## THE VILLAGE OF TINLEY PARK

**Cook County, Illinois Will County, Illinois** 

# RESOLUTION NO. 2023-R-024

A RESOLUTION APPROVING A CONTRACT BETWEEN THE VILLAGE OF TINLEY PARK AND IT PARTNER LLC FOR OFFICE 365 MICROSOFT LICENSES IN THE AMOUNT OF \$96,720

MICHAEL W. GLOTZ, PRESIDENT NANCY M. O'CONNOR, VILLAGE CLERK

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Board of Trustees

Published in pamphlet form by authority of the President and Board of Trustees of the Village of Tinley Park

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## A RESOLUTION APPROVING A CONTRACT BETWEEN THE VILLAGE OF TINLEY PARK AND IT PARTNER LLC FOR OFFICE 365 MICROSOFT LICENSES IN THE AMOUNT OF \$96,720

**WHEREAS,** the Village of Tinley Park, Cook and Will Counties, Illinois, is a Home Rule Unit pursuant to the Illinois Constitution of 1970; and

**WHEREAS**, the Corporate Authorities of the Village of Tinley Park, Cook and Will Counties, Illinois, have considered entering into a Contract with IT Partner Inc., a true and correct copy of such Contract being attached hereto and made a part hereof as **EXHIBIT 1**; and

WHEREAS, the Corporate Authorities of the Village of Tinley Park, Cook and Will Counties, Illinois, have determined that it is in the best interests of said Village of Tinley Park that said Contract be entered into by the Village of Tinley Park;

**NOW, THEREFORE, Be It Resolved** by the President and Board of Trustees of the Village of Tinley Park, Cook and Will Counties, Illinois, as follows:

<u>Section 1</u>: The Preambles hereto are hereby made a part of, and operative provisions of, this Resolution as fully as if completely repeated at length herein.

<u>Section 2</u>: That this President and Board of Trustees of the Village of Tinley Park hereby find that it is in the best interests of the Village of Tinley Park and its residents that the aforesaid "Contract" be entered into and executed by said Village of Tinley Park, with said Contract to be substantially in the form attached hereto and made a part hereof as <u>EXHIBIT 1</u>.

<u>Section 3</u>: That the President and Clerk of the Village of Tinley Park, Cook and Will Counties, Illinois are hereby authorized to execute for and on behalf of said Village of Tinley Park the aforesaid Contract.

Section 4: That this Resolution shall take effect from and after its adoption and approval.

**ADOPTED** this 21<sup>st</sup> day of March, 2023, by the Corporate Authorities of the Village of Tinley Park on a roll call vote as follows:

AYES: Brady, Brennan, Mahoney, Mueller, Sullivan

NAYS: None

ABSENT: Galante

**APPROVED** this 21st day of March, 2023, by the President of the Village of Tinley Park.

Willage President

ana Di Corror Village Clerk

# **EXHIBIT 1**

CONTRACT BETWEEN THE VILLAGE OF TINLEY PARK AND IT PARTNER LLC FOR OFFICE 365 MICROSOFT LICENSES IN THE AMOUNT OF \$96,720



## IFB TITLE: MICROSOFT OFFICE 365 LICENSING

# **PROPOSAL**

for VILLAGE OF TINLEY PARK, ILLINOIS 03/06/2023

Michael Makeyev



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### ATTACHEMENTS:

• Microsoft Certifications



# **Capability Statement**

At IT Partner (an experienced Microsoft Licensing Service Provider, Microsoft Cloud Solutions Productivity, and Gold Certified Partner), we provided cloud managed support and migration services since it wasn't so popular. We honed our experience on hundreds of successful projects which allowed us to offer Office 365 and Azure Setup, Migration and Support services. We also do standard stuff like Microsoft volume licensing, IT support, managed services etc.

## **ADVANTAGES**

- Microsoft certified engineers with 10+ years of experience in Microsoft Public Cloud projects
- 100% customer satisfaction
- Quick implementation time of two weeks, from start to finish.
- Break-fix and consulting support for one-year post-migration.

Unlimited support, 2h reaction time.

Consulting, implementation and adoption support – 3 accumulating hours per month.

 Post-migration adoption, including SharePoint Online / Microsoft Teams Initial Setup and document migration, Cloud Phone System Setup, Tenant hardening and email security, DLP / Azure Information Protection, MDM/Intune Setup, etc.

## **COMPANY DATA**

CAGE CODE: 8BZ81

NAICS: 541512, 541519, 541511

DUNS #: 080435062

ADDRESS: 3422 Old Capitol Trail #679,

Wilmington, DE 19808, USA PHONE: +1-844-611-6871 (toll-free)

+1 480-535-0365
FAX: +1-800-608-4013
MAIL: info@o365hq.com

https://o365hq.com, https://buymssoft.com

## **CORE COMPETENCIES**

Microsoft Azure
Office 365
Exchange Online
SharePoint Online
Microsoft Teams
Dynamic 365
Windows
Server&SCCM

Cloud Computing
Consulting
Development
Implementation
Managed Services
Migration
Security and
Protection Training

## **CERTIFICATIONS**

- Gold Application Development
- Gold Cloud Platform
- Silver Collaboration and Content
- Silver Cloud Productivity
- Silver Small and Midmarket Cloud Solutions

Mike Mackey, Director

+1 480-535-0365 | mym@o365hq.com



## **COMPANY PROFILE WORKSHEET:**

Company Name: IT Partner LLC Street Address: 3422 Old Capitol Trail #679 Wilmington, DE 19808 City, State, Zip: Name (Printed): Michael Makeyev Signature: Title: Director Phone Number: +1-480-535-0365mym@o3655hq.com, gov@o365hq.com Email Address: Date: 03/06/2023



### 2. References

IT Partner has experienced working with a public sector and US organizations helping to deliver the right technology at the right time.

- County of San Bernardino
- Kendall County
- City of Parkersburg
- City of Lago Vista, City and Police Department
- Memphis and Shelby County PAL
- City of St. George
- San Mateo County
- · City of Alton
- Department of Defense
- North County Transit District
- Columbus Municipal School District
- ETHNOS Canada
- Western Center on Law and Powerty
- Bipartisan Commission on Biodefense

- St. John's Episcopal SchoolG3ict (The Global Initiative for Inclusive ICTs
- Brunswick Judicial Circuit Public Defender
- International Boundary Commission
- Camino Nuevo Charter Academy
- Central Oklahoma College
- Crescent View Academy
- Columbus Municipal School District
- Cutler-Orosi JUSD
- North Wildwood School District
- La Academia Dolores Huerta
- Antlers Public Schools
- Tekoa Academy of Accelerated Studies
- Renaissance Academy





## 3. Organizational Information

We understand that any project is only as strong as the team that will deliver. Our proposed IT Partner team is experienced in delivering this type of work nationally across the United States. Many of the selected team members have experience working within the services industry. IT Partner can also leverage Microsoft's global network of subject matter experts to help ensure success.

- IT Partner project team all hold Microsoft certifications, such as Microsoft Certified Systems Engineer and ITIL certificate. The project team has led numerous engagements for architecting, planning, and implementing strategic solutions founded on Microsoft products and offerings.
- IT Partner Team can come onsite as requested by the customer. We propose coming onsite for technical discovery and all training sessions but can come onsite as requested.

#### Mike Mackey I Director and Microsoft Certified Manager

mym@o365hq.com +1 480 535 0365

A highly intellectual and multi-awarded professional with strong management skills in handling technology-related decisions that could enhance, improve and optimize company productivity and mobility and pave the way for resolving company technical difficulties on time and in a cost-effective manner. Outstanding strategist with strong passion in IT and recognized for bringing the best practices and technology to partners and clients. Stay abreast of current technology standards, trending, upcoming technologies and development to ensure the best technology possible for the company. Excellent communicator with strong verbal, written and interpersonal skills that consistently elicit positive interactions with individuals across all levels within the organization.

#### **Dan Appleby I Project Manager**

da@o365hq.com +1 928 351 6748

Experienced as the Project Manager on Microsoft projects during the past ten years with several project being from initiation to completion. Experienced on large projects using project management tools such as Microsoft Project in defining tasks and developing project timelines.

Serves as the coordinator for a large, complex delivery order, or a group of delivery orders affecting the enhancement of legacy systems and/or the development of new systems. Manages all aspects of the vendor's contracts. Organizes, directs, and coordinates the planning and execution of all program and technical support activities for the assigned contract. Provides competent leadership and responsible project direction. Directs the specific delivery of tasks to ensure that the technical solutions and schedules in the delivery order are implemented in a timely manner.

## Alex Valitoff I Microsoft Lead Cloud Architect

av@o365hg.com



Strong background in developing Microsoft networking software applications. In depth experience in implementing, administering and supporting distributed systems. 10+ years of Microsoft engineering experience in a business-to-business, large / strategic customer segment; or a record of achievement and technical solution expertise in a comparable sales role. Product certification, engineering credentials, or equivalent technical credentials. Work in a globally deployed team environment. Implement solutions as outlined during the pre-sales process. Maintain a high level of involvement with current technologies and innovations. Manage enterprise level customer requests with a professional and positive attitude.

# Roman Sotnik I Microsoft Lead Infrastructure Architect rs@o365hq.com

Experienced as a Technical Project Leader on Microsoft projects from initiation to completion within the past ten years with demonstrated experience leading a technical team with a minimum of ten people. Experienced with structured development methodologies in system development projects in the past five years. Leads designated project phases and/or project phase components as designated by the contract in agile methodology. Leads project staff for on-site or off-site development of complex specialized applications. Provides daily direction to staff assigned to those activities. Executes the successful completion of all pertinent aspects of the system development life cycle as defined by the contract.

#### Simon Mucha I Microsoft Cloud Engineer

#### sm@o365hq.com

Responsible for onboarding, troubleshooting, and maintenance of cloud computing services. Strong communication stills to coordinate with other IT members or teams, negotiate with vendors, and communicate with senior management about cloud-related projects. Experienced with many cloud-related activities, working on Microsoft Azure networking, performing configuration management and disaster recovery tasks, deploying Azure virtual machines in a highly available environment, designing virtual networks that support workloads with a high level of security and performance.

#### **Alex Nikulin I Software Developer**

#### an@o365hq.com

Dynamic Software Engineer skilled at developing complex solutions with possessing strong creative thinking skills, high energy and integrity. Fluent in C, C++, C# and JAVA. Experienced in creating and implementing Skilled in all phases of the software development lifecycle; expert in translating business requirements into technical solutions; and fanatical about quality, usability, security and scalability. Provided 24/7 On Call technical support problem investigation / resolution. Interacted closely with internal customers to define, implement, test and deploy evolving requirements. Conducted extensive simulation testing of applications throughout development cycle.

#### **Alex Krush I Microsoft Infrastructure Engineer**

#### ak@o365hq.com

Expert understanding of Microsoft infrastructure technologies and operating systems. Professional experience with depth of IT experience that includes large enterprise infrastructure and middleware



platform services and teams. Experienced to enforce technical development standards, along with creation of enterprise technical documentation for all support/maintenance development activities. Experienced to review client hardware/software roadmaps and provide recommendations which may include a formal RFP process. Bachelor's Degree in Computer Science, Information Systems, Engineering or related field; or equivalent work experience. Exceptional support/maintenance delivery skills.

#### **PROPOSAL SHEET:**

Note: The Proposer must complete all portions of the Proposal Sheet.

The undersigned, having examined the specifications and all conditions affecting the specified project, offer to furnish all services, labor, and incidentals specified for the price below. The undersigned bidder certifies that they are not barred from bidding on this contract as a result of a conviction for the violation of state laws prohibiting bid rigging or bid rotating and is not delinquent in any taxes to the Illinois Department of Revenue.

It is understood that the Village reserves the right to reject any and all bids and to waive any irregularities and that the prices contained herein will remain valid for a period of not less than ninety (90) days.

I (We) propose to complete the following project as more fully described in the specifications for the following:

Proposing Company Name: IT Partner LLC

	MICROSOFT OFFICE 365 LICENSING						
ltem #	Item Description	Quantity	<b>Annual Price</b>				
1	Office 365 GCC G3	260	\$56,284.80				
2	Office 365 GCC F3	260	\$10,108.80				
3	Azure Active Directory Premium P1 for Government	520	\$30,326.40				
	\$96,720.00						

INDEMNIFICATION: The bidder hereby agrees to protect, defend, indemnify, and save harmless the Village against loss, damage, or expense from any suit, claim, demand, judgment, cause of action, or shortage initiated by any person whatsoever, arising or alleged to have arisen out of work described herein, except that in no instance shall the Bidder be held responsible for any liability, claim, demand, or cause of action attributable solely to the negligence of the Village.

I hereby certify that the item(s) proposed is/are in accordance with the specifications as noted and that the prices quoted are not subject to change; and that

<u>IT Partner LLC</u> (Company Name) is not barred by law from submitting a bid to the Village for the project contemplated herein and is not delinquent in payment of any taxes to the Illinois Department of Revenue.



# 4. Cost Proposal

RECURRING PAYMENTS						
Product	SKU	Description	Unit price, USD	Qty	Price, USD	
CLOUD SUBSCRIPTIONS - RECURRING PAYMENTS - PER USER, PER 12 MONTH(S)						
1. Office 365 G3 GCC (12 months)	<u>CSP-ELIT-</u> <u>d54f7a54ce8e-a</u>	Office 365 G3 GCC (12 months)	<del>\$264.00</del> \$216.48	260	\$56,284.80	
2. Office 365 F3 GCC (12 months)	CSP-ELIT- b9f131ffbf3d-a	Office 365 F3 GCC (12 months)	<del>\$48.00</del> \$38.88	260	\$10,108.80	
3. Azure Active Directory Premium P1 for Government (12 months)	CSP-ELIT- d8d951605d94-a	Azure Active Directory Premium P1 for Government (12 months)	\$ <del>72.00</del> \$58.32	520	\$30,326.40	
	ONGOING	SUPPORT SERVICES - MONTHLY PAYM	ENTS			
4. Cloud services setup and implementation, IT Consulting, hours per recurring	ITPWW200CONOT	Cloud services setup and implementation, IT Consulting, hours per recurring	\$0.00	49	\$0.00	
5. <u>Unlimited</u> Office 365 break-fix support	ITPWW190MSPRC	Unlimited Office 365 break-fix support	\$0.00	1	\$0.00	
Subtotal: Recurring payments						

Invoice Subtotal: Recurring and one-time-payment items combined	\$96,720.00
Tax 0%:	\$0.00
Total: Recurring and one-time-payment items combined	\$96,720.00



4/23/2022

To whom it may concern:

I hereby confirm that IT Partner (Office 365 and Azure Solutions) has satisfied the requirements for demonstrating and validating their technical capabilities in the Microsoft Partner Network program.

IT Partner (Office 365 and Azure Solutions) (MPNID: 1620619) 3422 Old Capitol Trail #679 Wilmington, DE - 19808 United States

**Competencies:** Demonstrate technical capabilities in Microsoft products or technologies.

- Gold Application Integration (Expires on 3/15/2023)
- Gold Application Development (Expires on 3/15/2023)
- Gold Cloud Platform (Expires on 3/15/2023)
- Silver Collaboration and Content (Expires on 3/15/2023)
- Silver Cloud Productivity (Expires on 3/15/2023)
- Silver Small and Midmarket Cloud Solutions (Expires on 3/15/2023)

Best Regards,

Dan Truax

General Manager, Partner Digital Experiences and Programs

Microsoft Corporation

Van Juag

STATE OF ILLINOIS	)	
COUNTY OF COOK	)	SS
COUNTY OF WILL	)	

#### CERTIFICATE

I, NANCY M. O'CONNOR, Village Clerk of the Village of Tinley Park, Counties of Cook and Will and State of Illinois, DO HEREBY CERTIFY that the foregoing is a true and correct copy of Resolution No. 2023-R-024, "A RESOLUTION APPROVING A CONTRACT BETWEEN THE VILLAGE OF TINLEY PARK AND IT PARTNER LLC FOR OFFICE 365 MICROSOFT LICENSES IN THE AMOUNT OF \$96,720" which was adopted by the President and Board of Trustees of the Village of Tinley Park on March 21, 2023.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the corporate seal of the Village of Tinley Park this 21<sup>st</sup> day of March, 2023.

Margn O'Cour