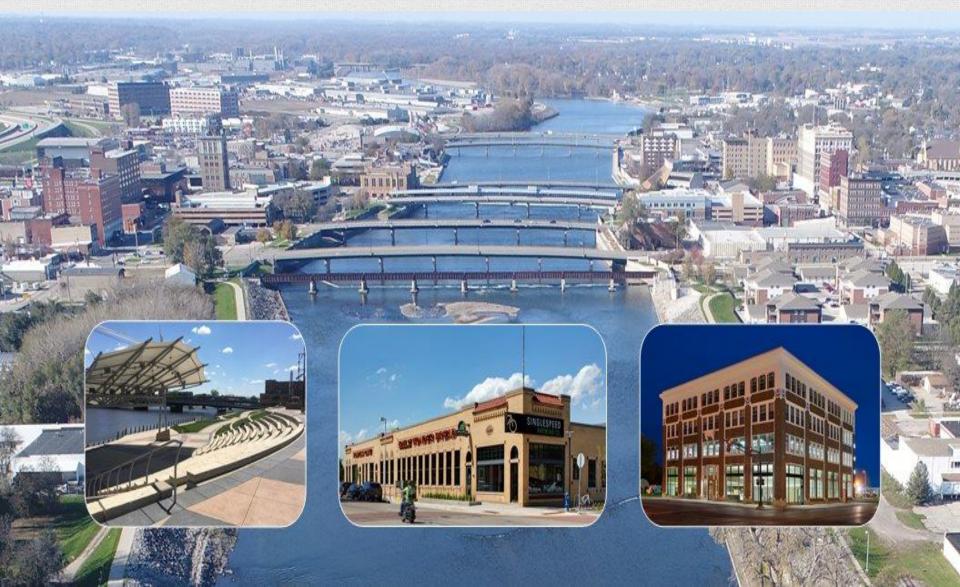
Waterloo – FYE19 Budget Presentation



City of Waterloo, Iowa

The Mission

Effectively and efficiently utilize the various resources of city government in order to help make Waterloo the best possible place to live, work, do business, play and raise a family for all citizens.

City of Waterloo Strategic Plan Goals As Defined by Mayor and Council

- GOAL 1: Support the creation of new, livable wage jobs through a balanced economic development approach of assisting existing businesses, fostering start-ups, attracting new employers and cultivating an adequate workforce.
- GOAL 2: Implement a Community Policing strategy that creates a safe environment in Waterloo.



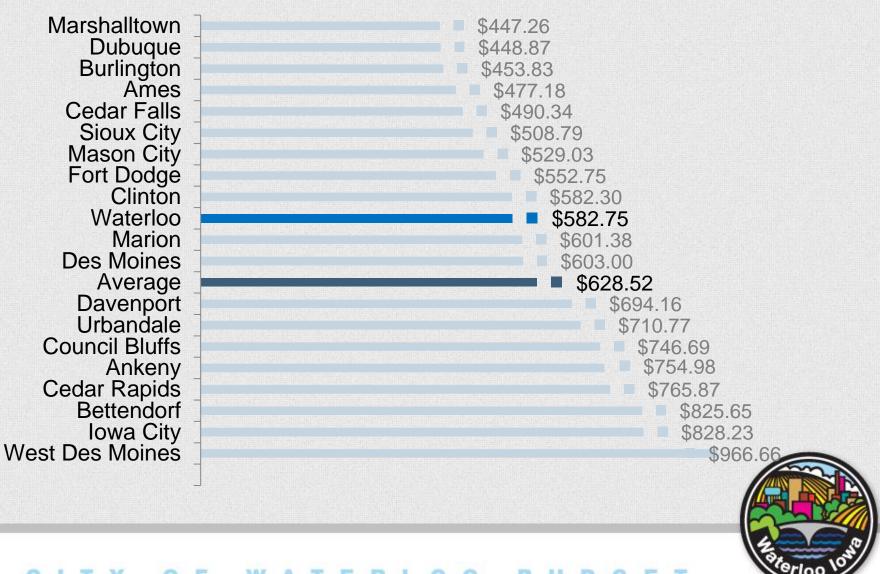
City of Waterloo Strategic Plan Goals As Defined by Mayor and Council

- GOAL 3: Reduce the City's property tax levies through a responsible balance of cost reduction in City operations and increases in taxable property valuations to ensure that Waterloo is a competitive, affordable and livable city.
- GOAL 4: Enhance the image of Waterloo and the City to residents and businesses inside and outside of the community.

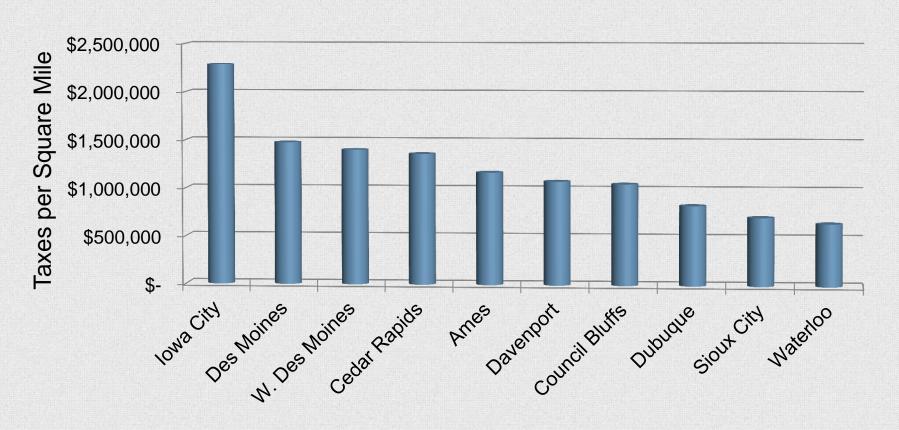
2017/2018 CITY TAX RATES DEPARTMENT OF MANAGEMENT - LOCAL BUDGET DIVISION LARGEST 15 CITIES RANKED BY POPULATION

			TAXABLE VALUE			TOTAL	
POPULATION 201		2010	JANUARY 1, 2016	VALUATION		REGULAR	LEVY
RANKING		CENSUS	REGULAR W G&E	RANKING	AGLAND	W/O AG	RANKING
1	DES MOINES	203,433	6,967,479,518	1	6,119,464	17.04000	3
2	CEDAR RAPIDS	126,326	6,379,422,646	2	6,807,179	15.21621	7
3	DAVENPORT	99,685	4,119,227,112	4	15,738,893	16.78000	4
4	SIOUX CITY	82,684	2,600,544,363	9	4,273,920	15.77081	6
5	WATERLOO	68,406	2,292,368,376	12	12,521,362	17.60000	2
6	IOWA CITY	67,862	3,460,674,241	5	1,618,090	16.33305	5
7	COUNCIL BLUFFS	62,230	2,569,125,780	10	10,421,450	17.90720	1
8	AMES	58,965	2,701,440,748	8	1,734,798	10.37589	14
9	DUBUQUE	57,637	2,371,609,335	11	2,888,630	10.89220	13
10	WEST DES MOINES	56,609	4,479,219,569	3	6,317,697	12.00000	10
11	ANKENY	45,582	2,862,211,268	6	3,631,793	11.65000	11
12	URBANDALE	39,463	2,746,847,863	7	3,168,205	10.02000	15
13	CEDAR FALLS	39,260	1,755,047,594	14	5,934,726	11.13476	12
14	MARION	34,768	1,483,739,838	15	3,233,464	13.98943	8
15	BETTENDORF	33,217	2,171,083,104	13	4,261,305	12.50000	Š

FY18 Taxes Per Capita

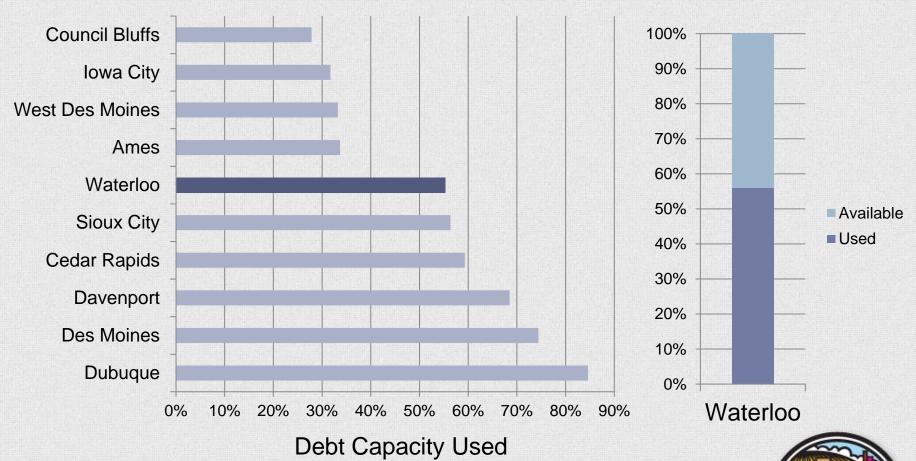


FY18 Taxes per Square Mile

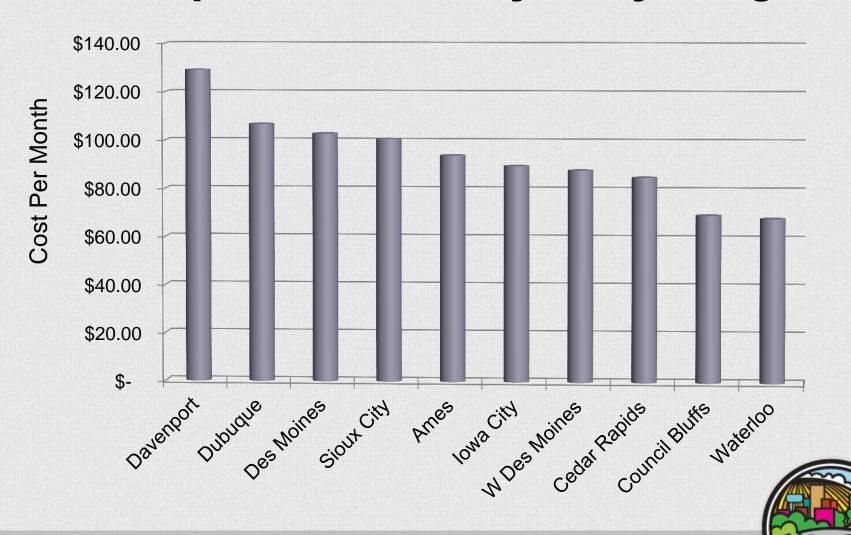




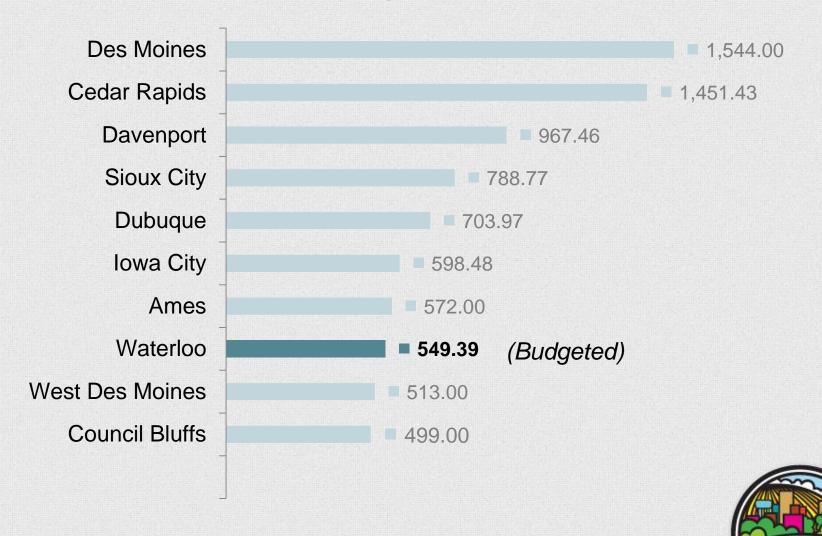
Borrowing Limit Comparison



Comparison of Monthly Utility Charges



City Staffing Level Comparison



FYE19 Certified Budget Highlights

Program	Tax Levy Portion	Percentage of Levy
Police and Fire	\$ 12.23022	70%
Debt Service	\$ 2.98828	17%
Grout Museum Voted Levy	\$ 0.27000	2%
Library Voted Levy	\$ 0.27000	2%
All Other Services	\$ 1.69745	9%
Total	\$ 17.45595	100%



FYE19 Certified Budget Highlights

Program - Breakout of Other	Tax Lev	vy Portion
Emergency Mgmt & Building Inspection	\$	(0.19202)
Public Works	\$	0.73887
Health & Social Services	\$	0.11462
Culture & Recreation	\$	2.29543
Community & Economic Development	\$	0.12640
General Government	\$	1.76306
General Revenue	\$	(2.25981)
State Backfill	\$	(0.57661)
Use of Fund Balance	\$	(0.31249)
Total Other	\$	1.69745

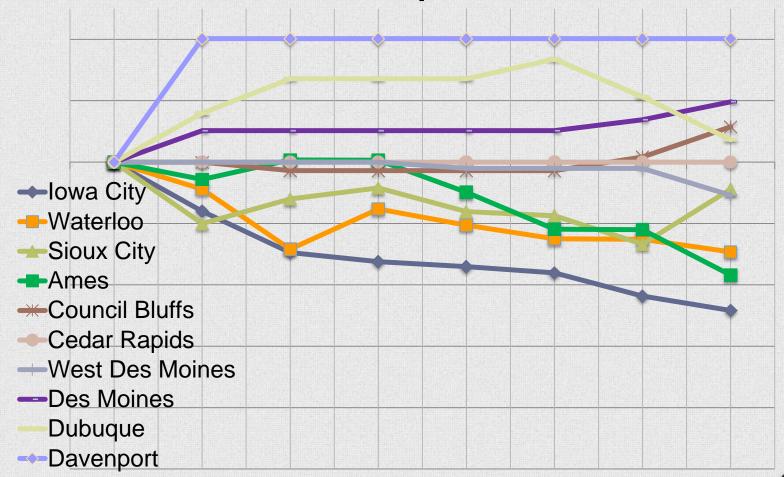


FYE19 Proposed Budget Highlights

Tax Levy Rate	\$17.45595
Residential Change	(3.11%)
Commercial Change	(0.82%)
Multi-Residential Change	(5.33%)

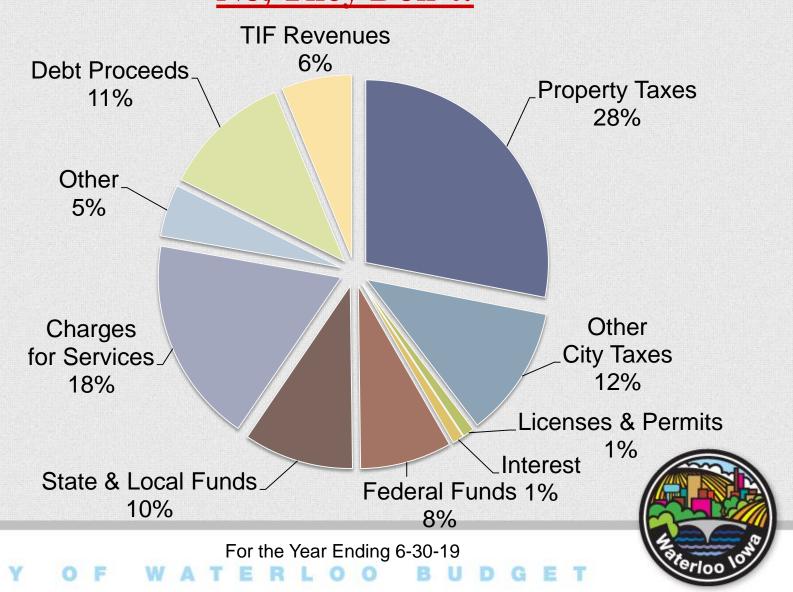


Tax Rate Percentage Change Through FYE12-FYE18 Cities with Population over 50,000



FYE12 FYE13 FYE14 FYE15 FYE16 FYE17 FYE18 FYE19

Do my property taxes pay all the City's expenses? No, They Don't!



Where does my property tax dollar go?







City of Waterloo 44 cents

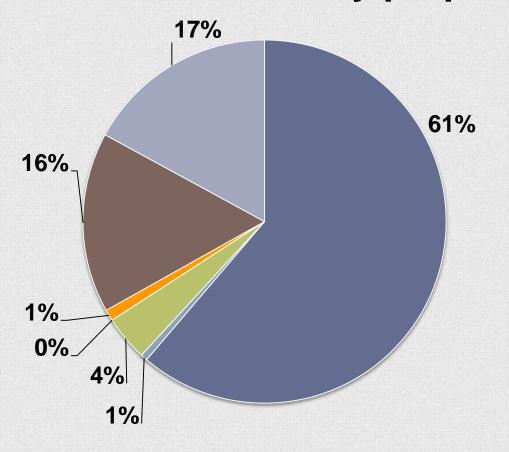
Waterloo Schools 37 cents

Black Hawk Co. 16 cents

Other 3 cents



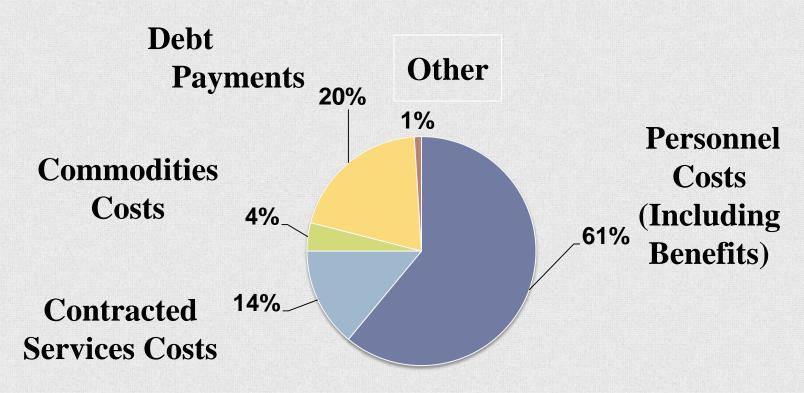
What do my property taxes pay for?



- Police, Fire, Building Inspection
- Human Rights
- Airport, Parking, MET bus service
- Administration, City FacilitiesMaintenance
- Planning, Economic Development
- Library, Leisure Services, Arts
- Debt Service

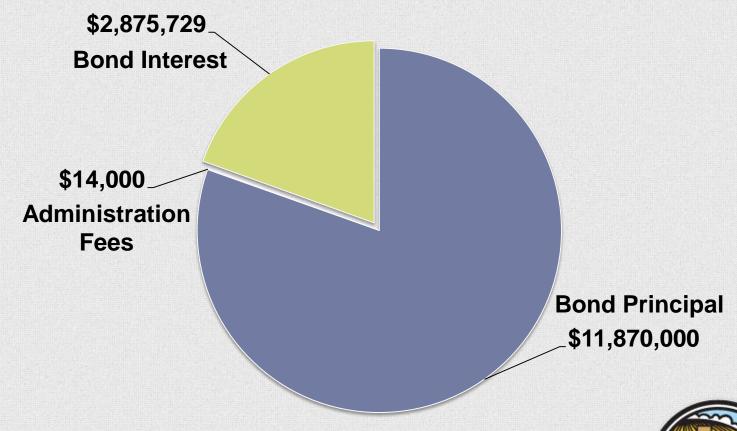


How is the money spent?





How are debt service funds used?



How does the City of Waterloo provide services?

- A number of revenue sources are used to conduct city operations: property taxes, user fees, licenses and permits, grants, interest income
- Restrictions on the use of certain revenues or the need to be accountable for the revenue and expenses of some activities require that the City use several different sets of accounts, called "funds", to conduct operations

How does the City of Waterloo provide Public Safety services?

- GENERAL FUND funded primarily by property taxes
 - Public Safety budgeted expenditures of \$32.1 million for FYE2019 (\$27.3 million property tax, 66.7%)

Police Protection

Fire Protection and Ambulance Service

Building Inspections (user fees support)



How does the City of Waterloo provide Public Works services?

- GENERAL FUND funded primarily by property taxes
 - Public Works budgeted expenditures of \$6.0 million for FYE2019 (\$1.7 million property tax, 4.1%)

City-owned Sidewalk Maintenance

Parking Operations

Airport (user fees support)

Central Garage

Public Bus Transportation



How does the City of Waterloo provide Health, Social and Cultural and Recreation services?

- GENERAL FUND funded primarily by property taxes
 - Health & Social Services budgeted expenditures of \$0.38 million for FYE2019 (\$0.26 million property tax, 0.6%)

Human Rights

Other

 Culture and Recreation – budgeted expenditures of \$10.7 million for FYE2019 (\$5.8 million property tax, 15.9%)

Library

Parks

Recreation – Golf, Sports, Young Arena, SportsPlex

Center for the Arts, Youth Pavilion

How does the City of Waterloo provide Community Development services?

- GENERAL FUND funded primarily by property taxes
 - Community and Economic Development budgeted expenditures of \$2.1 million for FYE2019 (\$0.3 million property tax, 0.7%)

Planning & Zoning

Economic Development

Five Sullivan Brothers Center

(funded using hotel/motel taxes)

How does the City of Waterloo provide General Governmental support services?

- GENERAL FUND funded primarily by property taxes
 - General Government budgeted expenditures of \$8.8 million for FYE2019 (no net property tax, 0%)

Mayor and Council City Attorney

City Clerk/Finance Human Resources

Management Information Services

Property and Liability Insurance

Facilities Maintenance – including Memorial Hall

How does the City of Waterloo pay for capital improvements?

- DEBT SERVICE FUND funded primarily by <u>property</u> taxes
 - Revenue restricted for debt repayment
 - Total expenditures of \$14.7 million are budgeted for FYE2019 (\$7.6 million property tax, 17.1%)



How is the tax bill on my home determined?

	FYE19	FYE18
Assessed Value	\$100,000	\$100,000
• Times Rollback	.556209	.56939
• Equals Taxable Value	\$55,621	\$56,939
• Divide by \$1,000	55.6209	56.9391
• Times Total Tax Levy Rate	\$40.18752	\$40.33157
• Equals Total Tax Bill	\$2,235.27	\$2,296.44
• City Portion of Tax Bill	\$970.92	\$986.75
• Grout Portion of Tax Bill	\$15.01	\$15.37
• Projected Annual Incr (Decr)	(\$15.83)	\$22.82
• Percentage Incr (Decr) w/Grout	(1.60%)	2.33%

How are property taxes calculated?

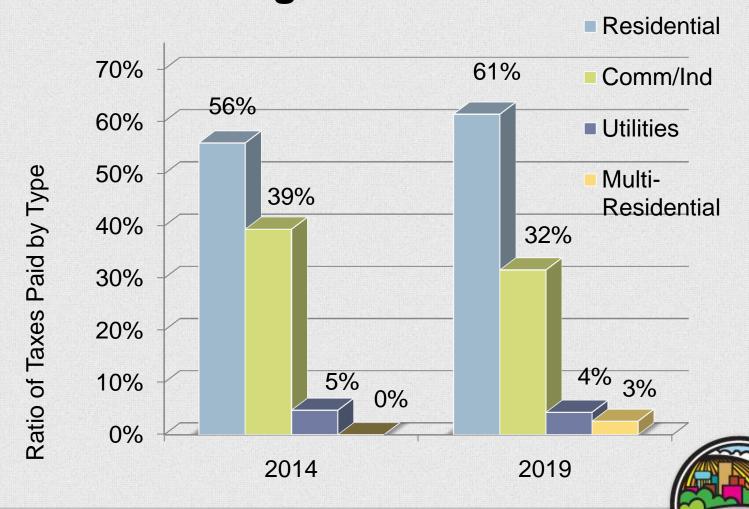
- County Assessor sets property values
- State sets "roll-back" or the percentage of total value that is taxable
- State issues "equalization orders"
 designed to equalize values of different
 categories of property every two years
- Cities, counties and school districts set their portions of the levy rate

How are property taxes calculated?

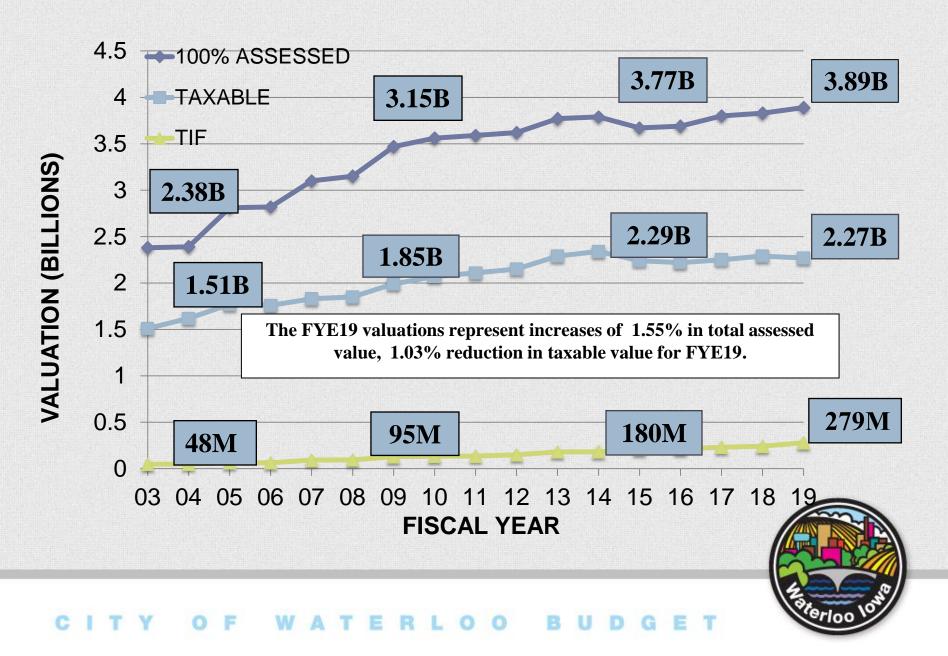
- The State decreased the residential roll-back for the second year in a row for FYE2019, resulting in 55.6209% of a home's value being taxable, a 2.32% reduction
- Shifts the property tax burden back to commercial slightly (residential rose 15% over past 7 years while commercial fell 10%)
- Residential rollback decreased 2.32% for FYE2019,
 while the commercial rollback remained the same



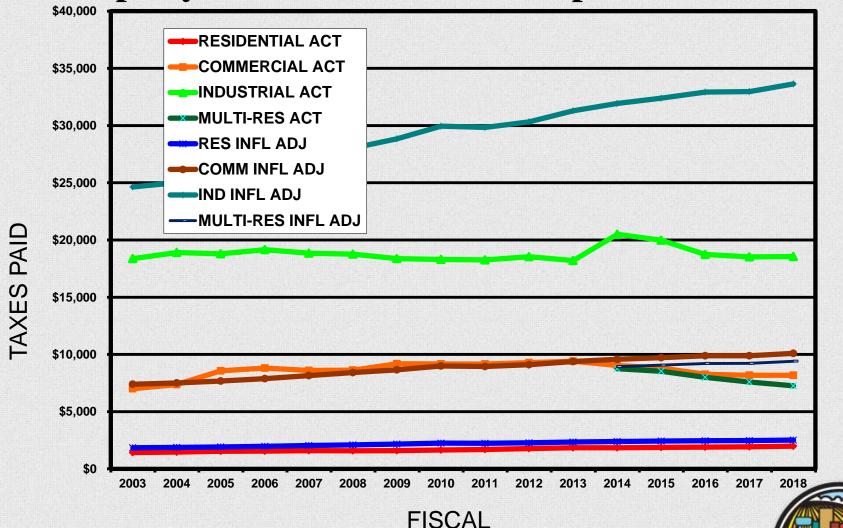
Has the share of taxes paid by homeowners changed over time?



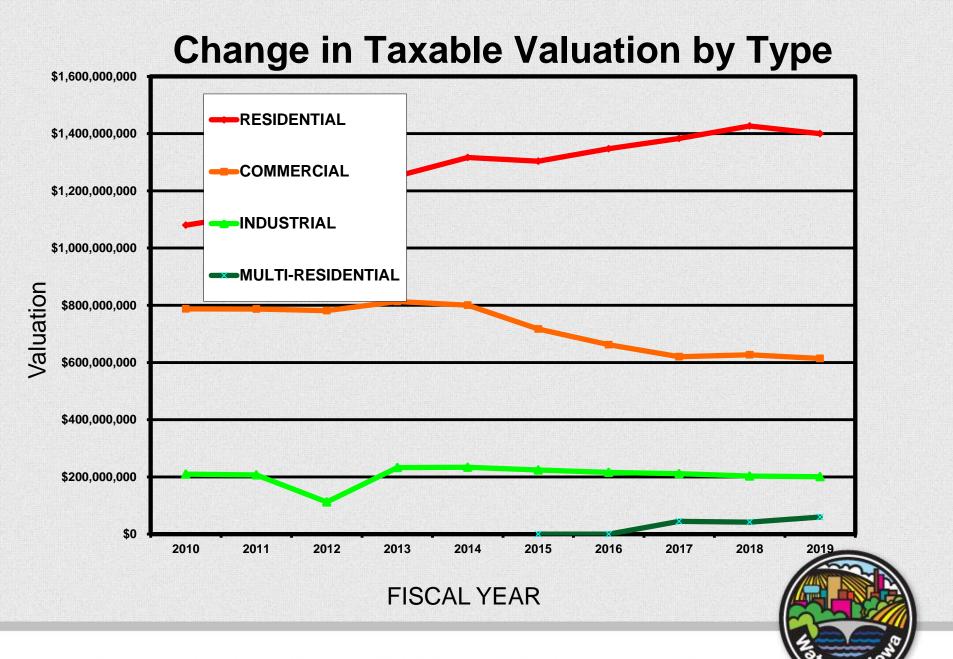
City of Waterloo Valuation Trends



Property Tax Trends With Comparison To Inflation



YEAR



FYE19 Budget Process

- Capital Improvements Program department requests sent out October 4, 2017 and due back to Planning November 7, 2017.
- ◆ The Finance Department developed the base personnel budgets based on FYE18 staffing updated with FYE19 contractual rates (retirements, new hires, pensions, health care costs and pay rates). Information was provided to departments for review.
- Finance calculated the base budget using updated personnel costs and current year property valuations.
- Mayor Hart memo to staff distributed January 22:
 - Departments were directed to review and provide realistic revenue and reduce net property tax askings by 2.5%.
 - Additional funding requests for critical needs were provided to the Finance Department in memo format.
- Department budget review meetings held with the Mayor and city staff beginning the week of January 29, 2018.
- ◆ Televised department budget review meetings with City Council members held 2-10, 2-12, 2-15, 2-19, 2-20, 2-22
- Council adopted resolution for budget publication February 12 (can't exceed rate or expense by program after publication).
- Budget options Staff, council members and the public were encouraged to submit budget ideas and options to the Finance Department by February 26.
- Mayor's proposed budget presented March 5.
- Budget hearing and vote scheduled for March 8.
- Additional sessions held March 12 and March 13, with adoption March 13.

FYE19 General Fund Budget Impacts

• Personnel Increases (Primarily Contractual):

Pay increases including payroll taxes, overtime, and other pay-outs less positions not filled or moved

positions not filled or moved \$ 591,586 Health insurance decrease (483,834)

Police & Fire pension increase 167,681

Decreased retirement payments (32,011)

Total Personnel Increases \$ 243,422



FYE19 General Fund Budget Impacts

Other Significant Non-Personnel Changes:

Increase in police radio maintenance	27,925
Increase in Emergency Mgmt contribution	18,980
Decrease in housing enforcement	(30,000)
Decrease in liability insurance	(100,000)
Decrease in clerk/finance commodities	(41,378)
Increase in fire contract/commodities exp	27,560
Decrease in legal fees	(15,000)



• Other Significant Non-Personnel Changes (continued):

Decrease in	Voung Arena	contract s	rv (66	,690)
Decrease in	Toung Archa	contracts		UU,	, U $)$ U $)$

Decrease in	taxes to	Grout N	Tuseum	(7,298)
Deci ease III	CCC2XCD CO	GIOGET	Idocaiii	(1,92)

Reduced elections expense (62,000)

Other expense changes – net 2,400

Total Net Non-Personnel Expense Changes

\$ 9,698



Significant Revenue Changes:

Increased Utility & Cable Franchise Fees	\$	940,000
Reduced State Corporate Rollback Repl.		(55,036)
Decreased PEG, Gaming and Cable Fees		(135,000)
Increase in Interest revenue		60,000
Increased license & permit revenue		20,826
Decrease in library reimbursement		(43,621)
Other revenue changes – net		(2,401)
Total Net Revenue Increase	\$	784,768
Total 1901 Nevellue liici case	Ψ	/04,/00

Net Change in General Fund Property Taxes:

Net increase in personnel expenses

\$ 243,422

Net increase in other expenses

9,698

Net increase in revenue

(784,768)

Total Net Decrease in General Fund Property Taxes from FYE18

\$(531,648)



Net Change in Property Taxes:

Decrease in General Fund property taxes

(\$ 369,120)

Decrease in Debt Service Fund property taxes

(281,177)

Reduced special levy taxes for Library, Grout

(12,546)

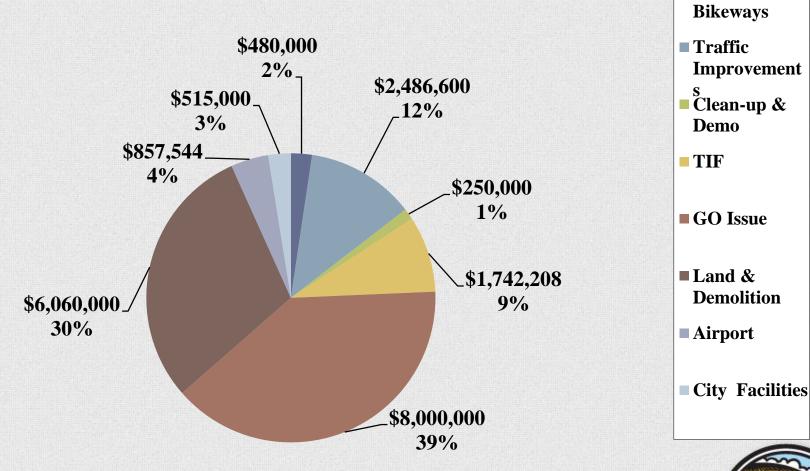
Net Decrease in Total Property Taxes from FYE18

(\$ 662,843)

How does the City of Waterloo provide services?

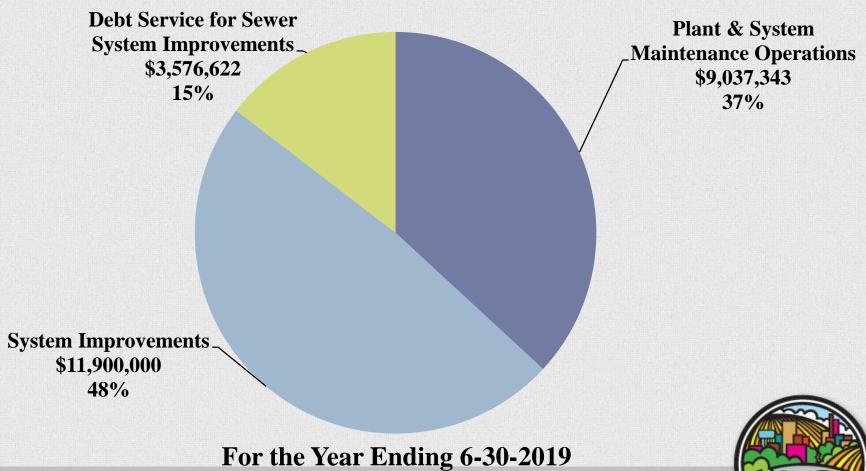
- OTHER FUNDS
 - Funded by user fees Sewer, storm water, sanitation
 - Funded by state fuel tax Street maintenance, snow removal, traffic lights, traffic signals and engineering
 - Funded by grants and debt Block grant funds, housing funds, capital projects

How are Capital Project Funds used?

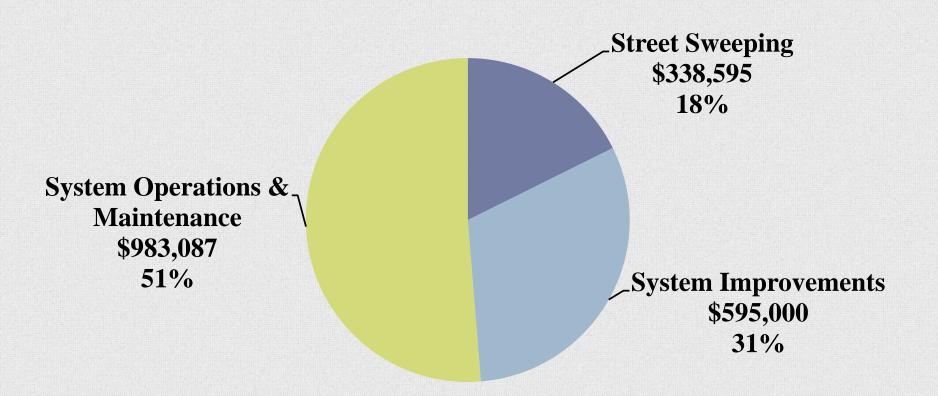


■ Streets &

How are sewer user fees spent?



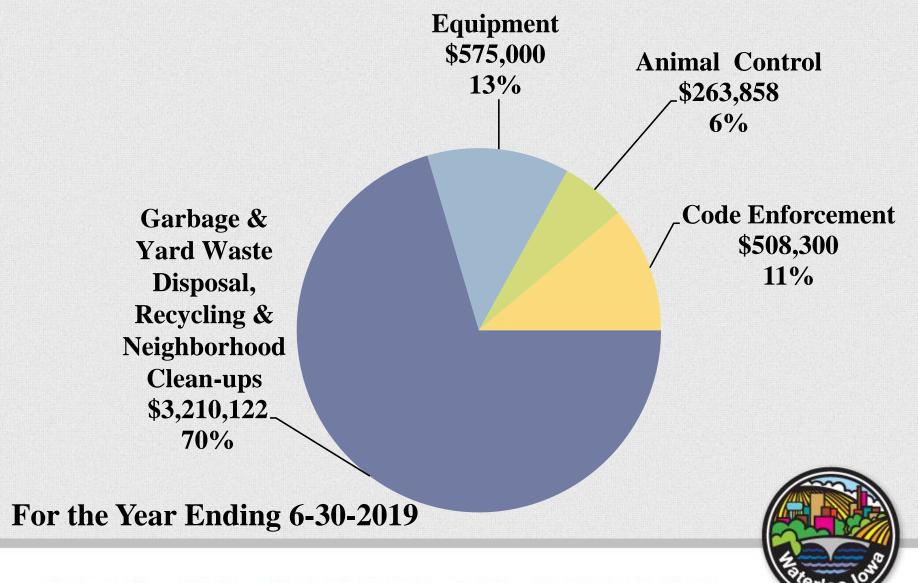
How are storm water user fees spent?



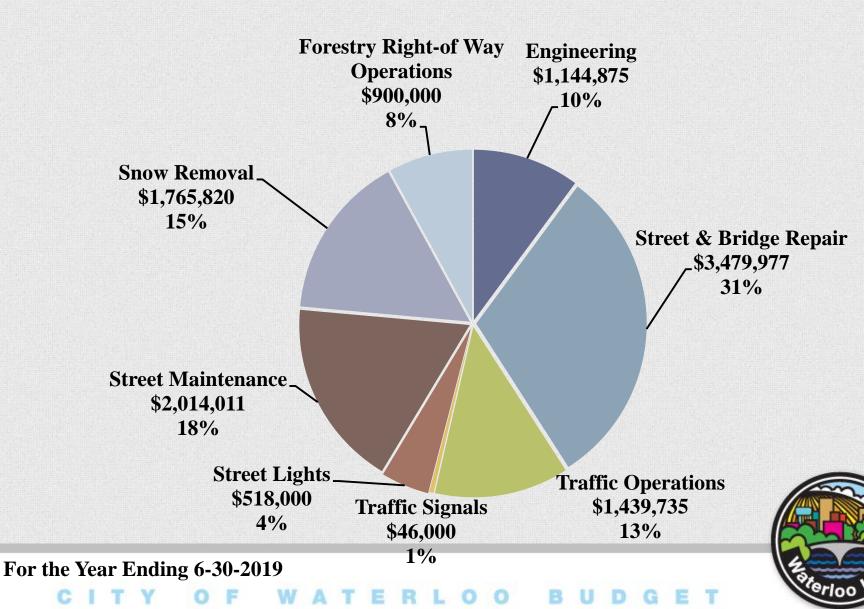
For the Year Ending 6-30-2019



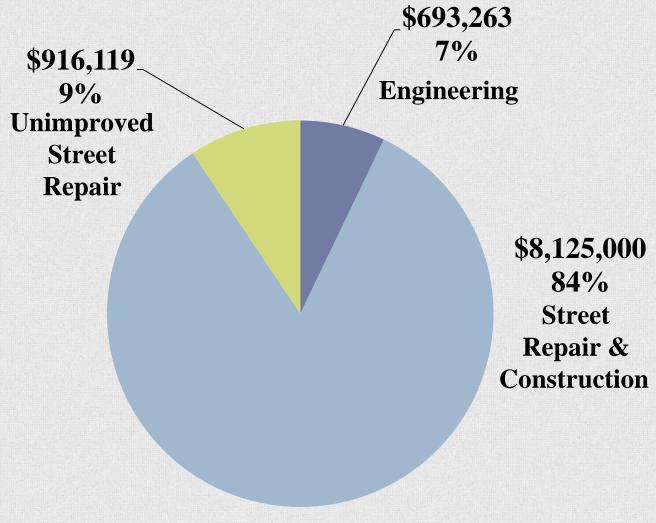
How are garbage user fees spent?



How are Road Use Tax Funds used?



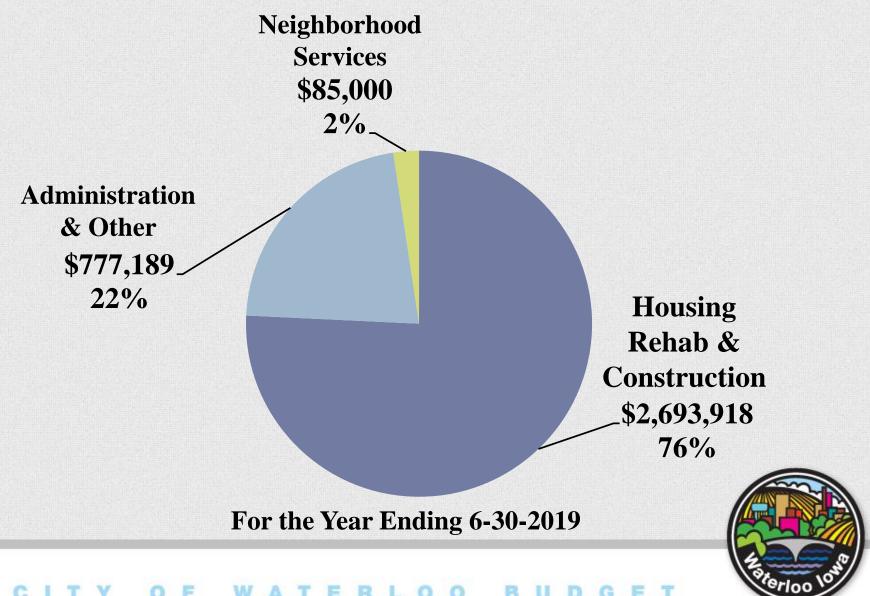
How are Local Option Tax Funds used?



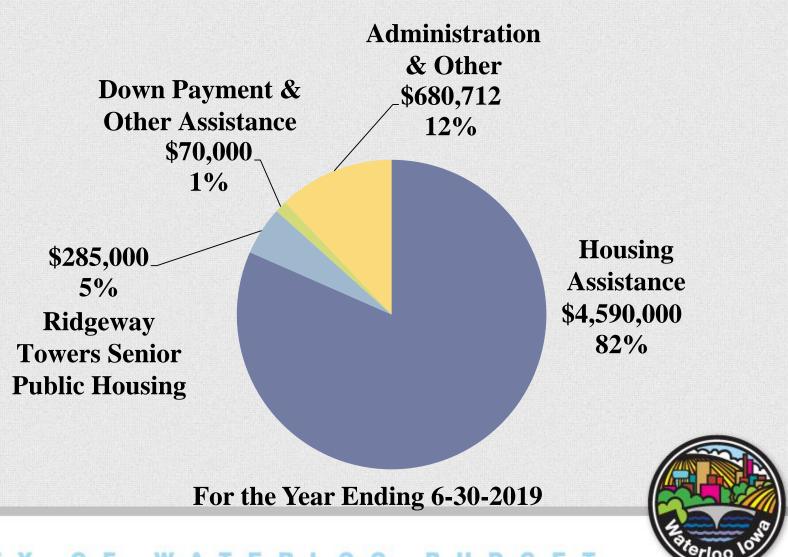




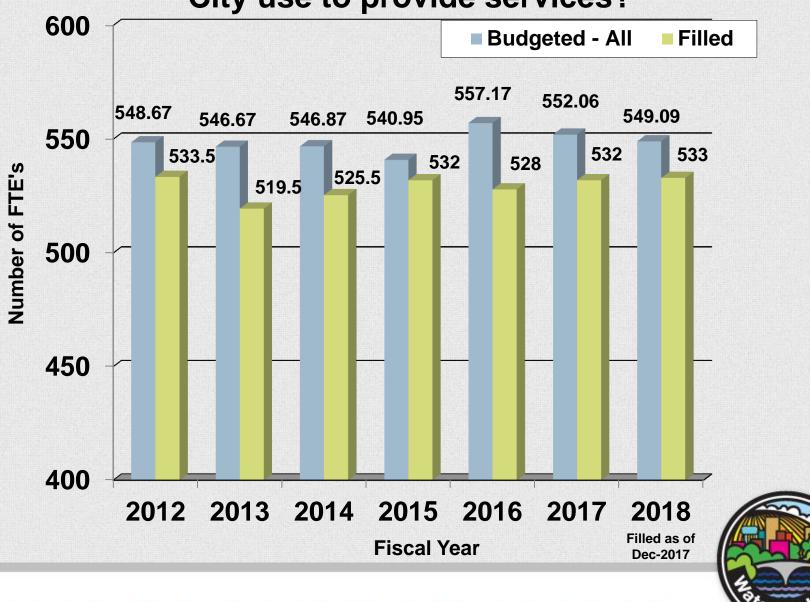
How are Federal Block Grant Funds used?



How are Federal Housing Funds used?



How many employees does the City use to provide services?



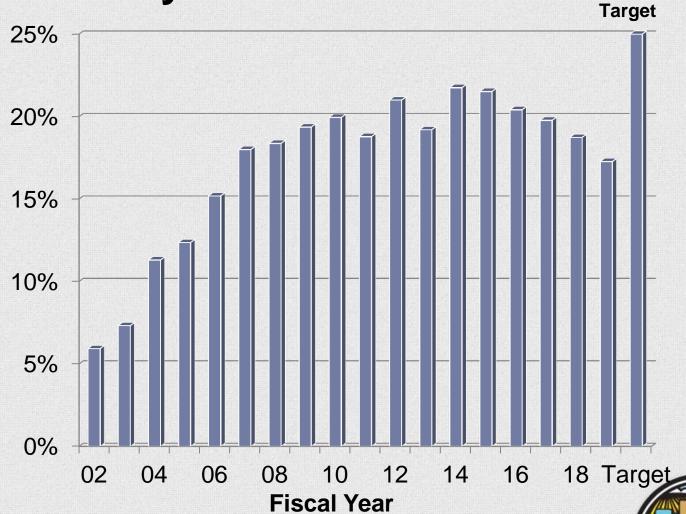
Property Taxes Required to Support the FYE19 Budget

	FYE19	FYE18
Property Taxes	\$40,438,265	\$41,101,136
Increase (Decrease) from prior year	(\$662,871)	\$671,330
Percentage Increase (Decrease)	(1.61%)	1.66%
Proposed Levy Rate	\$17.45595	\$17.600000
Residential Tax Increase (Decrease)	(3.11%)	2.33%
Comm/Ind Tax Increase (Decrease)	(0.82%)	(0.03%)
Multi-Resi. Tax Increase (Decrease)	(5.33%)	(4.38%)



Why use fund balance?





What do we know about Future Expenses?



City of Waterloo FYE2019 Budget

- Still have questions? Please call City Hall Mayor
 Hart or Michelle Weidner will be glad to help.
- Thank you for participating in the development of the FYE2019 budget!
- A special thank you to Mayor Hart, the City Council, the Finance Department staff, and all City departments for their work to develop the budget and for the service they provide to our citizens year-round.