FY2017 Round History**

	Fiscal Year 2017				Fiscal Year 2016			
	<u>Rounds</u> <u>Period</u>	<u>Ytd</u>	<u>Budget</u> <u>Rounds</u>	<u>Ytd</u> <u>Bud. Rnds</u>	<u>Rounds</u> <u>Period</u>	<u>Ytd</u>	<u>Budget</u> <u>Rounds</u>	<u>Ytd</u> <u>Bud. Rnds</u>
March	539	539	264	264	244	244	262	262
April	1,488	2,027	1516	1,780	1,632	1,876	1334	1,596
May	3,859	5,886	3925	5,705	4,170	6,046	4135	5,731
June	5,416	11,302	5592	11,297	4,824	10,870	5603	11,334
July	-	11,302	6266	17,563	6,124	16,994	6341	17,675
August	-	11,302	5976	23,539	5,955	22,949	6025	23,700
September	-	11,302	4584	28,123	4,578	27,527	4587	28,287
October	-	11,302	2623	30,746	2,818	30,345	2480	30,767
November	-	11,302	400	31,146	1,214	31,559	305	31,072
December	-	11,302		31,146	397	31,956		31,072
January	-	11,302		31,146		31,956		31,072
February	-	11,302		31,146		31,956		31,072

DAYS OF OPERATION

	Fiscal Year 2017				Fiscal Year 2016			
	<u>Period</u>	<u>Ytd</u>	<u>Budget</u> <u>Days</u>	<u>Ytd</u> <u>Bud Days</u>	<u>Period</u>	<u>Ytd</u>	<u>Budget</u> <u>Days</u>	<u>Ytd</u> <u>Bud Days</u>
March	19	19	14	14	9	9	14	14
April	14	33	30	44	23	32	30	44
May	29	62	31	75	29	61	31	75
June	30	92	30	105	26	87	30	105
July	-	92	31	136	31	118	31	136
August	-	92	31	167	30	148	31	167
September	-	92	30	197	27.0	175	30	197
October	-	92	31	228	28	203	31	228
November	-	92	10	238	13	216	10	238
December	-	92		238	10	226		238
January	-	92		238		226		238
February	-	92		238		226		238

ROUNDS PER DAY OF BUDGETED OPERATION

	Fiscal Year 2017			Fiscal Year 2016		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
March	39	19	20	17	19	-1
April	50	51	-1	54	44	10
May	124	127	-2	135	133	1
June	181	186	-6	161	187	-26
July	0	202	-202	198	205	-7
August	0	193	-193	192	194	-2
September	0	153	-153	153	153	0
October	0	85	-85	91	80	11
November	0	40	-40	121	30	91
December	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
January	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A
February	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club

Monthly Revenue Activity Summary

activity key acct title	June 2016 Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	50,814	24,793	26,022	40,405	10,409	63,811	37,193	26,619	65,903	-2,092	90,100
GREENS FEES	196,391	202,513	-6,122	172,537	23,854	425,518	428,333	-2,815	397,290	28,228	1,093,424
INTEREST	1,344	154	1,190	250	1,093	2,624	563	2,060	1,090	1,534	1,945
LEASES	4,896	4,896	0	0	4,896	4,896	4,896	0	0	4,896	24,480
MERCHANDISE	14,897	10,650	4,247	9,044	5,854	32,630	25,050	7,580	28,453	4,177	52,250
OTHER	4,156	4,040	116	3,288	868	13,097	11,138	1,959	12,577	520	23,054
OUTINGS	1,975	6,360	-4,385	176	1,799	2,425	6,360	-3,935	2,231	194	27,642
POWER CARTS	51,079	45,000	6,079	39,407	11,672	92,658	81,703	10,955	77,941	14,717	242,177
RANGE	11,510	10,300	1,210	10,844	666	29,475	23,500	5,975	28,196	1,279	54,400
SALE OF ASSETS	0	0	0	3,000	-3,000	0	0	0	3,000	-3,000	0

7/13/2016

Revenue List

Glencoe Golf Club Monthly Revenue Activity Detail

activity key acct title	June 2016 Activity							Year-To-Date Activity (FY 2017)						
	This Period		This Period		This Period		\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
	Actual	Budget	Budget	\$ of Period Last Year	Budget									
GOLF ACADEMY														
60-166-600-32517	GOLF ACADEMY REVENUE	19,190	15,793	3,398	15,793	3,398		19,190	15,793	3,398	15,793	3,398	40,100	
60-166-600-32927	GOLF PRO LESSONS	31,624	9,000	22,624	24,613	7,012		44,621	21,400	23,221	50,110	-5,489	50,000	
GOLF ACADEMY														
60-166-600-32480	SENIOR MEMBERSHIPS	5,800	4,100	1,700	4,100	1,700		19,387	16,200	3,187	16,798	2,589	19,825	
60-166-600-32485	GREEN FEES - WEEK DAYS	101,653	97,631	4,022	84,852	16,801		185,491	188,907	-3,416	176,154	9,337	522,471	
60-166-600-32490	GREEN FEES - WEEKENDS	45,980	62,045	-16,065	41,900	4,080		134,665	145,752	-11,087	110,547	24,118	367,128	
60-166-600-32495	PERM TIMES & FEES	42,958	38,737	4,221	41,685	1,273		85,975	77,474	8,501	93,791	-7,816	184,000	
GREENS FEES														
60-166-600-32805	INTEREST ON INVESTMENTS	419	154	266	154	266		1,527	563	964	563	964	1,945	
60-166-600-32810	IMET EARNINGS	925	0	925	97	828		1,097	0	1,097	527	570	0	
INTEREST														
60-166-600-32920	FOOD SERVICE FEE	4,896	4,896	0	0	4,896		4,896	4,896	0	0	4,896	24,480	
LEASES														
60-166-600-32705	FOOD SALES	0	0	0	0	0		75	125	-50	31	44	300	
60-166-600-32710	GOLF BALLS	5,256	3,100	2,156	2,995	2,261		9,988	6,950	3,038	7,116	2,872	18,800	
60-166-600-32715	CLOTHING	4,792	1,550	3,242	2,053	2,738		6,439	3,675	2,764	8,629	-2,191	6,800	
60-166-600-32720	MERCHANDISE	4,850	6,000	-1,150	3,996	854		15,966	14,300	1,666	12,629	3,337	26,350	
60-166-600-32730	NON ALCH DRINK SALES	0	0	0	0	0		162	0	162	48	114	0	
MERCHANDISE														
60-166-600-32500	ANNUAL LOCKER RENTAL	0	0	0	50	-50		250	300	-50	200	50	300	
60-166-600-32510	PULL CART RENTAL	2,400	3,000	-600	2,844	-444		6,072	6,800	-728	6,041	31	15,900	
60-166-600-32520	CDGA REVENUE	400	40	360	40	360		1,080	960	120	960	120	2,000	
60-166-600-32525	LEAGUE FEES	520	400	120	0	520		3,960	2,000	1,960	2,780	1,180	2,000	

Revenue List

7/13/2016

Glencoe Golf Club

Monthly Revenue Activity Detail

activity key acct title	June 2016 Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32530 RENTAL CLUBS	824	600	224	332	492	1,006	1,078	-72	902	104	2,854
60-166-600-32995 SUNDRY	12	0	12	22	-10	729	0	729	1,694	-965	0
OTHER	4,156	4,040	116	3,288	868	13,097	11,138	1,959	12,577	520	23,054
OUTINGS											
60-166-600-32475 GOLF OUTING REVENUE	1,975	6,360	-4,385	176	1,799	2,425	6,360	-3,935	2,231	194	27,642
OUTINGS	1,975	6,360	-4,385	176	1,799	2,425	6,360	-3,935	2,231	194	27,642
POWER CARTS											
60-166-600-32505 ELECTRIC CART RENTAL	51,079	45,000	6,079	39,407	11,672	92,658	81,703	10,955	77,941	14,717	242,177
POWER CARTS	51,079	45,000	6,079	39,407	11,672	92,658	81,703	10,955	77,941	14,717	242,177
RANGE											
60-166-600-32515 PRACTICE RANGE REVENUES	11,510	10,300	1,210	10,844	666	29,475	23,500	5,975	28,196	1,279	54,400
RANGE	11,510	10,300	1,210	10,844	666	29,475	23,500	5,975	28,196	1,279	54,400
SALE OF ASSETS											
60-166-600-35110 SALE OF ASSETS	0	0	0	3,000	-3,000	0	0	0	3,000	-3,000	0
SALE OF ASSETS	0	0	0	3,000	-3,000	0	0	0	3,000	-3,000	0

7/13/2016

Revenue List

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

activity sub_1 title key acct title	June 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	37,516	34,699	2,817	40,932	-3,416	130,337	148,255	-17,918	148,719	-18,382	475,912
CAPITAL	36,397	55,716	-19,319	35,824	573	111,035	153,297	-42,262	108,895	2,140	679,498
CHEM/FERTILIZER	11,345	14,000	-2,655	24,911	-13,566	32,037	28,500	3,537	38,912	-6,876	75,000
COGS	11,029	6,923	4,107	5,319	5,710	18,699	16,283	2,417	15,911	2,788	33,963
COMMUNICATIONS	971	846	124	972	-2	3,095	3,885	-790	3,000	95	14,189
CREDIT CARD FEES	5,973	5,168	805	5,168	805	13,733	12,517	1,216	12,517	1,216	33,605
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M	864	1,900	-1,036	2,960	-2,096	4,851	5,800	-949	6,569	-1,718	23,600
GASOLINE	0	5,100	-5,100	3,588	-3,588	3,139	5,400	-2,261	3,588	-449	19,700
GOLF ACADEMY	26,090	11,890	14,200	18,546	7,543	44,621	31,210	13,411	51,222	-6,601	69,486
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE	125	1,762	-1,637	0	125	5,088	6,046	-958	4,012	1,076	17,139
MAINTENANCE SUPPLIES	4,267	3,690	577	2,935	1,332	11,587	12,730	-1,143	10,534	1,053	25,760
MANAGEMENT FEE	0	3,543	-3,543	0	0	0	14,172	-14,172	0	0	42,516
MARKETING	1,110	1,500	-390	1,234	-124	9,380	9,500	-120	7,456	1,924	25,000
OTHER	7,698	7,146	551	5,429	2,269	21,286	32,847	-11,562	14,264	7,021	63,291
POWER CART LEASE	7,974	7,974	0	5,500	2,474	23,923	23,923	0	11,000	12,923	47,845
RANGE	343	300	43	149	193	4,936	3,800	1,136	3,866	1,070	3,800
SHOP PAYROLL	45,559	34,938	10,620	40,748	4,811	139,101	144,727	-5,627	145,864	-6,764	455,582

Glencoe Golf Club
Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title	June 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	2,779	5,400	-2,621	3,780	-1,001	7,897	11,000	-3,103	7,677	220	39,785
WATER-SEWER-GARBAGE	668	8,210	-7,542	198	471	1,470	9,630	-8,160	1,041	429	30,470

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		June 2016 Period Activity				Year-To-Date Activity (FY 2017)							
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
C&G PAYROLL													
60-166-387-42110	SALARIES REG - BUILDING	14,820	14,933	-113	15,899	-1,079	59,491	59,730	-240	54,722	4,768	198,599	
60-166-387-42118	SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0	
60-166-387-42120	SALARIES - RHS PAY	2,347	0	2,347	0	2,347	2,347	2,500	-153	2,079	269	2,500	
60-166-387-42210	SALARIES TEMP -	11,979	10,866	1,113	15,861	-3,882	35,630	43,466	-7,836	51,450	-15,820	141,264	
60-166-387-42610	EMPLOYEE BENEFITS	4,135	4,151	-16	4,181	-46	16,482	16,604	-122	16,725	-243	50,087	
60-166-387-46115	SOCIAL SECURITY ADMIN.	1,639	1,621	18	1,950	-312	5,824	6,484	-660	6,507	-684	21,072	
60-166-387-46120	MEDICARE ONLY CONTRIB.	384	376	8	456	-72	1,365	1,506	-140	1,522	-157	4,893	
60-166-387-46125	ILL MUNI. RET. FUND	2,213	2,751	-539	2,585	-372	8,973	11,006	-2,032	9,716	-743	35,768	
60-166-387-47110	UNEMPLOYMENT	0	0	0	0	0	0	6,960	-6,960	5,998	-5,998	21,729	
C&G PAYROLL													
		37,516	34,699	2,817	40,932	-3,416	130,337	148,255	-17,918	148,719	-18,382	475,912	
CAPITAL													
60-166-387-81120	BUILDING ALTERATIONS	0	6,000	-6,000	8,569	-8,569	95	8,000	-7,905	9,569	-9,474	410,500	
60-166-387-81130	GOLF COURSE	8,002	11,000	-2,998	11,234	-3,233	24,154	60,000	-35,846	44,917	-20,763	89,150	
60-166-387-81135	FORESTRY &	0	0	0	0	0	0	0	0	180	-180	39,000	
60-166-387-82140	GOLF EQUIPMENT	11,355	25,500	-14,145	6,000	5,355	57,509	55,500	2,009	27,396	30,112	65,500	
60-166-387-89105	CAPITAL SALARIES	9,683	11,050	-1,367	4,566	5,117	18,348	24,914	-6,566	14,954	3,394	63,000	
60-166-387-89107	CAPITAL OVERTIME	4,554	0	4,554	3,822	732	6,131	0	6,131	7,504	-1,373	0	
60-166-387-89110	CAPITAL SOCIAL SEC.	883	685	198	520	363	1,518	1,545	-27	1,392	125	3,906	
60-166-387-89115	CAPITAL MEDICARE	206	160	46	122	85	355	361	-6	326	29	914	
60-166-387-89120	CAPITAL IMRF	1,714	1,320	394	992	722	2,925	2,977	-52	2,657	268	7,529	
CAPITAL													
		36,397	55,716	-19,319	35,824	573	111,035	153,297	-42,262	108,895	2,140	679,498	
CHEM/FERTILIZER													
60-166-387-61240	CHEMICALS/SEED/FERTILI	11,345	14,000	-2,655	24,911	-13,566	32,037	28,500	3,537	38,912	-6,876	75,000	
CHEM/FERTILIZER													
		11,345	14,000	-2,655	24,911	-13,566	32,037	28,500	3,537	38,912	-6,876	75,000	
COGS													
60-166-386-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	0	81	-81	0	0	195	
60-166-389-63105	COGS-GOLF BALLS	3,873	2,015	1,858	1,850	2,024	6,941	4,518	2,424	4,387	2,555	12,220	
60-166-389-63120	COGS-CLOTHING	3,634	1,008	2,627	1,426	2,208	4,765	2,389	2,376	2,897	1,869	4,420	
60-166-389-63135	COGS-MERCHANDISE	3,521	3,900	-379	2,043	1,478	6,945	9,295	-2,350	8,628	-1,682	17,128	
60-166-389-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	47	0	47	0	47	0	

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	June 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COGS	11,029	6,923	4,107	5,319	5,710	18,699	16,283	2,417	15,911	2,788	33,963
COMMUNICATIONS											
60-166-385-52205 TELECOM/INTERNET	971	846	124	972	-2	3,095	3,885	-790	3,000	95	14,189
COMMUNICATIONS											
CREDIT CARD FEES											
60-166-388-52195 CREDIT CARD FEES	5,973	5,168	805	5,168	805	13,733	12,517	1,216	12,517	1,216	33,605
CREDIT CARD FEES											
DEPRECIATION											
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
DEPRECIATION											
EQUIPMENT R&M											
60-166-387-51180 GENERAL EQUIPMENT R/M	864	1,000	-136	2,960	-2,096	4,851	4,000	851	6,569	-1,718	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	900	-900	0	0	0	1,800	-1,800	0	0	3,600
EQUIPMENT R&M											
EQUIPMENT R&M	864	1,900	-1,036	2,960	-2,096	4,851	5,800	-949	6,569	-1,718	23,600
GASOLINE											
60-166-387-61185 GASOLINE-OIL-GREASE	0	5,100	-5,100	3,588	-3,588	3,139	5,400	-2,261	3,588	-449	19,700
GASOLINE											
GASOLINE	0	5,100	-5,100	3,588	-3,588	3,139	5,400	-2,261	3,588	-449	19,700
GOLF ACADEMY											
60-166-386-42110 SALARIES REG - GOLF	336	0	336	0	336	336	0	336	0	336	0
60-166-386-42124 OTHER COMPENSATION	400	0	400	0	400	400	0	400	0	400	0
60-166-386-42210 SALARIES TEMP - GOLF	3,501	2,250	1,251	3,501	0	3,501	4,500	-999	3,501	0	9,000
60-166-386-42310 OVERTIME - GOLF	65	0	65	0	65	65	0	65	0	65	0
60-166-386-52290 MISC CONTRACTUAL	21,063	9,500	11,563	13,717	7,346	39,388	24,500	14,888	45,918	-6,529	56,016
60-166-386-61155 SUPPLIES	545	50	495	1,148	-603	571	1,850	-1,279	1,264	-693	1,950
60-166-386-62115 MISC COMPUTER	180	90	90	180	0	360	360	-0	540	-180	2,520
GOLF ACADEMY											
GOLF ACADEMY	26,090	11,890	14,200	18,546	7,543	44,621	31,210	13,411	51,222	-6,601	69,486
INTEREST EXPENSE											
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	3,100

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Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	June 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE											
60-166-385-56105 PUBLIC LIABILITY INSUR.	0	1,262	-1,262	0	0	4,423	5,046	-624	3,785	638	15,139
60-166-385-56110 INSURANCE DEDUCTIBLES	125	500	-375	0	125	665	1,000	-335	228	438	2,000
LIABILITY INSURANCE	125	1,762	-1,637	0	125	5,088	6,046	-958	4,012	1,076	17,139
MAINTENANCE SUPPLIES											
60-166-387-61225 SEED & SOD	980	490	490	0	980	980	490	490	172	808	1,520
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	1,751	1,500	251	1,718	33	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	1,959	2,500	-541	2,435	-476	5,682	7,000	-1,318	7,069	-1,386	11,750
60-166-387-62135 SAFETY EQUIPMENT	120	0	120	0	120	598	640	-42	0	598	1,280
60-166-387-64105 UNIFORMS/WORK	1,208	700	508	500	708	2,552	2,600	-48	1,418	1,134	5,510
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	0	24	500	-476	157	-133	1,200
MAINTENANCE SUPPLIES	4,267	3,690	577	2,935	1,332	11,587	12,730	-1,143	10,534	1,053	25,760
MANAGEMENT FEE											
60-166-385-53180 VOG SERVICES	0	3,543	-3,543	0	0	0	14,172	-14,172	0	0	42,516
MANAGEMENT FEE	0	3,543	-3,543	0	0	0	14,172	-14,172	0	0	42,516
MARKETING											
60-166-385-52215 MARKETING/ADVERTISING	1,110	1,500	-390	1,234	-124	9,380	9,500	-120	7,456	1,924	25,000
MARKETING	1,110	1,500	-390	1,234	-124	9,380	9,500	-120	7,456	1,924	25,000
OTHER											
60-166-385-52120 COMPUTER SOFTWARE	0	550	-550	0	0	94	2,200	-2,106	85	9	6,600
60-166-385-52125 BANKING FEES	191	240	-49	240	-49	655	825	-170	825	-170	2,519
60-166-385-52200 POSTAGE	34	31	3	34	0	100	100	0	97	3	315
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	700
60-166-385-54125 LEGAL COUNSEL - OTHER	1,691	0	1,691	0	1,691	6,419	11,000	-4,581	905	5,515	12,100
60-166-385-55105 MEMBERSHIPS/DUES	0	675	-675	0	0	0	1,350	-1,350	675	-675	1,550
60-166-385-55110 IN SERVICE TRAINING	0	0	0	0	0	90	0	90	29	61	1,500
60-166-385-61165 SUNDRY	0	100	-100	0	0	1,015	810	205	1,010	5	1,660
60-166-385-62105 MISC COMPUTER	316	0	316	130	186	316	400	-84	130	186	400
60-166-385-93125 MISCELLANEOUS	0	100	-100	0	0	0	100	-100	0	0	300

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Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	June 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-387-51105 BUILDING MAINTENANCE	0	350	-350	0	0	0	2,500	-2,500	0	0	3,750
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160 CLEANING SERVICE	1,420	800	620	1,460	-40	2,280	2,800	-520	2,060	220	6,580
60-166-387-52180 FORESTRY AND	0	1,000	-1,000	0	0	1,441	1,000	441	0	1,441	1,750
60-166-387-52185 ANIMAL CONTROL	1,638	1,300	338	1,673	-35	2,842	3,920	-1,078	3,029	-187	8,200
60-166-387-52290 MISC CONTRACTUAL	0	100	-100	0	0	0	200	-200	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	575
60-166-387-55110 IN SERVICE TRAINING	521	0	521	537	-16	1,050	400	650	850	199	3,350
60-166-387-61155 SUPPLIES	208	0	208	0	208	259	0	259	234	25	0
60-166-388-52290 MISC CONTRACTUAL	651	350	301	443	208	1,414	1,642	-228	1,763	-348	2,892
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	675	-675	0	0	0	675	-675	0
60-166-388-55110 IN SERVICE TRAINING	675	0	675	0	675	675	0	675	50	625	0
60-166-388-61145 SCORE CARDS	0	1,000	-1,000	0	0	0	1,000	-1,000	0	0	1,000
60-166-388-61155 SUPPLIES	172	250	-78	227	-55	1,191	1,450	-259	1,090	101	2,850
60-166-388-61255 RENTAL GOLF CLUB SETS	0	0	0	0	0	380	0	380	0	380	0
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	0	0	0	0	1,800
60-166-389-64105 UNIFORMS/WORK	181	300	-119	10	171	1,064	1,150	-86	758	306	1,700
OTHER	7,698	7,146	551	5,429	2,269	21,286	32,847	-11,562	14,264	7,021	63,291
POWER CART LEASE											
60-166-388-74010 LEASE PAYMENT	7,974	7,974	0	5,500	2,474	23,923	23,923	0	11,000	12,923	47,845
POWER CART LEASE											
60-166-388-61160 MISC. RANGE SUPPLIES	343	300	43	149	193	1,112	300	812	299	813	300
60-166-388-61250 RANGE BALLS	0	0	0	0	0	3,824	3,500	324	3,567	257	3,500
RANGE											
60-166-388-61160 MISC. RANGE SUPPLIES	343	300	43	149	193	4,936	3,800	1,136	3,866	1,070	3,800
SHOP PAYROLL											
60-166-385-42110 SALARIES REG -	10,222	10,333	-111	11,194	-972	40,816	41,332	-516	45,003	-4,187	135,578
60-166-385-42118 SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0
60-166-385-42120 SALARIES - RHS PAY	2,992	0	2,992	0	2,992	2,992	2,975	17	2,676	316	2,975
60-166-385-42124 OTHER COMPENSATION	456	0	456	0	456	1,826	0	1,826	0	1,826	0
60-166-385-42610 EMPLOYEE BENEFITS	1,780	1,754	26	1,884	-105	7,038	7,016	22	7,538	-500	21,048

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Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	June 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-46115	648	641	8	702	-53	2,603	2,563	40	2,820	-217	7,347
60-166-385-46120	152	151	0	164	-12	609	605	4	660	-51	1,966
60-166-385-46125	1,202	1,246	-44	1,288	-85	4,827	4,985	-159	5,177	-350	16,202
60-166-388-42110	8,157	8,157	0	8,213	-55	32,464	32,629	-165	33,050	-585	107,394
60-166-388-42118	0	0	0	0	0	225	0	225	0	225	0
60-166-388-42120	2,000	0	2,000	0	2,000	2,000	2,000	-0	1,996	4	2,000
60-166-388-42210	11,938	6,909	5,029	11,425	513	21,894	27,636	-5,742	24,928	-3,033	89,817
60-166-388-42310	160	0	160	0	160	160	0	160	0	160	0
60-166-388-42610	3,438	3,453	-15	3,479	-41	13,714	13,812	-98	13,914	-200	41,436
60-166-388-46115	1,267	941	326	1,169	98	3,290	3,762	-472	3,402	-112	12,227
60-166-388-46120	296	220	76	273	23	769	880	-111	796	-26	2,860
60-166-388-46125	851	1,133	-283	958	-107	3,650	4,533	-883	3,906	-256	14,733
SHOP PAYROLL	45,559	34,938	10,620	40,748	4,811	139,101	144,727	-5,627	145,864	-6,764	455,582
UTILITIES											
60-166-387-52270	2,359	3,300	-941	2,979	-620	6,125	7,900	-1,775	5,103	1,022	27,000
60-166-387-52275	420	2,100	-1,680	801	-381	1,772	3,100	-1,328	2,574	-801	12,785
UTILITIES	2,779	5,400	-2,621	3,780	-1,001	7,897	11,000	-3,103	7,677	220	39,785
WATER-SEWER-GARBAGE											
60-166-387-52255	588	8,000	-7,412	0	588	1,038	9,000	-7,962	456	582	29,000
60-166-387-52260	80	210	-130	198	-118	432	630	-198	585	-153	1,470
WATER-SEWER-GARBAGE	668	8,210	-7,542	198	471	1,470	9,630	-8,160	1,041	429	30,470

Balance Sheet Detail

Deferred Revenue
Cash Balance
Due to VOG Report
Rain Check & Gift Balance

Deferred Revenue
Glencoe Golf Club

For Period Ending 06/30/2016

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	10,181.00
60-166-600-24110	GIFT CERTS OUTSTANDING	11,239.81
60-166-600-24145	DEF REV-RESERVED STARTING TIME	118,490.02
60-166-600-24160	DEF REV GOLF OUTING	1,535.00
60-166-600-24175	DEF REV GOLF ACADEMY	44,756.94
Total Def. Rev.		186,202.77

Cash Report
Glencoe Golf Club

For Period Ending 06/30/2016

Acct No	Description	Balance
Balance Sheet		
60-166-600-11111	CASH - NSCB	1,348,278.12
60-166-600-11190	IMET	208,332.44
60-166-600-11210	PETTY CASH	700.00
Total		<u>1,557,310.56</u>

Due To VOG Report

Glencoe Golf Club

For Period Ending 06/30/2016

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	506,485.04
60-166-600-25105	INT PAYABLE ON ADVANCE	232,043.86
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,698,535.01</u>

Rain Check & Gift Balance

Glencoe Golf Club

For Period Ending 06/30/2016

Acct No	Description	Balance
Balance Sheet		
60-166-600-24105	RAIN CHECKS OUTSTANDING	10,181.00
60-166-600-24110	GIFT CERTS OUTSTANDING	11,239.81
Total		<u>21,420.81</u>

Friends of the Glencoe Golf Club

Monthly Report

Cash Balance

Monthly Report - Friends
Glencoe Golf Club

For Period Ending 06/30/2016

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Operating Revenue								
	Total Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total								
	Operating Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expenses								
	Total Service Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total								
	Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total								
	Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total								
	Service Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total								
	Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
65-170-395-32805	Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	INTEREST ON INVESTMENTS	1.08	0.00	0.46	4.13	0.00	1.68	0.00
	Total Nonoperating Revenue	1.08	0.00	0.46	4.13	0.00	1.68	0.00
	Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Nonoperating Activity	1.08	0.00	0.46	4.13	0.00	1.68	0.00
	Total Excess (Deficit)	1.08	0.00	0.46	4.13	0.00	1.68	0.00

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Cash Report - Friends
Glencoe Golf Club

For Period Ending 06/30/2016

Acct No	Description	Balance
Balance Sheet		
65-170-395-11111	CASH - NSCB	3,368.72
Total		<u>3,368.72</u>