

ORDINANCE NO. 23-253

AN ORDINANCE AUTHORIZING AND DIRECTING THE CITY MANAGER TO ENTER INTO A THREE (3) YEAR AGREEMENT WITH SANDUSKY BAIT COMPANY OF FLATROCK, OHIO, FOR THE OPERATION OF A RETAIL BUSINESS FOR THE SALE OF BAIT AND TACKLE, CONVENIENCE ITEMS, FOOD, BEVERAGES, AND FISHING EQUIPMENT AND SUPPLIES AT THE BUILDING LOCATED AT THE SHELBY STREET BOAT LAUNCH RAMP FACILITY FOR THE PERIOD OF JANUARY 1, 2024, THROUGH DECEMBER 31, 2026; AND DECLARING THAT THIS ORDINANCE SHALL TAKE IMMEDIATE EFFECT IN ACCORDANCE WITH SECTION 14 OF THE CITY CHARTER.

WHEREAS, in August of 2019, Steve Hammer expressed interest in operating a bait shop at the Shelby Street Boat Launch Ramp Facility and presented a proposal to the Recreation Board which was determined by the Board to be appropriate and in the best interest for the City; and

WHEREAS, since September of 2019, Steve Hammer d.b.a. Sandusky Bait Company has operated his retail business at the Shelby Street Boat Launch Ramp Facility and the current agreement is expiring December 31, 2023; and

WHEREAS, the City issued a Request for Proposals (RFP) on October 10, 2023, for the operation of the Shelby Street Boat Launch Facility for a three (3) period for calendar years 2024 through 2026 in which two (2) proposals were received and evaluated by a selection committee and based upon the company's experience, availability, and ability to keep the facility operating and staffed, the Sandusky Bait Company, of Sandusky, Ohio, was determined to be the best proposer; and

WHEREAS, the agreement will be effective for the period January 1, 2024, through December 31, 2026 and may be extended for up to three (3) additional one (1) year terms upon written agreement; and

WHEREAS, this agreement will not result in any additional budgetary expenses and the City will benefit from the agreed upon rental and utility fee income; and

WHEREAS, this Ordinance should be passed as an emergency measure under suspension of the rules in accordance with Section 14 of the City Charter in order to execute the agreement prior to the commencing date of January 1, 2024; and

WHEREAS, in that it is deemed necessary in order to provide for the immediate preservation of the public peace, property, health, and safety of the City of Sandusky, Ohio, and its citizens, and to provide for the efficient daily operation of the Municipal Departments, including the Department of Recreation, of the City of Sandusky, Ohio, the City Commission of the City of Sandusky, Ohio finds that an emergency exists regarding the aforesaid, and that it is advisable that this **Ordinance** be declared an emergency measure which will take immediate effect in accordance with Section 14 of the City Charter upon its adoption; and NOW, THEREFORE,

BE IT ORDAINED BY THE CITY COMMISSION OF THE CITY OF SANDUSKY, OHIO, THAT:

PAGE 2 - ORDINANCE NO. 23-253

Section 1. The City Manager is authorized and directed to enter into an agreement with Sandusky Bait Company of Flat Rock, Ohio, for the operation of a retail business for the sale of bait and tackle, convenience items, food, beverages, and fishing equipment and supplies, at the building located at the Shelby Street Boat Launch Ramp Facility for the period of January 1, 2024, through December 31, 2026, consistent with the Request for Proposals and the proposal submitted by Sandusky Bait Company of Flatrock, Ohio, a copy of which is marked Exhibit "A" and attached to this Ordinance and specifically incorporated as if fully rewritten herein.

Section 2. If any section, phrase, sentence, or portion of this Ordinance is for any reason held invalid or unconstitutional by any Court of competent jurisdiction, such portion shall be deemed a separate, distinct, and independent provision, and such holding shall not affect the validity of the remaining portions thereof.

Section 3. This Commission finds and determines that all formal actions of this City Commission concerning and relating to the passage of this Ordinance were taken in an open meeting of this City Commission and that all deliberations of this City Commission and of any of its committees that resulted in those formal actions were in meetings open to the public in compliance with the law.

Section 4. That for reasons set forth in the preamble hereto, this Ordinance is hereby declared to be an emergency measure which shall take immediate effect in accordance with Section 14 of the City Charter upon its passage, and its due authentication by the President, and the Clerk of the City Commission of the City of Sandusky, Ohio.



RICHARD R. BRADY
PRESIDENT OF THE CITY COMMISSION



ATTEST:

CATHLEEN A. MYERS
CLERK OF THE CITY COMMISSION

Passed: December 11, 2023

Proposal Form

No alternatives, deletions or additions shall be made of this form as it may render the bid invalid. Alternative proposals can be submitted, where so designated within the bid proposal for review by the City, but of the understanding that the City of Sandusky has sole authority to consider or reject any alternative proposals.

Name of Organization: Sandusky Bait Company
Business Address: 101 Shelly St. Sandusky Ohio 44870
Telephone Number 419 - 366 3927
Other Phone 419 565 3398
Other Phone 419 565 3734
Fax
Email sanduskybait@gmail.com

Name and Title of Contact Individual for Further Information

Stephen Baroneff.
President

Legal Status of Organization: (Check one)

- For-profit corporation or joint venture corporation
- For-profit partnership or sole proprietorship
- Non-profit corporation Public agency Other (identify)
- Non-profit corporation Private agency Other (identify)

Attach your proposal with any additional information that was requested or that you feel necessary to help in the City's evaluation of your qualifications and proposed operation of the facilities.

Sandusky Bait Co.
419-366-3927
Sanduskybait@gmail.com

PROPOSAL

We have been running Sandusky Bait at Sandusky Public Boat Ramp since August 2019. We have become a go to place for local fishermen and women. They not only come for bait, but input on the local fishing bite as well as things to do, visit and where to stay in Sandusky.

2023 will be our second year of hosting a Fall Brawl Weigh Station..

We implemented a Kid's Fishing Derby in September 2019 and hosted the 5th Annual Fall into Fishing Kids Derby on September 10, 2023. Local Business and community support was great with donations of food and door prizes. The kids have a blast and it is a free event for the kids. We want people to start and continue their love for the lake, fishing and the Sandusky area. We have been involved with community interests. We have donated money and goods to multiple fundraising efforts in the area.

We propose to lease the facilities for three (3) full calendar years from January to December, with option for renewal for up to three years. This would enable us to plan farther into the future. We purpose to continue to pay a lease amount of One Hundred Dollars (\$100) per month during the operation season of April 1 through September 30.. Fifty Dollars (\$50) per month during the off season of October 1 through March 31.

Business Hours: We propose summer season hours 6 a.m to 6 p.m seven (7) days per week, Memorial Day through Labor Day. Early spring and after Labor day adjust hours to 7:00 a.m to 5:00 pm as daylight hours are shorter. Noting that if there is a fishing tournament we would adjust the hours to accommodate the anglers for that event. There are weather events that support closing the shop during inclement weather. We would post the closing on Social Media along with signs on the door.

Proposer will provide and maintain public liability insurance, fire and casualty insurance for the premises and will comply with coverages at the requested limits and coverage requirements.

We have not charged a fee for the ramp since opening and would keep it as a free. Free launch welcomes more boaters to the area which is a plus for the Bait Shop as well as the City of Sandusky.

Proposer agrees to maintain adequate staffing during store operation hours and will be present during fishing tournaments. There will be adequate staffing for janitorial needs of the public restroom and public areas of the shop..

Sandusky Bait Company is licensed by the State of Ohio to sell hunting and fishing licenses which is a convenience to our customers both local and out of State visitors. We offer many needed items for boaters ranging from boat safety items. Included in our offerings are boat plugs, flares, whistles, distress flags and oil, to last minute needs such as snacks, drinks, sunglasses and pain relievers as well as live bait.'

If successful in the bid for lease we agree to execute authorization for background check with references..

We look forward to a mutually beneficial relationship between Sandusky Bait Company and the City of Sandusky.