Economic Development Incentive Committee



240 Columbus Ave Sandusky, Ohio 44870 419.627.5891 www.cityofsandusky.com

Agenda January 11, 2022 2:00pm City Commission Chamber

Live Streamed on www.Youtube.com/CityofSanduskyOH

- 1. Meeting called to order Roll call
- 2. Election of officers
- 3. Approval of November 9, 2021 minutes
- 4. Program financial update
- 5. Review of applications received
 - TrueGrit Fitness, LLC (dba WellFit Rx)
 - Hampton Enterprises, LLC
 - Tambo Entertainment, LLC
 - WTFR Investments, LLC
- 6. Reminder of next meeting March 8, 2022
- 7. Public participation/Comments
- 8. Meeting adjournment

Economic Development Incentive Committee November 9, 2021 Meeting Minutes

Call To Order

Chairman Al Nickles called the meeting to order at 2:04pm. The following members were present constituting a quorum: Paul Koch and Jonathan Holody. Also present were: ex-officio member Abbey Bemis, and clerk Kristen Barone.

Approval of July 13, 2021 Meeting Minutes

Mr. Koch made a motion to approve the minutes as submitted and Mr. Holody seconded. All members were in favor of the motion.

Program Financial Update

Mr. Holody stated that at the last City Commission meeting there was an additional \$250,000.00 allocated to the program, which brings the total of uncommitted funds to \$270,000.00. He then said that he does anticipate more funds coming as part of the 2022 budget. Mr. Koch asked if there is an estimated amount that the program will be allocated. Mr. Holody stated that the amount is determined by the admission's tax received, but historically that number has been between \$400,000.00 and \$500,000.00. He then added that after talking with the finance director, the marketing funds that have been noted on the spreadsheet this past year will probably be moved to a different account next year as the Communications Manager will be overseeing those funds.

Review of Applications Received

Name One Yellowstone, LLC

Mr. Holody stated that this application was previously presented to the committee back in 2020 and the committee approved a grant in the amount of \$50,000.00. The recommendation was never sent to City Commission for further approval because of the impact that COVID had on the budget, but staff did administratively approve a \$10,000.00 grant. The developer has continued to work on this project and has seen that the City's budget is in much better shape now than it was before and has asked the City to reconsider the \$50,000.00 grant that was originally approved by this committee. Unless this committee has any objection, staff would like to proceed with taking this to City Commission for final approval. He said that the \$10,000.00 grant that staff administratively approved has not yet been sent to them and if the \$50,000.00 grant is approved by City Commission, the \$10,000.00 grant would no longer be valid. Mr. Koch made a motion to recommend to City Commission the \$50,000.00 grant and Mr. Holody seconded. All voting members were in favor of the motion.

Thirty Below (dba Dairy Frost)

Mr. Holody explained that the Dairy Frost on Cleveland Road received a new owner over the summer named Piaj Hunter, and he is going to be doing some renovations there including new front windows and a fire suppression upgrade. Estimated project costs come to over \$4,000.00. Staff recommend a grant amount of \$2,000.00. The project is expected to be completed in the summer of next year. Mr. Koch made a motion to approve a grant in the amount of \$2,000.0 and Mr. Holody seconded. All voting members were in favor of the motion.

Sweet Potato Catering, LLC

Mr. Holody explained that the owner of Sweet Potato Catering, LLC is Katie Korobkin, who recently received a grant for work at Venue 634, located on Columbus Avenue. Today, Katie is requesting a grant in the amount of \$10,000.00 for the renovation of 1302 West Monroe Street. This is where the main location of Sweet Potato Catering, LLC will be. She will have production space and office space at this location. Total project costs include over \$97,000.00. Mr. Koch made a motion to approve a grant in the amount of \$10,000.00 and Mr. Holody seconded. Ms. Bemis stated that she appreciates the thoroughness of the application and stated that if anyone ever needs help putting the application together that she would be willing to assist them.

• TrueGrit Fitness, LLC (dba WellFit Rx)

Mr. Holody stated that TrueGrit Fitness, LLC is owned by Dustin Smith. He currently provides services to clients out of Tim Dorsey Fitness, but he would like to rent the space immediately adjacent to Tim Dorsey Fitness so that he can have is own space. That space is currently being used for storage, so Dustin would need to do some improvements to that space, purchase some equipment, and he would also like to hire someone to assist him with his business. Estimated project costs come to over \$12,000.00. Staff recommend a grant in the amount of \$5,000.00 subject to execution of a lease agreement being obtained for the location at 301 E. Market Street. Mr. Koch stated that he will have to abstain from this discussion and vote. Mr. Holody made a motion to approve a grant in the amount of \$5,000.00 subject to execution of a lease agreement at 301 E. Market Street and Mr. Koch seconded. All voting members were in favor of the motion except for Mr. Koch, who abstained.

• Everwild Spirits, LLC

Mr. Holody stated that Everwild Spirits, LLC is owned by Rick and Gia Lynch. They are in the process of transforming 212 Hancock Street into a craft bourbon distillery. Total renovation and equipment costs come to over 2.3 million dollars. They anticipate completing the project by the end of next year. They have been awarded a 75 percent tax abatement for ten years, but would like to further assist this company with grant funds in the amount of \$100,000.00. Mr. Koch

stated that he would make a motion to approve a grant in the amount of \$100,000.00 and Mr. Holody seconded. All voting members were in favor of the motion.

Hampton Enterprises, LLC

Mr. Holody explained that Hampton Enterprises, LLC is owned by JaMarcus Hampton. He owns the building at 402 Warren Street, which is a hair salon. He seeks to do a renovation of the building and convert it into salon suites. This will allow independent hair stylists to rent out the suites. Total project costs come to an estimated amount of \$50,000.00, which includes roofing, windows, plumbing and HVAC upgrades. Staff recommends a grant in the amount of \$20,000.00. Mr. Koch stated that he will have to abstain from discussion and voting on this application. Mr. Holody made a motion to recommend a grant in the amount of \$20,000.00 to City Commission and Mr. Nickles seconded. All voting members were in favor of the motion except for Mr. Koch, who abstained.

Discussion

Mr. Holody stated that the Sandusky Food Hall was previously awarded a grant in the amount of \$139,000.00 for the renovation of the old Cardinal Grocery on Washington Street. There is strong indication that the renovations will be occurring soon. The owners have started taking applications from vendors who want to lease space at this location. The current plans call for six vendors. It is estimated that each vendor will have start-up costs of about \$50,000.00-\$60,000.00 for deposits, inventory, equipment, marketing, signage, and wages. The developer of the Sandusky Food Hall has a goal of 50% of the vendor stalls to be owned by underrepresented groups. Staff believe that one way they could accomplish this goal would be to grant \$10,000.00 to each food hall vendor. He said that staff could approve those administratively to speed up the process or staff could bring those to the committee, whichever the committee feels most comfortable with. Mr. Koch stated that he would feel more comfortable with having the committee reviewing these applications one by one as they come in instead of committing \$60,000.00 to potential food vendors today. He said that one reason is that he would like to see the developers making more progress at that location before committing more money there. He also said that he would like to keep what money the committee does have for people that are ready to move forward with their projects instead of holding on to it for potential vendors. Mr. Nickles stated that he agrees. Mr. Holody stated that he will take this back to the developer and ask them to pass along the applications to the vendors as they get interest and the committee can review them one by one then. Ms. Bemis asked Mr. Holody if in 2022 he anticipates having the same structure for the Economic Development grant program where all of the money is in one large pot or if it will go back to having different pots of money for small business assistance versus renovation work. Mr. Holody stated that he anticipates having the same guidelines in 2022 that were in place in 2021, but is open to feedback from the committee on that. He stated that it is easier to explain to people and to administer if all of the money is in one pot. Ms. Bemis said the reason she asks is because she believes there is a cost barrier to participate as a food hall

vendor and will not be surprised if most of the costs submitted to the committee are soft costs versus hard costs and she thought she remembered in the past small business assistance bucket there was more flexibility to get to the \$10,000 grant award. Mr. Holody stated that is a good point. He said that he sees the food hall as a start-up place for most new businesses and that eventually they may want to move into their own building elsewhere, so more of the costs will probably be soft costs instead of construction costs, but if all of the funds are in one pot that shouldn't be an issue and the committee can review those applications one by one as they come in to review that information.

Public Participation/Comments

Ms. Sharon Johnson stated that she was a little concerned by the statement made by the Sandusky Food Hall developers when they said that they have a goal of 50% of vendor stalls to be owned by underrepresented groups (women, minority enterprise, and LGBTQ). She said that is discrimination for them to specify that. She stated that might be something the Law Director wants to look at, especially if the City is going to be using taxpayer dollars to give them grant money. She then said that for Everwild Spirits, it looks like they have a little over two million dollars for project costs, but no bank is listed in the paperwork and she thinks that whatever bank they are working with needs to be listed on the paperwork. Ms. Bemis responded that it looked to her as though the company was using personal equity. She stated that they sold a company and put that money into an Opportunity Fund. Ms. Johnson asked what an Opportunity Fund is. Ms. Bemis replied that is an investment tool. Mr. Nickles added that there are tax advantages to using those. Ms. Bemis stated that there are locally designated areas and the downtown area is an eligible area. Ms. Johnson stated that the reason she thinks everyone needs to be aware ahead of time what banks people are dealing with is so that the committee members and City Commission members know if they will have a conflict or not on voting. Mr. Holody stated that the company deals with Truist Bank. Ms. Johnson then stated that for Sweet Potato Catering, she indicates on her paperwork that she deals with Civista Bank and Mr. Koch works there. Mr. Koch stated that he did see that, but a previous Law Director, Justin Harris, stated that as long as he was not directly involved with the applicant then it should not be a conflict. Mr. Bemis stated that Sweet Potato Catering also lists owner equity on her application as her source of income for the project. Mr. Holody stated that is correct. Ms. Johnson stated that she has noticed that Civista Bank seems to be a popular bank with a lot of the applicants and wondered if the City has offered to other banks the opportunity to work with the applicants. Mr. Nickles stated that the City cannot tell people where to bank or where to get loans from. Mr. Koch added that Civista Bank is 60% of the area so there is a lot of overlap there, but the program is inclusive to everyone. Ms. Johnson then stated that there is a City Commissioner who is a board member of Civista Bank and he also has shares in Civista, so he needs to know if there are any applicants are using Civista Bank for a loan. Mr. Holody stated that if he ever notices any conflict of interest he would definitely bring that forward. Ms. Johnson then asked for clarification on Name One Yellowstone application and Mr. Holody

explained the details of that application again. Ms. Johnson then asked who they have for a bank. Mr. Koch replied that it says on their application Erie Bank.				
Next Meeting January 11, 2022				
Meeting Adjournment Mr. Nickles adjourned the meeting at 2:56pm.				
APPROVED:				
Kristen Barone, Clerk	Mr. Nickles, Chairman			

City of Sandusky Economic Development Fund

				Approved			
Project	Date Approved	Ordinance	Gr	ant Amount	To	otal Disbursed	Notes
Market Street Collective, LLC	12/9/2019	-	\$	139,620.00	\$	-	
Family Health Services, LLC	2/11/2020	20-39	\$	65,000.00	\$	-	
McGookey Properties	3/17/2020	-	\$	10,000.00	\$	10,000.00	
2021							
RDJMD, LLC	3/9/2021	21-036	\$	15,000.00	\$	15,000.00	
Maca Root Juice Bar	4/13/2021	-	\$	10,000.00	\$	10,000.00	
Wake up and Waffle	4/13/2021	-	\$	6,000.00	\$	-	
HDT Operating Co.	4/13/2021	21-076	\$	33,450.00	\$	33,450.00	
Your Turn Special Events, LLC	5/11/2021	-	\$	2,000.00	\$	2,000.00	
Port Sandusky Restaurant, LLC	5/11/2021	-	\$	2,500.00	\$	-	
Body By Erica Taylor, LLC	5/11/2021	-	\$	7,500.00	\$	7,500.00	
Venue 634 L.L.C.	5/11/2021	-	\$	15,000.00	\$	-	
Dott Investmetns, Inc.	7/13/2021	-	\$	2,500.00	\$	2,500.00	
FSB Properties, LTD	7/13/2021	-	\$	10,000.00	\$	10,000.00	
Derrick's Diner LLC	7/13/2021	-	\$	3,267.00	\$	-	
Cattien LLC (year one)	7/13/2021	21-120	\$	20,000.00	\$	20,000.00	
Name One Yellowstone, LLC	12/13/2021	21-197	\$	50,000.00			
Thirty Below Investment Group	11/9/2021	-	\$	2,000.00			
Sweet Potato Catering, LLC	11/9/2021	-	\$	10,000.00			
Everwild Spirits, LLC	12/13/2021	21-198	\$	100,000.00			
Total			\$	503,837.00	\$	110,450.00	
Fund Balance		Notes					
2020 Carryover	\$ 277,212.00						
2021 Allocation	\$ 375,000.00						
Total Funding	\$ 652,212.00						
Total Grants Approved	\$ 503,837.00						
Balance	\$ 148,375.00						

November 9, 2021

Economic Development Incentive Committee Summary

TrueGrit Fitness, LLC (dba WellFit Rx)

Applicant:

Dustin Smith

301 E. Market Street Sandusky, OH 44870

Principal Owners:

Dustin Smith - 100%

Recommendation:

\$5,000.00 Economic Development Fund grant to be approved upon recommendation by the Economic Development Incentive Committee; obtaining all relevant permits, submitting before and after photographs (if necessary), and displaying a sign evidencing City of Sandusky support for one year after project completion. The project improvements will be completed by June 30, 2022.

Project Description

TrueGrit Fitness LLC (dba WellFit Rx) provides personal training, physical therapy and nutritional services to help clients live healthy, pain free lives. Owner/operator Dustin Smith possesses numerous certifications and years of professional experience in the field of personal wellness. The company currently provides its services to clients at the Tim Dorsey Fitness facility.

TrueGrit Fitness seeks to lease a currently vacant space, adjacent to Tim Dorsey Fitness, in the building at 301 E. Market Street. The private space will allow the company to expand its services and client base and increase employment in the City of Sandusky.

Project Uses

Total	210.81
Equipment \$3,	01.12
	609.69

Project Sources

Sandusky Economic Development Fund	\$5,000.00
Owner Equity	\$7,210.81
Total	\$12,210.81

SANDUSKY ECONOMIC DEVELOPMENT FUND

APPLICATION

Applicant / Borrower Company:

Dustin Smith	Well Fit Rx
(Applicant Name)	
0 Wher	
(Title)	
Well Fit Rx	
(Company Name – if different than Applicant Na	ame)
301 E market	5+
(Street Address)	
(Suite, Apt, etc.)	
Sandusky OH	44870
(City, State, Zip)	
419-239-6226	dustin@wellfitix.org
(Phone Number)	(Email)
GLBUS 6033	
(Federal Tax ID or last 4 of SSN)	

Existing Business Information:

Type of Business:	Commercial	☐ Retail	Service
	Other	_	
Legal Structure:			
			9
			CS-SIC Code:
Website (if applicable):			
Principal Officers / Owners:			
Name / Title:	Dustin	Smith	Phone: 419-739-6776
Email:	sting well	fit rx.org	Phone: 419-739-6776
SSN (last 4):	0033		% Ownership:
Name / Title:			
Email:			
SSN (last 4):			
Name / Title:			
Email:			Phone:
SSN (last 4):			% Ownership:
Name / Title:			•
Email:			Phone:
SSN (last 4):			% Ownership:

Location of Proposed Project:

301 E morket St (Additional 1030 q	quer
(Address)	spac
Sandusky OH 44870	
(City, State, Zip)	_
Erie	
(County)	
If a relocation, indicate from where	

Project Type:

Renovation	☐ Expansion	Start-Up/New Construction
4 ronovation	L'Apailsion	Start-Up/New Constructi

Applicant / Business Background Information:

Please provide a brief summary about your background and experience. Please also provide historical information regarding the building or property at which the business will operate, including but not limited to the most recent building use (attach additional page if necessary).

I have had a personal training business
Since october 2018. My background is in
strength athletics where I competed for 10 years,
From Mere, I went to school to be come a in
physical sterapist aget and further learn about &
the human body, rehab, etc. Along with that I &
have a backelors degree, an a certified personal
trainer, and have toweled around the country taking 5
relevant continuing education courses. I am full time
running the business now and would love the opportunital
to add more value to the downtown area as well
as post/promote ofter local business.

Project Description:

Please provide a brief description of the project to be undertaken for which City assistance is being sought. For existing businesses, please specifically describe the business expansion associated with the project. For new businesses, describe the scope of the project (attach additional page if necessary).

Jam seeking to move into a new 1030 sq Ft

space downtown. I would like to have sold the space to

add additional value to new and current clients. The

business will add the best experience possible to clients

and add another business downtown. This space was

previously vacant, but now can have the opportunity to

offer more services and value. In order to get the

space ready for business it would require flooring,

new certing/electrical vork, new garage door to make

space known as well as a esthetically pleasing.

Continued....

Business/Personal References:

Name/Title: Lee Jordan	
Email:	Phone: 419-901-0852
Relationship:	2021
	17
Name/Title:Tim Dorsey	Phone: 419-607-1769 Application
Email:	Phone: 419-607-1769 dd
Relationship: Have been running my busines	s out of Tim Dorsey Fit a
Relationship: Have been running my business for 3 years now. Expanding to 11 business growth.	0,30 sq ft space for adding
Name/Title: Hartman	5
Email:	Phone: 440-829-8541 50 02
Relationship: Affiliate / Business owner/ Former	

Project description continued ...

I am also planning to get a treatment table, massage table, Intersegmental traction table, and other equipment such as a Free motion colde machine, Bands, and Kettebells, This would go along with the plan to provide more services to clients and potential Clients, with added services and business growth, I would be able to here more people in the Future. This would include a massage Herapist, another personal trainer, and possibly offering physical thoragy services. Having a quieterprivate space also allows the opportunity to make digital content that can help others. The goal is to help others more better, Feel better, and do more of what they love in life with less acles and pains The reason why I started this business and have such a passicu For helping others is that I know how it feels to be down and in pain everyday, Several years ago I fractured my spine. This caused daily pain for well over a year and a half. many doctors Said I would need surgery, but being so young, I wanted to try my best to find another way. It became my obsessing to avoid surgery and be healthy. I am now pain free and able to help others who want to improve their beauthor fitness too.

I am a lifelong resident of sandusky and really love the community aspect and growth. I will do my best to add value to the community. I have dedicated my life to health and fitness and love to help others in that area. Well fit Rx Focuses on personal training, post rehab fitness, low back health, movement assessments, sports performance training, and fitness nutrition. I want the business to be an area to support local businesses as well. I feel like there is so much potential in the low square foot space to add value to the downtown area. Thank you For your time and reading this.

Dustin Smith

ED Program Guidelines & Application | 1/1/202

Project Source & Use Of Funds:

Break out total project costs by use of funds and allocate each use cost by source (attach additional
page if necessary) (total of $B+C+D$ should $= A$).
page if necessary) (total of B+C+D should = A). (A) Total Project Cost (itemize below): - Gym Flouring - 3 1 96.69 - Garage door (Glass/Aluminian) 2913.00 Estimate done by Sandustry Duor + Hearth Estimate done by Sandustry Duor + Hearth
Estimate done by Sandusky Duor + Hearth
- Electrical work and drop ceiling - Still waiting on estimate from company - Intersegmental traction table ~ 7600. Estimate done by KAMED M
- Intersegmental traction table ~ 7600. Estimate done by KAMED M
- Treatment table \$450 - Massage table -\$270
(B) Owner Equity (dollars and source): same company doing + electrical/Drop
Personal Savings, working many days from 6a-7p to
achieve Mis.
(C) Private Lending (dollars, source, and terms):
(D) Request for City Assistance (dollars and type):
500° of total costs

A). Total estimated costs without the electrical and drop ceiling estimates are roughly \$10,000. I will get the offer estimates to you as soon as possible.

If have already painted the room.

Project Timeline:

Please outline the project timeline. Please include expected completion dates for items including but not limited to obtaining site control, obtaining financing, and construction.

		Start	Complete	<u>N/A</u>
Site Control				
Financing		Dersonal Sav	w95	
Construction		Early 2022	Early 2022	
Other	A	Wait time on . Garage door (r Ist table (~	monterials such as - 3 months) - 2 months)	flooring (134 months)

Project Impact and Employment:

Current Year	Year One	Year Two	Year Three
~504			
			1000 1000

Project Concept: Use the space below to address the following:

- How does the proposed project relate to a strategic approach to revitalization of the surrounding area?
- Will the project contribute to a change in the market dynamics, economic status, physical appearance or perception of the area?
- Does the project address specific area needs or missing services?

The business is going into a space that was vacant.

The space will be revitalized and look professionals It

will give more options for people to improve their health, wellness,
and fotnoss. The business focuses on personal training post

rehab fitness, low back health, sports performance and fitness

nutrition. As the business continues to expand, more

Services and people can be added.

As far as I know of there are no business that

Focus on the particular goals and nicks that Wellfit Ry

provides.

Attachments:

The following should be submitted with your ED Application:

- Business plan (if applicable)
- Three years of historical financial statements (if applicable)
- Three years of projected financial statements (if applicable)
- Sources of financing including evidence of private funds and matching funds (if possible)
- Third party cost estimates, **INCLUDING RENDERINGS** (if applicable)
- Lease agreement, purchase agreement, or proof of ownership/site control (Ir process)

 with building

 owner Scott Thom

I am able to get Financial statements from previous
years if needed

Attestation of Financial Condition

Do you or your business have any of the following:

Outstanding collections

Judgement liens

Other court judgements

Delinquent taxes

Delinquent loans

Other tax liens

Previous bankruptcy

If yes to bankruptcy, has it been fully discharged?

Real estate that is tax delinquent

Code violations

Non-registered rental units

Real estate that is in foreclosure

×
×
X
X
X
X
×
X
x
×
X
X

YES NO

ED Program Guidelines & Application | 1/1/2021

Submission Acknowledgment

The undersigned certifies that he/she is authorized to complete, sign and submit this application on behalf of the applicant/owner. Further, the undersigned certifies that the information contained in this application has been reviewed by him/her and that all information, including exhibits, are, to the best of his/her knowledge, complete and accurate and presents fairly the condition of the applicant and project accurately. Intentionally falsifying information in this document constitutes a criminal offense. The undersigned hereby authorizes the City of Sandusky to investigate the credit worthiness and of the undersigned, and/or applicant. The undersigned understands that information submitted to the City of Sandusky as part of this application is considered a public record. The undersigned also agrees to display signage showing City support on their property for up to one (1) year after project completion.

The undersigned understands that additional information may be required to finalize the approval process, and that, if the project is funded, **Economic Development funds cannot pay for projects completed before grant approval and notice of award**. The undersigned also understands that the submission of the application for financial assistance does not automatically constitute approval.

The undersigned understands that if the business or enterprise receiving grant funding moves or relocates to a different location outside of the municipal boundaries of Sandusky within three (3) years from the effective date of the grant agreement, that the grant funding will be rescinded in its entirety and the undersigned waives any right or claim to the awarded funding. This provision does not include businesses or enterprises that cease operations and close or that open up additional locations outside of the municipal boundaries of Sandusky while maintaining their funded location within the Sandusky city limits.

By checking this box, I acknowledge that I have read, understand, and agree to the policies and procedures outlined in this document. I further agree to be interviewed, photographed and/or have my business photographed for Economic Development marketing purposes. If you have questions, please contact the Department of Community Development.

Company Name: Well Fit RX	
By: Dustin Smith	
(Print or type name and title)	
Just Sull	10/22/21
(Signature)	(Date)

* For garage door

Sandusky Door & Hearth

Office

340 New Towne Square Dr.

Toledo, OH. 43612

Telephone: (419) 476-7811

Fax: (419) 476-7817

Showroom

1223 W. Perkins Ave.

Sandusky, OH. 44870

Telephone: (419) 624-0200

Fax: (419) 624-0220

The Genuine. The Original.



Proposal #: 1-Unsaved

•		MITTED TO: FITNESS	wells	Fit Rx		ate 0/7/20		ttention psmith231@gm	ail.com	
STREET 301 E. M	ARKE	T ST.				ob Nam		A	enfit	Rx
City SANDUS	SKY		1	pCode 4870		ob Loca SANDL				
Phone Num DUSTIN		39-6226	Fax Number		8	ob Phon 19-23	e 9-6226		TOTAL MICHAEL MICHAEL MANAGEMENT AND	
ITEM#	QTY	SERIES	DOOR WIDTH	DOOR HEIGHT	COL	OR	WINDOWS	OPERATION	HEAD ROOM	PRICE
1	1	3295	8'	8'	ANOD	ALUM	1/8" DSB	MANUAL	20" RADIUS	\$2,913
2	1	3295	8'	8'	ANOD /	ALUM	1/8" TEM	MANUAL	20" RADIUS	\$3,920

FURNISH AND INSTALL:

Panel Style: Full-View

Section Construction: 2" Thick - Hollow Aluminum Rails

Section Material: Heavy Duty / Aluminum

Insulation Type: No Insulation Thermal Performance (R-value): 0

Window Style: Full-View

Glass: Insulated & Non-Insulated

Warranty Limited Lifetime on Sections

Price: \$\$\$\$

Again, I met wor

Contacted Mese contractors,

This will all de for the

10.30 sqlft room for the

Wellfit Rx business.

PROPOSAL TO INCLUDE THE FOLLOWING:

- Full view glass panels.
- Anodized Aluminum finish.
- Inside lock.
- Door(s) to be operated manually.
- Torsion spring counterbalance system.
- High lift track. **20" radius **
- 1/8" DSB glass in section.
- Vinyl trim-grey.
- Take down and remove existing doors/operators.

We hereby propose to complete in accordance with above specification, for the sum of:

Signature			
3	AMANDA VOEGLE	Direct Dial: 410-624-0200	-

* For & Flooring

ORDER FORM

Health and Fitness Equipment Centers Commercial / Medical Division 35665 Curtis Blvd. Eastlake, Ohio 44095 Office 440-946-0839 Cell 440-479-4835 Fax 440-946-8449

www.healthandfitnessohio.com Rep: Joel Parks

PAYMENT BY:

INSTALL DATE:

Check: Charge: Account: COD: Credit Card No: 9/20/2021

4 (= 1	
Amt. Enclosed	1:
Card Type:	
Account No:	-



DELIVER TO:

Tim Dorsey Fitness 301 E. Market St Sandusky, OH 44870 CENIE...

** Fwill be the one purchasing these company that the company th

Customer Purchase Order	
Customer Phone Number	(419) 602-1769
Direct Inquiries To:	Tim Dorsey
Delivering Date Requested:	

I Payment Policy: STOCK NO. QTY. DESCRIPTION MSRP **UNIT PRICE** LINE TOTAL EL02 Grippen Gray 10% Rolled Flooring 4x30 264.00 1,848.00 EL02 4 Grippen Gray 10% Rolled Flooring 4x18 158.40 633.60 BILL TO: Sub total: 2,481.60 Address: Freight: 250.00 Delivery and Install: 249.00 Tax Rate: 7.25% Tax: 216.09 Downpayment Signature: 3,196.69 Total due:

NO REFUNDS AFTER 30 DAYS, 15% RESTOCKING FEE, DELIVERY FEES NON-REFUNDABLE



October 28, 2021

Dr. Dustin Smith 301 E. Market St Sandusky, OH 44870 DPSmith231@Gmail.com

Dear Dustin Smith,

We thank you for the opportunity to provide you with this quote.

1 Legacy-500 IST - Black

\$ 2,295.00

Shipping

\$ 200.00

Intersegmental traction table

OH Sales Tax

\$ 187.13 \$ 2,682.13

would be used for closenty after training \$255 con for relaxation

Sincerely,

Alan R Gale President ARG; pmr

KAUFFMAN MEDICAL ELECTRONICS, INC.

5774 WESTBOURNE AVE. COLUMBUS, OH 43213 614-882-8488 / Fax 614-882-1014 / 800-792-9926

Email: kamed@ee.net / website: www.kamedusa.com

 $10\% \ Off \ Women's \ Health (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-health.html) \ and \ Rehab \ \& \ Therapy (https://www.healthproductsforyou.com/c-womens-he$ rehabilitation-therapy.html), Code: ATBF10, Exclusions Apply







 $Wound \ Care \ (\ /c-wound-care.html) \ Ostomy \ (\ /c-espiratory.html) \ Incontinence \ (\ /c-incontinence.html) \ Urologicals \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-respiratory.html) \ Womer \ (\ /c-urological-disorders.html) \ Respiratory \ (\ /c-urological-disorders) \ Respiratory \ (\ /c-urological-disorders) \$

Heating Units (https://www.healthproductsforyou.com/c-heating-units.html)

Rehab & Therapy (https://www.healthproductsforyou.com/c-rehabilitation-therapy.html) > Hot And Cold Therapy (https://www.healthproductsforyou.com/c-hot-and-cold-therapy.html) >

Chattanooga Hydrocollator E-1 Stationary Heating Unit



of moist heart hot packs. Heart has many benefits that can be use with clients after Sessions and in conjunction with Intersegmental Traction Table.

(https://cdns.webareacontrol.com/prodimages/1000-X-1000/1/L/171220084232102-L-L.png)

FREE SHIPPING

SIZE CHART

Refer & Earn Add to Wishlist

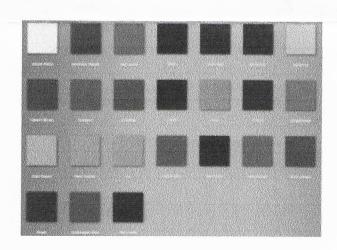
Not Eligible for Standard and Expedited Delivery.

Brand/Manufacturer: **CHATTANOOGA GROUP**

Add a review

Item#	Desc	Pkg	Price	
Options				
2102-2	Includes 3 Standard Size HotPacs and 1 Cervical HotPacs -Each	\$10.50	\$454.99 \$349.99	Add to Cart
2102-3	Includes 2 Standard Size HotPacs and 2 Cervical HotPacs -Each	\$10.50	\$454.99 \$349.99	Add to Cart
1 6/9/come!	Includes 4 Standard Size HotPacs -Each	\$10.50	\$454.99 \$349.99	Add to Cart





The Contour is the most popular table of our Dura-Comfort line. This treatment table measures 72" long, 24" wide, and 25" high, but is also available in 28" width, as well as 30" height. Steel construction legs. Face paper hardware included. 400 lb weight capacity. Table is upholstered in Boltaflex® All Star fabric and treated with PreFixx® protective finish, giving it outstanding resistance to staining, abrasion and scuffing as well as chemical resistance to stains from many common disinfecting agents used in healthcare environments. Available in all 24 of our colors.

\$529.00 + ship 24" wide

\$569,00 + ship 28" wide

A Treatment table used for assessments and performing various exercises to help regain Function, Strength, endurance, stability, mobility, etc

Max Comfort for face hole is \$39.00



DATE 10/01/2018 DOCUMENT ID 201827401844

DESCRIPTION DOMESTIC FOR PROFIT LLC - ARTICLES OF ORG (LCP)

FILING 99.00

EXPED 0.00

CERT COPY 0.00 0.00

Receipt

This is not a bill. Please do not remit payment.

LAW OFFICE 1008 WINDAMERE LANE SANDUSKY, OH 44870

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted 4237653

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

TRUGRIT FITNESS LLC

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

DOMESTIC FOR PROFIT LLC - ARTICLES OF ORG Effective Date: 10/01/2018

201827401844

United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 1st day of October, A.D. 2018.

for Hustel **Ohio Secretary of State**



DATE 01/16/2020

DOCUMENT ID 202000803998

DESCRIPTION TRADE NAME REGISTRATION (RNO)

FILING 39.00

EXPED 0.00

CERT 0.00

COPY 0.00

Receipt

This is not a bill. Please do not remit payment.

LAW OFFICE 1008 WINDAMERE LANE SANDUSKY, OH 44870

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Frank LaRose 4422432

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

WELLFIT RX

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

TRADE NAME REGISTRATION

Effective Date: 01/08/2020

202000803998

Date of First Use:

01/01/2020

TRUGRIT FITNESS LLC 1114 4TH STREET SANDUSKY, OH 44870

Expiration Date:

01/08/2025

United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 16th day of January, A.D. 2020.

FL/LEL

Ohio Secretary of State

November 9, 2021

Economic Development Incentive Committee Summary

Hampton Enterprises, LLC

Applicant:

JaMarcus Hampton

P.O. Box 2171

Sandusky, OH 44871

Principal Owners:

JaMarcus Hampton – 100%

Recommendation:

\$20,000.00 Economic Development Fund grant to be approved upon recommendation by the Economic Development Incentive Committee and approval by the City Commission; obtaining all relevant permits, and displaying a sign evidencing City of Sandusky support for one year after project completion. The project improvements will be completed by December 31, 2022.

Project Description

Hampton Enterprises, LLC owns the commercial property at 420 Warren Street, which is the long-time home of Neighborhood Hair Care beauty salon. The company seeks to undertake much-needed comprehensive updates to the property and to create "salon suites" for use by new independent stylists.

The renovation project includes extensive interior renovations, electrical, plumbing, and roofing upgrades. Assistance from the Economic Development Fund will modernize a long-time neighborhood retail facility and create opportunities for new employment in the community.

Project Uses

Construction (roofing, framing, doors, etc.)	\$19,925.00
Windows	\$6,700.00
Plumbing/HVAC	\$15,125.00
Finishes	\$8,250.00
Total	\$50,000.00

Project Sources

\$20,000.00
\$30,000.00 \$50.000.00

SANDUSKY ECONOMIC DEVELOPMENT FUND

APPLICATION

Applicant / Borrower Company:

(Federal Tax ID or last 4 of SSN)

JaMarcus Hampton	
(Applicant Name) President/CEO	
(Title) Hampton Enterprises LLC	
(Company Name – if different than Applicant Nam P.O. LOX 2/7/	e)
(Street Address)	
(Suite, Apt, etc.) Sondusky, OH 44871	
(City, State, Zip) 313-348-9114	hamptonenterprises 110 D yahoo. com
(Phone Number) 46-3348497	(Email)

Existing Business Information:

Type of Business:	☑ Commercial	☐ Retail	☐ Service	
	□ Other			
Legal Structure:	LC			
Primary Product or	Service: COMME	icial / Re.	sidential Learing	
Date Established:	JUNE 2013		NAICS-SIC Code: 53	***
Website (if applical	ole):			
,				

Principal Officers / Owners:

Name / Title: SaMarcus Hampton	
Email: hamptonenterprises LLCD yuhoo. wm	Phone: 3/3-348-9/14
SSN (last 4): 1549	% Ownership:
Name / Title:	
Email:	Phone:
SSN (last 4):	% Ownership:
Name / Title:	
Email:	Phone:
SSN (last 4):	% Ownership:
Name / Title:	
Email:	Phone:
SSN (last 4):	% Ownership:

	n of Proposed Project:
_	420 Warren Street
	(Address)
_	Sandusky, OH 44870
	(City, State, Zip)
	Erie
	(County)
I	f a relocation, indicate from where
ject]	
	Renovation
olicar	at / Business Background Information:
]	Please provide a brief summary about your background and experience. Please also provide nistorical information regarding the building or property at which the business will operate, including but not limited to the most recent building use (attach additional page if necessary).
-	Please see enclosed
-	
-	
-	
-	
-	
-	
_	

Project Description:

Please provide a brief description of the project to be undertaken for which City assistance is being sought. For existing businesses, please specifically describe the business expansion associated with the project. For new businesses, describe the scope of the project (attach additional page if necessary).

ss/Personal References: -?	
Name / Title:	Dhama
Name / Title:	Phone:
Name / Title:	Phone:
Name / Title: Email: Relationship:	Phone:
Name / Title: Email: Relationship:	Phone:
Name / Title:	Phone:Phone:
Name / Title: Email: Relationship: Name / Title:	Phone:Phone:
Name / Title:	Phone:Phone:

Project Source & Use Of Funds:

Break out total project costs by use of funds and allocate each use cost by source (attach additional page if necessary) (total of B+C+D should = A).

(A) Total Project Cost (itemize below):

\$\frac{1}{50},000 - \text{please fee break down enclosed}...}\$

(B) Owner Equity (dollars and source):

40

(C) Private Lending (dollars, source, and terms):

\$\frac{1}{30},000\$

(D) Request for City Assistance (dollars and type):

Project Timeline:

Please outline the project timeline. Please include expected completion dates for items including but not limited to obtaining site control, obtaining financing, and construction.

	Start	Complete	N/A
Site Control	1/1/2012	3/21/1011	
Financing	10/1/2021	12/21/2021	
Construction	1/1/2012	3/31/1011	
Other	~	~	
- And Andrewson Standard Control of the Control of			

Project Impact and Employment:

	Current Year	Year One	Year Two	Year Three
Annual Sales Revenue	#6,000	#31,500	W33,000	¥35, 808
Annual Payroll	-	_		_
Current Employment (FTE)	_	_	_	-
Average Pay Per Employee	_	_	_	-

- How does the proposed project relate to a strategic approach to revitalization of the surrounding area?
- Will the project contribute to a change in the market dynamics, economic status, physical appearance or perception of the area?
- Does the project address specific area needs or missing services?

Please see enclosed	

Attachments:

The following should be submitted with your ED Application:

- ☐ Business plan (if applicable)
- ☐ Three years of historical financial statements (if applicable)
- ☐ Three years of projected financial statements (if applicable)
- □ Sources of financing including evidence of private funds and matching funds (if possible)
- Third party cost estimates, **INCLUDING RENDERINGS** (if applicable)
- Lease agreement, purchase agreement, or proof of ownership/site control

Attestation of Financial Condition

Do you or your business have any of the following:

Outstanding collections

Judgement liens

Other court judgements

Delinquent taxes

Delinquent loans

Other tax liens

Previous bankruptcy

If yes to bankruptcy, has it been fully discharged?

Real estate that is tax delinquent

Code violations

Non-registered rental units

Real estate that is in foreclosure

YES

NO

- There is a plan
a place to pay
all soso Taxes
for all of my
Properties. 420
Warren taxos
are paid in follo

ED Program Guidelines & Application | 1/1/2021

ED Program Guidelines & Application | 1 + 1 3 + 2 + 3

Submission Acknowledgment

The undersigned certifies that he/she is authorized to complete, sign and submit this application on behalf of the applicant/owner. Further, the undersigned certifies that the information contained in this application has been reviewed by him/her and that all information, including exhibits, are, to the best of his/her knowledge, complete and accurate and presents fairly the condition of the applicant and project accurately. Intentionally falsifying information in this document constitutes a criminal offense. The undersigned hereby authorizes the City of Sandusky to investigate the credit worthiness and of the undersigned, and/or applicant. The undersigned understands that information submitted to the City of Sandusky as part of this application is considered a public record. The undersigned also agrees to display signage showing City support on their property for up to one (1) year after project completion.

The undersigned understands that additional information may be required to finalize the approval process, and that, if the project is funded, **Economic Development funds cannot pay for projects completed before grant approval and notice of award**. The undersigned also understands that the submission of the application for financial assistance does not automatically constitute approval.

The undersigned understands that if the business or enterprise receiving grant funding moves or relocates to a different location outside of the municipal boundaries of Sandusky within three (3) years from the effective date of the grant agreement, that the grant funding will be rescinded in its entirety and the undersigned waives any right or claim to the awarded funding. This provision does not include businesses or enterprises that cease operations and close or that open up additional locations outside of the municipal boundaries of Sandusky while maintaining their funded location within the Sandusky city limits.

By checking this box, I acknowledge that I have read, understand, and agree to the policies and procedures outlined in this document. I further agree to be interviewed, photographed and/or have my business photographed for Economic Development marketing purposes. If you have questions, please contact the Department of Community Development.

Company Name: Hampton Enterprises LLC	
By: Janarous Hampton	
(Print or type name and title)	
Mahr	10/18/2041
(Signature)	(Date)



DATE: 06/14/2013 DOCUMENT ID 201316500245

DESCRIPTION ARTICLES OF ORGNZTN/DOM. PROFIT LIM.LIAB. CO. (LCP) FILING 125.00

EXPED .00 PENALTY

CERT .00 COPY

Receipt

This is not a bill. Please do not remit payment.

CORPORATION SERVICE COMPANY ATTN: LISA VAIDO 887 SOUTH HIGH STREET COLUMBUS, OH 43206

ARTICLES OF ORGNZTN/DOM. PROFIT LIM.LIAB. CO.

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted 2207298

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

HAMPTON ENTERPRISES, LLC

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

201316500245

Effective Date: 06/13/2013

SECRETARY OF STATE OF THE PROPERTY OF THE PROP

United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 14th day of June, A.D. 2013.

You Hustel

Ohio Secretary of State



Heating · Air Conditioning Commercial Refrigeration Industrial Ventilation Established 1889





910 Columbus Avenue · Sandusky, Ohio 44870 · Phone: 419-626-4525 · Fax: 419-626-9365

Ottawa County Branch

4125 E. Kirk Rd. STE 10 · Port Clinton, OH 43452 · Phone: 419-734-7351 · Fax: 419-734-9230

October 28, 2021

Hampton Enterprises Warren St. Salon Sandusky, Ohio

Project:

HVAC Renovations Proposal #110175

Per our site visit and your directive, for the **budgetary sum of \$3,325.00**, we will provide materials and labor to furnish and install HVAC modifications for the renovation. It is our understanding the renovation will entail five (5) individual salon rooms approximately ten feet by 12 feet. We have made an allowance for duct changes as detailed below.

This proposal includes:

- Five (5) round ceiling registers (one per salon room)
- Five (5) new insulated branch ducts connected to existing duct main above ceiling
- Removal of existing registers and duct as required
- Air balance by Gundlach
- One (1) year labor warranty
- Sales tax

This Proposal Does Not Include:

- Holiday or overtime labor
- Permits
- Floor, ceiling, and wall patching or repairs of any kind
- Repairs or service to existing HVAC equipment
- Duct cleaning
- Plumbing of any kind
- Painting of any kind
- Temporary construction heating, cooling, or ventilation

Notes:

• Mold is a natural byproduct of the fungi family that thrives when primarily organic substances and water are found in the right conditions. The heating and air conditioning systems described in this proposal are designed to control temperature and humidity with the guidelines established by the Ohio Mechanical Code and ASHRAE standards. Nothing in this proposal should be construed as a system capable of preventing or suppressing the occurrence of mold. In addition, without proper maintenance and cleaning, HVAC systems have the potential to support these growths. Gundlach Sheet Metal Works does not offer mold remediation or mitigation services. Should the Owner become concerned with these issues, we can recommend a specialist trained and certified in this type of work.

- This proposal represents our understanding of the scope of work we are expected to perform should we be awarded this project. Please review this proposal for completeness and accuracy. Any errors or omissions should be brought to our attention for clarification.
- We assumed this project would be considered "real-property" as defined by the State of Ohio for Sales Tax purposes, and therefore this proposal includes Ohio Sales taxes applicable to "realproperty" projects
- This proposal is contingent upon our acceptance of terms and conditions of any purchase order, contract, or subcontract agreement required by the contracting party.
- This proposal is valid for thirty (30) days

Terms:

• 20% down payment, progress billings, balance due net 30 days upon completion

Respectfully,		
Charley Wheeler	Accepted:	
Charley Wheeler	Date:	



Heating · Air Conditioning Commercial Refrigeration Industrial Ventilation Established 1889





910 Columbus Avenue · Sandusky, Ohio 44870 · Phone: 419-626-4525 · Fax: 419-626-9365

Ottawa County Branch

4125 E. Kirk Rd. STE 10 · Port Clinton, OH 43452 · Phone: 419-734-7351 · Fax: 419-734-9230

October 28, 2021

Hampton Enterprises Warren St. Salon Sandusky, Ohio

Project:

Plumbing Renovations Proposal #110175

Per our site visit and your directive, for the **budgetary sum of \$11,800.00**, we will provide materials and labor to furnish and install the plumbing for the renovation. It is our understanding the renovation will entail five (5) individual salon rooms approximately 10 feet by 12 feet. This includes plumbing for five (5) workstations, each with a salon sink. No excavation, concrete saw cutting, concrete removal, spoils removal, gravel in-fill or backfill is included in this pricing. All plumbing work beyond building foundation is by others (site contractor).

This Proposal Includes:

- Demolition of existing plumbing in the wall as required
- The following fixtures will be provided by others, installed by GSM:
 - Five (5) salon sinks
 - Five (5) salon sink faucets
- Five (5) mixing valves below the sinks
- Ten (10) flexible supply lines
- Five (5) ADA compliant covers per code
- Five (5) sink drains to piping in wall
- Hot and cold water supply lines from existing piping with copper pipe and fittings
- Schedule 40 PVC DWV piping to existing lines
- One (1) vent line thru the roof
- Pressure testing and commissioning
- Stamped engineered drawings for plans approval
- · Permit and fees
- Ohio Sales tax

This Proposal Does Not Include:

- Holiday or overtime labor
- Any labor or materials to expose the existing piping in the walls
- Floor and wall patching or repairs of any kind
- Any structural improvements necessary for sink installation
- Furnishing sinks or faucets
- Roof counter-flashing
- Plumbing beyond that specified
- · Service, repair, or connections to existing lines below ground

- Hole cutting for any fixtures mounted in countertops
- Concrete slab sawing, concrete removal, excavation, removal of spoils, backfill and new concrete slab/patching
- Temporary construction gas heating, cooling, or ventilation

Notes:

- This proposal is valid for 30 days
- We assumed this project will be considered "real property" as defined by the State of Ohio and includes taxes applicable to a construction contract
- Supply chain and global market volatility is impacting pricing and lead times for all of our businesses. Gundlach is committed to working diligently to mitigate the impact of this volatility and be transparent with our customers. The prices included in this proposal include all the known costs and with anticipated delivery dates as of this date. We offer this proposal with the understanding that when your order is placed, any net differential material, freight or subcontractor cost, with no mark-up or added overhead, will be added to the final contract price. When you have decided to proceed, we ask you to give us the opportunity to reaffirm the final costs prior to acceptance of your order.
- This proposal is contingent upon our acceptance of terms and conditions of any purchase order, contract, or subcontract agreement required by the contracting party.

Terms:

20% down payment, progress billings, net 30 days

Respectfully,		
01 1 111 1	Accepted:	
Charley Wheeler		
0	Date:	
Charley Wheeler		

INVOICE

Amount Due (USD) \$6,700.00

BILL TO

JaMarcus Hampton

Hamptonenterprisesllc@yahoo.com

Invoice Number: 22

Invoice Date: October 27, 2021

y amplement photoline sy amount of		Payment Due: Oc	tober 27, 2021
ITEMS	QUANTITY	PRICE	AMOUNT
Cutting windows in Cost per hour	35	\$40.00	\$1,400.00
Window install	10	\$125.00	\$1,250.00
Window wrap	10	\$30.00	\$300.00
Window material	10	\$300.00	\$3,000.00
Steel support material	10	\$45.00	\$450.00
Wood for framing	10	\$30.00	\$300.00
		Total:	\$6,700.00
	A	Amount Due (USD):	\$6,700.00

Erie Coast Custom Construction

Corey Gilbert 16 Newton St. Norwalk, OH 44857 419-271-4264

Name / Add	dres s				your acceptable to accept the second
Jamarcus Ham 420 Warren St. Sandusky, OH			ng ang maken	i kaliforni	

Estimate

Date	Estimate #	
10/25/2021	53	

			Project
Description	Qty	Rate	Total
Roofing, Flashing tear off and re install of new asphalt shingles. This would include new drip edge, ice guard, synthetic felt paper,	20	300.00	6.000.00
starter strip, shingles, and ridge vent/cap shingles. Floor Coverings this is estimate for vinyl plank flooring throughout. This figure is ball park for labor and materials together.	1,500	5.00	7.500.00
Materials needed for framing walls this incudes studs on 16' center, top and bottom plates, blocking, and fastners.	125	9.00	1.125.00
Interior Walls hanging and finishing drywall. This includes taping all joints and 3 coats of mud with sanding in between each coat.	45	60.00	2,700.00
Doors & Trim hanging and installing doors on each individual unit. This would be a total of 5 doors plus trim around each one inside and out.	5	300.00	1.500.00
Wall Framing cost of framing labor. Approx. 110 linear ft of wall needed to be framed.	011	10.00	00.001.1
			\
		Total	\$19.925.00

January 11, 2022

Economic Development Incentive Committee Summary

Tambo Entertainment LLC

Applicant:

Ryan Tamburrino

2121 Wayne Street Sandusky, OH 44870

Principal Owners:

Stephen Tamburrino

Ryan Tamburrino Maxx Tamburrino Regina Selvey

Recommendation:

\$60,000.00 Economic Development Fund grant to be approved upon recommendation by the Economic Development Incentive Committee and approval of Sandusky City Commission; subject to the applicant obtaining all relevant permits and displaying a sign evidencing City of Sandusky support for one year after project completion. The project improvements shall be completed by

December 31, 2022.

Project Description

Tambo Entertainment LLC has executed a five year lease for 6,500 square feet of commercial space in the former E&K Winery building at 220 E. Water Street. The company seeks to develop and operate an entertainment venue named Clubhouse No. 3 at the location. The establishment will feature four golf and multisport simulators, a full service bar and other indoor entertainment.

The E&K Winery building has been used primarily for storage for at least fifteen years. The project requires extensive renovations to the first floor space including the construction of a new entranceway, bar, prep room, restrooms and mechanicals.

Clubhouse No. 3 will provide a unique activity-based attraction that is expected to draw visitors to downtown Sandusky on a year-round basis. Additionally, Tambo Entertainment has assembled a management team with years of hospitality and entertainment experience that is well suited to launch this new venue.

Financial assistance from the Economic Development Fund will allow this new venture to successfully complete the capital investment needed for success in Sandusky.

Project Uses

Landlord

Total

Design/Architecture/Professional Services	\$24,620.00
Leasehold Improvements	\$144,400.00
Furniture and Fixtures	\$366,813.00
Inventory/Operating Capital	\$78,000.00
Landlord Improvements	\$80,000.00
Total	\$693,833.00
Project Sources	
Sandusky Economic Development Fund	\$60,000.00
Owner Equity	\$90,000.00
• •	¥55,000.00

\$80,000.00

\$693,833.00

SANDUSKY ECONOMIC DEVELOPMENT FUND

APPLICATION

licant / Borrower Company:			
Ryan Tamb	urrino		
(Applicant Name)			
tartner		- 	
(Title)			
TrmBo Enter	tainment	, U.C.	
(Company Name – if different th			
2121 Wayne	Street		
(Street Address)			
(G :: A : 1)			
(Suite, Apt, etc.) Sandusly, Of	44870)	
()	17070		
(City, State, Zip) 419 - 871 - 1131		0.00 D-1	ambo Entertain

(Email)

(Phone Number)

(Federal Tax ID or last 4 of SSN)

ED Program Guidelines & Application | 1/1/2021

Existing Business Information:

SSN (last 4): 5199

Type of Business: Commercial □ Retail	□ Service
□ Other	
Legal Structure: LLC	
Primary Product or Service: Beverage & Entert	ainment
	ICS-SIC Code: 722410
Website (if applicable):	
Principal Officers / Owners:	
Name / Title: Stephen Tamburrino	**·
Email: Steve @ Tambo Entertainment. com	Phone: 419-515-1284
SSN (last 4): 40(3	% Ownership: 23. 33
Name / Title: Ryan Tamburrino	
Email: Ryan @ Tambo Entertainment, com	Phone: 419-871-1131
SSN (last 4): 1659	% Ownership: 23.33
Name / Title: Mayx Tamburgin D	
Email: Max @ Tambo Entertainment.com	Phone: 419-456-4871
SSN (last 4): 5508	% Ownership: 23.34
Name / Title: Regme Selver	*** *** *** *** *** *** *** *** *** **
Email: gschoog @ osupphes . com	Phone: 419-515-1287

% Ownership: ____13.33

(Addross)			
(Address)			
Sandusky	F 0H 448	10	
(City, State, Zip))		
Eric			
(County)			
If a relocation, in	ndicate from where		
ct Type:			
	☐ Renovation	☐ Expansion	Start-Up/New Construction
cant / Business Ba	ckground Information	:	
historical inform	nation regarding the b	ouilding or property	nd experience. Please also provide at which the business will operate, (attach additional page if necessary)
		72	
		Please	
	See	Please - Attach	ul)
	See	Please - Attach	ul)
	See	Please - Attach	ul)
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Location of Proposed Project:

Project Description:

Please provide a brief description of the project to be undertaken for which City assistance is being sought. For existing businesses, please specifically describe the business expansion associated with the project. For new businesses, describe the scope of the project (attach additional page if necessary).

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				, , , , , , , , , , , , , , , , , , ,	

Business/Personal References:

Name / Title:	Robert	Resolu	
Email.		J	Dhama 419-1002-777

Relationship: Business Aquaintance

Name/Title: John Lizzi

Email: Jol: 24 @ att.net Phone: 419-456-0563

Relationship: Business Aquaintance.

Name/Title: Michille Jordan

Email: Phone: 419-650-8345

Relationship: Family Friend

Project Source & Use Of Funds:

Break out total project costs by use of funds and allocate each use cost by source (attach additional page if necessary) (total of B+C+D should = A).

(A) Total Project Cost (itemize below):

\$ (013, 833

Build - Out: \$ 144, 400

Professional Services: \$24,620

Furniture + Fixtures: \$ 36le, 813

Inventory & 15,000

Operatory Capital: \$ 63,000

(B) Owner Equity (dollars and source):

\$ 150,000 Ryon Tamburano,

Maxx Tamburano, Stephen Tamburano, Regina Selvey, Derek Alison,

Paul Tamburmo dr., Erik Vincent

(C) Private Lending (dollars, source, and terms): \$463,833 Save Tamburno,

Bob Resely 7 years 4.5% interest

(D) Request for City Assistance (dollars and type): & 75,000

\$ 75,000 city assistance.

Project Timeline:

Please outline the project timeline. Please include expected completion dates for items including but not limited to obtaining site control, obtaining financing, and construction.

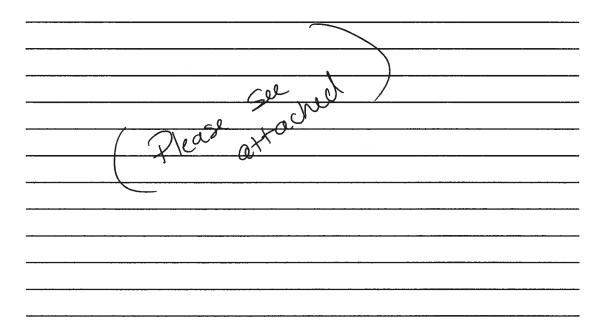
	<u>Start</u>	Complete	<u>N/A</u>
Site Control	9/15/21	$\sqrt{}$	
Financing	6/1/21		
Construction	9/15/21	1/15/22	
<u>Other</u>			

Project Impact and Employment:

	Current Year	Year One	Year Two	Year Three
Annual Sales Revenue	N/A	\$ 450,000	472,500	494,125
Annual Payroll	NA	\$ 12Le,000	132,300	138,915
Current Employment (FTE)	NA	4	4	5 :
Average Pay Per Employee	NA	31.5 K	33,075	a7,783
	F	ayroll /(FTE)		
				e C

Project Concept: Use the space below to address the following:

- How does the proposed project relate to a strategic approach to revitalization of the surrounding area?
- Will the project contribute to a change in the market dynamics, economic status, physical appearance or perception of the area?
- Does the project address specific area needs or missing services?



ED Program Guidelines & Application | 1/1/2021

Attachments:

The following should be submitted with your ED Application:

Business plan (if applicable)

Three years of historical financial statements (if applicable)

Three years of projected financial statements (if applicable)

Sources of financing including evidence of private funds and matching funds (if possible)

Third party cost estimates, **INCLUDING RENDERINGS** (if applicable)

Lease agreement, purchase agreement, or proof of ownership/site control

Attestation of Financial Condition

Do you or your business have any of the following:

Outstanding collections

Judgement liens

Other court judgements

Delinquent taxes

Delinquent loans

Other tax liens

Previous bankruptcy

If yes to bankruptcy, has it been fully discharged?

Real estate that is tax delinquent

Code violations

Non-registered rental units

Real estate that is in foreclosure

X
X
X
X
X
X
X
X
X
X
X

NO

YES

ED Program Guidelines & Application | 1/1/2021

Submission Acknowledgment

The undersigned certifies that he/she is authorized to complete, sign and submit this application on behalf of the applicant/owner. Further, the undersigned certifies that the information contained in this application has been reviewed by him/her and that all information, including exhibits, are, to the best of his/her knowledge, complete and accurate and presents fairly the condition of the applicant and project accurately. Intentionally falsifying information in this document constitutes a criminal offense. The undersigned hereby authorizes the City of Sandusky to investigate the credit worthiness and of the undersigned, and/or applicant. The undersigned understands that information submitted to the City of Sandusky as part of this application is considered a public record. The undersigned also agrees to display signage showing City support on their property for up to one (1) year after project completion.

The undersigned understands that additional information may be required to finalize the approval process, and that, if the project is funded, **Economic Development funds cannot pay for projects completed before grant approval and notice of award**. The undersigned also understands that the submission of the application for financial assistance does not automatically constitute approval.

The undersigned understands that if the business or enterprise receiving grant funding moves or relocates to a different location outside of the municipal boundaries of Sandusky within three (3) years from the effective date of the grant agreement, that the grant funding will be rescinded in its entirety and the undersigned waives any right or claim to the awarded funding. This provision does not include businesses or enterprises that cease operations and close or that open up additional locations outside of the municipal boundaries of Sandusky while maintaining their funded location within the Sandusky city limits.

By checking this box, I acknowledge that I have read, understand, and agree to the policies and procedures outlined in this document. I further agree to be interviewed, photographed and/or have my business photographed for Economic Development marketing purposes. If you have questions, please contact the Department of Community Development.

Company Name: TAMBO Enterta	inment LC
By: Ryan Tamburrmo	- Partner
(Print or type name and title)	
Ben Deli	11-9-21
(Signature)	(Date)

Applicant / Business Background Information:

Please provide a brief summary about your background and experience. Please also provide historical information regarding the building or property at which the business will operate, including but not limited to the most recent building use.

- The ownership team is comprised of: Steve Tamburrino, Gina Selvey, Paul Tamburrino Jr (35+ Years of successful business ownership in the Sandusky local area – MCPc Imaging and Printing, OSupplies.com), Bob Resley (ownership of 30+ Subway locations, Huron Plaza and more), Ryan Tamburrino (15 years of hospitality and bar management experience), Maxx Tamburrino (5 years of hospitality experience), Erik Vincent (Environmental Graphics Design 20+ yrs. experience), Derek Allision (hospitality and security)
- The building in which is being occupied by our project is the historic E&K Winery building located at 220 E Water St. This building has been unoccupied on the floor in which we intend to start phase 1 of this project since the 1980s. The building itself was the barrel storage facility for the winery and we intend to show some of the main characteristics of the building in our space. The entire building and winery business dates well before back to the 1870's

Project Description:

Please Provide a brief description of the project to be undertaken for which city assistance is being sought. For new businesses, describe the scope of the project.

- Clubhouse No.3 SportSocial aims to provide a social setting for groups of downtown city foot traffic to come in and partake in a wide range collection of activities. The main component of the business will be comprised of 4 top of the line golf / multisport simulators that allow groups to play full rounds of golf on world renown golf courses, play Top Golf like mini games, kick soccer penalty kicks at goalies, throw footballs at targets to receive points, and much, much more. Our establishment will also be comprised of pinball machines with the latest technology, shuffleboard tables for groups to gather and play, Brand new Golden Tee setups, and free games such as giant Jenga, ring toss and other great social games.
- The second component is the hand crafted cocktail / draft beer bar that will serve our location. Made up of a selection of 20 craft beers on draft, high end bourbon and spirit selections, customers will be able to enjoy a seat at the bar if they so choose to watch their favorite sports team on one of the 15+ Tv's throughout the establishment.
- Our location will be open to customers being allowed to bring food of their choice with them, order delivery to our door, or even pack snacks if they so choose. There are plenty of great food trucks, restaurants in the downtown region that we want to encourage our user base to seek out options from nearby locations downtown.

Project Concept:

How does the proposed project relate to a strategic approach to revitalization of the surrounding area:

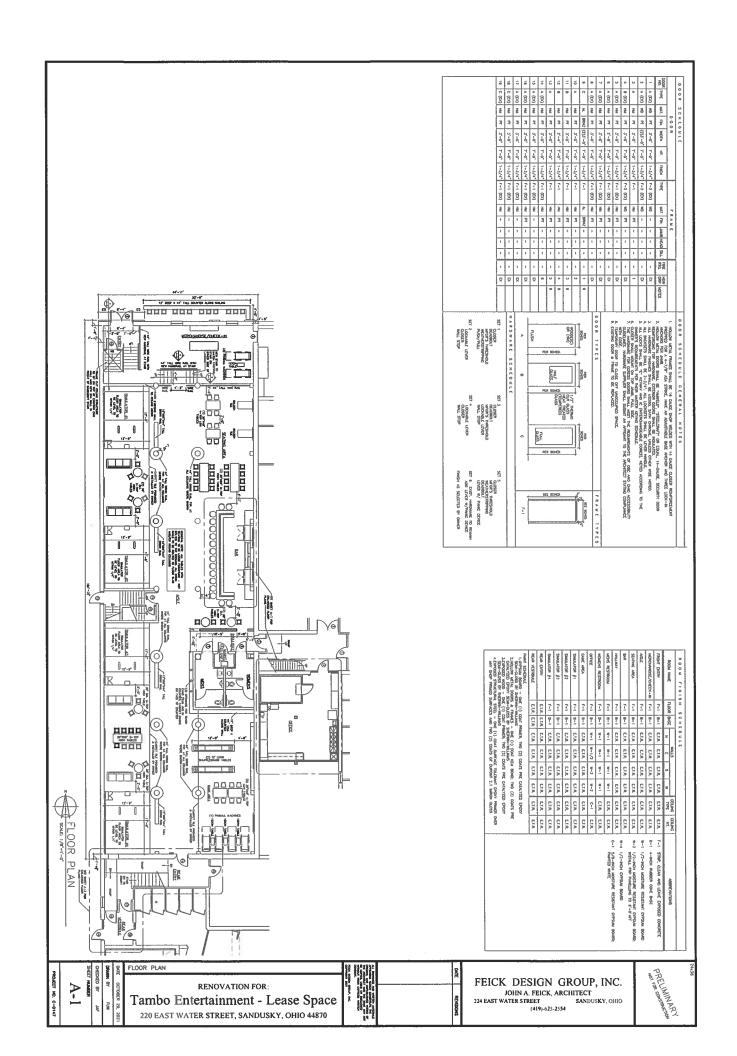
• The E&K Winery building has sat unoccupied for upwards of 15 years. Our project aims to not only revitalize the building from the inside, but also the outside giving the building a facelift and an appealing look to draw more people down E Water St. With the recent additions of other businesses like Paddle and Climb, Zinc, and Volstead also opening establishments over the years on E Water St., our project aims to fit right in the growing entertainment options in this area.

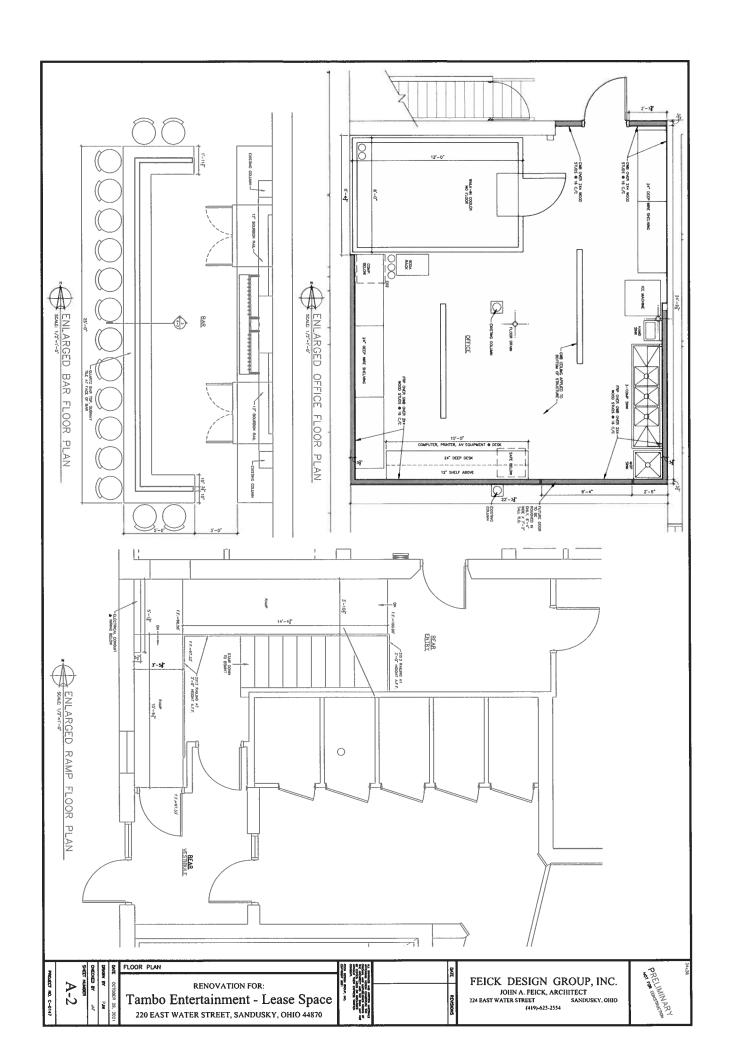
Will the project contribute to a change in the market dynamics, economics status, physical appearance or perception of the area:

- Our project will add to the entertainment value for downtown Sandusky, by adding incremental ways for customers to interact downtown and hopefully spend more time downtown longer.
- We are revitalizing a historic building in the community that is very familiar with most who are local.

Does the project address specific area needs or missing services?:

Downtown Sandusky lacks options of "things to-do, or activities" to keep customers
engaged and active. There are plenty of options for food and drink, but we are looking
to combine new ways for groups to be social by providing a space that can be used for
corporate rentals, teambuilding exercises, holiday parties, and even just rounding up
everyone for a night out to enjoy sports from watching to playing.





January 11, 2022

Economic Development Incentive Committee Summary

WTF-R Investments LLC (d.b.a. What the Fried Rice)

Applicant:

Li Yu

2509 Oregon Road Northwood, OH 43619

Principal Owners:

Li Yu – 100%

Recommendation:

\$10,000.00 Economic Development Fund grant to be approved upon recommendation by the Economic Development Incentive Committee; subject to the applicant executing a two year lease, obtaining all relevant permits and displaying a sign evidencing City of Sandusky support for one year after project completion. The project improvements shall be completed by <u>December 31, 2022</u>.

Project Description

WTF-R Investments LLC (d.b.a. What the Fried Rice) is negotiating a lease to be one of six vendors in the new Market Street Food Hall set to open later this year. The lease will have an initial term of two years with renewal options.

What the Fried Rice is a fast-casual Asian cuisine restaurant offering cook-to-order dishes made with fresh ingredients. Gluten-free, vegetarian and vegan options are available. The company currently operates in Northwood, Ohio and seeks to open its second location in Sandusky

Terms of lease will require the business to operate seven days a week at the Food Hall. The company will be responsible for paying \$30,000 towards the build-out of the space, which will include the provision of a walk-in cooler, stove, hood, and other fixed improvements. Additionally, the company will be responsible for providing signage, small cook and restaurant equipment, and the payment processing system at a total estimated cost of \$20,000.

Financial assistance from the Economic Development Fund will allow this business to open a second location and bring a unique fast-casual dining experience to Sandusky.

Project Uses

Construction/Fixed Assets	\$30,000.00
Tenant Improvements and Equipment	\$20,000.00
Inventory/Operating Costs	\$10,000.00
Total	\$60,000.00
Project Sources	
Sandusky Economic Development Fund	\$10,000.00
SBA Loan (Key Bank)	\$30,000.00
Business Equity/Line of Credit	\$20,000.00
Total	\$60,000.00

SANDUSKY ECONOMIC DEVELOPMENT FUND

APPLICATION

Applicant /	Borrower	Company:

Li Yu	
(Applicant Name) Owner	
(Title)	LLC, dba What the Fried Ric
(Company Name – if different than Applicant 2509 Oregon Rd.	
(Street Address)	
(Suite, Apt, etc.) Northwood, OH 4.	3619
(City, State, Zip) 419 - 50 f - 1790	listyu 990 gmail.com
(Phone Number) P3 - 053 9 4 11	(Email)
(Federal Tax ID or last 4 of SSN)	1/1

3D Program Guidelines & Application | 1/1/2021

Existing Business Information: ☑ Service Type of Business: ☐ Commercial ☐ Retail ☐ Other Primary Product or Service: Fast Casual Asian Fusion Restaurant Date Established: May 2017 NAICS-SIC Code: 122513 - 58/2 Website (if applicable): What The Fried Rice, com Principal Officers / Owners: Name / Title: Li Yu member Email: list yu 990 gmail. com Phone: 419-508-1790 SSN (last 4): 43 9 6 % Ownership: _____/00 % Name / Title: Email: Phone: _____ % Ownership: _____ SSN (last 4): _____ Name / Title: Email: _____ Phone: SSN (last 4): _____ % Ownership: _____

Name / Title: _____

Email: _____

SSN (last 4): _____

Phone: _____

% Ownership: _____

Applicant / Business Background Information:

Please provide a brief summary about your background and experience. Please also provide historical information regarding the building or property at which the business will operate, including but not limited to the most recent building use (attach additional page if necessary).

I have been in the restaurant industry tor over 35 years. Started out as a dish washer at the age of 13 and worked in every aspect of the industry position. I have worked over 5 years for other, 20 years in family business then owned my own restaurants + managed in the past 10 years. I have also graduated with double majors in Marketing + Entrepreneurship from the University of Toledo. I speak fluent English, Mandain Chinese + Korean.

Project Description:

Please provide a brief description of the project to be undertaken for which City assistance is being sought. For existing businesses, please specifically describe the business expansion associated with the project. For new businesses, describe the scope of the project (attach additional page if necessary).

Hospitality HQ reached out to us and said they really like our Asian tusion concepts we currently operate in Toledo, oh area and wanted us to put one of our concepts into the new Market street Tood Hall that's opening in 2022. The concept they loved and we agreed upon is what the FriedRice. com. Currently we have one location in Northwood, oh.

We are very tamilian with the tood hall concept and are very excited to see one going into Sandusky area and teel very honored that

Business/Personal References: We could be a part of this project.

Name/Title: Bryan Breininger

Email: Phone: 419-215-7757

Relationship: Sysco Supplier

Name/Title: Aubrie Runyan

Name/Title: Aubrie Runyan
Email: info@ Wolvering Sushi Bar. com Phone: 419-350-6672

Relationship: business partner / friend

Name / Title: Don 1.

Email: Don @ Tea Tree Asian Bistro. con Phone: 419-206-4178

Relationship: Business Associate / friend

Project Source & Use Of Funds:

Break out total project costs by use of funds and allocate each use cost by source (attach additional page if necessary) (total of B+C+D should = A).

(A) Total Project Cost (itemize below):

#30,000.00 m construction

\$ 20,000.00 in fixed equipment

\$ 10,000.00 in start-up costs & operating (sits

(B) Owner Equity (dollars and source):

From existing trust location bank account

(C) Private Lending (dollars, source, and terms): # 30,000.40

Line of Credit from Key Bank for business

City of Sandusky Tronomic Development Fund.

Project Timeline:

Please outline the project timeline. Please include expected completion dates for items including but not limited to obtaining site control, obtaining financing, and construction.

	Start	Complete	<u>N/A</u>	
Site Control	2-1-22	4-1-22		
Financing	1-1-22	2-1-22		
Construction	3-1-22	6-1-22		
<u>Other</u>	time line de	opends on opening da-	the overall	

Project Impact and Employment:

	Current Year	Year One	Year Two	Year Three
Annual Sales Revenue		500,000	600,000	700,000
Annual Payroll		125,000	135,000	145,000
Current Employment (FTE)		6	A) O o
Average Pay Per Employee		24,000	24,000	24,000
				Guidel
				Program
				ED P

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Project Concept: Use the space below to address the following:

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- Does the project address specific area needs or missing services?

City of Sandwky being one of the major tourist destinations, the Market Street Food Half concept is and will be a great addition to the area. Not only the Hospitality Ha reached out to us, we also believe our concept what The Fried Rice will bring to the City a very trendy, fun, fast high quality Asian (uisine, we believe we will be very successful in the area. Our first location to Northwood, OH is very successful and he feel very fortunate to have this opportunity to grow and expand our second location in Sandwky, oh.

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Attachments:

The following should be submitted with your ED Application:

- ☐ Business plan (if applicable)
- ☐ Three years of historical financial statements (if applicable)
- ☐ Three years of projected financial statements (if applicable)
- □ Sources of financing including evidence of private funds and matching funds (if possible)
- ☐ Third party cost estimates, **INCLUDING RENDERINGS** (if applicable)
- Lease agreement, purchase agreement, or proof of ownership/site control

Attestation of Financial Condition

Do you or your business have any of the following:

Outstanding collections

Judgement liens

Other court judgements

Delinquent taxes

Delinquent loans

Other tax liens

Previous bankruptcy

If yes to bankruptcy, has it been fully discharged?

Real estate that is tax delinquent

Code violations

Non-registered rental units

Real estate that is in foreclosure



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please contact the Department of Community Development.				
Company Name: WTF-R Investments LLC,	dba	what	The	Fried
				Rice
By: Li Yu member				
(Print or type name and title)				
	/2	-13-	2	/
(Signature)	(Date)			