



AGENDA
GLENCOE GOLF CLUB
Golf Advisory Committee
Village of Glencoe
Monday, April 24, 2017-7:00pm

- 1. CALL TO ORDER AND ROLL CALL**
Dale Thomas, Chairman
Jim Hirsch
Eva Levy
Ron Schmidt
Scott Shore
- 2. CONSIDER THE MARCH 13TH MEETING MINUTES**
- 3. MANAGER'S MONTHLY REPORT**
 - MARCH 2017 SUMMARY REPORT
- 4. OTHER BUSINESS**
- 5. PUBLIC COMMENT TIME**
- 6. ADJOURN**

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
March 13, 2017

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:03 p.m. at Village Hall. The following members were present:

Dale Thomas, Chairman
Eva Levy
Jim Hirsch
Scott Shore

Committee member Ron Schmidt was absent.
Matt Radde, head golf professional, was also in attendance.

2. CONSIDERATION OF THE JANUARY MEETING MINUTES

The January Golf Advisory Committee meeting minutes were approved as submitted.

3. MANAGERS MONTHLY REPORT

- Stella reported that Village President, Larry Levin, will be interviewing applicants for the vacant Golf Advisory Committee position; a new member is expected to be in place for the May meeting.
- February had unusually warm weather that allowed the course to open for several days with over 600 rounds played. Many area courses chose not open and missed this opportunity for unbudgeted revenues.
- A question was asked for an update on the pending retirement of the assistant superintendent. Stella answered that he may be willing to stay on until June to help get the season started, but will not stay on longer than mid-June.
- A suitable candidate for the assistant superintendent position has not been found. The position will remain vacant until a qualified and competent candidate is located.
- Matt updated the Committee on the permanent tee time sales and expects participation numbers to be similar to last year.
- The course recognized unused rainchecks in January which helped increase the bottom line.

4. FY2018 BUDGET PREVIEW: REVENUE, PAYROLL, AND EXPENSES

- Stella presented the budget preview on revenues, payroll and total expenses.
- The cost of the new point of sale system is substantially higher than we have been paying in the past. Dale asked how old the current system is and Stella answered that it is over 12 years old.

- Minimum wage increases have had a direct impact on the overall payroll for the upcoming season. Although the village is exempt from this mandatory increase Stella reported that the golf course is forced to match or exceed the wage requirement to stay competitive with other employers.
- A question was asked if there are any other large expenditures or capital projects that need to be paid for before potentially spending money on the clubhouse. Stella replied that completing the pumphouse upgrade this winter was a large project that is now out of the way. The next significant project will be a new irrigation system. All upcoming projects are included on the 20-year capital improvement plan.
- Scott Shore made a motion to approve the budget, Jim Hirsch seconded the motion; the FY2018 budget then was unanimously approved.

5. OTHER BUSINESS

- The FPD has requested the Village attorney to draft an amendment agreement and staff is currently working on the draft.

6. PUBLIC COMMENT TIME

- None.

7. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:50 p.m.



Glencoe Golf Club

To: Golf Advisory Committee

From: Stella Nanos, General Manager

Date: April 20, 2017

Subject: March 2017 Monthly Report

Financial Overview: The golf course and driving range were open five days out of the month due to poor weather conditions which included seven inches of snow that fell mid-March. The days that were open allowed for the use of power carts which helped the course surpass budgeted revenues. Total revenues were \$26,765 versus the budget of \$14,841.

	2017 Actual	2016 Actual
Rounds	328	539
Average Rate	30.92	27.98
FYTD Rounds	328	539

Departmental Overview:

Golf Shop: Greens fee revenue was \$10,144 vs. the budget of \$6,341.

Merchandise: Golf shop sales totaled \$3,728 vs. a budget of \$2,950.

Driving Range: The driving range revenue was \$754 vs. the budget of \$430.

Rentals: Power cart rental revenue was \$903 vs. the budget of \$532. Pull cart rental revenue was \$274 vs. the budget of \$300.

Food & Beverage: The restaurant is closed for the season and will reopen on April 1.

Golf Course:

- The landscape project on the first tee has begun. Demolition of old railroad ties has been completed and the earth work sub grade was prepared for foundation of decorative stone.
- Twelve ash trees were removed from the course. This almost concludes the ash tree removal program with over 100 diseased trees removed over the last three years.
- The new irrigation pumps were installed and will be tested as soon as weather permits.
- Tee signs, directional sign as well as tee markers were sanded down and re-painted in preparation for the season.
- Miscellaneous equipment was refurbished and returned to the course; ball washers, benches, tees signage.
- Course clean-up occurred daily to remove all debris that has accumulated over the winter. This debris is being staged in the parking lot and will be chipped for removal.

2017 Weather: The high temperature for the month was 80 degrees and the low was 13 degrees. The average high for the month is 45 degrees and the average low is 28 degrees. Total precipitation was 3.2 inches against an average of 2.37 inches.

Marketing Notes:

- The website was updated with 2017 Events which are now all bookable online.
- A new Point of Sale system is in the process of being implemented in the pro shop. This new system will provide stronger marketing tools and will allow for better data base management and customer tracking.
- A push notification was sent to our Glencoe Golf Club mobile app users promoting the availability of tee-times and riding carts.
- The fall schedule for high school play is being finalized; Loyola Academy girls, New Trier JV boys and the New Trier Boosters will utilize the golf course.
- An ad was published on social media outlets, Facebook and Instagram, promoting indoor golf instruction.

Miscellaneous:

- The FY2018 Golf Budget was approved by the Village Board.
- The Glencoe Golf Club is excited to participate in the Youth on Course Program. This program is a nationwide initiative that was designed to increase the accessibility and affordability of golf and to help grow the game. The program is subsidized by the national Youth on Course foundation and allows juniors ages 6 to 17 years old to play at restricted times for just \$5.00. This program will not only grow the junior participation rate at the Club, it will also help to drive revenue to the soft times on our tee sheet.
- The Hel's Kitchen Catering Agreement was renewed with a two-year extension that will expire in October of 2018. Hel's has been the kitchen operator since 2013 and has proven to be an exemplary provider of food and beverage services. Hel's will continue to provide the consistent service and quality of food and beverage that we have worked hard to establish.
- Fees have been received for the FY18 permanent tee time program which begins in May and runs for 18 weeks.

Sincerely,

Stella Nanos
General Manager
Glencoe Golf Club

**GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT**

March 2017

Glencoe Golf Club INCOME STATEMENT Summary of All Units For the Month Ending March 31, 2017											
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Annual Budget
REVENUE											
GOLF ACADEMY	7,982	2,000	5,982	5,262	2,720	7,982	2,000	5,982	5,262	2,720	99,300
GREENS FEES	11,394	8,041	3,353	17,877	(6,483)	11,394	8,041	3,353	17,877	(6,483)	1,109,951
LEASES	-	-	-	-	-	-	-	-	-	-	24,480
MERCHANDISE	3,728	2,950	778	5,948	(2,220)	3,728	2,950	778	5,948	(2,220)	54,650
OTHER	2,004	888	1,116	1,212	792	2,004	888	1,116	1,212	792	24,254
OUTINGS	-	-	-	-	-	-	-	-	-	-	28,107
POWER CARTS	903	532	371	1,148	(245)	903	532	371	1,148	(245)	242,178
RANGE	754	430	324	1,458	(704)	754	430	324	1,458	(704)	64,500
TOTAL	26,765	14,841	11,924	32,905	(6,140)	26,765	14,841	11,924	32,905	(6,140)	1,647,420
EXPENSES											
C&G PAYROLL	25,084	32,965	(7,881)	26,494	(1,410)	25,084	32,965	(7,881)	26,494	(1,410)	488,391
CAPITAL OUTLAY	12,370	25,110	(12,740)	607	11,763	12,370	25,110	(12,740)	607	11,763	781,015
CHEM/FERTILIZER	-	-	-	-	-	-	-	-	-	-	78,000
COGS	2,552	1,917	635	(186)	2,738	2,552	1,917	635	(186)	2,738	35,523
COMMUNICATIONS	441	846	(405)	810	(369)	441	846	(405)	810	(369)	14,189
CREDIT CARD FEES	1,111	287	824	1,351	(240)	1,111	287	824	1,351	(240)	34,585
EQUIPMENT R&M	670	1,000	(330)	594	76	670	1,000	(330)	594	76	21,000
GASOLINE	-	100	(100)	-	-	-	100	(100)	-	-	12,400
GOLF ACADEMY	6,157	1,590	4,567	6,313	(156)	6,157	1,590	4,567	6,313	(156)	89,270
LIABILITY INSURANCE	1,488	1,262	226	1,474	14	1,488	1,262	226	1,474	14	17,139
MAINTENANCE SUPPLIES	1,048	1,000	48	670	378	1,048	1,000	48	670	378	25,120
MANAGEMENT FEE	-	7,717	(7,717)	-	-	-	7,717	(7,717)	-	-	92,516
MARKETING	301	2,000	(1,699)	237	64	301	2,000	(1,699)	237	64	24,800
OTHER	1,440	7,779	(6,339)	2,731	(1,291)	1,440	7,779	(6,339)	2,731	(1,291)	61,540
POWER CART LEASE	-	-	-	-	-	-	-	-	-	-	47,845
RANGE	-	-	-	-	-	-	-	-	-	-	2,800
SHOP PAYROLL	33,191	30,395	2,796	28,427	4,764	33,191	30,395	2,796	28,427	4,764	478,038
UTILITIES	2,274	1,300	974	1,391	883	2,274	1,300	974	1,391	883	37,785
WATER-SEWER-GARBAGE	460	1,210	(750)	450	10	460	1,210	(750)	450	10	23,680
TOTAL	88,587	116,478	(27,891)	71,363	17,224	88,587	116,478	(27,891)	71,363	17,224	2,365,636
OPERATING INCOME (LOSS)	(61,822)	(101,637)		(38,458)		(61,822)	(101,637)		(38,458)		(718,216)
INTEREST	621	124	497	646	(25)	621	124	497	646	(25)	2,469
SALE OF ASSETS	-	-	-	-	-	-	-	-	-	-	-
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	4,400
TOTAL	621	124	497	646	(25)	621	124	497	646	(25)	6,869
CHANGE IN NET ASSETS	(61,201)	(101,513)		(37,812)		(61,201)	(101,513)		(37,812)		(711,347)
DAYS OF OPERATION	5.00	14.00	(9.00)	19.00	(14.00)	5.00	14.00	(9.00)	19.00	(14)	238.00
ROUNDS	328	264	64	539	(211)	328	264	64	539	(211)	31,146
AVERAGE GF PER ROUND	34.74	30.46		33.17		34.74	30.46		33.17		35.64

**Glencoe Golf Club
FY2018 Round History**

	Fiscal Year 2018				Fiscal Year 2017			
	<u>Rounds</u>	<u>Ytd</u>	<u>Budget</u>	<u>Ytd</u>	<u>Rounds</u>	<u>Ytd</u>	<u>Budget</u>	<u>Ytd</u>
	<u>Period</u>		<u>Rounds</u>	<u>Bud. Rnds</u>	<u>Period</u>		<u>Rounds</u>	<u>Bud. Rnds</u>
March	328	328	264	264	539	539	264	264
April		328	1,516	1,780	1,488	2,027	1,516	1,780
May	-	328	3,955	5,735	3,859	5,886	3,925	5,705
June	-	328	5,592	11,327	5,416	11,302	5,592	11,297
July	-	328	6,246	17,573	5,922	17,224	6,266	17,563
August	-	328	5,571	23,144	5,386	22,610	5,976	23,539
September	-	328	4,664	27,808	4,460	27,070	4,584	28,123
October	-	328	2,623	30,431	2,948	30,018	2,623	30,746
November	-	328	480	30,911	1,388	31,406	400	31,146
December	-	328		30,911	-	31,406		31,146
January		328		30,911	-	31,406		31,146
February		328		30,911	639	32,045		31,146

DAYS OF OPERATION

	Fiscal Year 2018				Fiscal Year 2017			
	<u>Period</u>	<u>Ytd</u>	<u>Budget</u>	<u>Ytd</u>	<u>Period</u>	<u>Ytd</u>	<u>Budget</u>	<u>Ytd</u>
			<u>Days</u>	<u>Bud. Days</u>			<u>Days</u>	<u>Bud. Days</u>
March	5	5	14	14	19	19	14	14
April		5	30	44	14	33	30	44
May	-	5	31	75	29	62	31	75
June	-	5	30	105	30	92	30	105
July	-	5	31	136	31	123	31	136
August	-	5	31	167	26	149	31	167
September	-	5	30	197	30	179	30	197
October	-	5	31	228	29	208	31	228
November	-	5	10	238	21	229	10	238
December	-	5		238	-	229		238
January		5		238	-	229		238
February		5		238	6	235		238

ROUNDS PER DAY OF BUDGETED OPERATION

	Fiscal Year 2018			Fiscal Year 2017		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
March	23	19	5	39	19	20
April	0	51	-51	50	51	-1
May	0	128	-128	124	127	-2
June	0	186	-186	181	186	-6
July	0	201	-201	191	202	-11
August	0	180	-180	174	193	-19
September	0	155	-155	149	153	-4
October	0	85	-85	95	85	10
November	0	48	-48	139	30	109
December	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
January	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A
February	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club
Monthly Revenue Activity Summary

activity key acct title	March 2017 Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	7,982	2,000	5,982	5,262	2,720	7,982	2,000	5,982	5,262	2,720	99,300
GREENS FEES	11,394	8,041	3,353	17,877	-6,483	11,394	8,041	3,353	17,877	-6,483	1,109,951
INTEREST	621	124	497	646	-25	621	124	497	646	-25	2,469
LEASES	0	0	0	0	0	0	0	0	0	0	24,480
MERCHANDISE	3,728	2,950	778	5,948	-2,220	3,728	2,950	778	5,948	-2,220	54,650
OTHER	2,004	888	1,116	1,212	792	2,004	888	1,116	1,212	792	24,254
OUTINGS	0	0	0	0	0	0	0	0	0	0	28,107
POWER CARTS	903	532	371	1,148	-245	903	532	371	1,148	-245	242,178
RANGE	754	430	324	1,458	-704	754	430	324	1,458	-704	64,500

Glencoe Golf Club
Monthly Revenue Activity Detail

activity key acct	title	March 2017 Activity					Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<u>GOLF ACADEMY</u>												
60-166-600-32517	GOLF ACADEMY REVENUE	0	0	0	0	0	0	0	0	0	0	40,100
60-166-600-32927	GOLF PRO LESSONS	7,982	2,000	5,982	5,262	2,720	7,982	2,000	5,982	5,262	2,720	59,200
GOLF ACADEMY		7,982	2,000	5,982	5,262	2,720	7,982	2,000	5,982	5,262	2,720	99,300
<u>GREENS FEES</u>												
60-166-600-32480	SENIOR MEMBERSHIPS	1,250	1,700	-450	2,794	-1,544	1,250	1,700	-450	2,794	-1,544	20,075
60-166-600-32485	GREEN FEES - WEEK DAYS	6,983	4,304	2,679	7,316	-333	6,983	4,304	2,679	7,316	-333	526,146
60-166-600-32490	GREEN FEES - WEEKENDS	3,161	2,037	1,124	7,767	-4,606	3,161	2,037	1,124	7,767	-4,606	375,730
60-166-600-32495	PERM TIMES & FEES	0	0	0	0	0	0	0	0	0	0	188,000
GREENS FEES		11,394	8,041	3,353	17,877	-6,483	11,394	8,041	3,353	17,877	-6,483	1,109,951
<u>INTEREST</u>												
60-166-600-32805	INTEREST ON INVESTMENTS	621	124	497	323	298	621	124	497	323	298	2,469
60-166-600-32810	IMET EARNINGS	0	0	0	323	-323	0	0	0	323	-323	0
INTEREST		621	124	497	646	-25	621	124	497	646	-25	2,469
<u>LEASES</u>												
60-166-600-32920	FOOD SERVICE FEE	0	0	0	0	0	0	0	0	0	0	24,480
LEASES		0	0	0	0	0	0	0	0	0	0	24,480
<u>MERCHANDISE</u>												
60-166-600-32705	FOOD SALES	25	125	-100	51	-26	25	125	-100	51	-26	300
60-166-600-32710	GOLF BALLS	194	200	-6	276	-82	194	200	-6	276	-82	19,000
60-166-600-32715	CLOTHING	245	125	120	0	245	245	125	120	0	245	10,500
60-166-600-32720	MERCHANDISE	3,229	2,500	729	5,491	-2,262	3,229	2,500	729	5,491	-2,262	24,850
60-166-600-32730	NON ALCH DRINK SALES	35	0	35	130	-95	35	0	35	130	-95	0
MERCHANDISE		3,728	2,950	778	5,948	-2,220	3,728	2,950	778	5,948	-2,220	54,650
<u>OTHER</u>												
60-166-600-32500	ANNUAL LOCKER RENTAL	0	0	0	0	0	0	0	0	0	0	300
60-166-600-32510	PULL CART RENTAL	274	300	-26	650	-376	274	300	-26	650	-376	15,900
60-166-600-32520	CDGA REVENUE	0	160	-160	120	-120	0	160	-160	120	-120	2,000
60-166-600-32525	LEAGUE FEES	160	400	-240	40	120	160	400	-240	40	120	3,200

Glencoe Golf Club
Monthly Revenue Activity Detail

activity key acct	title	March 2017 Activity					Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32530	RENTAL CLUBS	0	28	-28	0	0	0	28	-28	0	0	2,854
60-166-600-32995	SUNDRY	1,570	0	1,570	402	1,168	1,570	0	1,570	402	1,168	0
OTHER		2,004	888	1,116	1,212	792	2,004	888	1,116	1,212	792	24,254
<u>OUTINGS</u>												
60-166-600-32475	GOLF OUTING REVENUE	0	0	0	0	0	0	0	0	0	0	28,107
OUTINGS		0	0	0	0	0	0	0	0	0	0	28,107
<u>POWER CARTS</u>												
60-166-600-32505	ELECTRIC CART RENTAL	903	532	371	1,148	-245	903	532	371	1,148	-245	242,178
POWER CARTS		903	532	371	1,148	-245	903	532	371	1,148	-245	242,178
<u>RANGE</u>												
60-166-600-32515	PRACTICE RANGE REVENUES	754	430	324	1,458	-704	754	430	324	1,458	-704	64,500
RANGE		754	430	324	1,458	-704	754	430	324	1,458	-704	64,500

Expenditure Report

Summary Report by Type
Expenditure Detail

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title	March 2017 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	25,084	32,965	-7,881	26,494	-1,410	25,084	32,965	-7,881	26,494	-1,410	488,391
CAPITAL	12,370	25,110	-12,740	607	11,763	12,370	25,110	-12,740	607	11,763	781,015
CHEM/FERTILIZER	0	0	0	0	0	0	0	0	0	0	78,000
COGS	2,552	1,917	635	-186	2,738	2,552	1,917	635	-186	2,738	35,523
COMMUNICATIONS	441	846	-405	810	-369	441	846	-405	810	-369	14,189
CREDIT CARD FEES	1,111	287	824	1,351	-240	1,111	287	824	1,351	-240	34,585
EQUIPMENT R&M	670	1,000	-330	594	76	670	1,000	-330	594	76	21,000
GASOLINE	0	100	-100	0	0	0	100	-100	0	0	12,400
GOLF ACADEMY	6,157	1,590	4,567	6,313	-156	6,157	1,590	4,567	6,313	-156	89,270
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	4,400
LIABILITY INSURANCE	1,488	1,262	226	1,474	14	1,488	1,262	226	1,474	14	17,139
MAINTENANCE SUPPLIES	1,048	1,000	48	670	378	1,048	1,000	48	670	378	25,120
MANAGEMENT FEE	0	7,717	-7,717	0	0	0	7,717	-7,717	0	0	92,516
MARKETING	301	2,000	-1,699	237	64	301	2,000	-1,699	237	64	24,800
OTHER	1,440	7,779	-6,339	2,731	-1,291	1,440	7,779	-6,339	2,731	-1,291	61,540
POWER CART LEASE	0	0	0	0	0	0	0	0	0	0	47,845
RANGE	0	0	0	0	0	0	0	0	0	0	2,800
SHOP PAYROLL	33,191	30,395	2,796	28,427	4,764	33,191	30,395	2,796	28,427	4,764	478,038
UTILITIES	2,274	1,300	974	1,391	883	2,274	1,300	974	1,391	883	37,785

activity		March 2017 Period Activity					Year-To-Date Activity (FY 2017)					
sub_1	sub1_title	This Period	This Period	\$ of Period	This Period	\$ of Period	YTD	YTD	\$ of YTD	YTD Last	\$ of Last	Annual
key acct	title	Actual	Budget	Budget	Last Year	Last Year	Actual	Budget	Budget	Year	Year	Budget
WATER-SEWER-GARBAGE		460	1,210	-750	450	10	460	1,210	-750	450	10	23,680

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	March 2017 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL											
60-166-387-42110 SALARIES REG - BUILDING	14,877	15,695	-818	14,857	20	14,877	15,695	-818	14,857	20	204,040
60-166-387-42116 LONGEVITY BONUS	0	0	0	0	0	0	0	0	0	0	4,775
60-166-387-42118 SAFETY PAY	0	0	0	0	0	0	0	0	0	0	250
60-166-387-42120 SALARIES - RHS PAY	0	0	0	0	0	0	0	0	0	0	2,296
60-166-387-42124 OTHER COMPENSATION	1,500	0	1,500	0	1,500	1,500	0	1,500	0	1,500	0
60-166-387-42210 SALARIES TEMP -	1,132	8,104	-6,972	4,032	-2,900	1,132	8,104	-6,972	4,032	-2,900	140,160
60-166-387-42610 EMPLOYEE BENEFITS	4,273	4,218	55	4,112	161	4,273	4,218	55	4,112	161	50,610
60-166-387-46115 SOCIAL SECURITY ADMIN.	1,064	1,499	-435	1,153	-89	1,064	1,499	-435	1,153	-89	21,651
60-166-387-46120 MEDICARE ONLY CONTRIB.	249	424	-175	270	-21	249	424	-175	270	-21	5,029
60-166-387-46125 ILL MUNI. RET. FUND	1,989	3,025	-1,036	2,070	-81	1,989	3,025	-1,036	2,070	-81	37,271
60-166-387-47110 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	22,309
C&G PAYROLL	25,084	32,965	-7,881	26,494	-1,410	25,084	32,965	-7,881	26,494	-1,410	488,391
CAPITAL											
60-166-387-81120 BUILDING ALTERATIONS	0	4,500	-4,500	0	0	0	4,500	-4,500	0	0	495,500
60-166-387-81130 GOLF COURSE	8,145	10,000	-1,855	607	7,538	8,145	10,000	-1,855	607	7,538	89,750
60-166-387-81135 FORESTRY &	4,225	0	4,225	0	4,225	4,225	0	4,225	0	4,225	39,000
60-166-387-82140 GOLF EQUIPMENT	0	10,000	-10,000	0	0	0	10,000	-10,000	0	0	63,500
60-166-387-89105 CAPITAL SALARIES	0	510	-510	0	0	0	510	-510	0	0	78,000
60-166-387-89110 CAPITAL SOCIAL SEC.	0	32	-32	0	0	0	32	-32	0	0	4,836
60-166-387-89115 CAPITAL MEDICARE	0	7	-7	0	0	0	7	-7	0	0	1,131
60-166-387-89120 CAPITAL IMRF	0	61	-61	0	0	0	61	-61	0	0	9,298
CAPITAL	12,370	25,110	-12,740	607	11,763	12,370	25,110	-12,740	607	11,763	781,015
CHEM/FERTILIZER											
60-166-387-61240 CHEMICALS/SEED/FERTILI	0	0	0	0	0	0	0	0	0	0	78,000
CHEM/FERTILIZER	0	0	0	0	0	0	0	0	0	0	78,000
COGS											
60-166-386-63140 COGS-FOOD SUPPLIES	0	81	-81	0	0	0	81	-81	0	0	195
60-166-389-63105 COGS-GOLF BALLS	112	130	-18	142	-30	112	130	-18	142	-30	12,350
60-166-389-63120 COGS-CLOTHING	142	81	61	0	142	142	81	61	0	142	6,825
60-166-389-63135 COGS-MERCHANDISE	2,287	1,625	662	-363	2,650	2,287	1,625	662	-363	2,650	16,153

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	March 2017 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-389-63140 COGS-FOOD SUPPLIES	11	0	11	35	-24	11	0	11	35	-24	0
COGS	2,552	1,917	635	-186	2,738	2,552	1,917	635	-186	2,738	35,523
<u>COMMUNICATIONS</u>											
60-166-385-52205 TELECOM/INTERNET	441	846	-405	810	-369	441	846	-405	810	-369	14,189
COMMUNICATIONS	441	846	-405	810	-369	441	846	-405	810	-369	14,189
<u>CREDIT CARD FEES</u>											
60-166-388-52195 CREDIT CARD FEES	1,111	287	824	1,351	-240	1,111	287	824	1,351	-240	34,585
CREDIT CARD FEES	1,111	287	824	1,351	-240	1,111	287	824	1,351	-240	34,585
<u>EQUIPMENT R&M</u>											
60-166-387-51180 GENERAL EQUIPMENT R/M	670	1,000	-330	594	76	670	1,000	-330	594	76	19,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	0	0	0	0	0	0	0	0	0	2,000
EQUIPMENT R&M	670	1,000	-330	594	76	670	1,000	-330	594	76	21,000
<u>GASOLINE</u>											
60-166-387-61185 GASOLINE-OIL-GREASE	0	100	-100	0	0	0	100	-100	0	0	12,400
GASOLINE	0	100	-100	0	0	0	100	-100	0	0	12,400
<u>GOLF ACADEMY</u>											
60-166-386-42210 SALARIES TEMP - GOLF	0	0	0	0	0	0	0	0	0	0	11,000
60-166-386-52290 MISC CONTRACTUAL	6,067	1,500	4,567	6,223	-156	6,067	1,500	4,567	6,223	-156	74,400
60-166-386-61155 SUPPLIES	0	0	0	0	0	0	0	0	0	0	1,350
60-166-386-62115 MISC COMPUTER	90	90	0	90	0	90	90	0	90	0	2,520
GOLF ACADEMY	6,157	1,590	4,567	6,313	-156	6,157	1,590	4,567	6,313	-156	89,270
<u>INTEREST EXPENSE</u>											
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	4,400
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	4,400
<u>LIABILITY INSURANCE</u>											
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,488	1,262	226	1,474	14	1,488	1,262	226	1,474	14	15,139
60-166-385-56110 INSURANCE DEDUCTIBLES	0	0	0	0	0	0	0	0	0	0	2,000

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity		March 2017 Period Activity					Year-To-Date Activity (FY 2017)					
sub_1 key acct	sub1_title title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
LIABILITY INSURANCE		1,488	1,262	226	1,474	14	1,488	1,262	226	1,474	14	17,139
<u>MAINTENANCE SUPPLIES</u>												
60-166-387-61225	SEED & SOD	0	0	0	0	0	0	0	0	0	0	1,520
60-166-387-61235	SAND/TOP DRESSING	0	0	0	0	0	0	0	0	0	0	4,500
60-166-387-61245	MAINTENANCE SUPPLIES	758	500	258	513	245	758	500	258	513	245	11,750
60-166-387-62135	SAFETY EQUIPMENT	0	0	0	0	0	0	0	0	0	0	700
60-166-387-64105	UNIFORMS/WORK	290	500	-210	133	157	290	500	-210	133	157	6,050
60-166-387-65105	TOOL PURCHASE/REPAIR	0	0	0	24	-24	0	0	0	24	-24	600
MAINTENANCE SUPPLIES		1,048	1,000	48	670	378	1,048	1,000	48	670	378	25,120
<u>MANAGEMENT FEE</u>												
60-166-385-53180	VOG SERVICES	0	3,543	-3,543	0	0	0	3,543	-3,543	0	0	42,516
60-166-385-53185	FOREST PRESERVE	0	4,174	-4,174	0	0	0	4,174	-4,174	0	0	50,000
MANAGEMENT FEE		0	7,717	-7,717	0	0	0	7,717	-7,717	0	0	92,516
<u>MARKETING</u>												
60-166-385-52215	MARKETING/ADVERTISING	301	2,000	-1,699	237	64	301	2,000	-1,699	237	64	24,800
MARKETING		301	2,000	-1,699	237	64	301	2,000	-1,699	237	64	24,800
<u>OTHER</u>												
60-166-385-52120	COMPUTER SOFTWARE	94	600	-506	0	94	94	600	-506	0	94	7,200
60-166-385-52125	BANKING FEES	177	182	-5	143	34	177	182	-5	143	34	2,701
60-166-385-52200	POSTAGE	0	18	-18	14	-14	0	18	-18	14	-14	315
60-166-385-53115	AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	700
60-166-385-54125	LEGAL COUNSEL - OTHER	0	3,000	-3,000	1,139	-1,139	0	3,000	-3,000	1,139	-1,139	12,100
60-166-385-55105	MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	1,550
60-166-385-55110	IN SERVICE TRAINING	0	0	0	0	0	0	0	0	0	0	1,500
60-166-385-61165	SUNDRY	1,000	700	300	1,000	0	1,000	700	300	1,000	0	1,960
60-166-387-51105	BUILDING MAINTENANCE	0	500	-500	0	0	0	500	-500	0	0	2,700
60-166-387-52110	LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	600
60-166-387-52160	CLEANING SERVICE	0	400	-400	0	0	0	400	-400	0	0	6,580
60-166-387-52180	FORESTRY AND	0	0	0	0	0	0	0	0	0	0	1,800
60-166-387-52185	ANIMAL CONTROL	49	820	-771	48	1	49	820	-771	48	1	7,900
60-166-387-52290	MISC CONTRACTUAL	0	0	0	0	0	0	0	0	0	0	600

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		March 2017 Period Activity					Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-387-55105	MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	575
60-166-387-55110	IN SERVICE TRAINING	0	400	-400	0	0	0	400	-400	0	0	3,350
60-166-388-52290	MISC CONTRACTUAL	120	58	62	31	89	120	58	62	31	89	3,658
60-166-388-61155	SUPPLIES	0	550	-550	0	0	0	550	-550	0	0	2,550
60-166-389-52150	CDGA SERVICES	0	0	0	0	0	0	0	0	0	0	1,500
60-166-389-64105	UNIFORMS/WORK	0	551	-551	356	-356	0	551	-551	356	-356	1,701
OTHER												
		1,440	7,779	-6,339	2,731	-1,291	1,440	7,779	-6,339	2,731	-1,291	61,540
<u>POWER CART LEASE</u>												
60-166-388-74010	LEASE PAYMENT	0	0	0	0	0	0	0	0	0	0	47,845
POWER CART LEASE												
		0	0	0	0	0	0	0	0	0	0	47,845
<u>RANGE</u>												
60-166-388-61160	MISC. RANGE SUPPLIES	0	0	0	0	0	0	0	0	0	0	1,300
60-166-388-61250	RANGE BALLS	0	0	0	0	0	0	0	0	0	0	1,500
RANGE												
		0	0	0	0	0	0	0	0	0	0	2,800
<u>SHOP PAYROLL</u>												
60-166-385-42110	SALARIES REG -	10,388	10,631	-243	10,151	237	10,388	10,631	-243	10,151	237	138,204
60-166-385-42116	LONGEVITY BONUS	0	0	0	0	0	0	0	0	0	0	1,375
60-166-385-42118	SAFETY PAY	0	0	0	0	0	0	0	0	0	0	250
60-166-385-42120	SALARIES - RHS PAY	0	0	0	0	0	0	0	0	0	0	2,810
60-166-385-42124	OTHER COMPENSATION	456	0	456	456	0	456	0	456	456	0	0
60-166-385-42610	EMPLOYEE BENEFITS	1,787	1,822	-35	1,747	40	1,787	1,822	-35	1,747	40	21,864
60-166-385-46115	SOCIAL SECURITY ADMIN.	658	667	-9	644	14	658	667	-9	644	14	7,886
60-166-385-46120	MEDICARE ONLY CONTRIB.	154	156	-2	151	3	154	156	-2	151	3	2,028
60-166-385-46125	ILL MUNI. RET. FUND	1,215	1,282	-67	1,194	21	1,215	1,282	-67	1,194	21	16,668
60-166-388-42110	SALARIES REG - PLAY	8,606	8,848	-242	7,993	613	8,606	8,848	-242	7,993	613	115,020
60-166-388-42116	LONGEVITY BONUS	0	0	0	0	0	0	0	0	0	0	1,500
60-166-388-42118	SAFETY PAY	0	0	0	0	0	0	0	0	0	0	275
60-166-388-42120	SALARIES - RHS PAY	0	0	0	0	0	0	0	0	0	0	2,340
60-166-388-42124	OTHER COMPENSATION	3,000	0	3,000	0	3,000	3,000	0	3,000	0	3,000	0
60-166-388-42210	SALARIES TEMP - PLAY	1,131	1,616	-485	1,150	-19	1,131	1,616	-485	1,150	-19	93,944
60-166-388-42610	EMPLOYEE BENEFITS	3,538	3,491	47	3,423	115	3,538	3,491	47	3,423	115	41,890

Glencoe Golf Club
Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		March 2017 Period Activity					Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-388-46115	SOCIAL SECURITY ADMIN.	755	657	98	517	238	755	657	98	517	238	13,066
60-166-388-46120	MEDICARE ONLY CONTRIB.	177	154	23	121	56	177	154	23	121	56	3,056
60-166-388-46125	ILL MUNI. RET. FUND	1,326	1,071	255	880	446	1,326	1,071	255	880	446	15,862
SHOP PAYROLL		33,191	30,395	2,796	28,427	4,764	33,191	30,395	2,796	28,427	4,764	478,038
<u>UTILITIES</u>												
60-166-387-52270	ELECTRICAL - LIGHT/AC	1,312	1,300	12	1,391	-79	1,312	1,300	12	1,391	-79	27,000
60-166-387-52275	NATURAL GAS	962	0	962	0	962	962	0	962	0	962	10,785
UTILITIES		2,274	1,300	974	1,391	883	2,274	1,300	974	1,391	883	37,785
<u>WATER-SEWER-GARBAGE</u>												
60-166-387-52255	WATER AND SEWER	460	1,000	-540	450	10	460	1,000	-540	450	10	22,000
60-166-387-52260	GARBAGE SERVICE	0	210	-210	0	0	0	210	-210	0	0	1,680
WATER-SEWER-GARBAGE		460	1,210	-750	450	10	460	1,210	-750	450	10	23,680

Balance Sheet Detail

Cash Balance

Deferred Revenue

Due to VOG Report

Rain Check & Gift Balance

Cash Report
Glencoe Golf Club
For Fiscal Year 2018, 03/01/2017 - 03/31/2017

Acct No	Description	Balance
	Balance Sheet	
60-166-600-11111	CASH - NSCB	1,353,156
60-166-600-11190	IMET	207,720
60-166-600-11210	PETTY CASH	700
	Total	<u>1,561,575</u>

Deferred Revenue
Glencoe Golf Club
For Fiscal Year 2018, 03/01/2017 - 03/31/2017

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	192
60-166-600-24110	GIFT CERTS OUTSTANDING	7,903
60-166-600-24145	DEF REV-RESERVED STARTING TIME	189,173
60-166-600-24160	DEF REV GOLF OUTING	135
60-166-600-24165	DEF REV SENIOR MEMBERSHIP	3,600
60-166-600-24170	DEF REV- MISC.	9,825
60-166-600-24175	DEF REV GOLF ACADEMY	69,287
	Total Def. Rev.	<hr/> 280,114

Due To VOG Report
Glencoe Golf Club
For Fiscal Year 2018, 03/01/2017 - 03/31/2017

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	506,485
60-166-600-25105	INT PAYABLE ON ADVANCE	232,044
60-166-600-25115	DUE TO GENERAL FUND	960,006
	Total	<u>1,698,535</u>

Rain Check & Gift Balance
Glencoe Golf Club
For Fiscal Year 2018, 03/01/2017 - 03/31/2017

Acct No	Description	Balance
	Balance Sheet	
60-166-600-24105	RAIN CHECKS OUTSTANDING	192
60-166-600-24110	GIFT CERTS OUTSTANDING	7,903
	Total	<hr/> 8,095

Friends of the Glencoe Golf Club

Cash Balance
Monthly Report

Cash Report - Friends
Glencoe Golf Club
For Fiscal Year 2016, 03/01/2017 - 03/31/2017

Acct No	Description	Balance
	Balance Sheet	
65-170-395-11111	CASH - NSCB	3,381.44
	Total	<u>3,381.44</u>

