
THE VILLAGE OF TINLEY PARK

**Cook County, Illinois
Will County, Illinois**

**RESOLUTION
NO. 2024-R-013**

**A RESOLUTION APPROVING AN AGREEMENT BETWEEN THE VILLAGE OF TINLEY
PARK AND SCIENTEL SOLUTIONS LLC FOR NETWORK EQUIPMENT AND
INSTALLATION SERVICES**

**MICHAEL W. GLOTZ, PRESIDENT
NANCY M. O'CONNOR, VILLAGE CLERK**

**WILLIAM P. BRADY
WILLIAM A. BRENNAN
DENNIS P. MAHONEY
MICHAEL G. MUELLER
KENNETH E. SHAW
COLLEEN M. SULLIVAN
Board of Trustees**

RESOLUTION NO. 2024-R-013

A RESOLUTION APPROVING AN AGREEMENT BETWEEN THE VILLAGE OF TINLEY PARK AND SCIENTEL SOLUTIONS LLC FOR NETWORK EQUIPMENT AND INSTALLATION SERVICES

WHEREAS, the Village of Tinley Park, Cook and Will Counties, Illinois, is a Home Rule Unit pursuant to the Illinois Constitution of 1970; and

WHEREAS, the Corporate Authorities of the Village of Tinley Park, Cook and Will Counties, Illinois, have considered entering into an Agreement with Scientel Solutions LLC, a true and correct copy of such Agreement being attached hereto and made a part hereof as **EXHIBIT 1**; and

WHEREAS, the Corporate Authorities of the Village of Tinley Park, Cook and Will Counties, Illinois, have determined that it is in the best interests of said Village of Tinley Park that said Agreement be entered into by the Village of Tinley Park;

NOW, THEREFORE, Be It Resolved by the President and Board of Trustees of the Village of Tinley Park, Cook and Will Counties, Illinois, as follows:

Section 1: The Preambles hereto are hereby made a part of, and operative provisions of, this Resolution as fully as if completely repeated at length herein.

Section 2: That this President and Board of Trustees of the Village of Tinley Park hereby find that it is in the best interests of the Village of Tinley Park and its residents that the aforesaid "Agreement" be entered into and executed by said Village of Tinley Park, with said Agreement to be substantially in the form attached hereto and made a part hereof as **EXHIBIT 1**.

Section 3: That the President and Clerk of the Village of Tinley Park, Cook and Will Counties, Illinois are hereby authorized to execute for and on behalf of said Village of Tinley Park the aforesaid Agreement.

Section 4: That this Resolution shall take effect from and after its adoption and approval.

ADOPTED this 20th day of February, 2024, by the Corporate Authorities of the Village of Tinley Park on a roll call vote as follows:

AYES: Brady, Brennan, Mahoney, Mueller, Shaw, Sullivan

NAYS: None

ABSENT: None

APPROVED this 20th day of February, 2024, by the President of the Village of Tinley Park.

Village President

Village Clerk

EXHIBIT 1

**AN AGREEMENT BETWEEN WITH SCIENTEL
SOLUTIONS LLC FOR NETWORK EQUIPMENT
AND INSTALLATION SERVICES,**



VILLAGE OF TINLEY PARK, ILLINOIS

INVITATION FOR BID (IFB)

IFB TITLE: FORTINET NETWORK EQUIPMENT

RESPONSE DUE DATE: February 9, 2024 10:30 AM

SUBMIT TO: VILLAGE OF TINLEY PARK

ATTN: CLERKS OFFICE IFB FORTINET NETWORK EQUIPMENT

16250 S. OAK PARK AVE.

TINLEY PARK, IL 60477

QUESTIONS & CORRESPONDENCE: clerksoffice@tinleypark.org

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INTENT:

The Village of Tinley Park, (referred to hereafter as “the Village”) seeks proposals from qualified persons or firms interested in providing Fortinet networking equipment, software, and appropriate licensing/support in order to replace the existing network hardware. The items will be procured during the Village of Tinley Park’s fiscal year 2024.

QUESTIONS & CORRESPONDENCE:

If you wish to receive correspondence regarding this IFB please register by sending an email to clerksoffice@tinleypark.org referencing the name of this IFB in the subject.

All questions concerning this IFB are to be submitted no less than three (3) business days prior to the response due date via email to clerksoffice@tinleypark.org. All questions must clearly identify this IFB by name in the subject, failure to format a question correspondence properly may result in no response from the Village. Answers and addendums will be provided via email to all registered respondents in a timely manner. To avoid ambiguity or confusion Appendix A contains a glossary of terms used within this IFB.

Communication regarding this IFB to any Village entity outside the method outlined above is forbidden and may result in nullification of respondent proposal.

PROPOSAL SUBMITTAL:

Sealed proposals must be received at the address provided below no later than 10:30 AM on February 9, 2024. Respondents must submit one (1) original proposal and two (2) additional copies in a single sealed envelope clearly marked with the name of this IFB.

The company profile worksheet requires respondents to provide an email address, the Village will use this to request an electronic version of the proposal. The electronic version must be identical to the hardcopy submitted in the sealed envelope. The electronic copy request will be within five (5) business days from the IFB due date. Failure to provide, or absence of a Village request for the electronic copy will not void hardcopy responses. If there is any discretion between the electronic and hardcopy the Village will use the hardcopy as the authoritative source. **The required hardcopy submission is to be delivered to:**

Village of Tinley Park
ATTN: Clerk’s Office IFB Fortinet Network Equipment
16250 S. Oak Park Ave.
Tinley Park, IL 60477

SCHEDULE OF EVENTS:

Activity	Date/Time
IFB issuance	1/29/2024
Question cut-off	2/6/2024
IFB closing/responses due	2/9/2024 10:30 AM
Request for electronic copy no later than	2/14/2024
Presentation to Village Board	2/20/2024

CURRENT SETUP:

The Village of Tinley Park consists of approximately 500 employees spanning over 10 distinct departments including Police, Fire, 911 Dispatch and Public Works. The Village has a centralized Information Technology department which provides enterprise support to all employees and departments via a mixture of effort from the staff employees, staff augmentation via contractors, and professional services from managed service providers.

The Village interconnects all building facilities via Cisco network hardware.

SCOPE OF PROJECT:

The Village is seeking to identify and select a single vendor to provide the hardware to replace a portion of the cisco network hardware while still maintaining functionality equivalence wherever possible.

The section labeled "Detailed Specifications and Quantities" lists the item part numbers, descriptions, and quantities the Village intends to purchase.

The Village WILL NOT accept substitutions on any parts listed, all proposals with mismatching hardware specifications will be dismissed.

Installation of the network hardware is not required in this bid, however a respondent is encouraged to provide this professional services cost as an optional line item on the proposal page. This optional installation services will be a combination of remote and on-site services.

SOLICITATION PROCESS & PROCEDURES:

The Village intends to purchase the quantity listed from a single vendor. The Village will not accept bids for a subset of the items. The Village retains the sole discretion to modify the quantity of items purchased, if a reduction would impact cost the respondent may resubmit amended pricing.

The respondent is to supply information addressing all items listed. Appendix B: Bid Items Worksheet, repeats the list of items in the detailed specifications and quantities section and is required as part of the response. **No item substitutions will be accepted.**

All efforts have been made to verify part numbers and descriptions, if there is a perceived discrepancy listed in the detailed specifications please address this by following the procedure outlined in the “questions and correspondence” section.

DETAILED SPECIFICATIONS AND QUANTITIES:

The following items are repeated in Appendix B: Bid Items Worksheet which the respondent is required to complete.

Item #	Part #	Product Description	Qty
1	FS-1048E	FortiSwitch-1048E Layer 2/3 FortiGate switch controller compatible switch with 48 x GE/10GE SFP/SFP+ slots and 6 x 40GE QSFP+ or 4 x 100GE QSFP28. Dual AC power supplies	2
2	FC-10-1E48F-247-02-12	FortiSwitch-1048E 1 Year FortiCare Premium Support	2
3	FS-448E-FPOE	FortiSwitch-448E-FPOE Layer 2/3 FortiGate switch controller compatible PoE+ switch with 48 x GE RJ45 ports, 4 x 10 GE SFP+, with automatic Max 772W POE output limit	2
4	FC-10-S448F-247-02-12	FortiSwitch-448E-FPOE 1 Year FortiCare Premium Support	2
5	FS-148F-FPOE	FortiSwitch-148F-FPOE is a performance/price competitive L2+ management switch with 48x GE port + 4x SFP+ port + 1x RJ45 console. Port 1- 48 are POE ports with automatic Max 740W POE output limit (48 port 802.3af or 24 port 802.3at)	6
6	FC-10-148FF-247-02-12	FortiSwitch-148F-FPOE 1 Year FortiCare Premium Support	6
7	FS-124F-FPOE	FortiSwitch-124F-FPOE L2+ managed POE switch with 24GE + 4SFP+, 24port POE with max 370W limit and smart fan temperature control	2
8	FC-10-S248P-247-02-12	FortiSwitch-124E-POE 1 Year FortiCare Premium Support	2
9	N/A	SFP Allowance	1
10	FC1-10-AZVMS-465-01-60	FortiAnalyzer-VM Subscription License with Support 60 Month	1

EXPECTED DELIVERABLES:

Proposals must include the following clearly marked section(s):

1. Completion of Appendix B: Bid Items Worksheet – Totals from this are to be transferred to item# 2 listed below
2. Completion of Proposal Sheet – Total costs to the Village for all items and quantities listed in Detailed Specifications and, at respondent discretion, the optional professional services for installation.
3. Completion of Company Profile Worksheet

PROPOSAL SELECTION:

Proposal review criteria: Lowest cost

Selection will be made solely on the lowest priced proposal of required bid components.

SPECIAL REQUIREMENTS:

The following special requirements are necessary for a complete proposal specification. Unless noted otherwise, all special requirements are to be included in the price for each section bid on.

Delivery: The successful respondent will coordinate delivery with the Village's Information Technology department. The equipment will be delivered FOB destination to the Village Hall Building, 16250 S. Oak Park Ave., IL 60477, as directed by the Village Information Technology department.

Invoicing: The vendor shall invoice the Village for the total units delivered. Invoices shall include the purchase order number. Payment shall be made following Village approval of the invoice.

Additions or Removals: The Village has the right to add or remove quantity from this bid. Respondents are advised that although the Village does plan to purchase the full stated amount this is not a promise to purchase. The Village retains the right to increase or decrease the actual quantity purchased based on the 2024 fiscal year budget or Village board recommendations.

PROPOSAL SHEET:

Note: The Proposer must complete all portions of the Proposal Sheet.

The undersigned, having examined the specifications and all conditions affecting the specified project, offer to furnish all services, labor, and incidentals specified for the price below. The undersigned bidder certifies that they are not barred from bidding on this contract as a result of a conviction for the violation of state laws prohibiting bid rigging or bid rotating and is not delinquent in any taxes to the Illinois Department of Revenue.

It is understood that the Village reserves the right to reject any and all bids and to waive any irregularities and that the prices contained herein will remain valid for a period of not less than ninety (90) days.

I (We) propose to complete the following project as more fully described in the specifications for the following:

Proposing Company Name: Scientel Solutions LLC

Item	Description	Cost
1	Total Price Required Items (sum of line cost for items 1-10 from Appendix B)	\$52,884.63
2	Optional: Professional Installation Services	\$24,891

INDEMNIFICATION: The bidder hereby agrees to protect, defend, indemnify, and save harmless the Village against loss, damage, or expense from any suit, claim, demand, judgment, cause of action, or shortage initiated by any person whatsoever, arising or alleged to have arisen out of work described herein, except that in no instance shall the Bidder be held responsible for any liability, claim, demand, or cause of action attributable solely to the negligence of the Village.

I hereby certify that the item(s) proposed is/are in accordance with the specifications as noted and that the prices quoted are not subject to change; and that

Scientel Solutions LLC (Company Name) is not barred by law from submitting a bid to the Village for the project contemplated herein and is not delinquent in payment of any taxes to the Illinois Department of Revenue.


COMPANY PROFILE WORKSHEET:

Company Name: Scientel Solutions LLC

Street Address: 2021 N. Eola Road

City, State, Zip: Aurora, IL 60502

Name (Printed): Glenn Luckman

Signature: 

Title: Vice President of Sales

Phone Number: 312-877-4280

Email Address: gluckman@scientelsolutions.com

Date: 02/05/2024

APPENDIX A: GLOSSARY

Electronic version – A copy of the proposal in common office format (docx, pdf, odt, etc...). The Village will reach out to the respondent via email and ask for this copy to be sent back to the village via email. For security reasons, the Village will not accept electronic copies on physical media. Respondents cannot submit an electronic version as their proposal, the Village will only accept a hardcopy proposal, no exceptions. Questions inquiring if the Village will accept proposals electronically will not warrant a response.

Extended Price – The result of multiplying the unit price by the quantity requested

Fiscal Year 2024 – The Village's fiscal year 2024 begins on 5/1/2023 and ends on 4/30/2024

Hardcopy – A physical, tangible submission printed on paper. This is a requirement for the proposal.

Line Cost – The result of multiplying the unit price by the quantity requested

Respondent - The vendor participating in the RFP process.

Unit Price – The price at which a single quantity of a product is being sold

APPENDIX B: BID ITEMS WORKSHEET

Item #	Part #	Product Description	Qty	Unit Cost	Line Cost
1	FS-1048E	FortiSwitch-1048E Layer 2/3 FortiGate switch controller compatible switch with 48 x GE/10GE SFP/SFP+ slots and 6 x 40GE QSFP+ or 4 x 100GE QSFP28. Dual AC power supplies	2	\$12,529.00	\$25,058.00
2	FC-10-1E48F-247-02-12	FortiSwitch-1048E 1 Year FortiCare Premium Support	2	\$1,594.60	\$3,189.20
3	FS-448E-FPOE	FortiSwitch-448E-FPOE Layer 2/3 FortiGate switch controller compatible PoE+ switch with 48 x GE RJ45 ports, 4 x 10 GE SFP+, with automatic Max 772W POE output limit	2	\$3,378.16	\$6,756.32
4	FC-10-S448F-247-02-12	FortiSwitch-448E-FPOE 1 Year FortiCare Premium Support	2	429.95	\$859.90
5	FS-148F-FPOE	FortiSwitch-148F-FPOE is a performance/price competitive L2+ management switch with 48x GE port + 4x SFP+ port + 1x RJ45 console. Port 1- 48 are POE ports with automatic Max 740W POE output limit (48 port 802.3af or 24 port 802.3at)	6	\$1,444.47	\$8,666.82
6	FC-10-148FF-247-02-12	FortiSwitch-148F-FPOE 1 Year FortiCare Premium Support	6	\$183.84	\$1,103.04
7	FS-124F-FPOE	FortiSwitch-124F-FPOE L2+ managed POE switch with 24GE + 4SFP+, 24port POE with max 370W limit and smart fan temperature control	2	\$923.42	\$1,846.84
8	FC-10-S248P-247-02-12	FortiSwitch-124E-POE 1 Year FortiCare Premium Support	2	\$71.99	\$143.98
9	N/A	SFP Allowance	1	\$600	\$600
10	FC1-10-AZVMS-465-01-60	FortiAnalyzer-VM Subscription License with Support 60 Month	1	\$4,660.53	\$4,660.53

STATE OF ILLINOIS)
COUNTY OF COOK) SS
COUNTY OF WILL)

CERTIFICATE

I, NANCY M. O’CONNOR, Village Clerk of the Village of Tinley Park, Counties of Cook and Will and State of Illinois, DO HEREBY CERTIFY that the foregoing is a true and correct copy of Resolution No. 2024-R-013, “A RESOLUTION APPROVING AN AGREEMENT BETWEEN THE VILLAGE OF TINLEY PARK AND SCIENTEL SOLUTIONS LLC FOR NETWORK EQUIPMENT AND INSTALLATION SERVICES,” which was adopted by the President and Board of Trustees of the Village of Tinley Park on February 20, 2024.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the corporate seal of the Village of Tinley Park this 20th day of February, 2024.

VILLAGE CLERK