# CITY OF KENTWOOD ECONOMIC DEVELOPMENT CORPORATION

# MONDAY, JANUARY 22, 2024 8:00 AM IN-PERSON MEETING

# **AGENDA**

1. Roll Call

2.	Approval of Minutes-December, 2023	8:00
3.	Financial report	8:05
4.	Housing Needs presentation, Brooke Oosterman, Housing Next	8:10
5.	Adjourn	9:10

For background information, please review:

https://www.housingnext.org/\_files/ugd/d93581\_035b42c5c5d546b0b4ab57cea0e890

as well as the Partnership Housing Analysis, attached. The Section that includes Kentwood starts on page 101.

Please contact Lisa Golder at 554-0709 or golderl@kentwood.us if you cannot attend

# KENTWOOD ECONOMIC DEVELOPMENT CORPORATION MINUTES December 18, 2023

Members Present: Gaffin, Deluccia, DeBruyn, Green, Blubaugh, Tyson, and Coughlin

Members Absent: Clements, Swoboda, with notification

Others Present: Lisa Golder, Economic Development Planner, Keith Morgan,

Wyoming/Kentwood Chamber of Commerce; Shay Gallagher, Deputy

Administrator

1. Roll Call

#### 2. Approval of Minutes:

Motion by Tyson with support from DeBruyn to approve the minutes of October 2023.

--Motion Carried—

#### 3. Financial Report

Bhama Cairns presented the financial report and the amount of money available to loan through the Revolving Loan Fund. Lisa said she visited with Consumers Credit Union and told them about the revolving loan program, as Commerce does commercial loans. Robin said she has informed lenders in other banks about the RLF. She discussed the climate for loans at banks and indicated there might be more demand for the program in the future, but it is currently difficult for banks to loan at this time. She suggested that equipment loans might be good candidates because of the value of the equipment asset. Discussion ensued regarding the economic climate, loans, interest rates, etc.

There was discussion on the potential upcoming millage request for police and fire; Lisa was wondering if there would be any opposition to upcoming incentives like tax abatements due to the possible millage request. There was discussion regarding this; there is a county-wide group that is opposed to any millage increases. There was acknowledgement of the need to provide information on millage so that people understand why the city is making the request. The question was raised as to whether the EDC could provide information to the public on the potential millage request. This will be referred to the city attorney. Discussion ensued on the economy, city millage rates, what city millages have been left to expire or have been rolled into another fund.

#### 4. Right Place Contribution

The city has received a billing from Right Place Inc for Kentwood's \$13,000 contribution. There was some confusion with the billing, since we had received 2022 and 2021 notifications that the

request was a three year commitment, which would have expired this year. Lisa said she found documentation that would suggest a five year commitment; it is possible the 2022 and 2021 requests were in error. There was discussion as to what RPI has accomplished in the city in the past year. Lisa said that she provided a list of businesses for potential retention calls to RPI in October. RPI did set up four business visits immediately after. But overall, the number of business visits with RPI and MEDC are lower than they should be. In the past we have asked for an audience with RPI to discuss their performance. Lisa can check to see if RPI is available to meet with the EDC in early 2024.

There was discussion regarding RPI and other communities, Kentwood projects, regional cooperation and expectation of the city. There was discussion regarding the income received from IFT application and bond applications, which provide funds for the RPI contribution. Since personal property is no longer taxed, application fees have been much more limited than in past years; we may need to cut back on RPI contributions.

Morgan discussed the Business Retention program that the Chamber is undertaking.

There was additional discussion regarding the work that other entities do to bring in new development, such as commercial realtors.

After additional discussion,

A motion was made by DeBruyn with support from Green to approve the 2023 contribution to Right Place, Inc contingent upon the confirmation of the obligation.

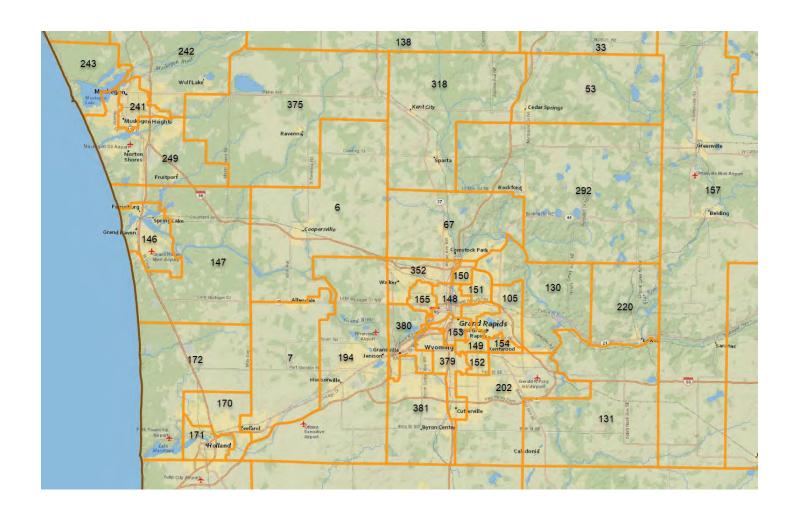
--Motion Carried, Tyson dissenting

The next meeting of the Kentwood EDC will be January 22, 2024. Brooke Oosterhouse of Housing Next will be available to discuss housing, the housing gap, and the recommendations of the MSHDA Housing Plan.

Meeting adjourned.



(A listing of the partnership's markets is on the next page)



Market	Name	Market	Name	Market	Name
4	Allegan City	152	Grand Rapids-South	242	Muskegon-Northeast
6	Allendale-North	153	Grand Rapids-South Central	243	Muskegon-Northwest
7	Allendale-South	154	Grand Rapids-Southeast	246	Newaygo
20	Baldwin	155	Grand Rapids-West	249	Norton Shores
33	Big Rapids	157	Greenville	285	Reed City
53	Cedar Springs	163	Hart	292	Rockford
67	Comstock Park	166	Hastings	318	Sparta Village
105	East Grand Rapids	170	Holland-Central-North	330	Stanton
118	Fennville	171	Holland-Central-South	352	Walker-North
130	Forest Hills-North	172	Holland-Northwest	359	Wayland
131	Forest Hills-South	173	Holland-Southwest	369	Whitehall
138	Fremont	184	Ionia	375	Wolf Lake (South)-
					Ravenna
146	Grand Haven-Central	194	Jenison	379	Wyoming-East
147	Grand Haven-Outer	202	Kentwood/Gerald Ford Airport	380	Wyoming-Grandville
148	Grand Rapids-Central	220	Lowell	381	Wyoming-South
149	Grand Rapids-East	221	Ludington	382	Yankee Springs
					Recreation Area
150	Grand Rapids-North	229	Marion		
151	Grand Rapids-Northeast	241	Muskegon City		

The West Michigan Housing Partnership includes 13 counties (Allegan, Barry, Ionia, Kent, Lake, Mason, Mecosta, Montcalm, Muskegon, Newaygo, Oceana, Osceola and Ottawa), as well as 52 Statewide Housing Needs Assessment markets. An analysis of the latest-available Census data, as well as changes in housing prices and availability since 2016, shows that the 52 markets in the partnership fall into 13 broad categories.

- One group of markets, including portions of Mecosta, Montcalm, Ionia, Allegan and Muskegon Counties as well as the city of Ludington, has housing demand indicators near statewide averages. The housing supply in these areas is predominately made up of single-family detached homes, with a slightly elevated proportion of mobile homes as well. Units here tend to be slightly larger than in other markets, and the percentage of new-build units is relatively low. Seasonal housing vacancies are low here, as are market vacancies. "Other" vacancies—a Census category that is sometimes used as a proxy for dilapidated or blighted housing structures—are higher than average, however. Both housing values and housing costs tend to be low; that coupled with moderate income tends to keep the incidence of shelter overburden relatively low. This pattern is likely to continue into the short term, at least, since housing costs and home values have decreased or remained steady since 2016.
- Another group of markets is in coastal Muskegon County, as well as Grand Haven, northern
  Ottawa County, Comstock Park and scattered neighborhoods in Grand Rapids. Housing demand
  indicators here are higher than state averages. The group's housing stock is dominated by
  single-family detached units, which tend to be older and larger than state averages.
  Homeownership here also exceeds the state average, and homeownership monthly costs are at
  or slightly below average. Rents tell a different story, however, since market vacancies declined
  sharply over the last five years, and rents have shot up as a result. Non-mortgaged homeowners
  also saw increases in housing costs during the same period. Home values also registered strong
  increases, but the rate of increase was slower than the Michigan average.
- The third market grouping takes in mainly rural and small-town regions in the partnership, including western Oceana County, southern Newaygo County, eastern Muskegon County, northern Kent County, eastern Montcalm, Ionia and Barry Counties, and much of Allegan County. Housing demand indicators in these markets is positive, as incomes are slightly higher than statewide averages, and unemployment rates tend to be lower. Workers tend to have longer commutes in these markets. On the supply side, older, single-family homes tend to dominate the landscape. Homes tend to be larger among members of this group, and homeownership rates are significantly higher than statewide. Markets in this group tend to have a more stable household base, since they have relatively fewer new in-movers, and a significant proportion of households residing in their neighborhoods since before 1990. Rents and homeowner costs are lower than statewide, as is the percentage of households experiencing shelter overburden. Vacancy tends to be very low in this market group. Despite a sharp drop in market vacancies over the last five years, housing costs for residents have remained mostly stable.
- The city of Muskegon makes up the next market type. Housing demand indicators in these markets are relatively low; household income tends to be significantly lower than the statewide

average, and unemployment is strongly higher. Housing supply indicators imply markets where single-family detached structures are very common, with some presence of denser housing types such as duplexes and small-scale multifamily structures. The stock tends to be quite old, with few units built after 2010 and nearly a quarter dating back to 1939 or earlier. Overcrowded conditions are more common in these places than in other markets around the state. Home values and shelter costs are much lower in these areas; this is likely due to the age of the stock among other factors. Despite this, overburden is a large issue for many households here. Five-year trends in housing costs (both owner and renter) show decreases, even in the face of a decrease in the stock available for sale or rent.

- Another market group in the partnership contains neighborhoods in central Ottawa County and Wyoming, Walker, Kentwood and the eastern areas of Grand Rapids. The residents in this group tend to be younger on average, with moderately high incomes and low levels of unemployment. They also tend to be well-educated, with a higher-than-average proportion of persons with bachelors degrees. Housing here tends to have more diversity in terms of both tenure and construction type; a majority is still single-family detached, but with higher levels of more-dense housing alternatives. Similarly, renters are more common in these markets, but most households own their homes. More of its stock tends to date back to the 1970s and 1980s, but some recent development has occurred as well. Housing quality is relatively high, since the percentage of units built before 1940 is low, as is the percentage of households that experience overcrowding. Housing values and cost tend to be moderately high in these markets, as is the overburdened percentage. Housing vacancy is not a large issue in these markets, as both the renter and owner vacancy rates are low, and there is not a large amount of seasonal or "other" vacancy either. Changes between 2016 and 2021 may indicate higher housing costs in the future, since the number of market vacancies has decreased significantly during that time. This seems to have increased housing costs and home values for current residents, especially renters.
- The next housing market group covers most of the northern areas of the partnership. Housing demand measures are softer here compared to other markets, since incomes here tend to be lower, and unemployment is relatively high. Supply measures indicate that the housing stock tends to be older and comprised mainly of single-family detached structures. Mobile homes are more common here than in other markets as well. A small percentage of the housing units here have been built after 2010, and a moderate percentage of its current residents moved into the area since 2018. Housing value tend to be lower in this category than in others as well, which tends to keep housing costs lower. Seasonal vacancies tend to take up a large percentage of all housing units in these regions, and "other" vacancies tend to be moderately high. Changes in housing costs between 2016 and 2021 tend to be stable or on a slight decline, while median housing values registered a small increase.
- Another housing market pattern exists in western and southeastern Ottawa County, and southwestern, southeastern and northeastern Kent County. Housing demand indicators for this group are very strong, led by incomes that are significantly higher, and unemployment rates significantly lower, than statewide averages. Median age tends to be higher in these areas, as does educational attainment. The housing supply in this group is dominated by owneroccupied, larger, single-family detached structures, with little diversity in offerings outside of a

slightly elevated presence of mobile homes. Housing values and costs for both owners and renters are high in these markets as well; however, higher incomes keep the overburden rate relatively low. Vacancies are a smaller portion of the total housing stock than in other places as well. The five-year trends show that market vacancies have increased in these areas, along with housing costs for both tenure types.

- The eighth market type includes two areas: southwestern Barry County and Lowell, in Kent County. Housing demand indicators are strong here, performing better than the Michigan average. The housing supply in these markets, while not new, is of relatively recent vintage and corresponds to the push towards the exurban fringe, distant from more-established population centers. Units here tend to be larger and more expensive than average. Housing costs for owners and renters are higher than statewide, but due to higher income levels, shelter overburdened households are less common here than in other market types. Housing vacancies are low as well, which likely maintains higher housing values and rents. The five-year trend indicates that these patterns could extend into the future, since market vacancies declined strongly and costs for non-mortgaged homeowners and renters increased significantly as well.
- Neighborhoods in Wyoming and Grandville make up the next housing market type. Housing demand indicators are mixed; household incomes are lower than the state average, but so is the unemployment rate. Commute times are also generally low. In terms of supply, this group's housing stock displays a level of diversity rare in Michigan; the percentage of homes within single-family detached structures is significantly lower than in other markets, and multifamily structures account for around a quarter of the total. Mobile homes are about twice as common here than in other markets. Homeownership rates in these markets are also low, and majority renter markets are not uncommon among them. The stock also tends to be small, and of moderate age. While home values and costs are lower than state averages, lower incomes tend to increase the overburden rates in these markets. The proportion of vacancies on the market is higher here than in other places, and increased during the last five years, unlike the situation in other Michigan markets. During that same period, housing costs for owners and renters were either stable or decreased slightly, as did home values.
- The East Grand Rapids and Forest Hills areas comprise another market pattern. Housing demand indicators are robust here, with high household incomes and low unemployment rates. Educational attainment is higher as well. As in many other market types, the housing stock here is primarily owner-occupied single-family detached homes. Homes tend to be larger than the statewide average as well. Housing costs are much higher in these markets, as are home values. However, higher incomes tend to keep the number of households experiencing overburden relatively low. The five-year trend in market vacancies shows that significantly more homes were on the market in 2021 than in 2017, but even this increase had little influence on housing costs, which rose strongly for both owners and renters during that time.
- The next housing market type encompasses neighborhoods in the central portion of the City of Grand Rapids. Housing demand indicators in these markets is relatively soft, with low household incomes; however, the unemployment rate is closer to the state average. Residents

of these markets tend to be younger, with higher levels of educational attainment. The housing supply displays great diversity; on average, single-family detached units account for less than a third of all homes here. Smaller units are common, and newer construction is more common here than the state in general. These markets tend to have a greater amount of resident turnover, as about a quarter of their households moved to their current residences within the last three years. Housing costs for mortgaged homeowners and renters are higher than state averages, and median home values are higher as well. This market type tends to have more homes available overall, and a low percentage of "other" vacancies. The five-year trend in vacancies shows that the number of homes for sale or lease has increased significantly in these areas. Costs for owners tended to decrease, while renters saw their shelter costs increase significantly. Home values were also up strongly, but less than the statewide average.

- The next market type includes the northwestern corner of Allegan County, including the Allegan portion of the city of Holland. Demand indicators are strong in these markets, as income levels and employment are high. Educational attainment is also very high, and workers residing in these areas have relatively average commutes. Housing supply variables point to a stock that is chiefly comprised of single-family detached dwellings, with a relatively strong presence of smaller-scale multifamily structures as well. Homes tend to be larger than average, and the homeownership rate is significantly higher than in Michigan generally. Housing costs for owners and renters are higher here than in other market types, even though rental vacancy rates are about double the state figure. Due to higher income levels, overburden is lower here than elsewhere. The five-year vacancy trend shows that market vacancies strongly increased between 2017 and 2021, as did housing costs for owners and renters. Home values also rose faster in these markets than the Michigan average.
- The last market type in the partnership is the south-central area of the City of Grand Rapids. Housing demand, as measured by income and employment, is soft in these areas. The housing stock in these markets is chiefly comprised of single-family detached units, with an above average presence of small-scale multifamily structures. Housing units tend to be older, with many units constructed before 1940 in most markets. Homeownership rates in these markets tends to be around 50%, which means renters make up a considerable share of households here. Median values and shelter costs for both owners and renters are lower than statewide figures, but due to low incomes overburden is a serious issue for a significant proportion of households. Market vacancies in this market type were higher than the state average in 2021, but the five-year trend shows a large percentage decrease in units for sale or lease. Despite this, shelter costs for owners with mortgages and renters decreased during this period, while homeowners without mortgages rose strongly.
- Given local market conditions, certain tools or practices can be more effective than others. This
  data review uses two sources to generate possible policies to investigate for use regionally. The
  first is a product of researchers at Brookings and the Aspen Institute, who used local trends in
  housing data to determine logical tools and practices that could be used to help solve housing
  issues. They derived a set of market types, and policy responses tailored to conditions within
  these groups. Their work is at <a href="https://www.brookings.edu/essay/introducing-the-housing-policy-matchmaker-a-diagnostic-tool-for-local-officials/">https://www.brookings.edu/essay/introducing-the-housing-policy-matchmaker-a-diagnostic-tool-for-local-officials/</a>. The other is derived from the National

Community of Practice on Local Housing Policy, which is a joint project of the Furman Center at New York University and Abt Associates. Their work was funded by the Ford Foundation, the John D. and Catherine T. MacArthur Foundation, the Kresge Foundation and the JPMorgan Chase Foundation. They have assembled a large list of tools that are keyed to what they term strong and soft markets, which are detailed at <a href="https://localhousingsolutions.org/housing-policy-framework/">https://localhousingsolutions.org/housing-policy-framework/</a>. Each tool entry is hyperlinked to its description on the Local Housing Solutions website. These policies are not presented as prescriptions to meet local goals, since conditions outside the scope of this analysis could impact their appropriateness. Instead, they are a way to start thinking about what might work given a general sense of local market context.

# **Allegan City**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
37,077	14,057	\$64,639	\$71,122	\$35,161

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$156,390
 2016 Value
 \$136,991
 Gross Rent
 \$908

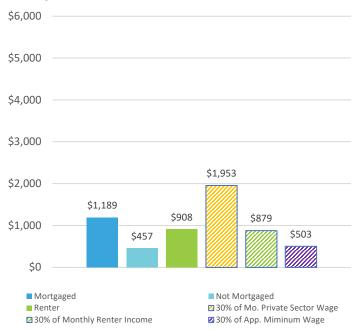
 Cost M/NM
 \$1189/\$457
 Value ▲
 14.2%
 Rent ▲
 14.8%

\$52,130 To afford median home

\$36,320 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

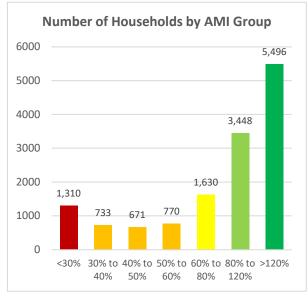
# **Housing Stock**

Units 15,270	Owner HH	83% Renter H	IH 17%
Median Year Built	1971	% Built Pre-1970	44.8%
Median Move Year	2008	% Built After 2010	4.5%
Median Rooms	6.0	SF% 78.4% MM%	7.2% <b>MF%</b> 5.7%

# **Vacancy Rates**

Total	7.9%		Owner	0%	Re	nter	0.1%	
Season	al	2.8%	Other	2.6%	# V Rent	205	#V Owner	55

Віаск	68.4%	White	83.4%
Asian	20.2%	Other or Multiracial	76.4%
Am. Indian	98.1%	Hispanic	58.7%
Pacific Islnd	0.0%		



# **Allegan City**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.3%	5.3%
Household Count, 2021	14,057	607,624

	Market		Partnership		)	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.34					
Median Income, 2021	\$64,639		11.9%	\$66,906		15.3%
Median owner income, 2021	\$71,122		8.9%	\$78,276		13.6%
Median renter income, 2021	\$35,161		-3.0%	\$38,135		17.1%
Median home value	\$156,390		14.2%	\$186,510		26.3%
Median gross rent	\$908		14.8%	\$936		12.0%
Income needed for median rent	\$36,320			\$37,422		
Income needed for median value	\$52,130			\$62,170		
Overburdened households	3,103	22%	1.5%	140,776	23.2%	-8.7%

	Market		Partnership			
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	395	2.6%	-30.8%	17,331	2.6%	-13.8%
Seasonal vacancy	428	2.8%	-27.0%	47,247	7.1%	-5.1%
For-Sale vacancy	55	0.4%	-77.6%	3,104	0.5%	-50.7%
For-Rent vacancy	205	1.3%	29.7%	6,237	0.9%	-7.3%
Homes built pre-1940	3,675	24.1%		104,716	15.8%	
Homes built post-1990	4,806	31.5%		235,045	35.4%	

### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
Low Strength and Low Need (Type III)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	150	169	319
Market supply (vacant on market, adjusted for age)	25	76	101
5 year Market production goals (based on 75K units)	121	90	211
1 year Market production goals (based on 15K units)	24	18	42
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Allegan City

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	631	Total Amt/App	\$208,677	% Approved	81.3%	
Total Conventional Apps	452	Conventional Amt/App	\$214,248	% Conv Apprved	83.4%	
Total Assisted Apps	179	Assisted Amt/App	\$194,609	% Asst Apprvd	76.0%	
Applications by Race: White						
Total Apps	514	Total Amt/App	\$210,039	% Positive	82.3%	
Total Conventional Apps	368	Conventional Amt/App	\$216,005	% Conv Positive	84.2%	
Total Assisted Apps	146	Assisted Amt/App	\$195,000	% Asst Positive	77.4%	
Applications by Race: Black						
Total Apps	7	Total Amt/App	\$199,286	% Positive	86%	
Total Conventional Apps	3	Conventional Amt/App	\$188,333	% Conv Positive	100.0%	
Total Assisted Apps	4	Assisted Amt/App	\$207,500	% Asst Positive	75.0%	
Applications by Race: Asian						
Total Apps	1	Total Amt/App	\$145,000	% Positive	0.0%	
Total Conventional Apps	1	Conventional Amt/App	\$145,000	% Conv Positive	0.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Native Am	erican					
Total Apps	2	Total Amt/App	\$180,000	% Positive	50.0%	
Total Conventional Apps	1	Conventional Amt/App	\$65,000	% Conv Positive	0.0%	
Total Assisted Apps	1	Assisted Amt/App	\$295,000	% Asst Positive	100.0%	
Applications by Race: Hawaiian	or Pacifi	ic Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race Not A						
Total Apps	98	Total Amt/App	\$203,265	% Positive	78.6%	
Total Conventional Apps	74	Conventional Amt/App	\$206,486	% Conv Positive	79.7%	
Total Assisted Apps	24	Assisted Amt/App	\$193,333	% Asst Positive	75.0%	
Applications by Ethnicity: Hispar						
Total Apps	13	Total Amt/App	\$249,615	% Positive	84.6%	
Total Conventional Apps	9	Conventional Amt/App	\$279,444	% Conv Positive	88.9%	
Total Assisted Apps	4	Assisted Amt/App	\$182,500	% Asst Positive	75.0%	

### Allendale-North

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
18,336	6,360	\$77,857	\$88,032	\$47,438

# **Housing Costs**

### Owner Units Renter Units

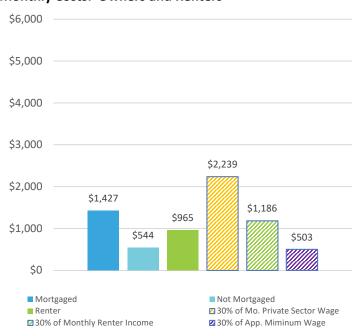
Home Value	\$221,659	2016 Value	\$174,892			2016 Rent	\$791
				Gross Rent	\$965		
Cost M/NM	\$1427/\$544	Value ▲	26.7%		•	Rent ▲	21.9%

\$73,886 To afford median home

\$38,600 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

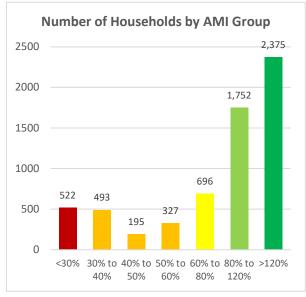
# **Housing Stock**

<b>Units</b> 6,648	Owner HH	85% Renter	НН	15%	
Median Year Built	1980	% Built Pre-1970	35.1%		
Median Move Year	2009	% Built After 2010	6.7%		
Median Rooms	6.6	<b>SF%</b> 80.4% <b>MM%</b>	9.2%	MF%	3.3%

# **Vacancy Rates**

<b>Total</b> 4.3%		Owner	0%	Re	enter	0%	
Seasonal	0.4%	Other	2.4%	# V Rent	31	#V Owner	49

Black	100.0%	White	85.5%
Asian	100.0%	Other or Multiracial	58.4%
Am. Indian	100.0%	Hispanic	42.1%
Pacific Islnd	0.0%		



# Allendale-North

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.3%	5.3%
Household Count, 2021	6,360	607,624

	Market		Partnership			
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.31					
Median Income, 2021	\$77,857		16.3%	\$66,906		15.3%
Median owner income, 2021	\$88,032		19.6%	\$78,276		13.6%
Median renter income, 2021	\$47,438		59.2%	\$38,135		17.1%
Median home value	\$221,659		26.7%	\$186,510		26.3%
Median gross rent	\$965		21.9%	\$936		12.0%
Income needed for median rent	\$38,600			\$37,422		
Income needed for median value	\$73,886			\$62,170		
Overburdened households	1,198	19%	-4.3%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	157	2.4%	49.5%	17,331	2.6%	-13.8%
Seasonal vacancy	27	0.4%	-59.7%	47,247	7.1%	-5.1%
For-Sale vacancy	49	0.7%	19.5%	3,104	0.5%	-50.7%
For-Rent vacancy	31	0.5%	-3.1%	6,237	0.9%	-7.3%
Homes built pre-1940	1,114	16.8%		104,716	15.8%	
Homes built post-1990	2,516	37.8%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	104	48	152
Market supply (vacant on market, adjusted for age)	18	7	25
5 year Market production goals (based on 75K units)	83	39	122
1 year Market production goals (based on 15K units)	17	8	24
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Allendale-North

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	311	Total Amt/App	\$284,839	% Approved	84.6%		
Total Conventional Apps	263	Conventional Amt/App	\$289,373	% Conv Apprved	84.4%		
Total Assisted Apps	48	Assisted Amt/App	\$260,000	% Asst Apprvd	85.4%		
Applications by Race: White	<b>!</b>						
Total Apps	256	Total Amt/App	\$277,383	% Positive	85.5%		
Total Conventional Apps	218	Conventional Amt/App	\$281,284	% Conv Positive	84.9%		
Total Assisted Apps	38	Assisted Amt/App	\$255,000	% Asst Positive	89.5%		
Applications by Race: Black							
Total Apps	3	Total Amt/App	\$318,333	% Positive	67%		
Total Conventional Apps	2	Conventional Amt/App	\$310,000	% Conv Positive	50.0%		
Total Assisted Apps	1	Assisted Amt/App	\$335,000	% Asst Positive	100.0%		
Applications by Race: Asian							
Total Apps	2	Total Amt/App	\$215,000	% Positive	100.0%		
Total Conventional Apps	2	Conventional Amt/App	\$215,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native	e American						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawa	iian or Pacifi						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race I	Not Available	2					
Total Apps	48	Total Amt/App	\$328,125	% Positive	79.2%		
Total Conventional Apps	40	Conventional Amt/App	\$338,000	% Conv Positive	82.5%		
Total Assisted Apps	8	Assisted Amt/App	\$278 <i>,</i> 750	% Asst Positive	62.5%		
Applications by Ethnicity: Hi	-						
Total Apps	6	Total Amt/App	\$286,667	% Positive	66.7%		
Total Conventional Apps	3	Conventional Amt/App	\$285,000	% Conv Positive	66.7%		
Total Assisted Apps	3	Assisted Amt/App	\$288,333	% Asst Positive	66.7%		

### **Allendale-South**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
40,443	13,131	\$72,879	\$90,704	\$31,351

# **Housing Costs**

#### Owner Units Renter Units

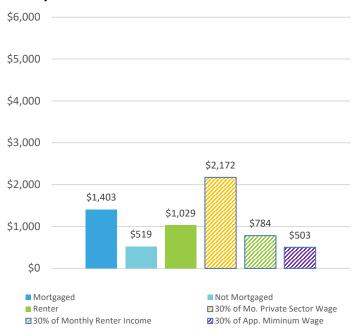
Home Value	\$247,031	2016 Value	\$179,227	Gross Rent	\$1.020	2016 Rent	\$918
Cost M/NM	\$1403/\$519	Value ▲	37.8%	GIOSS REIIL	\$1,029	Rent ▲	12.1%

\$82,344 To afford median home

\$41,160 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

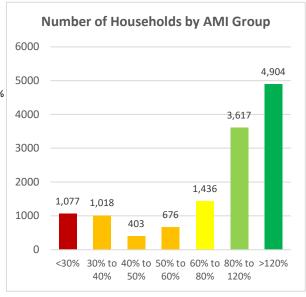
### **Housing Stock**

Units 13,864	Owner HH	68% Renter H	IH 32%
Median Year Built	1991	% Built Pre-1970	21.6%
Median Move Year	2012	% Built After 2010	17.1%
Median Rooms	6.3	<b>SF%</b> 59.8% <b>MM%</b>	24.3% <b>MF%</b> 10.2%

# **Vacancy Rates**

Total	5.3%		Owner	0%	Re	nter	0.1%	
Seasona	al	1.2%	Other	1.0%	# V Rent	291	#V Owner	0

віаск	0.0%	White	68.8%
Asian	64.3%	Other or Multiracial	58.3%
Am. Indian	0.0%	Hispanic	44.0%
Pacific IsInd	0.0%		



# Allendale-South

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	18.5%	5.3%
Household Count, 2021	13,131	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.69					
Median Income, 2021	\$72,879		23.3%	\$66,906		15.3%
Median owner income, 2021	\$90,704		19.4%	\$78,276		13.6%
Median renter income, 2021	\$31,351		14.9%	\$38,135		17.1%
Median home value	\$247,031		37.8%	\$186,510		26.3%
Median gross rent	\$1,029		12.1%	\$936		12.0%
Income needed for median rent	\$41,160			\$37,422		
Income needed for median value	\$82,344			\$62,170		
Overburdened households	3,941	30%	11.9%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	135	1.0%	-36.6%	17,331	2.6%	-13.8%
Seasonal vacancy	165	1.2%	385.3%	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	-100.0%	3,104	0.5%	-50.7%
For-Rent vacancy	291	2.1%	27.6%	6,237	0.9%	-7.3%
Homes built pre-1940	1,254	9.0%		104,716	15.8%	
Homes built post-1990	8,176	59.0%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderately High Cost and Growing High Strength and High Need (Type I)

	<b>Owner Units</b>	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	124	381	504
Market supply (vacant on market, adjusted for age)	0	40	40
5 year Market production goals (based on 75K units)	119	329	448
1 year Market production goals (based on 15K units)	24	66	90
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Allendale-South

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	488	Total Amt/App	\$280,861	% Approved	85.7%			
Total Conventional Apps	435	Conventional Amt/App	\$282,471	% Conv Apprved	86.2%			
Total Assisted Apps	53	Assisted Amt/App	\$267,642	% Asst Apprvd	81.1%			
Applications by Race: White								
Total Apps	393	Total Amt/App	\$278,868	% Positive	85.0%			
Total Conventional Apps	357	Conventional Amt/App	\$280,098	% Conv Positive	85.7%			
Total Assisted Apps	36	Assisted Amt/App	\$266,667	% Asst Positive	77.8%			
Applications by Race: Black								
Total Apps	8	Total Amt/App	\$212,500	% Positive	100%			
Total Conventional Apps	4	Conventional Amt/App	\$165,000	% Conv Positive	100.0%			
Total Assisted Apps	4	Assisted Amt/App	\$260,000	% Asst Positive	100.0%			
Applications by Race: Asian								
Total Apps	8	Total Amt/App	\$266,250	% Positive	87.5%			
Total Conventional Apps	6	Conventional Amt/App	\$265,000	% Conv Positive	83.3%			
Total Assisted Apps	2	Assisted Amt/App	\$270,000	% Asst Positive	100.0%			
Applications by Race: Native Ar	nerican							
Total Apps	8	Total Amt/App	\$210,000	% Positive	62.5%			
Total Conventional Apps	4	Conventional Amt/App	\$247,500	% Conv Positive	75.0%			
Total Assisted Apps	4	Assisted Amt/App	\$172,500	% Asst Positive	50.0%			
Applications by Race: Hawaiian	or Pacif	ic Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race Not	Availabl	e						
Total Apps	68	Total Amt/App	\$297,500	% Positive	85.3%			
Total Conventional Apps	58	Conventional Amt/App	\$301,552	% Conv Positive	86.2%			
Total Assisted Apps	10	Assisted Amt/App	\$274,000	% Asst Positive	80.0%			
Applications by Ethnicity: Hispa	nic							
Total Apps	20	Total Amt/App	\$247,000	% Positive	70.0%			
Total Conventional Apps	10	Conventional Amt/App	\$268,000	% Conv Positive	80.0%			
Total Assisted Apps	10	Assisted Amt/App	\$226,000	% Asst Positive	60.0%			

### **Baldwin**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
12,248	4,349	\$40,543	\$44,890	\$22,395

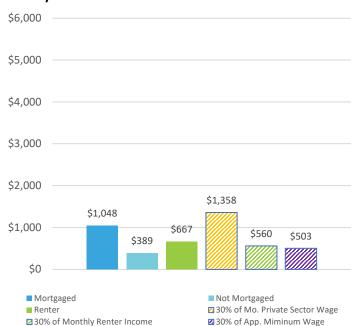
# **Housing Costs**

#### Owner Units Renter Units

Home Value	\$103,455	2016 Value	\$87,365	Gross Rent	\$667	2016 Rent	\$671
Cost M/NM	\$1048/\$389	Value ▲	18.4%	GIO33 REIIL	<b>3007</b>	Rent ▲	-0.7%

# \$34,485 To afford median home Affordability Gap

### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**

\$26,680 To afford median gross rent



# **Housing and Development Conditions**

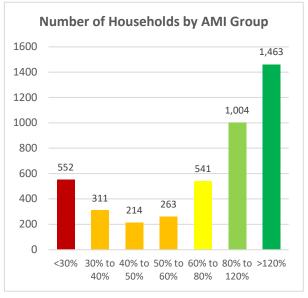
### **Housing Stock**

Units 13,550	Owner HH	85% Renter	HH 15%
Median Year Built	1979	% Built Pre-1970	30.5%
Median Move Year	2008	% Built After 2010	2.8%
Median Rooms	4.0	SF% 69.1% MM%	2.4% <b>MF%</b> 0.3%

# **Vacancy Rates**

Total	67.9%		Owner	0%	Renter		0%	
Season	al	62.3%	Other	4.2%	# V Rent	35	#V Owner	123

віаск	50.4%	White	87.2%
Asian	100.0%	Other or Multiracial	87.4%
Am. Indian	100.0%	Hispanic	65.2%
Pacific IsInd	100.0%		



# **Baldwin**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-1.0%	5.3%
Household Count, 2021	4,349	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.55					
Median Income, 2021	\$40,543		19.2%	\$66,906		15.3%
Median owner income, 2021	\$44,890		17.2%	\$78,276		13.6%
Median renter income, 2021	\$22,395		51.8%	\$38,135		17.1%
Median home value	\$103,455		18.4%	\$186,510		26.3%
Median gross rent	\$667		-0.7%	\$936		12.0%
Income needed for median rent	\$26,680			\$37,422		
Income needed for median value	\$34,485			\$62,170		
Overburdened households	1,331	31%	-7.1%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	572	4.2%	76.5%	17,331	2.6%	-13.8%
Seasonal vacancy	8,445	62.3%	-16.1%	47,247	7.1%	-5.1%
For-Sale vacancy	123	0.9%	6.0%	3,104	0.5%	-50.7%
For-Rent vacancy	35	0.3%	-20.5%	6,237	0.9%	-7.3%
Homes built pre-1940	892	6.6%		104,716	15.8%	
Homes built post-1990	4,315	31.8%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Shrinking
Low Strength and High Need (Type II)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	57	20	78
Market supply (vacant on market, adjusted for age)	39	13	51
5 year Market production goals (based on 75K units)	18	8	26
1 year Market production goals (based on 15K units)	4	2	5
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Baldwin

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	144	Total Amt/App	\$150,278	% Approved	66.7%		
Total Conventional Apps	85	Conventional Amt/App	\$147,824	% Conv Apprved	67.1%		
Total Assisted Apps	59	Assisted Amt/App	\$153,814	% Asst Apprvd	66.1%		
Applications by Race: White							
Total Apps	120	Total Amt/App	\$153,750	% Positive	64.2%		
Total Conventional Apps	73	Conventional Amt/App	\$149,521	% Conv Positive	65.8%		
Total Assisted Apps	47	Assisted Amt/App	\$160,319	% Asst Positive	61.7%		
Applications by Race: Black							
Total Apps	3	Total Amt/App	\$91,667	% Positive	67%		
Total Conventional Apps	1	Conventional Amt/App	\$75,000	% Conv Positive	0.0%		
Total Assisted Apps	2	Assisted Amt/App	\$100,000	% Asst Positive	100.0%		
Applications by Race: Asian							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native	American						
Total Apps	4	Total Amt/App	\$210,000	% Positive	75.0%		
Total Conventional Apps	1	Conventional Amt/App	\$135,000	% Conv Positive	100.0%		
Total Assisted Apps	3	Assisted Amt/App	\$235,000	% Asst Positive	66.7%		
Applications by Race: Hawaiia	an or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race No	ot Availabl	e					
Total Apps	18	Total Amt/App	\$134,444	% Positive	77.8%		
Total Conventional Apps	10	Conventional Amt/App	\$136,000	% Conv Positive	80.0%		
Total Assisted Apps	8	Assisted Amt/App	\$132,500	% Asst Positive	75.0%		
Applications by Ethnicity: His	panic						
Total Apps	4	Total Amt/App	\$160,000	% Positive	50.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	4	Assisted Amt/App	\$160,000	% Asst Positive	50.0%		

# **Big Rapids**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
37,325	13,707	\$51,327	\$66,399	\$27,898
		_		

# **Housing Costs**

#### Owner Units Renter Units

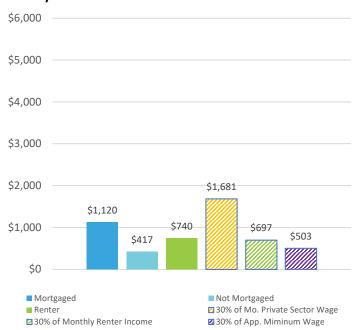
Home Value	\$133,398	<b>2016 Value</b>	\$118,356	Gross Rent	\$740	2016 Rent	\$714
Cost M/NM	\$1120/\$417	Value ▲	12.7%	GIOSS REIIL	37 <del>4</del> 0	Rent ▲	3.6%

\$44,466 To afford median home

\$29,600 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

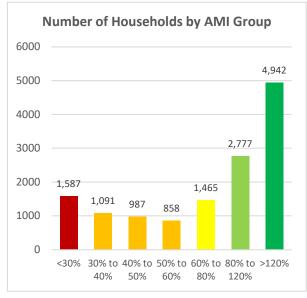
### **Housing Stock**

Units 16,038	Owner HH	72%	Renter H	Н	28%	
Median Year Built	1981	% Built Pre-19	70	32.1%		
Median Move Year	2009	% Built After 2	2010	6.5%		
Median Rooms	5.6	<b>SF%</b> 65.9%	MM%	10.1%	MF%	5.8%

# **Vacancy Rates**

Total	14.5%		Owner	0%	Re	nter	0.1%	
Season	al	8.5%	Other	1.8%	# V Rent	327	#V Owner	118

Black	22.0%	White	73.5%
Asian	47.5%	Other or Multiracial	83.8%
Am. Indian	100.0%	Hispanic	51.4%
Pacific Islnd	0.0%		



# **Big Rapids**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.1%	5.3%
Household Count, 2021	13,707	607,624

Market			Pa	1		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.99					
Median Income, 2021	\$51,327		12.2%	\$66,906		15.3%
Median owner income, 2021	\$66,399		16.3%	\$78,276		13.6%
Median renter income, 2021	\$27,898		20.4%	\$38,135		17.1%
Median home value	\$133,398		12.7%	\$186,510		26.3%
Median gross rent	\$740		3.6%	\$936		12.0%
Income needed for median rent	\$29,600			\$37,422		
Income needed for median value	\$44,466			\$62,170		
Overburdened households	3,676	27%	-9.0%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	282	1.8%	-28.6%	17,331	2.6%	-13.8%
Seasonal vacancy	1,368	8.5%	-13.4%	47,247	7.1%	-5.1%
For-Sale vacancy	118	0.7%	-59.7%	3,104	0.5%	-50.7%
For-Rent vacancy	327	2.0%	43.4%	6,237	0.9%	-7.3%
Homes built pre-1940	2,075	12.9%		104,716	15.8%	
Homes built post-1990	6,306	39.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing Low Strength and High Need (Type II)

	<b>Owner Units</b>	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	246	269	514
Market supply (vacant on market, adjusted for age)	38	113	151
5 year Market production goals (based on 75K units)	201	150	351
1 year Market production goals (based on 15K units)	40	30	70
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Big Rapids**

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	592	Total Amt/App	\$186,334	% Approved	77.0%		
Total Conventional Apps	399	Conventional Amt/App	\$189,561	% Conv Apprved	80.5%		
Total Assisted Apps	193	Assisted Amt/App	\$179,663	% Asst Apprvd	69.9%		
Applications by Race: Whi	te						
Total Apps	497	Total Amt/App	\$185,584	% Positive	78.1%		
<b>Total Conventional Apps</b>	334	Conventional Amt/App	\$188,772	% Conv Positive	82.9%		
Total Assisted Apps	163	Assisted Amt/App	\$179,049	% Asst Positive	68.1%		
Applications by Race: Blac	k						
Total Apps	2	Total Amt/App	\$150,000	% Positive	100%		
<b>Total Conventional Apps</b>	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	2	Assisted Amt/App	\$150,000	% Asst Positive	100.0%		
Applications by Race: Asia	n						
Total Apps	5	Total Amt/App	\$151,000	% Positive	80.0%		
<b>Total Conventional Apps</b>	5	Conventional Amt/App	\$151,000	% Conv Positive	80.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Nati	ve American						
Total Apps	3	Total Amt/App	\$321,667	% Positive	66.7%		
Total Conventional Apps	2	Conventional Amt/App	\$295,000	% Conv Positive	50.0%		
Total Assisted Apps	1	Assisted Amt/App	\$375,000	% Asst Positive	100.0%		
Applications by Race: Haw	aiian or Pacifi	c Islander					
Total Apps	2	Total Amt/App	\$165,000	% Positive	100.0%		
Total Conventional Apps	2	Conventional Amt/App	\$165,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	e Not Available	e					
Total Apps	79	Total Amt/App	\$193,354	% Positive	68.4%		
Total Conventional Apps	54	Conventional Amt/App	\$195,185	% Conv Positive	64.8%		
Total Assisted Apps	25	Assisted Amt/App	\$189,400	% Asst Positive	76.0%		
Applications by Ethnicity:	Hispanic						
Total Apps	12	Total Amt/App	\$150,000	% Positive	83.3%		
Total Conventional Apps	8	Conventional Amt/App	\$135,000	% Conv Positive	87.5%		
Total Assisted Apps	4	Assisted Amt/App	\$180,000	% Asst Positive	75.0%		

# **Cedar Springs**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
12,811	5,080	\$60,617	\$72,575	\$24,085

# **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$163,315
 2016 Value
 \$128,395
 Gross Rent
 \$873

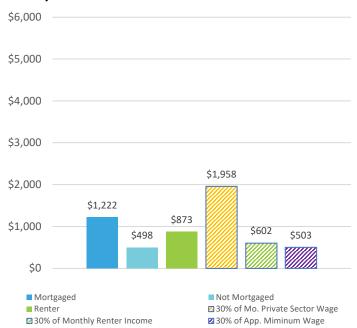
 Cost M/NM
 \$1222/\$498
 Value ▲
 27.2%
 Rent ▲
 56.9%

\$54,438 To afford median home

\$34,920 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

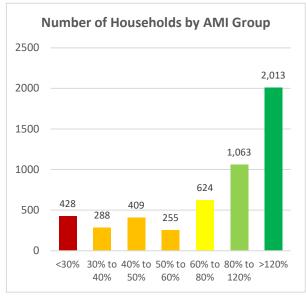
### **Housing Stock**

<b>Units</b> 5,615	Owner HH	79% Renter	нн	21%	
Median Year Built	1979	% Built Pre-1970	37.8%		
Median Move Year	2008	% Built After 2010	2.5%		
Median Rooms	5.9	SF% 73.1% MM%	9.1%	MF%	2%

### **Vacancy Rates**

Total	9.5%		Owner	0%	Re	0%		
Season	al	7.4%	Other	1.0%	# V Rent	0	#V Owner	0

Black	0.0%	White	79.1%
Asian	0.0%	Other or Multiracial	94.3%
Am. Indian	100.0%	Hispanic	86.0%
Pacific Islnd	0.0%		



# **Cedar Springs**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	7.6%	5.3%
Household Count, 2021	5,080	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.44					
Median Income, 2021	\$60,617		6.6%	\$66,906		15.3%
Median owner income, 2021	\$72 <i>,</i> 575		16.0%	\$78,276		13.6%
Median renter income, 2021	\$24,085		-21.0%	\$38,135		17.1%
Median home value	\$163,315		27.2%	\$186,510		26.3%
Median gross rent	\$873		56.9%	\$936		12.0%
Income needed for median rent	\$34,920			\$37,422		
Income needed for median value	\$54,438			\$62,170		
Overburdened households	1,296	26%	1.0%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	56	1.0%	-60.0%	17,331	2.6%	-13.8%
Seasonal vacancy	416	7.4%	64.4%	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	-100.0%	3,104	0.5%	-50.7%
For-Rent vacancy	0	0.0%	-100.0%	6,237	0.9%	-7.3%
Homes built pre-1940	540	9.6%		104,716	15.8%	
Homes built post-1990	2,295	40.9%		235,045	35.4%	

### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	36	69	105
Market supply (vacant on market, adjusted for age)	0	0	0
5 year Market production goals (based on 75K units)	35	67	102
1 year Market production goals (based on 15K units)	7	13	20
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Cedar Springs**

Ho	me Mort	gage Disclosure Act Pa	itterns, 202	1	
Total Apps	241	Total Amt/App	\$225,622	% Approved	78.4%
Total Conventional Apps	170	Conventional Amt/App	\$231,824	% Conv Apprved	80.0%
Total Assisted Apps	71	Assisted Amt/App	\$210,775	% Asst Apprvd	74.6%
Applications by Race: White					
Total Apps	199	Total Amt/App	\$225,704	% Positive	78.4%
Total Conventional Apps	143	Conventional Amt/App	\$231,014	% Conv Positive	81.1%
Total Assisted Apps	56	Assisted Amt/App	\$212,143	% Asst Positive	71.4%
Applications by Race: Black					
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Asian					
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	American				
Total Apps	3	Total Amt/App	\$88,333	% Positive	33.3%
Total Conventional Apps	2	Conventional Amt/App	\$105,000	% Conv Positive	0.0%
Total Assisted Apps	1	Assisted Amt/App	\$55,000	% Asst Positive	100.0%
Applications by Race: Hawai	ian or Pacifi	c Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race N	lot Available	e			
Total Apps	42	Total Amt/App	\$225,238	% Positive	78.6%
Total Conventional Apps	27	Conventional Amt/App	\$236,111	% Conv Positive	74.1%
Total Assisted Apps	15	Assisted Amt/App	\$205,667	% Asst Positive	86.7%
Applications by Ethnicity: His	spanic				
Total Apps	7	Total Amt/App	\$240,714	% Positive	57.1%
<b>Total Conventional Apps</b>	4	Conventional Amt/App	\$222,500	% Conv Positive	50.0%
Total Assisted Apps	3	Assisted Amt/App	\$265,000	% Asst Positive	66.7%

# Comstock Park

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
41,304	16,484	\$71,676	\$80,435	\$38,170

# **Housing Costs**

#### Owner Units Renter Units

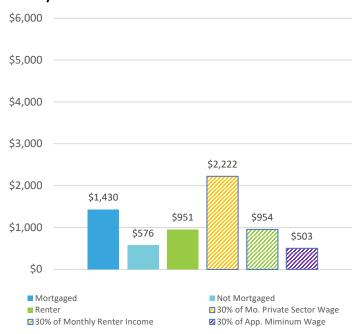
Home Value	\$216,422	2016 Value	\$166,838			2016 Rent	\$820
				Gross Rent	\$951		
Cost M/NM	\$1430/\$576	Value ▲	29.7%		·	Rent ▲	16.0%

\$72,141 To afford median home

\$38,040 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

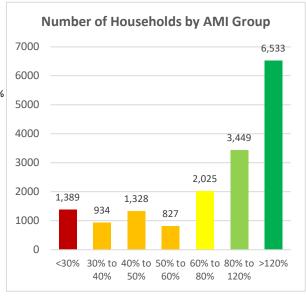
# **Housing Stock**

Units 17,087	Owner HH	79% Renter H	IH 21%	
Median Year Built	1983	% Built Pre-1970	29.5%	
Median Move Year	2008	% Built After 2010	5.5%	
Median Rooms	6.3	SF% 68.1% MM%	10% <b>MF%</b> 12.2%	

# **Vacancy Rates**

Total 3.5	%	Owner	0%		Renter	0%	
Seasonal	0.6%	Other	1.1%	# V Rent	143	#V Owner	8

віаск	26.4%	White	83.7%
Asian	76.0%	Other or Multiracial	58.3%
Am. Indian	11.1%	Hispanic	42.6%
Pacific IsInd	0.0%		



### **Comstock Park**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	6.8%	5.3%
Household Count, 2021	16,484	607,624

	I	Market		Pa	rtnership	)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.23					
Median Income, 2021	\$71,676		10.1%	\$66,906		15.3%
Median owner income, 2021	\$80,435		4.4%	\$78,276		13.6%
Median renter income, 2021	\$38,170		3.2%	\$38,135		17.1%
Median home value	\$216,422		29.7%	\$186,510		26.3%
Median gross rent	\$951		16.0%	\$936		12.0%
Income needed for median rent	\$38,040			\$37,422		
Income needed for median value	\$72,141			\$62,170		
Overburdened households	3,727	23%	3.1%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	1
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	196	1.1%	-30.0%	17,331	2.6%	-13.8%
Seasonal vacancy	111	0.6%	29.1%	47,247	7.1%	-5.1%
For-Sale vacancy	8	0.0%	-87.9%	3,104	0.5%	-50.7%
For-Rent vacancy	143	0.8%	-29.2%	6,237	0.9%	-7.3%
Homes built pre-1940	1,004	5.9%		104,716	15.8%	
Homes built post-1990	6,688	39.1%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	232	193	425
Market supply (vacant on market, adjusted for age)	3	23	26
5 year Market production goals (based on 75K units)	221	164	385
1 year Market production goals (based on 15K units)	44	33	77
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Comstock Park**

Total Apps	Hom	e Mort	tgage Disclosure Act Pat	tterns, 202	1	
Total Assisted Apps 99 Assisted Amt/App \$260,859 % Asst Apprvd 80.8% Applications by Race: White Total Apps 560 Total Amt/App \$256,232 % Positive 85.4% Total Conventional Apps 485 Conventional Amt/App \$255,165 % Conv Positive 85.8% Total Assisted Apps 75 Assisted Amt/App \$263,133 % Asst Positive 82.7% Applications by Race: Black Total Apps 8 Total Amt/App \$195,000 % Positive 63% Total Apps 9 Total Amt/App \$195,000 % Positive 66.7% Applications by Race: Asian Total Apps 11 Total Amt/App \$165,000 % Asst Positive 66.7% Applications by Race: Asian Total Apps 11 Conventional Amt/App \$273,182 % Positive 81.8% Total Conventional Apps 11 Conventional Amt/App \$273,182 % Conv Positive NA Applications by Race: Native American Total Apps 0 Assisted Amt/App \$180,000 % Asst Positive NA Applications by Race: Native American Total Apps 2 Total Amt/App \$180,000 % Positive 100.0% Total Conventional Apps 1 Conventional Amt/App \$255,000 % Conv Positive 100.0% Total Conventional Apps 1 Conventional Amt/App \$255,000 % Conv Positive 100.0% Total Assisted Apps 1 Assisted Amt/App \$105,000 % Asst Positive 100.0% Total Assisted Apps 0 Total Amt/App \$255,000 % Conv Positive 100.0% Applications by Race: Hawaiian or Pacific Islander Total Apps 0 Total Amt/App \$0 % Asst Positive NA Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA Total Apps 0 Total Amt/App \$0 % Conv Positive NA Total Apps 0 Assisted Amt/App \$0 % Asst Positive NA Applications by Race: Race Not Available Total Apps 129 Total Amt/App \$0 % Asst Positive NA Applications by Race: Race Not Available Total Apps 129 Total Amt/App \$281,512 % Positive NA Applications by Race: Race Not Available Total Apps 129 Total Amt/App \$283,304 % Conv Positive NA Applications by Fatic Native Nativ	Total Apps	721	Total Amt/App	\$260,687	% Approved	84.2%
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Applications by Race: Hawaiian or Pacific Islander  Total Apps 0 Total Amt/App \$0 % Positive NA  Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA  Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive NA  Applications by Race: Race Not Available  Total Apps 129 Total Amt/App \$281,512 % Positive 79.8%  Total Conventional Apps 112 Conventional Amt/App \$283,304 % Conv Positive 80.4%  Total Assisted Apps 17 Assisted Amt/App \$269,706 % Asst Positive 76.5%  Applications by Ethnicity: Hispanic  Total Apps 20 Total Amt/App \$229,000 % Positive 75.0%  Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Total Conventional Apps	1	Conventional Amt/App	\$255,000	% Conv Positive	100.0%
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Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive NA  Applications by Race: Race Not Available  Total Apps 129 Total Amt/App \$281,512 % Positive 79.8%  Total Conventional Apps 112 Conventional Amt/App \$283,304 % Conv Positive 80.4%  Total Assisted Apps 17 Assisted Amt/App \$269,706 % Asst Positive 76.5%  Applications by Ethnicity: Hispanic  Total Apps 20 Total Amt/App \$229,000 % Positive 75.0%  Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Applications by Race: Hawaiian	or Pacif	ic Islander			
Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive NA  Applications by Race: Race Not Available  Total Apps 129 Total Amt/App \$281,512 % Positive 79.8%  Total Conventional Apps 112 Conventional Amt/App \$283,304 % Conv Positive 80.4%  Total Assisted Apps 17 Assisted Amt/App \$269,706 % Asst Positive 76.5%  Applications by Ethnicity: Hispanic  Total Apps 20 Total Amt/App \$229,000 % Positive 75.0%  Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Total Apps	0	Total Amt/App	\$0	% Positive	NA
Applications by Race: Race Not Available  Total Apps 129 Total Amt/App \$281,512 % Positive 79.8%  Total Conventional Apps 112 Conventional Amt/App \$283,304 % Conv Positive 80.4%  Total Assisted Apps 17 Assisted Amt/App \$269,706 % Asst Positive 76.5%  Applications by Ethnicity: Hispanic  Total Apps 20 Total Amt/App \$229,000 % Positive 75.0%  Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Apps 129 Total Amt/App \$281,512 % Positive 79.8% Total Conventional Apps 112 Conventional Amt/App \$283,304 % Conv Positive 80.4% Total Assisted Apps 17 Assisted Amt/App \$269,706 % Asst Positive 76.5%  Applications by Ethnicity: Hispanic  Total Apps 20 Total Amt/App \$229,000 % Positive 75.0% Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Total Conventional Apps 112 Conventional Amt/App \$283,304 % Conv Positive 80.4%  Total Assisted Apps 17 Assisted Amt/App \$269,706 % Asst Positive 76.5%  Applications by Ethnicity: Hispanic  Total Apps 20 Total Amt/App \$229,000 % Positive 75.0%  Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	<b>Applications by Race: Race Not</b>	Availabl	e			
Total Assisted Apps 17 Assisted Amt/App \$269,706 % Asst Positive 76.5%  Applications by Ethnicity: Hispanic  Total Apps 20 Total Amt/App \$229,000 % Positive 75.0%  Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Total Apps	129	Total Amt/App	\$281,512	% Positive	79.8%
Applications by Ethnicity: HispanicTotal Apps20Total Amt/App\$229,000% Positive75.0%Total Conventional Apps12Conventional Amt/App\$217,500% Conv Positive75.0%	Total Conventional Apps	112	Conventional Amt/App	\$283,304	% Conv Positive	80.4%
Total Apps 20 Total Amt/App \$229,000 % Positive 75.0% Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Total Assisted Apps	17	Assisted Amt/App	\$269,706	% Asst Positive	76.5%
Total Conventional Apps 12 Conventional Amt/App \$217,500 % Conv Positive 75.0%	Applications by Ethnicity: Hispa	nic				
	Total Apps	20	Total Amt/App	\$229,000	% Positive	75.0%
T + 1 A + + 1 A + + + + + + + + + + + + +	Total Conventional Apps	12	Conventional Amt/App	\$217,500	% Conv Positive	75.0%
1 otal Assisted Apps 8 Assisted Amt/App \$246,250 % Asst Positive 75.0%	Total Assisted Apps	8	Assisted Amt/App	\$246,250	% Asst Positive	75.0%

# **East Grand Rapids**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
25,238	8,807	\$131,804	\$142,181	\$49,532

### **Housing Costs**

### Owner Units Renter Units

 Home Value
 \$394,286
 2016 Value
 \$315,432
 Gross Rent
 \$1,254
 2016 Rent
 \$1,307

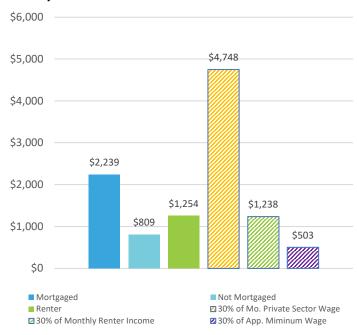
 Cost M/NM
 \$2239/\$809
 Value ▲
 25.0%
 Rent ▲
 -4.0%

\$131,429 To afford median home

\$50,160 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

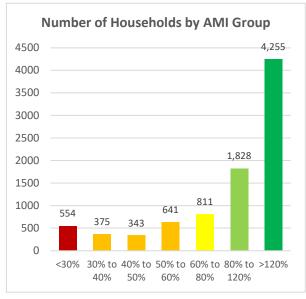
### **Housing Stock**

<b>Units</b> 9,026	Owner HH	88% Renter I	<b>HH</b> 12%
Median Year Built	1970	% Built Pre-1970	49.6%
Median Move Year	2011	% Built After 2010	5.3%
Median Rooms	7.8	SF% 83.9% MM%	7.7% <b>MF%</b> 8.4%

### **Vacancy Rates**

Total	2.4%		Owner	0%	1	Renter	0%	
Season	al	0.3%	Other	1.3%	# V Rent	48	#V Owner	0

Black	100.0%	White	88.7%
Asian	86.4%	Other or Multiracial	78.1%
Am. Indian	100.0%	Hispanic	81.6%
Pacific Islnd	55.0%		



# **East Grand Rapids**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	0.2%	5.3%
Household Count, 2021	8,807	607,624

		Partnership		)		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	5.89					
Median Income, 2021	\$131,804		18.1%	\$66,906		15.3%
Median owner income, 2021	\$142,181		13.3%	\$78,276		13.6%
Median renter income, 2021	\$49,532		-2.4%	\$38,135		17.1%
Median home value	\$394,286		25.0%	\$186,510		26.3%
Median gross rent	\$1,254		-4.0%	\$936		12.0%
Income needed for median rent	\$50,160			\$37,422		
Income needed for median value	\$131,429			\$62,170		
Overburdened households	1,772	20%	-8.3%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	116	1.3%	-15.9%	17,331	2.6%	-13.8%
Seasonal vacancy	31	0.3%	-67.7%	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	NA	3,104	0.5%	-50.7%
For-Rent vacancy	48	0.5%	-49.5%	6,237	0.9%	-7.3%
Homes built pre-1940	1,307	14.5%		104,716	15.8%	
Homes built post-1990	2,730	30.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* High Cost and Stable
High Strength and Low Need (Type IV)

	<b>Owner Units</b>	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	150	66	216
Market supply (vacant on market, adjusted for age)	0	15	15
5 year Market production goals (based on 75K units)	145	49	194
1 year Market production goals (based on 15K units)	29	10	39
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **East Grand Rapids**

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	511	Total Amt/App	\$461,634	% Approved	80.8%			
Total Conventional Apps	485	Conventional Amt/App	\$469,206	% Conv Apprved	80.8%			
Total Assisted Apps	26	Assisted Amt/App	\$320,385	% Asst Apprvd	80.8%			
Applications by Race: White								
Total Apps	354	Total Amt/App	\$464,379	% Positive	82.2%			
Total Conventional Apps	342	Conventional Amt/App	\$469,649	% Conv Positive	82.2%			
Total Assisted Apps	12	Assisted Amt/App	\$314,167	% Asst Positive	83.3%			
Applications by Race: Black								
Total Apps	8	Total Amt/App	\$355,000	% Positive	75%			
Total Conventional Apps	2	Conventional Amt/App	\$655,000	% Conv Positive	100.0%			
Total Assisted Apps	6	Assisted Amt/App	\$255,000	% Asst Positive	66.7%			
Applications by Race: Asian								
Total Apps	20	Total Amt/App	\$337,000	% Positive	90.0%			
Total Conventional Apps	19	Conventional Amt/App	\$339,211	% Conv Positive	89.5%			
Total Assisted Apps	1	Assisted Amt/App	\$295,000	% Asst Positive	100.0%			
Applications by Race: Native A	merican							
Total Apps	3	Total Amt/App	\$171,667	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$155,000	% Conv Positive	100.0%			
Total Assisted Apps	2	Assisted Amt/App	\$180,000	% Asst Positive	100.0%			
Applications by Race: Hawaiian	or Pacif	ic Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race Not	Availabl	e						
Total Apps	110	Total Amt/App	\$481,455	% Positive	75.5%			
Total Conventional Apps	103	Conventional Amt/App	\$487,621	% Conv Positive	74.8%			
Total Assisted Apps	7	Assisted Amt/App	\$390,714	% Asst Positive	85.7%			
Applications by Ethnicity: Hispanic								
Total Apps	11	Total Amt/App	\$296,818	% Positive	72.7%			
Total Conventional Apps	11	Conventional Amt/App	\$296,818	% Conv Positive	72.7%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			

### **Fennville**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
24,793	8,629	\$64,737	\$68,884	\$42,038

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$175,362
 2016 Value
 \$151,859
 Gross Rent
 \$761
 \$782

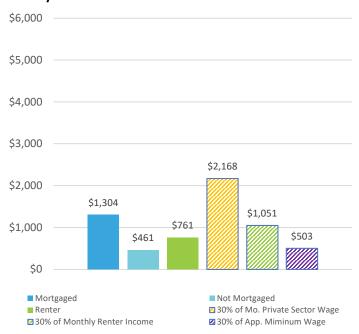
 Cost M/NM
 \$1304/\$461
 Value ▲
 15.5%
 Rent ▲
 -2.7%

\$58,454 To afford median home

\$30,440 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

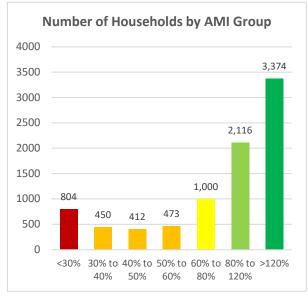
### **Housing Stock**

Units 11,612	Owner HH	85% Renter F	H 15%	
Median Year Built	1983	% Built Pre-1970	35.8%	
Median Move Year	2007	% Built After 2010	5.9%	
Median Rooms	6.0	<b>SF%</b> 79.3% <b>MM%</b>	4% <b>MF%</b> 0.3	1%

# **Vacancy Rates**

Total	25.7%		Owner	0%	Re	enter	0%	
Season	al	20.0%	Other	3.4%	# V Rent	25	#V Owner	30

Black	61.4%	White	85.4%
Asian	100.0%	Other or Multiracial	85.9%
Am. Indian	14.3%	Hispanic	74.3%
Pacific Islnd	0.0%		



# Fennville

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-0.3%	5.3%
Household Count, 2021	8,629	607,624

	Market		Partnership		1	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.62					
Median Income, 2021	\$64,737		11.9%	\$66,906		15.3%
Median owner income, 2021	\$68,884		8.6%	\$78,276		13.6%
Median renter income, 2021	\$42,038		21.0%	\$38,135		17.1%
Median home value	\$175,362		15.5%	\$186,510		26.3%
Median gross rent	\$761		-2.7%	\$936		12.0%
Income needed for median rent	\$30,440			\$37,422		
Income needed for median value	\$58,454			\$62,170		
Overburdened households	2,024	23%	-10.8%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	395	3.4%	-24.9%	17,331	2.6%	-13.8%
Seasonal vacancy	2,322	20.0%	-3.9%	47,247	7.1%	-5.1%
For-Sale vacancy	30	0.3%	-71.2%	3,104	0.5%	-50.7%
For-Rent vacancy	25	0.2%	733.3%	6,237	0.9%	-7.3%
Homes built pre-1940	1,786	15.4%		104,716	15.8%	
Homes built post-1990	4,824	41.5%		235,045	35.4%	

### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Stable
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	91	47	138
Market supply (vacant on market, adjusted for age)	10	9	19
5 year Market production goals (based on 75K units)	78	37	115
1 year Market production goals (based on 15K units)	16	7	23
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Fennville

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	340	Total Amt/App	\$255,588	% Approved	75.0%		
Total Conventional Apps	272	Conventional Amt/App	\$267,279	% Conv Apprved	77.2%		
Total Assisted Apps	68	Assisted Amt/App	\$208,824	% Asst Apprvd	66.2%		
Applications by Race: White							
Total Apps	278	Total Amt/App	\$255,504	% Positive	75.5%		
Total Conventional Apps	231	Conventional Amt/App	\$265,779	% Conv Positive	77.9%		
Total Assisted Apps	47	Assisted Amt/App	\$205,000	% Asst Positive	63.8%		
Applications by Race: Black							
Total Apps	6	Total Amt/App	\$323,333	% Positive	83%		
Total Conventional Apps	2	Conventional Amt/App	\$505,000	% Conv Positive	100.0%		
Total Assisted Apps	4	Assisted Amt/App	\$232,500	% Asst Positive	75.0%		
Applications by Race: Asian							
Total Apps	1	Total Amt/App	\$155,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$155,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native Ar							
Total Apps	3	Total Amt/App	\$178,333	% Positive	100.0%		
Total Conventional Apps	3	Conventional Amt/App	\$178,333	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaiian	or Pacif						
Total Apps	1	Total Amt/App	\$265,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$265,000	% Asst Positive	100.0%		
Applications by Race: Race Not	Availabl						
Total Apps	49	Total Amt/App	\$249,082	% Positive	71.4%		
Total Conventional Apps	35	Conventional Amt/App	\$266,429	% Conv Positive	74.3%		
Total Assisted Apps	14	Assisted Amt/App	\$205,714	% Asst Positive	64.3%		
Applications by Ethnicity: Hispa							
Total Apps	28	Total Amt/App	\$185,357	% Positive	60.7%		
Total Conventional Apps	22	Conventional Amt/App	\$179,545	% Conv Positive	54.5%		
Total Assisted Apps	6	Assisted Amt/App	\$206,667	% Asst Positive	83.3%		

### **Forest Hills-North**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
36,482	13,529	\$112,612	\$120,865	\$54,628

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$351,072
 2016 Value
 \$278,375
 Gross Rent
 \$1,400
 \$976

 Cost M/NM
 \$2015/\$762
 Value ▲
 26.1%
 Rent ▲
 43.5%

\$117,024 To afford median home

\$56,000 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

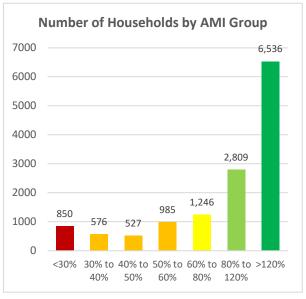
### **Housing Stock**

<b>Units</b> 14,176	Owner HH	89%	Renter H	Н	11%	
Median Year Built	1989	% Built Pre-19	970	19.4%		
Median Move Year	2011	% Built After	2010	13%		
Median Rooms	7.8	<b>SF%</b> 79.3%	MM%	15%	MF%	5.3%

### **Vacancy Rates**

Total 4	.6%		Owner	0%	Re	nter	0.1%	
Seasonal	l	0.5%	Other	1.5%	# V Rent	133	#V Owner	19

Black	78.0%	White	89.1%
Asian	73.5%	Other or Multiracial	88.5%
Am. Indian	0.0%	Hispanic	100.0%
Pacific IsInd	0.0%		



## **Forest Hills-North**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	8.7%	5.3%
Household Count, 2021	13,529	607,624

	Market			Pa	)	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	5.25					
Median Income, 2021	\$112,612		7.2%	\$66,906		15.3%
Median owner income, 2021	\$120,865		4.0%	\$78,276		13.6%
Median renter income, 2021	\$54,628		32.9%	\$38,135		17.1%
Median home value	\$351,072		26.1%	\$186,510		26.3%
Median gross rent	\$1,400		43.5%	\$936		12.0%
Income needed for median rent	\$56,000			\$37,422		
Income needed for median value	\$117,024			\$62,170		
Overburdened households	2,047	15%	-17.0%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	216	1.5%	204.2%	17,331	2.6%	-13.8%
Seasonal vacancy	65	0.5%	-61.5%	47,247	7.1%	-5.1%
For-Sale vacancy	19	0.1%	-64.2%	3,104	0.5%	-50.7%
For-Rent vacancy	133	0.9%	303.0%	6,237	0.9%	-7.3%
Homes built pre-1940	332	2.3%		104,716	15.8%	
Homes built post-1990	7,271	51.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	191	143	334
Market supply (vacant on market, adjusted for age)	4	25	28
5 year Market production goals (based on 75K units)	181	114	295
1 year Market production goals (based on 15K units)	36	23	59
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Forest Hills-North**

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	689	Total Amt/App	\$436,234	% Approved	79.8%		
Total Conventional Apps	655	Conventional Amt/App	\$443,031	% Conv Apprved	80.2%		
Total Assisted Apps	34	Assisted Amt/App	\$305,294	% Asst Apprvd	73.5%		
Applications by Race: White	9						
Total Apps	494	Total Amt/App	\$414,696	% Positive	80.2%		
Total Conventional Apps	471	Conventional Amt/App	\$420,987	% Conv Positive	80.5%		
Total Assisted Apps	23	Assisted Amt/App	\$285,870	% Asst Positive	73.9%		
Applications by Race: Black							
Total Apps	9	Total Amt/App	\$399,444	% Positive	78%		
Total Conventional Apps	5	Conventional Amt/App	\$397,000	% Conv Positive	60.0%		
Total Assisted Apps	4	Assisted Amt/App	\$402,500	% Asst Positive	100.0%		
Applications by Race: Asian							
Total Apps	25	Total Amt/App	\$528,200	% Positive	72.0%		
Total Conventional Apps	25	Conventional Amt/App	\$528,200	% Conv Positive	72.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native	e American						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawa	iian or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	Not Available	2					
Total Apps	148	Total Amt/App	\$486,892	% Positive	79.7%		
Total Conventional Apps	142	Conventional Amt/App	\$493,803	% Conv Positive	81.0%		
Total Assisted Apps	6	Assisted Amt/App	\$323,333	% Asst Positive	50.0%		
Applications by Ethnicity: H	ispanic						
Total Apps	11	Total Amt/App	\$356,818	% Positive	72.7%		
Total Conventional Apps	9	Conventional Amt/App	\$373,889	% Conv Positive	77.8%		
Total Assisted Apps	2	Assisted Amt/App	\$280,000	% Asst Positive	50.0%		

### **Forest Hills-South**

20.007	Households Me	dian HH Income Ow	vner HH Income Re	enter HH Income
28,887 9,931 \$110,028 \$118,745	9,931	\$110,028	\$118,745	\$43,436

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$304,361
 2016 Value
 \$257,790
 Gross Rent
 \$656
 \$656

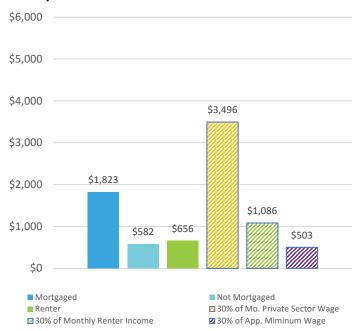
 Cost M/NM
 \$1823/\$582
 Value ▲
 18.1%
 Rent ▲
 -25.2%

\$101,454 To afford median home

\$26,240 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

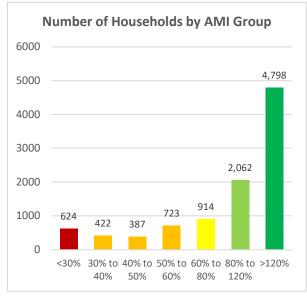
### **Housing Stock**

<b>Units</b> 10,295	Owner HH	92% Renter	HH 8%	
Median Year Built	1988	% Built Pre-1970	21%	
Median Move Year	2011	% Built After 2010	9.6%	
Median Rooms	7.5	SF% 89.5% MM%	3.3% <b>MF%</b> 3.1%	6

### **Vacancy Rates**

Total	3.5%		Owner	0%	Renter		0%	
Season	al	0.8%	Other	1.9%	# V Rent	24	#V Owner	37

Black	97.8%	White	92.5%
Asian	100.0%	Other or Multiracial	57.8%
Am. Indian	100.0%	Hispanic	91.3%
Pacific IsInd	0.0%		



## **Forest Hills-South**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	7.3%	5.3%
Household Count, 2021	9,931	607,624

	Market			Partnership		1
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.55					
Median Income, 2021	\$110,028		11.1%	\$66,906		15.3%
Median owner income, 2021	\$118,745		16.0%	\$78,276		13.6%
Median renter income, 2021	\$43,436		13.9%	\$38,135		17.1%
Median home value	\$304,361		18.1%	\$186,510		26.3%
Median gross rent	\$656		-25.2%	\$936		12.0%
Income needed for median rent	\$26,240			\$37,422		
Income needed for median value	\$101,454			\$62,170		
Overburdened households	1,564	16%	-9.4%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	197	1.9%	109.6%	17,331	2.6%	-13.8%
Seasonal vacancy	79	0.8%	-26.2%	47,247	7.1%	-5.1%
For-Sale vacancy	37	0.4%	-21.3%	3,104	0.5%	-50.7%
For-Rent vacancy	24	0.2%	60.0%	6,237	0.9%	-7.3%
Homes built pre-1940	929	9.0%		104,716	15.8%	
Homes built post-1990	4,871	47.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	113	83	195
Market supply (vacant on market, adjusted for age)	7	7	14
5 year Market production goals (based on 75K units)	102	73	175
1 year Market production goals (based on 15K units)	20	15	35
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Forest Hills-South

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	624	Total Amt/App	\$358,622	% Approved	78.5%		
Total Conventional Apps	576	Conventional Amt/App	\$362,882	% Conv Apprved	79.2%		
Total Assisted Apps	48	Assisted Amt/App	\$307,500	% Asst Apprvd	70.8%		
Applications by Race: White							
Total Apps	451	Total Amt/App	\$345,998	% Positive	80.5%		
<b>Total Conventional Apps</b>	420	Conventional Amt/App	\$349,381	% Conv Positive	80.2%		
Total Assisted Apps	31	Assisted Amt/App	\$300,161	% Asst Positive	83.9%		
Applications by Race: Black							
Total Apps	8	Total Amt/App	\$333,750	% Positive	63%		
Total Conventional Apps	4	Conventional Amt/App	\$362,500	% Conv Positive	50.0%		
Total Assisted Apps	4	Assisted Amt/App	\$305,000	% Asst Positive	75.0%		
Applications by Race: Asian							
Total Apps	13	Total Amt/App	\$301,923	% Positive	84.6%		
Total Conventional Apps	12	Conventional Amt/App	\$315,000	% Conv Positive	91.7%		
Total Assisted Apps	1	Assisted Amt/App	\$145,000	% Asst Positive	0.0%		
Applications by Race: Native A							
Total Apps	2	Total Amt/App	\$355,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$395,000	% Conv Positive	100.0%		
Total Assisted Apps	1	Assisted Amt/App	\$315,000	% Asst Positive	100.0%		
Applications by Race: Hawaiia	n or Pacif						
Total Apps	1	Total Amt/App	\$305,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$305,000	% Asst Positive	100.0%		
Applications by Race: Race No							
Total Apps	140	Total Amt/App	\$410,571	% Positive	72.9%		
Total Conventional Apps	132	Conventional Amt/App	\$414,470	% Conv Positive	75.0%		
Total Assisted Apps	8	Assisted Amt/App	\$346,250	% Asst Positive	37.5%		
Applications by Ethnicity: Hisp							
Total Apps	16	Total Amt/App	\$264,375	% Positive	93.8%		
Total Conventional Apps	11	Conventional Amt/App	\$258,636	% Conv Positive	100.0%		
Total Assisted Apps	5	Assisted Amt/App	\$277,000	% Asst Positive	80.0%		

#### **Fremont**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
44,400	15,983	\$58,259	\$63,581	\$32,215

## **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$140,204
 2016 Value
 \$117,286
 Gross Rent
 \$741
 \$706

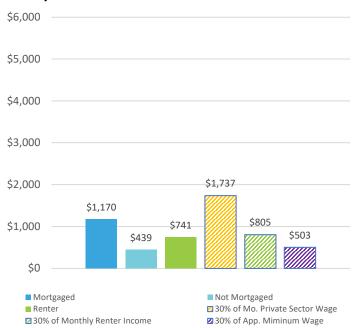
 Cost M/NM
 \$1170/\$439
 Value ▲
 19.5%
 Rent ▲
 5.0%

\$46,735 To afford median home

\$29,640 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

### **Housing Stock**

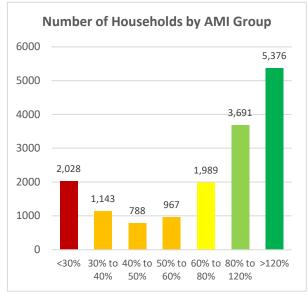
Units 19,850	Owner HH	85% Renter H	HH.	15%	
Median Year Built	1977	% Built Pre-1970	38.4%		
Median Move Year	2008	% Built After 2010	2.6%		
Median Rooms	5.8	<b>SF%</b> 75.1% <b>MM%</b>	5.2%	MF%	1.5%

### **Vacancy Rates**

 Total
 19.5%
 Owner
 0%
 Renter
 0%

 Seasonal
 12.4%
 Other
 4.5%
 # V Rent
 44
 #V Owner
 157

віаск	86.7%	White	85.6%
Asian	87.0%	Other or Multiracial	82.0%
Am. Indian	85.6%	Hispanic	81.1%
Pacific Islnd	0.0%		



#### **Fremont**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-1.2%	5.3%
Household Count, 2021	15,983	607,624

	Market			Partnership		)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.10					
Median Income, 2021	\$58,259		16.0%	\$66,906		15.3%
Median owner income, 2021	\$63,581		11.3%	\$78,276		13.6%
Median renter income, 2021	\$32,215		15.0%	\$38,135		17.1%
Median home value	\$140,204		19.5%	\$186,510		26.3%
Median gross rent	\$741		5.0%	\$936		12.0%
Income needed for median rent	\$29,640			\$37,422		
Income needed for median value	\$46,735			\$62,170		
Overburdened households	3,575	22%	-13.0%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	888	4.5%	-3.5%	17,331	2.6%	-13.8%
Seasonal vacancy	2,461	12.4%	-2.3%	47,247	7.1%	-5.1%
For-Sale vacancy	157	0.8%	-47.1%	3,104	0.5%	-50.7%
For-Rent vacancy	44	0.2%	-58.1%	6,237	0.9%	-7.3%
Homes built pre-1940	2,597	13.1%		104,716	15.8%	
Homes built post-1990	6,237	31.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Shrinking
Low Strength and Low Need (Type III)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	258	94	352
Market supply (vacant on market, adjusted for age)	59	18	76
5 year Market production goals (based on 75K units)	193	74	266
1 year Market production goals (based on 15K units)	39	15	53
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Fremont

Hon	Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	559	Total Amt/App	\$195,089	% Approved	74.6%			
Total Conventional Apps	393	Conventional Amt/App	\$193,089	% Conv Apprved	74.0% 77.4%			
Total Assisted Apps	166	Assisted Amt/App	\$183,434	% Conv Apprved  % Asst Apprvd	68.1%			
Applications by Race: White	100	Assisted Amil/App	\$165,454	% Asst Apprvu	00.170			
Total Apps	466	Total Amt/App	\$194,142	% Positive	76.6%			
Total Conventional Apps	328	Conventional Amt/App	\$196,921	% Conv Positive	80.5%			
Total Assisted Apps	138	Assisted Amt/App	\$130,521	% Asst Positive	67.4%			
Applications by Race: Black	130	Assisted Amil/App	\$107,330	% ASSI POSITIVE	07.470			
Total Apps	1	Total Amt/App	\$345,000	% Positive	100%			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	1	Assisted Amt/App	\$345,000	% Asst Positive	100.0%			
Applications by Race: Asian	_	Assisted American	75-5,000	70 A331 1 O3111VC	100.070			
Total Apps	1	Total Amt/App	\$285,000	% Positive	0.0%			
Total Conventional Apps	1	Conventional Amt/App	\$285,000	% Conv Positive	0.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Native A	merican	, 11	·					
Total Apps	2	Total Amt/App	\$265,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$155,000	% Conv Positive	100.0%			
Total Assisted Apps	1	Assisted Amt/App	\$375,000	% Asst Positive	100.0%			
Applications by Race: Hawaiia	n or Pacif	ic Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race No	t Availabl	e						
Total Apps	84	Total Amt/App	\$189,881	% Positive	65.5%			
Total Conventional Apps	58	Conventional Amt/App	\$205,345	% Conv Positive	62.1%			
Total Assisted Apps	26	Assisted Amt/App	\$155,385	% Asst Positive	73.1%			
Applications by Ethnicity: Hisp	anic							
Total Apps	24	Total Amt/App	\$214,167	% Positive	75.0%			
<b>Total Conventional Apps</b>	14	Conventional Amt/App	\$242,143	% Conv Positive	64.3%			
Total Assisted Apps	10	Assisted Amt/App	\$175,000	% Asst Positive	90.0%			

#### **Grand Haven-Central**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
31,412	13,706	\$70,717	\$82,041	\$36,569

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$217,518
 2016 Value
 \$168,394
 Gross Rent
 \$915
 \$2016 Rent
 \$839

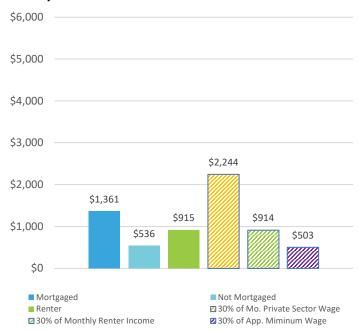
 Cost M/NM
 \$1361/\$536
 Value ▲
 29.2%
 Rent ▲
 9.0%

\$72,506 To afford median home

\$36,600 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

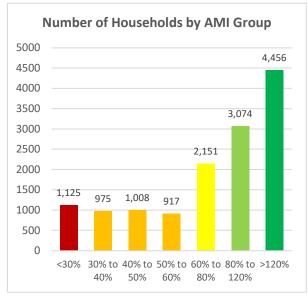
### **Housing Stock**

<b>Units</b> 15,076	Owner HH	77% Renter H	IH 23%
Median Year Built	1973	% Built Pre-1970	44%
Median Move Year	2010	% Built After 2010	6.8%
Median Rooms	6.1	SF% 67.7% MM%	18.3% <b>MF%</b> 8.3%

### **Vacancy Rates**

Total 9.	1%		Owner	0%	Renter		0%	
Seasonal		7.1%	Other	1.0%	# V Rent	101	#V Owner	25

віаск	0.0%	wnite	//.5%
Asian	63.0%	Other or Multiracial	64.6%
Am. Indian	100.0%	Hispanic	37.4%
Pacific IsInd	0.0%		



## **Grand Haven-Central**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	12.2%	5.3%
Household Count, 2021	13,706	607,624

	ı	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	3.25						
Median Income, 2021	\$70,717		8.4%	\$66,906		15.3%	
Median owner income, 2021	\$82,041		13.1%	\$78,276		13.6%	
Median renter income, 2021	\$36,569		-15.8%	\$38,135		17.1%	
Median home value	\$217,518		29.2%	\$186,510		26.3%	
Median gross rent	\$915		9.0%	\$936		12.0%	
Income needed for median rent	\$36,600			\$37,422			
Income needed for median value	\$72,506			\$62,170			
Overburdened households	2,873	21%	3.2%	140,776	23.2%	-8.7%	

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	152	1.0%	-68.5%	17,331	2.6%	-13.8%
Seasonal vacancy	1,068	7.1%	6.1%	47,247	7.1%	-5.1%
For-Sale vacancy	25	0.2%	-88.6%	3,104	0.5%	-50.7%
For-Rent vacancy	101	0.7%	-51.0%	6,237	0.9%	-7.3%
Homes built pre-1940	2,529	16.8%		104,716	15.8%	
Homes built post-1990	4,712	31.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

		<b>Owner Units</b>	Renter Units	<b>Total Units</b>
Market demand (estimated	annual moves)	207	192	399
Market supply (vacant on m	arket, adjusted for age)	11	39	50
5 year Market production go	pals (based on 75K units)	189	148	337
1 year Market production go	oals (based on 15K units)	38	30	67
5 year Partnership goals (ba	sed on 75K units)	7,025	6,566	13,591
1 year Partnership goals (ba	sed on 15K units)	1,405	1,313	2,718

# **Grand Haven-Central**

Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive NA Applications by Race: Asian  Total Apps 9 Total Amt/App \$260,556 % Positive 66.7% 66.7% Total Conventional Apps 6 Conventional Amt/App \$265,000 % Conv Positive 66.7% 66.7% Total Assisted Apps 3 Assisted Amt/App \$251,667 % Asst Positive 66.7% Applications by Race: Native American  Total Apps 1 Total Amt/App \$115,000 % Positive 100.0% Total Assisted Apps 1 Conventional Amt/App \$115,000 % Conv Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive 100.0% Applications by Race: Hawaiian or Pacific Islander  Total Apps 1 Total Amt/App \$0 % Asst Positive 100.0% Total Apps 1 Conventional Amt/App \$0 % Asst Positive 100.0% Total Apps 1 Conventional Amt/App \$295,000 % Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$295,000 % Conv Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive 100.0% Total Assisted Apps 10 Total Amt/App \$0 % Asst Positive 100.0% Total Apps 105 Total Amt/App \$0 % Asst Positive 100.0% Total Apps 105 Total Amt/App \$274,714 % Positive 78.1% Total Apps 105 Total Amt/App \$286,605 % Conv Positive 79.0% Total Assisted Apps 24 Assisted Amt/App \$234,583 % Asst Positive 75.0% Applications by Ethnicity: Hispanic  Total Apps 14 Total Amt/App \$255,000 % Positive 75.0% Applications by Ethnicity: Hispanic  Total Apps 14 Total Amt/App \$255,000 % Positive 64.3% Total Apps 14 Total Amt/App \$255,000 % Conv Positive 75.0% Applications by Ethnicity: Hispanic	Home Mortgage Disclosure Act Patterns, 2021							
Total Assisted Apps	Total Apps	592	Total Amt/App	\$276,149	% Approved	85.0%		
Total Apps	Total Conventional Apps	509	Conventional Amt/App	\$278,163	% Conv Apprved	86.2%		
Total Apps 470 Total Amt/App \$274,532 % Positive 86.8% Total Conventional Apps 415 Conventional Amt/App \$274,157 % Conv Positive 78.2% Applications by Race: Black  Total Apps 1 Total Amt/App \$225,000 % Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$225,000 % Positive 100.0% Assisted Apps 0 Assisted Amt/App \$225,000 % Conv Positive 100.0% Applications by Race: Asian  Total Apps 0 Assisted Amt/App \$225,000 % Conv Positive 100.0% Applications by Race: Asian  Total Apps 9 Total Amt/App \$225,000 % Conv Positive 100.0% Applications by Race: Asian  Total Apps 9 Total Amt/App \$260,556 % Positive 66.7% Total Conventional Apps 6 Conventional Amt/App \$265,000 % Conv Positive 66.7% Applications by Race: Native American  Total Apps 1 Total Amt/App \$251,667 % Asst Positive 66.7% Applications by Race: Native American  Total Apps 1 Total Amt/App \$115,000 % Positive 100.0% Total Conventional Apps 1 Conventional Amt/App \$115,000 % Conv Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$115,000 % Conv Positive 100.0% Applications by Race: Hawaiian or Pacific Islander  Total Apps 1 Total Amt/App \$295,000 % Positive 100.0% Total Conventional Apps 1 Conventional Amt/App \$295,000 % Conv Positive NA Applications by Race: Race Not Available  Total Apps 1 Total Amt/App \$295,000 % Conv Positive NA Applications by Race: Race Not Available  Total Apps 10 Assisted Amt/App \$295,000 % Conv Positive NA Applications by Race: Race Not Available  Total Apps 10 Assisted Amt/App \$295,000 % Conv Positive NA Applications by Race: Race Not Available  Total Apps 10 Assisted Amt/App \$274,714 % Positive 79.0% Total Conventional Apps 24 Assisted Amt/App \$286,605 % Conv Positive 79.0% Applications by Ethnicity: Hispanic  Total Apps 14 Total Amt/App \$255,000 % Positive 75.0% Applications by Ethnicity: Hispanic	Total Assisted Apps	83	Assisted Amt/App	\$263,795	% Asst Apprvd	77.1%		
Total Conventional Apps 415 Conventional Amt/App \$274,157 % Conv Positive 78.2% Total Assisted Apps 55 Assisted Amt/App \$277,364 % Asst Positive 78.2% Applications by Race: Black  Total Apps 1 Total Amt/App \$225,000 % Positive 100.0% Total Conventional Apps 1 Conventional Amt/App \$225,000 % Conv Positive 100.0% Applications by Race: Asian  Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive 100.0% Applications by Race: Asian  Total Apps 9 Total Amt/App \$260,556 % Positive 66.7% Total Apps 9 Total Amt/App \$265,000 % Conv Positive 66.7% Applications by Race: Native American  Total Apps 3 Assisted Amt/App \$251,667 % Asst Positive 66.7% Applications by Race: Native American  Total Apps 1 Total Amt/App \$115,000 % Positive 66.7% Applications by Race: Native American  Total Apps 1 Total Amt/App \$115,000 % Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$115,000 % Conv Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$115,000 % Conv Positive 100.0% Total Assisted Apps 1 Conventional Amt/App \$0 % Asst Positive NA Applications by Race: Hawaiian or Pacific Islander  Total Apps 1 Total Amt/App \$295,000 % Positive 100.0% Total Apps 1 Conventional Amt/App \$295,000 % Conv Positive 100.0% Total Assisted Apps 0 Assisted Amt/App \$295,000 % Conv Positive 100.0% Total Assisted Apps 1 Conventional Amt/App \$295,000 % Conv Positive 100.0% Total Apps 10 Total Amt/App \$274,714 % Positive 78.1% Total Apps 105 Total Amt/App \$286,605 % Conv Positive 79.0% Total Assisted Apps 24 Assisted Amt/App \$286,605 % Conv Positive 79.0% Applications by Ethnicity: Hispanic  Total Apps 14 Total Amt/App \$286,605 % Conv Positive 79.0% Applications by Ethnicity: Hispanic  Total Apps 14 Total Amt/App \$255,000 % Positive 64.3% Total Apps 14 Total Amt/App \$255,000 % Conv Positive 75.0% Applications by Ethnicity: Hispanic	Applications by Race: White							
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#### **Grand Haven-Outer**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
26,519	10,285	\$82,379	\$93,451	\$40,132

### **Housing Costs**

#### Owner Units Renter Units

Home Value	\$268,427	2016 Value	\$212,358	Corres Boot	ć040	2016 Rent	\$871
Cost M/NM	\$1529/\$560	Value ▲	26.4%	Gross Rent	\$919	Rent ▲	5.6%

\$89,476 To afford median home

\$36,760 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

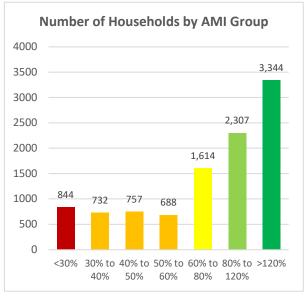
### **Housing Stock**

Units 11,070	Owner HH	84%	Renter H	Н	16%	
Median Year Built	1989	% Built Pre-1	970	20.6%		
Median Move Year	2011	% Built After	2010	10.2%		
Median Rooms	6.3	<b>SF%</b> 74.5%	MM%	12.4%	MF%	6.6%

## **Vacancy Rates**

<b>Total</b> 7.1%		Owner	0%	Renter	0.1%	
Seasonal	2.5%	Other	1.3%	# V Rent 171	#V Owner	81

віаск	85.7%	White	84.1%
Asian	42.1%	Other or Multiracial	78.2%
Am. Indian	100.0%	Hispanic	84.4%
Pacific Islnd	0.0%		



## **Grand Haven-Outer**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	9.0%	5.3%
Household Count, 2021	10,285	607,624

	Market		Partnership		1	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.01					
Median Income, 2021	\$82,379		13.9%	\$66,906		15.3%
Median owner income, 2021	\$93,451		14.1%	\$78,276		13.6%
Median renter income, 2021	\$40,132		-3.1%	\$38,135		17.1%
Median home value	\$268,427		26.4%	\$186,510		26.3%
Median gross rent	\$919		5.6%	\$936		12.0%
Income needed for median rent	\$36,760			\$37,422		
Income needed for median value	\$89,476			\$62,170		
Overburdened households	2,144	21%	-1.7%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	1
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	147	1.3%	-51.0%	17,331	2.6%	-13.8%
Seasonal vacancy	274	2.5%	0.0%	47,247	7.1%	-5.1%
For-Sale vacancy	81	0.7%	-42.6%	3,104	0.5%	-50.7%
For-Rent vacancy	171	1.5%	13.2%	6,237	0.9%	-7.3%
Homes built pre-1940	466	4.2%		104,716	15.8%	
Homes built post-1990	5,518	49.8%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	222	101	323
Market supply (vacant on market, adjusted for age)	17	32	49
5 year Market production goals (based on 75K units)	198	67	265
1 year Market production goals (based on 15K units)	40	13	53
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Haven-Outer**

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	496	Total Amt/App	\$339,375	% Approved	81.3%	
Total Conventional Apps	440	Conventional Amt/App	\$343,705	% Conv Apprved	80.5%	
Total Assisted Apps	56	Assisted Amt/App	\$305,357	% Asst Apprvd	87.5%	
Applications by Race: White						
Total Apps	404	Total Amt/App	\$332,203	% Positive	83.9%	
Total Conventional Apps	358	Conventional Amt/App	\$335,754	% Conv Positive	83.2%	
Total Assisted Apps	46	Assisted Amt/App	\$304,565	% Asst Positive	89.1%	
Applications by Race: Black						
Total Apps	1	Total Amt/App	\$275,000	% Positive	0%	
Total Conventional Apps	1	Conventional Amt/App	\$275,000	% Conv Positive	0.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Asian						
Total Apps	6	Total Amt/App	\$248,333	% Positive	66.7%	
Total Conventional Apps	6	Conventional Amt/App	\$248,333	% Conv Positive	66.7%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Native	American					
Total Apps	6	Total Amt/App	\$161,667	% Positive	83.3%	
Total Conventional Apps	4	Conventional Amt/App	\$140,000	% Conv Positive	75.0%	
Total Assisted Apps	2	Assisted Amt/App	\$205,000	% Asst Positive	100.0%	
Applications by Race: Hawaii	an or Pacifi	ic Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race N	ot Availabl	e				
Total Apps	81	Total Amt/App	\$375,247	% Positive	70.4%	
Total Conventional Apps	71	Conventional Amt/App	\$384,577	% Conv Positive	69.0%	
Total Assisted Apps	10	Assisted Amt/App	\$309,000	% Asst Positive	80.0%	
Applications by Ethnicity: His	-					
Total Apps	9	Total Amt/App	\$282,778	% Positive	66.7%	
Total Conventional Apps	7	Conventional Amt/App	\$285,000	% Conv Positive	57.1%	
Total Assisted Apps	2	Assisted Amt/App	\$275,000	% Asst Positive	100.0%	

## **Grand Rapids-Central**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
42,327	18,830	\$47,669	\$66,018	\$39,146

## **Housing Costs**

#### Owner Units Renter Units

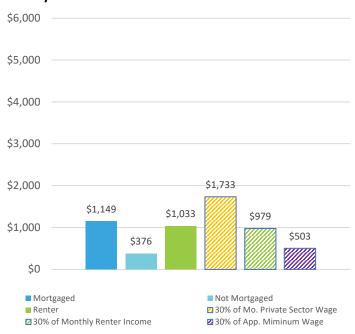
 Home Value
 \$152,740
 2016 Value
 \$107,269
 Gross Rent
 \$1,033
 2016 Rent
 \$878

 Cost M/NM
 \$1149/\$376
 Value ▲
 42.4%
 Rent ▲
 17.6%

\$50,913 To afford median home

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**

\$41,320 To afford median gross rent



## **Housing and Development Conditions**

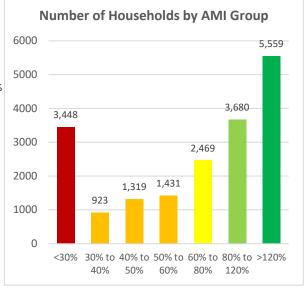
### **Housing Stock**

Units 21,255	Owner HH	39% Renter H	IH 61%
Median Year Built	1944	% Built Pre-1970	77.8%
Median Move Year	2015	% Built After 2010	7.6%
Median Rooms	4.9	<b>SF%</b> 43.8% <b>MM%</b>	33.3% <b>MF%</b> 22.8%

## **Vacancy Rates**

Total	11.4%		Owner	0%	Renter		0%	
Season	al	0.9%	Other	5.3%	# V Rent	553	#V Owner	224

віаск	13.6%	White	43.8%
Asian	25.7%	Other or Multiracial	30.7%
Am. Indian	75.9%	Hispanic	29.2%
Pacific Islnd	0.0%		



# **Grand Rapids-Central**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	11.9%	5.3%
Household Count, 2021	18,830	607,624

	ı	Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.28					
Median Income, 2021	\$47,669		25.7%	\$66,906		15.3%
Median owner income, 2021	\$66,018		6.6%	\$78,276		13.6%
Median renter income, 2021	\$39,146		44.3%	\$38,135		17.1%
Median home value	\$152,740		42.4%	\$186,510		26.3%
Median gross rent	\$1,033		17.6%	\$936		12.0%
Income needed for median rent	\$41,320			\$37,422		
Income needed for median value	\$50,913			\$62,170		
Overburdened households	6,756	36%	-2.9%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	1,126	5.3%	-13.4%	17,331	2.6%	-13.8%
Seasonal vacancy	187	0.9%	274.0%	47,247	7.1%	-5.1%
For-Sale vacancy	224	1.1%	-7.8%	3,104	0.5%	-50.7%
For-Rent vacancy	553	2.6%	4.5%	6,237	0.9%	-7.3%
Homes built pre-1940	12,447	58.6%		104,716	15.8%	
Homes built post-1990	3,099	14.6%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	180	896	1075
Market supply (vacant on market, adjusted for age)	199	389	589
5 year Market production goals (based on 75K units)	0	489	489
1 year Market production goals (based on 15K units)	0	98	98
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-Central**

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	810	Total Amt/App	\$202,951	% Approved	79.4%			
Total Conventional Apps	660	Conventional Amt/App	\$204,000	% Conv Apprved	81.2%			
Total Assisted Apps	150	Assisted Amt/App	\$198,333	% Asst Apprvd	71.3%			
Applications by Race: White	)							
Total Apps	585	Total Amt/App	\$199,462	% Positive	82.2%			
Total Conventional Apps	492	Conventional Amt/App	\$200,122	% Conv Positive	83.7%			
Total Assisted Apps	93	Assisted Amt/App	\$195,968	% Asst Positive	74.2%			
Applications by Race: Black								
Total Apps	34	Total Amt/App	\$173,235	% Positive	68%			
Total Conventional Apps	19	Conventional Amt/App	\$170,789	% Conv Positive	68.4%			
Total Assisted Apps	15	Assisted Amt/App	\$176,333	% Asst Positive	66.7%			
Applications by Race: Asian								
Total Apps	7	Total Amt/App	\$259,286	% Positive	28.6%			
Total Conventional Apps	7	Conventional Amt/App	\$259,286	% Conv Positive	28.6%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Native	e American							
Total Apps	1	Total Amt/App	\$215,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$215,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawa	iian or Pacifi	c Islander						
Total Apps	2	Total Amt/App	\$195,000	% Positive	50.0%			
Total Conventional Apps	2	Conventional Amt/App	\$195,000	% Conv Positive	50.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race	Not Available	2						
Total Apps	162	Total Amt/App	\$220,123	% Positive	75.9%			
Total Conventional Apps	125	Conventional Amt/App	\$222,040	% Conv Positive	79.2%			
Total Assisted Apps	37	Assisted Amt/App	\$213,649	% Asst Positive	64.9%			
Applications by Ethnicity: H	-							
Total Apps	59	Total Amt/App	\$196,186	% Positive	78.0%			
Total Conventional Apps	44	Conventional Amt/App	\$198,182	% Conv Positive	75.0%			
Total Assisted Apps	15	Assisted Amt/App	\$190,333	% Asst Positive	86.7%			

## **Grand Rapids-East**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
44,180	17,962	\$72,039	\$85,501	\$46,219

## **Housing Costs**

#### Owner Units Renter Units

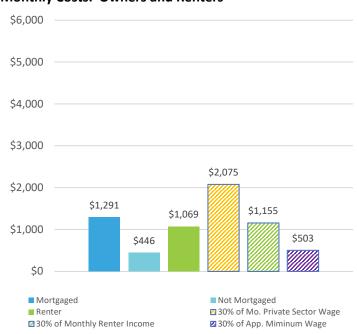
Home Value	\$190,516	<b>2016 Value</b>	\$142,063	Gross Rent	\$1.069	2016 Rent	\$947
Cost M/NM	\$1291/\$446	Value ▲	34.1%	GIOSS REIIL	\$1,009	Rent ▲	12.9%

\$63,505 To afford median home

\$42,760 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

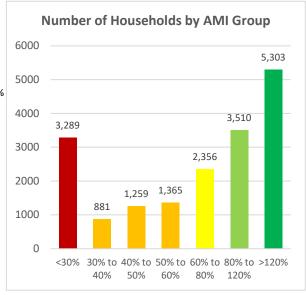
### **Housing Stock**

Units 19,048	Owner HH	65% Renter I	<b>HH</b> 35%
Median Year Built	1947	% Built Pre-1970	83.1%
Median Move Year	2013	% Built After 2010	2.8%
Median Rooms	5.9	SF% 64.9% MM%	21.4% <b>MF%</b> 13.3%

## **Vacancy Rates**

<b>Total</b> 5.7%		Owner	0%	Renter	0%	
Seasonal	0.5%	Other	2.4%	# V Rent 313	#V Owner	180

віаск	54.1%	wnite	69.8%
Asian	47.1%	Other or Multiracial	51.1%
Am. Indian	0.0%	Hispanic	51.2%
Pacific Islnd	0.0%		



# **Grand Rapids-East**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	4.1%	5.3%
Household Count, 2021	17,962	607,624

	Market			Partnership		)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.85					
Median Income, 2021	\$72,039		24.8%	\$66,906		15.3%
Median owner income, 2021	\$85,501		22.6%	\$78,276		13.6%
Median renter income, 2021	\$46,219		38.5%	\$38,135		17.1%
Median home value	\$190,516		34.1%	\$186,510		26.3%
Median gross rent	\$1,069		12.9%	\$936		12.0%
Income needed for median rent	\$42,760			\$37,422		
Income needed for median value	\$63,505			\$62,170		
Overburdened households	4,539	25%	-12.3%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	458	2.4%	-17.3%	17,331	2.6%	-13.8%
Seasonal vacancy	88	0.5%	-22.8%	47,247	7.1%	-5.1%
For-Sale vacancy	180	0.9%	28.6%	3,104	0.5%	-50.7%
For-Rent vacancy	313	1.6%	21.3%	6,237	0.9%	-7.3%
Homes built pre-1940	7,871	41.3%		104,716	15.8%	
Homes built post-1990	1,401	7.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	209	450	660
Market supply (vacant on market, adjusted for age)	165	203	368
5 year Market production goals (based on 75K units)	43	238	281
1 year Market production goals (based on 15K units)	9	48	56
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-East**

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	984	Total Amt/App	\$224,451	% Approved	85.0%	
Total Conventional Apps	844	Conventional Amt/App	\$228,033	% Conv Apprved	86.1%	
Total Assisted Apps	140	Assisted Amt/App	\$202,857	% Asst Apprvd	77.9%	
Applications by Race: White						
Total Apps	677	Total Amt/App	\$226,581	% Positive	87.4%	
Total Conventional Apps	614	Conventional Amt/App	\$228,502	% Conv Positive	87.9%	
Total Assisted Apps	63	Assisted Amt/App	\$207,857	% Asst Positive	82.5%	
Applications by Race: Black						
Total Apps	71	Total Amt/App	\$179,648	% Positive	77%	
Total Conventional Apps	36	Conventional Amt/App	\$170,833	% Conv Positive	77.8%	
Total Assisted Apps	35	Assisted Amt/App	\$188,714	% Asst Positive	77.1%	
Applications by Race: Asian						
Total Apps	12	Total Amt/App	\$212,500	% Positive	83.3%	
Total Conventional Apps	10	Conventional Amt/App	\$219,000	% Conv Positive	80.0%	
Total Assisted Apps	2	Assisted Amt/App	\$180,000	% Asst Positive	100.0%	
Applications by Race: Native An	nerican					
Total Apps	2	Total Amt/App	\$265,000	% Positive	50.0%	
Total Conventional Apps	1	Conventional Amt/App	\$225,000	% Conv Positive	100.0%	
Total Assisted Apps	1	Assisted Amt/App	\$305,000	% Asst Positive	0.0%	
Applications by Race: Hawaiian	or Pacif	ic Islander				
Total Apps	1	Total Amt/App	\$315,000	% Positive	100.0%	
Total Conventional Apps	1	Conventional Amt/App	\$315,000	% Conv Positive	100.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race Not	Availabl					
Total Apps	196	Total Amt/App	\$233,061	% Positive	80.1%	
Total Conventional Apps	161	Conventional Amt/App	\$238,354	% Conv Positive	80.7%	
Total Assisted Apps	35	Assisted Amt/App	\$208,714	% Asst Positive	77.1%	
Applications by Ethnicity: Hispa						
Total Apps	39	Total Amt/App	\$207,821	% Positive	89.7%	
Total Conventional Apps	26	Conventional Amt/App	\$206,538	% Conv Positive	88.5%	
Total Assisted Apps	13	Assisted Amt/App	\$210,385	% Asst Positive	92.3%	

## **Grand Rapids-North**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
11,711	4,788	\$65,648	\$70,137	\$26,587

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$177,179
 2016 Value
 \$125,345
 Gross Rent
 \$1,267
 2016 Rent
 \$886

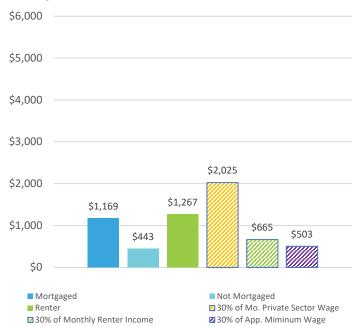
 Cost M/NM
 \$1169/\$443
 Value ▲
 41.4%
 Rent ▲
 43.0%

\$59,060 To afford median home

\$50,680 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

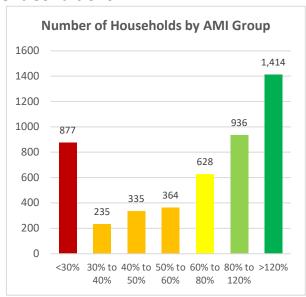
### **Housing Stock**

<b>Units</b> 4,925	Owner HH	86% Renter I	HH 14%
Median Year Built	1954	% Built Pre-1970	81.3%
Median Move Year	2011	% Built After 2010	0.7%
Median Rooms	6.3	SF% 90.9% MM%	5.7% <b>MF%</b> 3.2%

### **Vacancy Rates**

Total 2.89	6	Owner	0%		Renter	0%	
Seasonal	0.4%	Other	1.9%	# V Rent	13	#V Owner	9

Black	19.8%	White	86.8%
Asian	100.0%	Other or Multiracial	93.7%
Am. Indian	100.0%	Hispanic	56.1%
Pacific Islnd	0.0%		



# **Grand Rapids-North**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	4.0%	5.3%
Household Count, 2021	4,788	607,624

	I	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	2.65						
Median Income, 2021	\$65,648		15.5%	\$66,906		15.3%	
Median owner income, 2021	\$70,137		11.4%	\$78,276		13.6%	
Median renter income, 2021	\$26,587		-19.6%	\$38,135		17.1%	
Median home value	\$177,179		41.4%	\$186,510		26.3%	
Median gross rent	\$1,267		43.0%	\$936		12.0%	
Income needed for median rent	\$50,680			\$37,422			
Income needed for median value	\$59,060			\$62,170			
Overburdened households	921	19%	-18.0%	140,776	23.2%	-8.7%	

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	93	1.9%	-25.6%	17,331	2.6%	-13.8%
Seasonal vacancy	22	0.4%	22.2%	47,247	7.1%	-5.1%
For-Sale vacancy	9	0.2%	-60.9%	3,104	0.5%	-50.7%
For-Rent vacancy	13	0.3%	-68.3%	6,237	0.9%	-7.3%
Homes built pre-1940	1,371	27.8%		104,716	15.8%	
Homes built post-1990	206	4.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	62	50	112
Market supply (vacant on market, adjusted for age)	8	7	15
5 year Market production goals (based on 75K units)	52	41	94
1 year Market production goals (based on 15K units)	10	8	19
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-North**

Home Mortgage Disclosure Act Patterns, 2021					
Total Apps	298	Total Amt/App	\$208,725	% Approved	87.9%
<b>Total Conventional Apps</b>	260	Conventional Amt/App	\$205,962	% Conv Apprved	89.6%
Total Assisted Apps	38	Assisted Amt/App	\$227,632	% Asst Apprvd	76.3%
Applications by Race: Whit	e				
Total Apps	224	Total Amt/App	\$207,723	% Positive	87.9%
Total Conventional Apps	197	Conventional Amt/App	\$204,746	% Conv Positive	89.3%
Total Assisted Apps	27	Assisted Amt/App	\$229,444	% Asst Positive	77.8%
Applications by Race: Black	•				
Total Apps	11	Total Amt/App	\$203,182	% Positive	82%
Total Conventional Apps	6	Conventional Amt/App	\$213,333	% Conv Positive	83.3%
Total Assisted Apps	5	Assisted Amt/App	\$191,000	% Asst Positive	80.0%
Applications by Race: Asian	า				
Total Apps	4	Total Amt/App	\$242,500	% Positive	100.0%
Total Conventional Apps	4	Conventional Amt/App	\$242,500	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Nativ	ve American				
Total Apps	6	Total Amt/App	\$223,333	% Positive	100.0%
Total Conventional Apps	4	Conventional Amt/App	\$225,000	% Conv Positive	100.0%
Total Assisted Apps	2	Assisted Amt/App	\$220,000	% Asst Positive	100.0%
Applications by Race: Haw					
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race					
Total Apps	49	Total Amt/App	\$207,041	% Positive	87.8%
Total Conventional Apps	45	Conventional Amt/App	\$206,111	% Conv Positive	88.9%
Total Assisted Apps	4	Assisted Amt/App	\$217,500	% Asst Positive	75.0%
Applications by Ethnicity: 1	-				
Total Apps	8	Total Amt/App	\$187,500	% Positive	75.0%
Total Conventional Apps	4	Conventional Amt/App	\$187,500	% Conv Positive	75.0%
Total Assisted Apps	4	Assisted Amt/App	\$187,500	% Asst Positive	75.0%

### **Grand Rapids-Northeast**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
20,819	8,153	\$53,690	\$76,380	\$32,790

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$175,559
 2016 Value
 \$139,884
 Gross Rent
 \$985
 \$2016 Rent
 \$919

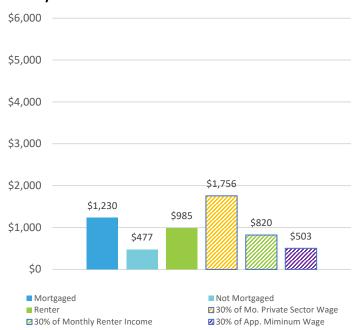
 Cost M/NM
 \$1230/\$477
 Value ▲
 25.5%
 Rent ▲
 7.2%

\$58,520 To afford median home

\$39,400 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

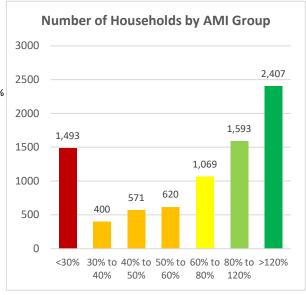
## **Housing Stock**

Units 8,379	Owner HH	58% Renter F	IH 42%
Median Year Built	1973	% Built Pre-1970	50.8%
Median Move Year	2014	% Built After 2010	3%
Median Rooms	5.4	<b>SF%</b> 56.3% <b>MM%</b>	27.3% <b>MF%</b> 15.5%

## **Vacancy Rates**

Total 2.	7%	Owner	0%		Renter	0%	
Seasonal	0.4%	Other	1.3%	# V Rent	62	#V Owner	0

віаск	21.7%	White	68.1%
Asian	52.7%	Other or Multiracial	43.1%
Am. Indian	0.0%	Hispanic	48.4%
Pacific Islnd	0.0%		



# **Grand Rapids-Northeast**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.1%	5.3%
Household Count, 2021	8,153	607,624

	Market			Partnership		)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.62					
Median Income, 2021	\$53,690		11.9%	\$66,906		15.3%
Median owner income, 2021	\$76,380		9.7%	\$78,276		13.6%
Median renter income, 2021	\$32,790		3.3%	\$38,135		17.1%
Median home value	\$175,559		25.5%	\$186,510		26.3%
Median gross rent	\$985		7.2%	\$936		12.0%
Income needed for median rent	\$39,400			\$37,422		
Income needed for median value	\$58,520			\$62,170		
Overburdened households	2,577	32%	-5.4%	140,776	23.2%	-8.7%

Market				Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	111	1.3%	-27.0%	17,331	2.6%	-13.8%
Seasonal vacancy	33	0.4%	-44.1%	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	NA	3,104	0.5%	-50.7%
For-Rent vacancy	62	0.7%	-63.3%	6,237	0.9%	-7.3%
Homes built pre-1940	981	11.7%		104,716	15.8%	
Homes built post-1990	2,119	25.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	124	211	334
Market supply (vacant on market, adjusted for age)	0	22	22
5 year Market production goals (based on 75K units)	119	182	301
1 year Market production goals (based on 15K units)	24	36	60
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-Northeast**

Home Mortgage Disclosure Act Patterns, 2021					
Total Apps	346	Total Amt/App	\$213,873	% Approved	87.3%
Total Conventional Apps	289	Conventional Amt/App	\$214,896	% Conv Apprved	88.6%
Total Assisted Apps	57	Assisted Amt/App	\$208,684	% Asst Apprvd	80.7%
Applications by Race: White					
Total Apps	246	Total Amt/App	\$213,659	% Positive	89.8%
Total Conventional Apps	217	Conventional Amt/App	\$214,032	% Conv Positive	90.8%
Total Assisted Apps	29	Assisted Amt/App	\$210,862	% Asst Positive	82.8%
Applications by Race: Black					
Total Apps	12	Total Amt/App	\$190,833	% Positive	67%
Total Conventional Apps	4	Conventional Amt/App	\$190,000	% Conv Positive	75.0%
Total Assisted Apps	8	Assisted Amt/App	\$191,250	% Asst Positive	62.5%
Applications by Race: Asian					
Total Apps	12	Total Amt/App	\$266,667	% Positive	83.3%
Total Conventional Apps	10	Conventional Amt/App	\$277,000	% Conv Positive	90.0%
Total Assisted Apps	2	Assisted Amt/App	\$215,000	% Asst Positive	50.0%
Applications by Race: Native	American				
Total Apps	1	Total Amt/App	\$215,000	% Positive	0.0%
Total Conventional Apps	1	Conventional Amt/App	\$215,000	% Conv Positive	0.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaiia	an or Pacifi	c Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race No	ot Availabl	e			
Total Apps	62	Total Amt/App	\$208,548	% Positive	79.0%
Total Conventional Apps	48	Conventional Amt/App	\$207,708	% Conv Positive	77.1%
Total Assisted Apps	14	Assisted Amt/App	\$211,429	% Asst Positive	85.7%
Applications by Ethnicity: His	panic				
Total Apps	12	Total Amt/App	\$184,167	% Positive	91.7%
Total Conventional Apps	8	Conventional Amt/App	\$181,250	% Conv Positive	100.0%
Total Assisted Apps	4	Assisted Amt/App	\$190,000	% Asst Positive	75.0%

## **Grand Rapids-South**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
14,506	5,400	\$57,781	\$86,460	\$22,758

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$185,435
 2016 Value
 \$146,845
 Gross Rent
 \$818
 \$2016 Rent
 \$879

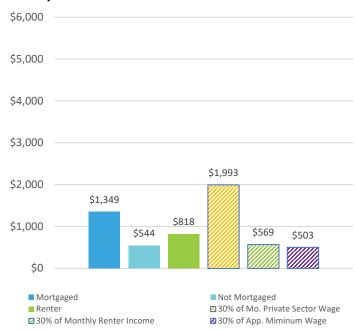
 Cost M/NM
 \$1349/\$544
 Value ▲
 26.3%
 Rent ▲
 -6.9%

\$61,812 To afford median home

\$32,720 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

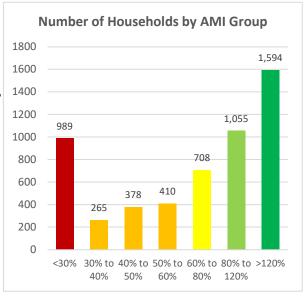
### **Housing Stock**

<b>Units</b> 5,550	Owner HH	55% Renter H	<b>HH</b> 45%
Median Year Built	1976	% Built Pre-1970	39.1%
Median Move Year	2014	% Built After 2010	1.3%
Median Rooms	5.7	SF% 48% MM%	28.3% <b>MF%</b> 23.7%

### **Vacancy Rates**

Total	2.7%		Owner	0%	F	Renter	0%	
Seasor	nal	0.0%	Other	1.6%	# V Rent	63	#V Owner	0

Black	45.2%	White	60.8%
Asian	44.3%	Other or Multiracial	72.9%
Am. Indian	100.0%	Hispanic	68.2%
Pacific IsInd	0.0%		



# **Grand Rapids-South**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	0.5%	5.3%
Household Count, 2021	5,400	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.77					
Median Income, 2021	\$57,781		9.2%	\$66,906		15.3%
Median owner income, 2021	\$86,460		15.8%	\$78,276		13.6%
Median renter income, 2021	\$22,758		-26.5%	\$38,135		17.1%
Median home value	\$185,435		26.3%	\$186,510		26.3%
Median gross rent	\$818		-6.9%	\$936		12.0%
Income needed for median rent	\$32,720			\$37,422		
Income needed for median value	\$61,812			\$62,170		
Overburdened households	1,661	31%	-18.2%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	87	1.6%	33.8%	17,331	2.6%	-13.8%
Seasonal vacancy	0	0.0%	NA	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	NA	3,104	0.5%	-50.7%
For-Rent vacancy	63	1.1%	-37.0%	6,237	0.9%	-7.3%
Homes built pre-1940	160	2.9%		104,716	15.8%	
Homes built post-1990	1,396	25.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Stable
High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	44	109	153
Market supply (vacant on market, adjusted for age)	0	14	14
5 year Market production goals (based on 75K units)	42	91	134
1 year Market production goals (based on 15K units)	8	18	27
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-South**

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	212	Total Amt/App	\$219,292	% Approved	80.2%	
Total Conventional Apps	157	Conventional Amt/App	\$210,924	% Conv Apprved	81.5%	
Total Assisted Apps	55	Assisted Amt/App	\$243,182	% Asst Apprvd	76.4%	
Applications by Race: White						
Total Apps	99	Total Amt/App	\$207,020	% Positive	82.8%	
Total Conventional Apps	87	Conventional Amt/App	\$205,000	% Conv Positive	83.9%	
Total Assisted Apps	12	Assisted Amt/App	\$221,667	% Asst Positive	75.0%	
Applications by Race: Black						
Total Apps	43	Total Amt/App	\$232,674	% Positive	84%	
<b>Total Conventional Apps</b>	23	Conventional Amt/App	\$220,652	% Conv Positive	78.3%	
Total Assisted Apps	20	Assisted Amt/App	\$246,500	% Asst Positive	90.0%	
Applications by Race: Asian						
Total Apps	18	Total Amt/App	\$215,000	% Positive	66.7%	
Total Conventional Apps	15	Conventional Amt/App	\$203,667	% Conv Positive	66.7%	
Total Assisted Apps	3	Assisted Amt/App	\$271,667	% Asst Positive	66.7%	
Applications by Race: Native	American					
Total Apps	3	Total Amt/App	\$175,000	% Positive	100.0%	
Total Conventional Apps	1	Conventional Amt/App	\$165,000	% Conv Positive	100.0%	
Total Assisted Apps	2	Assisted Amt/App	\$180,000	% Asst Positive	100.0%	
Applications by Race: Hawai	ian or Pacifi	c Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race N	lot Availabl	e				
Total Apps	45	Total Amt/App	\$232,778	% Positive	77.8%	
Total Conventional Apps	27	Conventional Amt/App	\$223,889	% Conv Positive	85.2%	
Total Assisted Apps	18	Assisted Amt/App	\$246,111	% Asst Positive	66.7%	
Applications by Ethnicity: His	spanic					
Total Apps	20	Total Amt/App	\$212,500	% Positive	85.0%	
Total Conventional Apps	14	Conventional Amt/App	\$207,143	% Conv Positive	78.6%	
Total Assisted Apps	6	Assisted Amt/App	\$225,000	% Asst Positive	100.0%	

### **Grand Rapids-South Central**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
37,490	11,707	\$43,492	\$56,486	\$33,257

## **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$119,419
 2016 Value
 \$77,661
 Gross Rent
 \$971
 \$2016 Rent
 \$898

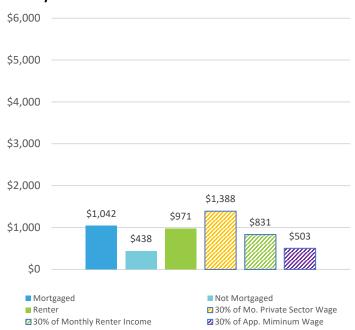
 Cost M/NM
 \$1042/\$438
 Value ▲
 53.8%
 Rent ▲
 8.1%

\$39,806 To afford median home

\$38,840 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

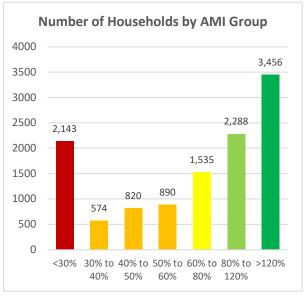
### **Housing Stock**

Units 12,702	Owner HH	46%	Renter H	Н	54%	
Median Year Built	1942	% Built Pre-19	970	79.5%		
Median Move Year	2014	% Built After	2010	3.6%		
Median Rooms	5.7	<b>SF%</b> 65.8%	MM%	27.2%	MF%	5.9%

### **Vacancy Rates**

<b>Total</b> 7.8%		Owner	0%	Renter	0%	
Seasonal	0.4%	Other	4.9%	# V Rent 169	#V Owner	98

віаск	47.7%	White	51.2%
Asian	50.0%	Other or Multiracial	37.7%
Am. Indian	37.9%	Hispanic	42.0%
Pacific IsInd	0.0%		



# **Grand Rapids-South Central**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	14.1%	5.3%
Household Count, 2021	11,707	607,624

Marko				Partnership			
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	1.78						
Median Income, 2021	\$43,492		30.6%	\$66,906		15.3%	
Median owner income, 2021	\$56,486		18.2%	\$78,276		13.6%	
Median renter income, 2021	\$33,257		28.6%	\$38,135		17.1%	
Median home value	\$119,419		53.8%	\$186,510		26.3%	
Median gross rent	\$971		8.1%	\$936		12.0%	
Income needed for median rent	\$38,840			\$37,422			
Income needed for median value	\$39,806			\$62,170			
Overburdened households	4,113	35%	-14.4%	140,776	23.2%	-8.7%	

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	624	4.9%	-4.7%	17,331	2.6%	-13.8%
Seasonal vacancy	45	0.4%	150.0%	47,247	7.1%	-5.1%
For-Sale vacancy	98	0.8%	-66.8%	3,104	0.5%	-50.7%
For-Rent vacancy	169	1.3%	-61.4%	6,237	0.9%	-7.3%
Homes built pre-1940	6,997	55.1%		104,716	15.8%	
Homes built post-1990	1,874	14.8%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	112	498	609
Market supply (vacant on market, adjusted for age)	83	122	205
5 year Market production goals (based on 75K units)	27	363	390
1 year Market production goals (based on 15K units)	5	73	78
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-South Central**

Hon	ne Mort	tgage Disclosure Act Pa	itterns, 202	1	
Total Apps	428	Total Amt/App	\$167,757	% Approved	76.2%
Total Conventional Apps	259	Conventional Amt/App	\$168,166	% Conv Apprved	80.3%
Total Assisted Apps	169	Assisted Amt/App	\$167,130	% Asst Apprvd	69.8%
Applications by Race: White					
Total Apps	251	Total Amt/App	\$172,211	% Positive	79.7%
Total Conventional Apps	173	Conventional Amt/App	\$172,630	% Conv Positive	80.9%
Total Assisted Apps	78	Assisted Amt/App	\$171,282	% Asst Positive	76.9%
Applications by Race: Black					
Total Apps	63	Total Amt/App	\$163,095	% Positive	67%
Total Conventional Apps	23	Conventional Amt/App	\$146,739	% Conv Positive	87.0%
Total Assisted Apps	40	Assisted Amt/App	\$172,500	% Asst Positive	55.0%
Applications by Race: Asian					
Total Apps	5	Total Amt/App	\$179,000	% Positive	100.0%
Total Conventional Apps	4	Conventional Amt/App	\$182,500	% Conv Positive	100.0%
Total Assisted Apps	1	Assisted Amt/App	\$165,000	% Asst Positive	100.0%
Applications by Race: Native A	merican				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaiia	n or Pacif	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race No	t Availabl	e			
Total Apps	97	Total Amt/App	\$157,680	% Positive	74.2%
Total Conventional Apps	51	Conventional Amt/App	\$159,706	% Conv Positive	76.5%
Total Assisted Apps	46	Assisted Amt/App	\$155,435	% Asst Positive	71.7%
Applications by Ethnicity: Hisp	anic				
Total Apps	61	Total Amt/App	\$154,180	% Positive	78.7%
Total Conventional Apps	41	Conventional Amt/App	\$152,805	% Conv Positive	82.9%
Total Assisted Apps	20	Assisted Amt/App	\$157,000	% Asst Positive	70.0%

## **Grand Rapids-Southeast**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
12,890	4,832	\$58,959	\$91,074	\$45,952

## **Housing Costs**

#### Owner Units Renter Units

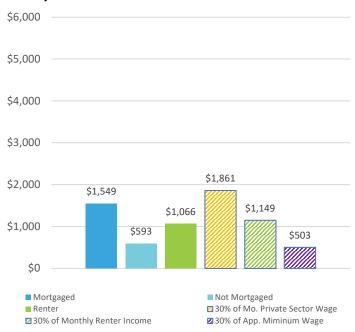
Home Value	\$250,021	<b>2016</b> Value	\$179,646	Cross Bont	¢1.066	2016 Rent	\$964
Cost M/NM	\$1549/\$593	Value ▲	39.2%	Gross Rent	\$1,066	Rent ▲	10.6%

\$83,340 To afford median home

\$42,640 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

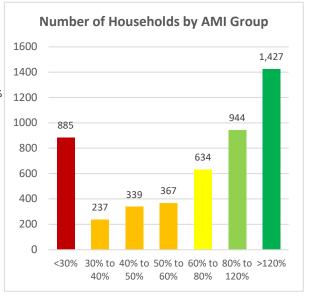
### **Housing Stock**

<b>Units</b> 4,940	Owner HH	40% Renter I	<b>HH</b> 60%
Median Year Built	1978	% Built Pre-1970	27.6%
Median Move Year	2016	% Built After 2010	2.1%
Median Rooms	5.4	SF% 32% MM%	38.5% <b>MF%</b> 29.5%

## **Vacancy Rates**

Total 2	.2%		Owner	0%	Renter		0%	
Seasonal		0.0%	Other	0.9%	# V Rent	19	#V Owner	47

віаск	13.5%	White	47.4%
Asian	5.6%	Other or Multiracial	61.6%
Am. Indian	0.0%	Hispanic	26.0%
Pacific IsInd	0.0%		



# **Grand Rapids-Southeast**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.2%	5.3%
Household Count, 2021	4,832	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.74					
Median Income, 2021	\$58,959		5.7%	\$66,906		15.3%
Median owner income, 2021	\$91,074		-9.1%	\$78,276		13.6%
Median renter income, 2021	\$45,952		47.4%	\$38,135		17.1%
Median home value	\$250,021		39.2%	\$186,510		26.3%
Median gross rent	\$1,066		10.6%	\$936		12.0%
Income needed for median rent	\$42,640			\$37,422		
Income needed for median value	\$83,340			\$62,170		
Overburdened households	1,606	33%	-10.1%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	42	0.9%	-75.0%	17,331	2.6%	-13.8%
Seasonal vacancy	0	0.0%	-100.0%	47,247	7.1%	-5.1%
For-Sale vacancy	47	1.0%	NA	3,104	0.5%	-50.7%
For-Rent vacancy	19	0.4%	-90.1%	6,237	0.9%	-7.3%
Homes built pre-1940	112	2.3%		104,716	15.8%	
Homes built post-1990	1,233	25.0%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderately High Cost and Growing Low Strength and High Need (Type II)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	35	221	256
Market supply (vacant on market, adjusted for age)	20	4	23
5 year Market production goals (based on 75K units)	15	209	224
1 year Market production goals (based on 15K units)	3	42	45
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-Southeast**

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	131	Total Amt/App	\$238,282	% Approved	82.4%		
Total Conventional Apps	123	Conventional Amt/App	\$236,138	% Conv Apprved	83.7%		
Total Assisted Apps	8	Assisted Amt/App	\$271,250	% Asst Apprvd	62.5%		
Applications by Race: White							
Total Apps	85	Total Amt/App	\$234,294	% Positive	87.1%		
Total Conventional Apps	83	Conventional Amt/App	\$233,675	% Conv Positive	86.7%		
Total Assisted Apps	2	Assisted Amt/App	\$260,000	% Asst Positive	100.0%		
Applications by Race: Black							
Total Apps	6	Total Amt/App	\$208,333	% Positive	67%		
Total Conventional Apps	5	Conventional Amt/App	\$215,000	% Conv Positive	60.0%		
Total Assisted Apps	1	Assisted Amt/App	\$175,000	% Asst Positive	100.0%		
Applications by Race: Asian							
Total Apps	7	Total Amt/App	\$219,286	% Positive	85.7%		
Total Conventional Apps	7	Conventional Amt/App	\$219,286	% Conv Positive	85.7%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native Am	erican						
Total Apps	1	Total Amt/App	\$255,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$255,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaiian	or Pacif	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not A	Availabl	e					
Total Apps	31	Total Amt/App	\$254,677	% Positive	74.2%		
Total Conventional Apps	27	Conventional Amt/App	\$251,296	% Conv Positive	77.8%		
Total Assisted Apps	4	Assisted Amt/App	\$277,500	% Asst Positive	50.0%		
Applications by Ethnicity: Hispar	nic						
Total Apps	4	Total Amt/App	\$287,500	% Positive	100.0%		
Total Conventional Apps	4	Conventional Amt/App	\$287,500	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		

### **Grand Rapids-West**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
15,348	6,269	\$70,230	\$78,592	\$31,092

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$190,515
 2016 Value
 \$150,905
 Gross Rent
 \$844

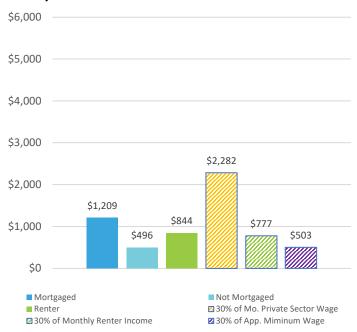
 Cost M/NM
 \$1209/\$496
 Value ▲
 26.2%
 Rent ▲
 -4.1%

\$63,505 To afford median home

\$33,760 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



### **Housing and Development Conditions**

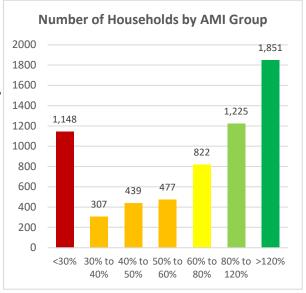
#### **Housing Stock**

<b>Units</b> 6,635	Owner HH	80% Renter H	I <b>H</b> 20%	
Median Year Built	1968	% Built Pre-1970	53.5%	
Median Move Year	2010	% Built After 2010	0.9%	
Median Rooms	6.1	SF% 74.2% MM%	7.8% <b>MF%</b> 17	7.3%

# **Vacancy Rates**

Total	5.5%		Owner	0%	Re	nter	0.1%	
Season	al	1.0%	Other	1.6%	# V Rent	176	#V Owner	14

віаск	18.8%	wnite	81.6%
Asian	100.0%	Other or Multiracial	73.3%
Am. Indian	0.0%	Hispanic	59.3%
Pacific Islnd	0.0%		



# **Grand Rapids-West**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-5.9%	5.3%
Household Count, 2021	6,269	607,624

		Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	2.85						
Median Income, 2021	\$70,230		11.4%	\$66,906		15.3%	
Median owner income, 2021	\$78,592		9.8%	\$78,276		13.6%	
Median renter income, 2021	\$31,092		-2.3%	\$38,135		17.1%	
Median home value	\$190,515		26.2%	\$186,510		26.3%	
Median gross rent	\$844		-4.1%	\$936		12.0%	
Income needed for median rent	\$33,760			\$37,422			
Income needed for median value	\$63,505			\$62,170			
Overburdened households	1,276	20%	-21.8%	140,776	23.2%	-8.7%	

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	107	1.6%	-47.5%	17,331	2.6%	-13.8%
Seasonal vacancy	69	1.0%	60.5%	47,247	7.1%	-5.1%
For-Sale vacancy	14	0.2%	-73.1%	3,104	0.5%	-50.7%
For-Rent vacancy	176	2.7%	309.3%	6,237	0.9%	-7.3%
Homes built pre-1940	666	10.0%		104,716	15.8%	
Homes built post-1990	1,538	23.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Shrinking Low Strength and Low Need (Type III)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	95	43	138
Market supply (vacant on market, adjusted for age)	9	32	41
5 year Market production goals (based on 75K units)	83	10	93
1 year Market production goals (based on 15K units)	17	2	19
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Grand Rapids-West**

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	358	Total Amt/App	\$222,961	% Approved	84.1%		
Total Conventional Apps	318	Conventional Amt/App	\$221,258	% Conv Apprved	85.2%		
Total Assisted Apps	40	Assisted Amt/App	\$236,500	% Asst Apprvd	75.0%		
Applications by Race: White							
Total Apps	259	Total Amt/App	\$219,440	% Positive	90.0%		
Total Conventional Apps	235	Conventional Amt/App	\$218,064	% Conv Positive	90.2%		
Total Assisted Apps	24	Assisted Amt/App	\$232,917	% Asst Positive	87.5%		
Applications by Race: Black							
Total Apps	12	Total Amt/App	\$245,833	% Positive	58%		
Total Conventional Apps	8	Conventional Amt/App	\$252,500	% Conv Positive	62.5%		
Total Assisted Apps	4	Assisted Amt/App	\$232,500	% Asst Positive	50.0%		
Applications by Race: Asian							
Total Apps	5	Total Amt/App	\$237,000	% Positive	60.0%		
Total Conventional Apps	5	Conventional Amt/App	\$237,000	% Conv Positive	60.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native A							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaiia	ın or Pacifi						
Total Apps	1	Total Amt/App	\$225,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$225,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race No							
Total Apps	69	Total Amt/App	\$237,029	% Positive	69.6%		
Total Conventional Apps	59	Conventional Amt/App	\$234,322	% Conv Positive	72.9%		
Total Assisted Apps	10	Assisted Amt/App	\$253,000	% Asst Positive	50.0%		
Applications by Ethnicity: Hisp							
Total Apps	10	Total Amt/App	\$235,000	% Positive	70.0%		
Total Conventional Apps	6	Conventional Amt/App	\$235,000	% Conv Positive	66.7%		
Total Assisted Apps	4	Assisted Amt/App	\$235,000	% Asst Positive	75.0%		

#### Greenville

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
52,787	19,417	\$57,948	\$65,468	\$27,467

#### **Housing Costs**

#### Owner Units Renter Units

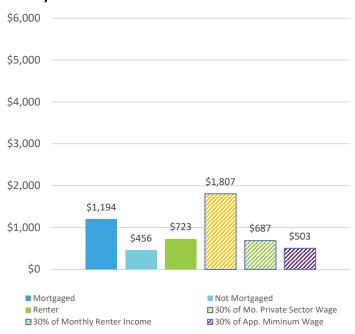
 Home Value
 \$147,906
 2016 Value
 \$125,696
 Gross Rent
 \$723
 2016 Rent
 \$732

 Cost M/NM
 \$1194/\$456
 Value ▲
 17.7%
 Rent ▲
 -1.2%

\$49,302 To afford median home

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**

\$28,920 To afford median gross rent



# **Housing and Development Conditions**

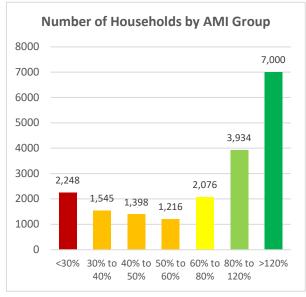
### **Housing Stock**

Units 21,943	Owner HH	79% Renter I	Н	21%	
Median Year Built	1974	% Built Pre-1970	41.9%		
Median Move Year	2009	% Built After 2010	3.2%		
Median Rooms	6.0	SF% 76.4% MM%	9%	MF%	4.7%

# **Vacancy Rates**

Total	11.5%		Owner	0%	Re	nter	0.1%	
Season	al	7.3%	Other	1.8%	# V Rent	303	#V Owner	99

віаск	/3.0%	wnite	80.1%
Asian	100.0%	Other or Multiracial	61.2%
Am. Indian	70.4%	Hispanic	59.4%
Pacific IsInd	0.0%		



# Greenville

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-0.1%	5.3%
Household Count, 2021	19,417	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.21					
Median Income, 2021	\$57,948		16.2%	\$66,906		15.3%
Median owner income, 2021	\$65,468		16.2%	\$78,276		13.6%
Median renter income, 2021	\$27,467		3.5%	\$38,135		17.1%
Median home value	\$147,906		17.7%	\$186,510		26.3%
Median gross rent	\$723		-1.2%	\$936		12.0%
Income needed for median rent	\$28,920			\$37,422		
Income needed for median value	\$49,302			\$62,170		
Overburdened households	4,250	22%	-22.3%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	399	1.8%	-36.5%	17,331	2.6%	-13.8%
Seasonal vacancy	1,609	7.3%	-0.8%	47,247	7.1%	-5.1%
For-Sale vacancy	99	0.5%	-75.3%	3,104	0.5%	-50.7%
For-Rent vacancy	303	1.4%	-18.8%	6,237	0.9%	-7.3%
Homes built pre-1940	4,286	19.5%		104,716	15.8%	
Homes built post-1990	7,148	32.6%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Stable Low Strength and Low Need (Type III)

		Owner Units	Renter Units	<b>Total Units</b>
ı	Market demand (estimated annual moves)	325	198	523
	Market supply (vacant on market, adjusted for age)	40	142	182
!	5 year Market production goals (based on 75K units)	275	54	329
	1 year Market production goals (based on 15K units)	55	11	66
!	5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1	1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Greenville

Home Mortgage Disclosure Act Patterns, 2021									
Total Apps	904	Total Amt/App	\$199,779	% Approved	80.0%				
Total Conventional Apps	601	Conventional Amt/App	\$204,684	% Conv Apprved	80.4%				
Total Assisted Apps	303	Assisted Amt/App	\$190,050	% Asst Apprvd	79.2%				
Applications by Race: White									
Total Apps	755	Total Amt/App	\$194,497	% Positive	80.5%				
Total Conventional Apps	507	Conventional Amt/App	\$198,787	% Conv Positive	80.7%				
Total Assisted Apps	248	Assisted Amt/App	\$185,726	% Asst Positive	80.2%				
Applications by Race: Black									
Total Apps	4	Total Amt/App	\$220,000	% Positive	75%				
Total Conventional Apps	4	Conventional Amt/App	\$220,000	% Conv Positive	75.0%				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Asian									
Total Apps	8	Total Amt/App	\$217,500	% Positive	50.0%				
Total Conventional Apps	3	Conventional Amt/App	\$265,000	% Conv Positive	66.7%				
Total Assisted Apps	5	Assisted Amt/App	\$189,000	% Asst Positive	40.0%				
Applications by Race: Native A	merican								
Total Apps	0	Total Amt/App	\$0	% Positive	NA				
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Hawaiian									
Total Apps	0	Total Amt/App	\$0	% Positive	NA				
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Race Not	Availabl								
Total Apps	125	Total Amt/App	\$230,200	% Positive	78.4%				
Total Conventional Apps	81	Conventional Amt/App	\$241,420	% Conv Positive	77.8%				
Total Assisted Apps	44	Assisted Amt/App	\$209,545	% Asst Positive	79.5%				
Applications by Ethnicity: Hispa									
Total Apps	18	Total Amt/App	\$202,778	% Positive	88.9%				
Total Conventional Apps	9	Conventional Amt/App	\$208,333	% Conv Positive	88.9%				
Total Assisted Apps	9	Assisted Amt/App	\$197,222	% Asst Positive	88.9%				

#### Hart

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
26,784	11,087	\$59,035	\$63,342	\$30,344

#### **Housing Costs**

#### Owner Units Renter Units

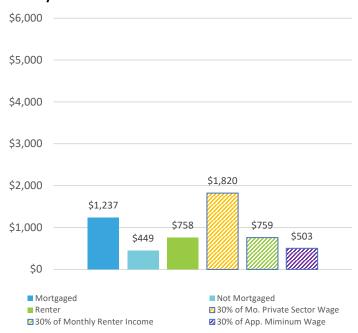
 Home Value
 \$175,434
 2016 Value
 \$154,063
 Gross Rent
 \$758

 Cost M/NM
 \$1237/\$449
 Value ▲
 13.9%
 Rent ▲
 1.8%

\$58,478 To afford median home

Affordability Gap

#### **Monthly Costs: Owners and Renters**



# **Cost-Burdened Households**

\$30,320 To afford median gross rent



# **Housing and Development Conditions**

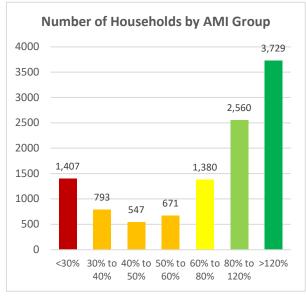
#### **Housing Stock**

Units	18,946	Owner HH	89%	Renter H	Н	11%	
Media	n Year Built	1976	% Built Pre-1	1970	37.7%		
Media	n Move Year	2006	% Built After	2010	5.8%		
Media	n Rooms	5.3	<b>SF%</b> 83.5%	MM%	2.8%	MF%	0.6%

### **Vacancy Rates**

Total	41.5%		Owner	0%	Re	enter	0%	
Season	al	37.2%	Other	2.9%	# V Rent	17	#V Owner	115

Black	100.0%	White	89.7%
Asian	75.0%	Other or Multiracial	80.2%
Am. Indian	83.0%	Hispanic	81.8%
Pacific Islnd	0.0%		



# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	2.7%	5.3%
Household Count, 2021	11,087	607,624

	Market		Pa	)		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.62					
Median Income, 2021	\$59,035		13.4%	\$66,906		15.3%
Median owner income, 2021	\$63,342		11.4%	\$78,276		13.6%
Median renter income, 2021	\$30,344		-6.9%	\$38,135		17.1%
Median home value	\$175,434		13.9%	\$186,510		26.3%
Median gross rent	\$758		1.8%	\$936		12.0%
Income needed for median rent	\$30,320			\$37,422		
Income needed for median value	\$58,478			\$62,170		
Overburdened households	2,513	23%	-16.3%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	553	2.9%	-18.6%	17,331	2.6%	-13.8%
Seasonal vacancy	7,047	37.2%	1.3%	47,247	7.1%	-5.1%
For-Sale vacancy	115	0.6%	-42.5%	3,104	0.5%	-50.7%
For-Rent vacancy	17	0.1%	-82.8%	6,237	0.9%	-7.3%
Homes built pre-1940	2,817	14.9%		104,716	15.8%	
Homes built post-1990	6,249	33.0%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	143	67	210
Market supply (vacant on market, adjusted for age)	42	10	52
5 year Market production goals (based on 75K units)	97	55	152
1 year Market production goals (based on 15K units)	19	11	30
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Hart

Home Mortgage Disclosure Act Patterns, 2021									
Total Apps	250	Total Amt/App	\$238,600	% Approved	76.0%				
Total Conventional Apps	191	Conventional Amt/App	\$253,796	% Conv Apprved	73.8%				
Total Assisted Apps	59	Assisted Amt/App	\$189,407	% Asst Apprvd	83.1%				
Applications by Race: White									
Total Apps	208	Total Amt/App	\$237,788	% Positive	77.9%				
Total Conventional Apps	159	Conventional Amt/App	\$254,623	% Conv Positive	75.5%				
Total Assisted Apps	49	Assisted Amt/App	\$183,163	% Asst Positive	85.7%				
Applications by Race: Black									
Total Apps	0	Total Amt/App	\$0	% Positive	NA				
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Asian									
Total Apps	0	Total Amt/App	\$0	% Positive	NA				
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Native	e American								
Total Apps	4	Total Amt/App	\$145,000	% Positive	100.0%				
Total Conventional Apps	2	Conventional Amt/App	\$160,000	% Conv Positive	100.0%				
Total Assisted Apps	2	Assisted Amt/App	\$130,000	% Asst Positive	100.0%				
Applications by Race: Hawai	iian or Pacifi	c Islander							
Total Apps	1	Total Amt/App	\$175,000	% Positive	100.0%				
Total Conventional Apps	1	Conventional Amt/App	\$175,000	% Conv Positive	100.0%				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Race N	Not Available	9							
Total Apps	34	Total Amt/App	\$259,118	% Positive	64.7%				
Total Conventional Apps	28	Conventional Amt/App	\$260,357	% Conv Positive	60.7%				
Total Assisted Apps	6	Assisted Amt/App	\$253,333	% Asst Positive	83.3%				
Applications by Ethnicity: Hi	-								
Total Apps	7	Total Amt/App	\$140,714	% Positive	42.9%				
Total Conventional Apps	4	Conventional Amt/App	\$117,500	% Conv Positive	0.0%				
Total Assisted Apps	3	Assisted Amt/App	\$171,667	% Asst Positive	100.0%				

### Hastings

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
50,100	19,293	\$69,003	\$73,689	\$41,066

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$183,790
 2016 Value
 \$145,934
 Gross Rent
 \$905

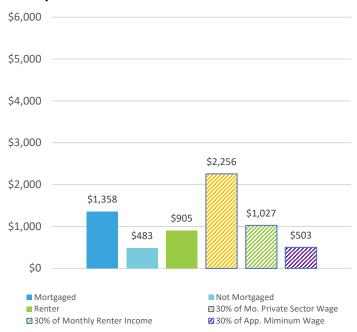
 Cost M/NM
 \$1358/\$483
 Value ▲
 25.9%
 Rent ▲
 1.4%

\$61,263 To afford median home

\$36,200 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

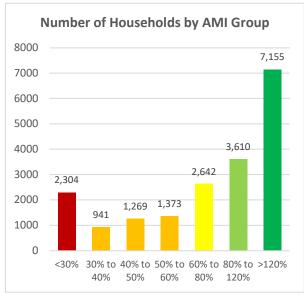
#### **Housing Stock**

Units 21,123	Owner HH	85% Renter H	<b>H</b> 15%
Median Year Built	1974	% Built Pre-1970	44.6%
Median Move Year	2009	% Built After 2010	4.6%
Median Rooms	6.2	<b>SF%</b> 84.3% <b>MM%</b>	5.5% <b>MF%</b> 2.5%

### **Vacancy Rates**

Total	8.7%		Owner	0%	Re	0%		
Season	al	4.5%	Other	3.1%	# V Rent	81	#V Owner	50

Black	100.0%	White	85.6%
Asian	100.0%	Other or Multiracial	70.8%
Am. Indian	73.0%	Hispanic	96.2%
Pacific Islnd	100.0%		



# Hastings

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.2%	5.3%
Household Count, 2021	19,293	607,624

	Market		Partnership			
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.75					
Median Income, 2021	\$69,003		12.2%	\$66,906		15.3%
Median owner income, 2021	\$73,689		7.0%	\$78,276		13.6%
Median renter income, 2021	\$41,066		18.4%	\$38,135		17.1%
Median home value	\$183,790		25.9%	\$186,510		26.3%
Median gross rent	\$905		1.4%	\$936		12.0%
Income needed for median rent	\$36,200			\$37,422		
Income needed for median value	\$61,263			\$62,170		
Overburdened households	3,639	19%	-17.4%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	645	3.1%	-22.5%	17,331	2.6%	-13.8%
Seasonal vacancy	949	4.5%	-22.1%	47,247	7.1%	-5.1%
For-Sale vacancy	50	0.2%	-69.9%	3,104	0.5%	-50.7%
For-Rent vacancy	81	0.4%	-68.4%	6,237	0.9%	-7.3%
Homes built pre-1940	4,297	20.3%		104,716	15.8%	
Homes built post-1990	7,063	33.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	262	130	393
Market supply (vacant on market, adjusted for age)	21	35	56
5 year Market production goals (based on 75K units)	233	92	325
1 year Market production goals (based on 15K units)	47	18	65
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Hastings

Но	Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	987	Total Amt/App	\$218,313	% Approved	78.4%			
Total Conventional Apps	665	Conventional Amt/App	\$226,263	% Conv Apprved	80.8%			
Total Assisted Apps	322	Assisted Amt/App	\$201,894	% Asst Apprvd	73.6%			
Applications by Race: White								
Total Apps	793	Total Amt/App	\$216,084	% Positive	78.8%			
Total Conventional Apps	543	Conventional Amt/App	\$224,061	% Conv Positive	81.2%			
Total Assisted Apps	250	Assisted Amt/App	\$198,760	% Asst Positive	73.6%			
Applications by Race: Black								
Total Apps	11	Total Amt/App	\$255,000	% Positive	73%			
Total Conventional Apps	6	Conventional Amt/App	\$275,000	% Conv Positive	83.3%			
Total Assisted Apps	5	Assisted Amt/App	\$231,000	% Asst Positive	60.0%			
Applications by Race: Asian								
Total Apps	6	Total Amt/App	\$295,000	% Positive	66.7%			
<b>Total Conventional Apps</b>	6	Conventional Amt/App	\$295,000	% Conv Positive	66.7%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Native	American							
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawaii	an or Pacif	ic Islander						
Total Apps	2	Total Amt/App	\$145,000	% Positive	100.0%			
Total Conventional Apps	2	Conventional Amt/App	\$145,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race N	ot Availabl	e						
Total Apps	150	Total Amt/App	\$218,467	% Positive	75.3%			
Total Conventional Apps	91	Conventional Amt/App	\$225,110	% Conv Positive	78.0%			
Total Assisted Apps	59	Assisted Amt/App	\$208,220	% Asst Positive	71.2%			
Applications by Ethnicity: His	panic							
Total Apps	32	Total Amt/App	\$215,313	% Positive	71.9%			
Total Conventional Apps	14	Conventional Amt/App	\$208,571	% Conv Positive	85.7%			
Total Assisted Apps	18	Assisted Amt/App	\$220,556	% Asst Positive	61.1%			

#### **Holland-Central-North**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
29,828	11,110	\$72,248	\$87,099	\$44,138

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$201,065
 2016 Value
 \$155,798
 Gross Rent
 \$1,016
 \$925

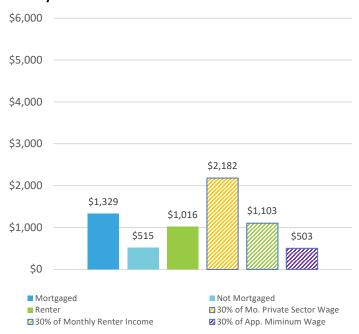
 Cost M/NM
 \$1329/\$515
 Value ▲
 29.1%
 Rent ▲
 9.9%

\$67,022 To afford median home

\$40,640 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

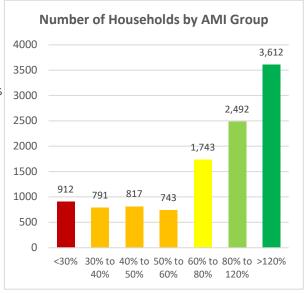
#### **Housing Stock**

Units 11,322	Owner HH	70% Renter H	IH 30%
Median Year Built	1994	% Built Pre-1970	13.1%
Median Move Year	2013	% Built After 2010	6.3%
Median Rooms	5.7	<b>SF%</b> 56.7% <b>MM%</b>	26.5% <b>MF%</b> 11.4%

### **Vacancy Rates**

Total 1.9%	6	Owner	0%	Renter	0%	
Seasonal	0.0%	Other	1.1%	# V Rent 0	#V Owner	0

віаск	32.6%	White	/1.1%
Asian	74.7%	Other or Multiracial	69.7%
Am. Indian	44.1%	Hispanic	77.4%
Pacific Islnd	0.0%		



### **Holland-Central-North**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.3%	5.3%
Household Count, 2021	11,110	607,624

Market			Partnership			
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.01					
Median Income, 2021	\$72,248		9.9%	\$66,906		15.3%
Median owner income, 2021	\$87,099		11.9%	\$78,276		13.6%
Median renter income, 2021	\$44,138		23.5%	\$38,135		17.1%
Median home value	\$201,065		29.1%	\$186,510		26.3%
Median gross rent	\$1,016		9.9%	\$936		12.0%
Income needed for median rent	\$40,640			\$37,422		
Income needed for median value	\$67,022			\$62,170		
Overburdened households	2,694	24%	8.5%	140,776	23.2%	-8.7%

	ı	Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	122	1.1%	-23.3%	17,331	2.6%	-13.8%
Seasonal vacancy	0	0.0%	-100.0%	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	-100.0%	3,104	0.5%	-50.7%
For-Rent vacancy	0	0.0%	NA	6,237	0.9%	-7.3%
Homes built pre-1940	258	2.3%		104,716	15.8%	
Homes built post-1990	7,548	66.7%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>	
Market demand (estimated annual moves)	141	205	345	
Market supply (vacant on market, adjusted for age)	0	0	0	
5 year Market production goals (based on 75K units)	136	198	333	
1 year Market production goals (based on 15K units)	27	40	67	
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591	
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718	

# **Holland-Central-North**

Но	me Mor	tgage Disclosure Act Pa	atterns, 202	1	
Total Apps	446	Total Amt/App	\$257,309	% Approved	83.2%
Total Conventional Apps	367	Conventional Amt/App	\$257,234	% Conv Apprved	84.2%
Total Assisted Apps	79	Assisted Amt/App	\$257,658	% Asst Apprvd	78.5%
Applications by Race: White					
Total Apps	345	Total Amt/App	\$258,043	% Positive	85.2%
Total Conventional Apps	294	Conventional Amt/App	\$258,027	% Conv Positive	86.7%
Total Assisted Apps	51	Assisted Amt/App	\$258,137	% Asst Positive	76.5%
Applications by Race: Black					
Total Apps	4	Total Amt/App	\$257,500	% Positive	75%
Total Conventional Apps	2	Conventional Amt/App	\$280,000	% Conv Positive	50.0%
Total Assisted Apps	2	Assisted Amt/App	\$235,000	% Asst Positive	100.0%
Applications by Race: Asian					
Total Apps	20	Total Amt/App	\$290,000	% Positive	70.0%
Total Conventional Apps	19	Conventional Amt/App	\$291,316	% Conv Positive	73.7%
Total Assisted Apps	1	Assisted Amt/App	\$265,000	% Asst Positive	0.0%
<b>Applications by Race: Native</b>	American				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaii	an or Pacif	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race N	ot Availabl	e			
Total Apps	64	Total Amt/App	\$241,094	% Positive	75.0%
Total Conventional Apps	43	Conventional Amt/App	\$231,047	% Conv Positive	72.1%
Total Assisted Apps	21	Assisted Amt/App	\$261,667	% Asst Positive	81.0%
Applications by Ethnicity: His	panic				
Total Apps	80	Total Amt/App	\$246,750	% Positive	78.8%
Total Conventional Apps	63	Conventional Amt/App	\$243,889	% Conv Positive	79.4%
Total Assisted Apps	17	Assisted Amt/App	\$257,353	% Asst Positive	76.5%

#### **Holland-Central-South**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
31,697	11,589	\$61,991	\$70,396	\$46,039

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$167,172
 2016 Value
 \$129,351
 2016 Rent
 \$868

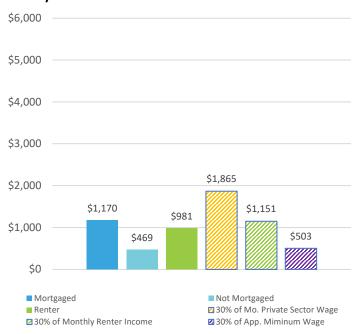
 Cost M/NM
 \$1170/\$469
 Value ▲
 29.2%
 Rent ▲
 13.0%

\$55,724 To afford median home

\$39,240 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

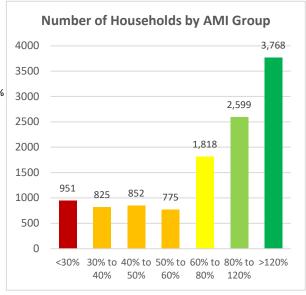
### **Housing Stock**

Units 11,993	Owner HH	65% Renter H	IH 35%
Median Year Built	1962	% Built Pre-1970	57%
Median Move Year	2013	% Built After 2010	2%
Median Rooms	5.4	SF% 62.7% MM%	21.4% <b>MF%</b> 12.3%

### **Vacancy Rates**

Total 3.4	%	Owner	0%	Renter	0%	
Seasonal	1.6%	Other	0.6%	# V Rent 40	#V Owner	17

віаск	22.3%	White	69.2%
Asian	75.1%	Other or Multiracial	56.2%
Am. Indian	55.4%	Hispanic	59.7%
Pacific Islnd	0.0%		



### **Holland-Central-South**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.7%	5.3%
Household Count, 2021	11,589	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.50					
Median Income, 2021	\$61,991		15.9%	\$66,906		15.3%
Median owner income, 2021	\$70,396		5.3%	\$78,276		13.6%
Median renter income, 2021	\$46,039		41.9%	\$38,135		17.1%
Median home value	\$167,172		29.2%	\$186,510		26.3%
Median gross rent	\$981		13.0%	\$936		12.0%
Income needed for median rent	\$39,240			\$37,422		
Income needed for median value	\$55,724			\$62,170		
Overburdened households	3,104	27%	-7.8%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	75	0.6%	-75.2%	17,331	2.6%	-13.8%
Seasonal vacancy	192	1.6%	14.3%	47,247	7.1%	-5.1%
For-Sale vacancy	17	0.1%	NA	3,104	0.5%	-50.7%
For-Rent vacancy	40	0.3%	-77.1%	6,237	0.9%	-7.3%
Homes built pre-1940	2,954	24.6%		104,716	15.8%	
Homes built post-1990	2,266	18.9%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	167	212	379
Market supply (vacant on market, adjusted for age)	11	19	29
5 year Market production goals (based on 75K units)	151	187	338
1 year Market production goals (based on 15K units)	30	37	68
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Holland-Central-South**

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	510	Total Amt/App	\$217,137	% Approved	81.2%			
Total Conventional Apps	407	Conventional Amt/App	\$215,885	% Conv Apprved	81.1%			
Total Assisted Apps	103	Assisted Amt/App	\$222,087	% Asst Apprvd	81.6%			
Applications by Race: White								
Total Apps	406	Total Amt/App	\$213,695	% Positive	82.5%			
<b>Total Conventional Apps</b>	331	Conventional Amt/App	\$210,559	% Conv Positive	81.9%			
Total Assisted Apps	75	Assisted Amt/App	\$227,533	% Asst Positive	85.3%			
Applications by Race: Black								
Total Apps	3	Total Amt/App	\$221,667	% Positive	67%			
Total Conventional Apps	2	Conventional Amt/App	\$240,000	% Conv Positive	100.0%			
Total Assisted Apps	1	Assisted Amt/App	\$185,000	% Asst Positive	0.0%			
Applications by Race: Asian								
Total Apps	11	Total Amt/App	\$189,545	% Positive	72.7%			
Total Conventional Apps	9	Conventional Amt/App	\$181,667	% Conv Positive	66.7%			
Total Assisted Apps	2	Assisted Amt/App	\$225,000	% Asst Positive	100.0%			
Applications by Race: Native American								
Total Apps	2	Total Amt/App	\$150,000	% Positive	100.0%			
Total Conventional Apps	2	Conventional Amt/App	\$150,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawaiian	or Pacif	ic Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race Not Available								
Total Apps	80	Total Amt/App	\$238,125	% Positive	75.0%			
Total Conventional Apps	58	Conventional Amt/App	\$250,862	% Conv Positive	77.6%			
Total Assisted Apps	22	Assisted Amt/App	\$204,545	% Asst Positive	68.2%			
Applications by Ethnicity: Hispanic								
Total Apps	83	Total Amt/App	\$211,988	% Positive	74.7%			
Total Conventional Apps	48	Conventional Amt/App	\$203,750	% Conv Positive	72.9%			
Total Assisted Apps	35	Assisted Amt/App	\$223,286	% Asst Positive	77.1%			

#### **Holland-Northwest**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
30,965	11,538	\$93,585	\$99,184	\$46,337

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$270,083
 2016 Value
 \$219,872
 Gross Rent
 \$1,035
 2016 Rent
 \$1,039

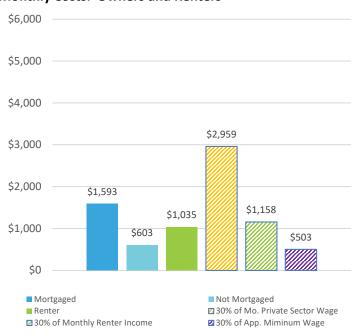
 Cost M/NM
 \$1593/\$603
 Value ▲
 22.8%
 Rent ▲
 -0.4%

\$90,028 To afford median home

\$41,400 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



### **Housing and Development Conditions**

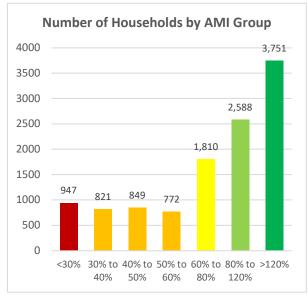
#### **Housing Stock**

Units 12,932	Owner HH	93%	Renter H	Н	7%	
Median Year Built	1984	% Built Pre-19	970	26.3%		
Median Move Year	2009	% Built After	2010	8.4%		
Median Rooms	6.9	<b>SF%</b> 85%	MM%	4%	MF%	0.5%

#### **Vacancy Rates**

Total	10.8%		Owner	0%	Renter		0.1%	
Season	al	8.2%	Other	1.4%	# V Rent	62	#V Owner	89

віаск	100.0%	wnite	92.5%
Asian	82.5%	Other or Multiracial	92.7%
Am. Indian	100.0%	Hispanic	78.3%
Pacific Islnd	0.0%		



### **Holland-Northwest**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.9%	5.3%
Household Count, 2021	11,538	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.04					
Median Income, 2021	\$93,585		17.4%	\$66,906		15.3%
Median owner income, 2021	\$99,184		16.7%	\$78,276		13.6%
Median renter income, 2021	\$46,337		45.4%	\$38,135		17.1%
Median home value	\$270,083		22.8%	\$186,510		26.3%
Median gross rent	\$1,035		-0.4%	\$936		12.0%
Income needed for median rent	\$41,400			\$37,422		
Income needed for median value	\$90,028			\$62,170		
Overburdened households	1,749	15%	-21.8%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	185	1.4%	-48.5%	17,331	2.6%	-13.8%
Seasonal vacancy	1,058	8.2%	32.9%	47,247	7.1%	-5.1%
For-Sale vacancy	89	0.7%	9.9%	3,104	0.5%	-50.7%
For-Rent vacancy	62	0.5%	-33.3%	6,237	0.9%	-7.3%
Homes built pre-1940	847	6.5%		104,716	15.8%	
Homes built post-1990	5,137	39.7%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	231	52	283
Market supply (vacant on market, adjusted for age)	22	28	49
5 year Market production goals (based on 75K units)	202	23	226
1 year Market production goals (based on 15K units)	40	5	45
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Holland-Northwest

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	573	Total Amt/App	\$357,513	% Approved	79.8%			
Total Conventional Apps	506	Conventional Amt/App	\$364,506	% Conv Apprved	80.4%			
Total Assisted Apps	67	Assisted Amt/App	\$304,701	% Asst Apprvd	74.6%			
Applications by Race: White								
Total Apps	451	Total Amt/App	\$359,856	% Positive	83.1%			
Total Conventional Apps	402	Conventional Amt/App	\$366,891	% Conv Positive	83.3%			
Total Assisted Apps	49	Assisted Amt/App	\$302,143	% Asst Positive	81.6%			
Applications by Race: Black								
Total Apps	4	Total Amt/App	\$342,500	% Positive	75%			
Total Conventional Apps	3	Conventional Amt/App	\$361,667	% Conv Positive	66.7%			
Total Assisted Apps	1	Assisted Amt/App	\$285,000	% Asst Positive	100.0%			
Applications by Race: Asian								
Total Apps	11	Total Amt/App	\$267,727	% Positive	63.6%			
<b>Total Conventional Apps</b>	10	Conventional Amt/App	\$274,000	% Conv Positive	70.0%			
Total Assisted Apps	1	Assisted Amt/App	\$205,000	% Asst Positive	0.0%			
Applications by Race: Native A	merican							
Total Apps	2	Total Amt/App	\$70,000	% Positive	50.0%			
Total Conventional Apps	2	Conventional Amt/App	\$70,000	% Conv Positive	50.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawaiia	n or Pacif	ic Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race No	t Availabl	e						
Total Apps	93	Total Amt/App	\$364,462	% Positive	63.4%			
Total Conventional Apps	78	Conventional Amt/App	\$371,795	% Conv Positive	64.1%			
Total Assisted Apps	15	Assisted Amt/App	\$326,333	% Asst Positive	60.0%			
Applications by Ethnicity: Hisp	anic							
Total Apps	39	Total Amt/App	\$296,795	% Positive	71.8%			
<b>Total Conventional Apps</b>	26	Conventional Amt/App	\$310,385	% Conv Positive	73.1%			
Total Assisted Apps	13	Assisted Amt/App	\$269,615	% Asst Positive	69.2%			

### **Holland-Southwest**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
21,556	8,585	\$74,807	\$84,207	\$31,623

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$256,911
 2016 Value
 \$212,071
 Gross Rent
 \$959
 \$016 Rent
 \$863

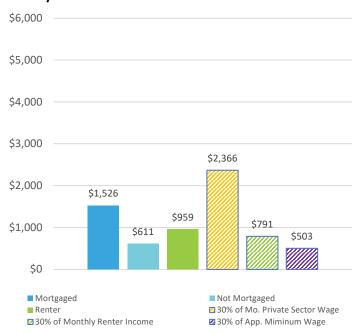
 Cost M/NM
 \$1526/\$611
 Value ▲
 21.1%
 Rent ▲
 11.1%

\$85,637 To afford median home

\$38,360 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

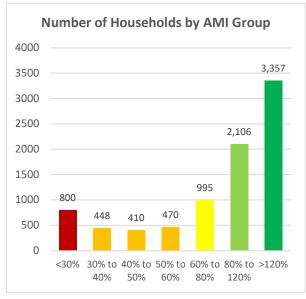
#### **Housing Stock**

Units 10,923	Owner HH	84% Renter I	HH 16%
Median Year Built	1984	% Built Pre-1970	32.7%
Median Move Year	2010	% Built After 2010	8.4%
Median Rooms	6.1	SF% 70.9% MM%	17.5% <b>MF%</b> 3.3%

#### **Vacancy Rates**

Total	21.4%		Owner	0%	Renter		0.1%	
Seasona	al	15.3%	Other	2.3%	# V Rent	148	#V Owner	63

віаск	6.7%	wnite	87.2%
Asian	94.3%	Other or Multiracial	52.4%
Am. Indian	92.5%	Hispanic	66.0%
Pacific Islnd	0.0%		



### **Holland-Southwest**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	2.9%	5.3%
Household Count, 2021	8,585	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.84					
Median Income, 2021	\$74,807		16.9%	\$66,906		15.3%
Median owner income, 2021	\$84,207		15.6%	\$78,276		13.6%
Median renter income, 2021	\$31,623		-28.6%	\$38,135		17.1%
Median home value	\$256,911		21.1%	\$186,510		26.3%
Median gross rent	\$959		11.1%	\$936		12.0%
Income needed for median rent	\$38,360			\$37,422		
Income needed for median value	\$85,637			\$62,170		
Overburdened households	1,540	18%	-25.3%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	251	2.3%	9.1%	17,331	2.6%	-13.8%
Seasonal vacancy	1,671	15.3%	-1.5%	47,247	7.1%	-5.1%
For-Sale vacancy	63	0.6%	6.8%	3,104	0.5%	-50.7%
For-Rent vacancy	148	1.4%	492.0%	6,237	0.9%	-7.3%
Homes built pre-1940	1,466	13.4%		104,716	15.8%	
Homes built post-1990	4,502	41.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderately High Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	145	102	247
Market supply (vacant on market, adjusted for age)	20	31	52
5 year Market production goals (based on 75K units)	120	69	189
1 year Market production goals (based on 15K units)	24	14	38
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Holland-Southwest

Home	e Mort	gage Disclosure Act Pat	terns, <mark>202</mark>	1	
Total Apps	380	Total Amt/App	\$363,053	% Approved	82.1%
Total Conventional Apps	350	Conventional Amt/App	\$372,943	% Conv Apprved	82.9%
Total Assisted Apps	30	Assisted Amt/App	\$247,667	% Asst Apprvd	73.3%
Applications by Race: White					
Total Apps	304	Total Amt/App	\$370,954	% Positive	83.2%
Total Conventional Apps	283	Conventional Amt/App	\$380,442	% Conv Positive	84.1%
Total Assisted Apps	21	Assisted Amt/App	\$243,095	% Asst Positive	71.4%
Applications by Race: Black					
Total Apps	2	Total Amt/App	\$350,000	% Positive	100%
Total Conventional Apps	2	Conventional Amt/App	\$350,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Asian					
Total Apps	7	Total Amt/App	\$260,714	% Positive	85.7%
Total Conventional Apps	7	Conventional Amt/App	\$260,714	% Conv Positive	85.7%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native Am	nerican				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaiian	or Pacifi	c Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race Not	Availabl	e			
Total Apps	55	Total Amt/App	\$354,636	% Positive	76.4%
Total Conventional Apps	48	Conventional Amt/App	\$369,167	% Conv Positive	75.0%
Total Assisted Apps	7	Assisted Amt/App	\$255,000	% Asst Positive	85.7%
Applications by Ethnicity: Hispan					
Total Apps	13	Total Amt/App	\$277,308	% Positive	69.2%
Total Conventional Apps	8	Conventional Amt/App	\$326,250	% Conv Positive	75.0%
Total Assisted Apps	5	Assisted Amt/App	\$199,000	% Asst Positive	60.0%

#### Ionia

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
45,378	15,301	\$63,989	\$71,809	\$41,527

### **Housing Costs**

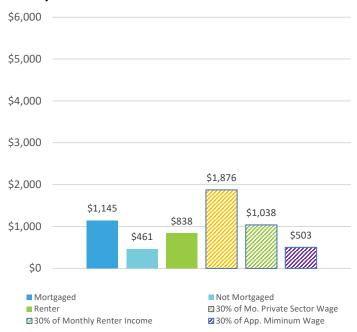
#### Owner Units Renter Units

Home Value	\$145,308	2016 Value	\$125,706	Gross Rent	\$838	2016 Rent	\$784
Cost M/NM	\$1145/\$461	Value ▲	15.6%	GIOSS REIIL	7030	Rent ▲	6.8%

\$48,436 To afford median home \$33,520 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

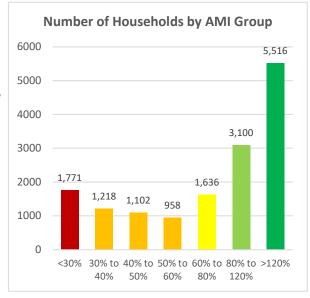
#### **Housing Stock**

Units 16,474	Owner HH	77% Renter H	IH 23%
Median Year Built	1970	% Built Pre-1970	48.9%
Median Move Year	2010	% Built After 2010	4.4%
Median Rooms	6.2	SF% 72.4% MM%	9.1% <b>MF%</b> 6.1%

### **Vacancy Rates**

Total 7.19	6	Owner	0%	Renter	0%	
Seasonal	1.0%	Other	4.1%	# V Rent 91	#V Owner	108

віаск	20.7%	wnite	/8.5%
Asian	37.0%	Other or Multiracial	55.3%
Am. Indian	85.7%	Hispanic	47.1%
Pacific IsInd	0.0%		



### Ionia

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	4.6%	5.3%
Household Count, 2021	15,301	607,624

	Market			Pa	)	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.17					
Median Income, 2021	\$63,989		12.7%	\$66,906		15.3%
Median owner income, 2021	\$71,809		8.6%	\$78,276		13.6%
Median renter income, 2021	\$41,527		22.0%	\$38,135		17.1%
Median home value	\$145,308		15.6%	\$186,510		26.3%
Median gross rent	\$838		6.8%	\$936		12.0%
Income needed for median rent	\$33,520			\$37,422		
Income needed for median value	\$48,436			\$62,170		
Overburdened households	3,105	20%	-19.2%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	681	4.1%	-3.9%	17,331	2.6%	-13.8%
Seasonal vacancy	161	1.0%	-26.5%	47,247	7.1%	-5.1%
For-Sale vacancy	108	0.7%	-48.1%	3,104	0.5%	-50.7%
For-Rent vacancy	91	0.6%	-54.7%	6,237	0.9%	-7.3%
Homes built pre-1940	4,561	27.7%		104,716	15.8%	
Homes built post-1990	4,674	28.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	274	212	486
Market supply (vacant on market, adjusted for age)	54	38	92
5 year Market production goals (based on 75K units)	212	168	380
1 year Market production goals (based on 15K units)	42	34	76
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Ionia

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	637	Total Amt/App	\$188,532	% Approved	78.6%		
Total Conventional Apps	397	Conventional Amt/App	\$194,219	% Conv Apprved	78.1%		
Total Assisted Apps	240	Assisted Amt/App	\$179,125	% Asst Apprvd	79.6%		
Applications by Race: White							
Total Apps	566	Total Amt/App	\$185,389	% Positive	79.0%		
Total Conventional Apps	359	Conventional Amt/App	\$187,646	% Conv Positive	78.6%		
Total Assisted Apps	207	Assisted Amt/App	\$181,473	% Asst Positive	79.7%		
Applications by Race: Black							
Total Apps	5	Total Amt/App	\$177,000	% Positive	60%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	5	Assisted Amt/App	\$177,000	% Asst Positive	60.0%		
Applications by Race: Asian							
Total Apps	1	Total Amt/App	\$215,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$215,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native	American						
Total Apps	1	Total Amt/App	\$65,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$65,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaii	an or Pacif	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race N	ot Availabl	le					
Total Apps	60	Total Amt/App	\$223,167	% Positive	75.0%		
Total Conventional Apps	35	Conventional Amt/App	\$266,143	% Conv Positive	71.4%		
Total Assisted Apps	25	Assisted Amt/App	\$163,000	% Asst Positive	80.0%		
Applications by Ethnicity: His	panic						
Total Apps	17	Total Amt/App	\$176,765	% Positive	64.7%		
Total Conventional Apps	9	Conventional Amt/App	\$149,444	% Conv Positive	55.6%		
Total Assisted Apps	8	Assisted Amt/App	\$207,500	% Asst Positive	75.0%		

#### **Jenison**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
84,513	29,499	\$89,003	\$96,472	\$46,228

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$245,411
 2016 Value
 \$189,813
 Gross Rent
 \$1,197
 2016 Rent
 \$930

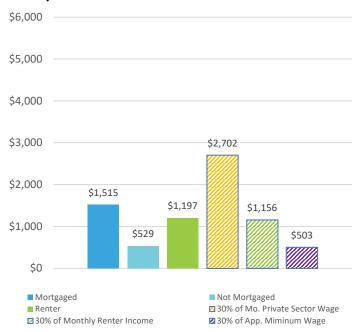
 Cost M/NM
 \$1515/\$529
 Value ▲
 29.3%
 Rent ▲
 28.7%

\$81,804 To afford median home

\$47,880 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

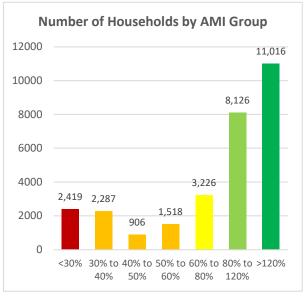
### **Housing Stock**

Units 30,303	Owner HH	85% Renter H	<b>IH</b> 15%
Median Year Built	1987	% Built Pre-1970	24.4%
Median Move Year	2011	% Built After 2010	12.7%
Median Rooms	6.9	SF% 75.3% MM%	14.4% <b>MF%</b> 6.9%

# **Vacancy Rates**

<b>Total</b> 2.7%		Owner	0%	Renter	0%	
Seasonal	0.7%	Other	1.0%	# V Rent 46	#V Owner	134

віаск	61.9%	White	85.8%
Asian	60.1%	Other or Multiracial	68.6%
Am. Indian	38.2%	Hispanic	78.4%
Pacific Islnd	0.0%		



### **Jenison**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	11.3%	5.3%
Household Count, 2021	29,499	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.67					
Median Income, 2021	\$89,003		17.8%	\$66,906		15.3%
Median owner income, 2021	\$96,472		16.2%	\$78,276		13.6%
Median renter income, 2021	\$46,228		1.7%	\$38,135		17.1%
Median home value	\$245,411		29.3%	\$186,510		26.3%
Median gross rent	\$1,197		28.7%	\$936		12.0%
Income needed for median rent	\$47,880			\$37,422		
Income needed for median value	\$81,804			\$62,170		
Overburdened households	4,940	17%	0.6%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	291	1.0%	-42.4%	17,331	2.6%	-13.8%
Seasonal vacancy	221	0.7%	121.0%	47,247	7.1%	-5.1%
For-Sale vacancy	134	0.4%	127.1%	3,104	0.5%	-50.7%
For-Rent vacancy	46	0.2%	-6.1%	6,237	0.9%	-7.3%
Homes built pre-1940	1,594	5.3%		104,716	15.8%	
Homes built post-1990	13,921	45.9%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderately High Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	485	271	756
Market supply (vacant on market, adjusted for age)	35	5	41
5 year Market production goals (based on 75K units)	434	256	690
1 year Market production goals (based on 15K units)	87	51	138
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Jenison

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	1,619	Total Amt/App	\$285,686	% Approved	85.7%		
Total Conventional Apps	1,473	Conventional Amt/App	\$284,341	% Conv Apprved	86.5%		
Total Assisted Apps	146	Assisted Amt/App	\$299,247	% Asst Apprvd	77.4%		
Applications by Race: White	2						
Total Apps	1,274	Total Amt/App	\$278,108	% Positive	87.2%		
Total Conventional Apps	1,171	Conventional Amt/App	\$276,127	% Conv Positive	88.0%		
Total Assisted Apps	103	Assisted Amt/App	\$300,631	% Asst Positive	77.7%		
Applications by Race: Black							
Total Apps	16	Total Amt/App	\$323,125	% Positive	81%		
Total Conventional Apps	6	Conventional Amt/App	\$290,000	% Conv Positive	100.0%		
Total Assisted Apps	10	Assisted Amt/App	\$343,000	% Asst Positive	70.0%		
Applications by Race: Asian							
Total Apps	27	Total Amt/App	\$306,481	% Positive	77.8%		
Total Conventional Apps	26	Conventional Amt/App	\$310,769	% Conv Positive	76.9%		
Total Assisted Apps	1	Assisted Amt/App	\$195,000	% Asst Positive	100.0%		
Applications by Race: Nativ	e American						
Total Apps	3	Total Amt/App	\$81,667	% Positive	66.7%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	3	Assisted Amt/App	\$81,667	% Asst Positive	66.7%		
Applications by Race: Hawa	iian or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	Not Available	e					
Total Apps	260	Total Amt/App	\$311,962	% Positive	80.0%		
Total Conventional Apps	236	Conventional Amt/App	\$316,610	% Conv Positive	80.5%		
Total Assisted Apps	24	Assisted Amt/App	\$266,250	% Asst Positive	75.0%		
Applications by Ethnicity: H	ispanic						
Total Apps	49	Total Amt/App	\$278,469	% Positive	89.8%		
Total Conventional Apps	40	Conventional Amt/App	\$275,250	% Conv Positive	87.5%		
Total Assisted Apps	9	Assisted Amt/App	\$292,778	% Asst Positive	100.0%		

## **Kentwood/Gerald Ford Airport**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
73,535	29,107	\$71,463	\$87,623	\$45,116
		_		

#### **Housing Costs**

#### Owner Units Renter Units

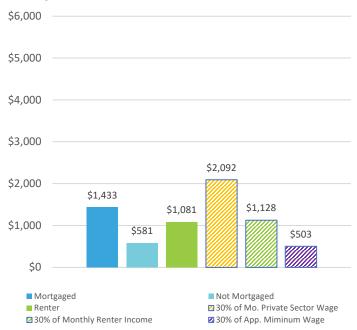
Home Value	\$221,351	2016 Value	\$171,587			2016 Rent	\$953
				Gross Rent	\$1,081		
Cost M/NM	\$1433/\$581	Value ▲	29.0%			Rent ▲	13.4%

\$73,784 To afford median home

\$43,240 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

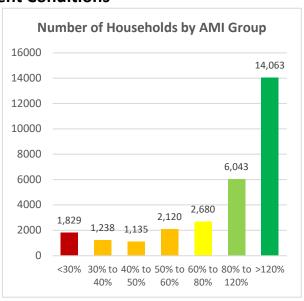
#### **Housing Stock**

<b>Units</b> 29,951	Owner HH	63% Renter	<b>HH</b> 37%
Median Year Built	1986	% Built Pre-1970	21.4%
Median Move Year	2013	% Built After 2010	8.4%
Median Rooms	5.7	SF% 52.8% MM%	24.3% <b>MF%</b> 19%

### **Vacancy Rates**

Total	2.8%		Owner	0%	Renter		0%	
Season	al	0.5%	Other	0.7%	# V Rent	220	#V Owner	23

Black	27.7%	White	70.3%
Asian	73.6%	Other or Multiracial	44.7%
Am. Indian	33.3%	Hispanic	59.4%
Pacific Islnd	100.0%		



# **Kentwood/Gerald Ford Airport**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	9.2%	5.3%
Household Count, 2021	29,107	607,624

	Market			Partnership		)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.31					
Median Income, 2021	\$71,463		12.9%	\$66,906		15.3%
Median owner income, 2021	\$87,623		12.4%	\$78,276		13.6%
Median renter income, 2021	\$45,116		9.6%	\$38,135		17.1%
Median home value	\$221,351		29.0%	\$186,510		26.3%
Median gross rent	\$1,081		13.4%	\$936		12.0%
Income needed for median rent	\$43,240			\$37,422		
Income needed for median value	\$73,784			\$62,170		
Overburdened households	7,594	26%	-2.7%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	224	0.7%	-50.3%	17,331	2.6%	-13.8%
Seasonal vacancy	144	0.5%	-23.4%	47,247	7.1%	-5.1%
For-Sale vacancy	23	0.1%	-87.6%	3,104	0.5%	-50.7%
For-Rent vacancy	220	0.7%	-20.0%	6,237	0.9%	-7.3%
Homes built pre-1940	758	2.5%		104,716	15.8%	
Homes built post-1990	12,984	43.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	444	783	1227
Market supply (vacant on market, adjusted for age)	6	33	39
5 year Market production goals (based on 75K units)	423	723	1146
1 year Market production goals (based on 15K units)	85	145	229
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Kentwood/Gerald Ford Airport**

Н	ome Mort	gage Disclosure Act P	atterns, 202	1	
Total Apps	1,415	Total Amt/App	\$266,866	% Approved	78.2%
<b>Total Conventional Apps</b>	1,198	Conventional Amt/App	\$269,048	% Conv Apprved	79.3%
Total Assisted Apps	217	Assisted Amt/App	\$254,816	% Asst Apprvd	71.9%
Applications by Race: White	e				
Total Apps	738	Total Amt/App	\$265,298	% Positive	82.2%
Total Conventional Apps	649	Conventional Amt/App	\$266,864	% Conv Positive	83.1%
Total Assisted Apps	89	Assisted Amt/App	\$253,876	% Asst Positive	76.4%
Applications by Race: Black					
Total Apps	161	Total Amt/App	\$266,739	% Positive	69%
Total Conventional Apps	99	Conventional Amt/App	\$269,646	% Conv Positive	69.7%
Total Assisted Apps	62	Assisted Amt/App	\$262,097	% Asst Positive	67.7%
Applications by Race: Asian	)				
Total Apps	187	Total Amt/App	\$244,037	% Positive	77.5%
<b>Total Conventional Apps</b>	174	Conventional Amt/App	\$245,517	% Conv Positive	79.3%
Total Assisted Apps	13	Assisted Amt/App	\$224,231	% Asst Positive	53.8%
Applications by Race: Nativ	e American				
Total Apps	3	Total Amt/App	\$228,333	% Positive	33.3%
<b>Total Conventional Apps</b>	1	Conventional Amt/App	\$235,000	% Conv Positive	0.0%
Total Assisted Apps	2	Assisted Amt/App	\$225,000	% Asst Positive	50.0%
Applications by Race: Hawa	aiian or Pacifi	c Islander			
Total Apps	4	Total Amt/App	\$255,000	% Positive	100.0%
<b>Total Conventional Apps</b>	4	Conventional Amt/App	\$255,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race	Not Available	e			
Total Apps	288	Total Amt/App	\$285,104	% Positive	71.2%
<b>Total Conventional Apps</b>	245	Conventional Amt/App	\$290,388	% Conv Positive	71.4%
Total Assisted Apps	43	Assisted Amt/App	\$255,000	% Asst Positive	69.8%
Applications by Ethnicity: H	lispanic				
Total Apps	96	Total Amt/App	\$243,646	% Positive	75.0%
Total Conventional Apps	72	Conventional Amt/App	\$242,083	% Conv Positive	72.2%
		_			

Assisted Amt/App

24

\$248,333 % Asst Positive

83.3%

**Total Assisted Apps** 

#### Lowell

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
12,290	4,548	\$82,153	\$88,685	\$35,114

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$234,309
 2016 Value
 \$172,737
 Gross Rent
 \$935
 \$2016 Rent
 \$853

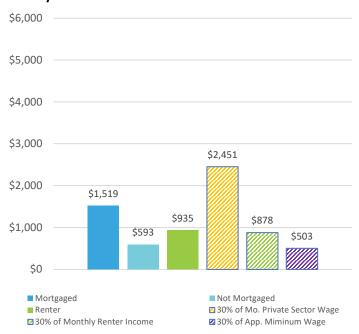
 Cost M/NM
 \$1519/\$593
 Value ▲
 35.6%
 Rent ▲
 9.6%

\$78,103 To afford median home

\$37,400 To afford median gross rent

### **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

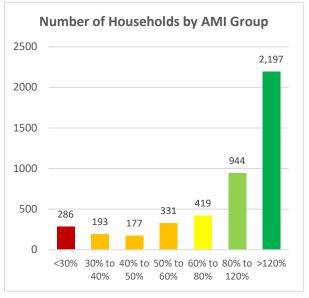
#### **Housing Stock**

<b>Units</b> 4,636	Owner HH	81% Renter H	<b>H</b> 19%
Median Year Built	1981	% Built Pre-1970	30.6%
Median Move Year	2011	% Built After 2010	10.6%
Median Rooms	6.5	<b>SF%</b> 75.5% <b>MM%</b>	10.1% <b>MF%</b> 6.9%

### **Vacancy Rates**

Total	1.9%		Owner	0%	I	0%		
Season	al	0.0%	Other	1.1%	# V Rent	0	#V Owner	0

віаск	100.0%	wnite	81.0%
Asian	0.0%	Other or Multiracial	69.0%
Am. Indian	0.0%	Hispanic	38.4%
Pacific IsInd	0.0%		



# Lowell

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	10.7%	5.3%
Household Count, 2021	4,548	607,624

	Market			Partnership		1
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.50					
Median Income, 2021	\$82,153		9.5%	\$66,906		15.3%
Median owner income, 2021	\$88,685		7.6%	\$78,276		13.6%
Median renter income, 2021	\$35,114		0.6%	\$38,135		17.1%
Median home value	\$234,309		35.6%	\$186,510		26.3%
Median gross rent	\$935		9.6%	\$936		12.0%
Income needed for median rent	\$37,400			\$37,422		
Income needed for median value	\$78,103			\$62,170		
Overburdened households	1,078	24%	30.0%	140,776	23.2%	-8.7%

		Market Partnershi			rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	51	1.1%	96.2%	17,331	2.6%	-13.8%
Seasonal vacancy	0	0.0%	-100.0%	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	-100.0%	3,104	0.5%	-50.7%
For-Rent vacancy	0	0.0%	-100.0%	6,237	0.9%	-7.3%
Homes built pre-1940	520	11.2%		104,716	15.8%	
Homes built post-1990	1,875	40.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderately High Cost and Growing High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	95	12	107
Market supply (vacant on market, adjusted for age)	0	0	0
5 year Market production goals (based on 75K units)	92	11	103
1 year Market production goals (based on 15K units)	18	2	21
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718
	Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 5 year Partnership goals (based on 75K units)	Market demand (estimated annual moves)  95  Market supply (vacant on market, adjusted for age)  5 year Market production goals (based on 75K units)  1 year Market production goals (based on 15K units)  18  5 year Partnership goals (based on 75K units)  7,025	Market demand (estimated annual moves)  95 12  Market supply (vacant on market, adjusted for age)  5 year Market production goals (based on 75K units)  1 year Market production goals (based on 15K units)  18 2 5 year Partnership goals (based on 75K units)  7,025 6,566

# Lowell

H	Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	289	Total Amt/App	\$287,076	% Approved	80.6%		
Total Conventional Apps	235	Conventional Amt/App	\$292,532	% Conv Apprved	80.9%		
Total Assisted Apps	54	Assisted Amt/App	\$263,333	% Asst Apprvd	79.6%		
Applications by Race: White	2						
Total Apps	219	Total Amt/App	\$276,005	% Positive	81.7%		
Total Conventional Apps	180	Conventional Amt/App	\$279,500	% Conv Positive	82.8%		
Total Assisted Apps	39	Assisted Amt/App	\$259,872	% Asst Positive	76.9%		
Applications by Race: Black							
Total Apps	5	Total Amt/App	\$269,000	% Positive	60%		
Total Conventional Apps	1	Conventional Amt/App	\$335,000	% Conv Positive	0.0%		
Total Assisted Apps	4	Assisted Amt/App	\$252,500	% Asst Positive	75.0%		
Applications by Race: Asian							
Total Apps	1	Total Amt/App	\$295,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$295,000	% Asst Positive	100.0%		
Applications by Race: Nativ	e American						
Total Apps	1	Total Amt/App	\$155,000	% Positive	0.0%		
Total Conventional Apps	1	Conventional Amt/App	\$155,000	% Conv Positive	0.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawa	iian or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	Not Available						
Total Apps	61	Total Amt/App	\$328,770	% Positive	77.0%		
Total Conventional Apps	53	Conventional Amt/App	\$337,264	% Conv Positive	75.5%		
Total Assisted Apps	8	Assisted Amt/App	\$272,500	% Asst Positive	87.5%		
Applications by Ethnicity: H	-						
Total Apps	3	Total Amt/App	\$245,000	% Positive	33.3%		
Total Conventional Apps	3	Conventional Amt/App	\$245,000	% Conv Positive	33.3%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		

## Ludington

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
13,201	5,449	\$48,219	\$65,331	\$31,110

## **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$133,115
 2016 Value
 \$122,952
 Gross Rent
 \$798

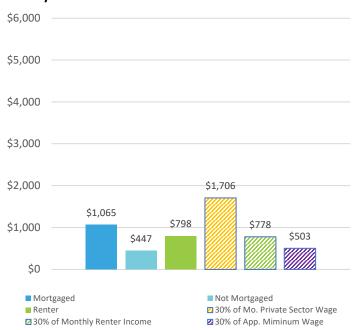
 Cost M/NM
 \$1065/\$447
 Value ▲
 8.3%
 Rent ▲
 10.1%

\$44,372 To afford median home

\$31,920 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

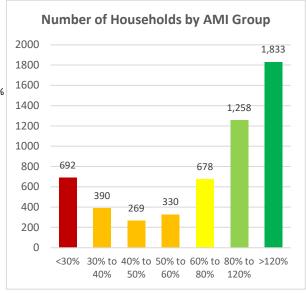
### **Housing Stock**

<b>Units</b> 6,752	Owner HH	60% Renter	<b>HH</b> 40%
Median Year Built	1964	% Built Pre-1970	53.3%
Median Move Year	2012	% Built After 2010	2.9%
Median Rooms	5.5	SF% 62.6% MM%	17.6% <b>MF%</b> 13.4%

## **Vacancy Rates**

Total	19.3%		Owner	0%	Re	enter	0%	
Season	al	10.4%	Other	5.9%	# V Rent	47	#V Owner	35

віаск	82.4%	wnite	60.1%
Asian	58.1%	Other or Multiracial	36.7%
Am. Indian	100.0%	Hispanic	63.3%
Pacific Islnd	0.0%		



# Ludington

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-4.6%	5.3%
Household Count, 2021	5,449	607,624

	Market		Partnership		)	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.99					
Median Income, 2021	\$48,219		17.2%	\$66,906		15.3%
Median owner income, 2021	\$65,331		26.7%	\$78,276		13.6%
Median renter income, 2021	\$31,110		23.9%	\$38,135		17.1%
Median home value	\$133,115		8.3%	\$186,510		26.3%
Median gross rent	\$798		10.1%	\$936		12.0%
Income needed for median rent	\$31,920			\$37,422		
Income needed for median value	\$44,372			\$62,170		
Overburdened households	1,487	27%	-27.6%	140,776	23.2%	-8.7%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	396	5.9%	9.1%	17,331	2.6%	-13.8%
Seasonal vacancy	701	10.4%	81.6%	47,247	7.1%	-5.1%
For-Sale vacancy	35	0.5%	-71.5%	3,104	0.5%	-50.7%
For-Rent vacancy	47	0.7%	123.8%	6,237	0.9%	-7.3%
Homes built pre-1940	1,844	27.3%		104,716	15.8%	
Homes built post-1990	1,704	25.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Shrinking
Low Strength and High Need (Type II)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	72	107	179
Market supply (vacant on market, adjusted for age)	22	16	38
5 year Market production goals (based on 75K units)	48	88	136
1 year Market production goals (based on 15K units)	10	18	27
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Ludington

Но	me Mort	tgage Disclosure Act Pa	atterns, 202	1	
Total Apps	117	Total Amt/App	\$180,128	% Approved	78.6%
Total Conventional Apps	74	Conventional Amt/App	\$185,541	% Conv Apprved	78.4%
Total Assisted Apps	43	Assisted Amt/App	\$170,814	% Asst Apprvd	79.1%
Applications by Race: White					
Total Apps	93	Total Amt/App	\$180,591	% Positive	79.6%
Total Conventional Apps	60	Conventional Amt/App	\$185,833	% Conv Positive	80.0%
Total Assisted Apps	33	Assisted Amt/App	\$171,061	% Asst Positive	78.8%
<b>Applications by Race: Black</b>					
Total Apps	2	Total Amt/App	\$205,000	% Positive	50%
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	2	Assisted Amt/App	\$205,000	% Asst Positive	50.0%
Applications by Race: Asian					
Total Apps	1	Total Amt/App	\$175,000	% Positive	100.0%
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	1	Assisted Amt/App	\$175,000	% Asst Positive	100.0%
<b>Applications by Race: Native</b>	American				
Total Apps	3	Total Amt/App	\$398,333	% Positive	100.0%
Total Conventional Apps	3	Conventional Amt/App	\$398,333	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaii	an or Pacif	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race N	ot Availabl	e			
Total Apps	19	Total Amt/App	\$173,947	% Positive	78.9%
<b>Total Conventional Apps</b>	12	Conventional Amt/App	\$182,500	% Conv Positive	75.0%
Total Assisted Apps	7	Assisted Amt/App	\$159,286	% Asst Positive	85.7%
Applications by Ethnicity: His	spanic				
Total Apps	3	Total Amt/App	\$155,000	% Positive	66.7%
Total Conventional Apps	2	Conventional Amt/App	\$145,000	% Conv Positive	50.0%

Assisted Amt/App

1

\$175,000 % Asst Positive

100.0%

**Total Assisted Apps** 

### **Marion**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
19,018	7,856	\$51,976	\$54,739	\$39,533

### **Housing Costs**

#### Owner Units Renter Units

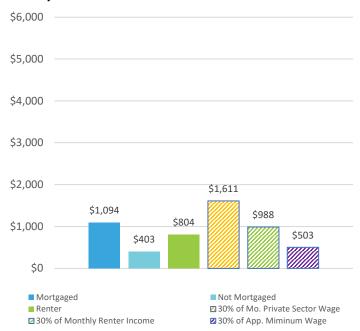
 Home Value
 \$116,879
 2016 Value
 \$110,861
 Gross Rent
 \$804
 \$804
 Rent
 \$ 13.4%

\$38,960 To afford median home

\$32,160 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

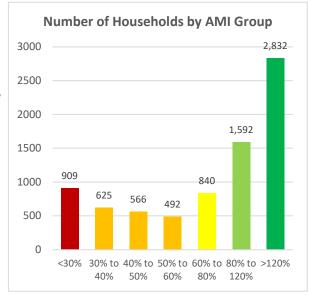
### **Housing Stock**

Units 12,749	Owner HH	89% Renter I	HH 11%
Median Year Built	1980	% Built Pre-1970	29.1%
Median Move Year	2007	% Built After 2010	3.3%
Median Rooms	5.4	<b>SF%</b> 78.2% <b>MM%</b>	0.6% <b>MF%</b> 0.2%

## **Vacancy Rates**

Total 38	3.4%		Owner	0%	Renter		0%	
Seasonal		34.2%	Other	3.3%	# V Rent	38	#V Owner	41

віаск	/3.9%	wnite	88.6%
Asian	100.0%	Other or Multiracial	89.2%
Am. Indian	71.4%	Hispanic	51.6%
Pacific IsInd	0.0%		



### Marion

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.9%	5.3%
Household Count, 2021	7,856	607,624

	I	Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.75					
Median Income, 2021	\$51,976		9.9%	\$66,906		15.3%
Median owner income, 2021	\$54,739		6.7%	\$78,276		13.6%
Median renter income, 2021	\$39,533		45.7%	\$38,135		17.1%
Median home value	\$116,879		5.4%	\$186,510		26.3%
Median gross rent	\$804		13.4%	\$936		12.0%
Income needed for median rent	\$32,160			\$37,422		
Income needed for median value	\$38,960			\$62,170		
Overburdened households	1,764	22%	-14.9%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	421	3.3%	-5.6%	17,331	2.6%	-13.8%
Seasonal vacancy	4,363	34.2%	-5.3%	47,247	7.1%	-5.1%
For-Sale vacancy	41	0.3%	-72.5%	3,104	0.5%	-50.7%
For-Rent vacancy	38	0.3%	-22.4%	6,237	0.9%	-7.3%
Homes built pre-1940	1,092	8.6%		104,716	15.8%	
Homes built post-1990	3,917	30.7%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
Low Strength and Low Need (Type III)

	<b>Owner Units</b>	<b>Renter Units</b>	<b>Total Units</b>
Market demand (estimated annual moves)	116	39	155
Market supply (vacant on market, adjusted for age)	14	14	27
5 year Market production goals (based on 75K units)	98	25	123
1 year Market production goals (based on 15K units)	20	5	25
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Marion

Но	me Mort	tgage Disclosure Act Pa	itterns, 202	1	
Total Apps	330	Total Amt/App	\$174,697	% Approved	69.1%
Total Conventional Apps	192	Conventional Amt/App	\$174,896	% Conv Apprved	72.4%
Total Assisted Apps	138	Assisted Amt/App	\$174,420	% Asst Apprvd	64.5%
Applications by Race: White					
Total Apps	269	Total Amt/App	\$170,613	% Positive	69.1%
Total Conventional Apps	157	Conventional Amt/App	\$174,108	% Conv Positive	74.5%
Total Assisted Apps	112	Assisted Amt/App	\$165,714	% Asst Positive	61.6%
Applications by Race: Black					
Total Apps	5	Total Amt/App	\$203,000	% Positive	60%
Total Conventional Apps	3	Conventional Amt/App	\$211,667	% Conv Positive	33.3%
Total Assisted Apps	2	Assisted Amt/App	\$190,000	% Asst Positive	100.0%
Applications by Race: Asian					
Total Apps	7	Total Amt/App	\$152,143	% Positive	57.1%
Total Conventional Apps	7	Conventional Amt/App	\$152,143	% Conv Positive	57.1%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
<b>Applications by Race: Native</b>	American				
Total Apps	1	Total Amt/App	\$215,000	% Positive	0.0%
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	1	Assisted Amt/App	\$215,000	% Asst Positive	0.0%
Applications by Race: Hawaii	an or Pacif	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race N	ot Availabl	e			
Total Apps	46	Total Amt/App	\$195,652	% Positive	69.6%
Total Conventional Apps	23	Conventional Amt/App	\$175,000	% Conv Positive	65.2%
Total Assisted Apps	23	Assisted Amt/App	\$216,304	% Asst Positive	73.9%
Applications by Ethnicity: His	panic				
Total Apps	6	Total Amt/App	\$188,333	% Positive	66.7%
Total Conventional Apps	3	Conventional Amt/App	\$185,000	% Conv Positive	100.0%
Total Assisted Apps	3	Assisted Amt/App	\$191,667	% Asst Positive	33.3%

## **Muskegon City**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
31,468	10,411	\$34,891	\$45,837	\$25,442

## **Housing Costs**

#### Owner Units Renter Units

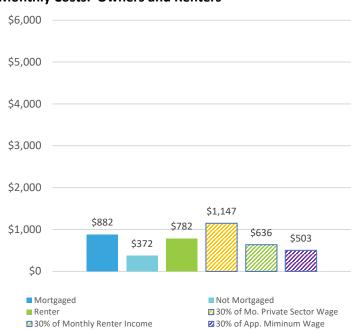
Home Value	\$52,173	<b>2016 Value</b>	\$53,331	Gross Rent	\$782	2016 Rent	\$730
Cost M/NM	\$882/\$372	Value ▲	-2.2%	GIOSS REIIL	\$102	Rent ▲	7.1%

\$17,391 To afford median home

\$31,280 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

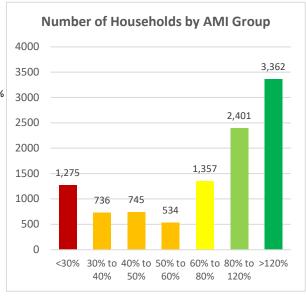
## **Housing Stock**

Units 12,802	Owner HH	49% Renter F	IH 51%
Median Year Built	1945	% Built Pre-1970	83.8%
Median Move Year	2013	% Built After 2010	1.3%
Median Rooms	4.9	SF% 72.4% MM%	15.7% <b>MF%</b> 10.7%

## **Vacancy Rates**

Total	18.7%		Owner	0%	Renter		0.1%	
Season	al	0.6%	Other	12.5%	# V Rent	584	#V Owner	83

Black	46.3%	White	53.7%
Asian	0.0%	Other or Multiracial	49.8%
Am. Indian	41.4%	Hispanic	69.4%
Pacific Islnd	0.0%		



# **Muskegon City**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-5.5%	5.3%
Household Count, 2021	10,411	607,624

Market				Pa	)	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	0.78					
Median Income, 2021	\$34,891		37.0%	\$66,906		15.3%
Median owner income, 2021	\$45,837		16.9%	\$78,276		13.6%
Median renter income, 2021	\$25,442		28.8%	\$38,135		17.1%
Median home value	\$52,173		-2.2%	\$186,510		26.3%
Median gross rent	\$782		7.1%	\$936		12.0%
Income needed for median rent	\$31,280			\$37,422		
Income needed for median value	\$17,391			\$62,170		
Overburdened households	3,663	35%	-29.7%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	1,602	12.5%	-16.0%	17,331	2.6%	-13.8%
Seasonal vacancy	73	0.6%	78.0%	47,247	7.1%	-5.1%
For-Sale vacancy	83	0.6%	-66.0%	3,104	0.5%	-50.7%
For-Rent vacancy	584	4.6%	59.1%	6,237	0.9%	-7.3%
Homes built pre-1940	5,285	41.3%		104,716	15.8%	
Homes built post-1990	914	7.1%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Shrinking
Low Strength and High Need (Type II)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	126	231	357
Market supply (vacant on market, adjusted for age)	74	436	510
5 year Market production goals (based on 75K units)	50	0	50
1 year Market production goals (based on 15K units)	10	0	10
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Muskegon City

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	412	Total Amt/App	\$110,898	% Approved	69.7%		
Total Conventional Apps	200	Conventional Amt/App	\$117,850	% Conv Apprved	72.5%		
Total Assisted Apps	212	Assisted Amt/App	\$104,340	% Asst Apprvd	67.0%		
Applications by Race: White							
Total Apps	240	Total Amt/App	\$113,708	% Positive	75.0%		
Total Conventional Apps	131	Conventional Amt/App	\$117,748	% Conv Positive	75.6%		
Total Assisted Apps	109	Assisted Amt/App	\$108,853	% Asst Positive	74.3%		
Applications by Race: Black							
Total Apps	99	Total Amt/App	\$98,535	% Positive	60%		
Total Conventional Apps	33	Conventional Amt/App	\$102,879	% Conv Positive	69.7%		
Total Assisted Apps	66	Assisted Amt/App	\$96,364	% Asst Positive	54.5%		
Applications by Race: Asian							
Total Apps	2	Total Amt/App	\$40,000	% Positive	50.0%		
Total Conventional Apps	2	Conventional Amt/App	\$40,000	% Conv Positive	50.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native A	merican						
Total Apps	9	Total Amt/App	\$183,889	% Positive	66.7%		
Total Conventional Apps	3	Conventional Amt/App	\$171,667	% Conv Positive	100.0%		
Total Assisted Apps	6	Assisted Amt/App	\$190,000	% Asst Positive	50.0%		
Applications by Race: Hawaiia	n or Pacif	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race No							
Total Apps	62	Total Amt/App	\$120,645	% Positive	66.1%		
Total Conventional Apps	30	Conventional Amt/App	\$140,333	% Conv Positive	66.7%		
Total Assisted Apps	32	Assisted Amt/App	\$102,188	% Asst Positive	65.6%		
Applications by Ethnicity: Hisp	anic						
Total Apps	21	Total Amt/App	\$99,762	% Positive	76.2%		
Total Conventional Apps	8	Conventional Amt/App	\$91,250	% Conv Positive	62.5%		
Total Assisted Apps	13	Assisted Amt/App	\$105,000	% Asst Positive	84.6%		

### **Muskegon-Northeast**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
45,001	17,133	\$57,718	\$64,374	\$29,210

## **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$122,491
 2016 Value
 \$108,876
 Gross Rent
 \$727
 \$2016 Rent
 \$695

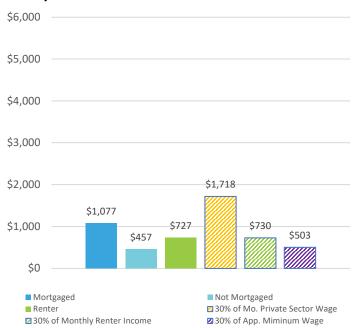
 Cost M/NM
 \$1077/\$457
 Value ▲
 12.5%
 Rent ▲
 4.6%

\$40,830 To afford median home

\$29,080 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

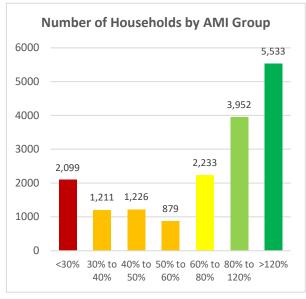
### **Housing Stock**

<b>Units</b> 18,925	Owner HH	81% Renter H	IH 19%
Median Year Built	1976	% Built Pre-1970	39.3%
Median Move Year	2009	% Built After 2010	3.2%
Median Rooms	5.4	SF% 72.8% MM%	5.6% <b>MF%</b> 7.9%

### **Vacancy Rates**

Total	9.5%		Owner	0%	Re	0%		
Season	al	3.1%	Other	3.0%	# V Rent	137	#V Owner	242

Black	46.6%	White	84.7%
Asian	100.0%	Other or Multiracial	59.8%
Am. Indian	81.1%	Hispanic	74.6%
Pacific IsInd	0.0%		



# **Muskegon-Northeast**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	7.8%	5.3%
Household Count, 2021	17,133	607,624

		Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.83					
Median Income, 2021	\$57,718		22.5%	\$66,906		15.3%
Median owner income, 2021	\$64,374		17.1%	\$78,276		13.6%
Median renter income, 2021	\$29,210		43.8%	\$38,135		17.1%
Median home value	\$122,491		12.5%	\$186,510		26.3%
Median gross rent	\$727		4.6%	\$936		12.0%
Income needed for median rent	\$29,080			\$37,422		
Income needed for median value	\$40,830			\$62,170		
Overburdened households	3,842	22%	-12.6%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	573	3.0%	-31.5%	17,331	2.6%	-13.8%
Seasonal vacancy	585	3.1%	81.1%	47,247	7.1%	-5.1%
For-Sale vacancy	242	1.3%	356.6%	3,104	0.5%	-50.7%
For-Rent vacancy	137	0.7%	0.0%	6,237	0.9%	-7.3%
Homes built pre-1940	1,639	8.7%		104,716	15.8%	
Homes built post-1990	6,311	33.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	262	192	454
Market supply (vacant on market, adjusted for age)	97	42	139
5 year Market production goals (based on 75K units)	159	144	304
1 year Market production goals (based on 15K units)	32	29	61
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Muskegon-Northeast

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	731	Total Amt/App	\$174,631	% Approved	83.0%	
Total Conventional Apps	440	Conventional Amt/App	\$174,432	% Conv Apprved	83.9%	
Total Assisted Apps	291	Assisted Amt/App	\$174,931	% Asst Apprvd	81.8%	
Applications by Race: White						
Total Apps	565	Total Amt/App	\$173,354	% Positive	82.8%	
Total Conventional Apps	348	Conventional Amt/App	\$174,483	% Conv Positive	84.2%	
Total Assisted Apps	217	Assisted Amt/App	\$171,544	% Asst Positive	80.6%	
Applications by Race: Black						
Total Apps	27	Total Amt/App	\$190,556	% Positive	85%	
Total Conventional Apps	8	Conventional Amt/App	\$181,250	% Conv Positive	87.5%	
Total Assisted Apps	19	Assisted Amt/App	\$194,474	% Asst Positive	84.2%	
Applications by Race: Asian						
Total Apps	5	Total Amt/App	\$197,000	% Positive	100.0%	
Total Conventional Apps	3	Conventional Amt/App	\$165,000	% Conv Positive	100.0%	
Total Assisted Apps	2	Assisted Amt/App	\$245,000	% Asst Positive	100.0%	
Applications by Race: Native A	merican					
Total Apps	1	Total Amt/App	\$185,000	% Positive	100.0%	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	1	Assisted Amt/App	\$185,000	% Asst Positive	100.0%	
Applications by Race: Hawaiiai	n or Pacif	ic Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race Not	t Availabl	e				
Total Apps	114	Total Amt/App	\$175,351	% Positive	82.5%	
Total Conventional Apps	70	Conventional Amt/App	\$172,714	% Conv Positive	78.6%	
Total Assisted Apps	44	Assisted Amt/App	\$179,545	% Asst Positive	88.6%	
Applications by Ethnicity: Hisp	anic					
Total Apps	35	Total Amt/App	\$172,143	% Positive	82.9%	
Total Conventional Apps	20	Conventional Amt/App	\$147,000	% Conv Positive	85.0%	
Total Assisted Apps	15	Assisted Amt/App	\$205,667	% Asst Positive	80.0%	

## **Muskegon-Northwest**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
16,221	6,725	\$74,825	\$77,950	\$64,285

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$173,493
 2016 Value
 \$140,137
 Gross Rent
 \$989

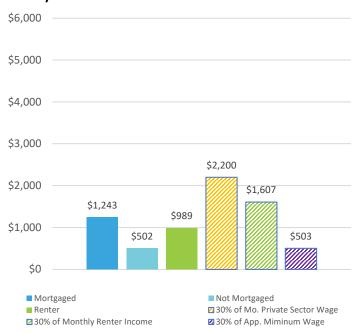
 Cost M/NM
 \$1243/\$502
 Value ▲
 23.8%
 Rent ▲
 26.6%

\$57,831 To afford median home

\$39,560 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

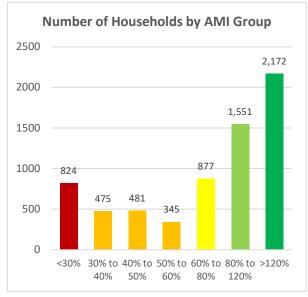
### **Housing Stock**

<b>Units</b> 7,730	Owner HH	86% Rent	er HH	14%	
Median Year Built	1965	% Built Pre-1970	57.3%		
Median Move Year	2010	% Built After 2010	2.8%		
Median Rooms	6.2	SF% 87.2% MM	<b>%</b> 8.2%	MF%	2.9%

### **Vacancy Rates**

Total	13%		Owner	0%	Re	enter	0%	
Season	al	6.2%	Other	4.2%	# V Rent	33	#V Owner	90

віаск	79.5%	White	85.7%
Asian	94.6%	Other or Multiracial	84.9%
Am. Indian	100.0%	Hispanic	67.8%
Pacific Islnd	0.0%		



# **Muskegon-Northwest**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	0.0%	5.3%
Household Count, 2021	6,725	607,624

	Market			Partnership		)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.59					
Median Income, 2021	\$74,825		17.8%	\$66,906		15.3%
Median owner income, 2021	\$77,950		10.6%	\$78,276		13.6%
Median renter income, 2021	\$64,285		120.3%	\$38,135		17.1%
Median home value	\$173,493		23.8%	\$186,510		26.3%
Median gross rent	\$989		26.6%	\$936		12.0%
Income needed for median rent	\$39,560			\$37,422		
Income needed for median value	\$57,831			\$62,170		
Overburdened households	1,258	19%	-14.1%	140,776	23.2%	-8.7%

		Market			Partnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	322	4.2%	56.3%	17,331	2.6%	-13.8%
Seasonal vacancy	482	6.2%	44.3%	47,247	7.1%	-5.1%
For-Sale vacancy	90	1.2%	-46.7%	3,104	0.5%	-50.7%
For-Rent vacancy	33	0.4%	-70.5%	6,237	0.9%	-7.3%
Homes built pre-1940	1,162	15.0%		104,716	15.8%	
Homes built post-1990	2,009	26.0%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Stable
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	100	91	190
Market supply (vacant on market, adjusted for age)	52	18	70
5 year Market production goals (based on 75K units)	46	70	116
1 year Market production goals (based on 15K units)	9	14	23
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Muskegon-Northwest

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	349	Total Amt/App	\$208,811	% Approved	80.8%	
Total Conventional Apps	234	Conventional Amt/App	\$219,103	% Conv Apprved	81.6%	
Total Assisted Apps	115	Assisted Amt/App	\$187,870	% Asst Apprvd	79.1%	
Applications by Race: White						
Total Apps	275	Total Amt/App	\$209,109	% Positive	83.3%	
Total Conventional Apps	192	Conventional Amt/App	\$218,177	% Conv Positive	83.3%	
Total Assisted Apps	83	Assisted Amt/App	\$188,133	% Asst Positive	83.1%	
Applications by Race: Black						
Total Apps	9	Total Amt/App	\$156,111	% Positive	33%	
Total Conventional Apps	1	Conventional Amt/App	\$325,000	% Conv Positive	0.0%	
Total Assisted Apps	8	Assisted Amt/App	\$135,000	% Asst Positive	37.5%	
Applications by Race: Asian						
Total Apps	2	Total Amt/App	\$160,000	% Positive	100.0%	
Total Conventional Apps	1	Conventional Amt/App	\$235,000	% Conv Positive	100.0%	
Total Assisted Apps	1	Assisted Amt/App	\$85,000	% Asst Positive	100.0%	
Applications by Race: Native						
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Hawaii						
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race N						
Total Apps	58	Total Amt/App	\$215,690	% Positive	75.9%	
Total Conventional Apps	37	Conventional Amt/App	\$218,784	% Conv Positive	75.7%	
Total Assisted Apps	21	Assisted Amt/App	\$210,238	% Asst Positive	76.2%	
Applications by Ethnicity: His	-					
Total Apps	11	Total Amt/App	\$233,182	% Positive	54.5%	
Total Conventional Apps	5	Conventional Amt/App	\$223,000	% Conv Positive	40.0%	
Total Assisted Apps	6	Assisted Amt/App	\$241,667	% Asst Positive	66.7%	

#### Newaygo

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
20,926	8,297	\$48,644	\$52,012	\$34,900

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$116,243
 2016 Value
 \$95,117
 Gross Rent
 \$780
 \$771

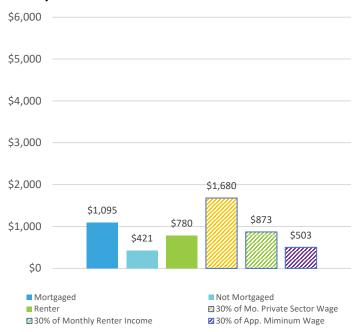
 Cost M/NM
 \$1095/\$421
 Value ▲
 22.2%
 Rent ▲
 1.2%

\$38,748 To afford median home

\$31,200 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

### **Housing Stock**

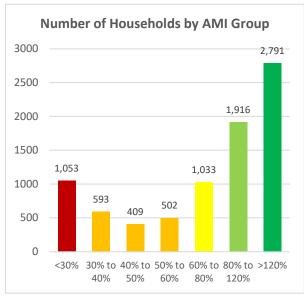
Units 12,004	Owner HH	85% Renter H	HH.	15%	
Median Year Built	1979	% Built Pre-1970	34%		
Median Move Year	2008	% Built After 2010	2.9%		
Median Rooms	5.1	<b>SF%</b> 69.9% <b>MM%</b>	2.8%	MF%	0.8%

### **Vacancy Rates**

 Total
 30.9%
 Owner
 0%
 Renter
 0%

 Seasonal
 27.4%
 Other
 2.3%
 # V Rent
 41
 #V Owner
 56

Black	92.1%	White	84.6%
Asian	100.0%	Other or Multiracial	80.2%
Am. Indian	82.4%	Hispanic	89.5%
Pacific Islnd	100.0%		



## Newaygo

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	4.7%	5.3%
Household Count, 2021	8,297	607,624

	Market		Partnership			
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.74					
Median Income, 2021	\$48,644		11.6%	\$66,906		15.3%
Median owner income, 2021	\$52,012		11.7%	\$78,276		13.6%
Median renter income, 2021	\$34,900		44.4%	\$38,135		17.1%
Median home value	\$116,243		22.2%	\$186,510		26.3%
Median gross rent	\$780		1.2%	\$936		12.0%
Income needed for median rent	\$31,200			\$37,422		
Income needed for median value	\$38,748			\$62,170		
Overburdened households	1,953	24%	-17.3%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	282	2.3%	-49.2%	17,331	2.6%	-13.8%
Seasonal vacancy	3,285	27.4%	-5.0%	47,247	7.1%	-5.1%
For-Sale vacancy	56	0.5%	-74.8%	3,104	0.5%	-50.7%
For-Rent vacancy	41	0.3%	-43.1%	6,237	0.9%	-7.3%
Homes built pre-1940	1,072	8.9%		104,716	15.8%	
Homes built post-1990	4,130	34.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	107	49	156
Market supply (vacant on market, adjusted for age)	19	14	32
5 year Market production goals (based on 75K units)	85	35	120
1 year Market production goals (based on 15K units)	17	7	24
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Newaygo

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	286	Total Amt/App	\$179,510	% Approved	74.5%	
Total Conventional Apps	183	Conventional Amt/App	\$186,475	% Conv Apprved	74.3%	
Total Assisted Apps	103	Assisted Amt/App	\$167,136	% Asst Apprvd	74.8%	
Applications by Race: White						
Total Apps	238	Total Amt/App	\$179,916	% Positive	75.2%	
Total Conventional Apps	156	Conventional Amt/App	\$185,385	% Conv Positive	75.0%	
Total Assisted Apps	82	Assisted Amt/App	\$169,512	% Asst Positive	75.6%	
Applications by Race: Black						
Total Apps	2	Total Amt/App	\$100,000	% Positive	100%	
Total Conventional Apps	1	Conventional Amt/App	\$95,000	% Conv Positive	100.0%	
Total Assisted Apps	1	Assisted Amt/App	\$105,000	% Asst Positive	100.0%	
Applications by Race: Asian						
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Native Am	nerican					
Total Apps	1	Total Amt/App	\$95,000	% Positive	100.0%	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	1	Assisted Amt/App	\$95,000	% Asst Positive	100.0%	
Applications by Race: Hawaiian	or Pacif	ic Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race Not	Availabl					
Total Apps	40	Total Amt/App	\$180,500	% Positive	70.0%	
Total Conventional Apps	20	Conventional Amt/App	\$200,500	% Conv Positive	70.0%	
Total Assisted Apps	20	Assisted Amt/App	\$160,500	% Asst Positive	70.0%	
Applications by Ethnicity: Hispan						
Total Apps	10	Total Amt/App	\$164,000	% Positive	70.0%	
Total Conventional Apps	3	Conventional Amt/App	\$111,667	% Conv Positive	66.7%	
Total Assisted Apps	7	Assisted Amt/App	\$186,429	% Asst Positive	71.4%	

### **Norton Shores**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
50,568	19,650	\$65,921	\$74,598	\$37,851

## **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$153,899
 2016 Value
 \$125,637
 Gross Rent
 \$901
 \$867

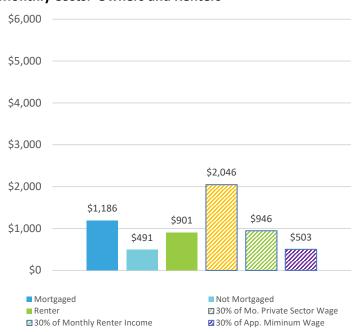
 Cost M/NM
 \$1186/\$491
 Value ▲
 22.5%
 Rent ▲
 3.9%

\$51,300 To afford median home

\$36,040 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

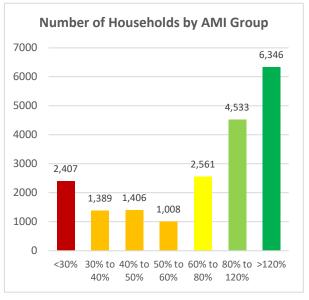
### **Housing Stock**

Units 21,281	Owner HH	78% Renter H	IH 22%
Median Year Built	1972	% Built Pre-1970	50.2%
Median Move Year	2010	% Built After 2010	3.7%
Median Rooms	5.7	SF% 76.2% MM%	10.9% <b>MF%</b> 7.9%

## **Vacancy Rates**

<b>Total</b> 7.7%		Owner	0%		Renter	0.1%	
Seasonal	2.4%	Other	3.1%	# V Rent	240	#V Owner	46

Black	35.3%	White	82.0%
Asian	51.1%	Other or Multiracial	45.2%
Am. Indian	76.9%	Hispanic	65.6%
Pacific IsInd	0.0%		



## **Norton Shores**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-0.9%	5.3%
Household Count, 2021	19,650	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.30					
Median Income, 2021	\$65,921		19.0%	\$66,906		15.3%
Median owner income, 2021	\$74,598		17.1%	\$78,276		13.6%
Median renter income, 2021	\$37,851		23.2%	\$38,135		17.1%
Median home value	\$153,899		22.5%	\$186,510		26.3%
Median gross rent	\$901		3.9%	\$936		12.0%
Income needed for median rent	\$36,040			\$37,422		
Income needed for median value	\$51,300			\$62,170		
Overburdened households	4,322	22%	-17.1%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy Nun	nber %	% Change	Number	%	% Change	
"Other" vacancy	3.1%	15.7%	17,331	2.6%	-13.8%	
Seasonal vacancy 50	09 2.4%	9.0%	47,247	7.1%	-5.1%	
For-Sale vacancy 4	6 0.2%	-89.1%	3,104	0.5%	-50.7%	
For-Rent vacancy 24	1.1%	9.1%	6,237	0.9%	-7.3%	
Homes built pre-1940 2,0	9.4%		104,716	15.8%		
Homes built post-1990 6,1	.69 29.0%		235,045	35.4%		

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Stable
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	237	211	448
Market supply (vacant on market, adjusted for age)	23	110	133
5 year Market production goals (based on 75K units)	207	97	304
1 year Market production goals (based on 15K units)	41	19	61
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Norton Shores**

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	1,027	Total Amt/App	\$195,175	% Approved	82.8%		
Total Conventional Apps	704	Conventional Amt/App	\$200,099	% Conv Apprved	84.5%		
Total Assisted Apps	323	Assisted Amt/App	\$184,443	% Asst Apprvd	78.9%		
Applications by Race: Wh	ite						
Total Apps	790	Total Amt/App	\$196,684	% Positive	82.7%		
<b>Total Conventional Apps</b>	572	Conventional Amt/App	\$201,066	% Conv Positive	84.3%		
Total Assisted Apps	218	Assisted Amt/App	\$185,183	% Asst Positive	78.4%		
Applications by Race: Blac	ck						
Total Apps	51	Total Amt/App	\$172,843	% Positive	80%		
<b>Total Conventional Apps</b>	10	Conventional Amt/App	\$168,000	% Conv Positive	90.0%		
Total Assisted Apps	41	Assisted Amt/App	\$174,024	% Asst Positive	78.0%		
Applications by Race: Asia	an						
Total Apps	7	Total Amt/App	\$217,857	% Positive	71.4%		
<b>Total Conventional Apps</b>	7	Conventional Amt/App	\$217,857	% Conv Positive	71.4%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Nat	ive American						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
<b>Total Conventional Apps</b>	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hav	waiian or Pacifi	c Islander					
Total Apps	1	Total Amt/App	\$155,000	% Positive	100.0%		
<b>Total Conventional Apps</b>	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$155,000	% Asst Positive	100.0%		
Applications by Race: Rac	e Not Available	2					
Total Apps	157	Total Amt/App	\$197,038	% Positive	84.1%		
<b>Total Conventional Apps</b>	103	Conventional Amt/App	\$199,757	% Conv Positive	85.4%		
Total Assisted Apps	54	Assisted Amt/App	\$191,852	% Asst Positive	81.5%		
Applications by Ethnicity:	Hispanic						
Total Apps	27	Total Amt/App	\$167,963	% Positive	66.7%		
Total Conventional Apps	16	Conventional Amt/App	\$168,125	% Conv Positive	75.0%		
Total Assisted Apps	11	Assisted Amt/App	\$167,727	% Asst Positive	54.5%		

## **Reed City**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
14,935	5,574	\$51,674	\$60,025	\$23,504

## **Housing Costs**

#### Owner Units Renter Units

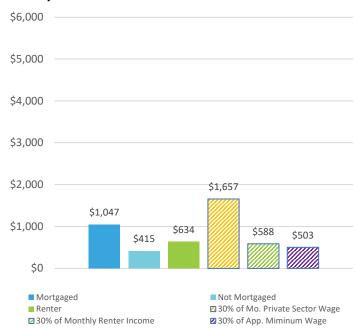
Home Value	\$111,947	2016 Value	\$99,292			2016 Rent	\$641
				Gross Rent	\$634		
Cost M/NM	\$1047/\$415	Value ▲	12.7%		•	Rent ▲	-1.1%

\$37,316 To afford median home

\$25,360 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

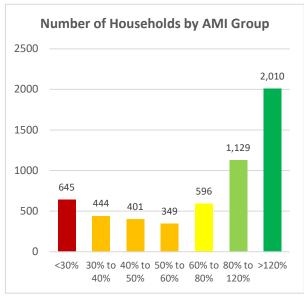
### **Housing Stock**

<b>Units</b> 7,833	Owner HH	80% Renter H	<b>HH</b> 20%
Median Year Built	1975	% Built Pre-1970	37.1%
Median Move Year	2008	% Built After 2010	2.4%
Median Rooms	5.3	SF% 72.8% MM%	6.4% <b>MF%</b> 2.5%

## **Vacancy Rates**

Total	28.8%		Owner	0%	Renter		0.1%	
Season	al	20.8%	Other	5.6%	# V Rent	65	#V Owner	95

Black	100.0%	White	79.9%
Asian	100.0%	Other or Multiracial	88.0%
Am. Indian	100.0%	Hispanic	75.3%
Pacific IsInd	0.0%		



# **Reed City**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-1.8%	5.3%
Household Count, 2021	5,574	607,624

	1	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	1.67						
Median Income, 2021	\$51,674		20.3%	\$66,906		15.3%	
Median owner income, 2021	\$60,025		20.6%	\$78,276		13.6%	
Median renter income, 2021	\$23,504		5.7%	\$38,135		17.1%	
Median home value	\$111,947		12.7%	\$186,510		26.3%	
Median gross rent	\$634		-1.1%	\$936		12.0%	
Income needed for median rent	\$25,360			\$37,422			
Income needed for median value	\$37,316			\$62,170			
Overburdened households	1,076	19%	-30.8%	140,776	23.2%	-8.7%	

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	442	5.6%	86.5%	17,331	2.6%	-13.8%
Seasonal vacancy	1,633	20.8%	-24.3%	47,247	7.1%	-5.1%
For-Sale vacancy	95	1.2%	5.6%	3,104	0.5%	-50.7%
For-Rent vacancy	65	0.8%	38.3%	6,237	0.9%	-7.3%
Homes built pre-1940	1,374	17.5%		104,716	15.8%	
Homes built post-1990	2,097	26.8%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Shrinking
Low Strength and Low Need (Type III)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	56	54	110
Market supply (vacant on market, adjusted for age)	37	25	62
5 year Market production goals (based on 75K units)	18	29	47
1 year Market production goals (based on 15K units)	4	6	9
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Reed City

Home Mortgage Disclosure Act Patterns, 2021					
Total Apps	198	Total Amt/App	\$153,535	% Approved	67.2%
Total Conventional Apps	112	Conventional Amt/App	\$154,375	% Conv Apprved	66.1%
Total Assisted Apps	86	Assisted Amt/App	\$152,442	% Asst Apprvd	68.6%
Applications by Race: White					
Total Apps	177	Total Amt/App	\$153,814	% Positive	67.8%
Total Conventional Apps	97	Conventional Amt/App	\$153,454	% Conv Positive	68.0%
Total Assisted Apps	80	Assisted Amt/App	\$154,250	% Asst Positive	67.5%
Applications by Race: Black					
Total Apps	2	Total Amt/App	\$165,000	% Positive	100%
Total Conventional Apps	1	Conventional Amt/App	\$135,000	% Conv Positive	100.0%
Total Assisted Apps	1	Assisted Amt/App	\$195,000	% Asst Positive	100.0%
Applications by Race: Asian					
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	American				
Total Apps	2	Total Amt/App	\$145,000	% Positive	100.0%
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	2	Assisted Amt/App	\$145,000	% Asst Positive	100.0%
Applications by Race: Hawaii	an or Pacifi	c Islander			
Total Apps	1	Total Amt/App	\$125,000	% Positive	0.0%
Total Conventional Apps	1	Conventional Amt/App	\$125,000	% Conv Positive	0.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race N	ot Available	e			
Total Apps	15	Total Amt/App	\$162,333	% Positive	60.0%
Total Conventional Apps	12	Conventional Amt/App	\$168,333	% Conv Positive	50.0%
Total Assisted Apps	3	Assisted Amt/App	\$138,333	% Asst Positive	100.0%
Applications by Ethnicity: His	-				
Total Apps	5	Total Amt/App	\$159,000	% Positive	20.0%
Total Conventional Apps	3	Conventional Amt/App	\$181,667	% Conv Positive	33.3%
Total Assisted Apps	2	Assisted Amt/App	\$125,000	% Asst Positive	0.0%

### **Rockford**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
51,227	19,100	\$101,705	\$106,171	\$42,404
		_		

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$273,776
 2016 Value
 \$220,616
 Gross Rent
 \$971
 \$914

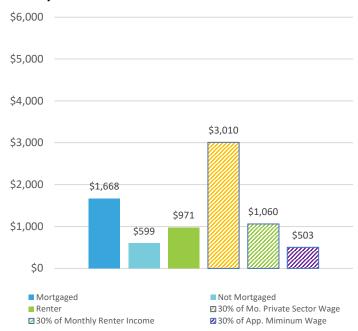
 Cost M/NM
 \$1668/\$599
 Value ▲
 24.1%
 Rent ▲
 6.2%

\$91,259 To afford median home

\$38,840 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

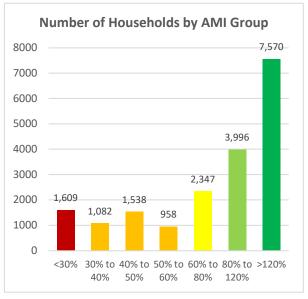
### **Housing Stock**

<b>Units</b> 20,039	Owner HH	91% Renter H	<b>HH</b> 9%	
Median Year Built	1991	% Built Pre-1970	22.8%	
Median Move Year	2010	% Built After 2010	11.2%	
Median Rooms	7.2	<b>SF%</b> 89.2% <b>MM%</b>	5.3% <b>MF%</b> 2	%

# **Vacancy Rates**

Total 4.79	6	Owner	0%	F	Renter	0%	
Seasonal	3.0%	Other	1.0%	# V Rent	0	#V Owner	96

віаск	100.0%	wnite	90.9%
Asian	100.0%	Other or Multiracial	91.9%
Am. Indian	100.0%	Hispanic	95.8%
Pacific IsInd	100.0%		



## Rockford

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	12.0%	5.3%
Household Count, 2021	19,100	607,624

	1	Market		Pa	rtnership	)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.09					
Median Income, 2021	\$101,705		18.2%	\$66,906		15.3%
Median owner income, 2021	\$106,171		14.5%	\$78,276		13.6%
Median renter income, 2021	\$42,404		10.7%	\$38,135		17.1%
Median home value	\$273,776		24.1%	\$186,510		26.3%
Median gross rent	\$971		6.2%	\$936		12.0%
Income needed for median rent	\$38,840			\$37,422		
Income needed for median value	\$91,259			\$62,170		
Overburdened households	3,482	18%	0.3%	140,776	23.2%	-8.7%

	1	Market		Pai	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	200	1.0%	-49.7%	17,331	2.6%	-13.8%
Seasonal vacancy	594	3.0%	1.9%	47,247	7.1%	-5.1%
For-Sale vacancy	96	0.5%	128.6%	3,104	0.5%	-50.7%
For-Rent vacancy	0	0.0%	-100.0%	6,237	0.9%	-7.3%
Homes built pre-1940	1,417	7.1%		104,716	15.8%	
Homes built post-1990	10,814	54.0%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	353	139	492
Market supply (vacant on market, adjusted for age)	20	0	20
5 year Market production goals (based on 75K units)	321	134	455
1 year Market production goals (based on 15K units)	64	27	91
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Rockford

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	1,155	Total Amt/App	\$330,472	% Approved	82.2%	
<b>Total Conventional Apps</b>	1,018	Conventional Amt/App	\$331,277	% Conv Apprved	83.0%	
Total Assisted Apps	137	Assisted Amt/App	\$324,489	% Asst Apprvd	75.9%	
Applications by Race: White						
Total Apps	871	Total Amt/App	\$322,979	% Positive	83.5%	
Total Conventional Apps	769	Conventional Amt/App	\$322,035	% Conv Positive	84.7%	
Total Assisted Apps	102	Assisted Amt/App	\$330,098	% Asst Positive	74.5%	
Applications by Race: Black						
Total Apps	4	Total Amt/App	\$322,500	% Positive	75%	
Total Conventional Apps	2	Conventional Amt/App	\$290,000	% Conv Positive	50.0%	
Total Assisted Apps	2	Assisted Amt/App	\$355,000	% Asst Positive	100.0%	
Applications by Race: Asian						
Total Apps	12	Total Amt/App	\$319,167	% Positive	91.7%	
Total Conventional Apps	9	Conventional Amt/App	\$319,444	% Conv Positive	88.9%	
Total Assisted Apps	3	Assisted Amt/App	\$318,333	% Asst Positive	100.0%	
Applications by Race: Native	American					
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Hawai						
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race N	lot Availabl					
Total Apps	243	Total Amt/App	\$355,247	% Positive	77.0%	
Total Conventional Apps	218	Conventional Amt/App	\$363,303	% Conv Positive	77.1%	
Total Assisted Apps	25	Assisted Amt/App	\$285,000	% Asst Positive	76.0%	
Applications by Ethnicity: Hispanic						
Total Apps	16	Total Amt/App	\$310,000	% Positive	87.5%	
Total Conventional Apps	15	Conventional Amt/App	\$310,333	% Conv Positive	86.7%	
Total Assisted Apps	1	Assisted Amt/App	\$305,000	% Asst Positive	100.0%	

## **Sparta Village**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
20,822	7,430	\$71,970	\$80,471	\$32,369

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$175,185
 2016 Value
 \$136,016
 Gross Rent
 \$797

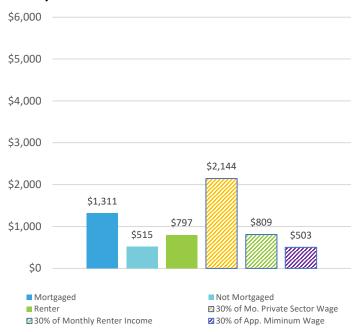
 Cost M/NM
 \$1311/\$515
 Value ▲
 28.8%
 Rent ▲
 10.0%

\$58,395 To afford median home

\$31,880 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

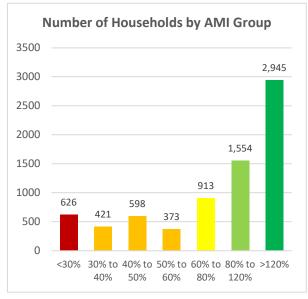
### **Housing Stock**

<b>Units</b> 7,972	Owner HH	86% Renter I	HH 14%
Median Year Built	1985	% Built Pre-1970	30.9%
Median Move Year	2009	% Built After 2010	4.5%
Median Rooms	6.2	SF% 77.7% MM%	5.8% <b>MF%</b> 3.1%

## **Vacancy Rates**

Total 6	5.8%		Owner	0%	Re	enter	0.1%	
Seasona	ı	1.2%	Other	3.3%	# V Rent	82	#V Owner	21

Black	0.0%	White	86.4%
Asian	98.7%	Other or Multiracial	88.1%
Am. Indian	0.0%	Hispanic	60.9%
Pacific Islnd	0.0%		



# Sparta Village

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	0.9%	5.3%
Household Count, 2021	7,430	607,624

		Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.62					
Median Income, 2021	\$71,970		19.7%	\$66,906		15.3%
Median owner income, 2021	\$80,471		18.3%	\$78,276		13.6%
Median renter income, 2021	\$32,369		11.6%	\$38,135		17.1%
Median home value	\$175,185		28.8%	\$186,510		26.3%
Median gross rent	\$797		10.0%	\$936		12.0%
Income needed for median rent	\$31,880			\$37,422		
Income needed for median value	\$58,395			\$62,170		
Overburdened households	1,489	20%	-15.1%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy Nur	mber %	% Change	Number	%	% Change	
"Other" vacancy	66 3.3%	27.3%	17,331	2.6%	-13.8%	
Seasonal vacancy	93 1.2%	481.3%	47,247	7.1%	-5.1%	
For-Sale vacancy	0.3%	-46.2%	3,104	0.5%	-50.7%	
For-Rent vacancy	32 1.0%	256.5%	6,237	0.9%	-7.3%	
Homes built pre-1940 1,0	026 12.9%		104,716	15.8%		
Homes built post-1990 3,8	810 47.8%		235,045	35.4%		

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Stable Low Strength and Low Need (Type III)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	127	55	182
Market supply (vacant on market, adjusted for age)	6	30	37
5 year Market production goals (based on 75K units)	117	23	140
1 year Market production goals (based on 15K units)	23	5	28
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Sparta Village

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	444	Total Amt/App	\$223,919	% Approved	83.8%		
Total Conventional Apps	330	Conventional Amt/App	\$221,606	% Conv Apprved	83.6%		
Total Assisted Apps	114	Assisted Amt/App	\$230,614	% Asst Apprvd	84.2%		
Applications by Race: White							
Total Apps	357	Total Amt/App	\$225,084	% Positive	84.6%		
Total Conventional Apps	266	Conventional Amt/App	\$221,053	% Conv Positive	85.0%		
Total Assisted Apps	91	Assisted Amt/App	\$236,868	% Asst Positive	83.5%		
Applications by Race: Black							
Total Apps	2	Total Amt/App	\$185,000	% Positive	50%		
Total Conventional Apps	2	Conventional Amt/App	\$185,000	% Conv Positive	50.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Asian							
Total Apps	1	Total Amt/App	\$195,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$195,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native Am	erican						
Total Apps	1	Total Amt/App	\$185,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$185,000	% Asst Positive	100.0%		
Applications by Race: Hawaiian	or Pacif	ic Islander					
Total Apps	1	Total Amt/App	\$145,000	% Positive	0.0%		
Total Conventional Apps	1	Conventional Amt/App	\$145,000	% Conv Positive	0.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not A							
Total Apps	76	Total Amt/App	\$216,974	% Positive	81.6%		
Total Conventional Apps	54	Conventional Amt/App	\$220,926	% Conv Positive	79.6%		
Total Assisted Apps	22	Assisted Amt/App	\$207,273	% Asst Positive	86.4%		
Applications by Ethnicity: Hispan	nic						
Total Apps	18	Total Amt/App	\$215,000	% Positive	55.6%		
Total Conventional Apps	13	Conventional Amt/App	\$205,769	% Conv Positive	46.2%		
Total Assisted Apps	5	Assisted Amt/App	\$239,000	% Asst Positive	80.0%		

#### **Stanton**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
26,519	9,088	\$52,266	\$57,752	\$29,805

### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$118,466
 2016 Value
 \$99,858
 Gross Rent
 \$714
 2016 Rent
 \$715

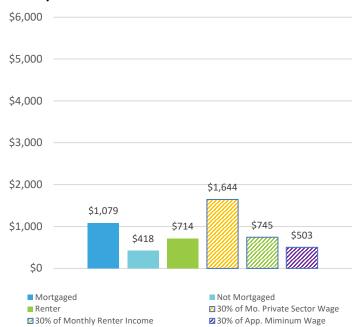
 Cost M/NM
 \$1079/\$418
 Value ▲
 18.6%
 Rent ▲
 -0.1%

\$39,489 To afford median home

\$28,560 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

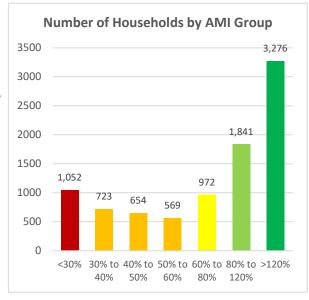
### **Housing Stock**

Units 11,092	Owner HH	81% Renter I	<b>HH</b> 19%
Median Year Built	1974	% Built Pre-1970	43.5%
Median Move Year	2007	% Built After 2010	3.1%
Median Rooms	5.9	SF% 78.6% MM%	5.1% <b>MF%</b> 1.5%

## **Vacancy Rates**

Total	18.1%		Owner	0%	Re	enter	0%	
Season	al	14.9%	Other	0.4%	# V Rent	66	#V Owner	115

Black	0.0%	White	81.8%
Asian	100.0%	Other or Multiracial	53.7%
Am. Indian	82.9%	Hispanic	97.2%
Pacific Islnd	0.0%		



### Stanton

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.3%	5.3%
Household Count, 2021	9,088	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.77					
Median Income, 2021	\$52,266		13.7%	\$66,906		15.3%
Median owner income, 2021	\$57,752		11.9%	\$78,276		13.6%
Median renter income, 2021	\$29,805		9.1%	\$38,135		17.1%
Median home value	\$118,466		18.6%	\$186,510		26.3%
Median gross rent	\$714		-0.1%	\$936		12.0%
Income needed for median rent	\$28,560			\$37,422		
Income needed for median value	\$39,489			\$62,170		
Overburdened households	2,238	25%	-7.5%	140,776	23.2%	-8.7%

	Market			Partnership		)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	39	0.4%	-81.4%	17,331	2.6%	-13.8%
Seasonal vacancy	1,650	14.9%	-2.2%	47,247	7.1%	-5.1%
For-Sale vacancy	115	1.0%	-41.6%	3,104	0.5%	-50.7%
For-Rent vacancy	66	0.6%	-1.5%	6,237	0.9%	-7.3%
Homes built pre-1940	1,932	17.4%		104,716	15.8%	
Homes built post-1990	3,224	29.1%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
Low Strength and High Need (Type II)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	135	50	185
Market supply (vacant on market, adjusted for age)	48	32	80
5 year Market production goals (based on 75K units)	84	17	102
1 year Market production goals (based on 15K units)	17	3	20
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

## Stanton

Total Apps 376 Total Amt/App \$162,207 % Approved 77.25  Total Conventional Apps 199 Conventional Amt/App \$172,286 % Conv Apprved 81.45  Total Assisted Apps 177 Assisted Amt/App \$150,876 % Asst Apprvd 72.35  Applications by Race: White  Total Apps 329 Total Amt/App \$163,632 % Positive 77.85  Total Conventional Apps 180 Conventional Amt/App \$173,833 % Conv Positive 82.25  Total Assisted Apps 149 Assisted Amt/App \$151,309 % Asst Positive 72.85  Applications by Race: Black  Total Apps 3 Total Amt/App \$185,000 % Positive 33  Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive Notal Assisted Apps 3 Assisted Amt/App \$185,000 % Asst Positive Notal Assisted Apps 3 Assisted Amt/App \$185,000 % Asst Positive Notal Assisted Apps 3 Assisted Amt/App \$185,000 % Asst Positive Notal Assisted Apps 3 Assisted Amt/App \$185,000 % Asst Positive Notal Assisted Apps 3 Assisted Amt/App \$185,000 % Asst Positive 33.35	1% 3% 3% 2% 5%
Total Assisted Apps 177 Assisted Amt/App \$150,876 % Asst Apprvd 72.3  Applications by Race: White  Total Apps 329 Total Amt/App \$163,632 % Positive 77.8  Total Conventional Apps 180 Conventional Amt/App \$173,833 % Conv Positive 82.3  Total Assisted Apps 149 Assisted Amt/App \$151,309 % Asst Positive 72.8  Applications by Race: Black  Total Apps 3 Total Amt/App \$185,000 % Positive 33 Total Conventional Apps \$0 % Conv Positive NA	3% 3% 2% 5%
Applications by Race: White  Total Apps 329 Total Amt/App \$163,632 % Positive 77.8  Total Conventional Apps 180 Conventional Amt/App \$173,833 % Conv Positive 82.2  Total Assisted Apps 149 Assisted Amt/App \$151,309 % Asst Positive 72.5  Applications by Race: Black  Total Apps 3 Total Amt/App \$185,000 % Positive 33  Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	3% 2% 5% 4
Total Apps 329 Total Amt/App \$163,632 % Positive 77.8  Total Conventional Apps 180 Conventional Amt/App \$173,833 % Conv Positive 82.2  Total Assisted Apps 149 Assisted Amt/App \$151,309 % Asst Positive 72.8  Applications by Race: Black  Total Apps 3 Total Amt/App \$185,000 % Positive 33.9  Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	2% 5% %
Total Conventional Apps 180 Conventional Amt/App \$173,833 % Conv Positive 82.25  Total Assisted Apps 149 Assisted Amt/App \$151,309 % Asst Positive 72.55  Applications by Race: Black  Total Apps 3 Total Amt/App \$185,000 % Positive 335  Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	2% 5% %
Total Assisted Apps 149 Assisted Amt/App \$151,309 % Asst Positive 72.5  Applications by Race: Black Total Apps 3 Total Amt/App \$185,000 % Positive 33  Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	5% % A
Applications by Race: BlackTotal Apps3Total Amt/App\$185,000% Positive33Total Conventional Apps0Conventional Amt/App\$0% Conv PositiveNo	% A
Total Apps 3 Total Amt/App \$185,000 % Positive 33 Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	A
Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	A
Total Assisted Apps 2 Assisted Appt / App \$195,000 of Appt Parkting 22.1	%
Total Assisted Apps 3 Assisted Amt/App \$185,000 % Asst Positive 33.3	
Applications by Race: Asian	
Total Apps 2 Total Amt/App \$75,000 % Positive 100.	0%
Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	4
Total Assisted Apps 2 Assisted Amt/App \$75,000 % Asst Positive 100.	0%
Applications by Race: Native American	
Total Apps 0 Total Amt/App \$0 % Positive NA	4
Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	4
Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive NA	4
Applications by Race: Hawaiian or Pacific Islander	
Total Apps 0 Total Amt/App \$0 % Positive NA	4
Total Conventional Apps 0 Conventional Amt/App \$0 % Conv Positive NA	4
Total Assisted Apps 0 Assisted Amt/App \$0 % Asst Positive NA	4
Applications by Race: Race Not Available	
Total Apps 39 Total Amt/App \$152,692 % Positive 79.5	%
Total Conventional Apps 18 Conventional Amt/App \$160,556 % Conv Positive 77.8	<b>1</b> %
Total Assisted Apps 21 Assisted Amt/App \$145,952 % Asst Positive 81.0	1%
Applications by Ethnicity: Hispanic	
Total Apps 8 Total Amt/App \$191,250 % Positive 75.0	1%
Total Conventional Apps 4 Conventional Amt/App \$160,000 % Conv Positive 75.0	1%
Total Assisted Apps 4 Assisted Amt/App \$222,500 % Asst Positive 75.0	

### Walker-North

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
20,823	8,659	\$63,868	\$83,462	\$44,967

### **Housing Costs**

#### Owner Units Renter Units

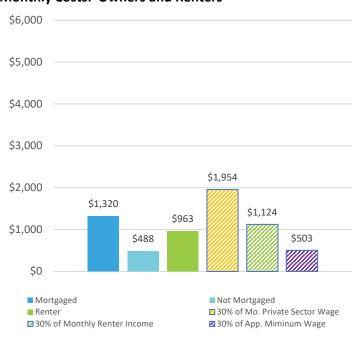
Home Value	\$215,746	<b>2016 Value</b>	\$161,926			2016 Rent	\$818
Cost M/NM	\$1320/\$488	Value ▲	33.2%	Gross Rent	\$963	Rent ▲	17.7%

\$71,915 To afford median home

\$38,520 To afford median gross rent

## **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



## **Housing and Development Conditions**

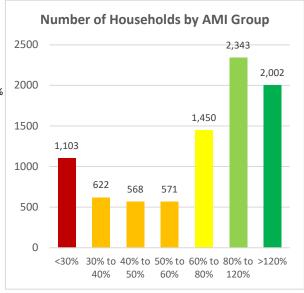
### **Housing Stock**

<b>Units</b> 8,877	Owner HH	64% Renter F	IH 36%
Median Year Built	1984	% Built Pre-1970	29.2%
Median Move Year	2012	% Built After 2010	5.5%
Median Rooms	5.5	<b>SF%</b> 56.5% <b>MM%</b>	23.7% <b>MF%</b> 15.3%

## **Vacancy Rates**

Total 2	2.5%		Owner	0%	Renter		0%	
Seasona	al	0.0%	Other	0.8%	# V Rent	149	#V Owner	0

віаск	10.7%	White	66.7%
Asian	28.8%	Other or Multiracial	56.9%
Am. Indian	0.0%	Hispanic	43.8%
Pacific Islnd	0.0%		



## Walker-North

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.3%	5.3%
Household Count, 2021	8,659	607,624

	Market		Pa	)		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.22					
Median Income, 2021	\$63,868		2.4%	\$66,906		15.3%
Median owner income, 2021	\$83,462		7.7%	\$78,276		13.6%
Median renter income, 2021	\$44,967		11.9%	\$38,135		17.1%
Median home value	\$215,746		33.2%	\$186,510		26.3%
Median gross rent	\$963		17.7%	\$936		12.0%
Income needed for median rent	\$38,520			\$37,422		
Income needed for median value	\$71,915			\$62,170		
Overburdened households	1,900	22%	1.1%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	69	0.8%	35.3%	17,331	2.6%	-13.8%
Seasonal vacancy	0	0.0%	-100.0%	47,247	7.1%	-5.1%
For-Sale vacancy	0	0.0%	NA	3,104	0.5%	-50.7%
For-Rent vacancy	149	1.7%	NA	6,237	0.9%	-7.3%
Homes built pre-1940	385	4.3%		104,716	15.8%	
Homes built post-1990	3,478	39.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	84	144	228
Market supply (vacant on market, adjusted for age)	0	19	19
5 year Market production goals (based on 75K units)	81	120	202
1 year Market production goals (based on 15K units)	16	24	40
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Walker-North

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	303	Total Amt/App	\$246,551	% Approved	83.2%			
Total Conventional Apps	264	Conventional Amt/App	\$247,917	% Conv Apprved	84.1%			
Total Assisted Apps	39	Assisted Amt/App	\$237,308	% Asst Apprvd	76.9%			
Applications by Race: White								
Total Apps	226	Total Amt/App	\$236,858	% Positive	83.2%			
<b>Total Conventional Apps</b>	200	Conventional Amt/App	\$238,550	% Conv Positive	84.0%			
Total Assisted Apps	26	Assisted Amt/App	\$223,846	% Asst Positive	76.9%			
Applications by Race: Black								
Total Apps	9	Total Amt/App	\$233,889	% Positive	67%			
Total Conventional Apps	4	Conventional Amt/App	\$207,500	% Conv Positive	75.0%			
Total Assisted Apps	5	Assisted Amt/App	\$255,000	% Asst Positive	60.0%			
Applications by Race: Asian								
Total Apps	8	Total Amt/App	\$308,750	% Positive	75.0%			
Total Conventional Apps	7	Conventional Amt/App	\$320,714	% Conv Positive	71.4%			
Total Assisted Apps	1	Assisted Amt/App	\$225,000	% Asst Positive	100.0%			
Applications by Race: Native Am	erican							
Total Apps	1	Total Amt/App	\$175,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$175,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawaiian	or Pacifi							
Total Apps	1	Total Amt/App	\$295,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$295,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race Not								
Total Apps	52	Total Amt/App	\$273,077	% Positive	88.5%			
Total Conventional Apps	48	Conventional Amt/App	\$278,125	% Conv Positive	87.5%			
Total Assisted Apps	4	Assisted Amt/App	\$212,500	% Asst Positive	100.0%			
Applications by Ethnicity: Hispan								
Total Apps	11	Total Amt/App	\$253,182	% Positive	63.6%			
Total Conventional Apps	9	Conventional Amt/App	\$253,889	% Conv Positive	77.8%			
Total Assisted Apps	2	Assisted Amt/App	\$250,000	% Asst Positive	0.0%			

# Wayland

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
35,992	12,969	\$77,489	\$83,744	\$29,783

# **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$219,312
 2016 Value
 \$170,514
 Gross Rent
 \$867
 2016 Rent
 \$901

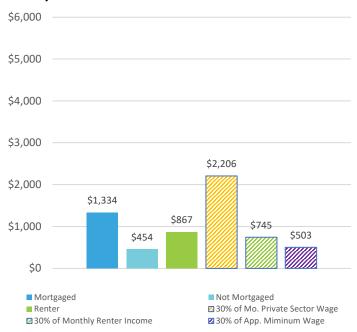
 Cost M/NM
 \$1334/\$454
 Value ▲
 28.6%
 Rent ▲
 -3.8%

\$73,104 To afford median home

\$34,680 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

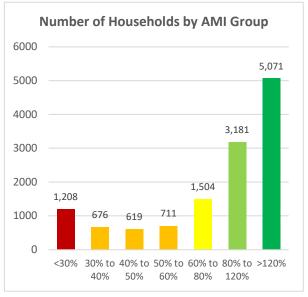
# **Housing Stock**

Units 13,731	Owner HH	88% Renter H	IH 12%
Median Year Built	1985	% Built Pre-1970	31%
Median Move Year	2009	% Built After 2010	9.1%
Median Rooms	6.2	<b>SF%</b> 82.6% <b>MM%</b>	5.5% <b>MF%</b> 1.2%

# **Vacancy Rates**

Total	5.5%		Owner	0%	Re	enter	0%	
Season	al	2.2%	Other	2.9%	# V Rent	5	#V Owner	39

віаск	42.0%	wnite	88.6%
Asian	100.0%	Other or Multiracial	87.7%
Am. Indian	97.2%	Hispanic	67.4%
Pacific Islnd	0.0%		



# Wayland

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	15.5%	5.3%
Household Count, 2021	12,969	607,624

	Market			Pa	1	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.28					
Median Income, 2021	\$77,489		12.7%	\$66,906		15.3%
Median owner income, 2021	\$83,744		13.1%	\$78,276		13.6%
Median renter income, 2021	\$29,783		-1.2%	\$38,135		17.1%
Median home value	\$219,312		28.6%	\$186,510		26.3%
Median gross rent	\$867		-3.8%	\$936		12.0%
Income needed for median rent	\$34,680			\$37,422		
Income needed for median value	\$73,104			\$62,170		
Overburdened households	2,450	19%	11.7%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	394	2.9%	131.8%	17,331	2.6%	-13.8%
Seasonal vacancy	300	2.2%	-28.9%	47,247	7.1%	-5.1%
For-Sale vacancy	39	0.3%	-73.1%	3,104	0.5%	-50.7%
For-Rent vacancy	5	0.0%	-70.6%	6,237	0.9%	-7.3%
Homes built pre-1940	2,255	16.4%		104,716	15.8%	
Homes built post-1990	5,795	42.2%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	203	67	270
Market supply (vacant on market, adjusted for age)	12	2	13
5 year Market production goals (based on 75K units)	185	63	248
1 year Market production goals (based on 15K units)	37	13	50
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Wayland

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	593	Total Amt/App	\$261,644	% Approved	82.8%		
Total Conventional Apps	492	Conventional Amt/App	\$264,573	% Conv Apprved	83.5%		
Total Assisted Apps	101	Assisted Amt/App	\$247,376	% Asst Apprvd	79.2%		
Applications by Race: White	е						
Total Apps	484	Total Amt/App	\$262,417	% Positive	83.3%		
Total Conventional Apps	412	Conventional Amt/App	\$265,801	% Conv Positive	83.7%		
Total Assisted Apps	72	Assisted Amt/App	\$243,056	% Asst Positive	80.6%		
Applications by Race: Black							
Total Apps	4	Total Amt/App	\$245,000	% Positive	75%		
Total Conventional Apps	1	Conventional Amt/App	\$145,000	% Conv Positive	0.0%		
Total Assisted Apps	3	Assisted Amt/App	\$278,333	% Asst Positive	100.0%		
Applications by Race: Asian	1						
Total Apps	3	Total Amt/App	\$221,667	% Positive	100.0%		
<b>Total Conventional Apps</b>	2	Conventional Amt/App	\$180,000	% Conv Positive	100.0%		
Total Assisted Apps	1	Assisted Amt/App	\$305,000	% Asst Positive	100.0%		
Applications by Race: Nativ	e American						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawa	iian or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	Not Available	9					
Total Apps	91	Total Amt/App	\$259,176	% Positive	80.2%		
Total Conventional Apps	67	Conventional Amt/App	\$264,104	% Conv Positive	82.1%		
Total Assisted Apps	24	Assisted Amt/App	\$245,417	% Asst Positive	75.0%		
Applications by Ethnicity: H	lispanic						
Total Apps	12	Total Amt/App	\$225,000	% Positive	91.7%		
Total Conventional Apps	10	Conventional Amt/App	\$218,000	% Conv Positive	90.0%		
Total Assisted Apps	2	Assisted Amt/App	\$260,000	% Asst Positive	100.0%		

# Whitehall

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
17,211	6,848	\$69,066	\$72,896	\$35,193

# **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$189,689
 2016 Value
 \$138,941
 Gross Rent
 \$770
 \$770

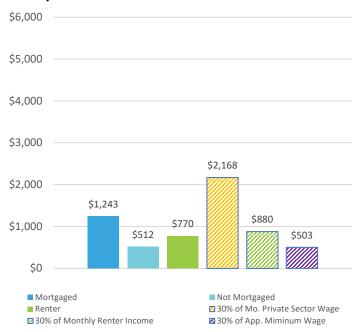
 Cost M/NM
 \$1243/\$512
 Value ▲
 36.5%
 Rent ▲
 6.0%

\$63,230 To afford median home

\$30,800 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

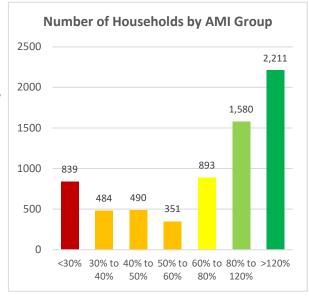
# **Housing Stock**

<b>Units</b> 7,941	Owner HH	86%	Renter H	Н	14%	
Median Year Built	1975	% Built Pre-1	970	40.3%		
Median Move Year	2006	% Built After	2010	3.5%		
Median Rooms	6.0	<b>SF%</b> 84.6%	MM%	5.4%	MF%	3.1%

# **Vacancy Rates**

Total	13.8%		Owner	0%	Re	enter	0%	
Season	al	9.6%	Other	2.0%	# V Rent	49	#V Owner	42

Віаск	90.9%	White	86.6%
Asian	60.7%	Other or Multiracial	75.7%
Am. Indian	74.2%	Hispanic	60.7%
Pacific Islnd	0.0%		



# Whitehall

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	6.6%	5.3%
Household Count, 2021	6,848	607,624

	Market			Partnership		1
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.84					
Median Income, 2021	\$69,066		13.1%	\$66,906		15.3%
Median owner income, 2021	\$72,896		7.1%	\$78,276		13.6%
Median renter income, 2021	\$35,193		0.9%	\$38,135		17.1%
Median home value	\$189,689		36.5%	\$186,510		26.3%
Median gross rent	\$770		6.0%	\$936		12.0%
Income needed for median rent	\$30,800			\$37,422		
Income needed for median value	\$63,230			\$62,170		
Overburdened households	1,365	20%	3.3%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	161	2.0%	-23.3%	17,331	2.6%	-13.8%
Seasonal vacancy	765	9.6%	-18.2%	47,247	7.1%	-5.1%
For-Sale vacancy	42	0.5%	-56.7%	3,104	0.5%	-50.7%
For-Rent vacancy	49	0.6%	-2.0%	6,237	0.9%	-7.3%
Homes built pre-1940	1,128	14.2%		104,716	15.8%	
Homes built post-1990	2,442	30.8%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Growing Low Strength and Low Need (Type III)

		<b>Owner Units</b>	Renter Units	<b>Total Units</b>	
ŀ	Market demand (estimated annual moves)	49	27	76	
	Market supply (vacant on market, adjusted for age)	16	18	34	
!	5 year Market production goals (based on 75K units)	32	9	41	
	1 year Market production goals (based on 15K units)	6	2	8	
!	5 year Partnership goals (based on 75K units)	7,025	6,566	13,591	
	1 year Partnership goals (based on 15K units)	1,405	1,313	2,718	

# Whitehall

Ho	me Mort	tgage Disclosure Act Pa	atterns, 202	1	
Total Apps	329	Total Amt/App	\$225,942	% Approved	80.2%
Total Conventional Apps	231	Conventional Amt/App	\$233,268	% Conv Apprved	81.8%
Total Assisted Apps	98	Assisted Amt/App	\$208,673	% Asst Apprvd	76.5%
Applications by Race: White					
Total Apps	255	Total Amt/App	\$222,529	% Positive	80.8%
Total Conventional Apps	178	Conventional Amt/App	\$230,449	% Conv Positive	82.0%
Total Assisted Apps	77	Assisted Amt/App	\$204,221	% Asst Positive	77.9%
Applications by Race: Black					
Total Apps	4	Total Amt/App	\$257,500	% Positive	25%
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	4	Assisted Amt/App	\$257,500	% Asst Positive	25.0%
Applications by Race: Asian					
Total Apps	2	Total Amt/App	\$375,000	% Positive	50.0%
Total Conventional Apps	2	Conventional Amt/App	\$375,000	% Conv Positive	50.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	American				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaiia	an or Pacifi	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race No	ot Availabl	e			
Total Apps	58	Total Amt/App	\$239,828	% Positive	84.5%
Total Conventional Apps	45	Conventional Amt/App	\$247,444	% Conv Positive	84.4%
Total Assisted Apps	13	Assisted Amt/App	\$213,462	% Asst Positive	84.6%
Applications by Ethnicity: His	panic				
Total Apps	11	Total Amt/App	\$194,091	% Positive	81.8%
Total Conventional Apps	6	Conventional Amt/App	\$158,333	% Conv Positive	83.3%
Total Assisted Apps	5	Assisted Amt/App	\$237,000	% Asst Positive	80.0%

# Wolf Lake (South)-Ravenna

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
15,164	5,355	\$62,932	\$66,346	\$45,319

#### **Housing Costs**

#### Owner Units Renter Units

 Home Value
 \$145,809
 2016 Value
 \$119,906
 Gross Rent
 \$854

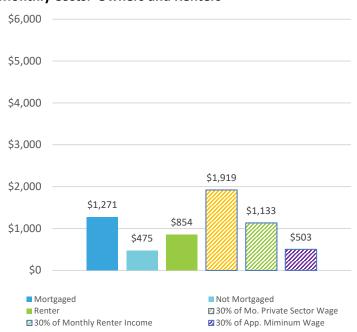
 Cost M/NM
 \$1271/\$475
 Value ▲
 21.6%
 Rent ▲
 1.1%

\$48,603 To afford median home

\$34,160 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

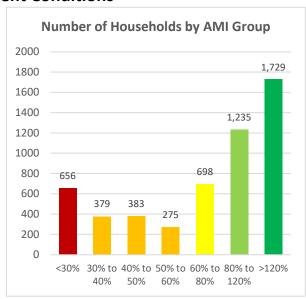
# **Housing Stock**

<b>Units</b> 5,768	Owner HH	88% Renter H	H 12%
Median Year Built	1978	% Built Pre-1970	39.9%
Median Move Year	2007	% Built After 2010	3.8%
Median Rooms	5.8	<b>SF%</b> 83.7% <b>MM%</b>	2.1% <b>MF%</b> 0.8%

# **Vacancy Rates**

Total 7.2	%	Owner	0%	R	enter	0%	
Seasonal	0.2%	Other	6.4%	# V Rent	15	#V Owner	16

Black	100.0%	White	88.0%
Asian	100.0%	Other or Multiracial	91.1%
Am. Indian	95.0%	Hispanic	67.0%
Pacific IsInd	100.0%		



# Wolf Lake (South)-Ravenna

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	6.6%	5.3%
Household Count, 2021	5,355	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.18					
Median Income, 2021	\$62,932		13.3%	\$66,906		15.3%
Median owner income, 2021	\$66,346		14.0%	\$78,276		13.6%
Median renter income, 2021	\$45,319		63.6%	\$38,135		17.1%
Median home value	\$145,809		21.6%	\$186,510		26.3%
Median gross rent	\$854		1.1%	\$936		12.0%
Income needed for median rent	\$34,160			\$37,422		
Income needed for median value	\$48,603			\$62,170		
Overburdened households	1,103	21%	-5.4%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	372	6.4%	80.6%	17,331	2.6%	-13.8%
Seasonal vacancy	10	0.2%	-80.4%	47,247	7.1%	-5.1%
For-Sale vacancy	16	0.3%	-84.0%	3,104	0.5%	-50.7%
For-Rent vacancy	15	0.3%	7.1%	6,237	0.9%	-7.3%
Homes built pre-1940	736	12.8%		104,716	15.8%	
Homes built post-1990	2,158	37.4%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	74	30	104
Market supply (vacant on market, adjusted for age)	6	6	12
5 year Market production goals (based on 75K units)	65	23	89
1 year Market production goals (based on 15K units)	13	5	18
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Wolf Lake (South)-Ravenna

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	265	Total Amt/App	\$201,189	% Approved	78.5%			
Total Conventional Apps	183	Conventional Amt/App	\$201,393	% Conv Apprved	79.2%			
Total Assisted Apps	82	Assisted Amt/App	\$200,732	% Asst Apprvd	76.8%			
Applications by Race: Wh	ite							
Total Apps	209	Total Amt/App	\$200,024	% Positive	78.5%			
Total Conventional Apps	147	Conventional Amt/App	\$198,810	% Conv Positive	78.2%			
Total Assisted Apps	62	Assisted Amt/App	\$202,903	% Asst Positive	79.0%			
Applications by Race: Blac	ck							
Total Apps	4	Total Amt/App	\$230,000	% Positive	50%			
<b>Total Conventional Apps</b>	3	Conventional Amt/App	\$148,333	% Conv Positive	66.7%			
Total Assisted Apps	1	Assisted Amt/App	\$475,000	% Asst Positive	0.0%			
Applications by Race: Asia	an							
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
<b>Total Conventional Apps</b>	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Nat	ive American							
Total Apps	1	Total Amt/App	\$215,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$215,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hav	waiian or Pacifi	c Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Rac	e Not Available	e						
Total Apps	49	Total Amt/App	\$201,939	% Positive	79.6%			
Total Conventional Apps	30	Conventional Amt/App	\$216,333	% Conv Positive	83.3%			
Total Assisted Apps	19	Assisted Amt/App	\$179,211	% Asst Positive	73.7%			
Applications by Ethnicity:	Hispanic							
Total Apps	6	Total Amt/App	\$231,667	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$255,000	% Conv Positive	100.0%			
Total Assisted Apps	5	Assisted Amt/App	\$227,000	% Asst Positive	100.0%			

# **Wyoming-East**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
56,416	19,863	\$55,236	\$64,968	\$37,624

# **Housing Costs**

#### Owner Units Renter Units

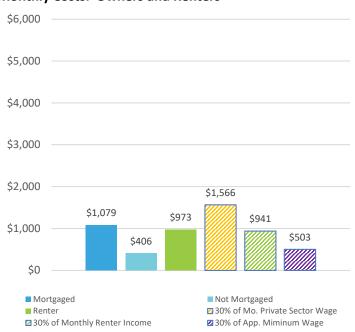
Home Value	\$117,517	<b>2016</b> Value	\$88,068	Gross Rent	\$973	2016 Rent	\$834
Cost M/NM	\$1079/\$406	Value ▲	33.4%	Gross Kent	\$973	Rent ▲	16.7%

\$39,172 To afford median home

\$38,920 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

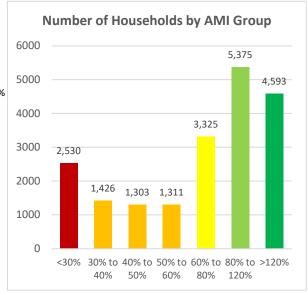
# **Housing Stock**

<b>Units</b> 20,650	Owner HH	72% Renter H	IH 28%
Median Year Built	1962	% Built Pre-1970	64.8%
Median Move Year	2012	% Built After 2010	3.1%
Median Rooms	5.5	SF% 67.8% MM%	11.5% <b>MF%</b> 11.1%

# **Vacancy Rates**

Total	3.8%		Owner	0%	Re	enter	0%	
Season	al	0.5%	Other	2.2%	# V Rent	87	#V Owner	34

віаск	38.5%	wnite	79.7%
Asian	70.6%	Other or Multiracial	60.1%
Am. Indian	52.3%	Hispanic	66.5%
Pacific IsInd	0.0%		



# **Wyoming-East**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	6.2%	5.3%
Household Count, 2021	19,863	607,624

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.76					
Median Income, 2021	\$55,236		14.0%	\$66,906		15.3%
Median owner income, 2021	\$64,968		17.5%	\$78,276		13.6%
Median renter income, 2021	\$37,624		7.8%	\$38,135		17.1%
Median home value	\$117,517		33.4%	\$186,510		26.3%
Median gross rent	\$973		16.7%	\$936		12.0%
Income needed for median rent	\$38,920			\$37,422		
Income needed for median value	\$39,172			\$62,170		
Overburdened households	5,185	26%	-6.6%	140,776	23.2%	-8.7%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	454	2.2%	2.5%	17,331	2.6%	-13.8%
Seasonal vacancy	104	0.5%	73.3%	47,247	7.1%	-5.1%
For-Sale vacancy	34	0.2%	-49.3%	3,104	0.5%	-50.7%
For-Rent vacancy	87	0.4%	-78.5%	6,237	0.9%	-7.3%
Homes built pre-1940	2,657	12.9%		104,716	15.8%	
Homes built post-1990	2,955	14.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Low Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	345	291	636
Market supply (vacant on market, adjusted for age)	25	37	62
5 year Market production goals (based on 75K units)	309	245	554
1 year Market production goals (based on 15K units)	62	49	111
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718
	Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 5 year Partnership goals (based on 75K units)	Market demand (estimated annual moves)  Market supply (vacant on market, adjusted for age)  5 year Market production goals (based on 75K units)  1 year Market production goals (based on 15K units)  5 year Partnership goals (based on 75K units)  7,025	Market demand (estimated annual moves)  Market supply (vacant on market, adjusted for age)  5 year Market production goals (based on 75K units)  1 year Market production goals (based on 15K units)  5 year Partnership goals (based on 75K units)  7,025  6,566

# Wyoming-East

Home Mortgage Disclosure Act Patterns, 2021					
Total Apps	1,005	Total Amt/App	\$179,020	% Approved	80.9%
<b>Total Conventional Apps</b>	704	Conventional Amt/App	\$174,972	% Conv Apprved	81.8%
Total Assisted Apps	301	Assisted Amt/App	\$188,488	% Asst Apprvd	78.7%
Applications by Race: White					
Total Apps	670	Total Amt/App	\$177,746	% Positive	82.4%
Total Conventional Apps	496	Conventional Amt/App	\$174,778	% Conv Positive	83.1%
Total Assisted Apps	174	Assisted Amt/App	\$186,207	% Asst Positive	80.5%
Applications by Race: Black					
Total Apps	86	Total Amt/App	\$181,744	% Positive	85%
Total Conventional Apps	45	Conventional Amt/App	\$173,000	% Conv Positive	84.4%
Total Assisted Apps	41	Assisted Amt/App	\$191,341	% Asst Positive	85.4%
Applications by Race: Asian					
Total Apps	15	Total Amt/App	\$193,000	% Positive	80.0%
Total Conventional Apps	15	Conventional Amt/App	\$193,000	% Conv Positive	80.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	American				
Total Apps	2	Total Amt/App	\$190,000	% Positive	100.0%
Total Conventional Apps	2	Conventional Amt/App	\$190,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawai	ian or Pacif				
Total Apps	5	Total Amt/App	\$155,000	% Positive	60.0%
Total Conventional Apps	4	Conventional Amt/App	\$142,500	% Conv Positive	50.0%
Total Assisted Apps	1	Assisted Amt/App	\$205,000	% Asst Positive	100.0%
Applications by Race: Race N	lot Availabl	e			
Total Apps	198	Total Amt/App	\$180,909	% Positive	74.2%
Total Conventional Apps	119	Conventional Amt/App	\$174,328	% Conv Positive	75.6%
Total Assisted Apps	79	Assisted Amt/App	\$190,823	% Asst Positive	72.2%
Applications by Ethnicity: His	•				
Total Apps	200	Total Amt/App	\$184,450	% Positive	80.5%
Total Conventional Apps	130	Conventional Amt/App	\$176,538	% Conv Positive	77.7%
Total Assisted Apps	70	Assisted Amt/App	\$199,143	% Asst Positive	85.7%

# **Wyoming-Grandville**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
28,488	11,859	\$60,094	\$81,524	\$37,239

# **Housing Costs**

#### Owner Units Renter Units

Home Value \$172,377 2016 Value \$139,975 2016 Rent \$801

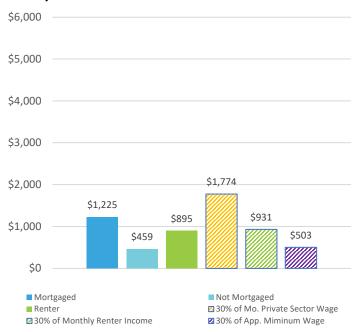
Cost M/NM \$1225/\$459 Value ▲ 23.1% Rent ▲ 11.7%

\$57,459 To afford median home

\$35,800 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

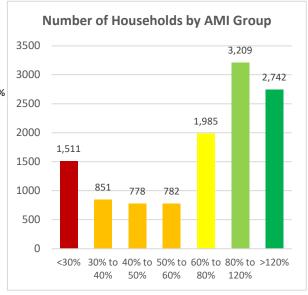
# **Housing Stock**

<b>Units</b> 12,524	Owner HH	54% Renter H	I <b>H</b> 46%
Median Year Built	1973	% Built Pre-1970	42.7%
Median Move Year	2014	% Built After 2010	2.8%
Median Rooms	5.2	<b>SF%</b> 51.3% <b>MM%</b>	18.3% <b>MF%</b> 30.1%

# **Vacancy Rates**

<b>Total</b> 5.3%		Owner	0%	Renter	0.1%	
Seasonal	0.0%	Other	1.9%	# V Rent 366	#V Owner	47

віаск	4.2%	White	61.9%
Asian	59.7%	Other or Multiracial	27.4%
Am. Indian	20.0%	Hispanic	24.5%
Pacific Islnd	0.0%		



# Wyoming-Grandville

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-0.2%	5.3%
Household Count, 2021	11,859	607,624

	Market			Partnership		)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.58					
Median Income, 2021	\$60,094		20.0%	\$66,906		15.3%
Median owner income, 2021	\$81,524		11.7%	\$78,276		13.6%
Median renter income, 2021	\$37,239		12.9%	\$38,135		17.1%
Median home value	\$172,377		23.1%	\$186,510		26.3%
Median gross rent	\$895		11.7%	\$936		12.0%
Income needed for median rent	\$35,800			\$37,422		
Income needed for median value	\$57,459			\$62,170		
Overburdened households	3,567	30%	-0.3%	140,776	23.2%	-8.7%

	Market			Partnership		)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	240	1.9%	152.6%	17,331	2.6%	-13.8%
Seasonal vacancy	0	0.0%	-100.0%	47,247	7.1%	-5.1%
For-Sale vacancy	47	0.4%	NA	3,104	0.5%	-50.7%
For-Rent vacancy	366	2.9%	245.3%	6,237	0.9%	-7.3%
Homes built pre-1940	738	5.9%		104,716	15.8%	
Homes built post-1990	2,453	19.6%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderate Cost and Stable
Low Strength and High Need (Type II)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	152	439	591
Market supply (vacant on market, adjusted for age)	31	70	101
5 year Market production goals (based on 75K units)	117	356	473
1 year Market production goals (based on 15K units)	23	71	95
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Wyoming-Grandville

Home Mortgage Disclosure Act Patterns, 2021					
Total Apps	429	Total Amt/App	\$213,228	% Approved	83.2%
Total Conventional Apps	341	Conventional Amt/App	\$210,894	% Conv Apprved	82.4%
Total Assisted Apps	88	Assisted Amt/App	\$222,273	% Asst Apprvd	86.4%
Applications by Race: White	<b>!</b>				
Total Apps	296	Total Amt/App	\$214,899	% Positive	82.8%
Total Conventional Apps	247	Conventional Amt/App	\$212,368	% Conv Positive	81.8%
Total Assisted Apps	49	Assisted Amt/App	\$227,653	% Asst Positive	87.8%
Applications by Race: Black					
Total Apps	26	Total Amt/App	\$218,077	% Positive	85%
Total Conventional Apps	11	Conventional Amt/App	\$210,455	% Conv Positive	81.8%
Total Assisted Apps	15	Assisted Amt/App	\$223,667	% Asst Positive	86.7%
Applications by Race: Asian					
Total Apps	4	Total Amt/App	\$205,000	% Positive	100.0%
Total Conventional Apps	4	Conventional Amt/App	\$205,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	e American				
Total Apps	1	Total Amt/App	\$395,000	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$395,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawa	iian or Pacifi	c Islander			
Total Apps	1	Total Amt/App	\$175,000	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$175,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race I	Not Available	e			
Total Apps	91	Total Amt/App	\$208,187	% Positive	81.3%
Total Conventional Apps	69	Conventional Amt/App	\$207,754	% Conv Positive	81.2%
Total Assisted Apps	22	Assisted Amt/App	\$209,545	% Asst Positive	81.8%
Applications by Ethnicity: Hi	ispanic				
Total Apps	54	Total Amt/App	\$217,407	% Positive	77.8%
Total Conventional Apps	38	Conventional Amt/App	\$210,000	% Conv Positive	76.3%
Total Assisted Apps	16	Assisted Amt/App	\$235,000	% Asst Positive	81.3%

# **Wyoming-South**

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
47,364	17,483	\$85,923	\$96,176	\$53,885

# **Housing Costs**

#### Owner Units Renter Units

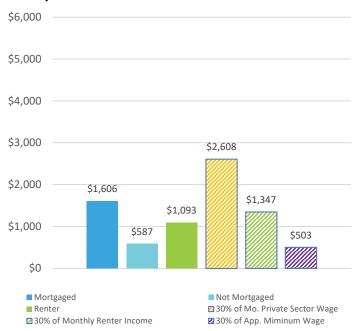
Home Value	\$250,971	2016 Value	\$203,442		4	2016 Rent	\$932
Cost M/NM	\$1606/\$587	Value ▲	23.4%	Gross Rent	\$1,093	Rent ▲	17.2%

\$83,657 To afford median home

\$43,720 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

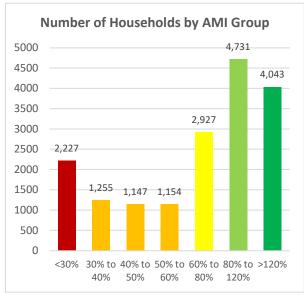
# **Housing Stock**

Units 18,442	Owner HH	82% Renter H	IH 18%
Median Year Built	1992	% Built Pre-1970	16%
Median Move Year	2012	% Built After 2010	14.6%
Median Rooms	6.6	SF% 67.9% MM%	17% <b>MF%</b> 9.6%

# **Vacancy Rates**

Total	5.2%		Owner	0%	Re	enter	0.1%	
Season	al	0.9%	Other	1.7%	# V Rent	251	#V Owner	21

Black	63.4%	White	83.0%
Asian	77.4%	Other or Multiracial	78.3%
Am. Indian	100.0%	Hispanic	68.7%
Pacific Islnd	0.0%		



# **Wyoming-South**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	8.4%	5.3%
Household Count, 2021	17,483	607,624

	Market			Pa	)	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.75					
Median Income, 2021	\$85,923		18.6%	\$66,906		15.3%
Median owner income, 2021	\$96,176		18.2%	\$78,276		13.6%
Median renter income, 2021	\$53,885		6.8%	\$38,135		17.1%
Median home value	\$250,971		23.4%	\$186,510		26.3%
Median gross rent	\$1,093		17.2%	\$936		12.0%
Income needed for median rent	\$43,720			\$37,422		
Income needed for median value	\$83,657			\$62,170		
Overburdened households	3,651	21%	17.1%	140,776	23.2%	-8.7%

	ı	Market		Par	tnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	320	1.7%	48.1%	17,331	2.6%	-13.8%
Seasonal vacancy	160	0.9%	384.8%	47,247	7.1%	-5.1%
For-Sale vacancy	21	0.1%	-80.4%	3,104	0.5%	-50.7%
For-Rent vacancy	251	1.4%	325.4%	6,237	0.9%	-7.3%
Homes built pre-1940	833	4.5%		104,716	15.8%	
Homes built post-1990	10,619	57.6%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderately High Cost and Growing High Strength and Low Need (Type IV)

		Owner Units	Renter Units	<b>Total Units</b>
M	arket demand (estimated annual moves)	278	242	520
M	arket supply (vacant on market, adjusted for age)	4	28	32
5 \	year Market production goals (based on 75K units)	265	206	471
1	year Market production goals (based on 15K units)	53	41	94
5 \	year Partnership goals (based on 75K units)	7,025	6,566	13,591
1	year Partnership goals (based on 15K units)	1,405	1,313	2,718

# **Wyoming-South**

Home Mortgage Disclosure Act Patterns, 2021									
Total Apps	1,025	Total Amt/App	\$299,507	% Approved	84.0%				
<b>Total Conventional Apps</b>	924	Conventional Amt/App	\$299,416	% Conv Apprved	84.1%				
Total Assisted Apps	101	Assisted Amt/App	\$300,347	% Asst Apprvd	83.2%				
Applications by Race: Whi	te								
Total Apps	740	Total Amt/App	\$295,243	% Positive	86.2%				
<b>Total Conventional Apps</b>	676	Conventional Amt/App	\$294,926	% Conv Positive	86.2%				
Total Assisted Apps	64	Assisted Amt/App	\$298,594	% Asst Positive	85.9%				
Applications by Race: Blac	:k								
Total Apps	44	Total Amt/App	\$302,500	% Positive	68%				
<b>Total Conventional Apps</b>	31	Conventional Amt/App	\$292,742	% Conv Positive	71.0%				
Total Assisted Apps	13	Assisted Amt/App	\$325,769	% Asst Positive	61.5%				
Applications by Race: Asia	ın								
Total Apps	40	Total Amt/App	\$292,000	% Positive	70.0%				
Total Conventional Apps	38	Conventional Amt/App	\$293,684	% Conv Positive	68.4%				
Total Assisted Apps	2	Assisted Amt/App	\$260,000	% Asst Positive	100.0%				
Applications by Race: Nati	ive American								
Total Apps	1	Total Amt/App	\$155,000	% Positive	100.0%				
Total Conventional Apps	1	Conventional Amt/App	\$155,000	% Conv Positive	100.0%				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Haw	vaiian or Pacifi	ic Islander							
Total Apps	3	Total Amt/App	\$211,667	% Positive	66.7%				
Total Conventional Apps	3	Conventional Amt/App	\$211,667	% Conv Positive	66.7%				
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA				
Applications by Race: Race Not Available									
Total Apps	177	Total Amt/App	\$316,864	% Positive	81.4%				
Total Conventional Apps	157	Conventional Amt/App	\$319,522	% Conv Positive	80.9%				
Total Assisted Apps	20	Assisted Amt/App	\$296,000	% Asst Positive	85.0%				
Applications by Ethnicity:	Hispanic								
Total Apps	51	Total Amt/App	\$274,020	% Positive	86.3%				
Total Conventional Apps	44	Conventional Amt/App	\$267,500	% Conv Positive	84.1%				
Total Assisted Apps	7	Assisted Amt/App	\$315,000	% Asst Positive	100.0%				

# **Yankee Springs Recreation Area**

11,914 4,822 \$74,715 \$77,733 \$20,634	Population	Households	Median HH Income	Owner HH Income	Renter HH Income
	11,914	4,822	\$74,715	\$77,733	\$20,634

# **Housing Costs**

#### Owner Units Renter Units

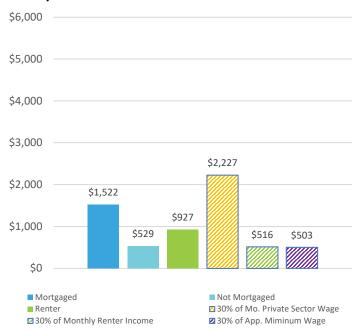
Home Value	\$240,913	2016 Value	\$193,098	Cusas Dant	¢0.27	2016 Rent	\$827
Cost M/NM	\$1522/\$529	Value ▲	24.8%	Gross Rent	\$927	Rent ▲	12.2%

\$80,304 To afford median home

\$37,080 To afford median gross rent

# **Affordability Gap**

#### **Monthly Costs: Owners and Renters**



#### **Cost-Burdened Households**



# **Housing and Development Conditions**

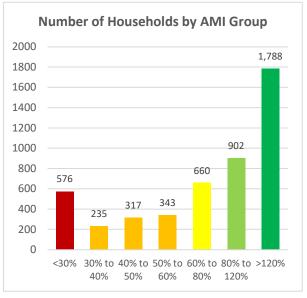
# **Housing Stock**

<b>Units</b> 6,165	Owner HH	88% Re	enter HH	12%
Median Year Built	1981	% Built Pre-1970	33.6%	
Median Move Year	2009	% Built After 201	<b>10</b> 9.4%	
Median Rooms	6.0	<b>SF%</b> 88.5% <b>M</b>	<b>IM%</b> 1.6%	<b>MF%</b> 0.2%

# **Vacancy Rates**

Total 2	21.8%		Owner	0%	Re	nter	0%	
Seasona	I	19.2%	Other	1.5%	# V Rent	28	#V Owner	13

Black	34.0%	White	89.6%
Asian	68.4%	Other or Multiracial	91.5%
Am. Indian	37.7%	Hispanic	86.5%
Pacific IsInd	0.0%		



# **Yankee Springs Recreation Area**

# **Housing Policy Indicators**

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	15.6%	5.3%
Household Count, 2021	4,822	607,624

		Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	3.60						
Median Income, 2021	\$74,715		15.1%	\$66,906		15.3%	
Median owner income, 2021	\$77,733		7.6%	\$78,276		13.6%	
Median renter income, 2021	\$20,634		-41.4%	\$38,135		17.1%	
Median home value	\$240,913		24.8%	\$186,510		26.3%	
Median gross rent	\$927		12.2%	\$936		12.0%	
Income needed for median rent	\$37,080			\$37,422			
Income needed for median value	\$80,304			\$62,170			
Overburdened households	1,055	22%	-5.2%	140,776	23.2%	-8.7%	

		Market		Pa	rtnership	1
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	92	1.5%	-12.4%	17,331	2.6%	-13.8%
Seasonal vacancy	1,184	19.2%	-6.2%	47,247	7.1%	-5.1%
For-Sale vacancy	13	0.2%	-86.9%	3,104	0.5%	-50.7%
For-Rent vacancy	28	0.5%	-48.1%	6,237	0.9%	-7.3%
Homes built pre-1940	669	10.9%		104,716	15.8%	
Homes built post-1990	2,548	41.3%		235,045	35.4%	

#### **Other Market Indicators**

Housing Policy Matchmaker Type\* Strength and Need Type\*\* Moderately High Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	<b>Total Units</b>
Market demand (estimated annual moves)	102	25	127
Market supply (vacant on market, adjusted for age)	4	11	15
5 year Market production goals (based on 75K units)	95	13	108
1 year Market production goals (based on 15K units)	19	3	22
5 year Partnership goals (based on 75K units)	7,025	6,566	13,591
1 year Partnership goals (based on 15K units)	1,405	1,313	2,718

# Yankee Springs Recreation Area

Hou	me Mort	gage Disclosure Act Pa	atterns. 202	1		
Total Apps	210	Total Amt/App	\$307,857	% Approved	78.1%	
Total Conventional Apps	176	Conventional Amt/App	\$318,295	% Conv Apprved	78.4%	
Total Assisted Apps	34	Assisted Amt/App	\$253,824	% Asst Apprvd	76.5%	
Applications by Race: White	34	Assisted Amily App	7233,024	70 Asst Appiva	70.570	
Total Apps	176	Total Amt/App	\$295,568	% Positive	79.5%	
Total Conventional Apps	145	Conventional Amt/App	\$305,276	% Conv Positive	80.7%	
Total Assisted Apps	31	Assisted Amt/App	\$250,161	% Asst Positive	74.2%	
Applications by Race: Black	31	Assisted Amit/App	\$230,101	% ASSI POSITIVE	74.2/0	
• • •	0	Total Amt/Ann	\$0	0/ Danitiva	NA	
Total Apps		Total Amt/App	•	% Positive		
Total Conventional Apps	0 0	Conventional Amt/App	\$0 \$0	% Conv Positive	NA	
Total Assisted Apps	U	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Asian	2	Talal A / A	6420 222		400.00/	
Total Apps	3	Total Amt/App	\$428,333	% Positive	100.0%	
Total Conventional Apps	3	Conventional Amt/App	\$428,333	% Conv Positive	100.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Native						
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Hawaiia	an or Pacifi	c Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race Not Available						
Total Apps	27	Total Amt/App	\$381,296	% Positive	63.0%	
Total Conventional Apps	25	Conventional Amt/App	\$388,600	% Conv Positive	60.0%	
Total Assisted Apps	2	Assisted Amt/App	\$290,000	% Asst Positive	100.0%	
Applications by Ethnicity: Hispanic						
Total Apps	1	Total Amt/App	\$355,000	% Positive	100.0%	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	

Assisted Amt/App

\$355,000 % Asst Positive

100.0%

**Total Assisted Apps** 

# Market Conditions According to Household Growth and Housing Cost/Value Strong Markets: Allegan City Allendale-North Allendale-South Big Rapids Cedar Springs Comstock Park East Grand Rapids

Fennville

Forest Hills-North

Forest Hills-South

**Grand Haven-Central** 

**Grand Haven-Outer** 

**Grand Rapids-Central** 

**Grand Rapids-East** 

**Grand Rapids-North** 

**Grand Rapids-Northeast** 

**Grand Rapids-South** 

**Grand Rapids-South Central** 

**Grand Rapids-Southeast** 

Hart

Hastings

Holland-Central-North

Holland-Central-South

Holland-Northwest

Holland-Southwest

Ionia

Jenison

Kentwood-Gerald Ford Airport

Lowell

Marion

Muskegon-Northeast

Muskegon-Northwest

Newaygo

**Norton Shores** 

Rockford

Stanton

Walker-North

Wayland

Whitehall

Wolf Lake South-Ravenna

Wyoming-East

Wyoming-South

Yankee Springs Rec Area

#### **Soft Markets:**

Baldwin

Fremont

**Grand Rapids-West** 

Greenville

Ludington

Muskegon

Reed City

Sparta Village

Wyoming-Grandville

# **Housing Policy Toolbox**

I. Create and preserve dedicated affordable housing units	Suggested Market Type
Establishing incentives or requirements for affordable housing	
Expedited permitting for qualifying projects	Soft, Strong
Reduced or waived fees for qualifying projects	Soft, Strong
Reduced parking requirements for qualifying developments	Soft, Strong
Tax abatements or exemptions	Soft, Strong
<u>Density bonuses</u>	Strong
Inclusionary zoning	Strong
Generating revenue for affordable housing	
<u>Dedicated revenue sources</u>	Soft, Strong
Employer-assisted housing programs	Soft, Strong
State tax credits for affordable housing	Soft, Strong
Tax increment financing	Soft, Strong
General obligation bonds for affordable housing	Soft, Strong
Housing trust funds	Soft, Strong
Increased use of multifamily private activity bonds to draw down 4 percent Low Income Housing Tax Credits	Soft, Strong
Activation of housing finance agency reserves	Soft, Strong
<u>Demolition taxes and condominium conversion fees</u>	Strong
Linkage fees/affordable housing impact fees	Strong
Transfers of development rights	Strong
Supporting affordable housing through subsidies	
Below-market financing of affordable housing development	Soft, Strong
Low income housing tax credit	Soft, Strong
Project-basing of housing choice vouchers	Soft, Strong
Acquisition and operation of moderate-cost rental units	Strong
Capital subsidies for building affordable housing developments	Strong
Operating subsidies for affordable housing developments	Strong
Preserving existing affordable housing	
The Rental Assistance Demonstration (RAD)	Soft, Strong
<u>Preservation inventories</u>	Strong
Rights of first refusal	Strong
Expanding the availability of affordable housing in resource-rich areas	
Regional collaboration to support the development of affordable housing in resource-rich areas	Soft, Strong
Targeted efforts to expand the supply of rental housing and lower-cost housing types in resource-rich areas	Soft, Strong
Targeted efforts to create and preserve dedicated affordable housing in resource-rich areas	Strong
Creating durable affordable homeownership opportunities	
Community land trusts	Soft, Strong
<u>Deed-restricted homeownership</u>	Soft, Strong
Limited equity cooperatives	Soft, Strong
Facilitating the acquisition or identification of land for affordable housing	
<u>Land banks</u>	Soft
<u>Brownfields</u>	Soft, Strong
Joint development on land owned by transit and other agencies	Soft, Strong
Property acquisition funds	Soft, Strong
Use of publicly owned property for affordable housing	Soft, Strong

# II. Align housing supply with market and neighborhood housing conditions

# Planning

Planning	
Regulating short term rentals	Strong
Reducing development costs and barriers	
Accessory dwelling units	Soft, Strong
Changes to increase the predictability of the regulatory process	Soft, Strong
Housing rehabilitation codes	Soft, Strong
Reduced parking requirements	Soft, Strong
Reductions in impact fees and exactions	Soft, Strong
Reforms to construction standards and building codes	Soft, Strong
Streamlined environmental review processes	Soft, Strong
Streamlined permitting processes	Soft, Strong
Zoning changes to facilitate the use of lower-cost housing types	Soft, Strong
Increases in the supply of buildable land by expanding growth boundaries	Strong
Missing middle housing	Strong
Zoning changes to allow for higher residential density	Strong
Creating incentives for new development or redevelopment	
Appraisal gap financing	Soft
Land value taxation	Soft
Brownfields	Soft, Strong
Tax incentives for new construction and substantial rehabilitation	Soft, Strong
Incentives to encourage the development of lower-cost housing types	Strong
Dealing with vacant, abandoned, and tax-delinquent properties	
Land banks	Soft
Creating and managing vacant property inventories	Soft
Demolition of neglected properties	Soft, Strong
Foreclosure and disposition of tax-delinquent properties	Soft, Strong
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# III. Help households access and afford private-market homes

# Providing tenant-based rental assistance

HOME tenant-based rental assistance	Soft, Strong
Housing choice vouchers	Soft, Strong
Security deposit and/or first and last month's rent assistance	Soft, Strong
State or local funded tenant-based rental assistance	Soft, Strong

#### Promoting mobility for housing choice voucher holders

Mobility counseling for housing choice voucher holders	Soft, Strong
<u>Landlord recruitment and retention</u>	Strong
Increased voucher payment standards in high-cost areas	Strong

#### **Reducing barriers to homeownership**

<u>Discounted sales of city-owned property</u>	Soft, Strong
Down payment and closing cost assistance	Soft, Strong
Special Purpose Credit Programs	Soft, Strong
Subsidized home mortgages	Soft, Strong
Housing education and counseling	Soft, Strong

Asset building programs Shared appreciation mortgages Small balance home mortgages	Soft, Strong Strong Strong
Reducing energy use and costs	
Energy-efficiency retrofits	Soft, Strong
Energy-efficiency standards	Soft, Strong
Combatting housing discrimination	
Enforcement of fair housing laws	Soft, Strong
Fair housing education for real estate professionals and consumers	Soft, Strong
Source of income laws	Soft, Strong
Legal assistance for victims of discrimination	Soft, Strong
IV. Protect against displacement and poor housing conditions	
Enhancing renters' housing stability	
Just cause eviction policies	Soft, Strong
Eviction prevention programs	Soft, Strong
Legal assistance for at-risk renters	Soft, Strong
Protection from condo conversions	Strong
Rent regulation	Strong
Enhancing homeowners' housing stability	
Property tax relief for income-qualified homeowners	Soft, Strong
Foreclosure prevention programs	Soft, Strong
Enhancing community stability	
Insurance against property value decline	Soft
Stabilizing high-poverty neighborhoods through a mixed-income approach	Soft, Strong
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Improving quality of both new and existing housing	
Assistance for home safety modifications	Soft, Strong
Code enforcement	Soft, Strong
Homeowner rehabilitation assistance programs	Soft, Strong
Housing and building codes	Soft, Strong
Lead abatement	Soft, Strong
Weatherization assistance	Soft, Strong
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Ensuring the ongoing viability of unsubsidized affordable rental properties	
Guidance for small, market affordable rental properties	Soft
Expanded access to capital for owners of unsubsidized affordable rental properties	Soft, Strong
Tax incentives for the maintenance and rehabilitation of unsubsidized affordable rental properties	Soft, Strong
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