

**RESOLUTION NO. 2021-45**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SAN JUAN BAUTISTA  
AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH  
CALIFORNIA CONSULTING FOR GRANT WRITING SERVICES**

**WHEREAS**, the City is embarking on a variety of infrastructure projects, including water, wastewater, and community facilities improvements; and

**WHEREAS**, grant programs can help to finance such improvements, and can also assist with community development and economic development initiatives; and

**WHEREAS**, staff solicited by RFP to well established grant writing firms, large and small, in June of this year, and followed up with phone calls and e-mails to solicit proposals; and

**WHEREAS**, California Consulting, Inc. of El Segundo, one of the best-known grant writing firms, returned a proposal to the City. Their proposal was determined to be outstanding due to their highly qualified team of professionals and their track record of successfully finding grant funds for small cities. In addition, they demonstrated an understanding of the City of San Juan Bautista's specific services and infrastructure needs. California Consulting, Inc. has extensive experience with many state and federal grant/loan programs that can help the City, such as Community Development Block Grant (CDBG) and the California State Revolving Fund.; and

**WHEREAS**, staff recommends awarding a contract to California Consulting Services, Inc. for an amount not to exceed \$100,000. It is anticipated that the City will see a return of several times this amount in grants and low-interest loans.

**NOW, THEREFORE, BE IT RESOLVED** by the City Council of the City of San Juan Bautista:

- 1) That the Staff Report submitted for the August 17, 2020 Council meeting and its conclusions are hereby deemed to be true and correct, and are made a part of this resolution by reference.
- 2) That the City Council hereby authorizes the City Manager to execute an Agreement with California Consulting Inc. in an amount not to exceed \$100,000 for grant writing services.

**PASSED AND ADOPTED** at a regular meeting of the San Juan Bautista City Council on the 17<sup>th</sup> day of August, 2021, by the following vote:

**AYES:** Jordan, Flores, Freels, Freeman

**NOES:** None

**ABSENT:** Edge

**ABSTAIN:** None

**ATTEST:**

  
Shawna Freels, City Clerk

  
Leslie Q. Jordan, Mayor