RESOLUTION NO. 19-09-83

A RESOLUTION OF THE VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA, APPROVING THE THIRD AMENDMENT TO THE AGREEMENT FOR PROFESSIONAL STATE LOBBYING SERVICES BETWEEN GRAY ROBINSON, P.A. AND ISLAMORADA, VILLAGE OF ISLANDS; AUTHORIZING VILLAGE OFFICIALS TO IMPLEMENT THE TERMS AND CONDITIONS OF THE PROFESSIONAL SERVICES AGREEMENT; AUTHORIZING THE VILLAGE MANAGER TO EXPEND BUDGETED FUNDS; AUTHORIZING THE VILLAGE MANAGER TO EXECUTE THE PROFESSIONAL SERVICES AGREEMENT; PROVIDING FOR A WAIVER OF COMPETITIVE BIDDING; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, Islamorada, Village of Islands (the “Village”) has engaged the services of a Professional State Lobbying Firm since April 2010; and

WHEREAS, Village officials have made frequent visits to Tallahassee and Washington D.C. to lobby for Islamorada’s interests, especially with regard to wastewater matters and wastewater funding; and

WHEREAS, during the 2012 Florida Legislative session, lobbying efforts were essential to the $20 million Mayfield Grant funding appropriated directly to the Village by the Florida Legislature and subsequently included in the Governors final budget; and

WHEREAS, in 2013, Florida Keys municipalities and entities began working collectively to lobby for the remaining $150 million Mayfield Grant funding and entered into a mutually agreed upon State Wastewater Funding Distribution Agreement; and

WHEREAS, on October 31, 2013, the Village entered into a Professional State Lobbying Consulting Services Agreement (the “Agreement”) with Capitol Insight, LLC whereby Capitol Insight provided consulting and representative services for the Village’s interests before the Florida Legislature and any executive branch, body and other agencies and governmental entities; and
WHEREAS, during the 2016 legislative session, the lobbying efforts of Capitol Insight were essential to the Village successfully securing funding through the passage of the Florida Keys Stewardship Act (“FKSA”); and

WHEREAS, state lobbying efforts during the 2019 Florida Legislative Session are considered essential to the Village and the Florida Keys as the Florida Legislature will be requested to provide funding through the FKSA for stormwater and canal restoration projects as well as land acquisition; and

WHEREAS, in 2016, Capitol Insight joined with GrayRobinson, P.A. (“GrayRobinson”) a full-service law firm with 13 offices throughout the State of Florida; and

WHEREAS, GrayRobinson’s government relations and lobbying practice is the largest such practice of any law firm in Florida and one of the largest groups of legislative and executive branch lobbyists in the state; and

WHEREAS, GrayRobinson engages a full staff of professional lobbyists with experience and expertise to achieve results for the Village; and

WHEREAS, GrayRobinson desires to continue to provide the same scope of lobbying services to the Village as under the current Agreement, specifically, consulting and representing the Village’s interests before the Florida Legislature and any executive branch, body and other agencies and governmental entities (the “Services”); and

WHEREAS, in accordance with the provisions of the Agreement, the Village has the option to extend the term of the Agreement for successive one (1) year periods at a mutually agreed upon rate; and

WHEREAS, the term of the Agreement was extended through September 30, 2018 with adoption of Resolution No. 17-10-80 by approving the First Amendment to the Agreement; and

WHEREAS, the Second Renewal of the Agreement was approved by adoption of
Resolution No. 18-09-94, thereby extending the term of the Agreement through September 30, 2019; and

WHEREAS, the Consultant has agreed to provide the services described in the Agreement for an additional one (1) year period; and

WHEREAS, the Village Council finds that approval of the Third Amendment to the Agreement (“Third Amendment”) attached hereto and a waiver of competitive bidding for the services to be provided is in the best interest of the Village.

NOW THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are true and correct and are incorporated herein by this reference.

Section 2. Approval of Amendment. The Village Council hereby approves the Third Amendment to the Agreement for Professional State Lobbying Services, a copy of which is attached as Exhibit 1, together with such non-material changes as may be acceptable to the Village Manager and approved as to form and legality by the Village Attorney.

Section 3. Authorization of Village Officials. The Village Manager and/or his designee and the Village Attorney are authorized to take all actions necessary to implement the terms and conditions of the Agreement.

Section 4. Authorization of Fund Expenditure. Notwithstanding the limitations imposed upon the Village Manager pursuant to the Village’s Purchasing Procedures Ordinance, the Village Manager is authorized to expend budgeted funds to implement the terms and conditions of the Agreement.

Section 5. Execution of Amendment. The Village Manager is authorized to execute the Amendment on behalf of the Village, to execute any required agreements and/or documents to implement the terms and conditions of the Agreement and to execute any
extensions and/or amendments to the Agreement, subject to the approval as to form and legality by the Village Attorney.

**Section 6. Waiver of Competitive Bidding.** In accordance with Section 2-328(1) of the Village Code, the Village Council waives the competitive bidding purchasing provision of the Village Code.

**Section 7. Effective Date.** This Resolution shall become effective immediately upon its adoption.

Motion to adopt by Vice Mayor Mike Forster, second by Councilwoman Cheryl Meads.

**FINAL VOTE AT ADOPTION**

VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS

Mayor Deb Gillis       YES
Vice Mayor Mike Forster YES
Councilman Ken Davis    ABSENT
Councilwoman Cheryl Meads YES
Councilman Jim Mooney   YES

PASSED AND ADOPTED THIS 19TH DAY OF SEPTEMBER, 2019.

ATTEST:

DEB GILLIS, MAYOR

KELLY TOTH, VILLAGE CLERK

APPROVED AS TO FORM AND LEGALITY
FOR THE USE AND BENEFIT OF ISLAMORADA,
VILLAGE OF ISLANDS:

ROGET V. BRYAN, VILLAGE ATTORNEY
THIRD AMENDMENT TO
PROFESSIONAL STATE LOBBYING CONSULTING SERVICES AGREEMENT
BETWEEN
ISLAMORADA, VILLAGE OF ISLANDS
AND
GRAYROBINSON, P.A.

THIS AGREEMENT is made between GRAYROBINSON, P.A., a Florida Corporation, (the “Consultant”), and ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA, a Florida municipal corporation (the “Village”) on this 1st day of October, 2019.

WHEREAS, following the adoption of Resolution No. 16-09-65 by the Village Council on September 22, 2016, the Consultant and the Village, through mutual negotiation, agreed upon a Scope of Services and Fee for Professional State Lobbying Services for the Village and entered into a for Professional State Lobbying Consulting Services Agreement (the “Agreement”) on October 3, 2016; and

WHEREAS, in accordance with the provisions of the Agreement, attached hereto as Exhibit A, the Village has the option to extend the term of the Agreement for successive one (1) year periods at a mutually agreed upon rate; and

WHEREAS, the Village extended the term of the Agreement for an additional year through adoption of Resolution 17-10-80, thereby approving the First Amendment; and

WHEREAS, the Village Council most recently approved the Second Amendment through the adoption Resolution No. 18-09-94, thereby extending the term of the Agreement through September 30, 2019; and

WHEREAS, the Village desires to engage the Consultant to perform the Services for an additional year; and

WHEREAS, the Consultant has agreed to provide the services described in the agreement for an additional year; and

WHEREAS, the parties desire to enter into this Third Amendment to modify the term of the Agreement.

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the Consultant and the Village agree as follows.
Section 1. Amendment to Agreement. The Agreement is amended to read as follows:

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2. Terms/Commencement Date.

2.1 Unless otherwise terminated pursuant to Section 4, this Agreement shall be effective October 1, 2018 and shall continue through September 30, 2019 (the “Term”).

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3. Compensation and Payment.

3.1 For all of the Services provided by the Consultant as described in Section 1, the Village shall pay the Consultant compensation of Twenty-Four Thousand Dollars ($24,000.00) Forty-Eight Thousand Dollars ($48,000.00) for the Term payable monthly in twelve (12) equal payments of Two Four Thousand Dollars ($2,000.00) ($4,000.00). Compensation for any Renewal Term shall be by mutual agreement of the parties.

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Section 2. No Further Modifications. All other terms and conditions of the existing Agreement not in conflict or superseded by this Third Amendment shall remain in full force and effect as if set for the herein.

Section 3. Effective Date. This Third Amendment shall be effective on the date first written above.

(This Space is Intentionally Left Blank)
IN WITNESS WHEREOF, the parties hereto have accepted, made and executed this Third Amendment upon the terms and conditions above stated on the day and year first above written.

Attest:

Kelly-Toth, Village Clerk

ISLAMORADA, VILLAGE OF ISLANDS

By: Seth Lawless, Village Manager

Date: 9/23/19

APPROVED AS TO FORM AND LEGALITY
FOR THE USE AND BENEFIT OF ISLAMORADA,
VILLAGE OF ISLANDS ONLY

ROGET V. BRYAN, VILLAGE ATTORNEY

GRAYROBINSON, P.A.

By: R. Dean Cannon, Jr., President

Date: OCT. 1, 2015

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